Appendix A: Glossary

1. Introduction

The following terms are defined as they have either not been defined or have not been explicitly defined within the body of the dissertation. The purpose of the glossary is to provide a common understanding of terms that form a foundation for the main problem; the impact of the internet on organisational culture within the IT industry. Terms that are not defined in the glossary are defined as they occur within the various chapters.

Additional terms have been defined in the fact sheet that is part of the questionnaire. This can be found in Appendix B.

2. Definition of terms

Behaviour

To behave is to act or react in a specified way. Behaviour refers to manners or the way of doing things (Sykes, 1978:67). Synonyms for behaviour according to the thesaurus are: actions, bearing, carriage, comportment, conduct, demeanour, deportment, manner, ways, functioning, operate (Collins, 1998:45)

Culture

"Culture is a pattern of beliefs and expectations shared by the organization's members. These beliefs and expectations produce norms that can powerfully shape the behaviours of individuals and groups" (Grantham, 2000:34). The Thesaurus lists the following synonyms: civilisation, customs, life style (Collins, 1998:105).

Cyberspace

"Computer theorists use the term 'cyberspace' to refer to the notional social arena we 'enter' when using computers to communicate. 'Cyberspace' can be used more generally to refer to the potential 'lifeway' or general type of culture being created via Advanced

Information Technology (AIT), the congeries of artifacts, practices, and relationships coming together around computing" (Hakken, 1999:1).

Digital age

The age or era of electronics, e.g. the computer, television, cellular telephone, etc. Hakken (1999:245) defines this as the "post-industrial" age.

Digital property

Electronic belongings, e.g. computer files. Harris (1998:6) defines that digital property "...is the content on your computer or on the Internet".

E-business (electronic business)

"The digital enablement of transactions and processes within a firm, involving information systems under the control of the firm" (Laudon, and Traver, 2002:7).

E-commerce (electronic commerce)

"Encompasses all business conducted by means of computer networks" (Department of Communications, Discussion Paper on Electronic Commerce, 1999:4). Laudon and Traver (2002:6) describe e-commerce as "the use of the Internet and the Web to transact business. More formally, digitally enabled commercial transactions between and among organizations and individuals".

Global village

Term that is used to describe the phenomenon of globalisation, the effect that the world feels smaller and more like a small town or community because of the connection that people have as a result of the internet.

Internet abuse

The exploitation and misuse of the organisation's internet resource by employees. Specifically this is the abuse of the organisation's time, reputation and expenses in terms of bandwidth, misrepresentation of the organisation on the internet and misuse of employees' productive working time.

Online

Connected to the internet.

Values

"Standards or principles considered valuable or important in life" (Mark, 1999:45). Lessem (1990:49) states that values are manifestations of the culture but not necessarily the essence of culture.

Virtual communities

Groups of people who communicate over the internet with each other on topics that they have in common. Virtual communities have commonalities with physical communities in that they meet regularly, exchange ideas and share common interests (i.e. reasons for being part of the community).

World Wide Web

"The subset of Internet computers that connects in a specific way that allows for easy sharing of data using a standard interface" (Schneider and Perry, 2000:394).

Appendix B: Questionnaire

Definitions

The following definitions are supplied to remove ambiguity that may exist around specific terminology that is used in the questionnaire. Other definitions may exist so please read the definitions in context of the questionnaire.

Consulting environment

The environment that exists where services are sold to assist in the solving of a problem or in the exploitation of an opportunity. This problem/opportunity may also be software development.

Internet policy

The policy that an organisation employs in order to control the use or abuse of the internet and email within the organisation. The internet policy states what the employee is forbidden to do on the internet and with email as well as what his/her rights are in this regard.

Netiquette

Email etiquette. For example: do not type only in capital letters; do not forward chain letters; etc.

Organisational culture

Corporate or organisational culture is similar but not the same as national, ethical, religious or any other culture. Organisational culture specifically refers to the values and behaviors of employees in work organisations.

Organisational culture due diligence

The process of reviewing and investigating the statements and representations of an organisation with respect to its attitudes; beliefs; values and accepted norms.

Software development environment

The environment that exists in which software is built or enhanced.

Subculture

A fragment of a culture that exists within a culture – the beliefs, values and assumptions that may compete with the dominant culture. A subculture may be present within the different divisions or business units of an organisation – or they may exist within the same division or business unit.

Appendix B: Questionnaire

Questionnaire MCom Informatics dissertation

Purpose:

This questionnaire serves to gather information on different views on the impact of the internet on organisational culture. It aims to determine how employees use the internet and email at work, both for business and for personal use, and what impact this has on organisational culture.

How to complete the questionnaire:

This questionnaire should be completed as honestly as possible; there are no incorrect answers. You can complete it electronically or by hand if you would prefer to print it. Please mark answers with a cross in the appropriate checkbox.

Should you be unfamiliar with the specific terminology used in this questionnaire please refer to the attached definitions. Should you have any further questions please do not hesitate to ask; contact details are provided on page 9.

There are five sections:

Section:	Contains:
A:	Personal details
B: Internet and email use for business purposes	
C:	Internet and email use for personal purposes while at work
D:	Organisational culture
E:	Culture and attitude towards the internet/email in the organisation

^{*} Denotes optional fields

Section A: personal details

Name *:	
Occupation:	
Grade/level*:	
Telephone #*:	
Email address:	

Please note that even though Grade/level is an optional field, if the exact grade or level is confidential or sensitive, it would be beneficial to the study if you could fill in: junior; senior; or middle management.

Section B: internet and email use for business purposes				
1.	. Do you use the internet or email for work purposes?			
	Yes No			
2.	If yes, please describe what you use the internet or email for: (Include primary as well as supporting work activities – e.g. primary being web design (internet) or customer response (email) and supporting being timesheet capture and approval (internet) or communication with team (email))			
3.	Do you find your colleagues who have access to the internet and email more or less available?			
	More available Less available			
4.	How often do you use your organisation's intranet?			
	A few times a day			
	Daily			
	Weekly			
	Monthly or once in a while			
	Never			
5.	How useful do you find your organisation's intranet?			
	Extremely useful			
	Somewhat useful			
	Not useful at all			
Ρle	ease answer questions 6 – 8 if you answered yes to question 1 above:			
6.	Has the use of the internet or email made your work easier and faster or more difficult and slower? Please explain how: (You may tick both boxes if you substantiate your answer properly)			
	Easier/faster More difficult/slower			

Estim purpo	nate how much time you spend daily on the internet for work oses:
	More than 8 hours
	5 – 8 hours
	2.5 – 5 hours
	1 – 2.5 hours
	Less than one hour
Estim	nate how much time you spend daily on work-related email:
	More than 8 hours
	5 – 8 hours
	2.5 – 5 hours
	1 – 2.5 hours
	Less than one hour
ection	C: internet and email use for personal purposes while at
Do yo	ou have access to the internet at work for your personal use?
	Yes No
. If so, at wo	for which hours and for how long are you allowed to use the internet ork?
	Not during office hours and only for limited periods after hours
	Not during office hours and for unlimited periods after hours
	Anytime but only for limited periods
	Anytime and for unlimited periods

11. Are you allowed to send or receive personal emails during office hours?
Yes No
12. Please estimate the amount of time you spend on the internet and emails when your workload is normal:
More than 8 hours
5 – 8 hours
2.5 – 5 hours
1 – 2.5 hours
Less than one hour
13. Estimate this time when your workload is low:
More than 8 hours
5 – 8 hours
2.5 – 5 hours
1 – 2.5 hours
Less than one hour
14. Does the use of the internet or email hinder your productivity?
Yes No Somewhat
15. What sites do you visit most frequently?
Chat rooms
Leisure/information sites – e.g. sport or radio and TV station sites
News sites – e.g. CNN, Inet Bridge
Online services – e.g. banking or medical aid sites
Shopping and booking sites – e.g. Amazon or British Airways
Other (please specify)

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16.	Do you consider your personal internet use/email to be private while at work?
	Yes No
17.	If you answered yes to the above question: what would you do if this privacy was invaded? (For example: management called you in to discuss limiting your visits to particular sites or limiting the amount of personal emails sent from your account)
18.	Does the organisation you work for have an internet policy? Yes No
19.	If it does, how was your attention drawn to this and by whom? (Not the person's name, just his/her role in the organisation)
20.	If you answered yes to question 18 – which of the following measures is your organisation most likely to implement against employees who transgress the internet policy?
	General warning sent to all staff offences. Verbal warning
	Written warning Disciplinary action
	All of the above, in the same order, according to the number of offences offences
21.	Have you – or anyone you know – ever had measures enforced against you/them? If so, please describe these measures and how they were enforced.
	Yes No

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22. Where measures were taken, did you – or the person you know who this happened to – have knowledge of the internet policy?		
Yes No		
Section D: organisational culture		
23. Describe the culture of the organisation you work at in less than ten words:		
24. What is really important to your organisation? (E.g. producing quality work; working according to a set methodology or process; selling work)		
25. What behaviour or repeated actions contribute to this culture? (E.g. organisation socials/parties; incentives; information sharing sessions; informal recognition)		
26. Describe any subcultures that are present within your organisation: (Subcultures within your business unit/division or another)		
27. How does your organisation's culture differ from how it was defined in your interview before you joined the organisation?		
It differs completely, the culture is nothing like what was explained		
It differs somewhat but the core culture is the same		
It is exactly the same		
28. Are you aware of any differences in organisational culture between consulting and software development environments? If so, please describe these.		
Yes No		

	Has an organisational culture due diligence ever been conducted at your organisation in the time that you have been working there? Please indicate the number of years/months that you have been employed at your organisation.
	Yes No
	How would you describe the IT (Information Technology) industry's culture?
31.	How would you define "internet culture" (outside of the organisation)?
	Do you think that internet culture, as you described it in question 31, has an impact on your organisation's culture? If so, please describe how. Yes No
	In your opinion, has the IT industry culture been impacted the most by the internet as a result of being seen to be at the forefront of internet technology and innovation? Yes No
	Do you think it is possible for your organisation's culture to change? If so, what would change it? Yes No
35.	Has this culture changed in the past?
	Yes No

	If so, what events triggered this change? (Tangible and intangible events)
	Do you think that management describes the organisation's culture in the same way as you do?
38.	Yes No What does management do to change or enhance organisational culture?
Sec	ction E: attitude towards the internet/email in the organisation
	Do you think that the use of the internet and email at work has changed your organisation's culture? If so, please describe how: Yes No
	Do you feel that the internet and email has improved the quality of your life at work?
	Yes No
	If you had already entered the workforce when the internet was introduced for the first time, did any change management take place when the internet was implemented?
	Yes No
	Have you ever received training on the internet from your organisation? (If you have received this from another organisation please indicate the industry.)
	Yes No
43.	Has your organisation ever promoted or trained on netiquette?
	Yes No

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Appendix B: Questionnaire

Appendices

44. Do you have a disclaimer on your email?		
Yes No		
45. How often do you download or update virus protection software or patches?		
Weekly		
Once a month		
Once every three months		
Never		
Thank you for the time and effort taken to complete this questionnaire.		
The information drawn from the questionnaire shall remain private and confidential and shall only be used for the purpose of this research. Neither your name nor the name of your organisation will be revealed.		
Would you like to receive feedback on the results of this questionnaire?		
Yes No		

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Email: pcooke@iqgroup.net

Appendix C: Graphs

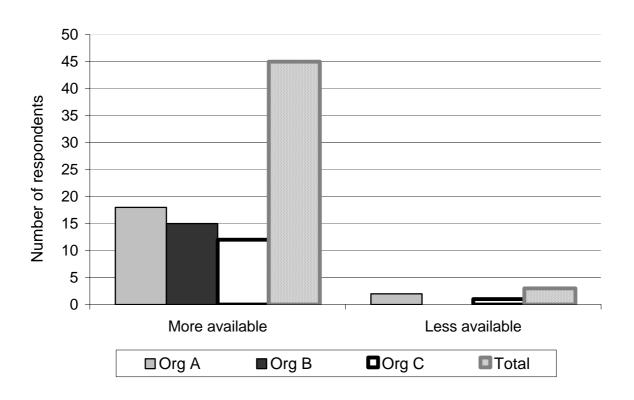
1. Introduction

Graphs have been compiled using the results obtained in the questionnaires. This appendix follows the sequence of the questions as set out in the questionnaire. Graphs have been compiled for specific questions in sections B – E. The information reflected in each of these graphs is discussed in chapter four. The reasons why some graphs and not others have been graphed are also discussed.

2. Graphs

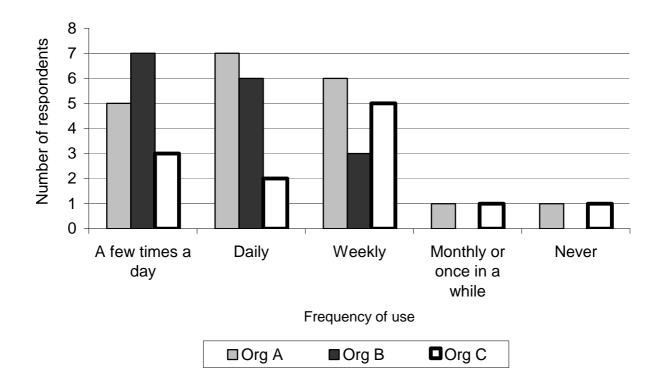
2.1 Section B: Internet and email use for business purposes

Question 3: Do you find your colleagues who have access to the internet and email more or less available?

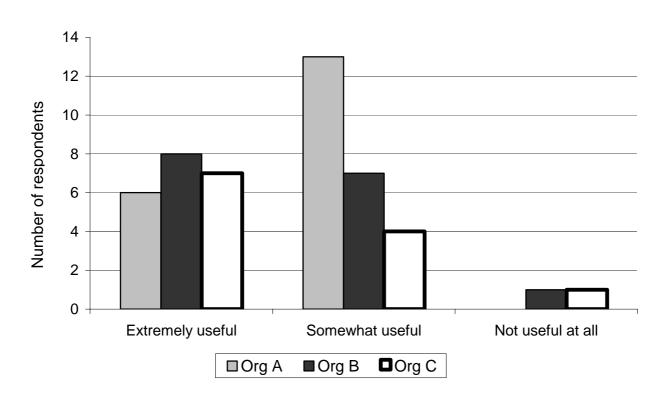


Question 4: How often do you use your organisation's intranet?

Options: a few times a day; daily; weekly; monthly or once in a while; never.

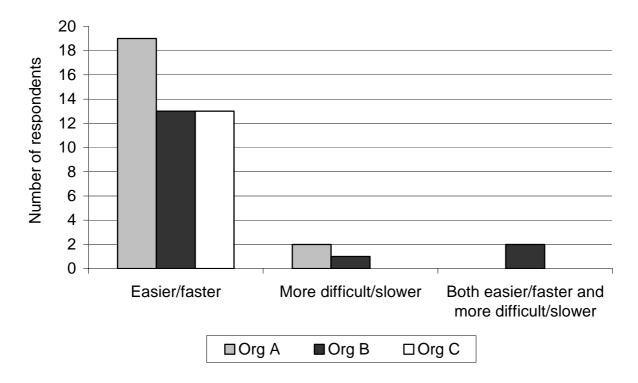


Question 5: How useful do you find your organisation's intranet? Options: extremely useful; somewhat useful; not at all useful.

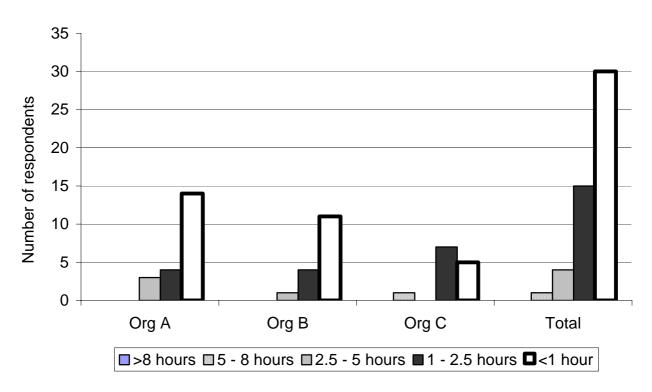


Question 6: Has the use of the internet or email made your work easier and faster or more difficult and slower? Please explain how.

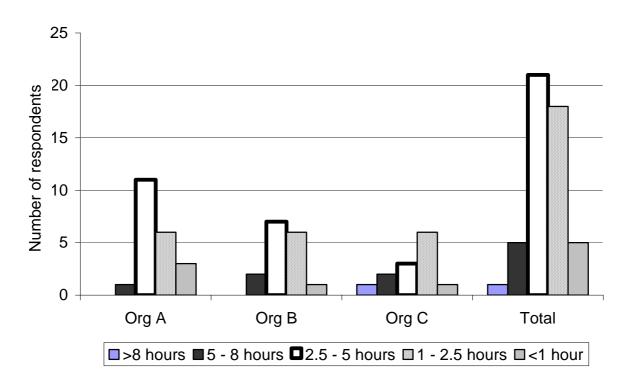
Options: easier/faster; more difficult/slower.



Question 7: Estimate how much time you spend daily on the internet for work purposes. Options: more than 8 hours; 5-8 hours; 2.5-5 hours; 1-2.5 hours; less than one hour.

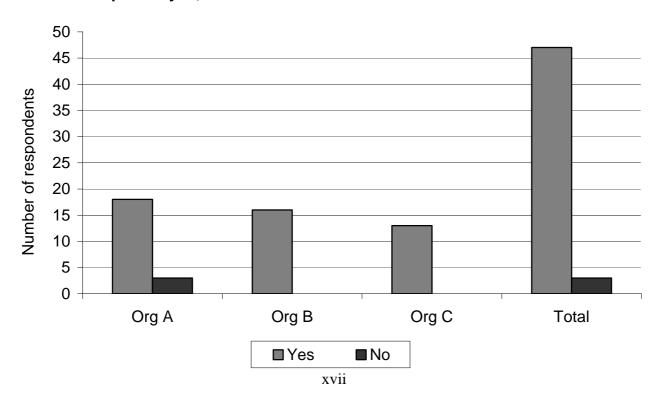


Question 8: Estimate how much time you spend daily on work-related email. Options: more than 8 hours; 5 - 8 hours; 2.5 - 5 hours; 1 - 2.5 hours; less than one hour.

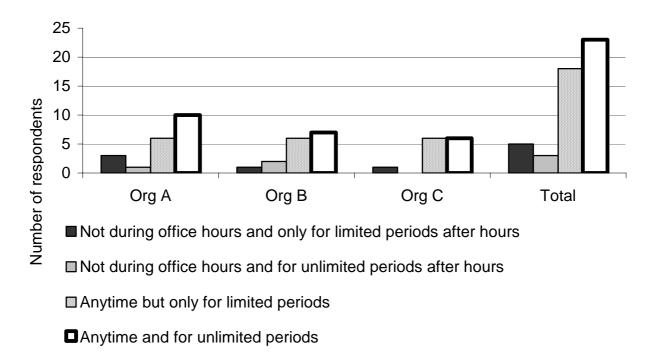


2.2 Section C: Internet and email use for personal purposes while at work

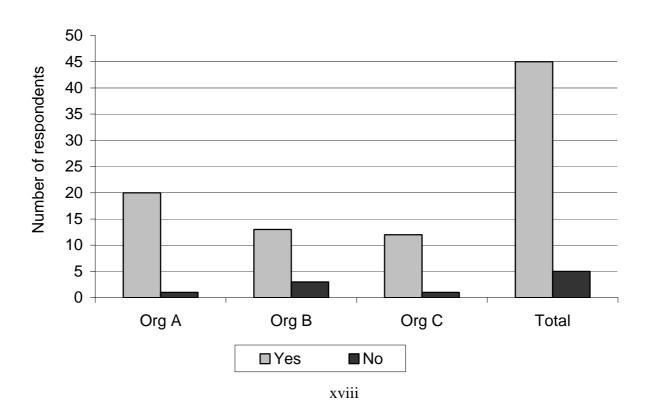
Question 9: Do you have access to the internet at work for your personal use? Options: yes; no.



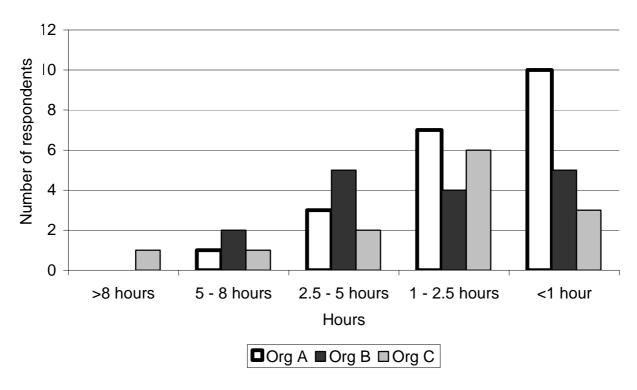
Question 10: If so, for which hours and for how long are you allowed to use the internet at work? Options: not during office hours and only for limited periods after hours; not during office hours and for unlimited periods after hours; anytime but only for limited periods; anytime and for unlimited periods.



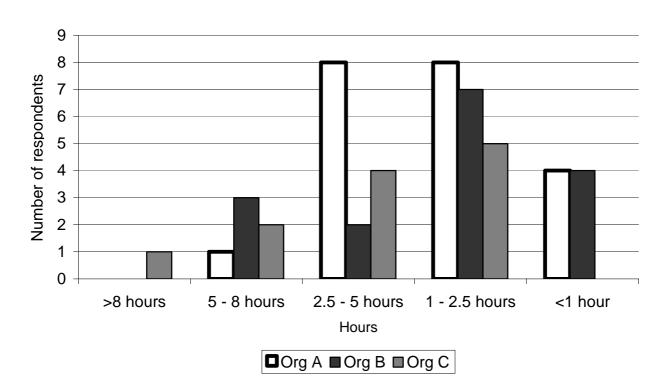
Question 11: Are you allowed to send or receive personal emails during office hours? Options: yes; no.



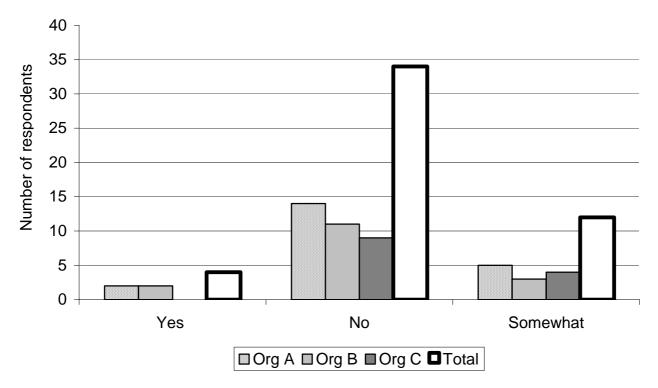
Question 12: Please estimate the amount of time you spend on the internet and emails when your workload is normal. Options: more than 8 hours; 5-8 hours; 2.5-5 hours; 1-2.5 hours; less than one hour.



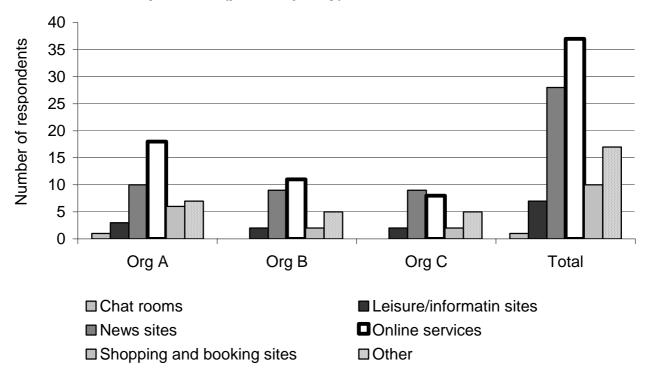
Question 13: Estimate this time when your workload is low. Options: more than 8 hours; 5 - 8 hours; 2.5 - 5 hours; 1 - 2.5 hours; less than one hour.



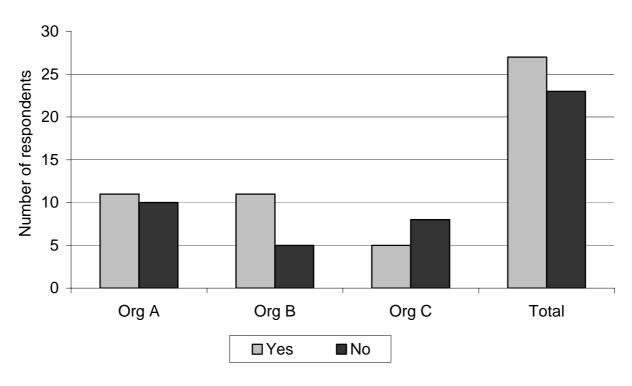
Question 14: Does the use of the internet or email hinder your productivity? Options: yes; no; somewhat.



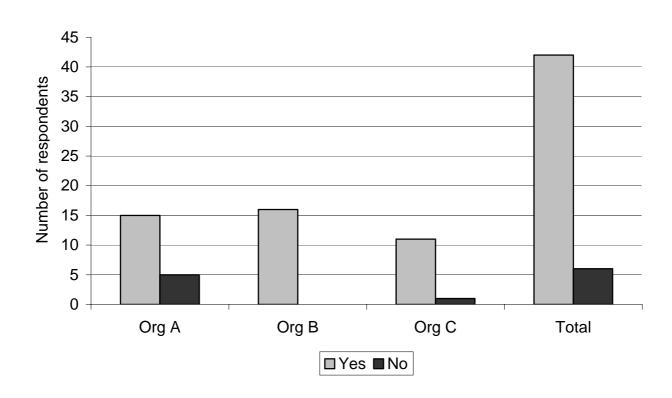
Question 15: What sites do you visit most frequently? Options: chat rooms; leisure/information sites – e.g. sport or radio and TV station sites; News sites – e.g. CNN, Inet Bridge; online services – e.g. banking or medical aid sites; shopping and booking sites – e.g. Amazon or British Airways; Other (please specify).



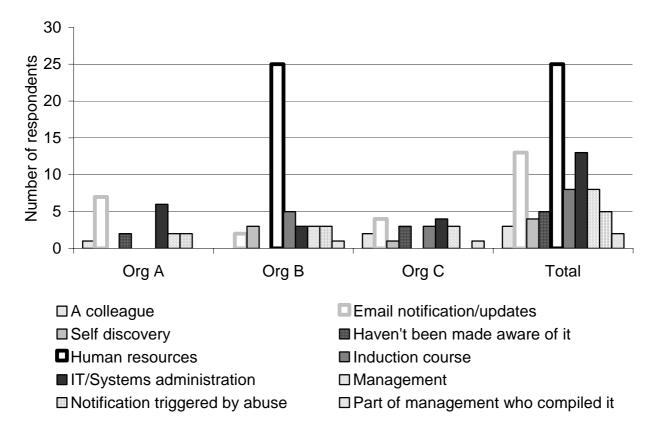
Question 16: Do you consider your personal internet use/email to be private while at work? Options: yes; no.



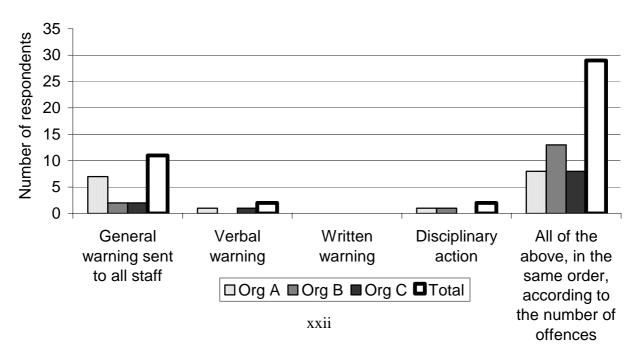
Question 18: Does the organisation you work for have an internet policy? Options: yes; no.



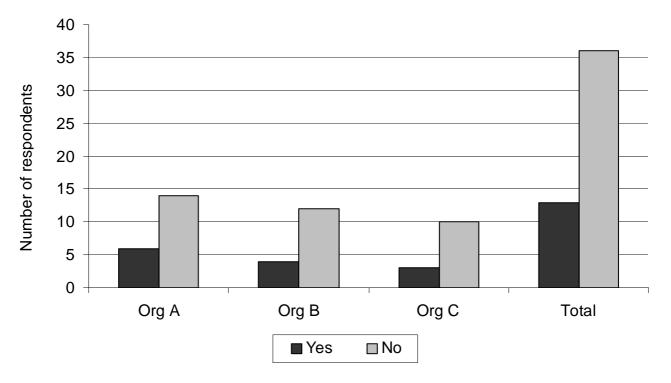
Question 19: If it does, how was your attention drawn to this and by whom? (Not the person's name, just his/her role in the organisation)



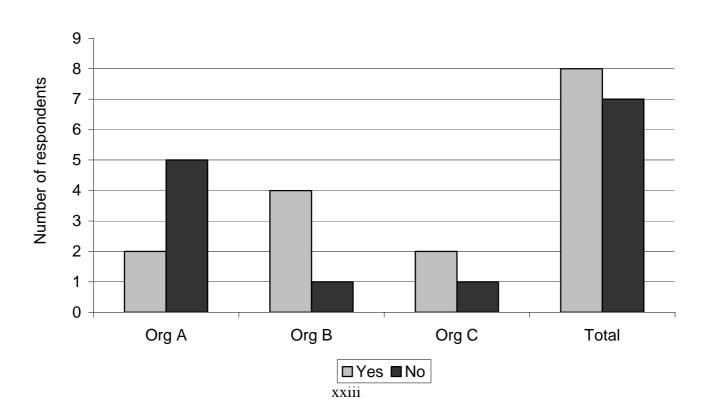
Question 20: If you answered yes to question 18 – which of the following measures is your organisation most likely to implement against employees who transgress the internet policy? Options: general warning sent to all staff; verbal warning; written warning; disciplinary action; all of the above, in the same order, according to the number of offences.



Question 21: Have you – or anyone you know – ever had measures enforced against you/them? If so, please describe these measures and how they were enforced. Options: yes; no.

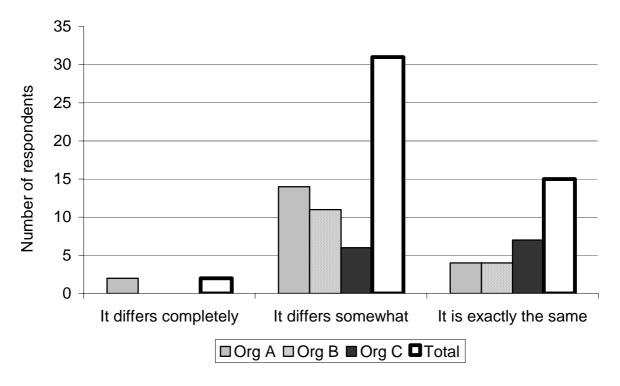


Question 22: Where measures were taken, did you – or the person you know who this happened to – have knowledge of the internet policy? Options: yes; no.

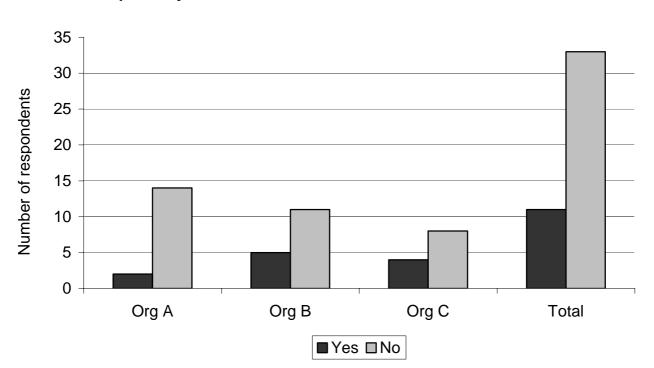


2.3 Section D: Organisational culture

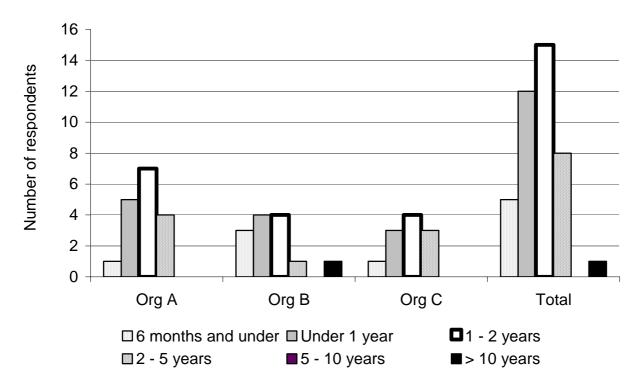
Question 27: How does your organisation's culture differ from how it was defined in your interview before you joined the organisation? Options: it differs completely, the culture is nothing like what was explained; it differs somewhat but the core culture is the same; it is exactly the same.



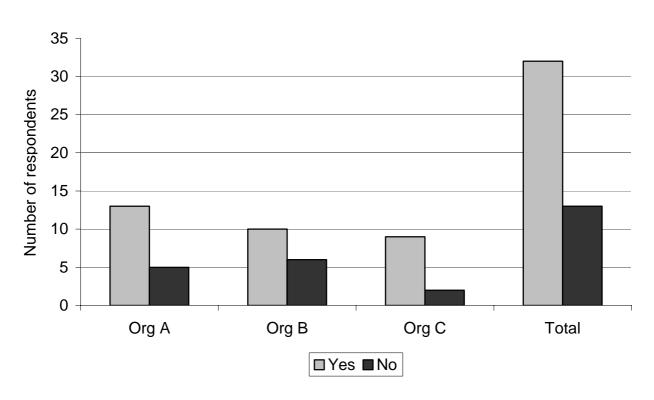
Question 29: Has an organisational culture due diligence ever been conducted at your organisation in the time that you have been working there? Options: yes; no.



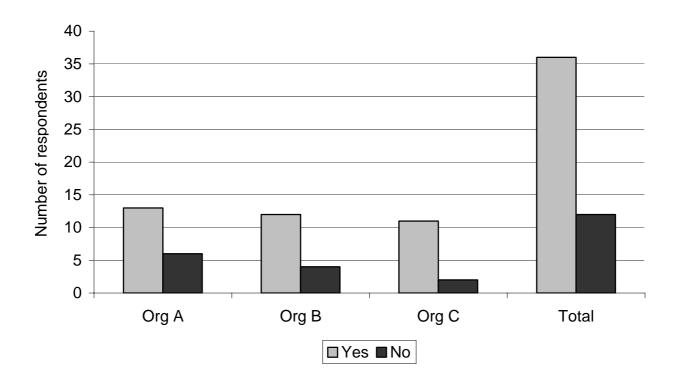
Question 29: Please indicate the number of years/months that you have been employed at your organisation.



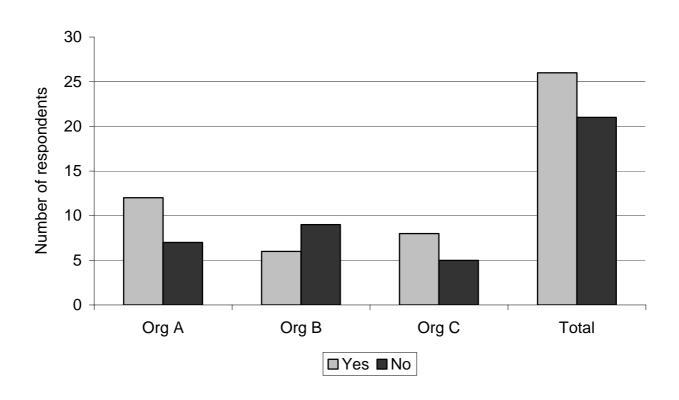
Question 33: In your opinion, has the IT industry culture been impacted the most by the internet as a result of being seen to be at the forefront of internet technology and innovation? Options: yes; no.



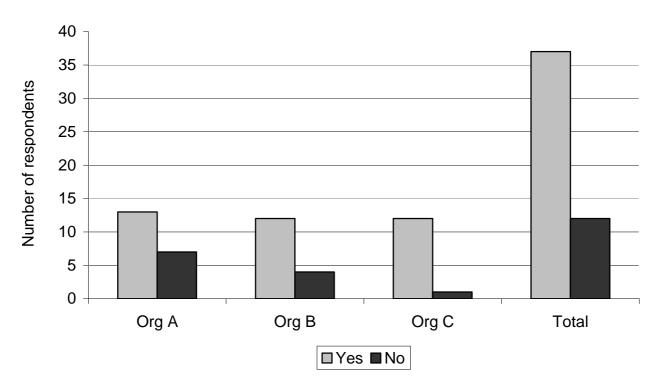
Question 34: Do you think it is possible for your organisation's culture to change? If so, what would change it? Options: yes; no.



Question 35: Has this culture changed in the past? Options: yes; no.

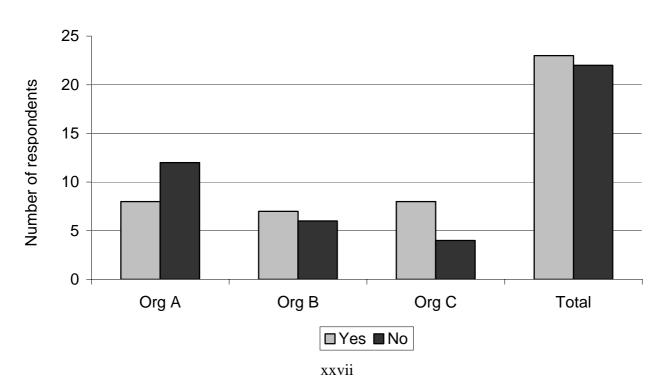


Question 37: Do you think that management describes the organisation's culture in the same way as you do? Options: yes; no.

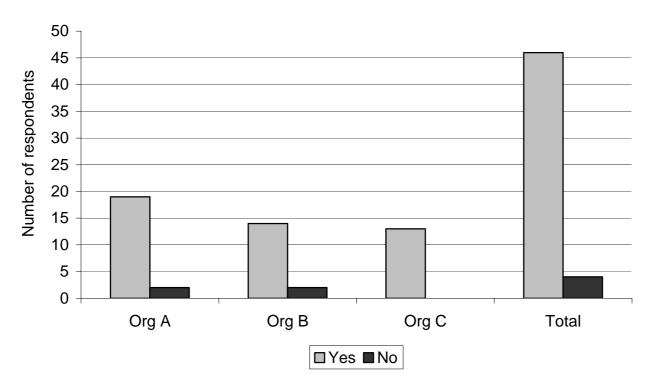


2.4 Section E: Culture and attitude towards the internet/email in the organisation

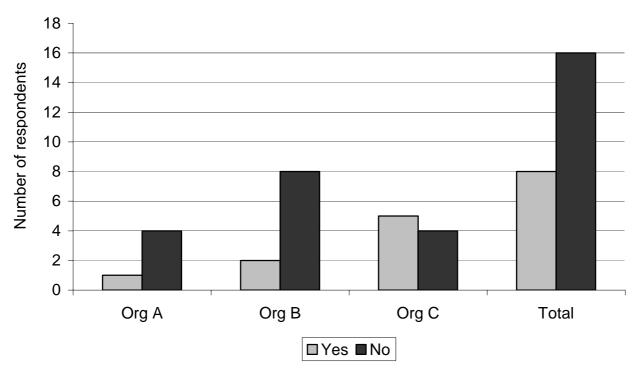
Question 39: Do you think that the use of the internet and email at work has changed your organisation's culture? If so, please describe how. Options: yes; no.



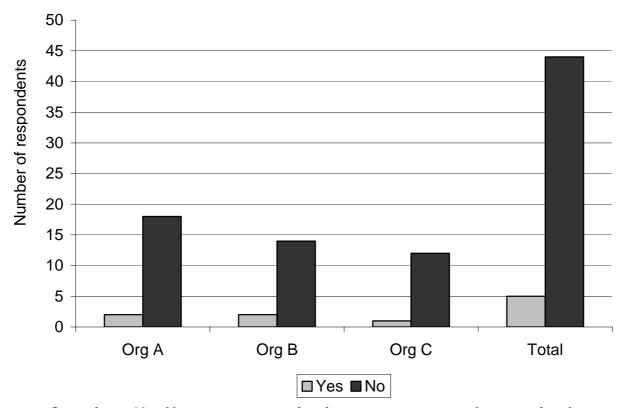
Question 40: Do you feel that the internet and email has improved the quality of your life at work? Options: yes; no.



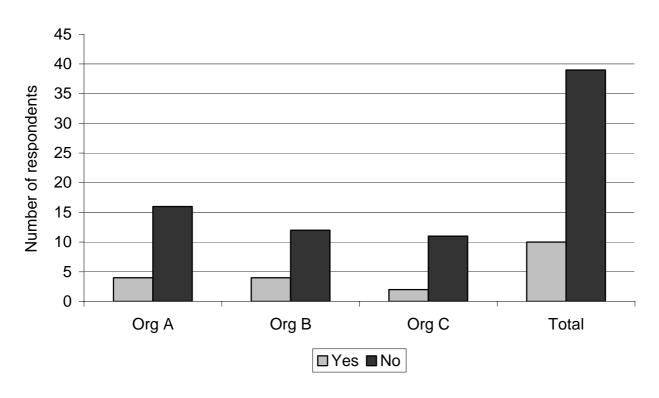
Question 41: If you had already entered the workforce when the internet was introduced for the first time, did any change management take place when the internet was implemented? Options: yes; no.



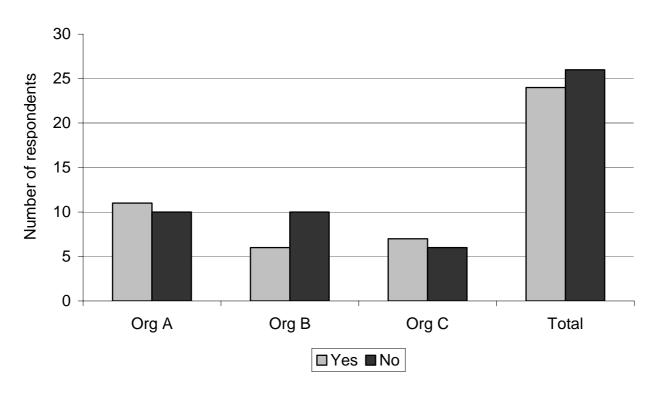
Question 42: Have you ever received training on the internet from your organisation? (If you have received this from another organisation please indicate the industry.) Options: yes; no.



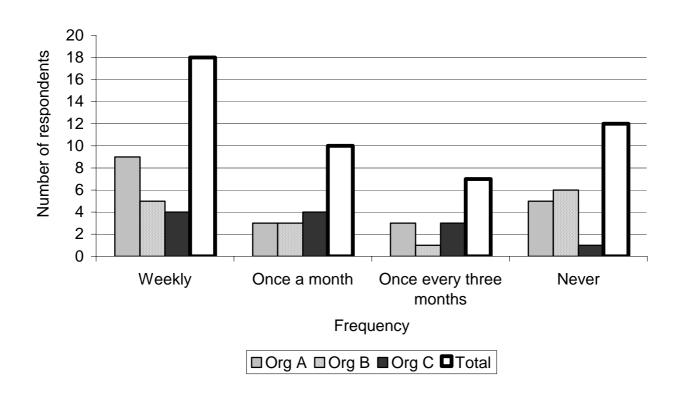
Question 43: Has your organisation ever promoted or trained on netiquette? Options: yes; no.



Question 44: Do you have a disclaimer on your email?



Question 45: How often do you download or update virus protection software or patches? Options: weekly; once a month; once every three months; never.



Appendix D: Interview Results

Question	Organisation A	Organisation B	Organisation C
	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
	manager, software development	information security manger	manager
	business unit head		
Who initially	The IT executive, another executive	The information security manager. The	The IT Department.
compiled the	and the IT manager (IT manager).	formal policy is on the intranet. It really	
internet		states that you may not go into porn	
policy?		sites, hate sites, things like that and it	
		also steers employees away from	
		abuse of the internet during office	
		hours. We also have in our	
		employment contracts that it covers	
		abuse of company assets. So it covers	
		everything (Information security	
		manager).	
How was the	The best of four other companies'		
internet policy	policies has been extracted (IT		
compiled?	manager).		

Question	Organisation A	Organisation B	Organisation C
	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
	manager, software development	information security manger	manager
	business unit head		
What are the	There is a need to have sufficient	Optimal use of bandwidth, putting the	
main reasons	bandwidth for clients for whom	company at risk and optimal use of	
for having an	organisation A hosts internet sites.	people's time (Information security	
internet	There is also a need to have a legal	manager).	
policy?	leg to stand on (IT manager).		
	Firstly as a security mechanism and		
	secondly to manage the resources		
	(Software development business unit		
	head).		
How often is	This is the first revision that has come		
the policy	out. It will get revised as new		
revised?	technology emerges (IT manager).		
How has the	It has recently changed and from now	HR covers the policy in the induction	
policy been	on will be issued to new employees	course and, over and above that, the	
communicated	upfront and existing employees will be	organisation has all the reminders that	

Question	Organisation A	Organisation B	Organisation C
	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
	manager, software development	information security manger	manager
	business unit head		
to employees?	notified of it. All employees will now be	result from the web marshal. However,	
	required to sign a declaration that they	from time to time there are reminders	
	have read and understood the policy	and therefore there is constant	
	(IT manager).	communication. Some employees are	
		called in for discipline (Internet banking	
	We've got a one-pager that states that	channel manager).	
	employees may only go to sites that		
	will not be offensive to others in the	Firstly there's a statement in the	
	office (Software development business	employment contract that requires	
	unit head).	people to familiarise themselves with	
		our organisation's policy. Then once a	
		year I'll put out something that gives a	
		broad outline of security issues. I	
		sometimes send these out via brochure	
		or email to the whole organisation.	
		There are also policies on shared	

Question	Organisation A	Organisation B	Organisation C
	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
	manager, software development	information security manger	manager
	business unit head		
		folders, public folders and on the	
		intranet. We also have a chat to new	
		employees – we supposedly give a ten-	
		minute talk about what they may and	
		may not do (Information security	
		manager).	
What is the	The employee who does not adhere is	It is up to management's discretion. It	
procedure for	"coached" by the IT manager at first. If	could be a warning or a dismissal,	
non-	this does not correct the behaviour	depending on the type of abuse.	
adherence to	then the business unit head will speak	However, I won't authorise someone to	
the policy?	directly to the employee and, if the	get back onto the system unless I'm	
	behaviour is still not corrected the full	satisfied with the type of disciplinary	
	HR disciplinary route will be followed	action that has taken place. If it's a	
	(IT manager).	chain letter and there has been an	
		impact on our image on the market I'll	
		enforce disciplinary action (Information	

Question	Organisation A	Organisation B	Organisation C
	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
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	business unit head		
		security manager).	
Has an	No (IT manager).	Management handles this, I can't give	
employee ever		you specific cases. We have had	
been		incidents where we have not renewed	
dismissed as		contracts though. Dismissals over	
a result of		browsing of porn, not as far as I know,	
visiting a		we have had written warnings though	
particular site?		(Information security manager).	
What other	In the future when organisation A has		
measures	a new technical infrastructure it will be		
have been	able to limit bandwidth so that only a		
taken to curb	certain amount of bandwidth is allowed		
internet	during working hours. After hours the		
abuse?	policy will allow unlimited access (IT		
	manager).		
What sites are	Mostly Hotmail accounts where MSN		

Question	Organisation A	Organisation B	Organisation C
	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
	manager, software development	information security manger	manager
	business unit head		
visited the	messenger is available. Banking sites		
most?	as well as audio stream sites such as		
	Highveld; 5FM; 702. Those are our		
	biggest bugbears at the moment (IT		
	manager).		
When may	They can use it any time, but obviously	Organisation B gives its employees	
employees	we would prefer that this is outside of	internet access depending on the type	
use the	working hours for private business but	of job that the employee is doing. There	
internet?	they can use any hours that they want	is a certain accountability level but	
	to. Of course if someone wants to	nothing stops these employees from	
	download something – any software –	looking at other sites. There are some	
	we try to get them to do that after	proxy checks where they see if you try	
	hours (Software development business	to go to some sport sites or	
	unit head).	pornography sites (Internet banking	
		channel manager).	
If already	At the previous company I worked at		

Question	Organisation A	Organisation B	Organisation C
	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
	manager, software development	information security manger	manager
	business unit head		
working when	we went through full change		
the internet	management where they actually set		
was first	up proper training where a department		
implemented,	was pulled in on extensive training.		
how was this	Thereafter it was on a one-to-one		
handled?	basis where if a person had a problem		
	they could contact the training centre.		
	It went through an entire change		
	management process (IT manager).		
	I don't think it was introduced in one		
	shot. Most people were already using		
	it in their homes when it was		
	introduced. I think that email was		
	introduced before the internet was.		
	Internal company email and then email		

Question	Organisation A	Organisation B	Organisation C
	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
	manager, software development	information security manger	manager
	business unit head		
	to the rest of the world (E-business		
	consultant).		
Was everyone	It was given to everyone initially but it		
given rights	was strict. The average employee		
immediately?	received fewer rights than		
	management. Eventually this was		
	reversed as it was found that		
	management was abusing the internet		
	(IT manager).		
How has the	It changed a lot as they started using		
organisation's	the internet in the early nineties. It was		
use of the	mostly used then for brochure/advert		
internet	purposes. People are currently much		
changed?	more focused on how to use the		
	internet. The focus is now on		
	information sharing and integrating		

Question	Organisation A	Organisation B	Organisation C
	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
	manager, software development	information security manger	manager
	business unit head		
	processes and on making them more		
	efficient (E-business consultant).		
What does the	Logging errors when developing	More than 99% of the time I use it for	If our intranet or
organisation	software with clients who have access	actual work (Internet banking channel	extranet stops
use the	to the internet and our site (Software	manager).	organisation C stops.
internet for in	development business unit head).		We are totally
terms of work?			dependent on internet
	A lot of research and daily access to		protocol for working.
	news (Director).		The internet is available
			all the time, we use it for
			everything – but
			obviously through
			firewalls.
What is the	I get the information that I need very	We work in a very competitive	There are benefits,
benefit of	quickly. If I didn't get the information	environment. I like to know what my	absolutely. We research
using the	very fast it would be an advantage for	three competitors are doing and I go	for specific projects, e.g.

Question	Organisation A	Organisation B	Organisation C
	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
	manager, software development	information security manger	manager
	business unit head		
internet for	our competitors. Secondly, the access	and have a look at what is on their	what the return on
work?	to the information is often located in	sites, what's new on their sites, the	investment (ROI) is;
	different parts of the world and if I	changing prices. I also have a look at	who is the biggest what
	didn't have the internet I wouldn't get it	the news – the last time one of the	in the world; the
	(Director).	banks announced a price cut in their	average number of calls
		subscription fees it was in the news	processed by the agent;
		(Internet banking channel manager).	the number of bounces;
			etc. All those stats are
			available.
What is the	Within organisation A we have the	We have a Knowledge Network (Knet)	
intranet mostly	Knowledge Management server	that is used for updating and	
used for?	(Knowman) on which we keep all of	communicating processes at the	
	our organisation's intellectual property	branches. There are also other	
	(IP) documents. We average 56	intranets – HR online; dot contact –	
	people logged onto the intranet at one	which are very useful (Internet banking	
	time (IT manager).	channel manager).	

Question	Organisation A	Organisation B	Organisation C
	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
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	business unit head		
	I think our intranet is a waste of time		
	(E-business consultant).		
	The main purpose of the intranet was		
	to complete timesheets (Software		
	development business unit head).		
	I think our intranet usage is low. The		
	re-design and the psyche behind it		
	was that we had a business model that		
	needed to become a practical reality to		
	everyone in the organisation. So the		
	front end of the intranet is actually our		
	business model so it dynamically		
	allows you to get used to and		

Question	Organisation A	Organisation B	Organisation C
	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
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	business unit head		
	intuitively draws you into the		
	psychology of the business model.		
	Again, I don't think there's been		
	massive adoption of that except at a		
	management level but what it has		
	done has put consistency of thinking		
	into second and third tier management		
	(Director).		
Are	Everyone should have a disclaimer,	At this stage not every email at	
employees	yes. It is not currently enforced but at	organisation B's group has the	
forced to have	the moment we are looking at a	disclaimer, hopefully by the end of	
a disclaimer at	product that will allow us to enforce our	January that will be a reality though	
the bottom of	organisation's policies on the desktop	(Information security manager).	
their email?	while you are logged onto the		
	organisation network. While you are		
	somewhere else and not actually		

Question	Organisation A	Organisation B	Organisation C
	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
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	business unit head		
	logged onto the network we will not be		
	able to enforce this policy (IT manger).		
What times of		I don't monitor the bandwidth utilisation.	
the day do you		I know that we flat line during the day.	
find are the		We use our entire bandwidth the whole	
busiest?		day. It starts at seven in the morning	
		and ends at seven at night. This is the	
		same bandwidth that is being used by	
		mail (Internet banking channel	
		manager).	
Does the	Not really, no. However, it does plan to	They do have a policy that states that	
organisation	(IT manager).	the email that you are given by	
teach or train		organisation B is purely for work	
on netiquette?		purposes. People know that they can't	
		abuse the system. There's always	
		someone watching them (Internet	

Question	Organisation A	Organisation B	Organisation C
	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
	manager, software development	information security manger	manager
	business unit head		
		banking channel manager).	
		The policy states what you should and	
		should not do. There is also a code of	
		conduct around the use of email, which	
		is probably the closest to netiquette.	
		(Information security manager).	
What is limited	We restrict sending of executables;		
in terms of	video files; MP3s. We try to restrict		
emails?	pictures but people have found ways		
	around it (IT manager).		
What is e-	Supporting functions within the		
business?	business – selling; marketing; finance		
	-e-business actually includes e-		
	commerce. It's a subset of all the		
	functions (E-business consultant).		

Question	Organisation A	Organisation B	Organisation C
	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
	manager, software development	information security manger	manager
	business unit head		
Do you think	I don't think so. I think it will pick up		
that e-	again with the rest of IT but only as a		
business and	part of IT. I also think IT in general is		
e-commerce	just going to become more and more		
will pick up	part of the administration of the		
again now that	business. It's going to loose its hype		
the dot com	and sensationalism and people are		
hype is over?	going to stop thinking it's so		
	complicated and difficult (E-business		
	consultant).		
What example	We are mindful of the fact that if we		
does	break a law it's not fine. I think we all		
management	use it appropriately and when we need		
set to steer	to. Do we use the internet to place a		
the	grocery order – sure – we work till nine		
organisation	at night and start at six in the morning.		

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	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
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	business unit head		
away from	Do what you preach because if you		
internet abuse	don't people will follow (Director).		
and towards			
internet use?			
How much	It varies, if I quantified it, a maximum of		
time do you	six hours a week but in a period of		
spend on the	intense research that figure could		
internet in a	escalate (Director).		
day?			
Do you have	My assistant will scan the mail for me,	Let's look at it from two perspectives;	No, I'm constantly
an assistant	so she will look for mail that she thinks	firstly, as I said I'm on the transactional	logged on to Outlook. I
for your	is very important. She'll see something	side of e-business. However there is	probably process about
email?	pop up and then raise my awareness	also the communication side of the	50 to 100 emails a day.
	of the mail by telling me about it. She	internet and email. Emails as	
	scans through but she doesn't really	communications have changed things.	
	read my mail. She doesn't have any	At some companies, if the servers are	

Question	Organisation A	Organisation B	Organisation C
	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
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	business unit head		
	delete access on my mail (Software	down people stop working. They can't	
	development business unit head).	do things manually (Internet banking	
		channel manager).	
	If I am away, I do some periods of		
	traveling, or near a deadline the		
	organisation's secretary will handle my		
	mail. She knows what to deal with		
	(Director).		
Is virus	Organisation A does not expect	When new machines arrive or new	
protection	employees to do anything in terms of	staff, the virus protection software is	
enforced?	virus protection. We've gone with the	standard (Internet banking channel	
	centralised option where our server	manager).	
	does pushes to the computers. Our		
	only problem at the moment is the		
	employees off site.		
Describe the	Organisation A's culture has changed	I've worked with people in different	Organisation C is many

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	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
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	business unit head		
organisation's	quite a lot. The whole entrepreneurial,	parts of the organisation. Organisation	times bigger than its
culture.	hard-working, lots of fun culture has	B has different cultures in different	biggest competitor.
	changed into a much more typical	divisions and levels (Internet banking	Worldwide it is the tenth
	corporate culture. There are a lot more	channel manager).	biggest IT company or
	people who are just interested in		group. If we didn't have
	getting the job done than in having fun		a culture of high-tech,
	(E-business consultant).		leading edge, very
			advanced culture we
	For me, it's a company ahead of its		would have to say "what
	time who has gone through its teenage		culture have we got?".
	years and is now coming into		It's one hundred percent
	adulthood. It astounds the people who		mechanised.
	watch it. I think it astounds its		
	management more than anything else		
	because the people are audacious,		
	appropriately audacious (Director).		

Question	Organisation A	Organisation B	Organisation C
	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
	manager, software development	information security manger	manager
	business unit head		
How would	The subculture of organisation A within	In the technology division the culture is	
you describe	the IT department is that there is a	different, I work with educated people,	
the subculture	focus is on knowledge transfer and	each person has at least one degree.	
of your	sharing but that employees know how	The kind of caliber of people who I	
organisation?	to have fun at work (IT manager).	work with creates a completely different	
		environment in terms of	
	If anyone has a subculture we have	professionalism, thinking and respect.	
	one and ours is probably the strongest.	This is quite different to an operational	
	I think it's because a lot of the work we	environment where the highest	
	do is a lot more creative and is a lot	academic qualification is possibly	
	more fun. Also it's a group of people	matric (Internet banking channel	
	who like to do things their own way,	manager).	
	who also have a bit of a different value		
	set: they are here because that's what		
	they want to do. They really do love		
	new technologies (E-business		

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	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
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	business unit head		
	consultant).		
	In the software development side I		
	would say that we try to create an		
	environment that is flexible where		
	differences are tolerated. We		
	encourage people to be innovative, to		
	learn new technologies to think		
	differently (Software development		
	business unit head).		
	It is important to have subcultures		
	because everyone needs a sense of		
	belonging, that's human nature.		
	Whatever you do and however you try		
	and fragment the world it always		
	reclusters back into some kind of		

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	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
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	business unit head		
	demographic profile. So yes, sub-		
	cultures do exist within organisation A.		
	We have a healthy balance of		
	subcultures. The supply chain		
	individuals could not be the same as a		
	person who works in a bank (Director).		
Do you think	There's been a huge change; the way		
that the	business is conducted has changed		
internet has	significantly. For example, it is now so		
had an impact	much easier to send an email than to		
on	make a phone call. It has also opened		
organisational	the door to undesirable behaviour. On		
culture?	the other hand, it allows for research: if		
	we are doing research on software we		
	can find out all the pros and cons from		
	people who are already using it (IT		

Question	Organisation A	Organisation B	Organisation C
	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
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	business unit head		
	manager).		
Do you think	I don't think it's any different. The very		
the culture in	technical employees use the internet		
e-business	as a resource to find information and		
differs from	learn. Other than that, the others use it		
elsewhere	for exactly the same things as		
because of the	everyone else uses it for. There's		
use of the	literally no difference (E-business		
internet as a	consultant).		
product sold to			
the client?			
Has a due	I doubt that very much (E-business	There are some initiatives such as the	I personally haven't
diligence of	consultant).	values approach that exists within the	done it at organisation
culture been		technology department. It states, "we	C. I sold my company to
done in the	We are doing one right now. We are	are in the technology division, we know	organisation C and we
organisation?	doing Capability Maturity Model	we belong here and we come from	used to do that in my

Question	Organisation A	Organisation B	Organisation C
	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
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	business unit head		
	(CMM). We've also done a 360-degree	diverse backgrounds but this is our aim	previous company. We
	leadership review on the last	and the process we will try to follow".	went as far as sending
	leadership camp. This will give us a	Other divisions have their own cultures	the whole management
	very clear indication of where the	 like retail have their own thing. So 	team for certain medical
	people issues are so we feed the stop-	organisation B has tried to get their	tests that deduce a
	start-continue process with that	people to participate in getting their	management style. All
	(Director).	culture in line (Internet banking channel	these guys had very low
		manager).	stress and were
			extremely healthy
			because they have fun
			at the office, are
			supported and are
			happily married. We did
			this about four years
			ago. We were voted,
			along with a large bank,

Question	Organisation A	Organisation B	Organisation C
	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
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	business unit head		
			as the best
			management style in
			the country. That is
			because it is directly
			attributable to a passion
			and need to achieve.
Do you think	I think it would. I think our organisation		
conducting a	has grown so quickly and changed so		
due diligence	fast that a lot of people have lost touch		
test within the	with what the culture is. I think that		
organisation	when an organisation reaches a stage		
would add	it starts coming to its own and nobody		
benefit?	can dictate what it becomes anymore		
	(E-business consultant).		
What triggered	A combination of fast growth and lack	The company's level of	Behaviour is probably
the culture	of attention to instilling the desired	competitiveness and its ability to attract	the main thing. The way

Question	Organisation A	Organisation B	Organisation C
	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
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	business unit head		
change?	culture in the new hires (E-business	and retain the best employees in the	that you treat people will
	consultant).	market. Technology has also played a	result in different types
		major role. We used to write pen and	of traits. Too much
	Initially the culture changed as the	paper memos but technology has	pressure results in
	organisation moved from maturity level	advanced so much that it has impacted	horrible traits: people
	to maturity level. Now it is changing to	on our organisational culture (Internet	become unfriendly
	match the verticals that we've divided	banking channel manager).	towards each other.
	ourselves into – e.g. financial services,		
	e-business, etc. (Software		
	development business unit head).		
How would	To me it's just an extension of what's	If you compare our society to one	
you define	happening in business. I don't think it's	where there is a digital divide you can	
internet	going to be a separate culture. The	see a definite differentiation (Internet	
culture outside	equivalent would be something like a	banking channel manager).	
of the	TV culture – there's no such thing as a		
organisation?	TV culture. Everyone has a TV and		

Question	Organisation A	Organisation B	Organisation C
	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
	manager, software development	information security manger	manager
	business unit head		
	everyone watches TV (E-business		
	consultant).		
Do you find	Yes, but it's got more to do with the		
that there is a	culture within the organisation than the		
culture of	internet. It is due to the organisation's		
internet abuse	unstructured processes. At a lot of		
within the	places you can do what you like but		
organisation?	you are monitored but if you do		
	something you aren't allowed to you		
	will get disciplined. Whereas		
	organisation A has a very loose culture		
	around this (E-business consultant).		
Has the	I think the culture has changed, we've		
organisation's	become more professional, more		
culture	customer oriented, it comes with five		
changed?	years' maturity (Software development		

Question	Organisation A	Organisation B	Organisation C
	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
	manager, software development	information security manger	manager
	business unit head		
	business unit head).		
	I don't think it has changed at all. I		
	think it has reinforced itself. One thing I		
	have noticed is that we are using the		
	intranet to do a number of things. To		
	start managing our clients through our		
	opportunity management system that		
	front ends to an administrative system		
	(Director).		
What steps	We've already done it to a large		
has the	degree; everyone has access to		
organisation	Foresters and Gartner to which our		
put in place to	organisation has subscriptions. We've		
use the	got access to a lot of business tools		
internet to	and anyone who wants to get into that		

Question	Organisation A	Organisation B	Organisation C
	E-business consultant, Director, IT	Internet banking channel manager,	Customer relationship
	manager, software development	information security manger	manager
	business unit head		
become a	information is welcome to do so.		
learning	However, we've had to introduce web		
organisation?	sense as there will be the usual people		
	who abuse the facility. However, you		
	don't want to preclude people from		
	doing internet banking and making		
	their time far more efficient. We've re-		
	written our internal training programme		
	and put it on the intranet in a computer		
	based test (CBT) format (Director).		
Do you think		Yes. The technology division has	
it's		already done this – they had a vision of	
management's		commercialising their services and the	
duty to		culture that was pushed was the values	
manage		approach (Internet banking channel	
where the		manager).	

Question	Organisation A E-business consultant, Director, IT manager, software development	Organisation B Internet banking channel manager, information security manger	Organisation C Customer relationship manager
	business unit head		
organisation is			
going in terms			
of culture?			
Do you think			Yes, definitely. It has
CRM has			created knowledge
changed			management as it
cultures in			allows for storage of
other			information.
organisations?			