Students' perceptions of lecturers and its influence on their need for autonomy, competence and relatedness

Rose Sempe



Students' perceptions of lecturers and its influence on their need for autonomy, competence and relatedness

by

Rose J. L. Sempe

Submitted in partial fulfilment of the requirements for the degree

MAGISTER EDUCATIONIS (Educational Psychology)

Department of Educational Psychology Faculty of Education University of Pretoria

> SUPERVISOR Prof. Salomé Human-Vogel

> > PRETORIA JULY, 2020



DECLARATION OF AUTHENTICITY

I, Rose J.L. Sempe, declare that this study titled: *Students' perceptions of lecturers and its influence on their need for autonomy, competence and relatedness,* which I hereby submit for the degree Magister Educationis in Educational Psychology at the University of Pretoria, is my own work and that all resources and citations from literature have been acknowledged in-text and referenced in full. This dissertation has not been previously submitted by me for any degree at this or any other tertiary institution.

Rose J.L. Sempe July 2020



ETHICAL CLEARANCE CERTIFICATE



RESEARCH ETHICS COMMITTEE

CLEARANCE CERTIFICATE	CLEARANCE NUMBER: EP 18/05/01
DEGREE AND PROJECT	MEd
	Students' perceptions of lecturers and its
	influence on their need for autonomy,
	competence and relatedness
INVESTIGATOR	Ms Rose Sempe
DEPARTMENT	Educational Psychology
APPROVAL TO COMMENCE STUDY	12 July 2018
DATE OF CLEARANCE CERTIFICATE	29 April 2020

CHAIRPERSON OF ETHICS COMMITTEE: Prof Funke Omidire

сс

Ms Bronwynne Swarts Prof Salomé Human-Vogel

CC

This Ethics Clearance Certificate should be read in conjunction with the

- Integrated Declaration Form (D08) which specifies details regarding:
 - Compliance with approved research protocol,
 - No significant changes,
 - Informed consent/assent,
 - Adverse experience or undue risk,
 - Registered title, and
 - Data storage requirements.



ACKNOWLEDGMENTS

- To my Almighty God and Heavenly Father. Your everlasting grace and favour have carried me through.
- To my supervisor, Prof. Salomé Human-Vogel. Thank you for your excellent support and guidance. Thank you for always believing in me and encouraging me to reach my full potential.
- To my dearest mother, Joyce Sempe. Thank you for your steadfast prayers and unwavering faith, strength, love and support. For doing all you could to provide me with the environment to ensure success in everything that I did. You believed in me when I did not believe in myself and always encouraged me to take on challenges head-on. You are my pillar of strength and the true embodiment of Wonder Woman.
- To my industrious father, Wels Sempe. Thank you for your love, support and for making me the strong and tenacious person I am today.
- To my beloved ouma, Maud Visagie. Your kindness, unconditional love, encouraging words and belief in me always inspire me to stay humble and to work hard to reach my dreams.
- To my loving little sister, Penny. Thank you for always being my 'mirror', reflecting my true strength when I started to doubt myself. I could not have done this without your support and encouragement sussie.
- To my protective big brother, Melvin. "It's a long story but... I guess I just needed my Brother".
- To my caring aunt, Blondie 'Aunty B' Simelane. Thank you for your prayers and constant encouragement.
- To my best friend and partner, Sibusiso Nkabinde. Thank you for your love and endless support. Thank you for always being understanding and bearing with my stress and constant mood swings.
- To my colleagues who have become my closest friends, Kiara Pillay, Refilwe Modisi, Mapule Muzanya and Thabang Nakana. Thank you for our venting sessions which always ended in laughter over lunch. Your love, support and constant words of encouragement kept me motivated.
- To my family and friends. Thank you for providing me with invaluable support.
- To the language editor, Melissa Labuschagne. Thank you for your professionalism and exceptional editing.



ABSTRACT

The purpose of this study was to investigate and understand how students' perception of their lecturers influence their basic psychological needs. The study was approached using Self-Determination Theory as a theoretical lens, focusing specifically on the aspect of basic needs satisfaction (need for autonomy, competence and relatedness).

A qualitative research approach was followed to ensure that the research questions could be answered. The study followed a secondary data analysis design, with data sources in the form of pre-existing narratives that were collected from the first-year students at the University of Pretoria describing the attitudes and behaviours of motivating and demotivating lecturers. Purposive sampling procedures were used to select the 20 information rich narratives for use in this study. Further, inductive thematic data analysis procedures were employed as these allowed for the clustering and thematising of meaningful data.

The emerging themes were: lecturer's relationship with the students, formal content presentation, teaching approach, and lecturer's personality. These themes represent the aspects of lecturers' attitudes and behaviours that potentially foster or thwart students' basic psychological needs. The findings highlighted a positive role of the students' perception of their lecturers on their perception of the learning environment. The findings further highlighted the importance of lecturers understanding the effect of motivation on their students in order for them to sustain a classroom environment where students can excel through having their basic psychological needs met.

Keywords: first year students; perception; lecturer; motivation; motivating; demotivating; Self-Determination Theory; basic psychological needs; autonomy; competence; relatedness.



LANGUAGE EDITOR CERTIFICATE



The dissertation entitled, "Students' perceptions of lecturers and its influence on their need for autonomy, competence and relatedness" has been edited and proofread as of 18 June 2020.

As a language practitioner, I have a Basic degree in Languages, an Honours degree in French and a Master's degree in Assessment and Quality Assurance. I have been translating, editing, proofreading and technically formatting documents for the past 10 years. Furthermore, I am a member of the South African Translators' Institute (SATI) and the Professional Editors' Guild (PEG).

Please take note that Exclamation Translations takes no responsibility for any content changes made to the document after the issuing of this certificate. Furthermore, Exclamation Translations takes no responsibility for the reversal or rejection of the changes made to this document.

Kind regards

Mylabustragre

Melissa Labuschagne

Melissa Labuschagne trading as Exclamation Translations http://www.exclamationtranslations.co.za info@exclamationtranslations.co.za



ABBREVIATIONS AND ACRONYMS USED IN THIS DISSERTATION

- HEIs Higher Education Institutions
- SDT Self-Determination Theory
- CET Cognitive Evaluation Theory
- OIT Organismic Integration Theory
- COT Causality Orientations Theory
- BNT Basic Needs Theory
- ZPD Zone of Proximal Development
- Occ Occurrence
- M Motivating
- D Demotivating
- Narr Narrative
- Para Paragraph



TABLE OF CONTENTS

DECLARATION OF AUTHENTICITY	i
ETHICAL CLEARANCE CERTIFICATE	ii
ACKNOWLEDGMENTS	iii
ABSTRACT	iv
LANGUAGE EDITOR CERTIFICATE	V
ABBREVIATIONS AND ACRONYMS USED IN THIS DISSERTATION	vi
CHAPTER 1 OVERVIEW OF THE STUDY	1
1.1 Introduction	1
1.2 Problem statement and rationale	2
1.3 Research questions	3
1.4 Working assumptions	4
1.5 Concept Clarification	4
1.5.1 First-Year students	4
1.5.2 Perception	4
1.5.3 Lecturer / Teacher	5
1.5.4 Motivation	5
1.5.5 Self-Determination Theory	5
1.5.6 Autonomy	5
1.5.7 Competence	5
1.5.8 Relatedness	5
1.6 Theoretical Framework	6
1.7 Research Methodology	7
1.7.1 Introduction	7
1.7.2 Background of the initial study	7
1.7.3 Research Methodology	8
1.7.4 The present study	10
1.7.5 Quality Criteria	21
1.7.6 Ethical considerations	
1.8 Layout of The Study	24



1.9 Conclusion	. 25
CHAPTER 2 LITERATURE REVIEW	. 26
2.1 Introduction	. 26
2.2 Motivation	. 26
2.2.1 The importance of motivation in education	. 26
2.2.2 Overview of motivation	. 27
2.3 Social-cognitive theories of motivation	. 29
2.3.1 Maslow's Hierarchy of Needs	. 29
2.3.2 Expectancy-Value Theory	. 31
2.3.3 Attribution Theory	. 33
2.3.4 Summary	. 34
2.4 Self-Determination Theory (SDT)	. 34
2.4.1 Historical background	. 34
2.4.2 Basic Needs Theory (BNT)	. 41
2.4.3 Understanding intrinsic and extrinsic motivation in the educational context	. 47
2.5 Relevance of SDT to education	. 49
2.6 Conclusion	. 51
CHAPTER 3 RESEARCH FINDINGS AND DISCUSSION	. 53
3.1 Introduction	. 53
3.2 Research results	. 53
3.2.1 Coding process notes	. 53
3.2.2 Summary of themes	. 53
3.2.3 Theme 1: lecturer's relationship with the students	. 56
3.2.4 Theme 2: formal content presentation	. 57
3.2.5 Theme 3: teaching approach	. 59
3.2.6 Theme 4: lecturer's personality	. 61
3.2.7 Synthesis of themes	. 63
3.3 Conclusion	. 65
CHAPTER 4 FINDINGS, CONTRIBUTIONS, LIMITATIONS, RECOMMENDATIO AND CONCLUSIONS	
4.1 Introduction	. 66
4.2 Addressing the research questions	. 66



4.2.1 Secondary Research Question 1: How does students' need for autonomy influence their motivation?
4.2.2 Secondary Research Question 2: How does students' need for competence influence their motivation?
4.2.3 Secondary Research Question 3: How does students' need for relatedness influence their motivation?
4.2.4 The primary research question guiding this study
4.3 Potential contributions of the study70
4.3.1 Contributions to policy and practice70
4.3.2 Contributions to the literature71
4.4 Possible limitations of the study71
4.5 Recommendations
4.5.1 Recommendations for practice72
4.5.2 Recommendations for training72
4.5.3 Recommendations for future research73
4.6 Conclusions73
REFERENCE LIST
ANNEXURES
ANNEXURE A: Invitation Letter
ANNEXURE B1: Thematic Data Analysis: Phase 1- Example of Highlighted Narrative with Initial Impressions
ANNEXURE B2: Thematic Data Analysis: Phase 1 – Familiarisation with Data and Phase 2 – Generating Initial Codes
ANNEXURE B3: Thematic Data Analysis: Phase 3 – Searching for Themes
ANNEXURE B4: Thematic Data Analysis: Phase 4 – Reviewing Themes and Phase 5 – Defining and Naming Themes



LIST OF FIGURES

Figure 1.1: Example of a highlighted narrative with initial impressions	16
Figure 1.2: Example of coded excerpts with initial codes	17
Figure 1.3: Example of sorting codes into potential themes	18
Figure 2.1: Maslow's Hierarchy of Needs adapted from Maslow (1943; 1987)	29
Figure 2.2: The Self-determination Continuum adapted from Ryan and Deci (2000)	37

LIST OF TABLES

Table 1.1: Example of data excerpts linked to their codes and themes 19
Table 3.1: Identified themes with their descriptions and indicators



CHAPTER 1 OVERVIEW OF THE STUDY

1.1 INTRODUCTION

Internationally, matters concerning student engagement and retention are prioritised on the agendas of higher education institutions (Busse, 2013). This is the case as low student retention rates are a cause for worry (O'Keeffe, 2013) as the omnipresent goal of higher education institutions the world over is to safeguard student success (Hepworth et al., 2018). Additionally, in the South African context, the Department of Higher Education and Training (2019) has found that "almost half of the 2017 graduates in public HEIs were for undergraduate degrees (45.6% or 96 120), followed by undergraduate certificates and diplomas (26.3% or 55 426) and postgraduate below Master's level (20.6% or 43 377)" (p. 20). In light of such low graduation rates in the country, particular concern has been raised regarding first-year students' ability to do well in their studies (Letseka & Maile, 2008). Furthermore, motivation has specifically been highlighted as a reason why both full-time and part-time students fail to complete their first year of study (Hill, 2013).

Higher education institutions need to acknowledge that there are many different reasons that contribute to student motivation to complete their studies, as well as disengagement from their studies. Only through understanding these underlying reasons (Harvey & Luckman, 2014) will these institutions be able to address their retention concerns. According to Bowles and Brindle (2017), the factors that contribute to students' satisfaction, motivation and retention in their courses are divided into three categories, which affect each other, namely: situational, institutional and dispositional factors. Carroll et al. (2009) cite situational factors as circumstances that affect a student's life; dispositional factors as a student's beliefs, attitudes and values; and institutional factors as the policies, procedures and structure of the university. Taking into account that the institution plays such a massive role in the retention of its students, the focus of the present study was therefore on the institutional factors that influence students' motivation (dispositional factor) to complete their studies, or at the very least their first year of study. Moreover, specific attention was paid to the need for lecturers to provide a positive



learning environment (situational factor) in which students can actively participate as an aspect that encourages continued enrolment.

1.2 PROBLEM STATEMENT AND RATIONALE

Considering that motivation is such a significant feature in the instructional process, with the teachers being the main vehicles of instruction, their actions can either promote or impede the task persistence of their students and their students' autonomous learning (Reeve, 2012). Due to this reason, the classroom environment becomes a vital point of contact with students as it has an impact on the students' persistence and motivation (Dwyer, 2017). Hoffman (2014) clarifies that although classroom interactions between faculty and students are characteristically academic, they can also be interpersonal and relational. Many studies advocate that the interaction between the student and the teacher/lecturer is a vital aspect in encouraging student engagement (Groves et al., 2015).

The effect of teachers' behaviour on students' academic achievement has been the focus of numerous studies (e.g. Soroya et al., 2014). The findings suggest that teacher's attitudes and expectations, whether they are conscious of them or not, greatly affect a student's academic performance (Peterson et al., 2016). A study done by Ulug et al. (2011) found that a teacher's positive attitude has positive effects on student achievement, while negative attitudes have a negative effect on student performance. Positive teacher attitudes, as perceived by their students, include: being compassionate; showing and interest in students' work (Ulug et al, 2011); being supportive, helpful, and understanding (Smart, 2014); and being enthusiastic (Keller et al., 2016). Furthermore, negative attitudes have been identified as teachers being discrediting towards students, uninterested, showing anger, and a lack of understanding (Ulug et al., 2011). Moreover, these findings are supported by Deci and Ryan's Self-Determination Theory, which states that the way in which teachers motivate their students has a profound effect on the students' psychological well-being, thus affecting their academic performance (Niemiec & Ryan, 2009; Reeve, 2012).



Supportive relationships with teachers and "student-centred pedagogies appeared to help students develop social networks that created a sense of belonging and encourage persistence" (Dwyer, 2017, p. 328). Additionally, the expectations that teachers have of their students' achievements affect the way in which they act towards their students and thus can impact students' motivation, the students' perception of themselves, and how they perform academically (Jennings & Greenberg, 2009; Jussim & Harber, 2005). Borghi et al. (2016) state that when students' expectations are clarified to teachers and said teachers adjust their perceptions to take these perceptions into consideration, their teaching service improves, thus forging a partnership between the student and the educational institution. In light of the aforementioned aspects, it is important to clarify that the focus of this study is not on the teachers' intentions, but on the impressions the teacher makes on the students in the classroom context and the students' behaviour thereafter (Mojavezi & Tamiz, 2012; Wubbels & Brekelmans, 2005). Therefore, once we understand how students' perceptions of their teacher affect their motivation, we will begin to recognise how to keep students motivated and help them gain academic achievement.

Motivation, which is vital for academic success, is an imperative determining factor of how students respond to learning activities (Mahdikhani, 2016). Accordingly, the absence of motivation can result in students never making an effort to learn (Morgan, 2014). I thus found it important to understand what factors motivate students and how this motivation can be sustained to increase academic commitment and achievement. To achieve this, I drew on Deci and Ryan's Theory on Self-Determination (see Section 1.6) as a theoretical lens, particularly concentrating on basic needs satisfaction (need for autonomy, competence and relatedness), as Self-Determination Theory postulates that when these basic needs are fulfilled in a classroom context, a student will have higher levels of intrinsic motivation and academic achievement (Badri et al., 2014).

1.3 RESEARCH QUESTIONS

This study was guided by the following primary research question:

How do students' perceptions of their lecturers influence their motivation?



The following secondary research questions further directed the study:

- i. How does students' need for autonomy influence their motivation?
- ii. How does students' need for competence influence their motivation?
- iii. How does students' need for relatedness influence their motivation?

1.4 WORKING ASSUMPTIONS

The following working assumptions were utilised in this study:

- i. Based on the Self-Determination Theory, we can assume that students who feel that their three basic psychological needs (need for autonomy, need for competence and need for relatedness) are met by the teacher will have a high level of well-being and therefore be motivated to have high academic achievement (Badri et al., 2014; Niemiec & Ryan, 2009).
- ii. Teachers create a learning environment that is either conducive to learning or not (Dignath & Büttner, 2018; Nikolov et al., 2016).
- iii. The learning environment impacts student motivation (Ünsal, 2012; Yilmaz, 2017).
- iv. Students' perceptions of the learning environment will influence their motivation (Saeed & Zyngier, 2012).

1.5 CONCEPT CLARIFICATION

1.5.1 First-Year students

University students that are in their first year of study at the University of Pretoria.

1.5.2 Perception

The Cambridge Dictionary's (2017) definition of perception is the belief or opinion held by a person or people based on how things seem. In the present study, the opinion is held by the students regarding their lecturers.



1.5.3 Lecturer / Teacher

The Oxford Dictionary (2017) defines a teacher as a knowledge-provider or an individual who instructs others on how something is done. For the purpose of this study, the teacher is represented by the lecturers at the University of Pretoria.

1.5.4 Motivation

Motivation is a broad term, which is defined as "a natural human capacity to direct energy in the pursuit of a goal" (Ginsberg, 2005, p. 218). Ginsberg (2005) further states that our energy is directed in the form of attention, concentration and imaginations in an attempt to make sense of the world. Additionally, Reeve (2016) explains that motivation is "any internal process that energizes, directs, and sustains behaviour" (p. 31).

1.5.5 Self-Determination Theory

In this research, Self-Determination Theory refers to the three basic psychological needs (autonomy, competence and relatedness) that must be met in order to reach psychological well-being in the classroom context (Reeve, 2012).

1.5.6 Autonomy

Autonomy refers to an individual's sense of choice in regulating their behaviour (Niemic & Ryan, 2009; Ryan et al., 2008). It includes the willingness of an individual to engage in an activity because of their interest in the activity and their sense of independence in choosing their actions (Halvari et al., 2017; Ulstad et al., 2016).

1.5.7 Competence

Competence denotes an individual's sense of efficacy with respect to their internal and external environments (Ryan et al., 2008; Xie et al., 2018).

1.5.8 Relatedness

An individual's need for relatedness encompasses feeling connected to and cared for by others (Niemic & Ryan, 2009; Ryan et al., 2008).



1.6 THEORETICAL FRAMEWORK

Deci and Ryan's (2008, 2016) Self-Determination Theory (SDT) was used as the theoretical framework to answer the research questions. SDT suggests that three basic psychological needs (need for autonomy, need for competence and the need for relatedness) must be satisfied in order to foster well-being and personal growth in individuals (Liu et al., 2017; Ryan et al., 2008). According to the theory, autonomy denotes freedom of choice and aligning one's actions with one's interests and values; competence encompasses feeling confident to master and achieve one's goals; and relatedness is feeling connected to and supported by significant others (Hyde & Atkinson, 2019). Furthermore, environments that support autonomy, competence and relatedness promote better internalisation of goals and values (Rayburn et al., 2018), while environments that frustrate these needs leave individuals passive, fragmented and unwell (Vansteenskiste & Ryan, 2013).

Similarly, in accord with the present study and the classroom context, a study conducted by Dincer et al. (2019) confirms that when students' need for autonomy, competence and relatedness is fulfilled by their teacher, then the students' motivation is enhanced. SDT, therefore, explores the reasons behind our, or in this case, student behaviour. According to Jang et al. (2016), when students satisfy their basic psychological needs, they experience growth in their level of personal welfare. Martin and Dowson (2009) find that when the psychological need for relatedness is met, it increases feelings of warmth, support and being nurtured by others. Findings by Dwyer (2017) suggest that these feelings can be linked to the experience of a good interpersonal relationship between the student and the teacher. Therefore, for the student's psychological needs to be met, a teacher needs to have a good interpersonal relationship with the student. A study done by Martin and Dowson (2009) concluded that quality interpersonal relationships contributed to students' academic motivation, engagement, and achievement. According to Deci and Ryan (2008), autonomous motivation, which includes intrinsic and extrinsic motivation, fosters feelings of volition and self-endorsement in individuals. Therefore, in light of the aforementioned review of SDT and its implications for the classroom context, the theory was chosen as a theoretical framework particularly because of its emphasis



on creating environments for optimum personal motivation and functioning (Rayburn et al., 2018). Moreover, from this theory I hope to infer that for a student to reach intrinsic motivation, their basic psychological needs must be met.

1.7 RESEARCH METHODOLOGY

1.7.1 Introduction

Research methodologies are the procedures and techniques used when conducting a study (Antwi & Hamza, 2015; Creswell, 2014). Additionally, they "distinguish fundamental, general scientific principles, which are their own methodology, the specific principles underlying the theory of a discipline or scientific field, and the system of specific methods and techniques used to solve special research tasks" (Bojko et al., 2018, p. 24). Understanding the systematic nature of research methodology provided me with an outline of procedures and approaches that directed the investigation of my research question.

In this section, to put this study into perspective, I found it important to first provide a background description of the purpose and methodologies used in the initial study. I thereafter discuss the research methodology and approach that I followed. Subsequently, the research design is discussed. Furthermore, the data collection strategies and documentation methods are presented, followed by the data analysis and interpretation procedures. Next, the quality criteria are discussed in terms of credibility, transferability, dependability and confirmability. Lastly, I discuss the ethical guidelines that were followed.

1.7.2 Background of the initial study

The original study was a cross-national research project, conducted with the purpose of studying and comparing the relationship between commitment and university students' perceptions of their teachers or lecturers as motivating or non-motivating (demotivating) in multiple countries. The research approach used in the initial study was a mixed-methods approach, which, according to Creswell (2014), encompasses integrating both



gualitative and guantitative methods of data collection and interpretation. The study used self-determination as a theoretical framework, focusing on the following questions as the primary research questions: 1) Relative to their last class teacher and most demotivating teacher, do students describe their most motivating teacher as supportive of their autonomy, competence and relatedness? and 2) Relative to their last class teacher and most motivating teacher, do students describe their most demotivating teacher as focused on grades? The researchers asked students to write three essays about three different teachers (motivating, demotivating and their last class teacher), and then complete selfreport questionnaires about those same teachers. It was important that all of the participants first write their three essays and thereafter complete the three sets of selfreport questionnaires. There were two versions of the Narrative and Self-Report Questionnaires, which were counter-balancers for each other. Half of the participants, therefore, wrote about their last class, considered a motivating teacher and a demotivating teacher, then did the self-reports in the same order (last class, motivating then demotivating), while the other half of the participants considered their last class then considered a demotivating teacher, a motivating teacher and then did the self-reports in the same order (last class, demotivating then motivating).

1.7.3 Research Methodology

1.7.3.1 Selection of Participants

The selection of the participants involved using university students as data sources. The study required a sample of between 100 - 125 undergraduate students who were over the age of 18 to volunteer as participants in the study. Selections of the modules were done randomly, and as part of the inclusion criteria, students must have been able to complete the questionnaires provided in either English or Afrikaans.

1.7.3.2 Ethical Considerations

• Voluntary participation and informed consent

Voluntary participation was insured by providing all the participants with a letter of invitation (see Annexure A) explaining all the information legally required for consent. Due



to the anonymous nature of the study, the participants were not expected to sign informed consent. The participants could ask questions and were free to discontinue their participation at any time during the completion of the research.

• Safety in participation

The students were expected to sacrifice 60 minutes of their time for participation, with no direct benefits to them personally. No risk or harm was brought to the students as they participated in their everyday classroom environment. The students completed the questionnaires anonymously with mechanisms in place to ensure that they did not feel coerced.

• Privacy, confidentiality and anonymity

During the sampling phase, modules for the study were selected randomly. Moreover, a prerequisite for the study was that the students were not required to identify themselves for participation. Further, during the data collection phase, the materials were returned anonymously so that the students' questionnaires (data) could not be linked to their identity.

• Confidentiality of the results / findings, and data access and storage

None of the demographic information provided by the students was sufficient to identify them. The study was therefore fully anonymous. The results of the study were also published anonymously. Additionally, there is a full audit trail of all the data collected in the research project, with all copies of the materials kept by both investigators at both universities.

• Ethical approval (national and institutional)

Due to the cross-national nature of the research project, the data collection in each country was governed by the legislation in that particular country. Additionally, institutional ethical clearance was received through an application to the University of Pretoria's Ethics Committee.



1.7.4 The present study

1.7.4.1 Research approach

To investigate my primary research question, I chose to follow a qualitative research approach as it is associated with understanding the meaning, social context and personal experience of the participants being studied (van Griensven et al., 2014). Additionally, qualitative research explores the facets of reality that are unquantifiable, hence its focus is on capturing the meanings derived from relationships within social contexts (Queiros et al., 2017). Taking this into account, a qualitative study allowed me to explore and obtain a deeper understanding of how students perceive motivating and demotivating lecturers, and how this perception affects their overall motivation and achievement. This was done by reading and analysing their (the students') narratives with the purpose of being cognisant of their contexts, expressed through their unique stories told from their points of view.

Qualitative researchers consider the social world as being exploratory in nature (Leppink, 2017; Mengshoel, 2012) and multi-dimensional with multiple truths. Consequently, one of the disadvantages of qualitative research is that the interpretations of said social world are based on how the researcher understands and makes meaning of it (Leedy & Ormrod, 2014). Furthermore, this subjective method applied by qualitative researchers may at times be wrong, inaccurate or misleading (Cohen et al., 2011). With that being said, it is important to note that research that is conducted qualitatively enables researchers to investigate the opinions of both homogeneous and diverse groups of people, and helps to unpack these different perspectives within a society (Mohajan, 2018).

1.7.4.2 Research design

According to Creswell (2014), a research design serves as an explicit guide for which procedures to follow in a study. As previously stated, the research design used in the initial study was a mixed-methods research design with the qualitative aspect of the project requiring university students to write narratives describing the attributes and behaviours of motivating and non-motivating teachers. A narrative, according to Joyce



(2015), is a spoken or written story, as well as the study of human experiences and the interpretation thereof. Narratives give rich descriptions and insights into how individuals experience concrete events (Carless & Douglas, 2017). Hence, a narrative research design is one of inquiry, which entails a researcher studying the lives of individuals by asking them to provide stories about their lived experiences (Riessman, 2008).

Owing to the fact that the narratives already existed as data collected in the initial study, the narratives were interpreted to gain understanding on the phenomenon researched (Silverman, 2013), and were evaluated to determine their applicability to the present study. The research design of the present study was, therefore, a secondary analysis of narratives, which will be explained in more detail in Section 1.7.4.3. Additionally, due to the present research study following a secondary data analysis design, with the data sources in the form of pre-existing narratives, the sampling procedures used will be discussed further below in Section 1.7.4.3.

1.7.4.3 Data collection and documentation

Qualitative research analyses the subjective meanings of issues or events in the form of texts by using data instruments to collect non-standardised data from participants in their natural contexts (Eyisi, 2016; Flick, 2018). Qualitative research, therefore, consists of non-statistical methods, which incorporate numerous truths and experiences (Rahman, 2017). The type of data that consequently needs to be gathered in a study on experience needs to consist of narratives of the participants' personal experiences (Polkinghorne, 2005). The present study's data collection processes were focused on the use of pre-existing datasets from the initial study; this form of data is known as secondary data (Johnston, 2017). Secondary data analysis will be elaborated on in the following section.

Secondary data

Secondary data is data that was collected by other researchers (Sherif, 2018). According to Heaton (2008), secondary data can be collected in three ways: accessing data archives; informal data sharing; and reusing data from ones' own previous research. The datasets needed for the present study were available in the form of written narratives,



with permission granted by the primary researcher to access these raw datasets (Johnston, 2017). Since the role of the secondary researcher was to analyse the data sampled from the aforementioned datasets, the present study used the informal data sharing method. According to Heaton (2008), the process of informal data sharing involves researchers sharing their data with other researchers. Heaton (2008) further states that the primary researchers who shared their data informally could also be involved in the secondary analysis of the shared data, and they might even act as advisers in the secondary analysis process. This was true for the current study as the secondary researcher was given access to the initial dataset by the primary data collectors/researchers, with one of the primary researchers being the supervisor overseeing the present study.

The most advantageous aspect of secondary data analysis is that it is cost-effective and convenient (Johnston, 2017) as it "eliminates the time and expense of gathering data" (Sautter, 2014, p. 24). Numerous researchers, graduate students specifically, do not have the necessary resources to cover the indirect costs associated with data collection (Sherif, 2018). Therefore, the use of secondary data in this study was fitting as it granted me the opportunity to curb these kinds of data collection difficulties and focus on analysing and interpreting the pre-existing data as an alternative to spending time planning strategies on how to collect data (Johnston, 2017; Martins et al., 2018). There were also no additional costs in conducting this study, thus supporting the cost-effective nature of secondary analysis.

However, one of the shortcomings of using secondary data analysis is that the secondary researcher cannot control the quality of the data collected (Sautter, 2014). Although we hope that secondary data sources are of high quality, it may not always be the case (Sherif, 2018). Using the secondary data sets required assessing the quality of the existing data and the approach used in the initial data gathering process (Johnston, 2017; Sherif, 2018). In light of this, researchers therefore suggest that where the analyst was not part of the original research team, they need to consult with the primary researcher(s) to ensure quality analysis of the datasets (Johnston, 2017). In relation to this study, time needed to be spent on becoming familiar with the processes used in the initial data



collection and analysis was done on the available datasets to ascertain whether they were of good quality or not. It was additionally important to work collaboratively with the primary researchers, as the primary researchers critically evaluated "the quality and efficiency of collected data from the perspective of new research questions and filled in the blanks in the original study background, data collection and procedures and missing information" (Sherif, 2018, p. 8).

Since the secondary (pre-existing) data was not intended for the purposes of this secondary study, care was taken to select a suitable dataset (Martins et al., 2018) as the settings of the primary study and its sample were required to align with the expectations and needs of the secondary research (Johnston, 2017). The sampling procedures applied in the present study, therefore, included the use of purposive sampling strategies to draw from the pre-existing narratives. Purposive sampling will be elaborated on below.

Purposive sampling of secondary data

Purposive sampling, according to Joyce (2015), includes obtaining a sample from a specific population of people, in this case, pre-existing datasets that share features. Further, the sample size should be able to produce adequate, in-depth, information-rich data to answer the research questions (Devers & Frankel, 2000; Etikan et al., 2016; Joyce, 2015). Using purposive sampling strategies, narratives should be selected based on the study's purpose with the expectation that each narrative will provide unique and rich information of value to the study (Etikan et al., 2016). In the present study, the narratives were assessed for the quality of the data provided and the ability of the data to answer the research questions (Long-Sutehall et al., 2010). "The interactive creation of purposive samples of the data allows the dataset to be reduced to include all relevant posts for a given topic of interest, ensuring that all important features are not missed" (Hoeber et al., 2017, p. 18). Narratives containing minimal comment and those lacking in discussion were not selected as part of the sample for secondary analysis. Therefore, the length and richness of the information provided in the narratives served as criteria for inclusion.



These criteria for inclusion are indicative of the concept 'information power', which, according to Malterud et al. (2016), specify that the more relevant information the sample has, the fewer participants are needed for the study. The sample for analysis included equal representation of male and female narratives, 10 female and 10 male so as to judge the differences in gender perceptions of lecturers. This process not only contributed to the thick descriptions of the narratives, but it also moved the data towards reaching saturation. According to Corbin and Strauss (2015), saturation occurs when there is no new data emerging from the datasets. Data saturation further serves as an indicator that sufficient data has been collected (Gentles et al., 2015) as it emphasises the depth and richness of the data and not the quantity of the narratives (Burmeister & Aitken, 2012; Fusch & Ness, 2015). This aspect of data saturation relates back to the strategy of purposive sampling as the sample size in the present study was determined by the data reaching saturation (Etikan et al., 2016).

1.7.4.4 Data Analysis and Interpretation

Due to the current study's purpose of investigating the students' perception of their lecturer, constructivism was used as a paradigmatic perspective as it is considered to produce "many benefits when implemented in the carrying out of research in diverse fields of study as well as in understanding teaching and learning activities at any educational level" (Adom et al., 2016, p. 1). Constructivism focuses on social world construction through an individual's cognitive processes (Kivunja & Kuyini, 2017; Schultheiss, 2005). Additionally, according to Flick et al. (2004), constructivism is interested in the everyday routine of individuals and the construction of their social reality. In relation to students specifically, Vygotsky found that learners do not passively receive information from their environments, but rather construct meaning from their contextual experiences (Liu & Chen, 2010; Jacobs, et al., 2016).

Creswell (2014) argues that social constructivist researchers concentrate on the specific contexts in which their participants live and work in order to understand their historical and cultural settings, which was explicitly important in this study. Therefore, I relied on the participants' views on the situation being studied (Creswell, 2014; Kivunja & Kuyini,



2017), which encompassed the students' perception of their lecturer and its influence on their basic psychological needs.

Thematic analysis

The data collected in this study was analysed inductively with me, as the researcher, generating meaning from the said data (Creswell, 2014). Consequently, thematic analysis procedures fit well with inductive data analysis as they employ clustering and thematising of meaningful information (O'Neil & Koekemoer, 2016) with the researcher starting their analysis by focusing on the specific meaning in the data and then moving to generalisations of these meanings as informed by theory (Adom et al., 2016). These methods and procedures enabled me to interpret the data in order to find meaningful patterns across the narratives (Crowe et al., 2015) and further report the experiences, meanings and realities of the participants (Braun & Clarke, 2006).

On the one hand, an advantage of thematic analysis is that it is a flexible way of analysing data and is not linked to any preceding theoretical framework, it can therefore be used within different frameworks (Braun & Clarke, 2006; Braun et al., 2018). The disadvantage of thematic analysis, on the other hand, is that reliability can be compromised due to the fact that it is a qualitative method of analysis, meaning that it is a subjective form of analysis where researchers can have many different interpretations of the data (Braun & Clark, 2006). Furthermore, the interpretation and analysis of the data may be more intricate as it is a lengthy process with elusive subjective data on one hand, and strict quality requirements for analysing said data on the other (Lune & Berg, 2016).

To analyse and interpret the narrative interviews, I followed the seven phases of thematic analysis described by Braun and Clarke (2006). These phases will be elaborated on now.

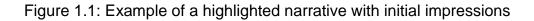
Phase 1: Familiarising myself with the data

I first immersed myself in each narrative individually (Percy et al., 2015) by reading and re-reading the narratives to familiarise myself with the data (Braun & Clarke, 2006; Crowe et al., 2015). I highlighted items (see Figure 1.1) that were of potential interest and meaning (Braun et al., 2018), concentrating on all of the lecturer descriptions that the



students mentioned, making notes on any early impressions (Braun & Clarke, 2006; Maguire & Delahunt, 2017). The highlighted excerpts were transferred verbatim onto a word document and columns were created to distinguish motivational excerpts from demotivational ones (see Annexure B2). This phase included actively, analytically, and critically reading the narratives and thinking about what the data could mean (Braun et al., 2018).

	Think back on the lecturers you had in the past. Select one lecturer that stands out for you as being the <u>MOST MOTIVATING</u> for you in your studies. Describe the lecturer as comprehensively as possible, including the year, subject matter and provide as many details as possible about his / her approach to teaching, techniques used, motivational style ways of relating to students.
Sout	- 2008 - 3 Stiry
amazing, knowledge lecturer.	This lecture was amazing see and extremely knowledgrable.
	after high school and it was a big shift in the load of the work. In the begining of each lecture he would select 4-5 students (often the learners who are late or who were
	talking the whole trime) and these learners would have to act out a drama piece or create a case study integrative that would form the basis of the class discussion. presentation. includes
inclusive/ engaging lecturing.	students. The learners would also have a certain function or main theme or concept that we would discuss and learn) during the leature (corners all listened well and paid)
	included students and their opinions in the lecture included students and their opinions in the lecture some lecture would include slide shows and Main topics or words, which was disorders were united on the board. Learners atudents were related to as we all had a chance to discussor give
	encourages participation in the form of discussions.



Phase 2: Generating the initial codes

Phase two involved generating or producing initial codes, which comprise features of the data that appear interesting (Braun & Clarke, 2006). I analysed each excerpt and coded them by paragraph. Once each paragraph was coded, different coloured highlighters



were then used in the word document to indicate potential patterns in the data (Braun & Clarke, 2006). This process is indicated in Figure 1.2 (refer to Annexure B2 for the full table). I then organised the data into meaningful groups (Maguire & Delahunt, 2017) by identifying the significant sections of the text and attaching labels to catalogue them as they related to other data (Braun & Clarke, 2006).

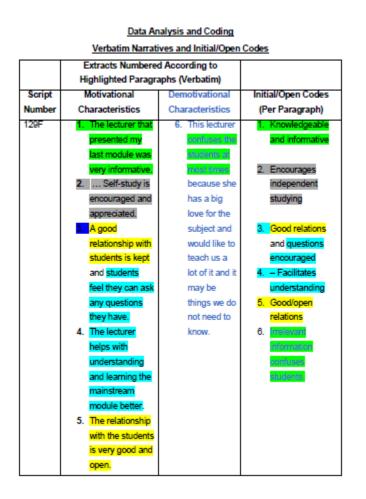


Figure 1.2: Example of coded excerpts with initial codes

Phase 3: Searching for themes

The third phase began when all of the data were coded and organised. I then listed all of the different codes that I had identified throughout the data (Nowell et al., 2017). These codes were then sorted into potentially related theme groups (Braun & Clarke, 2006; Crowe et al., 2015). I then gathered all of the related data extracts that were coded within the different themes. I did this by analysing the codes and thinking about how these



different codes combined to form the main themes (Braun & Clarke, 2006). I clustered the codes that I thought shared the same features (illustrated in Figure 1.3) so that they reflected and described a clear and meaningful pattern of data (Braun et al., 2018) (refer to Annexure B3 for the full table).



Figure 1.3: Example of sorting codes into potential themes

Phase 4: Reviewing the Themes

The themes that were devised in the third phase then needed to be refined (Nowell et al., 2017). The fourth phase involved me reviewing, modifying and developing the preliminary themes that were identified in the third phase (Braun & Clarke, 2006; Maguire & Delahunt, 2017). All data applicable to each theme needed to be extracted and linked back to the codes and then to the overall themes (Crowe et al., 2015), as depicted in Table 1.1 (refer to Annexure B4 for complete table). During this phase, I reviewed the coded data extracts



for every theme and considered whether they formed a clear pattern (Braun & Clarke, 2006; Nowell et al., 2017). I then reviewed the themes in relation to the entire data set (Braun et al., 2018). The validity of each specific theme was considered to determine whether the themes correctly and truthfully reflected the meanings in the dataset holistically (Braun & Clarke, 2006). At the end of this phase, I was clear on what my diverse themes were and the general story they told about the data (Braun et al., 2018).

	Theme	Code	Excerpt Example
1.	Lecturer's relationship with the students $Occ^1= 15$ $M^2= 9$ $D^3= 6$	Relatable Not friendly ⁵	She did not only care about schoolwork but was a flexible and easy human to talk to about anything (Narr. 132F-M, Para. 14) ⁴ In this module the lecturer is not always friendly every day (Narr 60M-D, Para. 68).
2.	Formal content presentation Occ=45 M= 22	Knowledgeable	The lecturer that presented my last module was very informative (Narr. 129F-M, Para. 1). This lecturer confuses the students
	M= 22 D= 23	students.	at most times because she has a big love for the subject and would like to teach us a lot of it and it may be things we do not need to know (Narr. 129F-D, Para. 6).
3.	Teaching approach Occ= 59 M= 40	Encouraged questions	students feel they can ask any questions they have (Narr. 129F- M, Para 3, Line 2-4).
	D= 19	Participation discouraged	She never provided opportunities for students to engage with her or the topic being taught (Narr. 150F- D, Para. 36).
4.	Lecturer's personality Occ= 44 M= 32 D= 12	Caring Kicked students out	He showed that he cared about us as students as well as young adults making career path decisions (Narr. 150F-M, Para. 30). She kicked out people in her class as she felt the class was too full, even though there were open seats (Narr. 150F-D, Para. 33).

Table 1.1: Example of data excerpts linked to their codes and themes

¹Occ: Refers to the frequency of the themes in the dataset.

² M: Refers to Motivating narratives.

³ D: Refers to Demotivating narratives.

⁴ (Narr. 132F-M, Para. 14): Refers to the specific excerpt in the data set.

⁵ Blue Text: Demotivating codes and excerpts.



Phase 5: Defining and naming the themes

In this phase, I defined and refined the themes for final analysis. I reflected on how the themes each fit into the overall dataset and I selected excerpts from across the data narratives to show the coverage of these themes rather than drawing on only one data item (Braun et al., 2018) (see Annexure B4). I additionally noted that the themes of some of these excerpts overlapped (Braun & Clarke, 2006; Nowell et al., 2017).

Phase 6: Producing the report

Once I had the themes clearly defined, the final phase of thematic analysis began. This phase involved the final analysis and interpretation of the data in accordance with the themes and subthemes, and finally, the writing of the report (Braun & Clarke, 2006). In Chapter 3, I provide this analysis in detail in terms of the emerging themes and subthemes.

Phase 7: Reflecting on the process of analysis

The thematic analysis gave me a flexible and open approach to data analysis, which I adapted to suit the needs of my study (Braun & Clarke, 2006; Nowell et al., 2017). Furthermore, using inductive thematic analysis allowed me to give a voice to the experiences of the students by reporting their accounts of reality instead of using theory to guide my findings. Additionally, immersing myself in each narrative allowed me to understand the subject matter from the students' point of view, which gave me deeper insights into the perceptions that they had about their lecturers.

Once I had familiarised myself with the excerpts, the initial coding allowed me to organise the data in a systematic way (Braun & Clarke, 2006). The coding process helped to reduce the data into smaller, meaningful groups of information, which made it easier to categorise this information into potential themes that were then revised accordingly (Maguire & Delahunt, 2017). As a beginner in my research career, the step-by-step



process of thematic analysis provided me the opportunity to be guided by a clear process and additionally afforded me the freedom to code and categorise the data in a flexible manner (Braun & Clarke, 2006).

1.7.5 Quality Criteria

I endeavoured to adhere to the following quality criteria of qualitative research in an attempt to ensure the rigour of the study.

1.7.5.1 Credibility

Credibility requires the researcher to establish the honesty, truthfulness and plausibility of results that paint a realistic picture of the participants' voices and feedback (Walby & Luscombe, 2017). Credibility also relates to the way in which the data is interpreted as the interpretations have to be substantiated by theory, participant validation and consensus among the research team (Koch, 2006). It further involves adopting suitable methods, developing an understanding of the research setting, and establishing credible results from the perspective of the research participants (Gregory et al., 2016).

Due to the subjective attributes of qualitative research, when coding narratives into themes, the beliefs and experiences of the researcher cannot be separated from the qualitative analysis (Leppink, 2017). Being both a student and a part-time lecturer, I have an understanding of both perspectives within the research topic. I therefore found it important to use the process of reflexivity by keeping a reflective research journal in order to track such contextual influences, emotional responses, and reflections during the data analysis (Adom et al., 2016). I also bracketed any arising biases while I constructed meaning from the narratives (Chan et al., 2013). I additionally devoted adequate time to develop and cross-check my themes against the data (Dempsey, 2018). My research supervisor, being part of the original research team, checked my research questions against the pre-existing data and continually reviewed my analysis process for accuracy (Cheng & Phillips, 2014). These processes are said to increase the quality and credibility of the research as they allow the researcher to think about the ways in which their



positioning may both promote or hinder the course of co-constructing meanings (Lietz et al., 2006).

1.7.5.2 Transferability

Context has a significant influence on research findings. It is, therefore, important to provide adequate and rich contextual information about the study so that similarities or differences can be compared to other settings (Koch, 2006). The research setting, participants' characteristics and the research process have to be clearly described to provide evidence of the limitations of the study (Connelly, 2016). This was addressed through providing rich, detailed, and accurate descriptions of the research context, assumptions held throughout the research and analysis process, as well as documentation of the limitations of the research (Gregory et al., 2016).

1.7.5.3 Dependability

Dependability includes providing extensive information on the data collection, documentation and analysis methods so that the decision-making processes can be followed (Koch, 2006). Dependability measures whether an identical outcome would be attained if the study were repeated (Gregory et al., 2016). I addressed this by providing comprehensive descriptions and enough information about the research process to enable future researchers to track how the conclusions were established so that they could replicate the study in future (Connelly; 2016; Kemparaj & Chavan, 2013).

1.7.5.4 Confirmability

Confirmability is related to the researcher's objectivity and evaluates whether the findings mirror the research participants' experiences and not the biases of the researcher (Kemparaj & Chavan, 2013). I ensured confirmability by checking and validating my data analysis process and themes with my supervisor (Gregory et al., 2016). I also kept extensive notes about the data analysis and interpretation process, documenting any contextual issues and biases that occurred during the process (Connelly, 2016).



1.7.6 Ethical considerations

A key principle of ethics in the research process if that harm should to both participants and researchers should be avoided (St. John et al., 2016). Primary researchers have special obligations to ensure the security of subjects, particularly by upholding the values of respect for individuals, justice, confidentiality and beneficence (Brakewood & Poldrack, 2013). In addition, research ethics is concerned with the granting of ethical approval by Research Ethics Boards after evaluating the compliance of the researcher with the above obligations (Aluwihare-Samaranayake, 2012).

Ethical issues are equally important to the use of secondary datasets as they are to primary research because of the fair and unbiased sampling of the data and analysis thereof (Farrimond, 2013). Referring to primary research, Terre Blanche et al. (2006) state that "Researchers must provide potential participants with clear, detailed, and factual information about the study, its methods, its risks and benefits, along with assurance of the voluntary nature of participation and the freedom to refuse or withdraw without penalties" (p. 72). Terre Blanche et al. (2006) also explain that it is important to protect individual and institutional confidentiality. According to Brakewood and Poldrack (2013) the biggest risk to research participants that must be reduced in secondary data analysis is that of a confidentiality violation. They further stated that researchers should minimise this risk is by ensuring that all the identifying information of all participants is removed before data sharing, as well as using strict security protocols when releasing data. To control for ethical challenges specifically related to a secondary analysis of data, it is essential that researchers be "cognizant of the risks imposed by ethical considerations of the method and make effort to verify the alignment of the primary research with research integrity guidelines" (Sherif, 2018, p. 8). These guidelines will be discussed in the next section.

The initial study received ethical clearance from the University of Pretoria's Ethics Committee in which the ethical considerations included voluntary participation (noncoercion of participants to take part in the study), informed consent (briefing all the participants on what the study is about), safety in participation (making sure that no harm comes to the participants in the data collection process), privacy (confidentiality and



anonymity) and trust. The processes of the present study were therefore obligated to commit to these ethical considerations, especially confidentiality and anonymity. To ensure that all the ethical considerations of the initial study were adhered to by the present study, ethical clearance was applied for and received from the University of Pretoria's Ethics Committee (Long-Sutehall et al., 2010). In addition to gaining ethical clearance for the present study, written permission was granted by the primary research team to gain access to the datasets of the initial study (Maree, 2012). These datasets were entirely anonymous since they did not include information identifying any of the participants. Long-Sutehall et al. (2010) suggest that a specific request pertaining to secondary analysis should be incorporated in all consent forms to facilitate the re-use of data, this was done and permission was granted.

1.8 LAYOUT OF THE STUDY

The following section outlines the layout of the chapters in this study.

CHAPTER 1: OVERVIEW OF THE STUDY

In Chapter 1, I provided the rationale and purpose of this study in relation to my research questions. I clarified the concepts, outlined my working assumptions and further expounded on the theoretical framework. Thereafter, I discussed the research methodology after first presenting a brief overview of the methods used and the ethical considerations in the original study. Additionally, a detailed description of the present study's research methodology was outlined by elaborating on the research approach and design. Furthermore, I discussed the data analysis and interpretation procedures and finally, the quality criteria and ethical considerations adhered to were discussed.

CHAPTER 2: LITERATURE REVIEW

Chapter 2 includes a discussion of the literature relevant to this study. I first discuss motivation and then describe the social cognitive theories of motivation. I then elaborate on Self-Determination Theory in terms of its historical background, Basic Needs Theory



and understanding intrinsic and extrinsic motivation in the educational context. Lastly, I expound on the relevance of Self-Determination Theory in education.

CHAPTER 3: RESEARCH RESULTS AND FINDINGS

In Chapter 3, I present the research results according to a thematic analysis of the data, indicating the themes that emerged during the data-driven analysis. Further, I discuss the findings of the research by combining the results with current literature and research.

CHAPTER 4: FINDINGS, RECOMMENDATIONS AND CONCLUSIONS

In the final chapter, I address the research questions by revisiting the theoretical framework outlined in Chapter 2 and relating it to the findings discussed in Chapter 3. I further discuss the study's possible contributions and limitations. Lastly, I present recommendations based on the findings of the study.

1.9 CONCLUSION

In this chapter, I provided the rationale and purpose of this study in relation to my research questions. I clarified the concepts in order to elucidate my research topic and additionally outlined my working assumptions. I discussed self-determination theory, which served as a theoretical framework for my study. An extensive outline of the research methodology was described by first presenting a brief overview of the method used in the original study. Then, a detailed description of the present study's qualitative research approach was outlined. I further elaborated on the secondary analysis of narratives as a research design. I thereafter described the data collection and documentation processes in terms of purposive sampling of narratives. I discussed the data analysis and interpretation procedures by elaborating on the constructivist paradigm, which acted as an umbrella for the thematic data analysis and its phases. Finally, the quality criteria and ethical considerations adhered to were described.



CHAPTER 2 LITERATURE REVIEW

2.1 INTRODUCTION

The focus of the present study was on the institutional factors that influence student retention and motivation. I paid specific attention to the need for the teacher to provide a positive learning environment in which the student can actively participate.

To understand how institutional factors influence student retention and motivation, we first need to define motivation and further describe how it guides students to want to participate in classroom activities. Therefore, the chapter begins with an overview of motivation (Section 2.2), followed by a discussion of the social-cognitive theories of motivation (Section 2.3). Section 2.4 offers a discussion on the historical background of Self-Determination Theory (SDT), which includes sub-sections on the mini-theories that shaped the framework. Additionally, Basic Needs Theory (Section 2.4.2) is elaborated on to highlight the importance of psychological need fulfilment in education. Following this section, the relevance of SDT in education is discussed in Section 2.5. The chapter conclusion (Section 2.6) serves to provide a synopsis of the literature and the context of the study.

2.2 MOTIVATION

2.2.1 The importance of motivation in education

Motivation is one of the most important constructs in academic success, which occurs at every level in the learning and achievement process (Lin-Siegler et al., 2016). It is therefore imperative to understand the concept and how to apply it in the educational context to inspire students to learn. Accordingly, motivation theories in education are used to explain why students choose certain activities over others, their level of engagement and persistence, and their ability to seek help in their academic performance (Buckley & Doyle, 2016; Mahdikhani, 2016; Meece et al., 2006; Wentzel & Wigfield, 2007). Motivation is therefore what guides the students' attention and concentration towards important learning activities (Saeed & Zyngier, 2012). It is seen as an important and significant



component that is essential for quality education and school success, and without it, students would not exert the necessary effort to learn and would consequently learn very little (Brophy, 2013; Sternberg, 2005; Williams & Williams, 2011). Guay et al. (2008) find that parents and teachers view motivation as the main explanation of whether or not children will succeed in school. Furthermore, student motivation has been found to be strongly correlated with educational outcomes, such as effect on the content of the course (how the student feels about the content in the course) and effect on attitudes towards the teacher (how the student feels about the teacher) (Kokkonen et al., 2013; McCroskey et al., 2006; Noland & Richards, 2015). Hence, it is important for educators to target student motivation in order to improve learning as there seems to be a great link between how students are motivated, their outlook on the course and school in general, and achievement.

2.2.2 Overview of motivation

Motivation focuses on what causes individuals to act, think and develop (Deci & Ryan, 2008; Riley, 2018) and is seen as a force that guides and strengthens behaviour (Long et al., 2013; Reeve, 2009). It is described as a person's inclination to put in the effort needed to accomplish a specific goal under a certain set of circumstances (Snowman & McCown, 2013). Individuals are innately motivated to grow and achieve, therefore they need to understand a task and find it meaningful for them to stay motivated to accomplish the task, no matter how uninteresting it seems to be (Siegle et al, 2014; Stone et al., 2009). From the aforementioned descriptions, it can be deduced that motivation is an internal drive that guides an individual's behaviour and determines how engaged they are in their tasks. Motivation arises from different sources, including the individual's needs, their cognitions, emotions and environmental events (Reeve, 2012; Su & Cheng, 2015). People have different levels and types of motivation which lie on a spectrum from amotivated (people who are not inspired or show no effort) to motivated (those who show eagerness in their pursuit of a goal), consequently concluding that motivation is not a unitary occurrence (Deci & Ryan, 2008; Ryan & Deci, 2000).



How, then, do we know when students are motivated? Motivated students are said to pay more attention, immediately start working on tasks, are inquisitive and volunteer answers, they appear happier and are more eager to learn, they also expend greater effort rather than quit when they experience difficult learning material (Schunk, 2012). McCroskey et al. (2006) note that not only is the motivation level of students entering a classroom important, but their motivation at the end of class impacts their performance subsequent to the classroom experience. Thus, understanding the motivational dynamics at work in achievement settings will permit teachers to better grasp how to promote learning holistically (Kim et al., 2015; Hulleman et al., 2008). Marsh (as cited in Saeed & Zyngier, 2012) states that teachers would be better positioned to provide a conducive learning environment if they have a solid understanding of the various sources of student motivation in any given context.

The first step to understanding motivation and how to take advantage of it, in the education context especially, is to grasp the factors that influence motivation (Jang et al., 2015). It is therefore imperative to understand the different theories of motivation and their explanation of why people are driven to certain actions. It is important to note that motivation theories are divided into two categories, namely, content theories of motivation and process theories of motivation (Fisher, 2009; De Vito et al., 2016). Content- or needsbased theories address the specific factors (i.e. identification and fulfilment of needs) that determine, sustain and halt motivation. Conversely, process theories emphasise the cognitive processes that determine the level of motivation and the initiation, direction, continuation, and halting of the behaviour that drives these needs (Hendriks, 1999; Kian et al., 2014; Ololube, 2006; Segal et al., 2005). Some of the most influential content theories to date include Maslow's Hierarchy of Needs (Brevis & Vrba, 2014) and Self-Determination Theory (SDT) (Hope et al., 2019) the focus of the present study. Whereas process theories comprise, but are not limited to Expectancy-Value Theory (Sahito & Vaisanen, 2017) and Attribution Theory (Cook & Artino Jr, 2016; Miskel, 1982). In the following sections, I will briefly describe these social-cognitive theories and clarify their relationship with student motivation and learning. SDT will be discussed in greater detail in Section 2.4.



2.3 SOCIAL-COGNITIVE THEORIES OF MOTIVATION

2.3.1 Maslow's Hierarchy of Needs

In his 1943 paper "*A Theory of Human Motivation*", Maslow proposed that humans have different needs that must be met, with some needs being more primitive or basic than others. Maslow further elaborates a five-level pyramid that focuses on the following needs in ascending order: physiological needs, safety, belongingness and love, esteem and lastly, self-actualisation. This emphasises that the lower the need in the hierarchy, the greater its strength (Noltemeyer et al., 2012; Snowman & McCown, 2013). According to Maslow's theory (illustrated in Figure 2.1), an individual's most essential needs, also known as physiological or deficiency needs, are for air, food, clothing and shelter (Freitas & Leonard, 2011), while the stages of needs that follow encompass an individual's safety and psychological needs (Karnatovskaia et al., 2015).

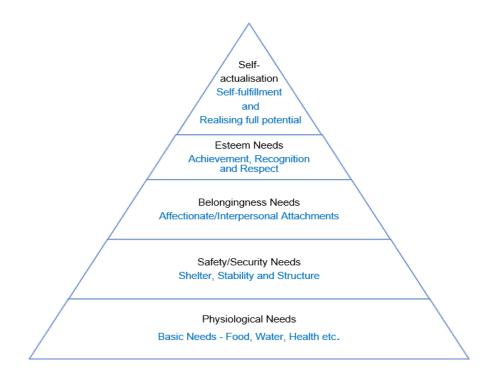


Figure 2.1: Maslow's Hierarchy of Needs adapted from Maslow (1943; 1987)

According to Maslow's Hierarchy of Needs, if deficiency needs are not met, an individual will not be able to progress up the hierarchy to realise their psychological needs for growth and development (Freitas & Leonard, 2011; Hamel et al., 2003; Lester, 2013). For



example, people who are hungry for food are motivated or driven by little other than finding food (Neher, 1991; Ozguner & Ozguner, 2014; Williams & Williams, 2011). Therefore, people who are unable to recognise or even meet their higher-level needs, as proposed, will have a diminished capacity to achieve social and emotional well-being (Gorman, 2010; Noltemeyer et al., 2012).

Understanding Maslow's theory can assist teachers or lecturers to create an environment that enhances learning by helping them to understand the basic needs of the student. This is done by highlighting that it is not realistic to expect students to perform in school if their basic physiological and safety needs are not fulfilled (Schunk, 2012). A student's need for self-actualisation, contentment and flourishing, in the form of academic success, is chiefly central to their well-being (Elwick & Cannizzaro, 2017). As such, an analysis of students' needs highlights the concerns and issues that impact attaining academic success (Freitas & Leonard, 2011). Silva et al. (2017) find that students who experience difficulty in meeting their basic physiological needs (e.g. eating a healthy meal or finding shelter for the night), find it hard to concentrate and perform well in school. The reason for this, according to Winicki and Jemison (2003), is that food instability, in particular, could lead to fatigue, concentration difficulties, anxiety and irritability, which in turn affect students' classroom performance. This is in line with Williams and Williams (2011), who discovered that if students are hungry or thirsty, or if they are in an environment that is physically, mentally or emotionally unsafe, they will have difficulty paying attention and learning. A student's psychological needs and non-academic factors such as taking tests, being anxious, family responsibilities, student health, psychological stress and socioeconomic status affect the student's classroom performance and can be manifested in the student's inability to meet school demands (Freitas & Leonard, 2011; Jeno et al., 2018). Psychological stressors, such as anxiety, affect a student's performance and can cause them to fall behind in class (Khoshlessan & Das, 2019; Sizoo et al., 2008). Additionally, socio-economic status has been associated with lower academic performance and slower academic growth as compared to higher socio-economic statuses (American Psychological Association, 2018). Furthermore, the satisfaction of belongingness needs, such as family engagement and teacher support, encourages students to meet new challenges and grow academically (Kiyama et al., 2015). These



psychological needs can be addressed through learning communities, study groups, as well as social learning strategies (Freitas & Leonard, 2011). Therefore, in order for the student to reach higher levels of the hierarchy, teacher support is an absolute necessity (Williams & Williams, 2011).

Considering the importance of psychological needs, a theory that is aligned with Maslow's model of basic need satisfaction is Self-Determination Theory (SDT), which will be discussed further in Section 2.4. SDT elaborates on three basic psychological needs (i.e. autonomy, competence and relatedness), which need to be fulfilled to ensure optimal functioning or self-determination (Ryan et al., 2008). This is synonymous with Maslow's self-actualisation level. The three basic needs will be further deliberated upon in Section 2.4.2.

2.3.2 Expectancy-Value Theory

Expectancy-Value Theory is defined as a cognitive-motivational theory that explains how an individual's strength of motivation to strive for and achieve a certain goal is related to the incentive value of that specific goal (De Simone, 2015; Van den Broeck et al., 2010; Vansteenkiste et al., 2005). Expectancy-Value Theory encompasses two different categories of expectancies: 1) Efficacy expectations, which are the beliefs that one can effectively execute the required behaviour to yield the outcomes, and 2) Outcome expectations, which are an individual's estimations of whether or not a specific behaviour will lead to desired outcomes (Bandura, 1997; Phan, 2014; Van den Broeck et al., 2010; Vansteenkiste et al., 2005). Simultaneously, the theory distinguishes between four domains of task values, which include intrinsic value (the extent to which the individual enjoys the task), attainment value (the importance the individual places on a task), utility value (the perceived usefulness of the task), and cost (the extent of sacrifice the individual endures while performing the task) (Dever, 2016; Guo et al., 2016). Expectancy values are assumed to affect a person's classification of a given situation, which consequently leads them to try to maximise any activities perceived as positive (or with attractive outcomes), and minimise activities seen as negative (or with aversive outcomes) (Kempen et al., 2017; Van den Broek et al., 2010; Vansteenkiste et al., 2005).



Expectancy-Value Theory therefore promotes the idea that people will only be motivated to do something if the outcome is attainable (Schunk, 2012). Schunk (2012) further clarifies that when people view an outcome as attractive and believe that it is within their capacity to attain said outcome, it is only then that they will act because people are not inherently motivated to do the impossible. This theory, therefore, describes how both expectations and values impact task choices, task persistence and task performance (Demetriou & Schmitz-Sciborski, 2011; Dever, 2016; Wigfield & Eccles, 2000).

Moreover, there are two further components to this theory: 1) Expectation for success, and 2) The value placed on the task, which determines a student's motivation to participate in activities. Only when students perceive that there is a probability of attaining the goal and acquiring the incentives linked with that goal will they be motivated to act (Eccles & Wigfield, 2002; Martin & Dawson, 2009; Phan, 2014). Therefore, the extent to which students perceive themselves as capable in an academic module (expectation for success) and the degree to which they believe the module is useful, important or interesting (task value) directly predict their module-related persistence, commitment, ambition, task selection and performance (Liem & Chua, 2013). Furthermore, studies have revealed mounting evidence of achievement being strongly influenced by expectancy beliefs; while choice, effort and persistence are strongly influenced by value beliefs (Gasco & Villarroel, 2014; Guo et al., 2016; Trautwein et al., 2012). A study conducted by Wu and Fan (2017) on Academic Procrastination has found that college students are more likely to persist in their effort and finish tasks when they feel positive about their academic skills. Their findings further reveal that students who perceive the academic tasks to be meaningful are more likely to avoid missing deadlines and are therefore more likely to persist in these tasks. Therefore, together, expectancy for success and task value are correspondingly associated with outcomes in learning such as selecting study topics, the level of involvement in learning, and achievement (Cook & Artino Jr, 2016).



2.3.3 Attribution Theory

Attribution Theory examines the causal explanations that individuals ascribe to events and how these ascriptions cognitively, emotionally and behaviourally affect their future actions (Martin & Dowson, 2009; Maymon et al., 2018; Shell et al., 1995). The theory describes how individuals interpret events and how their interpretations of these events influence their motivation to learn (Cook & Artino Jr, 2016; Demetriou & Schmitz-Sciborski, 2011). According to Weiner (2018), it is specifically when the individual encounters unexpected negative results (e.g. failing a test) that they reflect on the causes for their failure, whereas an expected positive result (e.g. obtaining an 'A' in a test) does not cause such continued reflection. The causes or explanations ascribed to events may be personally or socially positioned, may be stable or unstable over time, or may be personally controllable or uncontrollable, and are therefore respectively known as locus, stability and controllability (Demetriou, 2011; Martin & Dowson, 2009; Weiner, 2018).

In the context of student motivation, attributions are the explanations that students offer as reasons behind their successes or failures (Cauley & McMillan, 2010; Cook & Artino Jr, 2016). Most frequently, individual successes and failures in academic achievement are attributed to four fundamental factors, namely: ability (interior, stable and uncontrollable); effort (interior, unstable and controllable); task difficulty (exterior, stable and uncontrollable); and luck (exterior, unstable and uncontrollable) (Leana-Tuşcilar, 2016; Weiner, 2016). According to Dong et al. (2015):

If a student attributes his or her failure to an internal, unstable, and personally controllable cause, such as poor effort, in the future he or she will likely have higher expectations for success, experience more hope and guilt, and be more motivated to put effort into attaining future success (p. 534).

Individuals who recognise that their own actions are the cause of their success or failure take more accountability for their learning and persist even after they have failed (Dong et al., 2015; Martin & Dowson, 2009). Therefore, in order to support a learning environment that promotes student retention and resilience, it is important to understand



students' attributions for both their failures and successes (Demetriou & Schmitz-Sciborski, 2011; Leana-Tuşcilar, 2016).

2.3.4 Summary

In the Attribution Theory, Weiner (2018) describes how events are interpreted by individuals and how these individuals' interpretations influence motivation for learning current and future behaviours (Demetriou & Schmitz-Sciborski, 2011; Cook & Atrino Jr, 2016). According to Expectancy-Value Theory, an individual's expectations and the value placed on certain tasks are influenced by that individual's beliefs about those tasks (Demetriou & Schmitz-Sciborski, 2011; Guo et al., 2015). Maslow suggests in his Hierarchy of Needs that people are inspired to take part in activities that they distinguish as helping them acquire their needs (Gorman, 2010). All three aforementioned theories prove that learning is an adaptive process that involves the cohesive functioning of the complete person, including their thoughts, emotions, perceptions and behaviours (Kolb & Kolb, 2009). Therefore, when teachers recognise their students' internal motivational resources and when they produce opportunities for their students to align their internal resources with their immediate environment, then motivation will be sustained (Rayburn et al., 2018; Reeve & Jang, 2006). Additionally, when teachers recognise and cultivate a student's need, they facilitate autonomy and, moreover, cause the student to feel that they are able to meet the challenges of their school work (Jang et al., 2010; Niemiec & Ryan, 2009; Zandvliet et al., 2014), no matter what their circumstances. Furthermore, it is imperative to note that learning is not an outcome, but rather a process in which "the primary focus should be on engaging students in a process that best enhances their learning, a process that includes feedback on the effectiveness of their learning efforts" (Kolb & Kolb, 2009, p. 43).

2.4 Self-Determination Theory (SDT)

2.4.1 Historical background

Since its inception, Self-Determination Theory (SDT) has been supported by many researchers and its importance has been emphasised across several different domains



such as education, health care and sport (Gagné & Deci, 2005; Rayburn et al., 2018; Ryan & Deci, 2009). SDT focuses on universal psychological needs (need for autonomy, need for competence and need for relatedness) that must be satisfied in order for an individual to reach psychological well-being (Ryan, 2009; Ryan & Deci, 2000; Liu et al., 2017). A 'need' is defined as a universal necessity required for optimal development and integrity (Deci & Ryan, 2008; Hang et al., 2017; Ryan, 2009). SDT differentiates selfdetermined (intrinsic) and controlled (extrinsic) types of intentional regulation and clarifies that when behaviour is self-determined, it is regulated by a process of choice. However, when it is controlled, the behaviour is regulated by a process of compliance, and sometimes defiance (Deci et al., 1991; Jeno et al., 2018; Niemiec & Ryan, 2009). SDT was thus founded "in the dialectical view which concerns the interaction between active, integrating human nature and social contexts that either nurture or impede the organism's active nature" (Ryan & Deci, 2002, p. 6). The theory emerged from mini-theories made up of organismic and systematic assumptions, which highlight the concept of basic psychological needs (Ryan, 2012; Ryan & Deci, 2002; Sjöblom et al., 2016). These theories are, namely, Cognitive Evaluation Theory, Organismic Integration Theory, Causality Orientations Theory and Basic Needs Theory (Ryan & Deci, 2008). SDT differentiates between the mini-theories stating how they address the nature, determinants and consequences of intrinsic and extrinsic motivation (Ryan et al., 2009). I will be discussing the three mini-theories and how they relate to intrinsic and extrinsic motivation in the following sections. Basic Needs Theory (see Section 2.4.2) will be discussed more extensively as it is the central focus of the present study.

2.4.1.1 Cognitive Evaluation Theory (CET)

Cognitive Evaluation Theory explicitly addresses the facilitation contrasted with the thwarting of intrinsic motivation by social and environmental factors. At the same time, it also acknowledges the three important psychological needs that have to be satisfied in order to foster self-motivation within the individual (Riley, 2018). CET does not focus on the causes of intrinsic motivation but rather concentrates on the conditions that enable versus those that reduce it. This theory does so by explaining how the processes and outcomes of intrinsic motivation are affected by social influences (Matosic et al., 2014;



Ryan et al., 2009). CET promotes the idea that intrinsic motivation is diminished by selfcontrolling forms of regulations, and enhanced by autonomous forms of self-regulation (Gagné & Deci, 2005; Ryan & Deci, 2002; Shen & Lui, 2018). This motion is supported by Ryan et al. (2009) who state that events negatively affecting autonomy and competence weaken intrinsic motivation, whereas events that support feelings of autonomy and competence preserve or improve intrinsic motivation. Therefore, in order for intrinsic motivation to be sustained, the individual will need to feel both competent and autonomous.

Offering individuals rewards has both informational (providing information about the individual's ability) and controlling (the pressure individuals experience as a result of the reward) aspects (Matosic et al., 2014; Ryan & Deci, 2002). A reward perceived as informational causes the individual receiving the reward to feel competent and autonomous, leading to higher intrinsic motivation. If a reward is perceived as controlling, however, it makes an individual feel helpless and incompetent, thus decreasing motivation (Hanis & Fox, 2015). A student receiving a good grade on a test or assignment accompanied by the lecturer explaining what the student did right and how the grade can be improved serves as an informational reward, which tends to foster feelings of competence in the student, thus increasing intrinsic motivation (Hagger et al., 2015). Conversely, if a reward is promised to a student as a form of coercion for them to perform well, the student will most likely feel pressure to perform well in order to receive the reward and could thus measure their competence in relation to gaining the reward, which could potentially decrease intrinsic motivation.

2.4.1.2 Organismic Integration Theory (OIT)

Organismic Integration Theory (OIT) was introduced by Deci and Ryan (1985) to explain the different forms of extrinsic motivation and the contextual factors that either endorse or hamper the internalisation and integration of behaviours. According to OIT, motivation is not a unitary process and extrinsic motivation falls on a continuum between amotivation and intrinsic motivation (Ryan & Deci, 2000; Deci & Ryan, 2008; Gunnell et al., 2014). Figure 2.2 depicts motivation as consisting of five types of regulatory processes



(amotivation, external, introjected, identified and integrated forms of regulation), which lie on a continuum of autonomy supporting extrinsic motivation (Ryan & Deci, 2000; Ryan et al., 2009; Lombas & Esteban, 2018). According to McDavid et al. (2014), the reasons why individuals engage in different activities "reflect different forms of motivation ranging from more internalised and autonomous (intrinsic motivation and identified regulation) to less autonomous and controlling (introjected and external regulation)" (p. 472). The regulatory processes will thus be discussed in the sections below.

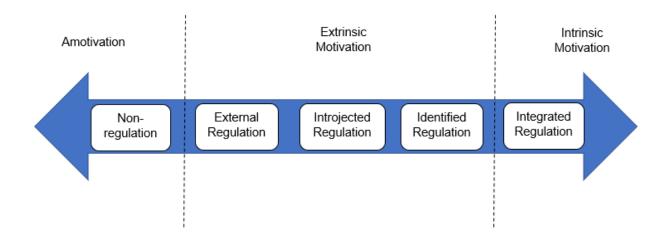


Figure 2.2: The Self-determination Continuum adapted from Ryan and Deci (2000)

<u>Nonregulation/Amotivation</u>: Amotivation lies on the far left of the self-determination continuum and is described as a state in which an individual lacks the intention to act. This may be the case as they may not experience the competence to carry out the activity or the individual may not see the connection between their actions and the desired outcome (Ryan et al., 2009; Sánchez de Miguel et al., 2017; Sun & Chen, 2010). Students who experience amotivation might not understand the reason for completing certain activities and will therefore have little or no intention to complete the activity (Xie, Guan & Boyns, 2018). A contributing factor to amotivation seems to be diminished social support from teachers, which is said to lead to poor concentration and boredom (Shen et al., 2010; Shen et al., 2010b). Amotivation is therefore identified as the least autonomous and self-determined type of motivation (Lombas & Esteban, 2018) and is thus comparable to the impersonal motivational style in Causality Orientations Theory (see Section 2.4.1.3) (Sheldon & Prentice, 2019).



External Regulation: Behaviours within external regulation have a locus of initiation that is external to the individual (Gunnell et al., 2014), which include offers of rewards or threats of punishments (Deci et al., 1991; Raufelder et al., 2015; Sun & Chen, 2010). Individuals are motivated by either the promise of reward or the avoidance of punishment, therefore external regulation is regarded as the least autonomous form of extrinsic motivation (Ryan & Deci, 2002; Taylor et al., 2014). Within the educational context, a student is pressured to engage in an activity either when a reward (such as a trophy) or punishment (such as detention) is present. Consequently, the student will only engage in the activity to either attain the reward or to avoid the punishment (Perlman & Goc Karp, 2010; Vansteenkiste & Ryan, 2013). The student's actions are therefore driven by and depend on contingencies of reinforcement or punishment, and because external regulations are not internalised, they are not sustained when the contingency is not prominent or explicitly applied (Ryan et al., 2009).

Introjected Regulation: Introjected regulation is a fairly controlled form of internalised regulation in which behaviours are completed to avoid guilt or anxiety or to achieve ego enhancements such as pride (Vansteenkiste & Ryan, 2013). The individual participates in order to feel better about their self-worth and to evade blows to the self-esteem (Ryan et al., 2009; Xie et al., 2018). Consequently, while this regulation is more internally motivated, it still has an outwardly perceived locus of causality and is not experienced as part of the self (Naude et al., 2016; Ryan, 2009; Ryan & Deci, 2000). Introjected regulation encompasses internalised rules that pressure the individual to behave and are reinforced by threatened sanctions such as guilt or the promise of reward, thus leading the individual to conform as a result of internal coercion to avoid feeling bad or guilty (Deci et al., 1991; Sánchez de Miguel et al., 2017; Wentzel & Wigfield, 2007). A student will, therefore, engage in an activity such as completing an assignment to avoid feeling bad about themselves (Cox & Ullrich-French, 2010; Cox et al., 2011) or act out of competition, for example, being the best in class, in order to feel a sense of pride (in de Wal et al., 2014). Ryan et al. (2009) state that introjected regulation represents a larger degree of internalisation than external regulation, but because it is based on internal rewards and punishments, it is still considered controlled behaviour.



Identified Regulation: Identified regulation is an autonomous and self-determined form of extrinsic motivation which encompasses a cognisant valuing of a behavioural goal and accepting the behaviour as being personally important (Brooks & Young, 2011; Raufelder et al., 2015; Ryan & Deci, 2000, 2002). Motivation research in the field of education has found that students who intentionally strive to do well in a module or subject have come to accept the goal of academic achievement as being important to them personally (Cox & Ullrich-French, 2010; in de Wal et al., 2014; Pelman & Goc Karp, 2010). The student is thus said to have identified with and accepted the regulatory processes and therefore has come to value the behaviour (Deci et al., 1991; Matosic et al., 2014; Sun & Chen, 2010). These findings are consistent with Ryan et al. (2009), who write that "action reflects values, meaning that behaviours regulated through identification will persist independently of environmental rewards - they will be better maintained than their more controlled counterparts" (p. 112).

Integrated Regulations: This form of regulation serves as the most autonomous form of extrinsic motivation as identified regulations are completely assimilated to the self (Ryan & Deci, 2000; Taylor et al., 2014). Integrated regulation results when identifications have been appraised and become a congruent part of the values, goals and needs that are already part of the individual (Ryan & Deci, 2002; Vansteenkiste & Ryan, 2013; Wentzel & Wigfield, 2007). For example, a student might have initially taken a module because it was an important or a compulsory part of the course, but eventually, the student comes to regard the module as a beneficial part of their overall growth and life goals (Sánchez de Miguel et al., 2017). It is important to note that although the behaviours in integrated regulation share several characteristics with intrinsic motivation (i.e. behaviours becoming part of the students value system), it is still considered an extrinsic type of motivation because the individual's actions serve the purpose of attaining a separable outcome and not for the mere enjoyment of the activity (Ryan & Deci, 2000; Sun & Chen, 2010).



2.4.1.3 Causality Orientations Theory (COT)

Causality Orientations Theory was proposed to catalogue the characteristics of personality that are largely essential to the regulation of behaviour and experience (Ryan & Deci, 2002). COT describes the individual differences in how people regulate their behaviour to orientate themselves to the different aspects of the environment (Ryan, 2009). The theory identifies three orientations in SDT: 1) impersonal orientation in which the behaviour occurs, but the individual does not feel a sense of intentionality concerning the behaviour, 2) Controlled orientation where the individual shows intentional behaviour, but the person orientates the behaviour towards the contingencies and constraints in the environment, and 3) Autonomous orientation where the person pursues situations in which they feel ownership of their behaviour (Washburn, 2017). Students who exhibit a high impersonal orientation see themselves as incompetent and perceive that they will not be unable to master tasks, while those who are highly control-orientated are motivated by extrinsic events such as deadlines or being monitored by the lecturer (Ye et al., 2013). Both of these orientations are in contrast to autonomy-orientated students who perceive environmental contingencies as opportunities to prove their competence and who seek the most reliable information before making choices (Hagger & Chatzisarantis, 2011; Hagger et al., 2015; Ye et al., 2013).

2.4.1.4 Summary of the mini-theories

In summary, CET indicates that contextual events, such as the presentation of rewards, have the possibility of both increasing and decreasing intrinsic motivation based on whether the rewards are informational or controlling. Alternatively, it is stipulated in OIT that motivation is determined by the contextual factors that either increase or hamper the internalisation of self-determined or autonomous behaviours. Finally, the focus of COT is on how students regulate their behaviours based on different environmental contexts. Together, these mini-theories differentiate between intrinsic and extrinsic forms of regulation and clarify the effects that controlling versus autonomy-supportive behaviours have on motivation. Although Basic Needs Theory forms part of the mini-theories that mould SDT, it will be discussed further in Section 2.4.2 as it encompasses the core basis of the theoretical framework that conceptualises this study's research questions.



2.4.2 Basic Needs Theory (BNT)

Basic Needs Theory is one of the mini-theories that facilitated the advancement of SDT (Ryan, 2009; Ryan & Deci, 2018). The central principle of SDT is that the fulfilment of the three basic psychological needs is a required condition for an individual's growth, integrity and well-being. This is the case as it maximises motivation, performance, and development within social contexts (Emery et al., 2016; Ryan et al., 2008; Ten Cate et al., 2011). It is therefore postulated in BNT that an individual's basic psychological needs for autonomy (a sense of choice in regulating behaviour), competence (a sense of efficacy with regards to internal and external environments) and relatedness (feeling connected to and cared for by others) must be supported in order to obtain psychological well-being (Liu et al., 2017; Ryan & Deci, 2000; Sun & Chen, 2010). Furthermore, satisfying these basic psychological needs is seen as an enabling factor for learning, well-being and intrinsic motivation (Niemic & Ryan, 2009). According to SDT, the socio-cultural environments we are part of can support or thwart our basic psychological needs to varying degrees (Sjöblom et al., 2016). It is therefore important to note that while selfdetermined motivation is an individual process, the nature of its development largely depends on a supportive environment. As such, interaction with a variety of individuals (e.g. peers, family, teachers, colleagues) in diverse settings (e.g. home, school, work) results in individual needs in the three areas being met (Bernard et al., 2014; Ryan & Deci, 2000). Accordingly, it is imperative to understand how the thwarting or satisfaction of these basic needs either hampers or promotes individual well-being and how these phenomena impact motivation. In the following sections, I will distinctly review each of the basic needs and explain how they can be satisfied in order to facilitate commitment and academic achievement.

2.4.2.1 Autonomy

Autonomy refers to an individual's sense of choice in regulating their behaviour (Rayburn et al., 2018), highlighting that when individuals act autonomously, they meditatively embrace an activity as their own, hence embracing that activity at the uppermost level of reflection (Ryan et al., 2008; Taylor et al., 2014). When people feel that they are



autonomously motivated, they experience a sense of volition (Vansteenkiste & Ryan, 2013). However, when they perceive that they are being controlled, individuals experience pressure to think, and display particular behaviour (Haerens et al., 2015; Ryan & Deci, 2008). Consequently, controlled motivation is seen to drain energy whilst autonomous motivation enhances energy (Ryan & Deci, 2008).

Autonomy in education is viewed as the attitude that students have towards learning in which they take responsibility in making decisions about their own learning (Dickinson, 1995; Jang et al., 2009; Niemiec & Ryan, 2009; Rayburn et al., 2018). Students are autonomous when they dedicate their time and energy willingly to their studies (Naude et al., 2016; Niemiec & Ryan, 2009). The common theme here is that learners who have their need for autonomy met become more motivated, which leads to more effective work (Dickinson, 1995; Jang et al., 2010). Further, learners who are autonomously motivated are those who learn independently, who identify and formulate their goals to suit their own interests and needs, and those who monitor their own learning (Dickinson, 1995; Kursurkar & Ten Cate, 2013).

For teachers to be able to sustain student autonomy, they need to recognise their students' inner motivational resources and provide students the opportunity to match their inner resources with the activities in the classroom (Hang et al, 2017; Jang et al., 2010; Reeve & Jang, 2006). Autonomy-supportive teachers tend to motivate students to be more curious and show a greater desire for challenges (Flink et al., 1990; Wentzel & Wigfield, 2007). Strategies that teachers could use to enhance autonomy include: providing choices and meaningful explanations for learning activities; recognising, understanding and acknowledging the feelings students have about class topics; and reducing pressure and control on students (Jang et al., 2016; Niemiec & Ryan, 2009). Research further states that teachers facilitate a student's autonomy when: they value the students' perspectives; they identify and nurture the students' need; they provide challenges; emphasise concrete and meaningful lesson objectives; and they deliver interesting and enriching activities (Jang et al., 2010; Rayburn et al., 2018). Autonomy-supportive teachers provide students with the knowledge they need to feel capable to address a problem in their own way. Such teachers further create an atmosphere with the



least pressure and demands in order for students to feel autonomous (Shen et al., 2009; Rayburn et al., 2018). Piaget's theory (as cited in Sun & Chen, 2010) clarifies that "when children are allowed to actively explore their environment, learning takes place, therefore satisfying the need for autonomy" (p. 367). An autonomy-supportive environment provides students with a variety of opportunities for directing their own behaviour (Shen et al., 2009; Hang et al., 2017). Additionally, autonomy-supportive environments provide students with positive feedback and a context in which their opinions are considered (Naude et al., 2016; Ryan & Deci, 2000).

Allowing the student to take part in the decision-making process fosters a sense of care and autonomy and therefore causes the student to be more willing to contribute to the course (Reeve, 2012; Reeve et al., 2014). According to Reeve and Jang (2006), "Asking for students' input on a lesson plan is an autonomy-supportive behaviour because it seeks to identify students' psychological needs and integrate them into the day's lesson" (p. 210). Teacher's care, providing structure and the provision of support for autonomy correlates positively to students' engaged behaviour and emotion (Naude et al., 2016; Skinner et al., 2008). Students who have autonomy-supportive teachers demonstrate substantially improved functioning and educational outcomes in the classroom, more so than students who have controlling teachers (Mammadov et al., 2018; Reeve & Jang, 2006). According to Sun and Chen (2010), research has found that autonomy, above competence and relatedness, is the psychological need that drives competence and intrinsic motivation. By encouraging autonomy and self-determination in a university classroom, teachers may not see clear, immediate changes or improvements in performance, but instead, students may elect additional courses in the subject area, be more interested in the course content and be more persistent when faced with challenges (Garcia & Pintrich, 1996; Montalvo & Mansfield, 2007).

Students in higher education are presumed to be independent learners (Bailey, 2013) through the active regulation of their own learning (Leese, 2010), therefore this context is seen to vary from other educational contexts. As a result, their reliance on teachers is expected to decrease as student independence increases (Wentzel, 2009; Hagenauer & Volet, 2014). In addition, the relationship between students and their teachers, and



students' dependence on their teachers can differ between programs, years of study, classes and subjects taught in the higher education context (Leenknecht et al., 2020). Notwithstanding these findings, research has shown that even independent learners in the higher education context need to be encouraged to study autonomously (Ryan & Deci, 2017). Furthermore, several studies have found correlations between student motivation and autonomy-supportive teaching in higher education (e.g. Dwyer, 2017; Groves et al., 2016; Jeno et al., 2018; Leenknecht et al., 2020).

2.4.2.2 Competence

An individual's need for competence constitutes a desire to feel effective in the actions they pursue (Kursurkar & Ten Cate, 2013). Competence also denotes an individual's sense of efficacy regarding their internal and external environments (Ryan et al., 2008; Xie et al., 2018). Competence can also be referred to as self-efficacy as it includes an individual's perception of their own competence. Self-efficacy is a person's judgment of their confidence and capacity to be able to carry out a specific task in a specific situation to reach desired goals (Aloeet al., 2014; Bandura, 1997; Zandvliet et al., 2014). It is, therefore, safe to assume that self-efficacy and competence encompass the same construct, thus they will be used interchangeably henceforth. According to Bernard et al. (2014), the need for competence is satisfied by feelings of being efficient and being able to demonstrate mastery. The more competent a person feels while performing an activity, the more intrinsically motivated they will be to repeat said activity (Deci & Ryan as cited in Sun & Chen, 2010; Naude et al., 2016). The more positive a person's thoughts are about their self-efficacy, the greater their effort and perseverance will be in carrying out the task (Kursurkar & Ten Cate, 2013; Linnenbrink & Pintrich, 2003). Conversely, students who do not feel competent and those whose need for competence is thwarted experience negative emotions and outcomes (Sun & Chen, 2010).

Researchers in educational settings have progressively been drawing more attention to the role that students' thoughts and beliefs play in the learning process (Mammadov et al., 2018; Pajares, 2006; Schunk, 2003; van Dinther et al., 2011). Empirical studies have found that students regard themselves as competent when they feel that they are able to



cope with the pressures of their schoolwork. Furthermore, teachers can support students' need for competence by introducing learning activities that are challenging in order to allow the students the opportunity to test and develop their academic abilities (Filak & Nicolini, 2018; Niemiec & Ryan, 2009; Williams & Williams, 2011). When teachers or lecturers introduce these challenging learning activities, they create what Vygotsky termed the Zone of Proximal Development (ZPD), which is the "critical space where a child cannot quite understand something on her own but has the potential to do so through proximal interaction with another person" (Donald et al., 2012, p. 56). It is therefore important for teachers to provide students with enough feedback on these challenging activities by acting as a scaffold between what the student can achieve on their own and what the student can achieve with aid from others (Donald et al., 2012). Teachers should help motivate students when they have not achieved as well as they had hoped. This support from the teachers initiates the desire for the student to learn by interacting with the environment, therefore enforcing the need for competence (Koka & Hagger, 2010; Raabe & Readdy, 2016).

2.4.2.3 Relatedness

An individual's need for relatedness encompasses feeling connected to and cared for by others (Brooks & Young, 2011; Ryan et al., 2008; Xie et al., 2018). The need for relatedness is fulfilled through support, assistance, warmth, encouragement and nurturance from significant others (Martin & Dowson, 2009; Naude et al., 2016). Bernard et al. (2014) state that:

Individuals who felt that people in their life cared about them would be more likely to assert that their basic needs for relatedness were met compared to people who believed that few people in their life cared for them (p. 158).

Relationships play a significant role in a student's life (Martin & Dowson, 2009; Rayburn et al., 2018). When a student feels accepted by their teachers and peers, they become more emotionally, cognitively and behaviourally engaged in class (Connell & Wellborn as cited in Martin & Dowson, 2009; Zandvliet et al., 2014). Belongingness, which is a central theme in SDT, is cultivated by the collection of both the teacher and the students in the



classroom (Deci & Ryan, 2000; Jacobi, 2018; Wentzel & Wigfield, 2007). Academicrelatedness teaches students the values, attitudes, beliefs, and orientations necessary to function effectively in educational settings (Martin & Dowson, 2009). Subsequently, a student's need for relatedness is satisfied when they feel that they belong and are sincerely liked, respected and valued by their teacher (Kim et al., 2015; Niemiec & Ryan, 2009). Teachers who care for their students are in a better standing to preserve students' curiosity and cooperation than teachers who are viewed as non-caring. How students perceive their teachers, whether caring or uncaring, affects their level of engagement in school and their persistence in asking for assistance (Jeno et al., 2018; Montalvo & Mansfield, 2007).

Strategies that enhance relatedness are said to include conveying warmth, caring and respect to students. A teacher's involvement with their students' classroom activities satisfies these needs for relatedness, thus leading to positive student outcomes (Deci & Ryan, 2000; Niemiec & Ryan, 2009; Rayburn et al., 2018). Students need to feel a certain level of trust, respect, caring, concern and community with others in order for them to feel connected (Goldman et al., 2017; Williams & Williams, 2011). Therefore, when a teacher behaves in a warm manner towards a student, when they show respect to the student and when they show that they genuinely care for the student, the student's need for relatedness will be satisfied. A strong sense of relatedness puts students in a better position to take on challenges, set ambitious goals and set high standards that energise and motivate them (Martin & Dowson, 2009). According to Extended Attachment Theory (with Attachment Theory being the positive relationships between parents and children), teachers who are sensitive towards their students act as a secure base from which students can become more engaged in learning tasks and safely explore the school environment (Pianta et al. as cited in Roorda et al., 2011). A student's emotional security serves as a mediator between the support the teacher gives and the student's engagement in learning tasks (Thijs & Koomen, 2008; Zumbrunn et al., 2014). Students internalise the values and motivation of the teachers to whom they feel connected, and if the students feel rejected by these teachers, they will not internalise the motivation (Niemiec & Ryan, 2009). This notion is supported by Wentzel (as cited in Martin &



Dowson, 2009), who find that high-quality relationships cause individuals to internalise the beliefs and values of the significant people in their lives.

Ahlberg, Moss and Pence (as cited in Sun & Chen, 2010) find that, according to Vygotsky's Social Constructivist Theory, learning cannot take place if the learner acts as a "lone scientist" (p. 367). According to this theory, an environment that is socially constructive, "enhances social interactions, promotes a sense of belongingness, and stabilizes the relatedness in the classroom" (Sun & Chen, 2010, p. 378). Vygotsky's Theory of the Zone of Proximal Development (ZPD) further highlights this finding as the student needs the assistance of the teacher to be able to learn (Ciampa, 2014). In his Social Constructivist Theory, Vygotsky contends that because learning ensues through interactions with others, for example, teachers, parents and other learners, it can be viewed as a socio-culturally mediated and collaborative process. Therefore, a student's need for relatedness is the foundation for meaningful learning (Snowman & McCown, 2013; Sun & Chen, 2010). Social constructivist pedagogy indicates that developing sound relationships with others, especially those more knowledgeable than yourself, is critical to learning (Churcher et al., 2014; Sun & Chen, 2010). Viewing learning from both a ZPD and self-determination perspective, relatedness serves as both a need to be satisfied and a resource for learning achievement (Sun & Chen, 2010). From the Social Constructivist Learning Theory viewpoint, effective learning environments should empower students to master the collective knowledge by providing relevant social interaction (Rayburn et al., 2018; Sun & Chen, 2010). Students who feel alienated commonly lack the motivation to engage in learning and attending school (Meece et al., 2006).

2.4.3 Understanding intrinsic and extrinsic motivation in the educational context

An individual has intrinsic motivation when they engage in an activity for the innate pleasure and fulfilment it offers (Goldman et al., 2017; Ryan & Deci, 2000; Ryan et al., 2009) or when they see the task as an opportunity to learn without receiving an extrinsic reward (Coon & Mitterer as cited in Haider et al., 2015). Thus, individuals are more likely to endorse and participate in an activity if they enjoy and identify with the activity (Patall et al, 2008; Vansteenkiste & Ryan, 2013). In order to maintain intrinsic motivation, people



need to feel autonomous and competent (Gagné & Deci, 2005; Rayburn et al., 2018) as "intrinsic motivation energizes a wide variety of behaviours that reward the individual with experience of autonomy, competence, and relatedness in the activity" (Niemiec & Ryan, 2009, p. 371). Individuals are therefore intrinsically motivated and have a heightened vitality, well-being and self-esteem when their psychological needs for autonomy and competence, specifically, are met (Bernard et al., 2014).

A classroom environment that supports the satisfaction of autonomy, competence and relatedness produces students who are more intrinsically motivated (Goldman et al., 2017; Niemiec & Ryan, 2009). When these psychological needs are thwarted, however, students withdraw, become disengaged and act out (Behzadnia et al., 2018; Skinner & Pitzer, 2012). Consequently, students who are disengaged are distracted, passive, give up easily when challenged, and fail to plan or monitor their work (Jang et al., 2010). By activating intrinsic educational goals, teachers enhance autonomous motivation and persistence in school activities (Naude et al., 2016; Niemiec & Ryan, 2009; Vansteenkiste et al., 2004). Benwar and Deci (as cited in Cerasoli et al., 2014) explain that intrinsically motivated students are more actively engaged in both learning and teaching.

In contrast, an individual is extrinsically motivated when they perform activities for external rewards, be it tangible (money) or psychological (praise) (Haider et al., 2015). Benwar and Deci (as cited in Cerasoli et al., 2014) state that individuals who are extrinsically motivated are more passive, meaning that they have little or no motivation to act. Ryan et al. (2008) seem to have an explanation as to why this is so, stating, "Those treated in controlling ways, or who experienced coldness or rejection from caregivers were more prone to insecurity and low self-esteem which in-turn appears to have made them more susceptible to extrinsic goal" (p. 165). From the previous statement, it would be fair to extrapolate that when an individual's needs for relatedness, autonomy and competence are not met, they tend to desire external motivation to complete tasks.

Within an educational setting, Biggs (as cited in Lee et al., 2010) find that when students are extrinsically motivated, they have a high probability of engaging in shallow learning and they are less likely to persevere in an activity once extrinsic rewards and stimuli are



removed. If students do not obtain reimbursement such as sanctions, praise and feedback, an extrinsic system of rewards can lead to a decrease in their sense of competence and further ensues a loss of interest in the task (Lee et al., 2010; Miller et al., 1998; Naude et al., 2016). Conversely, psychological extrinsic motivation, such as verbal rewards, can increase intrinsic motivation, whereas tangible incentives decrease intrinsic motivation (Deci et al., 2001; Lemos & Verissimo, 2014).

Extrinsic motivation does not necessarily negate intrinsic motivation, the two forms of motivation can coexist (Lemos & Verissimo, 2014). Ryan and Deci (cited in Demir, 2011), suggest that depending on the situation and the individuals, extrinsic rewards could increase intrinsic motivation if feelings of self-determination are generated. When teachers use extrinsic motivation (e.g. positive feedback), it does not result in a decrease of internal motivation (Demir, 2011; Naude et al., 2016), but rather an increase thereof (Deci et al., 2001; Naude et al., 2016). Educators need to consider the various forms of extrinsic motivation and how they work as they cannot always depend on intrinsic motivation to increase commitment in students (Saeed & Zyngier, 2012). Extrinsic motivation can be used as a strategic tool to support learning for difficult and unappealing academic activities (Lemos & Verissimo, 2014). Thus, the combination of intrinsic and extrinsic motivation may be ideal in the facilitation of learning (Moos, 2010).

2.5 RELEVANCE OF SDT TO EDUCATION

SDT provides a psychological explanation from the needs satisfaction perspective of the positive effects of teacher care (Nie & Lau, 2009). However, supporting students' psychological needs from a pedagogical perspective is a challenging undertaking for teachers in institutionalised settings that view controlling motivation as fundamental to the learning process (Sun & Chen, 2010). Nie and Lau (2009) view this undertaking as a "dual emphasis of behavioural control and care in classroom management which takes into account the needs and demands of both teachers and students" (p. 191). For teachers, this means providing structure to the lesson so that effective learning can take place (Nie & Lau, 2009; Sjöblom et al., 2016). The aforementioned need to provide structure is one of the reasons why teachers develop a controlling motivating style (Reeve, 2009).



Teachers communicate a controlling style of motivation in two ways: 1) Direct control, which involves motivating the students by creating external pressure to act, and 2) Indirect control, which encompasses covert attempts from the teacher to motivate their students by use of guilt, shame and anxiety (Assor et al., 2005; Reeve et al., 2014). Koka and Hagger (2010) highlight that teachers should refrain from using negative gestures in response to poor performance and refrain from following rigid styles of decision-making as these behaviours minimize students' self-determined motivation. People (in this case students) experience pressure to think, feel and behave when they perceive that they are being controlled (Deci & Ryan, 2008; Ryan & Deci, 2018).

The term 'care in classroom management' for students means that students need to feel cared for, respected and loved by their teachers (Nie & Lau, 2009). Teachers who care about their students and who act in autonomy-supportive ways provide insightful explanations, rely on non-controlling language, show flexibility by allowing students to take the time they need to learn on their own, and understand and acknowledge the negative emotions expressed by students (Behzadnia et al., 2018; Reeve, 2009). Jennings and Greenberg (2009) state the following about autonomy-supportive teachers:

Socially and emotionally competent teachers set the tone of the classroom by developing supportive and encouraging relationships with their students, designing lessons that build on student strengths and abilities, establishing and implementing behavioural guidelines in ways that promote intrinsic motivation, coaching students through conflict situations, encouraging cooperation among students, and acting as a role model for respectful and appropriate communication and exhibitions of prosocial behaviour (p. 492).

Teachers need to establish basic motivational conditions in the classroom by practising acceptable teacher behaviour, establishing good relationships with their students, maintaining a friendly and supportive environment in the classroom, and providing students with standard expectations to promote a unified community of learners (Dörnyei, 2001; Jennings & Greenberg, 2009). Additionally, teachers need to maintain motivation in the classroom by setting proximal sub-goals, "improving the learning experience, increasing student self-confidence, creating learner autonomy, and promoting self-motivating learner strategies" (Bernaus & Gardner, 2008, p. 388). Students' motivation to



study is increased when teachers clearly communicate information, demonstrate immediacy and are assertive but open in their responses (Behzadnia et al., 2018; Jang et al., 2016). Furthermore, teachers need to adopt a teaching style that emphasises praising, encouraging and considering a student's ability levels in order to increase the student's self-determined motivation (Koka & Hagger, 2010; McCroskey et al., 2006; Zandvliet et al., 2014). By presenting these behaviours, the teacher nurtures the students' inner motivational resources (Reeve, 2009). A further meta-analysis conducted by Reeve (2009) found supporting research that students who suffer from controlled motivation styles can benefit from autonomy support from teachers. In their case, the students experienced more positive emotions and were more motivated to learn due to the positive emotions and intrinsic motivations demonstrated by their teachers (Meece et al., 2006; Reeve, 2012). The teacher's task, therefore, is not only to provide order in the classroom but also to make sure that students feel autonomously supported for learning to take place.

2.6 CONCLUSION

Teachers seem to be the gatekeepers for good student motivation as the past two decades have seen an increase in research regarding the importance of the emotional aspect of the teacher-student relationship for the student's school adjustment. There has also been mounting acknowledgement that teachers have a critical influence on the social and emotional development of their students (Roorda et al., 2011; Skipper & Douglas, 2015). Student-teacher relationships that are supportive provide the foundation for effective classroom management, enhancing students' pleasant achievement emotions are essential goals of teaching (Behzadnia et al., 2018; Frenzel et al., 2009). Students' pleasant emotions towards their learning and achievement form the foundation of their interest and their willingness to participate in academic pursuits over time (Hidi & Renninger, 2006; Reeve, 2012). Motivation is possibly the greatest factor that educators need to target in order to progress learning (Kim et al., 2015; Olson as cited in Williams & Williams, 2011). Indeed, as previously mentioned, motivation is what directs student attention and concentration towards vital learning activities. Further understanding of motivation is thus crucial for quality education (Saeed & Zyngier, 2012).



There are some characteristics of the aforementioned theories of motivation that are consistent with SDT. These social-cognitive theories emphasise the transactional process of human functioning, highlighting the "reciprocal interactions between an individual's behaviours, their internal personal factors (e.g., thoughts and beliefs) and environmental events" (van Dinther et al., 2011, p. 96). These findings highlight the conceivable widespread application of SDT. Granting that the original study used self-determination as its theoretical framework, the extensive application of the theory to motivation contexts serves as one of the reasons why SDT is pertinent to the present study. Nevertheless, it is important to bear in mind that no theory is comprehensive in itself, and the best way to advance understanding into motivation requires simultaneously keeping all these theories in mind in order to identify gaps and to test understanding (Williams & Williams, 2011).

The following chapter concerns the research results and the findings derived therefrom.



CHAPTER 3 RESEARCH FINDINGS AND DISCUSSION

3.1 INTRODUCTION

In this chapter, I report the research results of the present study in terms of the themes that emerged subsequent to the data analysis. I first offer a summary of the themes in terms of their description and indicators. Thereafter, I discuss the themes in detail using examples from the narratives in terms of direct quotes from the students to support my findings. Additionally, under each theme, I offer a literature control, which involves an integration of the results and an exploration of my findings against the background of existing literature.

3.2 RESEARCH RESULTS

3.2.1 Coding process notes

In the following section, I present and discuss the themes that emerged through the inductive thematic analysis of the data. In analysing the data inductively, I focused on the story that the students were telling in their narratives, which meant that the themes that arose were data-driven. When referencing the data sources as examples, the following codes will apply: Narr, which refers to the narrative script number; F or M after the script number refers to a Female or Male participant; M or D after the participant indicates a narrative about a Motivational or Demotivational lecturer; and Para indicates the paragraph number in the coded excerpts. The following is an example of the coding system: *Narr. 123F-M, Para. 2,* which is script number 123 from a female student focusing on a motivating narrative and referring to paragraph 2 in the coded excerpts.

3.2.2 Summary of themes

Table 3.1 illustrates a summary of the identified themes, which are outlined according to their description and indicators.



	Themes	Description	Indicators
1.	Lecturer's	This theme represents the	All instances in the excerpts from the
	relationship	perceived nature of the	raw data where students described their
	with the	relationship between the	lectures using phrases such as 'good
	students	student and teacher	relationship', 'very good relationship',
		(lecturer) within the	'easy human to talk to', 'friendly', 'close
		classroom context.	relationship', 'could not think at a
			student's level', 'bad relationship', 'not
			friendly', 'easy to talk to', 'liked by
			students', 'cold' and 'approachable'.
2.	Formal	This theme includes the	All instances in the excerpts from the
	content	lecturer's preparedness for	raw data where students described their
	presentation	class, the degree of	lectures using phrases such as
		knowledge about the topic	'informative', 'confusing', 'emphasised
		or course and how the	concepts', 'teaches well', 'elaborates',
		lecturer explained the	'gives enough detail', 'offers constructive
		content to the students.	criticism', 'knowledgeable', 'high level of
			teaching', 'difficult to understand',
			'prepared', 'gives examples', 'explains
			the work fast', 'mumbles and doesn't
			pronounce words clearly', 'organised' or
			ʻunorganised'.
3.	Teaching	This theme illustrates the	All instances in the excerpts from the
	approach	degree to which the lecturer	raw data where students described their
		created an atmosphere that	lecturer's teaching approach using
		was conducive to learning	phrases such as or similar to 'ask
		through various methods	questions', 'willing to help', 'flexible',
		and techniques used to	'interacts with the class', 'participate in
		communicate the material to	class', 'gives us time to discuss', 'allows
		the students.	interaction', 'doesn't worry if students
			follow', 'opportunities for student
			engagement', 'offered assistance',

Table 3.1: Identified themes with their descriptions and indicators.



Themes	Description	Indicators
		'included student opinions', or 'checking
		for understanding'.
4. Lecturer's	This theme emerged from	All instances in the excerpts from the
personality	students describing the	raw data where students described their
	behavioural traits of the	lecturer's qualities or behaviour using
	lecturer.	words or phrases such as or similar to
		'always believed in me', 'never favoured
		anyone', 'told me I could do better'
		'motivates students', 'caring', 'no
		accommodating', 'condescending'
		'confident', 'excited', 'inspiring', 'strict'
		'positive', 'patient', 'passionate', 'advised
		us', 'happy', 'understanding', o
		'sympathetic', 'enthusiastic'.

After critically reading the narratives (Braun et al., 2018), I coded them by paragraph and highlighted them in different colours to indicate potential themes (Braun & Clarke, 2006). I made a list of all the different codes and sorted them into potentially related theme groups (Braun & Clarke, 2006; Crowe et al., 2015). I further reviewed, modified and developed the preliminary themes and extracted the applicable excerpts, linking them to the overall themes (Crowe et al., 2015). I finally defined and refined the themes by reflecting on how the themes and excerpts each fit the overall dataset (Braun et al., 2018).

In total, I identified four themes, namely: lecturer's relationship with the students; formal content presentation; teaching approach; and lecturer's personality. The description illustrates the nature of the theme and serves as an overview of the lecturers' traits in relation to the overall theme. The indicators reveal the keywords that the students used to describe their lecturer that I took note of in the excerpts, which are characteristic of that particular theme.



3.2.3 Theme 1: lecturer's relationship with the students

Research has confirmed the value of teacher-student relationships by demonstrating that the quality of the relationships between students and their teachers can have a direct impact on their conduct, affective well-being and academic performance in schools (Lind et al., 2017; Pianta, 1999; Scherzinger & Wettstein, 2019; Wentzel, 1998). This theme thus denotes the perceived nature of the student-teacher relationship as described by the students as motivational or demotivational. Instances in the data that encompassed good or motivational lecturers included descriptions such as 'good relationship', 'easy to talk to' and 'friendly'. The following excerpts are examples of students describing motivating relationships with their lecturer:

She had a very good relationship with most of the children [sic] and can easily talk to us (Narr. 119F-M, Para. 85).

The relationship with the students is very good and open (Narr. 129F-M, Para. 5).

... easy human to talk to about anything (Narr. 132F-M, Para. 14, Line 3-4).

She is friendly towards students (Narr. 139F-M, Para. 25).

He had a close relationship with his students (Narr. 150F-M, Para. 29).

Additionally, the students described the relational aspects of demotivating lectures. Such lecturers were described using words such as 'bad relationship', 'cold' and 'not approachable'. The following excerpts are examples:

... bad relationship with students (Narr. 153F-D, Para. 50).

In this module the lecturer in not always friendly every day (Narr. 60M-D, Para. 68).

The lecturer can be described as quite 'cold' and really doesn't seem approachable (Narr. 118M-D, Para. 137).

These excerpts seem to suggest that characteristics such as being easy to talk to and friendly are equated to a close or good relationship between the student and the lecturer. Conversely, cold and unfriendly characteristics are indicative of a bad relationship



between the student and the lecturer. Accordingly, students that perceived that they had a positive relationship with their lecturer viewed this trait as motivating, while students who perceived that they had a negative relationship with their lectures regarded this feature as demotivating. The literature states that relationships between students and the teacher are critical because the teacher is an influential source of social encouragement (Smart, 2014). Positive student-teacher relationships have consistently been linked to positive student outcomes, including increased commitment, improved student participation, higher level of course acquisition, and greater likelihood of sustained and eventual college completion (Hoffman, 2014; Pascarella & Terenzini, 2005). In addition, a positive relationship between teacher and student would increase the students' motivation and academic achievement (Khalilzadeh & Khodi, 2018; Lamb, 2017; Raufelder et al., 2015). Quality student-teacher relationships are closely linked to positive achievement attitudes such as student self-efficacy and overall student fulfilment (Bergin & Bergin, 2009; Creasy et al., 2009; Hagenauer & Volet; 2014). The research further supports these findings by emphasising that when teachers are able to develop caring relationships with students, learn about the individual needs and strengths of students and provide encouragement and support, students are likely to be highly motivated, participate in learning activities and achieve academic success (Roorda el al., 2011; Yu & Singh, 2018). Alternatively, negative relationships between students and the teacher that are marked by a high degree of teacher conflict and vulnerability (Engels et al., 2016) correlate with educational and socio-economic transition difficulties for students (Roorda et al., 2011).

3.2.4 Theme 2: formal content presentation

This theme covers the lecturer's preparedness for class, the degree of knowledge on the subject or module, and how the lecturer explained the content to the students. Students who perceived their lecturer's formal presentation as motivating described their lecturers as informative, knowledgeable, and prepared. Below are excerpts from the data that denote lecturers presenting content in a manner that motivated their students:

The lecturer that presented my last module was very informative (Narr. 129F-M, Para. 1).



She emphasised the concept and made it as interesting as possible (Narr. 132F-M, Para. 11).

He uses slides and then elaborates on them (Narr. 136F-M, Para 17).

She gives us enough detail and so much detail and she makes it easy when I study on my own because I understood her in class (Narr. 139F-M, Para. 22).

He always gives back assignments, tasks and tests back soon after we had handed them in and always offered constructive criticism (Narr. 150F-M, Para, 32).

Conversely, students who perceived their lecturer's formal presentation as demotivating, described their lecturers using words or phrases such as confusing, does not explain the work, difficult to understand and lectures at a fast pace. The following excerpts support this finding:

The demotivating lecturer is good, but doesn't seem to know how to explain the concept properly (Narr. 117F-D, Para. 95).

She explain [sic] the work in a very fast rate and assume we know everything (Narr. 60M-D, Para. 69).

The lecturer didn't have enough knowledge about the subject (Narr. 70M-D, Para. 60).

I see and think that it is futile to attend her lessons because all she does is move fast and she reads what is from the textbook (Narr. 125M-D, Para. 118).

Unorganised, jumping from chapter to chapter and then back again making us all confused not knowing where is up or down etc (Narr. 134M-D, Para. 122).

The excerpts highlight that students who perceived their lecturer's formal presentation of content as motivating stated the importance of elaboration and giving clear and detailed examples for learning. Alternatively, students who found this aspect of their lecturer demotivating emphasised that the lecturer did not give adequate explanations and explained the work at a fast pace. Effective learning from the student motivation perspective is closely related to the use of appropriate pedagogical methods (Phan et al., 2017). A study conducted by Al-Mohaimeed and Khan (2014) among medical students



found that the main qualities of good teachers included student respect, demonstration of module knowledge, use of good communication skills, organisation of good lectures, and understanding students. Brophy (2013) highlights the importance of the teacher providing clear explanations as this encourages students to consciously interpret the content by paraphrasing and analysing the relationship between content and knowledge acquired through experience. Additionally, the presence of a good quality teacher who provides clear guidance will increase students' learning performance (Law et al., 2019; Law et al., 2010). Accordingly, research suggests that teachers need to motivate students by clearly identifying objectives, incorporating student interest into the lesson, ensuring that they have historical knowledge of the subject matter and illustrating the importance of realworld application (Law et al., 2019; McCombs, 1991; Snowman & McCown, 2013). Wery and Thompson (2013) suggest that linking learning with real-world application increases student motivation because seeing a link between a learning activity and the real world increases students' willingness to understand and solve the problem at hand. The authors further clarify that using teaching methods that encourage real-life application, realistic experiences, as well as performance evaluations will help students to understand the content better, process information differently and become more active learners. Further, Phan et al. (2017) highlight that an efficient pedagogical approach integrating the above approaches is more likely to promote personal interest, inspire students and ensure that the teaching process, in the form of content delivery, is successful. This finding is supported by Leavy and Hourigan (2018), who find that effective teaching requires an awareness of the multidimensional demands of teaching and learning, highly integrated and comprehensive content, as well as the possession and comprehension of pedagogical content knowledge. Furthermore, when teachers incorporate interesting elements into their teaching and when they make the material easier to understand, it increases the probability of student achievement, which in turn could increase the nurturance of students' need for competence (Yu & Singh, 2018).

3.2.5 Theme 3: teaching approach

This theme emphasises the degree to which the lecturer created an atmosphere that was conducive to learning by the different methods and techniques they used to convey the



content to the students. This includes whether the lecturers checked for understanding, encouraged questions to be asked in class, answered questions, offered extra help and encouraged interaction in class. Lecturers who were perceived to have a motivating teaching approach by students were described as flexible, encouraging and helpful. The following excerpts are examples of the students describing teaching approaches that they found motivating:

He interacts with the class... always tries to motivate students... (Narr. 136F-M, Para. 16, Lines 1-3).

...he always created opportunities for students to engage in his lecture (Narr. 150F-M, Para. 27, Line 2-5).

Learners all listened well and paid a lot of attention because the lecturer constantly included their opinions in the lecture (Narr. 43F-M, Para. 43).

He also answers all your questions intensively and you may ask him the same question over and over again and he will answer it until you understand the work (Narr. 59M-M, Para. 55).

We would do worksheets so that we can learn from our mistakes (Narr. 60M-M, Para. 66).

She is constantly asking whether or not the class is understanding the work and this helps everyone be one the same page (Narr. 103M-M, Para. 158).

Alternatively, students who found the teaching approaches of their lecturers demotivating described their teaching approaches as dismissive of questions, discouraging opinions and unhelpful. The following excerpts support this:

She didn't care whether we understood the work or not which is the reason why our marks were low (Narr. 100F-D, Para. 108).

She never provided opportunities for students to engage with her or the topic being taught (Narr. 150F-D, Para 36).

When we asked her questions, she would never answer them directly or clearly which I found extremely unhelpful and frustrating (Narr. 150F-D, Para 38).



She constantly demotivates you whenever you have a question to ask (Narr. 103M-D, Para 161).

She doesn't care if we understand what she teaches (Narr. 115M-D, Para 152).

The above examples indicate that students who perceived their lecturer's teaching approach as motivating reported that the lecturer acknowledged their opinions in class, checked for understanding and clearly answered their questions. However, students who perceived their lecturer's teaching approach as demotivating highlighted that the lecturer did not adequately answer their questions, did not check whether they understood the content and did not allow the students to engage or give opinions on the subject matter. According to the literature, students describe having positive interactions with teachers who are engaging and interested in their ideas and opinions, and report negative encounters with teachers who they perceive as controlling and inhibiting of active participation (Smart, 2014). Furthermore, students interpret concern, respect for their viewpoints, maintenance of clear communication and displaying an openness to different opinions as characteristics of good teaching (Alhija, 2017; Spencer & Schmelkin, 2002). When teachers encourage critical thinking and value students' opinions and ideas, the students are more likely to become interested in learning the course content (Yu & Singh, 2018). Additionally, according to Dwyer (2017), students feel included when teaching approaches actively include discussions and feedback. Furthermore, classroom dialogue can provide students with a wealth of opportunities to participate in cooperative and peer reflection, leading to opportunities for them to build on their own ideas (Alles et al., 2018; Osborne et al., 2013).

3.2.6 Theme 4: lecturer's personality

This theme emerged from students describing the personality traits of the lecturer. Such traits include patience, confidence and enthusiasm, amongst others. The personality traits of the lecturer seemed to set a tone in the classroom that students either found motivating or demotivating. The students used phrases or words such as 'caring', 'always believed in me', and 'inspiring' to describe lecturers they found motivating. The following excerpts are examples to support this theme:



She always believed in me and always told me I could make it (Narr. 132F-M, Para. 7).

He showed that he cared about us as students as well as young adults making career path decisions (Narr. 150F-M, Para, 30).

In this module the lecturer is motivational, confident and excited (Narr. 60M-M, Para. 64).

He is so sympathetic to students and does not underrate our opinions, but suggest possible best ways to address the matter (Narr. 115M-M, Para, 151).

He kept me enthralled with nothing more than his passion for the topic (Narr. 128M-M, Para 124).

Contrarily, students who found that their lecturer possessed demotivating traits described them as being 'condescending', 'unaccommodating' and 'impatient'. The following excerpts support this result:

It didn't even seem like she had a passion for teaching maths (Narr. 100F-D, Para. 107).

We felt unwanted in her class and she wasn't accommodating at all (Narr. 150F-D, Para. 35).

I really did not like this subject or the lecturer, he just demotivated me because he didn't care about us (Narr. 153F-D, Para. 52).

She would consider the students as just another number in her lecture class (Narr. 60M -D, Para. 70).

She is very, very, very impatient with students (Narr. 115M-D, Para. 154).

A study conducted by Ibad (2018) has found that the positive attributes of successful teachers include personality traits such as empathy, communicativeness, compassion, cooperativeness, accessibility, and having an inspiring and positive attitude. Accordingly, the excerpts highlight that it is the lecturer's caring nature, confidence and passion, amongst other traits, that keep students motivated. While the opposite seems to be true for lecturers that demotivate students. The literature supports these findings as it has been found that teachers' personality traits can affect students as students regard



teachers as role models (Ibad, 2018; Lumpkin, 2008). Moreover, the personality of the teacher is correlated with the educational and personal support of the students and their academic confidence (Kim et al., 2018). According to Ajay et al. (2018), personality affects teachers' actions in various ways, including how they interact with students and their selection of teaching approaches. Furthermore, the teacher's passion for teaching is a significant personality-related variable that improves teaching effectiveness as it contributes to enthusiasm, which is often infectious. Lazarides et al. (2019) highlight the value of teacher affect in the classroom as enthusiastic teachers express their positive feelings and emotions to their students, which in turn has a positive effect on the emotional growth of their students. Additionally, personal warmth and agreeableness shown by the lecturers resulted in positive rapport between the student and the teacher, while negative emotional states and neurotic behaviours shown by the lecturers negatively affected the students in the original study (Khalilzadeh & Khodi, 2018; Kim et al., 2018). Moreover, Sozer et al. (2019) explain that teachers' personalities have a significant impact on how students perceive and assess the course and their teacher.

3.2.7 Synthesis of themes

Teacher-student relationships are crucial to learning as many interrelated factors affect and form this bilateral relationship (Sozer et al., 2019). Consequently, the results of the present study show that there is a connection between how students view their lecturers and how motivated or demotivated they are in the classroom. The findings of this study highlight that students' perception of their relationships with their lecturers, their perception of the lecturer's formal presentation of the content, their perception of the lecturers teaching approach, and how they perceive the lecturer's personality all have an effect on their level of motivation to engage and do well in the classroom.

Lecturers perceived as friendly, relatable and approachable seemed to be liked by their students, which led to students feeling motivated in the classroom. Positive teacher-student relationships are linked to the basic need for relatedness. This is due to the fact that teachers cultivate the need for relatedness among students by showing commitment, caring, and demonstrating interest in their students (Rogers & Tannock, 2018; Yu &



Singh, 2018). In addition, the teacher-student relationship serves as a crucial base for students to adapt to their self-directed learning approach (Law et al., 2019; Lou et al., 2018), thus satisfying the need for autonomy.

Additionally, with regard to content presentation, motivational lecturers were perceived as knowledgeable and prepared, elaborating on content by using examples and offering constructive feedback. Moreover, students reported that motivational lecturers used teaching approaches that included: encouraging independent studying, encouraging and answering questions, checking for understanding in class, flexibility, encouraging participation in the form of discussions and offering opinions, and fostering a safe environment. According to the literature, timely and constructive feedback will inform students of their learning progress (Law et al., 2019). Additionally, when students experience a respectful and encouraging classroom environment, they are more likely to experience a sense of self-efficacy (Baker & Goodboy, 2018; Yu & Singh, 2018), thus meeting their need for competence.

Lastly, the personality traits of motivating lecturers included: being welcoming, happy and confident, being democratic, sympathetic and caring, encouraging students to do better, seeing potential and believing in their students, and advising students beyond the classroom. A study done by Devi et al. (2015) supports these findings as they report that based on student opinions, "characteristics rated high as promoting factors enhancing learning were related to teaching and communication skills, rapport of teachers and their students, use of audio-visual aids and resources, and personality traits of a lecturer" (pg. 45). Additionally, Sozer et al. (2019) find that enthusiasm and helpfulness are two variables considered to be beneficial for teachers. These variables need to be maintained in order to enhance teaching and learning. When students feel that their teachers care (need to be related) and are willing to support them, they are more likely to internalise the values and beliefs of their teachers (autonomy). Therefore, students are more likely to experience self-efficacy gains (competence) when teachers tell them they are capable (Rogers & Tannock, 2018; Yu & Singh, 2018), thus supporting all three of the students' basic psychological needs.



As a MEd Educational Psychology student who has been appointed as a part-time lecturer over the last 4 years, I have had the benefit of applying my research findings in my own lecture rooms. Practically, I have made efforts to be welcoming and approachable (lecturer's relationship with students), to be prepared for lectures and be knowledgeable on the subject arears beyond what is written in the textbooks (formal presentation of content), to elaborate on content by being cognizant of and using students' contexts as examples when explaining content (teaching approach). Furthermore, I have made an effort to be flexible and encouraging participation in my lecture rooms, to be confident and democratic in class, and to believe in my students (lecture's personality). Consequently, I have found that the results of this practical application support the research findings of the present study, as my students have consistently given both myself and the university positive feedback in relation to my lectures at the end of my lecturing cycles or semesters. Moreover, this outcome supports research results from other researchers who have found that an increase in student motivation is positively correlated to the positive perception that students have on their lecturers (e.g. Baker & Goodboy, 2018; Devi et al., 2015; Law et al., 2019; Lou et al., 2018; Rogers & Tannock, 2018; Sozer et al., 2019; Yu & Singh, 2018).

3.3 CONCLUSION

In this chapter, I presented the results of the study on the themes that emerged from an inductive thematic analysis of the secondary data. I supported the results of the study by providing direct quotes from the narratives of the students. The present study found that the lecturer's relationship with the students, their formal presentation of content, teaching approach and personality traits have an impact on student motivation. Furthermore, I discussed the study's findings by integrating and positioning the topics in current literature and empirical research which support the previously mentioned findings. In the following chapter, I address the research questions in relation to the research results, discuss my recommendations and provide concluding remarks.



CHAPTER 4 FINDINGS, CONTRIBUTIONS, LIMITATIONS, RECOMMENDATIONS AND CONCLUSIONS

4.1 INTRODUCTION

The purpose of the present study was to investigate students' perceptions of their lecturers and its influence on their need for autonomy, competence and relatedness. The study was guided by three secondary questions, covered under the primary research question. In this chapter, I address the research questions by revisiting the theoretical framework presented in Chapter 2 to frame the possible meaning of the questions. I further discuss the study's possible contributions to policy, practice and literature, and possible limitations. Lastly, I conclude the chapter with recommendations for practice, training and further research.

4.2 ADDRESSING THE RESEARCH QUESTIONS

I address the research questions that guided the study in the following section. I begin my discussion by addressing the secondary research questions and conclude this section by discussing and linking the primary research question to the theoretical framework outlined in Chapter 2.

4.2.1 Secondary Research Question 1: How does students' need for autonomy influence their motivation?

The findings of the study indicate that supporting students' need for autonomy positively impacts their motivation. Further, the findings suggest that the lecturer's formal presentation of the content and teaching approach influence students' autonomy. Concerning the former, students described being motivated by lecturers who provided them with timely feedback, who emphasised and elaborated on concepts, and who were informative and gave adequate detail. Being empowered with information contributed to the students' ability to make informed decisions, therefore increasing their sense of choice. This, in turn, increased their intrinsic motivation (Baker & Goodboy, 2018; Hagger & Chatzisarantis, 2011; Hagger et al., 2015; Rogers & Tannock, 2018; Ryan et al., 2009;



Ye et al., 2013). With regard to the lecturers' teaching approach, students who perceived that they were afforded opportunities to give their opinion in class and engage with their peers and their lecturers reported increased motivation. Additionally, students reported being motivated by lecturers who checked for understanding, who took time to answer their questions thoroughly and lecturers who helped them learn from their mistakes. Lecturers who elaborated on content and permitted students to actively participate in the presentation of content through allowing them to give their opinions and engage with their peers fostered volition in the students and provided them with an opportunity to direct their own behaviour (Hang et al., 2018; Jang et al., 2016; Kaur & Nur, 2017; Naude et al., 2016; Rayburn et al., 2018).

4.2.2 Secondary Research Question 2: How does students' need for competence influence their motivation?

The findings suggest that lecturers who supported their students' need for competence positively influenced the students' motivation. Presentation strategies reported by students that seemed to support students' competence included explaining the aims and objectives of the module, explaining content from a grassroots level and then building on knowledge, and offering constructive criticism. Students who perceived their lecturers to be moving too fast through the content experienced amotivation as they felt that it was futile to attend the lecture. Moreover, the competence supporting teaching approaches reported included offering assistance, using practical and everyday examples and explaining content until the students understood. The students reported being motivated by lecturers who took the time to explain the content until they grasped it. This finding seems to confirm the need for lecturers to explain the content in a way that their students can understand and to additionally guide students by affording them constructive criticism that helps them to understand where they are in their learning process (Law et al., 2019). This result is an example of Vygotsky's Zone of Proximal Development in which the lecturer helps the student bridge the gap between what they are able to do by themselves and what they can accomplish with assistance (Donald et al., 2012; Jacobs et al., 2016; Lou et al., 2018). Bridging students' knowledge gap increases their competence in the



module, which in turn has a positive effect on their self-efficacy (Lou et al., 2018; Naude et al., 2016).

4.2.3 Secondary Research Question 3: How does students' need for relatedness influence their motivation?

The findings show that the students were motivated by lecturers with whom they perceived themselves to have a good and open relationship. These lecturers' personality traits were described as friendly, caring and being sympathetic towards students. All of these traits seemed to forge a supportive student-teacher relationship as perceived by the students, which, according to the literature, provides the basis for effective classroom management (Behzadnia et al., 2018). Additionally, lecturers who valued students' opinions and who were interactive and provided opportunities for students to engage with their peers were perceived as motivating. This result is supported by the literature as feeling embraced by teachers and peers contributes to psychological, cognitive and behavioural participation in the classroom (Núñez & León, 2019; Zandvliet et al., 2014). Conversely, students who perceived the lecturer as unfriendly, uncaring and cold felt unwanted and reported that they felt like just another number in the classroom. This consequently negatively affected the students' motivation, causing them to feel demotivated or amotivated in the lecture or module. These results confirm the findings in the literature, which state that in order for students to feel that their need for relatedness is satisfied, they need to perceive the classroom environment to add to their sense of trust, caring, respect, concern and community (Goldman et al., 2017; Lou et al., 2018; Rogers & Tannock, 2018).

4.2.4 The primary research question guiding this study

This study was guided by the following primary research question: *How do students' perceptions of their lecturers influence their motivation?* I conclude that students who perceived that their basic psychological needs were fulfilled by their lecturers were more likely to experience higher motivation than students who perceived that these needs were thwarted. To arrive at this conclusion, I revisited my theoretical framework, which also incorporated my secondary questions.



4.2.4.1 Autonomy support

Classrooms that support students' need for autonomy offer students a range of selfdirecting opportunities (Hang et al., 2017; Shen et al., 2009). Providing students with positive feedback, clear explanations, understanding and respecting their emotions, mitigating control, valuing their viewpoints and experiences, providing challenges, and presenting engaging and enriching activities all lead to empowering students with the knowledge and resources they need to guide their own behaviour (Jacobs et al., 2016; Núñez & León, 2019). Students who perceived that their lecturers lacked these characteristics described a negative shift in their motivation as they reported feeling confused, distracted, bored and frustrated, which left some students feeling amotivated to attend class. The opposite is also true as students who reported experiencing the above-mentioned characteristics in the classroom perceived that they were motivated by their lecturers and reported feeling informed and interested in the lecturer's presentation. This therefore confirms the literature on the relationship between autonomy support and motivation (Hagger & Chatzisarantis, 2011; Hagger et al., 2015; Hang et al., 2017; Jang et al., 2016; Mammadov et al., 2018; Naude et al., 2016; Núñez & León, 2019; Rayburn et al., 2018; Ryan et al., 2009; Ye et al., 2013).

4.2.4.2 Competence support

The students reported experiencing self-efficacy when lecturers offered support, explained the content in easily comprehensible steps, used examples to which they could relate and offered constructive criticism. This resulted in students feeling empowered to meet the classroom challenges and demonstrate mastery in their module. This prospect satisfied their need for competence as learners appreciate concise descriptions and visualisations of abstract concepts (Deng et al., 2019), thereby having a positive effect on their motivation. Conversely, students who perceived their lecturers as unsupportive experienced a frustration of their competence needs and therefore felt demotivated by these lecturers.



4.2.4.3 Relatedness support

Classroom practices are driven by lecturers as they set the tone for what happens in the classroom. Therefore, it is critical that the lecturer forges quality student-teacher relationships before attempting to impart knowledge because these relationships serve as a basis for learning. Students who reported unpleasant student-teacher relationships perceived their lecturers as uncaring and did not feel a sense of community in the classroom, resulting in the frustration of their need for relatedness. This, consequently, had a negative effect on their motivation to attend class and learn. Supportive student-teacher relationships are the foundation for effective classroom management (Behzania et al., 2018), and caring teachers act as a secure base for their students (Roorda et al., 2011; Yu & Singh, 2018). Thus, it would be fair to extrapolate that without this secure relationship, students' need for both autonomy and competence would be thwarted as they require a sense of comradery in the classroom.

4.3 POTENTIAL CONTRIBUTIONS OF THE STUDY

4.3.1 Contributions to policy and practice

Lecturers and teachers need to understand how the motivation and engagement of students influences their achievement in order to plan and implement the necessary support (Kim et al., 2015; Klaeijsen et al., 2018). Consequently, the professional development of lecturers is an essential responsibility as it is considered an important asset of high-quality education that prepares students for learning and becoming contributing members of society (Klaeijsen et al., 2018; Núñez & León, 2019). Both the South African National Planning Commission (2012) and the Department of Higher Education and Training (2013) respectively highlight the need for lecturers in colleges and universities to improve the quality of teaching and learning. However, they do not specify how this improvement can be implemented. This study has the potential to inform policy on the necessity for lecturers to understand the motivational dynamics at work in achievement settings, especially the importance of meeting the basic psychological needs of young adults in a university setting, in order to improve student motivation, engagement and achievement.



4.3.2 Contributions to the literature

This study contributes to the existing body of knowledge on the role that lecturers and teachers play in motivating their students. This study confirmed that a link exists between the students' perception of the lecturer, their perception of the learning environment, and motivation towards achievement. The findings indicated that lecturers create a learning environment that is either conducive to learning or not. The findings also further confirmed that the students' perception of this learning environment as positive or negative impacted their student motivation.

The present study therefore contributes to literature that highlights the importance of lecturers understanding students' motivation and its influence in achievement settings (Alles et al., 2018; Kim et al., 2015), especially the importance of meeting the basic psychological needs of young adults in a university setting. Recognising its possible contribution to Self-Determination Theory (Ryan & Deci, 2000, 2018), this study confirmed that students who felt that their basic psychological needs were nurtured by their lecturer felt motivated, while those who perceived that these needs were thwarted felt demotivated.

4.4 POSSIBLE LIMITATIONS OF THE STUDY

This study used a qualitative research approach, which encompassed conducting a secondary analysis of the collected data. Since the data that needed to be sampled already existed, I had no control over the quality of the narratives collected in the initial study. I was therefore obligated to use the narratives regardless of the quality of the responses, which is a drawback of using secondary data analysis.

Additionally, although the qualitative nature of the study allowed me to gain a deeper understanding of the students' perceptions, a limitation of using qualitative research is the subjective nature of data analysis as any bias that I had during the analysis process could have led me to misinterpreting the students' viewpoints. This limitation threatens the credibility of the research findings. To counteract this limitation, I kept a reflective research journal to document such contextual factors.



Lastly, the relatively small sample of 20 narratives chosen for analysis could serve as a limitation to the study's generalisability. To address this limitation, I provided rich and detailed descriptions of the narratives to increase the transferability of the research findings to similar settings.

4.5 RECOMMENDATIONS

Taking the results of this study into account, I make the following recommendations for practice, training and future research.

4.5.1 Recommendations for practice

Based on the study's findings, lecturers may benefit from using more learner-centred teaching approaches to include students in the presentation of the module. Some examples of learner-centred approaches that lecturers can implement in their classrooms include, but are not limited to, peer discussions, debates and co-operative learning (Jacobs et al., 2016). In addition to using these approaches, lecturers could also benefit from illustrating the lesson's and module's aims and objectives. This can lead to students understanding the module's purpose and significance better. Furthermore, as students struggle to understand the content, lecturers could use examples that students relate to when illustrating content, as well as using scaffolding to assist them to understand challenging constructs.

In order to teach in a way that includes all students, lecturers could further benefit from understanding the importance of diversity in South Africa. Moreover, it could be advantageous for lecturers to be proactive by collaborating or consulting with their colleagues to figure out how to keep their students engaged in order to enhance their practice.

4.5.2 Recommendations for training

This study highlights the need for lecturers to understand the factors that keep students motivated in class. On the basis of these results, lecturers may benefit from professional development training that covers factors such as understanding the motivation and



implementation of participative learning strategies to keep students engaged in the classroom. Furthermore, lecturers may benefit from attending teaching workshops on effective teaching methods and using diverse media to enhance learning.

4.5.3 Recommendations for future research

The following recommendations for future research are made on the basis of the study findings.

4.5.3.1 Research on Self-Determination Theory in the university classroom context

Further research is needed on the effects of Self-Determination Theory in the university classroom setting specifically. When consulting the literature for my literature review, I noticed the paucity of new articles on Self-Determination Theory relating to learning in university classrooms specifically.

4.5.3.2 Research on the relationship between the lecturer's experience in the classroom environment and their motivation to lecturer

Further research is needed on the relationship between the lecturer's perspective of their students and its effect on their motivation to teach. Being a lecturer as well as a student, I found that there are lecturers who strive to fulfil their students' basic psychological needs, but some of the students still remained amotivated. It is thus equally important to study the effects of the classroom context on the motivation of lecturers as well.

4.6 CONCLUSIONS

The purpose of the current study was to explore students' perception of the lecturer and its effect on motivation specifically relating to their need for autonomy, competence and relatedness. The findings of this study confirm the need for lecturers to understand motivation and its effects on students so that they can sustain a classroom environment where learners can flourish academically through having their basic psychological needs met. The findings further support the principle of Extended Attachment Theory, which proposes that teachers who are receptive to their students create an environment that



serves as a stable foundation based on which students can actively participate in learning activities and explore the school and classroom environment safely.



- Adom, D., Yeboah, A. & Ankrah, A.K. (2016). Constructivism philosophical paradigm: implication for research, teaching and learning. *GJAHSS*, *4*, 1-9.
- Ajay, C.S., Payal, C. & Singh, D. (2018). Comparative study of personality traits of physical education teachers and other subject teachers of Jammu city. *International Journal of Physiology, Nutrition and Physical Education, 3*(2), 407-409.
- Alhija, F.N.A. (2017). Teaching in higher education: Good teaching through students' lens. *Studies in Educational Evaluation*, *54*, 4-12.
- Alles, M., Seidel, T. & Gröschner, A. (2018). Toward Better Goal Clarity in Instruction: How Focus on Content, Social Exchange and Active Learning Supports Teachers in Improving Dialogic Teaching Practices. *International Education Studies*, *11*(1), 11-24.
- Aloe, A.M., Amo, L.C. & Shanahan, M.E. (2014). Classroom management self-efficacy and burnout: A multivariate meta-analysis. *Educational psychology review*, 26(1), 101-126.
- Aluwihare-Samaranayake, D. (2012). Ethics in qualitative research: A view of the participants' and researchers' world from a critical standpoint. *International Journal of Qualitative Methods*, *11*(2), 64-81.
- Al-Mohaimeed, A.A. & Khan, N.Z. (2014). Perceptions of Saudi medical students on the qualities of effective teachers: A cross-sectional study. *Saudi Medical Journal*, 35(2), 183–188.
- American Psychological Association. (2018). *Education and Socioeconomic Status*. Retrieved from <u>https://www.apa.org/pi/ses/resources/publications/education</u>
- Antwi, S.K. & Hamza, K. (2015). Qualitative and quantitative research paradigms in business research: A philosophical reflection. *European Journal of Business and Management*, *7*(3), 217-225.



- Assor, A., Kaplan, H., Kanat-Maymon, Y. & Roth, G. (2005). Directly controlling teacher behaviors as predictors of poor motivation and engagement in girls and boys: The role of anger and anxiety. *Learning and Instruction*, *15*(5), 397-413.
- Badri, R., Amani-Saribaglou, J., Ahrari, G., Jahadi, N. & Mahmoudi, H. (2014). School culture, basic psychological needs, intrinsic motivation and academic achievement: Testing a casual model. *Mathematics Education Trends and Research*, 4, 1-13.
- Baker, J.P. & Goodboy, A.K. (2018). Students' self-determination as a consequence of instructor misbehaviors. *Communication Research Reports*, *35*(1), 68-73.
- Bandura, A. (1997). *Self-efficacy: The exercise of control*. New York: W.H. Freeman and Company.
- Bailey, R. (2013). Exploring the engagement of lecturers with learning and teaching agendas through a focus on their beliefs about, and experience with, student support. *Studies in Higher Education*, *38*(1), 143–155.
- Behzadnia, B., Adachi, P.J., Deci, E.L. & Mohammadzadeh, H. (2018). Associations between students' perceptions of physical education teachers' interpersonal styles and students' wellness, knowledge, performance, and intentions to persist at physical activity: A self-determination theory approach. *Psychology of Sport and Exercise*, 39, 10-19.
- Bergin, C. & Bergin, D. (2009). Attachment in the classroom. *Educational Psychology Review*, 21, 141–170.
- Bernard, D., Martin, J.J. & Kulik, N. (2014). Self-determination theory and well-being in the health care profession. *Journal of Applied Biobehavioral Research*, 19(3), 157-170.
- Bernaus, M. & Gardner, R.C. (2008). Teacher motivation strategies, student perceptions, student motivation, and English achievement. *The Modern Language Journal*, 92(3), 387-401.



- Bojko, E., Voronkova, V. & Nikitenko, V. (2018). Methodology and organization of scientific researches in the field of social-humanitarian and behavioural sciences. *Humanities Bulletin of Zaporizhzhe State Engineering Academy, 0*(72), 23-35. doi:10.30839/2072-7941.2018.130518
- Borghi, S., Mainardes, E. & Silva, É. (2016). Expectations of higher education students: a comparison between the perception of student and teachers. *Tertiary Education and Management*, 22(2), 171-188.
- Bowles, T.V. & Brindle, K.A. (2017). Identifying facilitating factors and barriers to improving student retention rates in tertiary teaching courses: a systematic review. *Higher Education Research & Development*, *36*(5), 903-919.
- Brakewood, B., & Poldrack, R.A. (2013). The ethics of secondary data analysis: considering the application of belmont principles to the sharing of neuroimaging data. *Neuroimage*, 82,671–676. https://doi.org/10.1016/j.neuroimage.2013.02.040
- Braun, V. & Clarke, V. (2006). Using Thematic Analysis in Psychology. *Qualitative Research in Psychology* 3, 77-101.
- Braun, V., Clarke, V., Hayfield, N. & Terry, G. (2018). Thematic analysis. In P. Liamputtong, Handbook of research methods in health social sciences (pp. 1-18). Singapore: Springer.
- Brevis, T. & Vrba, M. (2014). *Contemporary Management Principles*. (1st Ed.). Pretoria: JUTA.
- Brooks, C.F. & Young, S.L. (2011). Are Choice-Making Opportunities Needed in the Classroom? Using Self-Determination Theory to Consider Student Motivation and Learner Empowerment. *International Journal of Teaching and Learning in Higher Education*, 23(1), 48-59.
- Brophy, J.E. (2013). *Motivating students to learn*. New York, NY: Routledge.
- Buckley, P. & Doyle, E. (2016). Gamification and student motivation. *Interactive learning environments*, *24*(6), 1162-1175.



- Burmeister, E. & Aitken, L.M. (2012). Sample size: How many is enough? *Australian Critical Care, 25*(4), 271-274. doi: 10.1016/j.aucc.2012.07.002
- Busse, V. (2013). Why do first-year students of German lose motivation during their first year at university? *Studies in Higher Education, 38*(7), 951-971. http://dx.doi.org/10.1080/03075079.2011.602667
- Cambridge Dictionary. (2017). Perception. Retrieved from http://dictionary.cambridge.org/dictionary/english/perception
- Carless, D. & Douglas, K. (2017). Narrative research. *The Journal of Positive Psychology:* dedicated to furthering research and promoting good practice, 12(3), 307-308.
- Carroll, D., Ng, E. & Birch, D. (2009). Retention and progression of postgraduate business students: An Australian perspective. *Open Learning: The Journal of Open, Distance and e-Learning*, *24*(3), 197-209.
- Cauley, K.M. & McMillan, J.H. (2010). Formative assessment techniques to support student motivation and achievement. *The Clearing House: A Journal of Educational Strategies, Issues and Ideas, 83*(1), 1-6.
- Cerasoli, C.P., Nicklin, J.M. & Ford, M.T. (2014). Intrinsic motivation and extrinsic incentives jointly predict performance: A 40-year meta-analysis. *Psychological bulletin*, *140*(4), 980-1008.
- Chan, Z.C., Fung, Y.L. & Chien, W.T. (2013). Bracketing in phenomenology: Only undertaken in the data collection and analysis process. *The qualitative report*, *18*(30), 1-9.
- Cheng, H. & Phillips, M. (2014). Secondary analysis of existing data: Opportunities and implementation. Shanghai Archives of Psychiatry, 26(6), 371-375. doi:10.11919/j.issn.1002-0829.214171
- Churcher, K., Downs. & Tewksbury, D. (2014). "Friending" Vygotsky: A Social Constructivist Pedagogy of Knowledge Building through Classroom Social Media Use. *Journal of Effective Teaching*, *14*(1), 33-50.



- Ciampa, K. (2014). Learning in a mobile age: an investigation of student motivation. *Journal of Computer Assisted Learning*, *30*(1), 82-96.
- Cohen, L., Manion, L. & Morrison, K. (2011). *Research methods in education* (Seventh ed.). London: Routledge.
- Connelly, L. (2016). Trustworthiness in qualitative research. *Medsurg Nursing: Official Journal of the Academy of Medical-Surgical Nurses, 25*(6), 435-436.
- Corbin, J.M., & Strauss, A.L. (2015). *Basics Of Qualitative Research: Techniques And Procedures For Developing Grounded Theory* (Fourth edition.). Los Angeles: SAGE.
- Creasey, G., Jarvis, P. & Knapcik, E. (2009). A measure to assess student-instructor relationships. *International Journal for the Scholarship of Teaching and Learning*, *3*(2), 1-10.
- Creswell, J.W. (2014). *Research Design: Qualitative, Quantitative, And Mixed Methods Approaches* (4th ed.). Thousand Oaks, California: SAGE Publications.
- Crowe, M., Inder, M. & Porter, R. (2015). Conducting qualitative research in mental health: Thematic and content analyses. *Australian & New Zealand Journal of Psychiatry*, *49*(7), 616-623.
- Cook, D.A. & Artino Jr, A.R. (2016). Motivation to learn: an overview of contemporary theories. *Medical education*, *50*(10), 997-1014.
- Cox, A.E. & Ullrich-French, S. (2010). The motivational relevance of peer and teacher relationship profiles in physical education. *Psychology of Sport and Exercise*, *11*(5), 337-344.
- Cox, A.E., Ullrich-French, S., Madonia, J. & Witty, K. (2011). Social physique anxiety in physical education: Social contextual factors and links to motivation and behavior. *Psychology of Sport and Exercise*, *12*(5), 555-562.
- Deci, E.L., Koestner, R. & Ryan, R.M. (2001). Extrinsic rewards and intrinsic motivation in education: Reconsidered once again. *Review of educational research*, 71(1), 1-27.



- Deci, E.L. & Ryan, R.M. (1985). The general causality orientations scale: Selfdetermination in personality. *Journal of research in personality*, *19*(2), 109-134.
- Deci, E.L. & Ryan, R.M. (2000). The "what" and "why" of goal pursuits: Human needs and the self-determination of behavior. *Psychological inquiry*, *11*(4), 227-268.
- Deci, E.L. & Ryan, R.M. (2002). Overview of self-determination theory: An organismic dialectical perspective. *Handbook of self-determination research*, 3-33.
- Deci, E.L. & Ryan, R.M. (2008). Self-determination theory: A macro theory of human motivation, development, and health. *Canadian psychology/Psychologie canadienne*, 49(3), 182-185.
- Deci, E.L. & Ryan, R.M. (2016). Optimizing students' motivation in the era of testing and pressure: A self-determination theory perspective. In W.C Liu, J.C. Keng & R.M. Ryan (eds.), *Building autonomous learners* (pp. 9-29). Springer, Singapore.
- Deci, E.L., Vallerand, R.J., Pelletier, L.G. & Ryan, R.M. (1991). Motivation and education: The self-determination perspective. *Educational psychologist*, *26*(3-4), 325-346.
- Deng, R., Benckendorff, P. & Gannaway, D. (2019). Progress and new directions for teaching and learning in MOOCs. *Computers & Education*, *129*, 48-60.
- Demetriou, C. (2011). The attribution theory of learning and advising students on academic probation. *NACADA journal*, *31*(2), 16-21.
- Demetriou, C. & Schmitz-Sciborski, A. (2011). Integration, motivation, strengths and optimism: Retention theories past, present and future. In *Proceedings of the 7th National Symposium on student retention* (Vol. 211, pp. 300-312).
- Demir, K. (2011). Teachers' intrinsic and extrinsic motivation as predictors of student engagement: an application of self-determination theory. *Education Sciences*, *6*(2), 1397-1409.
- Dempsey, P.R. (2018). How LIS Scholars Conceptualize Rigor in Qualitative Data. *portal: Libraries and the Academy*, *18*(2), 363-390.



Department of Higher Education and Training, (2013). White Paper for Post-School Education and Training: Building an Expended, Effective and Integrated Post-School System. Retrieved from <u>http://www.dhet.gov.za/SiteAssets/Latest%20News/White%20paper%20for%20p</u> ost-school%20education%20and%20training.pdf

- Department of Higher Education and Training. (2019). *Statistics on Post-School Education and Training in South Africa: 2017.* Retrieved from http://www.dhet.gov.za/SiteAssets/Statistics%20on%20Post-School%20Education%20and%20Training%20in%20South%20Africa%20%2020
- De Simone, S. (2015). Expectancy value theory: Motivating health care workers. *American International Journal of Contemporary Research*, *5*(2), 19-23.
- Dever, B.V. (2016). Using the expectancy-value theory of motivation to predict behavioral and emotional risk among high school students. *School Psychology Review*, 45(4), 417-433.
- Devers, K.J. & Frankel, R.M. (2000). Study Design In Qualitative Research-2: Sampling And Data Collection Strategies. *Education For Health*, *13*(2), 263-271.
- Devi, V., Samarasam, G., Sazali, B., Syazweena, N., Zulkifli, B., Aniyah, R. & Hong, T.
 S. (2015). Students' And Teachers' Characteristics Promoting Student's Learning During Lecture Classes. *Education in Medicine Journal*, 7(2), 45-51.
- De Vito, L., Brown, A., Bannister, B., Cianci, M. & Mujtaba, B.G. (2018). Employee motivation based on the hierarchy of needs, expectancy and the two-factor theories applied with higher education employees. *IJAMEE*, *3*(1), *20-32*.
- Dickinson, L. (1995). Autonomy and motivation a literature review. *System*, *23*(2), 165-174.
- Dignath, C. & Büttner, G. (2018). Teachers' direct and indirect promotion of self-regulated learning in primary and secondary school mathematics classes—insights from video-based classroom observations and teacher interviews. *Metacognition and Learning*, *13*(2), 127-157.



- Dincer, A., Yeşilyurt, S., Noels, K. A., & Vargas Lascano, D. I. (2019). Self-determination and classroom engagement of EFL learners: A mixed-methods study of the selfsystem model of motivational development. SAGE Open, 9(2), 1-15. 2158244019853913.
- Donald, D., Lazarus, S. & Lolwana, P. (2012). *Educational psychology in social context: Ecosystemic applications in Southern Africa* (4th ed.). Cape Town: Oxford University Press Southern Africa.
- Dong, Y., Stupnisky, R.H., Obade, M., Gerszewski, T. & Ruthig, J.C. (2015). Value of college education mediating the predictive effects of causal attributions on academic success. *Social Psychology of Education*, 18(3), 531-546.
- Dörnyei, Z. (2001). New themes and approaches in second language motivation research. *Annual review of applied linguistics*, *21*, 43-59.
- Dwyer, T. (2017). Persistence in higher education through student–faculty interactions in the classroom of a commuter institution. *Innovations in Education and Teaching International*, *54*(4), 325-334.
- Eccles, J.S. & Wigfield, A. (2002). Motivational beliefs, values, and goals. *Annual review of psychology*, *53*(1), 109-132.
- Elwick, A. & Cannizzaro, S. (2017). Happiness in higher education. *Higher Education Quarterly*, *71*(2), 204-219.
- Emery, A.A., Heath, N.L. & Mills, D.J. (2016). Basic psychological need satisfaction, emotion dysregulation, and non-suicidal self-injury engagement in young adults: An application of self-determination theory. *Journal of youth and adolescence*, *45*(3), 612-623.
- Engels, M.C., Colpin, H., Van Leeuwen, K., Bijttebier, P., Van Den Noortgate, W., Claes,
 S. & Verschueren, K. (2016). Behavioral engagement, peer status, and teacher– student relationships in adolescence: A longitudinal study on reciprocal influences. *Journal of Youth and Adolescence*, *45*(6), 1192-1207.



- Etikan, I., Musa, S.A. & Alkassim, R.S. (2016). Comparison of convenience sampling and purposive sampling. *American journal of theoretical and applied statistics*, *5*(1), 1-4.
- Eyisi, D. (2016). The Usefulness of Qualitative and Quantitative Approaches and Methods in Researching Problem-Solving Ability in Science Education Curriculum. *Journal* of Education and Practice, 7(15), 91-100.
- Farrimond, H. (2013). *Doing ethical research*. Houndmills, Basingstoke, Hampshire: Palgrave Macmillan.
- Filak, V.F. & Nicolini, K.M. (2018). Differentiations in motivation and need satisfaction based on course modality: a self-determination theory perspective. *Educational Psychology*, 38(6), 772-784.
- Fisher, E.A. (2009). Motivation and leadership in social work management: A review of theories and related studies. *Administration in social work*, *33*(4), 347-367.
- Flick, U. (2018). An introduction to qualitative research. London: Sage Publications Limited.
- Flick, U., Kardorff, E.V. & Steinke, I. (2004). *A companion to qualitative research.* London: Sage Publications.
- Flink, C., Boggiano, A.K. & Barrett, M. (1990). Controlling teaching strategies: Undermining children's self-determination and performance. *Journal of personality and social psychology*, *59*(5), 916-924.
- Freitas, F.A. & Leonard, L. J. (2011). Maslow's hierarchy of needs and student academic success. *Teaching and Learning in Nursing*, *6*(1), 9-13.
- Frenzel, A.C., Goetz, T., Lüdtke, O., Pekrun, R. & Sutton, R.E. (2009). Emotional transmission in the classroom: exploring the relationship between teacher and student enjoyment. *Journal of educational psychology*, *101*(3), 705-716.
- Fusch, P.I. & Ness, L.R. (2015). Are We There Yet? Data Saturation in Qualitative Research. *The Qualitative Report, 20*(9), 1408-1416. Retrieved from http://nsuworks.nova.edu/tgr/vol20/iss9/3



- Gagné, M. & Deci, E.L. (2005). Self-determination theory and work motivation. *Journal of Organizational behavior*, *26*(4), 331-362.
- Garcia, T. & Pintrich, P.R. (1996). The effects of autonomy on motivation and performance in the college classroom. *Contemporary educational psychology*, *21*(4), 477-486.
- Gasco, J. & Villarroel, J. (2014). The motivation of secondary school students in mathematical word problem solving. *Electronic Journal of Research in Educational Psychology*, *12*(1), 83-106.
- Gentles, S.J., Charles, C., Ploeg, J. & McKibbon, K.A. (2015). Sampling in qualitative research: Insights from an overview of the methods literature. *The qualitative report*, *20*(11), 1772-1789.
- Ginsberg, M.B. (2005). Cultural Diversity, Motivation, And Differentiation. *Theory Into Practice*, *44*(3), 218-225.
- Goldman, Z.W., Goodboy, A.K. & Weber, K. (2017). College students' psychological needs and intrinsic motivation to learn: An examination of self-determination theory. *Communication Quarterly*, *65*(2), 167-191.
- Gorman, D. (2010). Maslow's hierarchy and social and emotional wellbeing. *Aboriginal* and Islander Health Worker Journal, 34(1), 27-29.
- Gregory, P., Barroca, L., Sharp, H., Deshpande, A. & Taylor, K. (2016). The challenges that challenge: Engaging with agile practitioners' concerns. *Information and Software Technology*, 77, 92-104.
- Groves, M., Sellars, C., Smith, J. & Barber, A. (2015). Factors Affecting Student Engagement: A Case Study Examining Two Cohorts of Students Attending a Post-1992 University in the United Kingdom. *International Journal of Higher Education*, 4(2), 27-37.
- Guay, F., Ratelle, C.F. & Chanal, J. (2008). Optimal learning in optimal contexts: The role of self-determination in education. *Canadian Psychology/Psychologie canadienne*, 49(3), 233-240.



- Gunnell, K.E., Crocker, P.R., Mack, D.E., Wilson, P.M. & Zumbo, B.D. (2014). Goal contents, motivation, psychological need satisfaction, well-being and physical activity: A test of self-determination theory over 6 months. *Psychology of Sport and Exercise*, 15(1), 19-29.
- Guo, J., Marsh, H.W., Parker, P.D., Morin, A.J. & Yeung, A.S. (2015). Expectancy-value in mathematics, gender and socioeconomic background as predictors of achievement and aspirations: A multi-cohort study. *Learning and individual differences*, 37, 161-168.
- Guo, J., Nagengast, B., Marsh, H.W., Kelava, A., Gaspard, H., Brandt, H. & Brisson, B. (2016). Probing the unique contributions of self-concept, task values, and their interactions using multiple value facets and multiple academic outcomes. *AERA open*, *2*(1), 1-20. 2332858415626884.
- Haerens, L., Aelterman, N., Vansteenkiste, M., Soenens, B. & Van Petegem, S. (2015).
 Do perceived autonomy-supportive and controlling teaching relate to physical education students' motivational experiences through unique pathways?
 Distinguishing between the bright and dark side of motivation. *Psychology of sport and exercise*, *16*, 26-36.
- Hagenauer, G. & Volet, S.E. (2014). Teacher–student relationship at university: an important yet under-researched field. *Oxford Review of Education*, *40*(3), 370-388.
- Hagger, M.S. & Chatzisarantis, N.L. (2011). Causality orientations moderate the undermining effect of rewards on intrinsic motivation. *Journal of Experimental Social Psychology*, *47*(2), 485-489.
- Hagger, M.S., Koch, S. & Chatzisarantis, N.L. (2015). The effect of causality orientations and positive competence-enhancing feedback on intrinsic motivation: A test of additive and interactive effects. *Personality and Individual Differences*, 72, 107-111.
- Haider, S.A., Qureshi, M.M., Pirzada, S.S. & Shahzadi, I. (2015). A Study of Students' Motivation and Its Relationship with Their Academic Performance. *Journal of Resources Development and Management*, 8(9), 9-17.



- Halvari, A.E.M., Halvari, H., Williams, G.C. & Deci, E.L. (2017). Predicting dental attendance from dental hygienists' autonomy support and patients' autonomous motivation: A randomised clinical trial. *Psychology & health*, *32*(2), 127-144.
- Hamel, S., Leclerc, G. & Lefrancois, R. (2003). Perspective: A psychological outlook on the concept of transcendent actualization. *The international journal for the psychology of religion*, *13*(1), 3-15.
- Hang, B.T.T., Kaur, A. & Nur, A.H.B. (2017). A Self-Determination Theory Based Motivational Model on Intentions to Drop out of Vocational Schools in Vietnam. *Malaysian Journal of Learning and Instruction*, 14(1), 1-21.
- Harvey, A. & Luckman, M. (2014). Beyond demographics: Predicting student attrition within the Bachelor of Arts degree. *International Journal of the First Year in Higher Education*, *5*(1), 19-29.
- Hanus, M.D. & Fox, J. (2015). Assessing the effects of gamification in the classroom: A longitudinal study on intrinsic motivation, social comparison, satisfaction, effort, and academic performance. *Computers & education*, *80*, 152-161.
- Heaton, J. (2008). Secondary analysis of qualitative data: An overview. *Historical Social Research/Historische Sozialforschung*, 33-45.
- Hendriks, P. (1999). Why share knowledge? The influence of ICT on the motivation for knowledge sharing. *Knowledge and process management*, *6*(2), 91-100.
- Hepworth, D., Littlepage, B. & Hancock, K. (2018). Factors Influencing University Student Academic Success. *Educational Research Quarterly*, *4*2(1), 45-61.
- Hidi, S. & Renninger, K.A. (2006). The four-phase model of interest development. *Educational psychologist*, *41*(2), 111-127.
- Hill, A. (2013). Motivation and university experience in first-year university students: A self-determination theory perspective. *Journal of Hospitality, Leisure, Sport & Tourism Education, 13*, 244-254. doi:10.1016/j.jhlste.2012.07.001



- Hoeber, O., Hoeber, L., Snelgrove, R. & Wood, L. (2017). Interactively Producing Purposive Samples for Qualitative Research using Exploratory Search. In *SCST*@ *CHIIR* (pp. 18-20).
- Hoffman, E. (2014). Faculty and student relationships: Context matters. *College Teaching*, 62, 13–19. doi:10.1080/87567555.2013.817379
- Hope, N.H., Holding, A.C., Verner-Filion, J., Sheldon, K.M. & Koestner, R. (2019). The path from intrinsic aspirations to subjective well-being is mediated by changes in basic psychological need satisfaction and autonomous motivation: A large prospective test. *Motivation and Emotion*, 43(2), 232-241.
- Hulleman, C.S., Durik, A.M., Schweigert, S.B. & Harackiewicz, J.M. (2008). Task values, achievement goals, and interest: An integrative analysis. *Journal of educational psychology*, *100*(2), 398-416.
- Hyde, R. & Atkinson, C. (2019). Care leavers' priorities and the corporate parent role: a self-determination theory perspective. *Educational & Child Psychology*, *36*(1), 40-57.
- Ibad, F. (2018). Personality and Ability Traits of Teachers: Student Perceptions. *Journal* of Education and Educational Development, 5(2), 162-177.
- in de Wal, J.J., den Brok, P.J., Hooijer, J.G., Martens, R.L. & van den Beemt, A. (2014). Teachers' engagement in professional learning: Exploring motivational profiles. *Learning and individual differences*, *36*, 27-36.
- Jacobi, L. (2018). What motivates students in the online communication classroom? An exploration of Self-Determination Theory. *Journal of Educators Online*, *15*(2), 1-16.
- Jacobs, M., Vakalisa, N.C.G. & Gawe, N. (2016). *Teaching-Learning Dynamics*. 5th ed. Johannesburg: Pearson.
- Jang, B.G., Conradi, K., McKenna, M.C. & Jones, J.S. (2015). Motivation: Approaching an elusive concept through the factors that shape it. *The Reading Teacher*, *69*(2), 239-247.



- Jang, H., Kim, E.J. & Reeve, J. (2016). Why students become more engaged or more disengaged during the semester: A self-determination theory dual-process model. *Learning and Instruction*, *43*, 27-38.
- Jang, H., Reeve, J. & Deci, E.L. (2010). Engaging students in learning activities: It is not autonomy support or structure but autonomy support and structure. *Journal of educational psychology*, *102*(3), 588-600.
- Jang, H., Reeve, J. & Halusic, M. (2016). A new autonomy-supportive way of teaching that increases conceptual learning: Teaching in students' preferred ways. *The Journal of Experimental Education*, *84*(4), 686-701.
- Jang, H., Reeve, J., Ryan, R.M. & Kim, A. (2009). Can self-determination theory explain what underlies the productive, satisfying learning experiences of collectivistically oriented Korean students?. *Journal of educational Psychology*, *101*(3), 644-661.
- Jennings, P.A. & Greenberg, M.T. (2009). The prosocial classroom: Teacher social and emotional competence in relation to student and classroom outcomes. *Review of educational research*, 79(1), 491-525.
- Jeno, L.M., Danielsen, A.G. & Raaheim, A. (2018). A prospective investigation of students' academic achievement and dropout in higher education: a Self-Determination Theory approach. *Educational Psychology*, *38*(9), 1163-1184.
- Johnston, M.P. (2017). Secondary data analysis: A method of which the time has come. *Qualitative and quantitative methods in libraries*, *3*(3), 619-626.
- Joyce, M. (2015). Using narrative in nursing research. Nursing Standard, 29(38), 36-41.
- Jussim, L. & Harber, K.D. (2005). Teacher expectations and self-fulfilling prophecies: Knowns and unknowns, resolved and unresolved controversies. *Personality and social psychology review*, *9*(2), 131-155.
- Karnatovskaia, L.V., Gajic, O., Bienvenu, O.J., Stevenson, J.E. & Needham, D.M. (2015).
 A holistic approach to the critically ill and Maslow's hierarchy. *Journal of critical care*, *30*(1), 210-211.



- Keller, M.M., Hoy, A.W., Goetz, T. & Frenzel, A.C. (2016). Teacher enthusiasm: Reviewing and redefining a complex construct. *Educational Psychology Review*, 28(4), 743-769.
- Kemparaj, U. & Chavan, S. (2013). Qualitative research: A brief description. *Indian Journal of Medical Sciences*, *67*(3-4), 89-98. doi:10.4103/0019-5359.121127
- Kempen, E., Kasambala, J., Christie, L., Symington, E., Jooste, L. & Van Eeden, T. (2017). Expectancy-value theory contributes to understanding consumer attitudes towards cow's milk alternatives and variants. *International Journal of Consumer Studies*, *41*(3), 245-252.
- Khalilzadeh, S., & Khodi, A. (2018). Teachers' personality traits and students' motivation: a structural equation modeling analysis. *Current Psychology*, 1-16. <u>https://doi.org/10.1007/s12144-018-0064-8</u>
- Khoshlessan, R. & Das, K.P. (2019). Analyzing international students' study anxiety in higher education. *Journal of International Students, 7(2)*, 311-328.
- Klaeijsen, A., Vermeulen, M. & Martens, R. (2018). Teachers' innovative behaviour: The importance of basic psychological need satisfaction, intrinsic motivation, and occupational self-efficacy. *Scandinavian Journal of Educational Research*, 62(5), 769-782.
- Kian, T.S., Yusoff, W.F.W. & Rajah, S. (2014). Job satisfaction and motivation: What are the difference among these two. *European Journal of Business and Social Sciences*, 3(2), 94-102.
- Kim, C., Park, S.W., Cozart, J. & Lee, H. (2015). From motivation to engagement: The role of effort regulation of virtual high school students in mathematics courses. *Journal of Educational Technology & Society*, 18(4), 261-272.
- Kim, L.E., Dar-Nimrod, I. & MacCann, C. (2018). Teacher personality and teacher effectiveness in secondary school: Personality predicts teacher support and student self-efficacy but not academic achievement. *Journal of Educational Psychology*, *110*(3), 309-323.



- Kim, M., Cardinal, B.J. & Yun, J. (2015). Enhancing student motivation in college and university physical activity courses using instructional alignment practices. *Journal* of Physical Education, Recreation & Dance, 86(9), 33-38.
- Kivunja, C. & Kuyini, A.B. (2017). Understanding and Applying Research Paradigms in Educational Contexts. *International Journal of higher education*, *6*(5), 26-41.
- Kiyama, J., Harper, C., Ramos, D., Aguayo, D., Page, L. & Riester, K. (2015). Parent and family engagement in higher education: Parent and family engagement in higher education. *Ashe Higher Education Report, 41*(6), 1-94. doi:10.1002/aehe.20024
- Koch, T. (2006). Establishing rigour in qualitative research: the decision trail. *Journal of advanced nursing*, *53*(1), 91-100.
- Koka, A. & Hagger, M.S. (2010). Perceived teaching behaviors and self-determined motivation in physical education: A test of self-determination theory. *Research Quarterly for Exercise and Sport*, 81(1), 74-86.
- Kokkonen, J.A., Kokkonen, M.T., Telama, R.K. & Liukkonen, J.O. (2013). Teachers' behavior and pupils' achievement motivation as determinants of intended helping behavior in physical education. *Scandinavian Journal of Educational Research*, *57*(2), 199-216.
- Kolb, A.Y. & Kolb, D.A. (2009). Experiential learning theory: A dynamic, holistic approach to management learning, education and development. In S.J. Armstrong & C.V. Fukami (eds.), *The SAGE handbook of management learning, education and development*, (pp. 42-68). London: Sage.
- Kusurkar, R. & Ten Cate, O. (2013). Am last page: Education is not filling a bucket, but lighting a fire: Self-determination theory and motivation in medical students. Academic Medicine: Journal of the Association of American Medical Colleges, 88(6), 904-904. doi:10.1097/ACM.0b013e3182971e06
- Lamb, M. (2017). The motivational dimension of language teaching. *Language Teaching*, *50*, 301-346.



- Law, K.M., Geng, S. & Li, T. (2019). Student enrolment, motivation and learning performance in a blended learning environment: The mediating effects of social, teaching, and cognitive presence. *Computers & Education*, *136*, 1-12.
- Law, K.M.Y., Lee, V.C.S. & Yu, Y.T. (2010). Learning motivation in e-learning facilitated computer programming courses. *Computers & Education, 55*(1), 218–228.
- Lazarides, R., Gaspard, H., & Dicke, A. L. (2019). Dynamics of classroom motivation: Teacher enthusiasm and the development of math interest and teacher support. *Learning and Instruction*, *60*, 126-137.
- Leana-Taşcilar, M.Z. (2016). The Relationships between Self-Regulated Learning Skills, Causal Attributions and Academic Success of Trainee Teachers Preparing to Teach Gifted Students. *Educational Research and Reviews*, *11*(13), 1217-1227.
- Leavy, A. & Hourigan, M. (2018). Using lesson study to support the teaching of early number concepts: Examining the development of prospective teachers' specialized content knowledge. *Early Childhood Education Journal*, *46*(1), 47-60.
- Lee, J.Q., McInerney, D.M., Liem, G.A.D. & Ortiga, Y.P. (2010). The relationship between future goals and achievement goal orientations: An intrinsic–extrinsic motivation perspective. *Contemporary Educational Psychology*, *35*(4), 264-279.
- Leedy, P. & Ormrod, J. (2014). *Practical research: Planning and design* (10th ed, New international ed.). Harlow, Essex: Pearson Education.
- Leenknecht, M.J., Snijders, I., Wijnia, L., Rikers, R.M., & Loyens, S.M. (2020). Building relationships in higher education to support students' motivation. *Teaching in Higher Education*, 1-22. <u>https://doi.org/10.1080/13562517.2020.1839748</u>
- Leese, M. (2010). Bridging the gap: Supporting student transitions into higher education. *Journal of Further and Higher Education* 34(2), 239–251. <u>https://doi:10.1080/03098771003695494</u>.
- Lemos, M.S. & Veríssimo, L. (2014). The relationships between intrinsic motivation, extrinsic motivation, and achievement, along elementary school. *Procedia-Social and Behavioral Sciences*, *112*, 930-938.



- Leppink, J. (2017). Revisiting the quantitative–qualitative-mixed methods labels: Research questions, developments, and the need for replication. *Journal of Taibah University Medical Sciences*, *12*(2), 97-101.
- Lester, D. (2013). Measuring Maslow's hierarchy of needs. *Psychological Reports*, *113*(1), 15-17.
- Letseka, M. & Maile, S. (2008). *High university drop-out rates: A threat to South Africa's future*. Pretoria: Human Sciences Research Council.
- Liem, G.A.D. & Chua, B.L. (2013). An expectancy-value perspective of civic education motivation, learning and desirable outcomes. *Educational Psychology*, 33(3), 283-313.
- Lietz, C.A., Langer, C.L. & Furman, R. (2006). Establishing trustworthiness in qualitative research in social work: Implications from a study regarding spirituality. *Qualitative social work*, *5*(4), 441-458.
- Lind, J., Poppen, M. & Murray, C. (2017). An intervention to promote positive teacher– student relationships and self-determination among adolescents with emotional disturbance. *Career Development and Transition for Exceptional Individuals*, *40*(3), 186-191.
- Linnenbrink, E.A. & Pintrich, P.R. (2003). The role of self-efficacy beliefs in student engagement and learning in the classroom. *Reading & Writing Quarterly*, *19*(2), 119-137.
- Lin-Siegler, X., Dweck, C.S. & Cohen, G.L. (2016). Instructional interventions that motivate classroom learning. *Journal of Educational Psychology*, *108*(3), 295-299.
- Liu, C.C. & Chen, I.J. (2010). Evolution of constructivism. *Contemporary issues in education research*, *3*(4), 63-66.
- Liu, W., Li, X., Zeng, N., Ayyub, M., Xiong, S., Tao, K. & Peng, Q. (2017). Examining Associations among Motivation, Physical Activity and Health in Chinese College Students: A Self-Determination Theory Perspective. *JTRM in Kinesiology*, December 2017, 1-9.



- Lombas, A.S. & Esteban, M.Á. (2018). The confounding role of basic needs satisfaction between self-determined motivation and well-being. *Journal of Happiness Studies*, *19*(5), 1305-1327.
- Long, C., Ming, Z. & Chen, L. (2013). The Study of Student Motivation on English Learning in Junior Middle School--A Case Study of No. 5 Middle School in Gejiu. *English Language Teaching*, 6(9), 136-145.
- Long-Sutehall, T., Sque, M. & Addington-Hall, J. (2010). Secondary Analysis Of Qualitative Data: A Valuable Method For Exploring Sensitive Issues With An Elusive Population? *Journal of Research in Nursing*, *16*(4), 335-344.
- Lou, N.M., Chaffee, K.E., Vargas Lascano, D.I., Dincer, A. & Noels, K.A. (2018). Complementary perspectives on autonomy in self-determination theory and language learner autonomy. *Tesol Quarterly*, *52*(1), 210-220.
- Lumpkin, A. (2008). Teachers as role models teaching character and moral virtues. *Journal of Physical Education, Recreation & Dance*, *79*(2), 45-50.
- Lune, H. & Berg, B.L. (2016). *Qualitative research methods for the social sciences*. New York, NY: Pearson Higher Education.
- Maguire, M. & Delahunt, B. (2017). Doing a thematic analysis: A practical, step-by-step guide for learning and teaching scholars. *AISHE-J: The All Ireland Journal of Teaching and Learning in Higher Education*, *9*(3), 3351-3365.
- Mahdikhani, Z. (2016). An overview of motivation: The challenges and the importance of motivation for second language acquisition. *Journal For The Study Of English Linguistics*, *4*(1), 53-59.
- Malterud, K., Siersma, V.D. & Guassora, A.D. (2016). Sample size in qualitative interview studies: guided by information power. *Qualitative health research*, *26*(13), 1753-1760.
- Mammadov, S., Hertzog, N.B. & Mun, R.U. (2018). An examination of self-determination within alumni of an Early College Entrance Program. *Journal for the Education of the Gifted*, *41*(3), 273-291.



- Maree, J.G. (Ed.) (2012). Complete Your Thesis Or Dissertation Successfully: Practical Guideline. Cape Town, South Africa: Juta.
- Martin, A.J. & Dowson, M. (2009). Interpersonal relationships, motivation, engagement, and achievement: Yields for theory, current issues, and educational practice. *Review of educational research*, *79*(1), 327-365.
- Martins, F., da Cunha, J. & Serra, F. (2018). Secondary Data in Research Uses and Opportunities. *Iberoamerican Journal Of Strategic Management (IJSM)*, *17*(4), 01-04.doi:10.5585/ijsm.v17i4.2723
- Maslow, A.H. (1943). A theory of human motivation. *Psychological review*, *50*(4), 370-396.
- Maslow, A.H. (1987). *Motivation and personality* (3rd ed.). New York, NY: Harper & Row.
- Matosic, D., Cox, A.E. & Amorose, A.J. (2014). Scholarship status, controlling coaching behavior, and intrinsic motivation in collegiate swimmers: A test of cognitive evaluation theory. *Sport, Exercise, and Performance Psychology*, *3*(1), 1-12.
- Maymon, R., Hall, N. C., Goetz, T., Chiarella, A., & Rahimi, S. (2018). Technology, attributions, and emotions in post-secondary education: An application of Weiner's attribution theory to academic computing problems. *PloS one*, *13*(3), 1-36.
- McCombs, B. (1991). Motivation and lifelong learning. *Educational Psychology*, 26(3&4), 117-127.
- McCroskey, J.C., Richmond, V.P. & Bennett, V.E. (2006). The relationships of student end-of-class motivation with teacher communication behaviors and instructional outcomes. *Communication education*, *55*(4), 403-414.
- McDavid, L., Cox, A.E. & McDonough, M.H. (2014). Need fulfilment and motivation in physical education predict trajectories of change in leisure-time physical activity in early adolescence. *Psychology of Sport and Exercise*, *15*(5), 471-480.
- Meece, J.L., Anderman, E.M. & Anderman, L.H. (2006). Classroom goal structure, student motivation, and academic achievement. *Annual Review of Psychology*, 57, 487-503.



- Mengshoel, A.M. (2012). Mixed methods research–So far easier said than done? *Manual Therapy*, *17*(4), 373-375.
- Miller, A., Ferguson, E. & Simpson, R. (1998). The perceived effectiveness of rewards and sanctions in primary schools: Adding in the parental perspective. *Educational Psychology*, 18(1), 55-64.
- Miskel, C.G. (1982). Motivation in educational organizations. *Educational administration quarterly*, *18*(3), 65-88.
- Mohajan, H.K. (2018). Qualitative research methodology in social sciences and related subjects. *Journal of Economic Development, Environment and People*, 7(1), 23-48.
- Mojavezi, A. & Tamiz, M.P. (2012). The Impact of Teacher Self-efficacy on the Students' Motivation and Achievement. *Theory & Practice in Language Studies*, *2*(3), 483-491.
- Montalvo, G.P., Mansfield, E.A. & Miller, R.B. (2007). Liking or disliking the teacher: Student motivation, engagement and achievement. *Evaluation & Research in Education*, *20*(3), 144-158.
- Moos, D.C. (2010). Nonlinear technology: Changing the conception of extrinsic motivation? *Computers & Education*, *55*(4), 1640-1650.
- Morgan, H. (2014). Maximizing student success with differentiated learning. *The Clearing House: A Journal of Educational Strategies, Issues and Ideas*, *87*(1), 34-38.
- Naude, L., Nel, L., van der Watt, R. & Tadi, F. (2016). If it's going to be, it's up to me: firstyear psychology students' experiences regarding academic success. *Teaching in Higher Education*, *21*(1), 37-48.
- Neher, A. (1991). Maslow's theory of motivation: A critique. *Journal of humanistic psychology*, *31*(3), 89-112.
- Nie, Y. & Lau, S. (2009). Complementary roles of care and behavioral control in classroom management: The self-determination theory perspective. *Contemporary Educational Psychology*, 34(3), 185-194.



- Niemiec, C.P. & Ryan, R.M. (2009). Autonomy, Competence, And Relatedness In The Classroom: Applying Self-Determination Theory To Educational Practice. *School Field*, 7(2), 133-144.
- Nikolov, R., Shoikova, E., Krumova, M., Kovatcheva, E., Dimitrov, V. & Shikalanov, A. (2016). Learning in a Smart City environment. *Journal of Communication and Computer*, *13*, 338-350.
- Noland, A. & Richards, K. (2015). Servant teaching: An exploration of teacher servant leadership on student outcomes. *Journal of the Scholarship of Teaching and Learning*, *15*(6), 16-38.
- Noltemeyer, A., Bush, K., Patton, J. & Bergen, D. (2012). The relationship among deficiency needs and growth needs: An empirical investigation of Maslow's theory. *Children and Youth Services Review*, *34*(9), 1862-1867.
- Nowell, L.S., Norris, J.M., White, D.E. & Moules, N.J. (2017). Thematic analysis: Striving to meet the trustworthiness criteria. *International Journal of Qualitative Methods*, *16*(1), 1-13. 1609406917733847.
- Núñez, J.L. & León, J. (2019). Determinants of classroom engagement: a prospective test based on self-determination theory. *Teachers and Teaching*, *25*(2), 147-159.
- Ololube, N.P. (2006). Teachers job satisfaction and motivation for school effectiveness: An assessment. *Essays in Education*, *18*(1), 9-26.
- O'Keeffe, P. (2013). A sense of belonging: Improving student retention. *College Student Journal*, *47*(4), 605-613.
- O'Neil, S. & Koekemoer, E. (2016). Two decades of qualitative research in Psychology, Industrial and Organisational Psychology and Human Resource Management within South Africa: A critical review. SA Journal of Industrial Psychology, 42(1), 1-16.
- Osborne, J., Simon, S., Christodoulou, A., Howell-Richardson, C. & Richardson, K. (2013). Learning to argue: A study of four Schools and their attempt to develop the use of argumentation as a common instructional practice and its impact on



students. Journal of Research in Science Teaching, 50(3), 315-347. https://doi.org/10.1002/tea.21073

Oxford Dictionaries. (2017). *Teach.* Retrieved from http://en.oxforddictionaries.com/definition/teach

- Ozguner, Z. & Ozguner, M. (2014). A managerial point of view on the relationship between of Maslow's hierarchy of needs and Herzberg's dual factor theory. *International Journal of Business and Social Science*, *5*(7), 207-215.
- Pajares, F. (2006). Self-efficacy during childhood and adolescence. Self-efficacy beliefs of adolescents, *5*, 339-367.
- Pascarella, E.T. & Terenzini, P.T. (2005). *How College Affects Students: A Third Decade of Research. Volume 2.* Indianapolis: Jossey-Bass, An Imprint of Wiley.
- Patall, E.A., Cooper, H. & Robinson, J.C. (2008). The effects of choice on intrinsic motivation and related outcomes: a meta-analysis of research findings. *Psychological bulletin*, 134(2), 270-300.
- Percy, W.H., Kostere, K. & Kostere, S. (2015). Generic qualitative research in psychology. *The Qualitative Report*, *20*(2), 76-85.
- Perlman, D. & Goc Karp, G. (2010). A self-determined perspective of the sport education model. *Physical Education and Sport Pedagogy*, *15*(4), 401-418.
- Peterson, E.R., Rubie-Davies, C., Osborne, D. & Sibley, C. (2016). Teachers' explicit expectations and implicit prejudiced attitudes to educational achievement: Relations with student achievement and the ethnic achievement gap. *Learning and Instruction*, 42, 123-140.
- Phan, H.P. (2014). Expectancy-value and cognitive process outcomes in mathematics learning: A structural equation analysis. *Higher Education Research & Development*, 33(2), 325-340.
- Phan, H.P., Ngu, B.H. & Yeung, A.S. (2017). Achieving optimal best: instructional efficiency and the use of cognitive load theory in mathematical problem solving. *Educational Psychology Review*, *29*(4), 667–692.



https://doi.org/10.1007/s10648-016-9373-3

- Pianta, R.C. (1999). *Enhancing relationships between children and teachers*. Washington, DC: American Psychological Association.
- Polkinghorne, D.E. (2005). Language And Meaning: Data Collection In Qualitative Research. *Journal Of Counselling Psychology*, *52*(2), 137-145.
- Queirós, A., Faria, D. & Almeida, F. (2017). Strengths and limitations of qualitative and quantitative research methods. *European Journal of Education Studies, 3*(9), 369-387.
- Raabe, J. & Readdy, T. (2016). A qualitative investigation of need fulfilment and motivational profiles in collegiate cheerleading. *Research Quarterly for Exercise* and Sport, 87(1), 78-88.
- Rahman, M.S. (2017). The Advantages and Disadvantages of Using Qualitative and Quantitative Approaches and Methods in Language" Testing and Assessment" Research: A Literature Review. *Journal of Education and Learning*, *6*(1), 102-112.
- Raufelder, D., Hoferichter, F., Schneeweiss, D. & Wood, M. (2015). The power of social and motivational relationships for test-anxious adolescents' academic self-regulation. *Psychology in the Schools, 52*(5), 447-462.
- Rayburn, S.W., Anderson, S.T. & Smith, K.H. (2018). Designing Marketing Courses based on Self-Determination Theory: Promoting Psychological Need Fulfilment and Improving Student Outcomes. *Journal for Advancement of Marketing Education*, 26(2), 22-32.
- Reeve, J. (2009). Why teachers adopt a controlling motivating style toward students and how they can become more autonomy supportive. *Educational psychologist*, *44*(3), 159-175.
- Reeve, J. (2012). A Self-Determination Theory Perspective on Student Engagement. In
 S.L. Christenson, A.L. Reschly & C. Wylie (Eds.), *Handbook of Research On Student Engagement* (pp. 149-172). US: Springer.



- Reeve, J. (2016). A grand theory of motivation: Why not? *Motivation and Emotion, 40*(1), 31-35. doi:10.1007/s11031-015-9538-2
- Reeve, J. & Jang, H. (2006). What teachers say and do to support students' autonomy during a learning activity. *Journal of educational psychology*, *98*(1), 209-218.
- Reeve, J., Vansteenkiste, M., Assor, A., Ahmad, I., Cheon, S.H., Jang, H. & Wang, C.J. (2014). The beliefs that underlie autonomy-supportive and controlling teaching: A multinational investigation. *Motivation and Emotion*, *38*(1), 93-110.
- Riessman, C. (2008). *Narrative methods for the human sciences*. Los Angeles: Sage Publications.
- Riley, G. (2018). Unschooling: A Direct Educational Application Of Deci And Ryan's (1985) Self Determination Theory And Cognitive Evaluation Theory. *European Journal of Alternative Education Studies*, *3*(1), 54-62.
- Rogers, M. & Tannock, R. (2018). Are classrooms meeting the basic psychological needs of children with ADHD symptoms? A self-determination theory perspective. *Journal of Attention Disorders*, 22(14), 1354-1360.
- Roorda, D.L., Koomen, H.M., Spilt, J.L. & Oort, F.J. (2011). The influence of affective teacher–student relationships on students' school engagement and achievement:
 A meta-analytic approach. *Review of educational research*, *81*(4), 493-529.
- Ryan, R.M. (2009). Self-determination theory and well-being. *Wellbeing in Developing Countries Research Review, 1. Social Psychology, 84*(822), 848-849.
- Ryan, R.M. & Deci, E.L. (2000). Self-determination theory and the facilitation of intrinsic motivation, social development, and well-being. *The American Psychologist, 55*(1), 68-78.
- Ryan, R.M. & Deci, E.L. (2008). A self-determination theory approach to psychotherapy: The motivational basis for effective change. *Canadian Psychology/Psychologie canadienne*, 49(3), 186-193.



- Ryan, R.M. & Deci, E.L. (2009). Promoting self-determined school engagement: Motivation, learning, and well-being. In K.R. Wentzel & A. Wigfield (Eds.), Handbook on motivation at school (pp. 171–196). New York: Routledge.
- Ryan, R.M. & Deci, E.L. (2018). Self-determination theory: Basic psychological needs in motivation, development, and wellness. New York: Guilford Press.
- Ryan, R.M., Huta, V. & Deci, E.L. (2008). Living well: A self-determination theory perspective on eudaimonia. *Journal of happiness studies*, *9*(1), 139-170.
- Ryan, R.M., Williams, G.C., Patrick, H. & Deci, E.L. (2009). Self-determination theory and physical activity: The dynamics of motivation in development and wellness. *Hellenic journal of psychology*, *6*, 107-124.
- Saeed, S. & Zyngier, D. (2012). How Motivation Influences Student Engagement: A Qualitative Case Study. *Journal of Education and Learning*, 1(2), 252-267.
- Sahito, Z. & Vaisanen, P. (2017). The Diagonal Model of Job Satisfaction and Motivation: Extracted from the Logical Comparison of Content and Process Theories. *International Journal of Higher Education*, *6*(3), 209-230.
- Sánchez de Miguel, M., Lizaso, I., Hermosilla, D., Alcover, C.M., Goudas, M. & Arranz-Freijó, E. (2017). Preliminary validation of the Perceived Locus of Causality scale for academic motivation in the context of university studies (PLOC-U). *British Journal of Educational Psychology*, *87*(4), 558-572.
- Sautter. J.M. (2014). Secondary Analysis of Existing Data In Social Science Capstone Research. *Council on Undergraduate Research*, 34(4), 24-30.
- Scherzinger, M. & Wettstein, A. (2019). Classroom disruptions, the teacher–student relationship and classroom management from the perspective of teachers, students and external observers: a multimethod approach. *Learning Environments Research*, *22*(1), 101-116.
- Schultheiss, D.E.P. (2005). Qualitative Relational Career Assessment: A Constructivist Paradigm. *Journal of Career Assessment*, *13*(4), 381-394.



- Schunk, D.H. (2003). Self-efficacy for reading and writing: Influence of modelling, goal setting, and self-evaluation. *Reading & Writing Quarterly*, *19*(2), 159-172.
- Schunk, D.H. (2012). *Learning theories an educational perspective sixth edition*. London: Pearson.
- Segal, G., Borgia, D. & Schoenfeld, J. (2005). The motivation to become an entrepreneur. International journal of Entrepreneurial Behavior & Research, 11(1), 42-57.
- Sheldon, K.M. & Prentice, M. (2019). Self-determination theory as a foundation for personality researchers. *Journal of personality*, *87*(1), 5-14.
- Shell, D.F., Colvin, C. & Bruning, R.H. (1995). Self-efficacy, attribution, and outcome expectancy mechanisms in reading and writing achievement: Grade-level and achievement-level differences. *Journal of Educational Psychology*, *87*(3), 386-398.
- Shen, B., Li, W., Sun, H. & Rukavina, P.B. (2010). The influence of inadequate teacherto-student social support on amotivation of physical education students. *Journal of Teaching in Physical Education*, 29(4), 417-432.
- Shen, B., McCaughtry, N., Martin, J. & Fahlman, M. (2009). Effects of teacher autonomy support and students' autonomous motivation on learning in physical education. *Research Quarterly for Exercise and Sport*, 80(1), 44-53.
- Shen, B., Wingert, R.K., Li, W., Sun, H. & Rukavina, P.B. (2010). An amotivation model in physical education. *Journal of Teaching in Physical Education*, *29*(1), 72-84.
- Segal, Gerry and Borgia, Dan and Schoenfeld, Jerry, The Motivation to Become an Entrepreneur (2005). *International Journal of Entrepreneurial Behaviour & Research*, *11*(1) 42-57.
- Sherif, V. (2018). Evaluating pre-existing qualitative research data for secondary analysis. In *Forum: Qualitative Social Research, 19*(2), 1-17. <u>https://doi.org/10.17169/fqs-19.2.282</u>



- Siegle, D., Rubenstein, L.D. & Mitchell, M.S. (2014). Honors students' perceptions of their high school experiences: The influence of teachers on student motivation. *Gifted Child Quarterly*, *58*(1), 35-50.
- Silva, M.R., Kleinert, W.L., Sheppard, A.V., Cantrell, K.A., Freeman-Coppadge, D.J., Tsoy, E. & Pearrow, M. (2017). The relationship between food security, housing stability, and school performance among college students in an urban university. *Journal of College Student Retention: Research, Theory & Practice*, 19(3), 284-299.
- Silverman, D. (2013). *Doing qualitative research: A practical handbook* (Fourth edition). London: SAGE.
- Sizoo, S., Jozkowskia, R., Malhotra, N. & Shapero, M. (2008). The effects of anxiety and self-efficacy on finance students. *Journal of Instructional Psychology*, 35(4), 347-356.
- Sjöblom, K., Mälkki, K., Sandström, N. & Lonka, K. (2016). Does Physical Environment Contribute to Basic Psychological Needs? A Self-Determination Theory Perspective on Learning in the Chemistry Laboratory. *Frontline Learning Research*, *4*(1), 17-39.
- Skinner, E., Furrer, C., Marchand, G. & Kindermann, T. (2008). Engagement and disaffection in the classroom: Part of a larger motivational dynamic? *Journal of educational psychology*, *100*(4), 765–781.
- Skinner, E.A. & Pitzer, J.R. (2012). Developmental dynamics of student engagement, coping, and everyday resilience. In S. Christenson, A. Reschly & C. Wylie (eds), *Handbook of research on student engagement* (pp. 21-44). Boston, MA: Springer.
- Skipper, Y. & Douglas, K. (2015). The influence of teacher feedback on children's perceptions of student-teacher relationships. *British Journal of Educational Psychology*, 85(3), 276-288. doi:10.1111/bjep.12070



- Smart, J.B. (2014). A mixed methods study of the relationship between student perceptions of teacher-student interactions and motivation in middle level science. *RMLE Online*, *38*(4), 1-19.
- Snowman, J. & McCown, R. (2013). *Ed psych* (Instructor ed.). Belmont, CA: Wadsworth/Cengage Learning.
- Soroya, M.S., Hashmi, M.A. & Soroya, S.H. (2014). Student-teacher relationship and its impact on academic integrity: A case of university of the Punjab. *Pakistan Library* & *Information Science Journal*, *45*(2), 41-48.
- South Africa. National Planning Commission. (2012). *Our future: Make it work: National development plan, 2030.* Pretoria: National Planning Commission.
- Sozer, E.M., Zeybekoglu, Z. & Kaya, M. (2019). Using mid-semester course evaluation as a feedback tool for improving learning and teaching in higher education. Assessment & Evaluation in Higher Education, 44(7), 1003-1016.
- Spencer, K.J. & Schmelkin, L.P. (2002). Students' perspectives on teaching and its evaluation. *Assessment & Evaluation in Higher Education, 1*(1), 12–16. http://dx. doi.org/10.1080/0260293022000009285.
- Sternberg, R.J. (2005). The theory of successful intelligence. *Interamerican Journal of Psychology*, *39*(2), 189-202.
- Stone, D.N., Deci, E.L. & Ryan, R.M. (2009). Beyond talk: Creating autonomous motivation through self-determination theory. *Journal of General Management*, *34*(3), 75-91.
- St. John, F.A.V., Brockington, D., Bunnefeld, N., Duffy, R., Homewood, K., Jones, J.P.G., ... Razafimanahaka, J.H. (2016). Research ethics: assuring anonymity at the individual level may not be sufficient to protect research participants from harm. *Biological Conservation*, *196*, 208–209. https://doi.org/10.1016/j.biocon.2016.01.025



- Su, C.H. & Cheng, C.H. (2015). A mobile gamification learning system for improving the learning motivation and achievements. *Journal of Computer Assisted Learning*, *31*(3), 268-286.
- Sun, H. & Chen, A. (2010). A pedagogical understanding of the self-determination theory in physical education. *Quest*, *62*(4), 364-384.
- Taylor, G., Jungert, T., Mageau, G.A., Schattke, K., Dedic, H., Rosenfield, S. & Koestner,
 R. (2014). A self-determination theory approach to predicting school achievement over time: The unique role of intrinsic motivation. *Contemporary Educational Psychology*, *39*(4), 342-358.
- Ten Cate, O.T.J., Kusurkar, R.A. & Williams, G.C. (2011). How self-determination theory can assist our understanding of the teaching and learning processes in medical education. AMEE guide No. 59. *Medical teacher*, *33*(12), 961-973.
- Terre Blanche, M., Durrheim, K. & Painter, D. (2006). *Research in Practice: Applied Methods For The Social Sciences* (2nd ed.). Cape Town: UCT Press.
- Thijs, J.T. & Koomen, H.M. (2008). Task-related interactions between kindergarten children and their teachers: the role of emotional security. *Infant and Child Development: An International Journal of Research and Practice*, *17*(2), 181-197.
- Trautwein, U., Marsh, H.W., Nagengast, B., Lüdtke, O., Nagy, G. & Jonkmann, K. (2012). Probing for the multiplicative term in modern expectancy–value theory: A latent interaction modelling study. *Journal of educational psychology*, *104*(3), 763-777.
- Ulstad, S.O., Halvari, H., Sørebø, Ø. & Deci, E.L. (2016). Motivation, learning strategies, and performance in physical education at secondary school. *Advances in Physical Education*, *6*(1), 27-41.
- Ulug, M., Ozden, M.S. & Eryilmaz, A. (2011). The effects of teachers' attitudes on students' personality and performance. *Procedia-Social and Behavioral Sciences*, *30*, 738-742.
- Ünsal, H. (2012). The effect of blended learning on motivation and success. *Journal of Turkish Educational Science*, *10*(1), 1-27.



- Van den Broeck, A., Vansteenkiste, M., Lens, W. & De Witte, H. (2010). Unemployed individuals' work values and job flexibility: An explanation from expectancy-value theory and self-determination theory. *Applied psychology*, *59*(2), 296-317.
- Van Dinther, M., Dochy, F. & Segers, M. (2011). Factors affecting students' self-efficacy in higher education. *Educational research review*, *6*(2), 95-108.
- Van Griensven, H., Moore, A.P. & Hall, V. (2014). Mixed methods research–The best of both worlds?. *Manual Therapy*, *19*(5), 367-371.
- Vansteenkiste, V., Lens, W., De Witte, H. & Feather, N.T. (2005). Understanding unemployed people's job search behaviour, unemployment experience and wellbeing: A comparison of expectancy-value theory and self-determination theory. *British journal of social psychology*, 44(2), 269-287.
- Vansteenkiste, M. & Ryan, R.M. (2013). On psychological growth and vulnerability: basic psychological need satisfaction and need frustration as a unifying principle. *Journal of psychotherapy integration*, *23*(3), 263-280.
- Vansteenkiste, M., Simons, J., Lens, W., Sheldon, K.M. & Deci, E.L. (2004). Motivating learning, performance, and persistence: the synergistic effects of intrinsic goal contents and autonomy-supportive contexts. *Journal of personality and social psychology*, 87(2), 246-260.
- Walby, K. & Luscombe, A. (2017). Criteria for quality in qualitative research and use of freedom of information requests in the social sciences. *Qualitative research*, 17(5), 537-553.
- Washburn, N. (2017). A self-determination theoretical analysis of the motivational sequence in physical education (Unpublished doctoral thesis). University of Alabama Libraries, USA.
- Weiner, B. (2018). The legacy of an attribution approach to motivation and emotion: A nocrisis zone. *Motivation Science, 4*(1), 4-14. doi:10.1037/mot0000082
- Wentzel, K.R. (1998). Social relationships and motivation in middle school: The role of parents, teachers, and peers. *Journal of educational psychology*, *90*(2), 202-209.



- Wentzel, K.R. (2009). Students' relationships with teachers as motivational contexts. *Handbook of motivation at school*, edited by Wentzel, K.R., & Wigfield, A., 301-322. New York: Routledge.
- Wentzel, K.R. & Wigfield, A. (2007). Motivational interventions that work: Themes and remaining issues. *Educational Psychologist*, *4*2(4), 261-271.
- Wery, J. & Thomson, M.M. (2013). Motivational strategies to enhance effective learning in teaching struggling students. *Support for learning*, *28*(3), 103-108.
- Wigfield, A. & Eccles, J.S. (2000). Expectancy-value theory of achievement motivation. *Contemporary Educational Psychology*, 25(1), 68–81.
- Williams, K. & Williams, C. (2011). Five key ingredients for improving motivation. Research in Higher Education Journal, 11, 1-23. Retrieved from: <u>http://aabri.com/manuscripts/11834.pdf</u>
- Winicki, J. & Jemison, K. (2003). Food insecurity and hunger in the kindergarten classroom: its effect on learning and growth. *Contemporary economic policy*, *21*(2), 145-157.
- Wu, F. & Fan, W. (2017). Academic procrastination in linking motivation and achievement-related behaviours: A perspective of expectancy-value theory. *Educational Psychology*, 37(6), 695-711.
- Wubbels, T. & Brekelmans, M. (2005). Two decades of research on teacher-student relationships in class. *International Journal of Educational Research*, 43(1), 6-24. doi:10.1016/j.ijer.2006.03.003
- Xie, H., Guan, S.S.A. & Boyns, D. (2018). Use of a Student Recreation Center, Self-Determination Needs Satisfaction, and Subjective Vitality: A Structural Model. *Recreational Sports Journal*, 42(2), 116-129.
- Ye, L., Zhang, J. & Hocine, Z. (2013). The role of general causality orientations in interpreting and predicting employees behavior in the workplace. *Review in Psychology Research*, 2(4), 53-60.



- Yilmaz, R. (2017). Exploring the role of e-learning readiness on student satisfaction and motivation in flipped classroom. *Computers in Human Behavior*, *70*, 251-260.
- Yu, R. & Singh, K. (2018). Teacher support, instructional practices, student motivation, and mathematics achievement in high school. *Journal of Educational Research*, 111(1), 81–94.
- Zandvliet, D., den Brok, P., Mainhard, T. & van Tartwijk, J. (2014). The theory and practice of interpersonal relationships in education. In D. Zandvliet, P. den Brok, T. Mainhard & J. van Tartwijk (Eds.), *Interpersonal Relationships in Education* (pp. 1-7). Rotterdam: Sense Publishers.
- Zumbrunn, S., McKim, C., Buhs, E. & Hawley, L.R. (2014). Support, belonging, motivation, and engagement in the college classroom: A mixed method study. *Instructional Science*, *42*(5), 661-684.



ANNEXURES

ANNEXURE A: INVITATION LETTER

ANNEXURE B: THEMATIC DATA ANALYSIS

ANNEXURE B1: THEMATIC DATA ANALYSIS: PHASE 1- EXAMPLE OF HIGHLIGHTED NARRATIVE WITH INITIAL IMPRESSIONS

ANNEXURE B2: THEMATIC DATA ANALYSIS: PHASE 1 – FAMILIARISATION WITH DATA AND PHASE 2 – GENERATING INITIAL CODES

ANNEXURE B3: THEMATIC DATA ANALYSIS: PHASE 3 – SEARCHING FOR THEMES

ANNEXURE B4: THEMATIC DATA ANALYSIS: PHASE 4 – REVIEWING THEMES AND PHASE 5 – DEFINING AND NAMING THEMES



ANNEXURE A: INVITATION LETTER



Faculty of Education

Dear Sir / Madam,

[I / We] would like to invite you to participate in a study about [We are student-researchers who are / I am] conducting research to [understand how / fulfil some of the requirements for an M.Ed (Educational Psychology) degree]. [I / We] are interested in understanding [how family experiences and family functioning can impact on the way young adults perceive relationships with their family of origin / what factors influence the likelihood that students will persist with their academic studies at University]. The results of this study will be [presented for examination in a mini-dissertation for our M.Ed (Educational Psychology) degree / presented for publication in an academic journal].

Although **[I/we**] will ask you questions about your gender, age and other personal information, it is very important for you to note that this study is <u>completely anonymous</u> and **[I / We**] will not gather any information that will allow you to be identified by anyone. You <u>do not have to record</u> your name anywhere on the questionnaire and you identity will remain anonymous to [**me/us**], your lecturer, or anyone else at the University. **[I / We**] analyse the data statistically and therefore we can assure you of complete anonymity.

This module was selected randomly, but your participation remains <u>voluntary</u>, meaning you do not have to participate if you don't want to. If you decide not to participate, you can simply return an empty questionnaire so it can be used at another time for another participant, but we hope you will assist us with this study. When you are done, simply [**place your questionnaire in the box at the front of the class / return the empty questionnaire in an envelope to...**]. For University students only \rightarrow To protect the integrity of the data in the study, we can unfortunately not permit you to take the questionnaire home with you.

However, if you agree to assist us with this study, please complete the attached questionnaire carefully. It should take about 40 minutes of your time. **[I / We]** are not aware of any risk related to participating in this anonymous study, and completing this questionnaire does not carry any significant risk beyond that which you may encounter as a result of class attendance on campus. **Optional:** However, there are also more sensitive questions that may upset you. If this is the case, and you would like a referral to a counsellor, please write **only** your **contact number** at the end of the questionnaire and we will SMS you the name and contact details of a counsellor. **ONLY** write your contact number if you wish to obtain a referral to a counsellor.

This study was reviewed and has received ethical clearance from the Faculty of Education Ethics Committee. If you have any questions about the study, you are welcome to contact the Ethics committee (<u>ethics.education@up.ac.za</u>).

Yours Sincerely

Dr Salomé Human-Vogel

Co-researchers (depending on the study)



ANNEXURE B1: THEMATIC DATA ANALYSIS: PHASE 1- EXAMPLE OF HIGHLIGHTED NARRATIVE WITH INITIAL IMPRESSIONS

	Think back on the lecturers you had in the past. Select one lecturer that stands out for you as being the <u>MOST MOTIVATING</u> for you in your studies. Describe the lecturer as comprehensively as possible, including the year, subject matter and provide as many details as possible about his / her approach to teaching, techniques used, motivational style ways of relating to students.
Sout	- 2008 - 5""Y
amazing, knowledgea lecturer.	This lecture was amazing see and extremely knowledgeable able his field of psychology. This was one of our first subjects after high school and it was a big shift in the load of the work.
	In the begining of each lecture he would select 4-5 students (often the learners who are late or who were talking the whole trime) and these learners would have to act out a drama piece or create a case study creative, integrative that would form the basis of the class discussion, presentation. includes
inclusive/ engaging lecturing.	students. The learners would also have a certain function or main theme or concept that we would discuss and learn during the lecture learners all listened well and paid
inclusive ter inclusion of student opin	to as we all had a chance to discussor give
	encourages participation in the form of discussions.



ANNEXURE B2: THEMATIC DATA ANALYSIS: PHASE 1 – FAMILIARISATION WITH DATA AND PHASE 2 – GENERATING INITIAL CODES

Data Analysis and Coding

Verbatim Narratives and Initial/Open Codes

Ext	racts Numbered Acc	ording to Highlighted P	aragraphs (Verbatim)
Script	Motivational	Demotivational	Open Codes
Number	Characteristics	Characteristics	(Per Paragraph)
129F	1. The lecturer	6. This lecturer	1. Knowledgeable and
	that presented	confuses the	informative
	my last module	students at most	
	was very	times because	2. Encourages independent
	informative.	she has a big love	studying
	2. Self-study	for the subject	
	is encouraged	and would like to	 Good relations and
	and	teach us a lot of it	questions encouraged
	appreciated.	and it may be	4. Facilitates understanding
	3. A good	things we do not	5. Good/open relations
	relationship	need to know.	6. Irrelevant information
	with students		confuses students.
	<mark>is kept</mark> and		
	students feel		
	they can ask		
	any questions		
	they have.		
	4. The lecturer		
	helps with		
	understanding		
	and learning		
	the		
	mainstream		
	module better.		
	5. The		
	relationship		



Ext	racts Numbered Acc	ording to Highlighted	Paragraphs (Verbatim)
Script	Motivational	Demotivational	Open Codes
Number	Characteristics	Characteristics	(Per Paragraph)
	with the		
	students is		
	very good and		
	<mark>open.</mark>		
132F	7. She always		7. Student encouragement
	believed in me		8. – Sees potential in
	and always		students
	told me I could		
	make it.		
	8. She		9. Encourages students
	discovered I		
	had potential		10. Believes in students
	before I		11. Explained content in
	realised it		interesting way.
	myself.		12. Helpful
	9. She always		13. Encourages independent
	told me that I		studying
	could do		studying
	better.		14. Easy to relate to and
	10. When		flexible
	someone		ICADIC
	believes in you		
	it makes you		15. Democratic
	believe in		
	yourself.		
	11. She		
	emphasised		
	the concept		
	and made it as		
	interesting as		
	possible.		



Ext	racts Numbered Acc	ording to Highlighted F	Paragraphs (Verbatim)
Script	Motivational	Demotivational	Open Codes
Number	Characteristics	Characteristics	(Per Paragraph)
	12. She has		
	<mark>always willing</mark>		
	to help.		
	13. She would		
	never spoon-		
	feed leaners		
	14. She did not		
	only care		
	about		
	schoolwork but		
	was a flexible		
	and <mark>easy</mark>		
	human to talk		
	to about		
	anything.		
	15. She never		
	favoured any		
	individual but		
	treated all		
	student		
	equally.		
136F	16. He interacts	18. She just uses	16. I <mark>nteractive</mark> , f <mark>riendly</mark> ,
	with the class,	slides that don't	motivates students,
	he is friendly,	have enough	teaches well.
	always tries to	information.	17. Explains content.
	motivate	19. She doesn't	18: Not enough information
	students and	elaborate on the	19. No content explanation.
	teaches really	work.	20. No concern over student
	well.	20. She doesn't worry	understanding.
	17. He uses slides	whether the	21. Vague when answering
	and then	students are	question
	elaborates on	following her or	
	them.	not.	



Ext	racts Numbered Acco	ording to Highlighted F	Paragraphs (Verbatim)
Script	Motivational	Demotivational	Open Codes
Number	Characteristics	Characteristics	(Per Paragraph)
		21. She doesn't	
		explain what she	
		does when	
		answering	
		questions.	
139F	22. <mark>She gives us</mark>	26. She always	22. Explains content well.
	enough detail	sounds bored	
	and so much	whenever we are	23. Encourages participation.
	detail and she	in class.	
	makes it easy		24. Encourages discussions
	when I study		25. Friendly/relatable
	<mark>on my own</mark>		
	because I		26. Bored when lecturing
	understood her		
	in class.		
	23. She makes us		
	participate in		
	class.		
	24. She gives us		
	time to discuss		
	as students on		
	the chapters		
	<mark>she has done.</mark>		
	25. She is friendly		
	towards		
	student.		
150F	27. His teaching	33. She kicked out	27. Encourages participation.
	was definitely	people in her	28. Helpful, answers
	learner-	class as she felt	questions/informative.
	centred and he	the class was too	29. Close/good relationship.
	always created	full, even though	30. Cared for students as
	opportunities		young adults.



Script	Motivational	Demotivational	Open Codes
Number	Characteristics	Characteristics	(Per Paragraph)
	for students to	there were open	31. Helpful, encouraged
	engage in his	seats.	creativity, open-minded.
	lecture.	34. Every time these	32. Timely constructive
	28. He always	students came	feedback on assignments.
	offered	back from the	33 kicked students out of
	assistance	other class (that	class
	willingly and	was really full)	34. No time spent explaining
	tried his best	she would allow	content/dismissive.
	to answer our	us back into her	35. Makes students feel
	questions.	class, but not	undervalues/unwanted, no
	29. He had a close	explain the work	accommodating.
	relationship	that we had	36. No participation
	with his	missed out on.	encouragement.
	students.	35. We felt unwanted	37. – Teacher-focused
	30. He showed	in her class and	presentation
	that he cared	she wasn't	38. Dismissive of questions
	about us as	accommodating	39. Degrades tutor.
	students as	at all.	40. Discourages student
	well as young	36. She never	questions.
	adults making	provided	41. Condescending.
	career path	opportunities for	
	decisions.	students to	
	31. He was also	engage with her	
	very helpful	or the topic being	
	and allowed	taught.	
	room for	37. Learning was very	
	creativity and	much teacher-	
	was flexible	focused.	
	and open-	38. When we asked	
	minded.	her questions,	
	32. <mark>He always</mark>	she would never	
	gave back	answer then	
	assignments,	directly or clearly	



Script	Motivational	Demotivational	Open Codes
Number	Characteristics	Characteristics	(Per Paragraph)
	tasks and tests	which I found	
	back soon	extremely	
	after we had	<mark>unhelpful</mark> and	
	handed them	frustrating.	
	in and always	39. She made use of	
	offered	transparencies	
	constructive	and of the class	
	criticism.	tutor which she	
		often 'picked' on	
		and corrected.	
		40. If a student ever	
		had the chance to	
		give his/her own	
		opinion she would	
		always have to	
		correct it or find	
		fault with it.	
		41. She had a very	
		condescending	
		approach towards	
		her students.	
153F	42. The lecturer	46. He could not think	42. Amazing, Knowledgeable
	was amazing	on a student's	lecturer.
	and extremely	level.	43. Inclusion of student
	knowledgeable	47. Thus, the level of	<mark>opinions</mark> .
	in his field of	teaching was too	44. – (43)
	psychology.	high and thus	45. Lecturer fosters a safe
	43. Learners all	work was	environment.
	listened well	extremely difficult	46. Not relatable
	and paid a lot	to understand.	47. Lecturer difficult to
	of attention	48. Work was given	understand.
	because the	on slides and a lot	48. Mostly self-study
	lecturer		



Script	Motivational	Demotivational	Open Codes
Number	Characteristics	Characteristics	(Per Paragraph)
	constantly	was left to self-	49. Monotone/boring
	included	study.	expression
	students and	49. Way of speaking	50. Bad relations with
	their opinions	was very single	<mark>students</mark> .
	in the lecture.	toned and this	51. Not liking lecturer
	44. Learners/stude	extremely boring.	negatively affected
	nts were all	50. Bad relationship	learning.
	related to as	with students.	52. Non-caring lecturer.
	<mark>we all had a</mark>	51. Most students did	
	chance to	not like him at all	
	discuss or give	and this largely	
	our opinion.	influenced the	
	45. The way he	marks that	
	knew the	learners received	
	psychology	and willingness to	
	themes and	participate in this	
	term out of his	subject and do	
	head really	well.	
	<mark>gave me hope</mark>	52. I really did not like	
	for my studies	this subject or the	
	in psychology	lecturer, he just	
	and it was	demotivated me	
	inclusive and	because her	
	made	didn't care about	
	everyone as	us.	
	first year		
	students feel		
	safe.		
9M	53. The module	56. This lecturer	53. Explains content.
	lecturer that is	talked very fast	54. Builds on knowledge
	most	and didn't explain	(ZPD), ensures
	motivating	the work very	understanding.
	<mark>does his job</mark>	intensively.	

Lishlighted Deregro **A**¹ mbarad Accordin _ 4 (1/a r | a a t | r a)



Ext	racts Numbered Acc	ording to Highlighted	Paragraphs (Verbatim)
Script	Motivational	Demotivational	Open Codes
Number	Characteristics	Characteristics	(Per Paragraph)
	very well and		55. Patient with student
	describe the		questioning, attends
	work in depth.		adequately to student
	54. He helps you		questions.
	begin with the		56. Lecturer lacks explanation
	basics and		skills, Fast lecturing pace.
	build up from		
	there. This		
	ensures that		
	you		
	understand the		
	work and can		
	also work		
	outside the		
	box.		
	55. He also		
	answers all		
	your questions		
	intensively and		
	you may ask		
	him the same		
	question over		
	and over again		
	and he will		
	answer it until		
	you		
	understand the		
	work.		
70M	57. This lecturer	60. The lecturer didn't	57. – Inspiring
	motivated me	have enough	58. Punctual, prepared,
	in a way that	knowledge about	knowledgeable,
	would change	the subject	encourages questions.
	my degree and		



Script	Motivational	Demotivational	Open Codes
Number	Characteristics	Characteristics	(Per Paragraph)
	come study	61. Asking questions	59. Lecturer uses visual and
	engineering.	would not get the	practical application.
	Good things:	correct answer	60. Not knowledgeable.
	58. On time.	62. The lecturer	61. Doesn't answer questions
	prepared.	would just read	correctly.
	knowledge on	out the textbook	62. No explanations of conten
	the subject.	giving no own	63. 63- Negative effect on
	time in class to	knowledge.	motivation.
	do example	63. For me this was	
	and ask	very demotivating	
	questions.	and I never put an	
	59. Techniques	effort into	
	such as doing	studying for the	
	example on	module or coming	
	the board and	to class because	
	explaining	of the lecturer.	
	them. Using		
	materials in		
	<mark>order for us to</mark>		
	understand it		
	better. Visual.		
60M	64. In this module	68. In this module the	64. Lecturer excited and
	the lecturer is	lecturer is not	confident.
	motivational,	always friendly	65. Greets and jokes
	confident and	<mark>every day.</mark>	66. Proactive – worksheets
	excited.	59. She explain the	67. Student looks forward to
	65. Every day he	work in a very fast	lecturer
	greets us and	rate and assume	68. Not friendly
	makes a joke	we know	69. Fast pace lecturing
	or two.	everything).	70. Doesn't care about studen
	66. We would do	70. She would	71. Lecturer is strict
	worksheets so	consider the	
	that we can	students a just	



Script	Motivational Demotiva	Demotivational	Open Codes
Number	Characteristics	Characteristics	(Per Paragraph)
	learn from our	another number in	
	mistakes.	her lecture class.	
	67. I always see	71. She is very strict.	
	forward to his		
	lectures		
	because its		
	exciting and		
	we learn a lot.		
120F	72. I had a maths	80. She always	72. Inspiring lecturer.
	teacher who	confused us	
	inspired me a	students and she	73. Lecturer is helpful
	lot	really didn't write	74. Loved by students
	73. He always	neatly.	
	helped me, he	81. She always	75. Lecturer is caring
	had a why for	mumble and	76. Lecturer checks for
	me to learn on	doesnit	understanding
	my own but	pronounce her	77. Lecturer excited about
	with his help.	words clearly.	knowledge
	74. All the		78. Class was fun
	students love		79. Empowered students with
	him.		life lessons
	75. He will always		80. Lecturer confused studen
	tease you but		81. Lecturer did not speak
	actually he		clearly
	really cares for		
	you a lot.		
	76. He will come		
	to you and ask		
	<mark>you if you</mark>		
	understand the		
	work.		
	77. He was so		
	excited about		



Ext	racts Numbered Acc	ording to Highlighted F	Paragraphs (Verbatim)
Script	Motivational	Demotivational	Open Codes
Number	Characteristics	Characteristics	(Per Paragraph)
	his subject that		
	we all just		
	wanted to go		
	and class and		
	learn more.		
	78. There was		
	never a boring		
	moment in		
	class.		
	79. He was a		
	teacher for		
	maths bit he		
	also learned		
	us about life.		
119F	82. I had a math	86. One year I got a	82. Positive lecturer
	teacher who	chemistry lecturer	83. Lecturer believed in
	was always	who mumbles and	students
	positive about	with that she	84. Lecturer was helpful and
	the day.	couldn't talk very	patient.
	83. She believes	clearly.	85. Lecturer relatable with
	that every child	87. Her writing was	good relations with
	can do math if	also no so neat.	students.
	they want to	88. She never explain	86. Lecturer did not speak
	and they are	the work from the	clearly.
	willing to work	ground because	87. Neat.
	for their marks.	she is so clever	88. Lecturer does not explain
	84. She was	that she cant	work thoroughly.
	always willing	explain the work	
	to help you	thoroughly	
	until vou get it		
	right.		
	85. <mark>she had a</mark>		
	very good		



Ext	Extracts Numbered According to Highlighted Paragraphs (Verbatim)				
Script	Motivational	Demotivational	Open Codes		
Number	Characteristics	Characteristics	(Per Paragraph)		
	relationship				
	with most of				
	the children				
	and can easily				
	talk to us.				
117F	89. The lecturer	95. The demotivating	89. Lecturer is patient and		
	that is the	lecturer is good,	kind.		
	most	but doesn't seem	90. Uses slides and examples		
	motivating to	to know how to	to explain.		
	me is very	explain the	91. Lecturer allows		
	patient and	concepts	communication – leads to		
	kind.	properly	enjoyment.		
	90. The lecturer	96. The lecturer	92. Lecturer helpful.		
	<mark>uses slides to</mark>	seems to be	93. – Small class setting		
	explain and	confused at times	encourages interaction		
	<mark>uses good</mark>	and cannot	94. Lecturer corrects mistakes.		
	examples to	answer our	95. Lecturer cannot explain		
	<mark>explain.</mark>	questions	content.		
	91. The lecturer	properly.	96. Cannot answer questions.		
	allows us to	97. The lecturer does	97. Lacks patience.		
	communicate	not do justice to	98. Does not understand		
	to each other	the questions	learning styles.		
	and opens	asked by students			
	communication	and lacks			
	channels	patience.			
	which enables	98. The lecturer			
	us to enjoy the	doesn't seem to			
	lecture and	understand that			
	gain	some people			
	knowledge for	cannot grasp the			
	the lecture.	concepts			
		immediately and			



Extracts Numbered According to Highlighted Paragraphs (Verbatim)				
Script	Motivational	Demotivational	Open Codes	
Number	Characteristics	Characteristics	(Per Paragraph)	
	92. The lecturer	tells use some		
	also sees	demotivating		
	those who are	comments.		
	struggling and			
	offers help.			
	93. It is a small			
	class and so			
	we are able to			
	<mark>know each</mark>			
	other by name			
	and the			
	lecturer can			
	motivate us to			
	do better			
	individually.			
	94. The lecturer			
	<mark>can explain to</mark>			
	us and shows			
	<mark>us our</mark>			
	mistakes			
	individually.			
100F	99. She use to try	106. She didn't make	99. Uses every day examples.	
	and use	maths fun, I hated	100. Available for problem	
	examples of	going to her	solving.	
	every day life	lesson.	101. Patient with students lack	
	to make us	107. It didn't even	of understanding.	
	understand	seem like she had	102. Liked by students.	
	problems.	a passion for	103. Inspired students with	
	100. She would	teaching maths.	quotes.	
	make time to	108. She didn't care	104. Advised students beyond	
	see us	whether we	the classroom.	
	personally do	understood the	105. Good advisor.	



101. She alsoIow.108. Not caring about	Extracts Numbered According to Highlighted Paragraphs (Verbatim)			
discuss the work or not which 106. Boring presentation of problems we is the reason why module. had. our marks were 107. No passion for module. 101. She also low. 108. Not caring about didn't get understanding leads to k angry at us if marks. we didn't understand a problem. 102. She was liked by all her students. 103. At the end of every lesson she would leave us with an inspirational quote for us to	Script	Motivational	Demotivational	Open Codes
problems we is the reason why modules had. our marks were 107. No passion for modules 101. She also low. 108. Not caring about didn't get understanding leads to ke angry at us if marks. we didn't understand a problem. iked by all her students. iked by all her guote for us with an inspirational quote for us to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to item is to	Number	Characteristics	Characteristics	(Per Paragraph)
had. our marks were 107. No passion for module. 101. She also low. 108. Not caring about didn't get understanding leads to for angry at us if marks. we didn't understand a problem. 102. She was liked by all her students. 103. At the end of every lesson she would leave us with an inspirational quote for us to		discuss the	work or not which	106. Boring presentation of
101. She alsoIow.108. Not caring aboutdidn't getunderstanding leads to laangry at us ifmarks.we didn'tmarks.understand aproblem.problem.students.102. She wasstudents.liked by all herstudents.students.students.103. At the end ofsevery lessonshe wouldleave us withan inspirationalstudents.		problems we	is the reason why	module.
didn't get understanding leads to k angry at us if marks. we didn't understand a problem. 102. She was liked by all her students. 103. At the end of every lesson she would leave us with an inspirational quote for us to		had.	our marks were	107. No passion for module.
angry at us if marks. we didn't understand a problem. 102. She was liked by all her students. 103. At the end of every lesson she would leave us with an inspirational quote for us to		101. She also	low.	108. Not caring about
we didn't understand a problem. 102. She was liked by all her students. 103. At the end of every lesson she would leave us with an inspirational quote for us to		didn't get		understanding leads to low
understand a problem. 102. She was liked by all her students. 103. At the end of every lesson she would leave us with an inspirational quote for us to		angry at us if		marks.
problem. 102. She was liked by all her students. 103. At the end of every lesson she would leave us with an inspirational quote for us to		we didn't		
 102. She was liked by all her students. 103. At the end of every lesson she would leave us with an inspirational quote for us to 		understand a		
liked by all her students. 103. At the end of every lesson she would leave us with an inspirational quote for us to		problem.		
students. 103. At the end of every lesson she would leave us with an inspirational quote for us to		102. She was		
103. At the end of every lesson she would leave us with an inspirational quote for us to		liked by all her		
every lesson she would leave us with an inspirational quote for us to		students.		
she would leave us with an inspirational quote for us to		103. At the end of		
leave us with an inspirational quote for us to		every lesson		
an inspirational quote for us to		she would		
quote for us to		leave us with		
		an inspirational		
think about.		quote for us to		
		think about.		
104. We didn't		104. We didn't		
only go to her		only go to her		
for help with		for help with		
maths but also		maths but also		
personal		personal		
problems we		problems we		
may have had.		may have had.		
105. She always		105. She always		
gave the best		gave the best		
advice.		advice.		
126M109. She allows114 when you ask109. Interaction allowed.	126M	109. She allows	114 when you ask	109. Interaction allowed.
more a question, she 110. Opinions encouraged.		more	a question, she	110. Opinions encouraged.
interaction in will make you feel 111. Clear explanations.		interaction in	will make you feel	111. Clear explanations.
the class. like you are slow,		the class.	like you are slow,	



Extracts Numbered According to Highlighted Paragraphs (Verbatim)				
Script	Motivational	Demotivational	Open Codes	
Number	Characteristics	Characteristics	(Per Paragraph)	
	110. We get to be	judging from the	112. Explains reasoning	
	asked and give	way she answers	behind content.	
	a reason of	back.	113. Brilliant teacher.	
	what we think		114. Degrades students.	
	the answer is.			
	111. The			
	explanations			
	are very clear.			
	112. She teaches			
	maths in a way			
	whereby I			
	understand the			
	<mark>'why, how' of</mark>			
	the questions			
	so that it is			
	easier to know			
	what to do.			
	113. Brilliant			
	teacher.			
125M	115. He first	117. She moves	115. Builds on basics of	
	explains the	pretty fast	module with activities.	
	basics of the	assuming and	116. Ensures understanding	
	topic we are	thinking that we	with homework.	
	about to do	already	117. Fast paced lecturing.	
	and later gives	understand.	118. Futile attendance due to	
	us activities.	118. I see and think	fast pace.	
	116. He always	that it is futile to		
	gives us	attend her		
	homework and	lessons because		
	made sure that	all she does is		
	we	move fast and		
	understood.	she reads what is from the textbook.		



Ext	racts Numbered Acc	ording to Highlighted P	Paragraphs (Verbatim)
Script	Motivational	Demotivational	Open Codes
Number	Characteristics	Characteristics	(Per Paragraph)
134M	119. The lecturer	122. Unorganised.	119. Happy and <mark>helpful.</mark>
	is always	jumping from	120. Organised with helpful
	happy and	chapter to chapter	notes.
	willing to help	and then back	121. Knowledgeable with good
	which makes	again making us	relationship.
	the subject a	all confused not	122. Unorganised and
	pleasure.	knowing where is	confusing presentation.
	120. The lecturer	up or down etc.	123. Difficult to understand
	<mark>is very</mark>	123. Not working	due to presentation style.
	organised with	from slides which	
	his class notes	makes note taking	
	and very	very difficult and it	
	helpful.	is hard to	
	121. <mark>He knows a</mark>	understand what	
	lots about the	the lecturer is	
	subjects and	saying.	
	<mark>has a good</mark>		
	relationship		
	with his		
	students.		
128M	124. He kept me	128. She was unable	124. Passion keeps student
	enthralled with	to capture the	captivated.
	nothing more	attention of the	125. Inspired with own
	than his	students, resulting	passion.
	passion for the	in very few	126. Unorthodox presentation
	topic.	students paying	style <mark>.</mark>
	125. His own	attention and	127. Available to answer
	motivation and	several actually	questions.
	joy was	asleep.	128. Inability to capture
	infectious and I	129. No explanations	student attention.
	left the room	or background	129. No explanation of
	entirely	information	content
	inspired.		



Extracts Numbered According to Highlighted Paragraphs (Verbatim)				
Script	Motivational	Demotivational	Open Codes	
Number	Characteristics	Characteristics	(Per Paragraph)	
	126. His teaching	130. She used the	130. Lack of mobility in	
	style was	technique of	presentation.	
	chaotic, relying	standing in a	131. <mark>Lacks relatability</mark> .	
	on constant	single place and	132. Not relatable.	
	movements,	talking at us until		
	unexpected	the lecture was		
	shouting and	over.		
	shock value. It	131. She did attempt		
	was	to motivate us by		
	entertaining	occasionally		
	but serious	getting excited		
	and at times a	over fact,		
	tiny bit	unfortunately		
	frightening.	these facts would		
	127. He did stay	only be interesting		
	after to answer	to a person in her		
	any questions	field and were		
	we had.	irrelevant to the		
		children.		
		132 has become		
		disconnected with		
		average student.		
118M	133 <mark>a brilliant,</mark>	137. The lecturer can	133. Brilliant/knowledgeable.	
	highly	be described as	134. Passionate about module	
	intelligent lady	quite 'cold' and	and student success.	
	who has been	really doesn't	135. Provides clear	
	taking me for	seem	explanations.	
	maths.	approachable.	136. Fosters confidence and	
	134 takes her	138. A question in	self-efficacy.	
	subject very	class is usually	137. Unapproachable.	
	seriously and	answered and a	138. Rebukes/scolds students	
	really wants	backlash of	for asking questions.	
		reprimand follows	139. Student discomfort.	



Script	Motivational	Demotivational	Open Codes
Number	Characteristics	Characteristics	(Per Paragraph)
	her students to	if it is really simple	
	succeed.	(as in not so	
	135. She is	smart) question.	
	explicit as she	139. It is a pain at	
	<mark>can be when</mark>	times to be taught	
	she explains	by her.	
	the subject		
	matter		
	especially		
	when it		
	becomes more		
	intricate.		
	136. Her method		
	of teaching		
	really stands		
	out for me as		
	motivational as		
	<mark>it gives the</mark>		
	student great		
	confidence on		
	the fact that		
	they're		
	capable of		
	succeeding in		
	the subject,		
	along with the		
	ability of		
	course to		
	conquer the		
	subject matter.		
15M	140. He makes us	152. She doesn't	140. Includes students
	to visualise the	care of we	imagination
	scenario to		

Extracts Numbered According to Highlighted Paragraphs (Verbatim)



Extracts Numbered According to Highlighted Paragraphs (Verbatim)				
Script	Motivational	Demotivational	Open Codes	
Number	Characteristics	Characteristics	(Per Paragraph)	
	understand	understand what	141. Takes time to explain	
	better.	she teaches.	using examples.	
	141. He gives lot	153. She just gives	142. Explains content with	
	of examples,	us a class test to	real-life examples.	
	taking enough	<mark>see if we</mark>	143. Animated presentation	
	time to explain	understand or not.	<mark>style.</mark>	
	the matter.	She does not	144. – Creative/imaginative	
	142. He uses real	react to results we	teaching style	
	life problems	got.	145. Enjoyable lecture.	
	that we face in	154. She is very,	146. Active lecturing.	
	our local	very, very	147. Non harming	
	space.	impatient with	148. Advises beyond	
	143. He uses	students.	classroom.	
	animations of	155. She likes to say	149. 148.	
	pictures and	"this is university,	150. Understands students.	
	alters his voice	no longer high	151. Sympathetic, values	
	as imitating the	school".	student opinions.	
	<mark>speaker.</mark>		152. Apathetic to students	
	144. He somehow		understanding	
	lectures		153. Indifferent to student	
	Human and		understanding.	
	Social Studies		154. Impatient.	
	<mark>like he is</mark>		155. Apathetic.	
	teaching fairy			
	tales.			
	145. His lessons			
	are enjoyable.			
	146. He is so			
	active and			
	louder in voice <mark>.</mark>			
	147. He won't hurt			
	anyone			



Script Number	Motivational Characteristics verbally or otherwise. 148. He advises us on how to	Demotivational Characteristics	Open Codes (Per Paragraph)
Number	verbally or otherwise. 148. He advises	Characteristics	(Per Paragraph)
	otherwise. 148. He advises		
	148. He advises		
	us on how to		
	survive as first		
	years in the		
	university.		
	149. Suggesting		
	things we		
	could do to		
	handle the		
	pressure we		
	are facing.		
	150. He		
	understands		
	every person.		
	151. <mark>He is so</mark>		
	sympathetic to		
	students and		
	does not		
	underrate our		
	opinions, but		
	suggest		
	possible best		
	ways to		
	address the		
	matter.		
103M	156. She is very	159. Her methods are	156. Passionate and
	enthusiastic	rrational to me as	encourages interaction.
	about teaching	she does not	157. Smiles, and jokes around.
	and <mark>she gets</mark>	make sense at all	158. Checks for
	you involved in	as to what she is	understanding, Helpful.
	what she is	doing.	159. Presentation is confusing.



Extracts Numbered According to Highlighted Paragraphs (Verbatim)				
Script	Motivational	Demotivational	Open Codes	
Number	Characteristics	Characteristics	(Per Paragraph)	
	teaching and	160. She skips steps	160. Disorganised	
	<mark>this helps me</mark>	and doesn't work	presentation style.	
	with my	methodically,	161. Discourages questions.	
	understanding	therefore Lam		
	of the module.	easily side		
	157. She is	tracked as to		
	constantly	what's going on.		
	making jokes	161. She constantly		
	which in turn	demotivates you		
	actually makes	whenever you		
	it easier to	have a question		
	remember stuff	to ask.		
	in the module			
	and she is			
	constantly			
	smiling and			
	enjoys the			
	work she is			
	teaching.			
	158. <mark>She is</mark>			
	constantly			
	asking whether			
	or not the			
	class is			
	understanding			
	the work and			
	this helps			
	everyone be			
	on the same			
	<mark>page.</mark>			



ANNEXURE B3: THEMATIC DATA ANALYSIS: PHASE 3 – SEARCHING FOR THEMES

1. Knowledgeable and informative	Good relations (3)	
(1)	Good/open relations (5)	
2. Encourages independent	Easy to relate to (14)	
studying (2)	Friendly (16),	
Good relations (3) and questions	Friendly/relatable (25)	
encouraged (3)	Close/good relationship	
4. –	(29)	
5. Good/open relations (5)	Not relatable (46)	
6. Gives irrelevant information (6)	Bad relations with students	
7. Student encouragement (7)	<mark>(50)</mark>	Lecturer
8. –	Not friendly (68)	interaction/
9. Encourages students (9)	Lecturer relatable with	relationship with
10. Believes in students (10)	good relations with	students
11. Explained content in	students (85)	
interesting way (11)	Liked by students (102)	
12. Helpful (12)	good relationship (121)	
13. Encourages independent	Lacks relatability (131)	
studying (13)	Not relatable (132)	
14. Easy to relate (14) to and	Unapproachable (137)	
flexible (14)		
15. Democratic (15)	Knowledgeable and	
16. Interactive (16), friendly (16),	informative (1)	
motivates students (16), <mark>teaches</mark>	Gives irrelevant	
well (16)	information (6)	
17. Explains content (17)	Explained content in	
18. Not enough information (18)	interesting way (11)	
19. No content explanation (19)	teaches well (16)	
	Explains content (17)	



UNIVERSITEIT VAN PRETORIA UNIVERSITY OF PRETORIA YUNIBESITHI YA PRETORIA

20. No concern over st	<mark>udent</mark>	Not enough information	Lecturer's
understanding (20)		<mark>(18)</mark>	presentation of
21. Vague when answe	ring	No content explanation	content
question (21)		<mark>(19)</mark>	
22. Explains content we	<mark>ell (22)</mark>	Explains content well (22)	
23. Encourages particip	oation (23)	Timely constructive	
24. Encourages discus	sions (24)	feedback on assignments	
25. Friendly/relatable (2	2 <mark>5)</mark>	(32)	
26. Bored when lecturir	n <mark>g (26)</mark>	No time spent explaining	
27. Encourages particip	oation (27)	content/dismissive (34)	
28. Helpful (28), answe	<mark>rs</mark>	Knowledgeable lecturer	
questions/informative (28	3)	(42)	
29. Close/good relation	<mark>ship (29)</mark>	Lecturer difficult to	
30. Cared for students	as young	understand (47)	
adults (30)		Mostly self-study (48)	
31. Helpful (31), encou	raged	Explains content (53)	
creativity (31), open-mine	ded (31)	Builds on knowledge (ZPD)	
32. Timely constructive	feedback	(54),	
on assignments (32)		Lecturer lacks explanation	
33. –		<mark>skills (56),</mark>	
34. No time spent expla	aining	Fast lecturing pace (56)	
content/dismissive (34)		Punctual, prepared,	
35. Makes students fee	I	knowledgeable (58),	
undervalues/unwanted (3	35), not	Lecturer uses visual and	
accommodating (35)		practical application (59)	
36. No participation		Not knowledgeable (60)	
encouragement (36)		Doesn't answer questions	
37. –		correctly (61)	
38. Dismissive of quest	ions (38)	No explanations of content	
39. Degrades tutor (39)		(62)	
		Fast pace lecturing (69)	



40. Discourages student Lecturer confused students questions (40) (80) 41. Condescending (41) Lecturer did not speak 42. Amazing (42), Knowledgeable clearly (81) lecturer (42) Lecturer did not speak 43. Inclusion of student opinions clearly (86) (43) Lecturer does not explain 44 (43) work thoroughly (88) 45. Lecturer fosters a safe Uses slides and examples environment (45) to explain (90) 46. Not relatable (46) Lecturer cannot explain 47. Lecturer difficult to understand content (95) 48. Mostly self-study (48) (99) 49. Monotone/boring expression Uses every day examples (49) gosi module (106) 51. Not liking lecturer negatively Clear explanations (111) affected learning (51) Explains reasoning behind 52. Non-caring lecturer (52) content (112) 53. Explains content (53) Builds on basics of module 54. Builds on knowledge (ZPD) with activities (115) (54) ensures understanding (54) Fast paced lecturing (117) 55. Patient with student <		
41.Condescending (41)Lecturer did not speak42.Amazing (42), Knowledgeableclearly (81)lecturer (42)Lecturer did not speak43.Inclusion of student opinionsclearly (86)(43)Lecturer does not explain44 (43)Work thoroughly (88)45.Lecturer fosters a safeUses slides and examplesenvironment (45)Lecturer cannot explain47.Lecturer difficult to understandcontent (95)Uses every day examples(47)Uses every day examples48.Mostly self-study (48)49.Monotone/boring expression(49)Uses every day examples(50)Bad relations with students(50)Bad relations with students(51)Not liking lecturer negatively51.Not liking lecturer (52)53.Explains content (53)54.Builds on knowledge (ZPD)55.Patient with student(54), ensures understanding (54)55.Patient with studentquestioning (55), attendsadequately to student questions(55)64.Lecturer lacks explanation56.Lecturer lacks explanation57.58.59.59.50.50.50.51.52.53.54.55.55.56.57.57.58.59.59.<	40. Discourages student	Lecturer confused students
42.Amazing (42), KnowledgeableClearly (81)lecturer (42)Lecturer did not speak43.Inclusion of student opinionsClearly (86)(43)Lecturer does not explain44 (43)Work thoroughly (88)45.Lecturer fosters a safeUses slides and examplesenvironment (45)Lecturer cannot explain47.Lecturer difficult to understand6.Not relatable (46)Content (95)48.Mostly self-study (48)G9949.Monotone/boring expressionUses every day examples(49)Bad relations with studentsBoring presentation of50.Bad relations with studentsClear explanations (111)ffected learning (51)Soutent (112)51.Non-caring lecturer (52)Soutent (112)53.Explains content (53)Builds on basics of module54.Builds on knowledge (ZPD)Sith activities (115)55.Patient with studentGorganised and65.Patient with studentGiorganised and65.Patient with studentCiorganised and65.Lecturer lacks explanationGiorganised and65.Lecturer lacks explanationConfusing presentation65.Lecturer lacks explanationCiorganised and65.Lecturer lacks explanationCiorganised and65.Lecturer lacks explanationCiorganised and65.Lecturer lacks explanationCiorganised and65.Lecturer lacks explanationCiorganised	questions (40)	(80)
lecturer (42)Lecturer did not speak43.Inclusion of student opinionsClearly (86)(43)Lecturer does not explain44 (43)work thoroughly (88)45.Lecturer fosters a safeUses slides and examplesenvironment (45)Io explain (90)46.Not relatable (46)Lecturer cannot explain47.Lecturer difficult to understandcontent (95)(47)Uses every day examples48.Mostly self-study (48)99)49.Monotone/boring expressionUses every day examples(49)Boring presentation of50.Bad relations with studentsBoring presentation of(50)Indule (106)Clear explanations (111)fifected learning (51)Explains reasoning behind52.Non-caring lecturer (52)Content (112)53.Explains content (53)Builds on basics of module54.Builds on knowledge (ZPD)With activities (115)55.Patient with studentOrganised with helpfulquestioning (55), attendsAnotes (120)655.Lecturer lacks explanationKnowledge and65.Lecturer lacks explanationConfusing presentation66.Lecturer lacks explanationSonfusing presentation	41. Condescending (41)	Lecturer did not speak
43.Inclusion of student opinionsClearly (86)(43)Lecturer does not explain44 (43)work thoroughly (88)45.Lecturer fosters a safeUses slides and examplesenvironment (45)io explain (90)46.Not relatable (46)Lecturer cannot explain47.Lecturer difficult to understandcontent (95)(47)Uses every day examples48.Mostly self-study (48)(99)49.Monotone/boring expressionUses every day examples(49)Goring presentation of module (106)for and	42. Amazing (42), Knowledgeable	clearly (81)
(43)Lecturer does not explain44 (43)work thoroughly (88)45. Lecturer fosters a safeUses slides and examplesenvironment (45)io explain (90)46. Not relatable (46)Lecturer cannot explain47. Lecturer difficult to understandcontent (95)(47)Uses every day examples48. Mostly self-study (48)(99)49. Monotone/boring expressionUses every day examples(49)Boring presentation of(60)module (106)51. Not liking lecturer negativelyClear explanations (111)affected learning (51)Explains reasoning behind52. Non-caring lecturer (52)content (112)53. Explains content (53)Builds on basics of module54. Builds on knowledge (ZPD)with activities (115)(54) ensures understanding (54)Fast paced lecturing (117)55. Patient with studentOrganised with helpfulquestioning (55), attendsnotes (120)adequately to student questionsKnowledgeable (121)(55)Lecturer lacks explanationconfusing presentation56. Lecturer lacks explanationconfusing presentation	lecturer (42)	Lecturer did not speak
44 (43)work thoroughly (88)45. Lecturer fosters a safeUses slides and examplesenvironment (45)to explain (90)46. Not relatable (46)Lecturer cannot explain47. Lecturer difficult to understandcontent (95)(47)Uses every day examples(47)Uses every day examples48. Mostly self-study (48)(99)49. Monotone/boring expressionUses every day examples(49)(99)50. Bad relations with studentsBoring presentation of(50)module (106)51. Not liking lecturer negativelyClear explanations (111)affected learning (51)Explains reasoning behind52. Non-caring lecturer (52)content (112)53. Explains content (53)Builds on basics of module54. Builds on knowledge (ZPD)with activities (115)55. Patient with studentOrganised with helpfulquestioning (55), attendsnotes (120)adequately to student questionsKnowledgeable (121)56. Lecturer lacks explanationconfusing presentation56. Lecturer lacks explanationconfusing presentation56. Lecturer lacks explanationconfusing presentation	43. Inclusion of student opinions	clearly (86)
45.Lecturer fosters a safeUses slides and examplesenvironment (45)to explain (90)46.Not relatable (46)Lecturer cannot explain47.Lecturer cannot explain47.Lecturer difficult to understand(47)Uses every day examples(47)Uses every day examples48.Mostly self-study (48)(99)49.Monotone/boring expressionUses every day examples(49)(99)Solad relations with studentsBoring presentation of(50)module (106)module (106)51.Not liking lecturer negativelyClear explanations (111)affected learning (51)Explains reasoning behind52.Non-caring lecturer (52)content (112)53.Explains content (53)Builds on basics of module54.Builds on knowledge (ZPD)with activities (115)(54)ensures understanding (54)Fast paced lecturing (117)55.Patient with studentOrganised with helpfulquestioning (55), attendsMones (120)adequately to student questionsKnowledgeable (121)(55)Unorganised and56.Lecturer lacks explanationconfusing presentation56.Lecturer lacks explanationconfusing presentation56.Kosing presentation(122)	(43)	Lecturer does not explain
environment (45)to explain (90)46. Not relatable (46)Lecturer cannot explain47. Lecturer difficult to understandcontent (95)(47)Uses every day examples48. Mostly self-study (48)(99)49. Monotone/boring expressionUses every day examples(49)G9)50. Bad relations with studentsBoring presentation of(50)module (106)51. Not liking lecturer negativelyClear explanations (111)affected learning (51)Explains reasoning behind52. Non-caring lecturer (52)content (112)53. Explains content (53)Builds on basics of module54. Builds on knowledge (ZPD)with activities (115)55. Patient with studentOrganised with helpfulquestioning (55), attendsnotes (120)adequately to student questionsKnowledgeale (121)(55)Unorganised and56. Lecturer lacks explanationconfusing presentation56. Lecturer lacks explanationconfusing presentation	44. – (43)	work thoroughly (88)
46.Not relatable (46)Lecturer cannot explain47.Lecturer difficult to understandcontent (95)(47)Uses every day examples48.Mostly self-study (48)(99)49.Monotone/boring expressionUses every day examples(49)(99)50.Bad relations with studentsBoring presentation of(50)module (106)51.Not liking lecturer negativelyClear explanations (111)affected learning (51)Explains reasoning behind52.Non-caring lecturer (52)content (112)53.Explains content (53)Builds on basics of module54.Builds on knowledge (ZPD)with activities (115)(54), ensures understanding (54)Fast paced lecturing (117)55.Patient with studentorganised with helpfulquestioning (55), attendsnotes (120)adequately to student questionsKnowledgeable (121)(55)Unorganised and56.Lecturer lacks explanationconfusing presentation56.Lecturer lacks explanationconfusing presentation	45. Lecturer fosters a safe	Uses slides and examples
47.Lecturer difficult to understand (47)content (95)(47)Uses every day examples48.Mostly self-study (48)(99)49.Monotone/boring expressionUses every day examples(49)(99)(99)50.Bad relations with studentsBoring presentation of(50)module (106)(101)51.Not liking lecturer negativelyClear explanations (111)affected learning (51)Explains reasoning behind52.Non-caring lecturer (52)content (112)53.Explains content (53)Builds on basics of module54.Builds on knowledge (ZPD)with activities (115)(54)ensures understanding (54)Fast paced lecturing (117)55.Patient with studentOrganised with helpfulquestioning (55), attendsnotes (120)adequately to student questionsKnowledgeable (121)(55)Unorganised and56.Lecturer lacks explanationconfusing presentation56.Lecturer lacks explanationconfusing presentation56.Fast lecturing pace (56)fast presentation	environment (45)	to explain (90)
(47)Uses every day examples48.Mostly self-study (48)(99)49.Monotone/boring expressionUses every day examples(49)(99)(99)50.Bad relations with studentsBoring presentation of(50)module (106)(111)51.Not liking lecturer negativelyClear explanations (111)affected learning (51)Explains reasoning behind52.Non-caring lecturer (52)content (112)53.Explains content (53)Builds on basics of module54.Builds on knowledge (ZPD)with activities (115)(54), ensures understanding (54)Fast paced lecturing (117)55.Patient with studentOrganised with helpfulquestioning (55), attendsnotes (120)adequately to student questionsKnowledge and(55)Confusing presentation56.Lecturer lacks explanation56.Lecturer lacks explanationskills (56), Fast lecturing pace (56)(122)	46. Not relatable (46)	Lecturer cannot explain
48.Mostly self-study (48)(99)49.Monotone/boring expressionUses every day examples(49)(99)50.Bad relations with studentsBoring presentation of(50)module (106)51.Not liking lecturer negativelyClear explanations (111)affected learning (51)Explains reasoning behind52.Non-caring lecturer (52)content (112)53.Explains content (53)Builds on basics of module54.Builds on knowledge (ZPD)with activities (115)(54), ensures understanding (54)Fast paced lecturing (117)55.Patient with studentOrganised with helpfulquestioning (55), attendsnotes (120)adequately to student questionsKnowledgeable (121)(55)Unorganised and56.Lecturer lacks explanationconfusing presentation56.Fast lecturing pace (56)(122)	47. Lecturer difficult to understand	content (95)
49.Monotone/boring expressionUses every day examples(49)(99)50.Bad relations with studentsBoring presentation of(50)module (106)51.Not liking lecturer negativelyClear explanations (111)affected learning (51)Explains reasoning behind52.Non-caring lecturer (52)content (112)53.Explains content (53)Builds on basics of module54.Builds on knowledge (ZPD)with activities (115)(54), ensures understanding (54)Fast paced lecturing (117)55.Patient with studentOrganised with helpfulquestioning (55), attendsInotes (120)adequately to student questionsKnowledgeable (121)(55)On confusing presentation56.Lecturer lacks explanationconfusing presentationskills (56), Fast lecturing pace (56)(122)	(47)	Uses every day examples
(49)(9)50. Bad relations with students(9)(50)Boring presentation of module (106)51. Not liking lecturer negativelyClear explanations (111)affected learning (51)Explains reasoning behind52. Non-caring lecturer (52)content (112)53. Explains content (53)Builds on basics of module54. Builds on knowledge (ZPD)with activities (115)(54), ensures understanding (54)Fast paced lecturing (117)55. Patient with studentOrganised with helpfulquestioning (55), attendsnotes (120)adequately to student questionsKnowledgeable (121)56. Lecturer lacks explanationconfusing presentation56. Lecturer lacks explanationconfusing presentationskills (56), Fast lecturing pace (56)(122)	48. Mostly self-study (48)	(99)
50. Bad relations with studentsBoring presentation of module (106)51. Not liking lecturer negativelyClear explanations (111)affected learning (51)Explains reasoning behind52. Non-caring lecturer (52)content (112)53. Explains content (53)Builds on basics of module54. Builds on knowledge (ZPD)with activities (115)(54), ensures understanding (54)Fast paced lecturing (117)55. Patient with studentOrganised with helpfulquestioning (55), attendsnotes (120)adequately to student questionsKnowledgeable (121)(55)Unorganised and56. Lecturer lacks explanationconfusing presentationskills (56), Fast lecturing pace (56)(122)	49. Monotone/boring expression	Uses every day examples
(50)module (106)51. Not liking lecturer negativelyClear explanations (111)affected learning (51)Explains reasoning behind52. Non-caring lecturer (52)content (112)53. Explains content (53)Builds on basics of module54. Builds on knowledge (ZPD)with activities (115)(54), ensures understanding (54)Fast paced lecturing (117)55. Patient with studentOrganised with helpfulquestioning (55), attendsnotes (120)adequately to student questionsKnowledgeable (121)(55)Unorganised and56. Lecturer lacks explanationconfusing presentationskills (56), Fast lecturing pace (56)(122)	(49)	(99)
51.Not liking lecturer negativelyClear explanations (111)affected learning (51)Explains reasoning behind52.Non-caring lecturer (52)content (112)53.Explains content (53)Builds on basics of module54.Builds on knowledge (ZPD)with activities (115)(54), ensures understanding (54)Fast paced lecturing (117)55.Patient with studentOrganised with helpfulquestioning (55), attendsnotes (120)adequately to student questionsKnowledgeable (121)(55)Unorganised and56.Lecturer lacks explanationskills (56), Fast lecturing pace (56)(122)	50. Bad relations with students	Boring presentation of
affected learning (51)Explains reasoning behind52.Non-caring lecturer (52)content (112)53.Explains content (53)Builds on basics of module54.Builds on knowledge (ZPD)with activities (115)(54), ensures understanding (54)Fast paced lecturing (117)55.Patient with studentOrganised with helpfulquestioning (55), attendsnotes (120)adequately to student questionsKnowledgeable (121)(55)Unorganised and56.Lecturer lacks explanationskills (56), Fast lecturing pace (56)(122)	<mark>(50)</mark>	module (106)
52.Non-caring lecturer (52)content (112)53.Explains content (53)Builds on basics of module54.Builds on knowledge (ZPD)with activities (115)(54), ensures understanding (54)Fast paced lecturing (117)55.Patient with studentOrganised with helpfulquestioning (55), attendsnotes (120)adequately to student questionsKnowledgeable (121)(55)Unorganised and56.Lecturer lacks explanationskills (56), Fast lecturing pace (56)(122)	51. Not liking lecturer negatively	Clear explanations (111)
53. Explains content (53)Builds on basics of module54. Builds on knowledge (ZPD)with activities (115)(54), ensures understanding (54)Fast paced lecturing (117)55. Patient with studentOrganised with helpfulquestioning (55), attendsnotes (120)adequately to student questionsKnowledgeable (121)(55)Unorganised and56. Lecturer lacks explanationconfusing presentationskills (56), Fast lecturing pace (56)(122)	affected learning (51)	Explains reasoning behind
54.Builds on knowledge (ZPD)with activities (115)(54), ensures understanding (54)Fast paced lecturing (117)55.Patient with studentOrganised with helpfulquestioning (55), attendsnotes (120)adequately to student questionsKnowledgeable (121)(55)Unorganised and56.Lecturer lacks explanationskills (56), Fast lecturing pace (56)(122)	52. Non-caring lecturer (52)	content (112)
(54), ensures understanding (54)Fast paced lecturing (117)55. Patient with studentOrganised with helpfulquestioning (55), attendsnotes (120)adequately to student questionsKnowledgeable (121)(55)Unorganised and56. Lecturer lacks explanationconfusing presentationskills (56), Fast lecturing pace (56)(122)	53. Explains content (53)	Builds on basics of module
55. Patient with studentOrganised with helpfulquestioning (55), attendsnotes (120)adequately to student questionsKnowledgeable (121)(55)Unorganised and56. Lecturer lacks explanationconfusing presentationskills (56), Fast lecturing pace (56)(122)	54. Builds on knowledge (ZPD)	with activities (115)
questioning (55), attendsnotes (120)adequately to student questionsKnowledgeable (121)(55)Unorganised and56.Lecturer lacks explanationskills (56), Fast lecturing pace (56)(122)	<mark>(54),</mark> ensures understanding (54)	Fast paced lecturing (117)
adequately to student questionsKnowledgeable (121)(55)Unorganised and56.Lecturer lacks explanationskills (56), Fast lecturing pace (56)(122)	55. Patient with student	Organised with helpful
(55)Unorganised and56.Lecturer lacks explanationskills (56), Fast lecturing pace (56)	questioning (55), attends	notes (120)
56.Lecturer lacks explanationconfusing presentationskills (56), Fast lecturing pace (56)(122)	adequately to student questions	Knowledgeable (121)
skills (56), Fast lecturing pace (56) (122)	<mark>(55)</mark>	Unorganised and
	56. Lecturer lacks explanation	confusing presentation
57. –	skills (56), Fast lecturing pace (56)	(122)
	57. –	



UNIVERSITEIT VAN PRETORIA UNIVERSITY OF PRETORIA YUNIBESITHI YA PRETORIA

58. Punctual, prepared,	Difficult to understand due
knowledgeable (58), <mark>encourages</mark>	to presentation style (123)
questions (58)	Unorthodox (captivating)
59. Lecturer uses visual and	presentation style (126)
practical application (59)	Not explanation of content
60. Not knowledgeable (60)	<mark>(129)</mark>
61. Doesn't answer questions	Lack of mobility in
correctly (61)	presentation (130)
62. No explanations of content	Brilliant/knowledgeable
(62)	<mark>(133)</mark>
63. 62- Negative effect on	Provides clear
motivation (63)	explanations (135)
64. Lecturer excited and confident	Takes time to explain using
(64)	examples (141)
65. Greets and jokes (65)	Explains content with real-
66. Proactive – worksheets to	life examples (142)
foster understanding (66)	Animated presentation
67. Student looks forward to	style (143)
lecture (67)	Active lecturing (146)
68. Not friendly (68)	Presentation is confusing
69. Fast pace lecturing (69)	<mark>(159)</mark>
70. Doesn't care about student	Disorganised presentation
(70)	style (160)
71. Lecturer is strict (71)	
72. Inspiring lecturer (72)	questions encouraged (3)
73. Lecturer is helpful (73)	Helpful (12)
74. Loved by students (74)	flexible (14)
75. Lecturer is caring (75)	Interactive (16),
76. Lecturer checks for	Vague when answering
understanding (76)	question (21)

1		



UN	IVI	ERS	IT	EI	T \	AN	P	RE	TO	R	1	A
UN	VIV	ER	SI	TI	1 0	F	PR	E	TO	R	1	A

77. Lecturer excited about	Encourages participation	
knowledge (77)	(23)	
78. Class was fun (78)	Encourages discussions	
79. Empowered students with life	(24)	
lessons (79)	Bored when lecturing (26)	
80. Lecturer confused students	Encourages participation	Lecturer's
(80)	(27)	interaction/
81. Lecturer did not speak clearly	Helpful (28),	participation in
<mark>(81)</mark>	answers	<mark>class</mark>
82. Positive lecturer (82)	questions/informative (28)	
83. Lecturer believed in students	Helpful (31), encouraged	
(83)	creativity (31), open-	
84. Lecturer was helpful (84) and	minded (31)	
patient (84)	No participation	
85. Lecturer relatable with good	encouragement (36)	
relations with students (85)	Dismissive of questions	
86. Lecturer did not speak clearly	(38)	
(86)	Discourages student	
87. Neat.	questions (40)	
88. Lecturer does not explain work	Inclusion of student	
thoroughly (88)	opinions (43)	
89. Lecturer is patient and kind	Lecturer fosters a safe	
(89)	environment (45)	
90. Uses slides and examples to	Monotone/boring	
explain (90)	expression (49)	
91. Lecturer allows	Patient with student	
communication (91) – leads to	questioning (55), attends	
enjoyment (91)	adequately to student	
92. Lecturer helpful (92)	questions (55)	
93. –	encourages questions (58)	
	Lecturer is helpful (73)	



10	NIDESTINI TA
94. Lecturer corrects mistakes	Lectur
(94)	comm
95. Lecturer cannot explain	Lectur
content (95)	Availa
96. Cannot answer questions.	solving
97. Lacks patience (97)	Interac
98. Does not understand learning	Opinio
styles.	<mark>helpfu</mark>
99. Uses every day examples (99)	Availa
100. Available for problem solving	questi
(100)	Rebuk
101. Patient with students lack of	for asl
understanding (101)	encou
102. Liked by students (102)	<mark>(156)</mark>
103. Inspired students with quotes	<mark>Helpfu</mark>
(103)	Discou
104. Advised students beyond the	<mark>(161)</mark>
classroom (104)	
105. Good advisor (105)	No col
106. Boring presentation of module	unders
(106)	ensure
107. No passion for module.	<mark>(54)</mark>
108. Not caring about	Proact
understanding (108) leads to low	foster
marks (108)	Lectur
109. Interaction allowed (109)	unders
110. Opinions encouraged (110)	Patien
111. Clear explanations (111)	<mark>of und</mark>
112. Explains reasoning behind	Not ca
content (112)	unders
113. Brilliant teacher (113)	

Lecturer allows
communication (91)
Lecturer helpful (92)
Available for problem
solving (100)
Interaction allowed (109)
Opinions encouraged (110)
helpful (119)
Available to answer
questions (127)
Rebukes/scolds students
for asking questions (138)
encourages interaction
(156)
Helpful (158)
Discourages questions
<mark>(161)</mark>
No concern over student
understanding (20)
ensures understanding
<mark>(54)</mark>
Proactive – worksheets to
foster understanding (66)
Lecturer checks for
understanding (76)
Patient with students lack
of understanding (101)
Not caring about
Not builing about
understanding (108)



UNIVERSITEIT VAN PRETORIA UNIVERSITY OF PRETORIA YUNIBESITHI YA PRETORIA

114. Degrades students (114)	Ensures understanding	Lecturer
115. Builds on basics of module	with homework (116)	checking for
with activities (115)	Apathetic to students	understanding
116. Ensures understanding with	understanding (152)	
homework (116)	Indifferent to student	
117. Fast paced lecturing (117)	understanding content	
118. Futile attendance due to fast	<mark>(153)</mark>	
pace (118)	Checks for understanding	
119. Happy (119) and <mark>helpful (119)</mark>	<mark>(158)</mark>	
120. Organised with helpful notes		
(120)	Democratic (15)	
121. Knowledgeable (121) with	Cared for students as	
good relationship (121)	young adults (30)	
122. Unorganised and confusing	Makes students feel	
presentation (122)	undervalues/unwanted	
123. Difficult to understand due to	(35), not accommodating	
presentation style (123)	(35)	
124. Passion keeps student	Degrades tutor (39)	
captivated (124)	Condescending (41)	Lecturer's
125. Student was inspired with own	Non-caring lecturer (52)	disposition/
passion (125)	Lecturer excited and	attitude in class
126. Unorthodox (captivating)	confident (64)	
presentation style (126)	Greets and jokes (65)	
127. Available to answer questions	Doesn't care about student	
(127)	(70)	
128. Inability to capture student	Lecturer is strict (71)	
attention.	Lecturer is caring (75)	
129. Not explanation of content	Lecturer excited about	
(129)	knowledge (77)	
130. Lack of mobility in	patient (84)	
presentation (130)		



131. Lacks relatability (131)	Lecturer is patient and kind	
132. Not relatable (132)	(89)	
133. Brilliant/knowledgeable (133)	Lacks patience (97)	
134. Passionate about module	Degrades students (114)	
(134) and student success.	Нарру (119)	
135. Provides clear explanations	Passion keeps student	
<mark>(135)</mark> guided	captivated (124)	
136. Fosters confidence and self-	Passionate about module	
efficacy (136)	(134)	
137. <mark>Unapproachable (137)</mark>	Non harming (147)	
138. Rebukes/scolds students for	Sympathetic (151)	
asking questions (138)	Impatient (154)	
139. Student feels uncomfortable	Apathetic (155)	
(139)	Passionate (156)	
140. –	Smiles, and jokes around	
141. Takes time to explain using	(157)	
examples (141)		
142. Explains content with real-life	Encourages independent	
examples (142)	studying (2)	
143. Animated presentation style	Student encouragement	
(143)	(7)	
144. –	Encourages students (9)	
145. Enjoyable lecture (145)	Believes in students (10)	
146. Active lecturing (146)	Encourages independent	
147. Non harming (147)	studying (13)	
148. Advises beyond classroom	motivates students (16)	Lecturer as
(148)	Inspiring lecturer (72)	source of
149. 148.	Empowered students with	encouragement/
150. Understands students.	life lessons (79)	empowerment
151. Sympathetic (151) values	Lecturer believed in	
student opinions.	students (83)	



	NIVERSITY OF PRETORIA UNIBESITHI YA PRETORIA
152. Apathetic to students	Inspired students with
understanding (152)	quotes (103)
153. Indifferent to student	Advised students beyond
understanding (153)	the classroom (104)
154. Impatient (154)	Good advisor (105)
155. Apathetic (155)	Fosters confidence and
156. Passionate (156) and	self-efficacy (136)
encourages interaction (156)	Advises beyond classroom
157. Smiles, and jokes around	(148)
(157)	
158. Checks for understanding	Amazing (42)
<mark>(158)</mark> , Helpful (158)	Not liking lecturer
159. Presentation is confusing	negatively affected
(159)	learning (51)
160. Disorganised presentation	No explanations of content
style (160)	(62)
161. Discourages questions (161)	63. 62- Negative effect on
	motivation (63)
	Student looks forward to
	lecture (67)
	Loved by students (74)
	Class was fun (78)
	Lecturer allows
	communication (91) –
	leads to enjoyment (91)
	Not caring about
	understanding (108) leads
	to low marks (108)
	Brilliant teacher (113)

ERSITEIT VAN PRETORIA ERSITY OF PRETORIA BESITHI YA PRETORIA	
Inspired students with	
quotes (103)	
Advised students beyond	
the classroom (104)	
Good advisor (105)	
Fosters confidence and	
self-efficacy (136)	
Advises beyond classroom	
(148)	
Amazing (42)	
Not liking lecturer	
negatively affected	
learning (51)	
No explanations of content	
(62)	
63. 62- Negative effect on	
motivation (63)	
Student looks forward to	
lecture (67)	
Loved by students (74)	
Class was fun (78)	Lecturer's effect
Lecturer allows	on students
communication (91) –	
leads to enjoyment (91)	
Not caring about	

Futile attendance due to

fast pace (118)



Student was inspired with	
own passion (125)	
Student feels	
uncomfortable (139)	
Enjoyable lecture (145)	



ANNEXURE B4: THEMATIC DATA ANALYSIS: PHASE 4 – REVIEWING THEMES AND PHASE 5 – DEFINING AND NAMING THEMES

Theme	Code	Excerpts
 Lecturer's relationship with the students Occ⁶= 15 	Good relations	A good relationship with students is kept (Narr. 129F-M, Para. 3) ⁹ .
M ⁷ = 9 D ⁸ = 6	Good relations	The relationship with the students is very good and open (Narr. 129F-M, Para. 5).
	Relatable	She did not only care about schoolwork but was a flexible and easy human to talk to about anything (Narr. 132F-M, Para. 14).
	Friendly	He interacts with the class, he is friendly, always tries to motivate students and teaches really well (Narr. 136F-M, Para 16).
	Friendly/Relatable	She is friendly towards student (Narr. 139F-M, Para. 25).
	Good Relations	He had a close relationship with his students (Narr. 150F- M, Para. 29).
	Not Relatable ¹⁰	He could not think on a student's level (Narr. 153F-D, Para. 46).
	Bad Relations	Bad relationship with students (Narr. 153F-D, Para. 50).
	Not Friendly	In this module the lecturer is not always friendly every day (Narr 60M-D, Para. 68).
	Relatable	she had a very good relationship with most of the children and can easily talk to us (Narr. 119F-M, Para. 85).
	Liked by students	She was liked by all her students (Narr. 100F-M, Para. 102).
	Good Relations	He knows a lots about the subjects and has a good relationship with his students (Narr. 134M-M, Para. 121).
	Not Relatable	She did attempt to motivate us by occasionally getting excited over fact, unfortunately these

⁶ Occ: Refers to the frequency of the themes in the data set.
⁷ M: Refers to Motivating narratives.
⁸ D: Refers to Demotivating narratives.
⁹ (Narr. 129F-M, Para. 3): Refers to the specific excerpt in the data set.
¹⁰ Blue Text: Demotivating codes and excerpts.



	Theme	Code	Excerpts
			facts would only be interesting
			to a person in her field and
			were irrelevant to the children
			(Narr. 128M-D, Para. 131).
		Not Relatable	has become disconnected
			with average student (Narr.
			128M-D, Para. 132).
		Unapproachable	The lecturer can be described as quite 'cold' and really
			doesn't seem approachable
			(Narr. 118M-D, Para. 137).
2.	Formal content presentation Occ=45 M= 22	Knowledgeable	The lecturer that presented m last module was very informative (Narr. 129F-M, Para. 1).
	D= 23	Irrelevant information confuses	This lecturer confuses the
		students.	students at most times
			because she has a big love for
			the subject and would like to
			teach us a lot of it and it may
			be things we do not need to
			know (Narr. 129F-D, Para. 6)
		Interesting explanations.	She emphasised the concept and made it as interesting as possible (Narr. 132F-M, Para.11).
		Interactive/ Teaches Well	He interacts with the class, he is friendly, always tries to motivate students and teache really well (Narr. 136F-M, Par 16).
		Elaborates	He uses slides and then elaborates on them (Narr. 136F-M, Para. 17).
		Not enough information	She just uses slides that don' have enough information (Na
		No elaboration	136F-D, Para. 18). She doesn't elaborate on the
			work. (Narr. 136F-D, Para. 19
		Clear Explanations	She gives us enough detail and so much detail and she makes it easy when I study o my own because I understood her in class (Narr. 139F-M, Para. 22).
		Constructive Feedback	He always gave back assignments, tasks and tests back soon after we had handed them in and always offered constructive criticism (Narr. 150F-M, Para. 32).
		No elaboration/Dismissive	Every time these students came back from the other clar (that was really full) she would



Theme	Code	Excerpts
		allow us back into her class,
		but not explain the work that
		we had missed out on (Narr.
		150F-D, Para. 34).
	Knowledgeable	The lecturer was amazing and extremely knowledgeable in his field of psychology (Narr. 153F-M, Para. 42).
	Difficult to understand	He could not think on a student's level. Thus, the level of teaching was too high and thus work was extremely
		difficult to understand (Narr. 153F-D, Para. 46-47).
	No clarity given on content	Work was given on slides and a lot was left to self-study (Narr. 153F-D, Para 48).
	Explains content	The module lecturer that is most motivating does his job very well and describe the work in depth (Narr. 59M-M, Para. 53).
	Builds on knowledge	He helps you begin with the basics and build up from there (Narr. 59M-M, Para. 54).
	No explanation/Fast paced	This lecturer talked very fast and didn't explain the work very intensively (Narr. 59M-D, Para. 56).
	Knowledgeable and Prepared	On time, prepared, knowledge on the subject, time in class to do example and ask questions (Narr. 70M-M, Para. 58).
	Uses examples	Techniques such as doing example on the board and explaining them. Using materials in order for us to understand it better. Visual (Narr. 70M-M, Para. 59).
	Not knowledgeable	The lecturer didn't have enough knowledge about the subject (Narr. 70M-D, Para. 60).
	Answers questions incorrectly	Asking questions would not get the correct answer (Narr. 70M- D, Para. 61).
	No explanation of content	The lecturer would just read out the textbook giving no own knowledge (Narr. 70M-D, Para. 62).
	Fast pace	She explain the work in a very fast rate and assume we know everything (Narr. 60M-D, Para. 69).



Code	Excerpts
Confuses students	She always confused us
	students and she really didn't
	write neatly (Narr. 120F-D,
	Para. 80).
Unclear speech	She always mumble and
	doesn't pronounce her words
	clearly (Narr. 120F-D, Para.
	81).
Unclear speech	One year I got a chemistry
	lecturer who mumbles and with
	that she couldn't talk very
	clearly (Narr. 119F-D, Para.
	86).
No explanation	She never explain the work
No oxplanation	from the ground because she
	is so clever that she cant
	explain the work thoroughly
	(Narr. 119F-D, Para. 88).
Uses examples	The lecturer uses slides to
Uses examples	explain and uses good
	examples to explain (Narr.
	117F-M, Para. 90).
Cannot explain	The demotivating lecturer is
Carnot explain	good, but doesn't seem to
	know how to explain the
	concepts properly (Narr. 117F-
	D, Para. 95).
Uses examples	She use to try and use
Uses examples	examples of every day life to
	make us understand problems
	(Narr. 100F-M, Para. 99).
Clear explanations	The explanations are very
	clear (Narr. 126M-M, Para.
	111)
Explains researing behind	She teaches maths in a way
Explains reasoning behind content	whereby I understand the 'why,
content	how' of the questions so that it
	is easier to know what to do
Builds on basics of module	(Narr. 126M-M, Para. 112)
with activities	He first explains the basics of
	the topic we are about to do
	and later gives us activities (Narr. 125M-M, Para. 115)
Fast pace	She moves pretty fast
i doi pado	assuming and thinking that we
	already understand (Narr.
	125M-D, Para. 117)
Futile attendance due to fast	I see and think that it is futile to
	attend her lessons because all
pace	she does is move fast and she
	reads what is from the textbook
Organised with helpful notes.	(Narr. 125M-D, Para. 118) The lecturer is very organised



Theme	Code	Excerpts
		helpful (Narr. 134M-M, Para. 120).
	Knowledgeable	He knows a lots about the subjects (Narr. 134M-M, Para. 121).
	Unorganised and confusing presentation	Unorganised, jumping from chapter to chapter and then back again making us all confused not knowing where i up or down etc (Narr. 134M-D Para. 122).
	Difficult to understand due to presentation style.	Not working from slides which makes note taking very difficu and it is hard to understand what the lecturer is saying (Narr. 134M-D, Para. 123).
	No explanation	No explanations or backgroun information (Narr. 128M-D, Para. 129).
	Knowledgeable	a brilliant, highly intelligent lady who has been taking me for maths (Narr. 118M-M, Para 133).
	Clear explanations	She is explicit as she can be when she explains the subject matter especially when it becomes more intricate (Narr. 118M-M, Para. 135).
	Uses examples	He gives lot of examples, taking enough time to explain the matter (Narr. 115M-M, Para. 141)
	Uses examples	He uses real life problems tha we face in our local space (Narr. 115M-M, Para. 142).
	Confusing presentation	Her methods are irrational to me as she does not make sense at all as to what she is doing (Narr. 103M-D, Para. 159).
	Disorganised	She skips steps and doesn't work methodically, therefore I am easily side tracked as to what's going on (Narr. 103M-I Para. 160).
3. Teaching Approach Occ= 59 M= 40	Encourages independent studying	self-study is encouraged and appreciated (Narr. 129F- M, Para. 2).
D= 19	Encourages questions	students feel they can ask any questions they have (Narr 129F-M, Para 3, Line 2-4).
	Facilitates understanding	The lecturer helps with understanding and learning th



Theme	Code	Excerpts
		mainstream module better (Narr. 129F-M, Para. 4).
	Helpful	She has always willing to help (Narr. 132F-M, Para. 12).
	Encourages independent studying	She would never spoon-feed leaners (Narr. 132F-M, Para.
		13).
	Flexible	She did not only care about schoolwork but was a flexible Narr. 132F-M, Para. 14).
	No concern over students understanding	She doesn't worry whether the students are following her or
	Vague when answering	not (Narr. 136F-D, Para. 20). She doesn't explain what she
	questions	does when answering questions (Narr. 136F-D, Para. 20).
	Encourages participation	She makes us participate in class (Narr. 139F-M, Para. 23).
	Encourages discussions	She gives us time to discuss as students on the chapters she has done (Narr. 139F-M, Para. 24).
	Bored when lecturing	She always sounds bored whenever we are in class (Narr. 139F-D, Para. 26).
	Encourages participation	His teaching was definitely learner-centred and he always created opportunities for students to engage in his lecture (Narr. 150F-M, Para. 27).
	Helpful/answers questions.	He always offered assistance willingly and tried his best to answer our questions (Narr. 150F-M, Para. 28).
	Helpful/Encouraged creativity/flexible	He was also very helpful and allowed room for creativity and was flexible and open-minded (Narr. 150F-M, Para. 31).
	Participation discouraged	She never provided opportunities for students to engage with her or the topic being taught (Narr. 150F-D, Para. 36).
	Teacher-focused presentation	Learning was very much teacher-focused (Narr. 150F-D, Para. 37).
	Discourages questions	When we asked her questions, she would never answer then directly or clearly which I found extremely unhelpful and frustrating (Narr. 150F-D, Para. 38).



Code	Excerpts
Discourages questions	If a student ever had the
	chance to give his/her own
	opinion she would always hav
	to correct it or find fault with it
	(Narr. 150F-D, Para. 40).
Encourages opinions	Learners all listened well and
	paid a lot of attention because
	the lecturer constantly include
	students and their opinions in
	the lecture (Narr. 153F-M,
	Para. 43).
Fosters safe environment	The way he knew the
	psychology themes and term
	out of his head really gave me
	hope for my studies in
	psychology and it was inclusiv
	and made everyone as first
	year students feel safe (Narr.
Monotone/boring expression	153F-M, Para. 45). Way of speaking was very
Monotone/boning expression	single toned and this extreme
	boring (Narr. 153F-D, Para.
	49).
Ensures understanding	He helps you begin with the
	basics and build up from there
	This ensures that you
	understand the work and can
	also work outside the box
	(Narr. 59M-M, Para. 54).
Patient and attends to	He also answers all your
questions	questions intensively and you
	may ask him the same
	question over and over again
	and he will answer it until you
	understand the work (Narr.
	59M-M, Para. 55).
Encourages questions	On time, prepared, knowledge
	on the subject, time in class to
	do example and ask question
	(Narr. 70M-M, Para. 58).
Proactive- foster understanding	We would do worksheets so
	that we can learn from our
	mistakes (Narr. 60M-M, Para.
	66).
Helpful	He always helped me, he had
	a why for me to learn on my
	own but with his help (Narr.
	120F-M, Para. 73).
Checks understanding	He will come to you and ask
	you if you understand the wor
	(Narr. 120F-M, Para. 76).
Helpful in understanding	She was always willing to help
	you until you get it right (Narr.



Code	Excerpts
Encourages communication	The lecturer allows us to
	communicate to each other
	and opens communication
	channels which enables us to
	enjoy the lecture and gain
	knowledge for the lecture
	(Narr.117F-M, Para. 91).
Helpful	The lecturer also sees those
	who are struggling and offers
	help (Narr.117F-M, Para. 92)
Small setting fosters interaction	It is a small class and so we
	are able to know each other l
	name and the lecturer can
	motivate us to do better
	individually (Narr.117F-M, Para. 93).
Fosters understanding/corrects	The lecturer can explain to us
mistakes	and shows us our mistakes
mstakes	individually (Narr.117F-M,
	Para. 94).
Confused and cannot answer	The lecturer seems to be
questions	confused at times and canno
4	answer our questions proper
	(Narr.117F-D, Para. 96).
Cannot answer questions	The lecturer does not do
	justice to the questions asked
	by students and lacks patient
	(Narr.117F-D, Para. 97).
Does not understand learning	The lecturer doesn't seem to
styles	understand that some people
	cannot grasp the concepts
	immediately and tells use
	some demotivating comment
Available for problem solving	(Narr.117F-D, Para. 98). She would make time to see
Available for problem solving	personally do discuss the
	problems we had (Narr. 100F M, Para, 100).
Patient with questions	She also didn't get angry at u
r adont with questions	if we didn't understand a
	problem (Narr. 100F-M, Para
	101).
Boring presentation	She didn't make maths fun, I
	hated going to her lesson
	(Narr. 100F-D, Para. 106).
Does not care about	She didn't care whether we
understanding	understood the work or not
understanding	which is the reason why our
	marks were low (Narr. 100F- Para, 108).
Encourages interaction	She allows more interaction i
	the class (Narr. 126M-M, Par

149



Theme	Code	Excerpts
	Encourages opinions	We get to be asked and give a
		reason of what we think the
		answer is (Narr. 126M-M, Para.
		109).
	Ensures understanding	He always gives us homework
		and made sure that we
		understood (Narr. 125M-M,
		Para. 116)
	Helpful	The lecturer is always happy
		and willing to help which
		makes the subject a pleasure
		(Narr. 134M-M, Para. 119).
	Unorthodox presentation	His teaching style was chaotic,
		relying on constant
		movements, unexpected
		shouting and shock value. It
		was entertaining but serious
		and at times a tiny bit
		frightening (Narr. 128M-M,
	Available for questions	Para. 126).
	Available for questions	He did stay after to answer any
		questions we had (Narr. 128M- M, Para. 127).
	Cannot capture attention	She was unable to capture the
	Carnot capture attention	attention of the students,
		resulting in very few students
		paying attention and several
		actually asleep (Narr. 128M-D,
		Para. 128).
	Lacks mobility	She used the technique of
	, , , , , , , , , , , , , , , , , , ,	standing in a single place and
		talking at us until the lecture
		was over (Narr. 128M-D, Para.
		130).
	Fosters confidence	Her method of teaching really
		stands out for me as
		motivational as it gives the
		student great confidence on
		the fact that they're capable of
		succeeding in the subject,
		along with the ability of course
		to conquer the subject matter
		(Narr. 118M-M, Para. 136).
	Discourages questions	A question in class is usually
		answered and a backlash of
		reprimand follows if it is really
		simple (as in not so smart)
		question (Narr. 118M-D, Para.
		138).
	Encourages imagination	He makes us to visualise the
		scenario to understand better
		(Narr. 115M-M, Para. 140).
	Animated presentation	He uses animations of pictures and alters his voice as imitating



	Theme	Code	Excerpts
			the speaker (Narr. 115M-M, Para. 143).
		Creative/imaginative presentation	He somehow lectures Human and Social Studies like he is teaching fairy tales (Narr. 115M-M, Para. 144).
		Active lecturing	He is so active and louder in voice (Narr. 115M-M, Para. 146).
		Encourages/values opinions	He is so sympathetic to students and does not underrate our opinions, but suggest possible best ways to address the matter (Narr. 115M-M, Para. 151).
		Does not care about understanding	She doesn't care of we understand what she teaches (Narr. 115M-D, Para. 152).
		Does not care about understanding	She just gives us a class test to see if we understand or no She does not react to results we got (Narr. 115M-D, Para. 153).
		Encourages interaction	She is very enthusiastic abou teaching and she gets you involved in what she is teaching and this helps me with my understanding of the module (Narr. 103M-M, Para. 156).
		Checks for understanding	She is constantly asking whether or not the class is understanding the work and this helps everyone be on the same page (Narr. 103M-M, Para. 158).
		Discourages questions	She constantly demotivates you whenever you have a question to ask (Narr. 103M-I Para. 161).
4.	Lecturer's Personality Occ= 44 M= 32	Believes in and encourages students	She always believed in me ar always told me I could make i (Narr. 132F-F, Para. 7).
	D= 12	Sees potential in students	She discovered I had potentia before I realised it myself (Na 132F-M, Para. 8).
		Encourages students	She always told me that I cou do better (Narr. 132F-M, Para 9).
		Believes in students	When someone believes in yours it makes you believe in yours (Narr. 132F-M, Para. 10).
		Democratic	She never favoured any individual but treated all



Theme	Code	Excerpts
		student equally (Narr. 132F-M,
		Para. 15).
	Motivational	He interacts with the class, he
		is friendly, always tries to
		motivate students and teaches
		really well (Narr. 136F-M, Para. 16).
	Caring	He showed that he cared about us as students as well as young adults making career path decisions (Narr. 150F-M, Para. 30).
	Kicked students out	She kicked out people in her
		class as she felt the class was
		too full, even though there
		were open seats (Narr. 150F- D, Para. 33).
	Undervalues students	We felt unwanted in her class
		and she wasn't
		accommodating at all (Narr.
		150F-D, Para. 35).
	Degrading	She made use of
		transparencies and of the class
		tutor which she often 'picked'
		on and corrected (Narr. 150F-
	Condescending	D, Para. 39).
	Condescending	She had a very condescending approach towards her students
		(Narr. 150F-D, Para. 41).
	Non-caring	I really did not like this subject
	Non baring	or the lecturer, he just
		demotivated me because her
		didn't care about us (Narr.
		153F-D, Para. 53).
	Inspiring	This lecturer motivated me in a
		way that would change my
		degree and come study
		engineering (Narr. 70M-M,
	Excited/confident	Para. 57). In this module the lecturer is
	Exciled/confident	motivational, confident and
		excited (Narr. 60M-M, Para.
		64).
	Jolly (Greets/jokes)	Every day he greets us and
		makes a joke or two (Narr.
	New partice	60M-M, Para. 65).
	Non-caring	She would consider the
		students a just another number
		in her lecture class (Narr. 60M-
	Strict	M, Para. 70). She is very strict (Narr. 60M-M,



Code	Excerpts
Inspiring	I had a maths teacher who
	inspired me a lot… (Narr.
	120F-M, Para 72).
Caring	He will always tease you but
	actually he really cares for you
	a lot (Narr. 120F-M, Para 75).
Excited	He was so excited about his
Exerced	subject that we all just wanted
	to go and class and learn mor
	(Narr. 120F-M, Para 77).
Empowering	He was a teacher for maths b
Empowering	
	he also learned us about life
	(Narr. 120F-M, Para 79).
Positive	I had a math teacher who was
	always positive about the day
	(Narr. 119F-M, Para. 82).
Believes in students	She believes that every child
	can do math if they want to ar
	they are willing to work for the
	marks (Narr. 119F-M, Para.
	83).
Patient	She was always willing to help
Fallent	
	you until you get it right (Narr.
	<u>119F-M, Para. 84).</u>
Patient/ Kind	The lecturer that is the most
	motivating to me is very patie
	and kind (Narr. 117F-M, Para
	89).
Lacks patience	The lecturer does not do
	justice to the questions asked
	by students and lacks patienc
	(Narr. 117F-D, Para. 97).
Inspiring	At the end of every lesson sho
1 5	would leave us with an
	inspirational quote for us to
	think about (Narr. 100F-M,
	Para 103).
Advisor	We didn't only go to her for
Advisoi	help with maths but also
	personal problems we may
	have had (Narr. 100F-M, Para
	104).
Advisor	She always gave the best
	advice (Narr. 100F-M, Para
	105).
Not passionate	It didn't even seem like she
	had a passion for teaching
	maths (Narr. 100F-D, Para
	107).
	when you ask a question,
Degrading	
Degrading	she will make vou teel like voi
Degrading	
Degrading	are slow, judging from the way
Degrading	she will make you feel like you are slow, judging from the way she answers back (Narr. 126M D, Para. 114).



Code	Excerpts
Нарру	The lecturer is always happy
	and willing to help which
	makes the subject a pleasure
	(Narr. 134M-M, Para. 119).
Passionate	He kept me enthralled with
	nothing more than his passior
	for the topic (Narr. 128M-M,
	Para. 124).
Inspirational	His own motivation and joy
	was infectious and I left the
	room entirely inspired (Narr.
	128M-M, Para. 125).
Passionate	takes her subject very
	seriously and really wants her
	students to succeed (Narr.
	118M-M, Para. 134).
Non-harming/ Kind	He won't hurt anyone verbally
	or otherwise (Narr. 115M-M,
<u> </u>	Para. 147).
Advisor	He advises us on how to
	survive as first years in the
	university (Narr. 115M-M, Par
	148).
Advisor	Suggesting things we could d
	to handle the pressure we are
	facing (Narr. 115M-M, Para.
L la devetera d'a a	149).
Understanding	He understands every person
Sympathetic	(Narr. 115M-M, Para. 150).
Sympathetic	He is so sympathetic to students and does not
	underrate our opinions, but
	suggest possible best ways to
	address the matter (Narr.
	115M-M, Para. 151).
Impatient	She is very, very, very
impationt	impatient with students (Narr.
	115M-D, Para. 154).
Apathetic	She likes to say "this is
	university, no longer high
	school" (Narr. 115M-D, Para.
	155).
Passionate	She is very enthusiastic about
	teaching and she gets you
	involved in what she is
	teaching and this helps me
	with my understanding of the
	module (Narr. 103M-M, Para.
	156).
Welcoming/ friendly	She is constantly making joke
(Smiles/Jokes)	which in turn actually makes i
-	easier to remember stuff in th
	module and she is constantly
	module and she is constantly



Theme	Code	Excerpts
		she is teaching (Narr. 103M-M,
		Para. 157).