

# Job Crafting and Entrepreneurial Innovativeness: The Moderated Mediation Roles of Dynamic Capabilities and Self-initiated AI learning

Journal:	Journal of Family Business Management
Manuscript ID	Draft
Manuscript Type:	Research Paper
Keywords:	Job crafting, Self-initiated AI learning, Dynamic Capabilities, Entrepreneurial innovativeness, Ghana

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# Job Crafting and Entrepreneurial Innovativeness: The Moderated Mediation Roles of Dynamic Capabilities and Self-initiated AI learning

#### Abstract

**Purpose** – This paper investigates the moderated mediation roles of dynamic capabilities and self-initiated AI learning between job crafting and entrepreneurial innovativeness among owner-managers of family craft businesses in Ghana.

**Design/methodology/approach** – A convenience sampling technique was used in the selection of 498 family craft business owner-managers in Ghana. The paper deployed regression analysis to examine the hypothesized paths.

**Findings** – Using hierarchical regression, job crafting was found to have a positive effect on entrepreneurs' innovativeness. Further, dynamic capabilities moderate the mediated link between self-initiated AI learning and entrepreneurial innovativeness.

**Research limitations** – The current study self-initiated learning for work adjustment from a cross-sectional design perspective. Though, this research design is effective in the assessment of opinions and attitudes of persons, it is limited in its capacity to reflect changing opinions and attitudes overtime. This study recommends future studies to conduct a longitudinal survey on the phenomenon.

**Originality/value** – This study is one of the first to deploy AI affordances to extend empirical literature on the novel SIWAL concept for work adjustment among craft family business owner-managers in Africa.

**Keywords** – Job crafting, Self-initiated AI learning, Dynamic Capabilities, Entrepreneurial innovativeness, Ghana

# Introduction

Globally, self-driven initiatives for job design re-engineering (job crafting) is steadily gaining academic and practitioners' attention in recent years (Oh *et al.*, 2024; Saleem *et al.*, 2024). This increasing research interest may be attributable to the quest for workers to align skills sets with fast-paced and ever changing market demands (Meera and Vinodan, 2024). Capacity to undertake job crafting is a consequence of social learning processes and social network interactions among workers. According to the social learning theory (SLT) (Bandura, 1977), cognitive and behavior modification is underpinned by reflection, demonstration and mimicking of processes or people. This paper adds that self-driven learning initiatives have been strengthened by the advent of digital tools such as artificial intelligence and simulations (Cárdenas-Muñoz *et al.*, 2024; Sawang and Kivits, 2024; Xu *et al.*, 2023). Thus, the paper posits that digital tools are critical pillars that complements job crafting for skills upgrade among craft workers.

Although, research in career development projects the relevance of a better cognitive appreciation of means through which job crafting influences entrepreneurial outcomes such as orientation, motivation and productivity (Boesten *et al.*, 2024; Miao *et al.*, 2023). Nonetheless, very little empirical literature exists on how artificial intelligence (AI) drives entrepreneurial innovativeness among craft workers. First, career development scholars examining the relation between job crafting and entrepreneurial innovativeness (Apasieva *et al.*, 2024; Hernaus *et al.*, 2023), lean towards the assumption that self-driven initiatives are reinforced by leadership and organizational supports. Second, the plausible tension between craftsmanship and industrial production is much evident among family craft businesses. Further, these firms are deemed as custodians of traditions, hence have the proclivity to resist change due to professional routines that are grounded in cultural norms and value systems (Rondi *et al.*, 2024). Consequently, studies on craftsmanship in recent years have highlighted the need to advance literature beyond nostalgic crafts and social imaginaries (Bell *et al.*, 2021; Liu, 2023).

The paper argues that current literature on craftsmanship have not sufficiently addressed contemporary strategic fits and their concomitant issues among craft firms, particularly in Africa. For example, in Lesotho, Rantšo (2022) unearthed that despite technological support through governmental interventions, craft workers continue to use manual methods to perform routine tasks. Premised on this assumption, this paper examines ways in which digital evolution has shaped job crafting and innovation among craft family business owner-managers in Ghana. Further, the paper explores the moderated-mediation roles of dynamic capabilities and selfinitiated AI learning within context. The paper is grounded in both effectuation theory (EFT) and contingency theory (CTT). The paper makes 3 unique contributions. First, the empirical piece adds to the body of knowledge on career development literature (Jones, 1994) by moving beyond traditional ways of job crafting. The paper advances knowledge through the investigation of digital technologies for self-driven learning among craft workers. Thus, the study establishes relevance of artificial intelligence in optimizing job crafting for entrepreneurial innovativeness (Miao et al., 2023). Second, the paper advances knowledge on the importance of digital transformation for optimized commercialization and competitiveness among traditionally entrenched craft oriented family businesses (Zapata-Cantu et al., 2023). Third, by giving consideration to learning culture among firms, the paper highlights the capacity of learning through digital affordances in delivering firm innovativeness. Accordingly, the paper projects an entrepreneurial strategy that touts digital platforms as a learning mechanism (Upadhyay et al., 2023) for re-shaping craft workers skills to align with the increasing changing market dynamics.

# Literature review and Hypothesis development

# Craft work

Over the years, craft workers have been commonly referred to as custodians of historical artifacts. These professionals are largely driven by intrinsic desires to preserve professional business lines rooted in traditional heritage. Notwithstanding the deep seated traditional

approaches deployed by these artisans in routine operations, several scholars have pointed out incapacity to industrialize as their gravest drawback. Several contemporary studies in entrepreneurship have called for craft businesses to embrace standardization for the purposes of commercialization. Thus, strengthening the assertion that artistry practices are "constructed by grappling with tensions between collectively imagined pasts and futures" (Kroezen *et al.*, 2021, p. 524). This study argues that industrialization of craft businesses is a paradigm shift from primary emphasis on aesthetics to product utility (Kroezen *et al.*, 2021; Rondi *et al.*, 2024). Further, the study draws on effectuation and contingency theories to explain job crafting processes and firm innovativeness through digitalization. The study notes that although there exists some scanty literature on commercialization of craft businesses (Barisione, 2020; Roy and Sarkar, 2024), nonetheless, self-driven learning through digital affordances for innovativeness among craft workers has not received much research attention. The study draws on regression based analysis, which allows data to identify key linkages between job crafting, self-initiated AI learning, dynamic capabilities and innovativeness among craft entrepreneurs.

# Job Crafting

Job crafting is a concept that describes a person's proactive capabilities to make modifications to professional work routines in order to stay afloat with contemporary trends and prevailing market demands. Strongly rooted in the self-determination theory, job crafting is associated with cognitive and behavioural capacities of a worker to identify problems and provide innovative solutions (Cárdenas-Muñoz *et al.*, 2024). In a contemporary dynamic business setting, the concept reflects the need for entrepreneurs to acquire new skills and competencies through learning. Thus, job crafting reflects the capacity of an entrepreneur to extend task boundaries, alter relational restrictions, and modify cognitive limitations of a job (Mousa and Chaouali, 2023). The current study contextualize job crafting from the perspective of Bizzi (2017). The scholar posits that task-related competency development is a product of an individual's social networking capabilities.

# **Entrepreneurial Innovativeness**

According to the social cognitive theory (SCT), workplace behaviors such as innovativeness are deemed as products of individual intentions and socio-structural conditions. SCT projects the relevance of social engagements with industry actors as a prerequisite for professional growth, career development and firm success (Yarberry and Sims, 2021). Baregheh *et al.* (2009) asserts that "innovation is the multi-stage process whereby organizations transform ideas into new/improved products, services or processes, to advance, compete and differentiate themselves successfully in their marketplace" (p. 1334). Thus, igniting a need for the creation of an enabling environment that is conducive for craft family firm innovativeness. This study argues that creating a conducive environment for entrepreneurial innovativeness has been enhanced through the advent of digital technologies (Felicetti *et al.*, 2024). Digital platforms and tools such as artificial intelligence, machine learning and social media have contributed significantly in

expanding the frontiers of idea creation, incubation and implementation of contemporary business models among family businesses (Begnini *et al.*, 2023). Notwithstanding these noteworthy contributions, the adoption of digital technologies among craft family businesses for the purposes of industrialization has not received much research attention in entrepreneurship literature. Accordingly, this study finds this gap in literature worthy of investigation.

# Effectuation Theory

Effectuation theory is a cognitive tool that describes entrepreneurs' decision making patterns in contexts of market uncertainties and demand fluctuations (Sarasvathy, 2008). Effectuation is 'a logic of entrepreneurial expertise, a dynamic and interactive process of creating new artifacts in the world' (p. 8). The scholar adds that effectuation theory is underpinned by 5 main assumptions (Klenner *et al.*, 2022). The first assumption highlights the explorative capabilities of an entrepreneur, and projects the acquisition of educational knowledge, professional experience, social networks and individual mastery as key to realizing this fit. Second, the theory extols the relevance of risk mitigation through the use of micro incremental modifications in product innovation. Third, the theory highlights the need for entrepreneurs to build innovative capabilities through business ecosystem learning across the globe. The fourth assumption thrives on the capacity of entrepreneurs to identify and explore opportunities in contingencies and unexpected events for sustainable performance. Finally, the fifth assumption posits that entrepreneurs must harness non-predictive tendencies as a source of potential future opportunities for firm growth.

Effectuation theory has been deployed practically to explain tenets of responsible entrepreneurship (Uzhegova and Torkkeli, 2023), responsible innovation (Coffay et al., 2022), and succession planning among firms (Bloemen-Bekx et al., 2023). Relying on the central theme of logic in the effectuation theory, this study argues that human action is a critical factor in the determination of innovative initiatives in any artistry venture. Nevertheless, some scholars argue that effectuation theory is at its nascent stage, hence has not received the requisite empirical backing to harness its full potential in literature (Alsos et al., 2019; Cowden et al., 2022). This assertion is also stated in the work of McKelvie et al. (2019) who concede that 'effectuation has not been adequately adopted in extant literature thus far - and certainly has not been exhaustively empirically tested' (p. 27). Based on the pragmatic decision-making limitations of the effectuation theory, this study extends its scope by integrating the assumptions of contingency theory of management.

In the seminal writing of Luthans and Stewart (1977), the scholars posit that 'general contingency theory' draws its cognitive roots from the 'open system theory' of organizations. The scholars add that contingency theory highlights the importance of environmental elements, as well as, resource and managerial sub-systems that shape decision-making in firms. The current study attempts to draw boundary conditions on the universal application of effectuation theory by premising practical decision-making processes on natural dynamics and fluctuations in market

conditions (Kamble *et al.*, 2023). Additionally, the study extends effectuation theory through contingency theory to explain relevance of techno-structural 'fit' for innovativeness among craft family businesses (Miller and Rollnick, 1991).

# Job Crafting and Entrepreneurial Innovativeness of Craft Businesses in the Era Digital Transformation

Can craft family business owners redesign their jobs through sustainable innovative practices? This question implies an invitation to revisit the effectuation theory of innovation (Sarasvathy, 2001) and contingency theory (Luthans and Stewart, 1977) to verify how these cognitive underpinnings converge to transmit measures of job crafting into entrepreneurial innovativeness in a fast paced digitalized business environment (Heider *et al.*, 2022). Effectuation theory suggests that an individual (entrepreneur) should possess spectrum of qualities such as explorative prowess (Klenner *et al.*, 2022), and ability to recognize and convert situational threats into new opportunities (Cowden *et al.*, 2022). By extending the effectuation theory through the lens of contingency theory, this study asserts that craft businesses' techno-structural adjustment is a perquisite for developing proactive behaviors for innovativeness (Tomas *et al.*, 2023).

Digital technologies represent a mechanism through which a pool of innovative ideas and business models could be hatched to address rapidly changing market dynamics. Authors such as Rondi *et al.* (2024) note that craft entrepreneurs are commonly seen as proactive and self-motivated in performative efforts, pursuing routine operations with both perpetual tradition and large-scale commercialization in mind. According to contingency related effectuation theory, capacity of a firm to innovate is contingent on strategic fits that are rooted in resources and managerial systems for decision-making (Miller and Rollnick, 1991). The study advances argument that craft entrepreneurs who appreciate the relevance of business sustainability through innovation are likely to be committed to upgrading and reengineering of skills through self-driven learning culture. Based on the arguments advanced, the study hypothesizes that;

H1. Job Crafting has a positive effect on Entrepreneurial Innovativeness

# Mediating Role of Self-Initiated AI learning

Self-initiated work adjustment for learning (SIWAL) is a concept that describes workers' effort to continuously acquire and intensify learning of work dynamics in order to bridge gaps between changing skills prerequisites and actual skills learnt at any given time (Dawis, 2005). Though relatively new, the SIWAL concept is well grounded in a meta-analysis conducted by Zhang and Parker (2019) to determine peculiar job characteristics favorable for workplace learning. This study further extends literature on SIWAL by exploring the role of artificial intelligence (AI) in promoting self-driven initiatives to learn and acquire skills. AI offers entrepreneurs opportunity to learn through simulations, virtual realities and simplified automated digital affordances. Further, the study notes that empirical literature has established AI affordances as a positive predictor of organizational outcomes such as employees' creative self-efficacy and

affective commitment (Kim *et al.*, 2024; Yang and Zhou, 2022). However, the study asserts that despite some level of scholarly attention by researchers on technology enhanced workplace learning, there is scanty empirical evidence on SIWAL through AI affordances, prompting the need for scholarly exploration. Further, there has been growing concerns among entrepreneurial researchers on understanding the multifaceted interplay between job crafting, self-initiated AI learning and entrepreneurial innovativeness. This interrelation is particularly salient in sensitive economic sectorial areas such as family businesses, where deployment of digital tools can substantively influence industrialization and sustainable performance. The study jointly deploys effectuation and contingency theories to explain relevance of contemporary situational factors for skills development among craft business owners.

Based on the contingency extended version of effectuation theory, the study asserts that universal application of the theory is restricted by boundary conditions. Hence, there is a need to introduce factors that influence craft entrepreneurs practical decision-making processes. The study argues that AI affordances create the requisite setting that connects job crafting and entrepreneurial innovativeness. This study proposes self-initiated AI learning as a mediator to elucidate on the link between job crafting and entrepreneurial innovativeness. This leads to the development of the second hypothesis;

H2. Self-initiated AI learning mediates between job crafting and entrepreneurial innovativeness

# Moderating effect of Entrepreneurs' Dynamic Capabilities (DC)

Extant literature has shown that dynamic capability is a major predictor of entrepreneurs' innovativeness. Dynamic capabilities relate to a firm's dexterity to incorporate, advance and reengineer internal and external know-hows in response to speedily evolving market conditions (Gupta et al., 2024; Teece et al., 1997). Further, the study embraces the notion that configuring a firm's DC is a contingent strategic fit to gain and sustain competitive edge under conditions of market turbulence and rapid digital evolution. DC pertains to a firm's ability to anticipate through innovative learning cultures, entrepreneurs' heuristics and the internalization of new ideas (Hevi et al., 2024; Ismail, 2024). The current study draws on both effectuation and contingency theories to explore the moderating role of dynamic capabilities among family businesses engaged in craft works. These assertion is premised on capacity of DC to techno-structurally improve an entrepreneur's innovativeness. Although, extant literature highlights the relevance of dynamic capabilities in advancing sustainable growth among craft family businesses (Canale et al., 2024; Liboni et al., 2023), it fails to substantially address use of self-initiated AI learning for job crafting. The study explores this gap in literature by assessing the moderating role of dynamic capabilities between self-initiated AI learning and entrepreneurial innovativeness. Therefore, the study conjectures that;

*H3*. Dynamic capabilities moderate the link between self-initiated AI learning and entrepreneurial innovativeness

# Methodology

# Participants and procedure

The research empirically assesses hypothesized model linking job crafting, self-initiated AI learning, dynamic capabilities and entrepreneurial innovativeness among owner-managers of craft family businesses in Ghana. The research sampled opinions from owner-managers of family businesses that engage in craft works in Ghana between the months of March and June 2024. Selection of research area was guided by the following reasons. First, commonly classified under SME category, family businesses are a major economic driver in several countries including Ghana (GhanaWeb, 2020). Second, SMEs account for 70-90% of Africa's economic growth; contributing 70% of GDP; responsible for about 80% of employment; and constitute a major hub for the realization of reduction in poverty as enshrined in Sustainable Development Goals (SDG) (AER, 2019). Thus, family businesses provide a good sample size for better appreciation of concepts that relate to job crafting, self-driven learning through digital affordances, as well as, entrepreneurs dynamic capabilities and innovativeness.

A convenience sampling technique was employed in administering a total of 655 questionnaires, however 498 valid responses were retrieved, representing 76.0% response rate. Merits of this sampling method includes limited accessibility challenges, and readiness of respondents to voluntarily participate in completing the self-administered questionnaires (Creswell, 2014). Questionnaires were adapted for response collection in quest to achieve the study objectives. Further, SPSS version 23 was employed for the statistical analyses. The questionnaire was pre-tested with 32 business owners based on Preneger *et al.*, (2014) recommendation. The scholars conjectured that 30 respondents would produce 80% high power. Accordingly, the pretest results revealed that the study respondents understood the questions. Lastly, the study addressed risk of possible common method variance (CMV) by using the Harman single factor test (Podsakoff *et al.*, 2003). The test outcomes reveal that no single factor 'variance explained' was greater than the threshold mark of 50 percent (see Table I). Thus, there was no risk of CMV in the study.

#### Measures

A five-point Likert-type scale with anchors (1) strongly disagree to (5) strongly agree was used to gather responses on all the constructs. The description of the scales are given below.

Job Crafting (JC). A 20-item Combined Job Crafting Scale (CJCS) by Bizzi (2017) was employed. Within context, CJCS refers to desire by craft entrepreneurs to take up activities that modify routine task structures. An item on the scale reads; "I eager to prospect new developments, hence I am one of the first to discover novel trends in my field of work".

Dynamic Capabilities (DC). A 14-item scale adapted from Teece (2007) was used. Context-wise, DC refers to an entrepreneur's capacity to rely on internal resources to take

advantage of current market trends through learning and planned change. An item on the scale reads; "I keep abreast with universal best practices in my field of work".

Self-initiated AI Learning (S-AI). A 7-item SIWAL scale adapted from Van Ruysseveldt *et al.* (2021) was used. Context-wise, self-initiated AI learning refers to an entrepreneur's intrinsic desire to acquire modern skills through artificial intelligence affordances. An item on the scale reads; "I use AI affordances to get a better grasp of my work".

Entrepreneurial Innovativeness (EI). A 20-item scale adapted from Hurt *et al.* (1977) was used. EI refers to deliberate effort by entrepreneurs to create and implement novel ideas that have the propensity to promote firm success. An item on the scale reads; "To draw global consumer appeal, I often modify my craft works through new approaches".

Control variables. Age, gender, education and industry type were controlled in the current study. The control variables were selected based on demographic and contextual factors, drawing empirical support from a study undertaken by Shah, *et al.* (2022). Thus, the controlled variables made a significant impact on entrepreneurial innovativeness.

#### Results

# Psychometric Properties of Measures

Exploratory factor analysis (EFA) was conducted with a benchmarked eigenvalue fixed above 1 to test the scales. The EFA scores for all items of JC, S-AI, DC and EI met the data sufficiency threshold value of 0.07 (Hair *et al.*, 2017). Accordingly, 41 out 61 items loading satisfactorily. The dataset was subsequently tested for robustness to establish goodness-of-fit (Hair *et al.*, 2010).

#### Sampling Adequacy Tests

KMO scores for principal estimation of the dataset of the constructs, ie. JC, S-AI, DC and EI = 0.839; and explained 68.763% of variance in the model ( $0 > \alpha < 1$ ), accordingly suitability of the data was established. With regards to sampling correctness, all the study constructs' *p-values* of Bartlett's test of sphericity ( $\alpha < 0.05$ ) were significant.

# (Insert Table 1 here)

# Reliability, Validity and Correlation Analysis

In reference to internal consistency of the study constructs, the following loadings were recorded; JC = ( $\alpha$  0.851, CR 0.974); S-AI = ( $\alpha$  0.807, CR 0.933); DC ( $\alpha$  0.829, CR 0.966) and EI ( $\alpha$  0.886, CR 0.979). This implies that each construct established, hence, reliability and composite reliability was established ( $\alpha$  > 0.7) (Nunnally and Bernstein, 1994). Further, the study concludes that convergent validity was established because each construct's average variance extracted (AVE) has ( $\alpha$ -value > 0.5). Finally, square root of each construct's AVE was greater than

correlation coefficients among the research's constructs, thus, confirming discriminant validity (Fornell and Larcker, 1981).

#### (Insert Table 2 here)

#### Measurement and Structural Model

The statistics measurement model recorded is illustrated as follows ( $\chi$ 2 = 487.323, df = 358, p = 0.001), the other indices include; (CFI = 0.993, NFI = 0.998, TLI = 0.991, GFI = 0.994, RMSEA = 0.003), indicating good fit of the model.

# Demographic characteristics and Test of normality

The survey is made up of 3 demographic characteristics captured by the study. They are gender, age, and education levels. Gender was dominated by males with 59.24%. The age range was dominated by 38-47 bracket with 36.55%. Respondents' educational level was predominantly degree holders with 60.04%. Finally, 62.65% of the respondents belong to the service industry classification. Test of normality was verified through the Kolmogorov-Smirnov and Shapiro-Wilk's test (Pallant, 2007). The *p*-values for all the constructs were greater than the  $\alpha$ -value of 0.05 (Pallant, 2007); this meant that the data was normally distributed. Multicollinearity was addressed by using only correlation coefficients which were not above 0.80 (Hair *et al.*, 2010).

#### **Moderated-Mediation Model**

The study deploys a moderated-mediation model to assess the extent to which job crafting (JC) relates to entrepreneurs' innovativeness (EI) through self-initiated AI learning (S-AI). First, the study findings unearth that job crafting significantly predicts self-initiated AI learning (b = 0.151, SE = 0.041, t(498) = 3.671, p < 0.001), and entrepreneurs' innovativeness (b = 0.296, SE = 0.031, t(498) = 9.558, p < 0.001) accordingly, the study confirms H2a and H1 respectively. Also, self-initiated AI learning positively predicts entrepreneurs innovativeness (b = 0.287, SE = 0.084, t(498) = 3.396, p < 0.01) accordingly, confirming H2b (see Fig. 1).

Second, the research assesses the mediating effect of self-initiated AI learning between job crafting and entrepreneurs innovativeness. Mean estimate of the indirect effect of job crafting on entrepreneurs innovativeness via self-initiated AI learning was (b = 0.014, SE = 0.006) with [95%: *LL 0.004, UL 0.026*]. Accordingly, mediating effect of self-initiated AI learning between job crafting and entrepreneurs innovativeness was confirmed (H2) (see Fig. 1).

Third, the research explores moderating effect of dynamic capabilities (DC). Precisely, the assessment was conducted to establish linear and interaction effects of self-initiated AI learning (S-AI) and dynamic capabilities. The outcome shows that interaction term S-AI\*DC positively predicts the relationship between S-AI and entrepreneurs innovativeness (b = 0.090, SE = 0.030, t(498) = 2.996, p < 0.01), thus confirming H4. Furthermore, the conditional and total effects from S-AI to entrepreneurs' innovativeness were assessed against specific moderator values of dynamic capabilities (DC) ( $M \pm 1$  SD) (see Fig. 1). Research outcomes show that all indirect effects were

significant within  $\pm$  1 SD. Thus, demonstrating that the prediction of entrepreneurs' innovativeness by self-initiated AI learning is probable within the dynamic capabilities range of M  $\pm$  1 SD; and that the indirect effect from self-initiated AI learning to innovativeness is higher for entrepreneurs with higher dynamic capabilities compared to entrepreneurs with lower dynamic capabilities.

# (Insert Figure 1 here)

# **Discussion and Conclusion of findings**

This paper explores direct and indirect effects between job crafting, Self-initiated AI learning, dynamic capabilities and entrepreneurial innovativeness among craft family business owner-managers in Ghana. The finding shows that job crafting positively predicts entrepreneurs' innovativeness. The study infers that task redesign is a prerequisite for commercializing craft works, which hitherto were principally focused on the preservation of professional traditional heritage. The outcome is a testament to related empirical works, which have reasonable explanation that if craft entrepreneurs redesign routine task activities in-line with contemporary standards, then they will harness the benefits of efficiency and consumer appeal (Rondi *et al.*, 2024; Sharma and Nambudiri, 2020). Furthermore, the study asserts that job crafting is a demonstration of proactive behaviors that are beneficial to entrepreneurs in times of market uncertainties. These behaviors help craft entrepreneurs to generate and implement novel ideas that may help a family business to gain competitive edge in a global market. Given this, the study concludes that job crafting contributes to innovativeness among craft family business ownermanagers in Ghana.

Also, job crafting was found to be positively linked to self-initiated AI learning among craft entrepreneurs in Ghana. The study infers that craft entrepreneurs' proactive task behaviors may be ignited through self-driven AI supported learning. AI affordances provide the requisite virtual learning platforms for upgrading knowledge and skills in task performance. The study asserts that AI affordances deliver benefits such as modification and synergizing of task activities. reduction of waste and elimination of errors (Duan et al., 2023; Xu et al., 2023). The study result confirms that job crafting is facilitated through self-initiated AI learning among craft entrepreneurs. This result confirms studies conducted by (Nguyen and Nguyen, 2024), as well as (Waldkirch et al., 2021), where workers leverage on digital affordances to modify task boundaries in order to harness opportunities for firm growth. Ensuing, the effect of self-initiated AI learning on entrepreneurs' innovativeness was established as significantly positive. This result corroborates earlier studies undertaken by Upadhyay et al. (2023), as well as, Nguyen and Nguyen (2024), where AI affordances was established as a positive predictor of entrepreneurial innovativeness. Separately, both studies emphasize the relevance of artificial intelligence improving product development and general task performance. The study posits that a craft entrepreneur's openness and desire to engage AI affordances for skills upgrade is good a starting point for incubating and implementing novel ideas.

The mediation hypothesis demonstrates that self-initiated AI learning acted as a mediator between job crafting and entrepreneurs innovativeness. The outcome signifies that self-initiated AI adequately explains the link between job crafting and entrepreneurs innovativeness. This assertion highlights the intervention role AI affordances play in equipping craft entrepreneurs with modern competences in response to rapidly changing market dynamics and increasing hypercompetitive demands. This result corroborates extant works undertaken by Alemayehu and Chen (2021), as well as, Sahibzada *et al.* (2020), where self-inspired and technology enhanced creative learning was proven as a mediator between task proactivity and innovativeness. On separate accounts, both studies emphasize the relevance of self-directed learning through digital affordances as a major bridge that connects redesigning and reenergizing of work activities and innovativeness. Consequently, the study infers that craft entrepreneurs' positive attitudes toward acquiring new competences through AI affordances help shape their skills sets for firm innovativeness. Capacity of self-initiated AI learning to mediate between job crafting and craft entrepreneurs innovativeness in the study is grounded in both effectuation and contingency theories.

Regarding outcome of the moderation effect, the interaction term 'S-AI\*DC' moderates between self-initiated AI learning and entrepreneurs innovativeness. This outcome renders empirical support to earlier related works, where dynamic capabilities was proven as a moderator between proactive behaviors and entrepreneurial innovativeness (Fernandes *et al.*, 2024; Lu *et al.*, 2023). As a result, it is rational to state that capacity of 'S-AI\*DC' to moderate between self-initiated AI learning and innovativeness could be explained by craft entrepreneurs' agility, social networking, intrinsic motivation and digital competency (Chatterjee *et al.*, 2023; Hindrawati *et al.*, 2023).

# Implications and Conclusions

The study makes several theoretical contributions to SME literature in general and craft focused family businesses literature in particular. First, the study extends literature on cognitive limitations of effectuation theory by integrating contextual relevance (contingency theory) into its practical application. The study makes an intellectual claim that although market externalities may pose considerable threats to craft entrepreneurs, it is imperative for these businesses to analyze their situational contexts before decisions are taken. Second, the study extends literature on the concept of self-initiated work adjustment learning (SIWAL). Despite being a novel concept in organizational studies, SIWAL has not received much research attention in organizational and entrepreneurial literature. Henceforth, the current study examines SIWAL from the perspective of AI affordances for knowledge upgrade. Thus, the study addresses a key challenge identified in the meta-analysis conducted by Zhang and Parker (2019), where the authors made a call for future studies to explore links between organizational learning and self-driven initiatives. Second, the study advances knowledge on contingency theory (CT) by deploying its 2 primary strands to situate effectuation theory in context of innovativeness among craft family businesses.

Specifically, the study relied on the first strand to throw light on the assumption of boundary conditions through the introduction of moderated mediation effects. Further, the second strand highlights the relevance of techno-structural fit of firms. The study deploys this assumption to explain how contextual factors such as digitalization and competition shape job crafting among craft family businesses. Merging effectuation and contingency theories create a unique bridge between redesigning tasks and operational novelty in a rapidly evolving techno-structural business environment.

For practical implications, the study adds to the growing pool of literature on entrepreneurial ecosystem discourse (Rondi *et al.*, 2024; Thai *et al.*, 2023). In contemporary times, academic research on entrepreneurial ecosystem has gained considerable scientific inquiry. Notable areas of inquiry include commercial idea incubation, creating opportunities from market uncertainties and optimization of global competiveness (Kansheba *et al.*, 2024). The current study demonstrate means through which entrepreneurial ecosystem dynamics influence craft family businesses' economic viability. The study explores digital offerings and individual's aptitude to use these offerings to reengineer skills and redesign tasks for productive efficiencies and to gain commercial market appeal. By so doing, the study projects the relevance of craft businesses in opening up commercial frontiers with the aid of digital technologies for trans-regional and national consumer appeal (Fraiberg, 2017). Also, the study points out the inherent tenets of family businesses, which include family value and belief systems, and integrates them with modern trends such as learning and openness to experience, which is aided by digital affordances. Thus, the study uniquely espouse relevance of integrating craft entrepreneurship, digital technologies and family business for success.

#### Limitations and Future Research Directions

Notwithstanding numerous pragmatic implications arrived at by the study, some notable limitations are worth mentioning for the purpose of future research direction. The current study assessed job crafting, self-initiated AI learning, dynamic capabilities and entrepreneurial innovativeness from a cross-sectional design perspective. Although this research design is effective in the assessment of opinions and attitudes of persons, it is limited in its capacity to reflect changing opinions and attitudes overtime. Also, the study was restricted to craft-based family firms, which are commonly deemed as custodians of ancestral professional heritage. These firms have unique operational methods that are grounded in tradition, hence influence entrepreneurial skills development. Consequently, future studies could explore in-depth means by which traditions impede or promote the use of digital technologies for entrepreneurial innovativeness.

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 Table 1. Factor Analysis, Reliability and Composite Reliability of Constructs

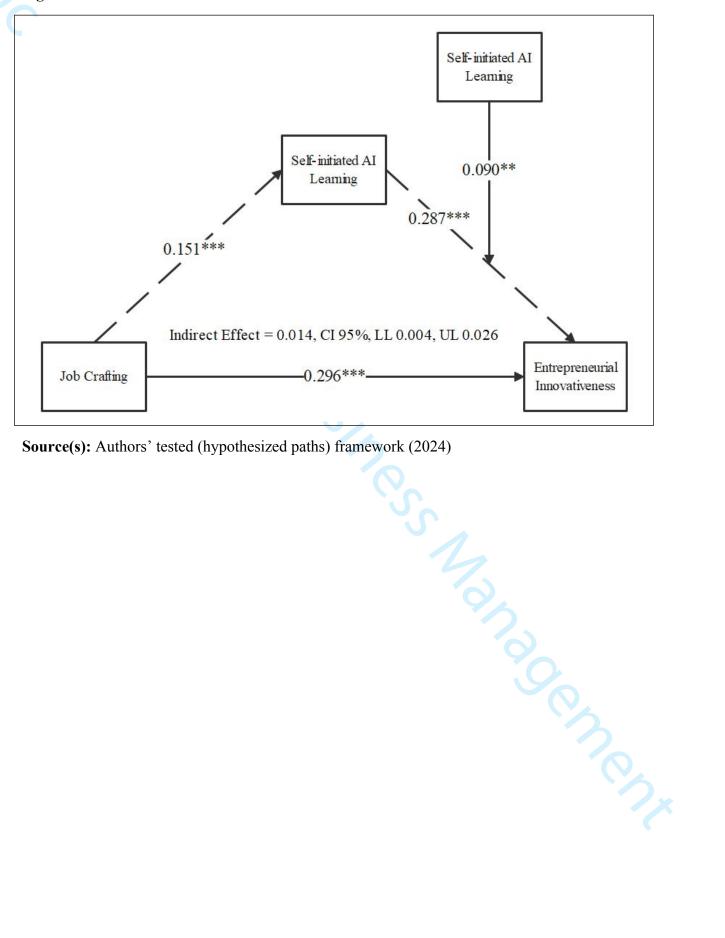
Factor measurement	Loadings	Variance	R	CR
		Exp. (%)		
Entrepreneurial Innovativeness ( $\alpha = 0.886$ )		27.794		0.979
EI3	0.843		0.809	
EI10	0.841		0.892	
EI17	0.839		0.901	
EI7	0.833		0.888	
EI1	0.821		0.898	
EI16	0.820		0.799	
EI8	0.816		0.813	
EI2	0.802		0.788	
EI13	0.800		0.745	
EI19	0.797		0.904	
EI4	0.772		0.884	
EI15	0.769		0.828	
EI11	0.748		0.865	
EI12	0.731		0.778	
Job Crafting ( $\alpha = 0.851$ )	0.050	18.089	o <b>=</b> 00	0.974
JC14	0.852		0.788	
JC6	0.831		0.804	
JC9	0.822		0.705	
JC3	0.819		0.911	
JC19	0.813		0.886	
JC11	0.804		0.842	
JC18	0.804		0.903	
JC5	0.789		0.814	
JC17	0.786		0.796	
JC8	0.733		0.846	
JC7	0.721		0.906	
JC2	0.706		0.844	
JC12	0.702	12 227	0.866	0.022
Self-initiated AI Learning ( $\alpha = 0.807$ )	0.000	12.337	0.012	0.933
S-AI6	0.890		0.912	
S-AI4	0.814		0.848	
S-AI2	0.744		0.874	
S-AI1	0.741		0.904	
S-AI7	0.711		0.846	

Table 1. Continuation			
Oynamic Capabilities ( $\alpha = 0.829$ )	10	.543 0.966	
DC6	0.854	0.882	
DC11	0.829	0.891	
DC9	0.822	0.794	
DC3	0.813	0.882	
DC1	0.811	0.775	
DC14	0.805	0.781	
DC4	0.779	0.894	
DC13	0.748	0.872	
DC7	0.712	0.892	
KMO = 0.803, Bartlett's test of sphericity: $\chi$ 2 = 7343.005, p	< 0.000	0.072	

Table 2. Mean, SD, Reliability Measures and Inter-correlation for Constructs

	CR	AVE	1	2	3	4
Job Crafting	0.974	0.616	0.785			
Self-initiated AI Learning	0.933	0.613	0.163**	0.783		
Dynamic Capabilities	0.966	0.637	0.138**	0.189**	0.798	
Entrepreneurial Innovativeness	0.976	0.653	0.415**	0.481**	0.243**	0.808
Mean			3.910	4.031	2.997	3.458
SD			0.735	0.685	0.809	0.684

Figure 1. Tested Research Model



**Source(s):** Authors' tested (hypothesized paths) framework (2024)