

APPENDIX

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TABLE 3-1 Overview of the research instrument

PHASE	UNIT	MEASUREMENT	METHOD
Conceptualisation	Site selection	Overall need of the	Documentation/interviews
Conceptualisation		community	Documentation/interviews
		Size of community	Documentation
		Access to other ICT	Documentation/interviews
		centres	Documentation/interviews
		Existing infrastructure	Documentation
		Access to centre	Documentation
	Role players	Community role	Documentation/interviews
	role players	players	Documentation#interviews
		TSA role players	Interviews
		Acceptance by	Interviews
		community	
		Profile of centre	Interviews
		management	
	Community	IT training	Documentation
	needs	Telecommunications	Documentation
		Internet access	Documentation
		E-mail	Documentation
		Research	Documentation
	Business plan	Funding	Documentation/interviews
		Income generation	Documentation/interviews
		Marketing	Documentation/interviews
		Support and	Documentation/interviews
		maintenance	
Implementation	Selection of role	Business skill	Documentation/interviews
	players and	Technical skill	Documentation/interviews
	Centre	Knowledge of	Documentation/interviews
	management	community	
		Acceptance within	Documentation/interviews
		community	
		Innovation	Documentation/interviews
	Third party	IT suppliers	Documentation
	support	Community	Interviews
		Other support	Interviews
		structures	
	Implementation process	Project plan	Documentation
Evaluation and	Usage of centre	Number of people	Interviews/documentation
adjustment		Number of training	Interviews/documentation
		sessions	
		Internet usage	Interviews/documentation
		E-mail usage	Interviews/documentation
		Other IT services	Interviews/documentation
	Reliability	Up time of server	Interviews/documentation
		Up time of workstations	Interviews/documentation
		Connectivity to the Internet	Interviews/documentation
		Power availability	Interviews/documentation
		Access to third party	Interviews/documentation
		suppliers	
	Assessment of	Affordability	Observation/interviews
	user perception	Appropriate services	Observation/interviews
	of centre	Reliability	Observation/interviews



		Centre staff support	Observation/interviews
		Ease of centre	Observation/interviews
		accessibility	
		Operating hours	Interviews
		Awareness of centre	Interviews
		Centre staff attitude	Observation/interviews
	Income generation	Amount	Documentation
	Overheads	Amount	Documentation
Sustainability	Growth	Income change	Documentation/
			observation
		Usage change	Observation/interviews
		Costs control	Observation/interviews
		Community feedback	Observation/interviews

TABLE 4-1 Site selection of ICT1

SITE SELECTION	RESPONSE
Physical Amenities	
Does the site have access to electricity? If not	No, petrol generator
are there alternatives?	
Does the site have access to water, if not how is	Yes
water accessed?	
Are there ablution facilities?	Yes
Does the site have access to telephone lines?	Yes, one line
Physical Location	
Is the site close to or part of a community centre,	Yes, growing numbers of community but
and if so how is it patronised by the community, if	still difficult to ascertain
not how close is the site from a community	
centre?	
Is the site easily accessible by the community?	Yes on the main road through the area,
	on bus and taxi routes
Is the site close to a transport system such as	See above
taxis, bus stops, railway stations or main roads?	
Actual site	
Is the centre in a building, if not how will the	In a secure building
centre be housed?	
Is the site secure from theft?	Yes
Is the site safe from the elements?	Yes

NEEDS ASSESSMENT	RESPONSE
Educational and training needs	
Is it important to have programmes for mature	Yes for economic growth and income
people (school leavers)?	generation
Will students be interested in IT training?	Yes, response based on other centres
Will school children want to make use IT related	Yes, response based on other centres
training?	
Are there specific needs for Computer Based	Yes (assumption)
Training (CBT) to address needs such as basic	



mathematics, reading and science?	
Is there an awareness of IT and if so is there a need	Possibly
for basic computer literacy?	
Services	
Is there a need for e-mail?	Yes, response based on other centres
Is there a need for Internet usage and research?	Possibly
Is there a need for typing facilities?	Yes, response based on other centres
Is there a need for copiers, faxing or lamination of documents?	Yes, response based on other centres
Is there a need for telephonic communication?	Yes
TSA students	
How many TSA students are there likely to be that	Not sure but is of the opinion that
could make use of the centre?	there is potential
Could the centre be used for an assignment depot?	Could be but would need confirmation
General	
What will the profile of people from the community	School leavers mostly that may have a
look like that would want to make use of the centre?	some form of income, No other
• Age	information
Profession	
Level of education	
Income level	
Would the community be willing to pay for services?	Yes, response based on other centres
Are there any other IT related services that may be	Not sure
considered as a need?	
Are there any local organisations that would be	Not sure
interested in using the centre?	

TABLE 4-3 Business plan for ICT1

BUSINESS PLAN QUESTION	RESPONSE
Is there a financial model for income	No, based on a feel and the community
generation?	population
Is there a marketing plan?	No, but will rely on the community centre for marketing
Is there a way of measuring effectiveness of services?	No, will bring in later
How will third party support be managed?	Through SLAs
Is there a succession plan for key staff?	No, will deal with the problem when it arises
How will collaboration with the community be	If necessary will work through the community
executed?	centre
Alignment of plan with the objectives	No objectives set
Staffing of the centre	Had been decided upon with community
	centre
Types of services to be offered	Had been decided upon by TSA project
	manager based on other centres
Dealing with limited resources	Will deal with when need arises

QUESTIONS	RESPONSE
How important is business acumen?	Important due to the centre being viable only a self sustainable basis
How important is technical ability?	Very important as there is no immediate technical support
How important is local knowledge	Not really a concern
Is it necessary that the community at large accept the person in the position?	Possibly but not seen as a concern
Must the person be a lateral thinker and	Would be a recommendation due to

TABLE 4-4 Selection of centre management for ICT1



display innovation?	unforeseen problems

TABLE 4-5 Usage of ICT1

CRITERIA	RESPONSE	
Number of people using centre	Not sure	
Number of short courses run	One	
Internet usage	Not sure	
E-mail usage	Not sure but tapering off	
Other services	Hardly used	

TABLE 4-6 Centre reliability of ICT1

FACTORS DETERMINING RELIABILITY	RESPONSE
Up time of server	Poor
Up time of workstations	Poor
Connectivity to Internet	Not really an issue
Availability of power	Problem
Access to suppliers	Unwilling to help

TABLE 4-7 User perceptions of ICT1

USER EXPECTATIONS FOR ACCEPTABLE SERVICE LEVELS	RESPONSE
Affordability	Users did complain about e-mail usage
Appropriate services	No complaints
Reliability	Power problems resulted in down time for weeks
Service from centre staff	No complaints
Accessibility of centre	No complaints
Operating hours	No complaints
Awareness of centre	Good

TABLE 4-8 Site selection for ICT2

SITE SELECTION	RESPONSE
Physical Amenities	
Does the site have access to electricity? If not	Yes
are there alternatives?	
Does the site have access to water, if not how is	Yes
water accessed?	
Are there ablution facilities?	Yes
Does the site have access to telephone lines?	Yes
Physical Location	
Is the site close to or part of a community centre,	No, however it is in a commercial part of
and if so how is it patronised by the community, if	the town which is also supported by
not how close is the site from a community	people from the outlying areas.
centre?	
Is the site easily accessible by the community?	Yes, as it is close to bus terminals and
	taxi ranks.
Is the site close to a transport system such as	See above
taxis, bus stops, railway stations or main roads?	
Actual site	
Is the centre in a building, if not how will the	In a secure building
centre be housed?	
Is the site secure from theft?	Yes
Is the site safe from the elements?	Yes



TABLE 4-9 Community needs for ICT2		
NEEDS ASSESSMENT	RESPONSE	
Educational and training needs		
Is it important to have programmes for	Not sure, but there appears to be a need.	
mature people (school leavers)?		
Will students be interested in IT training?	Yes, as this is also encouraged by the	
	regional director.	
Will school children want to make use IT	Probably but unsure,	
related training?		
Are there specific needs for Computer Based	Yes, more than likely	
Training (CBT) to address needs such as		
basic mathematics, reading and science?		
Is there an awareness of IT and if so is there	Possibly, but will try and determine in the	
a need for basic computer literacy?	future	
Services		
Is there a need for e-mail?	Yes	
Is there a need for Internet usage and	Possibly	
research?		
Is there a need for typing facilities?	Yes, very definitely	
Is there a need for copiers, faxing or	Yes	
lamination of documents?		
Is there a need for telephonic	Yes	
communication?		
TSA students		
How many TSA students are there likely to	A growing number, marketing of the centre	
be that could make use of the centre?	will certainly help.	
Could the centre be used for an assignment	Yes it will be	
depot?		
General		
What will the profile of people from the	School leavers and TSA students mostly.	
community look like that would want to make	Most have some form of income. All are	
use of the centre?	literate	
• Age		
Profession		
Level of education		
Income level		
Would the community be willing to pay for	Yes, all though some TSA students do not	
services?	understand why they would have to pay,	
	especially as TSA is involved in the centre.	
Are there any other IT related services that	Not sure yet	
may be considered as a need?		
Are there any local organisations that would	Possibly, that is being looked at by the	
be interested in using the centre?	regional director.	

TABLE 4-9 Community needs for ICT2

TABLE 4-10 Business plan for ICT2

BUSINESS PLAN QUESTION	RESPONSE
Is there a financial model for income	Yes, the idea is to run courses, avail typing
generation?	services for income generation.
Is there a marketing plan?	Not as yet but will definitely be a consideration. Need funding to launch a marketing drive.
Is there a way of measuring effectiveness of services?	Not yet will consider this later
How will of third part support be managed?	Problem as the vendor is no longer available



	due to the lapse in SLAs need funding
Is there a succession plan for key staff?	Unsure as this is the domain of the regional
	director. The regional director did indicate to
	the researcher that there was.
How will collaboration with the community be	This has been investigated by the regional
executed?	director.
Alignment of plan with the objectives	No objectives set other than income
	generation.
Staffing of the centre	Is been planned by the regional director.
Types of services to be offered	Focus on training, typing services and TSA
	service to TSA students.
Dealing with limited resources	Hoping for funding from empowerment funds
_	from TSA.

TABLE 4-11 Selection of centre staff for ICT2

QUESTIONS	RESPONSE
How important is business acumen?	Important due to the centre being viable only a self sustainable basis
How important is technical ability?	Not too much of an issue, first line support important but access to second line IT support available in town.
How important is local knowledge?	Not really a concern as incumbent will focus community needs after opening of centre.
Is it necessary that the community at large accept the person in the position?	No, but incumbent must be sensitive to the community.
Must be person be a lateral thinker and display innovation?	Would be a recommendation due to unforeseen problems

 TABLE 4-12
 Centre reliability of ICT2

VUNERABILITY	RESPONSE
Up time of server	Good
Up time of workstations	Good
Connectivity to Internet	Not really an issue
Availability of power	No problem
Access to suppliers	Have not had to make use of them for IT-
	related problems.

TABLE 4-13	User perceptions of ICT2
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USER EXPECTATIONS FOR ACCEPTABLE SERVICE LEVELS	RESPONSE
Affordability	TSA students said the service should be for free
Appropriate services	No complaints – subjective opinion
Reliability	No issues
Service from centre staff	No issues
Accessibility of centre	No problems, better than the official regional office
Operating hours	Wanted longer hours – night
Awareness of centre	Thought it could be a major concern

TABLE 4-14 Business plan for ICT3

BUSINESS PLAN QUESTION	RESPONSE	



Is there a financial model for income generation?	No formal model but will be based community needs.
Is there a marketing plan?	will rely on word of mouth initially
Is there a way of measuring effectiveness of services?	Not considered important
How will of third part support be managed?	Once money is generated will then apportion. Equipment still new.
Is there a succession plan for key staff?	Yes, that is why there are three staff with a science background
How will collaboration with the community be executed?	Through a network of people
Alignment of plan with the objectives	Will rely on TSA for input
Staffing of the centre	People with a science background is the criteria
Types of services to be offered	Basic IT training and at a later stage will use CBT for the school's pupils.
Dealing with limited resources	No response

TABLE 4-15 Community needs for ICT6		
NEEDS ASSESSMENT	RESPONSE	
Educational and training needs		
Is it important to have programmes for mature	Yes, for economic growth and income	
people (school leavers)?	generation	
Will students be interested in IT training?	Yes, response based on other centres	
Will school children want to make use IT related	Yes, response based on other centres	
training?		
Are there specific needs for Computer Based	Yes (assumption)	
Training (CBT) to address needs such as basic		
mathematics, reading and science?		
Is there an awareness of IT and if so is there a need	Possibly	
for basic computer literacy?		
Services		
Is there a need for e-mail?	No	
Is there a need for Internet usage and research?	No	
Is there a need for typing facilities?	Yes, response based on other centres	
Is there a need for copiers, faxing or lamination of	Yes, response based on other centres	
documents?		
Is there a need for telephonic communication?	Yes	
TSA students		
How many TSA students are there likely to be that	No	
could make use of the centre?		
Could the centre be used for an assignment depot?	No	
General		
What will the profile of people from the community	School leavers mostly that may have	
look like that would want to make use of the centre?	some form of income, no other	
• Age	information	
Profession		
Level of education		
Income level		
Would the community be willing to pay for services?	Yes, response based on other centres	
Are there any other IT related services that may be	Not sure	
considered as a need?		
Are there any local organisations that would be	Not sure	
interested in using the centre?		



CRITERIA	RESPONSE
Number of people using centre	Not sure
Number of short courses run	One, basic MS word
Internet usage	No connectivity
E-mail usage	No connectivity
Other services	Typing service not used, no other services
CBT programmes	Used a little bit by the school pupils

TABLE 6-1 Effectiveness of the ICT centres

ICT CENTRE	EFFECTIVENESS
ICT1	 In the first years ICT1 showed very little use
	 Slight growth after international award bestowed upon ICT1
	Not effective
ICT2	Slow start
	 Last two years showed real growth
	ICT2 busy
	Income generation good
	Has realised potential
ICT3	Good start
	Slowed down, growth not evident, appears to have shown a negative
	growth
	 No longer effective, has not realised potential
ICT4	Non-starter
(before	 New location ineffective, low patronage
relocation)	
ICT5	Poor start
	Never realised potential
	ICT5 stagnant
ICT6	Slow start
	 In the last four years has hardly been used
	Did not realise potential

	SELECTION CRITERIA	RESPONSE
Centre	management:	
-	Business acumen	
-	Technical schools	
-	Knowledge of the community	
-	Standing within community	
-	Network (contacts) within the community	
-	Education	
Techni	cal staff:	
-	Technical skills	
-	People skills	
-	Education	
-	Problem solving	

TABLE 7-2 Centre needs analysis

ITEM	REASON	FREQUENCY
Access to telephones		
Access to e-mail		



Access to the Internet	
Access to printing facilities	
Access to typing facilities	
Need for word processing	
Need for spreadsheet skills	
Need for programming	
languages	
Need for basic computer	
literacy	
Need for library	
Need for research facilities	
Other IT related training or	
services	

TABLE 7-3 Landscape audit ITEM ITEM	DESCRIPTION
Community profile:	
- Age distribution	
 Highest qualification distribution 	
- Literacy rate	
 IT skills rating distribution 	
- Income per capita	
 Income per household 	
Infrastructure:	
Community centre's access to:	
- Transport	
- Electricity or alternative	
- Water	
ICT building	
 How secure is the centre? 	
 How secure against the elements is the centre? 	
Service providers:	
 Access to IT suppliers 	
 Access to ISP's 	
 Access to shops and banks 	
 Access to transport 	
 Access to other communication 	
Legislation:	
 Any laws that may be significant 	
- Other laws or rules	
Cultural issues:	
 Customs to be considered 	
 Other role players to be consulted 	
Financial issues:	
- How does community pay?	
- Is the community centre viable?	
- Are their costs likely to be passed onto the ICT centre	
and if so what?	
Number of schools:	
- Primary schools	
- Secondary schools	
- Other education institutions	
Partners in the region:	
- What business is there?	
- What governmental organisations are there?	
- Are there any other developmental projects?	
- Are there any NGO's?	

TABLE 7-3 Landscape audit



	ACTION	FREQUENCY
Financ	al management:	
Incom	e generation	
-	E-mail usage	
-	Internet usage	
-	Courses offered	
-	Typing services	
-	Telephone usage	
-	Other services	
Costs		
-	ISP	
-	Hardware support	
-	Software support	
-	Academic support	
-	Stationary	
-	Wages	
-	Other	
Centre	usage:	
-	E-mail usage	
-	Internet usage	
-	Courses run	
-	Typing services	
-	Printing services	
-	Other IT usage	
Probler	n register:	
-	Hardware faults with description	
-	Software faults with description	
-	Other issues with description	

TABLE 7-4 Operational guide