### **FEASIBILITY**

115 - PROJECT FEASIBILITY

116 - FINANCIAL COMMITMENT

117 - NET INCOME - YEAR ONE

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### PROJECT FEASIBILITY

The client would like to contribute to the community by providing a service that is sustainable in terms of efficiency and productivity.

His personal interest in the project has resulted in capital costs that are 20% higher than those projected for a development of this nature.

The client is also of the opinion that this development should be used and seen as a community development opportunity and as such, the additional costs for on the job training and labour intensive methods of construction are justifiable.

### ONGOING COSTS

### Economic Viability of the evelopment

The development is to cater for the erection of a crematorium complex complete with a welcoming centre housing administrative buildings, priest interview rooms and ablusion facilities. One main chapel and two smaller chapels complete the total development to the north of the site. to the south of the property a crematorium building adjacent a memorial garden needs to be provided. The over all are of the development is 2000m2,

### Profitability

The development has been calculated to break even after a period of 10 years, according to the owner this is acceptable as the development must be seen as a community driven project. The internal rate of return is estimated to be in the region of 10.38% and is on average with the local economy should the client have rather invested his money in the bank.

Over the past few years there has been a marked increase in the number of cremations taking place, and with the depletion of suitable land for burial cremation is set to be come the norm when it comes to the disposal of the dead. For the sake of calculation an increase in the quantity of cremations has been estimated at an average of 7% per annum thus these calculations have been calculated on a 75% effecience [74].

# PROJECT FEASIBILITY

310	NE BRIDGE MEMORIAL PARK		
	FINANCIAL COMMITMENT		
			R
Estimated current building cost of buil	Idings and other improvements		11,500,
Memorial Chapel and Auxillary Fund	ctions		5,000,
Crematorium and Auvillary Function			3,250,
Gardens of Remebrance			1,750,
External Works and it associated wo	orks		1,500,
Allowance for escalation :-	0		1,627,
up to ténder date (pre-contract) : 11,500,000 x 0.65 % pr	m x 7 months		523,
from tender date up to completion date 12,023,300 x 0.85 % pr		0.60	1,103,
Estimated cost of buildings and other imp	provements including escalation (date)		13,127,
Professional fees and disbursements		12.50 %	1,640,
Local authority fees for approval of plans	and other sundry disbursements and fees		110,
Land value including agent's fees and tra	nsfer charges		3,500,
Rates and taxes, etc. during the construct	tion period		100,0
Loss of Interest and/or Interest on Bond o	or Opportunity Cost over the contract		
period b (interest compounded monthly) 18,477,900 x 12.00 % pa	a x 20 months 0.4161		1,876,3
			20,354,2
LESS: Interim income			-,-
FINANCIAL COMMITMENT - CAPITAL C	COST		20,354,2

# PROJECT FEASIBILITY

STONE BRIDGE MEMORIAL PARK					
NET INCOME (FIRST YEAR)					
	R				
Cremantion Cost 198 No / mnths @ R 1,000.00 per No   Rentals of Chapel for Funeral Servic 198 No / mnths @ R 250.00 per No   Rentals of Chapel for Church Servic 4 No / mnths @ R 100.00 per No   Sales of Urn 99 No / mnths @ R 100.00 per No   Sales of Urn Placement 99 No / mnths @ R 100.00 per No   Sales of Funerary Miscellaneous 1 Sum @ R 50,000.00 per No	198,00 49,50 40 9,90 9,90 50,00				
Estimated Gross Monthly Income	317,70				
Estimated Gross Annual Income (First Year)	3,812,40				
LESS : Estimated Annual Expenditure	1,986,00				
Staff emoluments	750,00				
Cleaning materials and general servicing expenses	250,00				
Special maintenance and operating expenses					
Insurances etc.	50,00				
Property rates and taxes	36,00				
Administration charges	150,00				
NET INCOME (First Year)	1,826,40				
NOTE:					
1 Assumption has been made that the facilities will be operated at 75% of its maximum pote	ential.				
RETURN ON FIRST YEAR					
This is the Net Annual Income expressed as a percentage of Total Financial Commitment					
Based on the aforegoing information, the Developer can expect a return on his total Financial Commitment in the first year of :-					

### PROJECT FEASIBILITY

#### ECONOMIC VIABILITY ANALYSIS FOR A LETTING SCHEME

#### CHAPLIN CORNER OFFICE DEVELOPMENT

### PROVISIONAL INTERNAL RATE OF RETURN

Assumptions:-

Growth in annual net income is at 12%

Year	Gross Income	Expenditure/ Operating Costs	Net Cash Flow	Cumulative Cash Flow	Notes (See Below)	Return
0		20,354,200	(20,354,200)	(20,354,200)	1	0.00
1	1,826,400	0	1,826,400	(18,527,800)		8.97
2	1,826,400	0	1,826,400	(16,701,400)		8.9
3	1,826,400	0	1,826,400	(14,875,000)		8.9
4	1,826,400	0	1,826,400	(13,048,600)		8.9
5	2,100,360	0	2,100,360	(10,948,240)	2	10.3
6	2,100,360	0	2,100,360	(8,847,880)		10.3
7	2,100,360	0	2,100,360	(6,747,520)		10.3
8	2,100,360	0	2,100,360	(4,647,160)		10.3
9	2,268,389	0	2,268,389	(2,378,771)	2	11.14
10	2,268,389	0	2,268,389	(110,382)		11.14
11	2,268,389	0	2,268,389	2,158,006		11.14
12	2,268,389	0	2,268,389	4,426,395		11.1
13	2,449,860	0	2,449,860	6,876,255	2	12.0
14	2,449,860	0	2,449,860	9,326,115		12.0
15	2,449,860	0	2,449,860	11,775,975		12.0
16	2,645,849	0	2,645,849	14,421,824	2	13.00
17	2,645,849	0	2,645,849	17,067,672		13.00
18	2,645,849	0	2,645,849	19,713,521		13.00
19	2,645,849	0	2,645,849	22,359,370		13.00
20	23,000,049	0	23,000,049	45,359,418	3	113.00

#### Notes:

- 1 Total Financial Commitment
- 2 Assume the Following Income Growth

Year 1 to Year 4 No Growth

Year 5 to Year 8 Year 9 to Year 12 Year 13 to Year 15 Year 16 to Year 20 15% Growth in Year 5 and remain same to Year 8 8% Growth in Year 9 and remain same to Year 12 8% Growth in Year 12 and remain same to Year 15 8% Growth in Year 16 and remain same to Year 20

3 Terminal value equal to Total Financial Commitment added to Year 20 income

### Internal Rate Of Return:

Based on the above the Developer can expect an Internal Rate of Return (IRR) of :-

IRR = 10.38%