REFERENCES


& Balkin, D.B. *The role of regretful thinking, perseverance, and self-efficacy in
venture formation*. In: Cognitive approaches to entrepreneurship research.


Mitchell, R. K., Busenitz, L., Lant, T., McDougall, P.P., Morse, E.A. & Smith,
J.B. 2002. *Toward a theory of entrepreneurial cognition: Rethinking the
people side of entrepreneurship research*. Entrepreneurship, Theory, and
Practice, 27 (2), 93-104. Winter.

Mitchell, R. K., Busenitz, L., Lant, T., McDougall, P.P., Morse, E.A. & Smith,
J.B. 2004. *The distinctive and inclusive domain of entrepreneurial cognition
research*. Entrepreneurship, Theory, and Practice, 28 (6), 505-518. Winter.

Mitchell, R.K., Smith, J.B., Morse, E.A. Seawright, H.W. Perero, A.M. and
entrepreneurial cognition across cultures*. Entrepreneurial Theory and
practice, 9 – 32. Summer.

Minniti, M. 2004. *Entrepreneurial alertness and asymmetric information in a

approach*. Van Schaik, Pretoria.


Nieuwenhuizen, C. & Groenewald, D. 2004. *Entrepreneurship training and
education needs as determined by the brain preference profiles of successful,
established entrepreneurs*. 14th Annual IntEnt Conference. Napoli. Italy.


entrepreneurial risk-taking: Challenging conventional wisdom*. Journal of
Business Venturing 10 (6), 425 - 438.

education: risk perception, environmental framing, self-efficacy and illusion of
control bias effects when making the decision to exploit opportunities*. In
press.


