# THE USE AND EFFECTIVENESS OF CONSTRUCTION MANAGEMENT AS A BUILDING PROCUREMENT SYSTEM IN THE SOUTH AFRICAN CONSTRUCTION INDUSTRY

Prepared by:

Siyabonga Mbanjwa

Treatise prepared in partial fulfillment of the requirements for the

# MASTER OF SCIENCE (PROJECT MANAGEMENT)

degree in the Faculty of Engineering, the Built Environment and Information

Technology, University of Pretoria

Study Leader: Gert Basson

June 2003

### **ACKNOWLEDGEMENTS**

I wish to thank the following people for their involvement and assistance in the preparation of this treatise:

- My supervisor, Mr Gert Basson, who provided me with valuable guidance during the preparation of this treatise.
- 2. My family and friends for their support and understanding.
- 3. The participants in the survey, for their time and valuable information.

### **DECLARATION:**

I, Siyabonga Mbanjwa, do hereby declare that this treatise is entirely my own work, except where otherwise stated and has not been produced in any manner or form before. All references used have been accurately reported.

Signed:

Siyabonga Mbanjwa

Pretoria: June 2003

### **ABSTRACT**

Title of treatise: The Use and Effectiveness of Construction

Management as a Building Procurement System in

the South African Construction Industry

Name of author: Siyabonga Mbanjwa

Name of study leader: Gert Basson

Institution: Department of Construction Economics

Faculty of Engineering, the Built Environment and

Information Technology

University of Pretoria

Date: June 2003

Project objectives are no longer being determined in terms of time, cost and quality only. Other factors such as employment creation, transfer of skills, use of small medium and micro enterprises (SMMEs) and community empowerment now play a role in determining project objectives and success. Is project management, applied with the traditional building procurement system the best method to achieve these unique project objectives?

Some have argued that construction management, as a building procurement system, could be the most suitable method to use in the South African situation considering the unique project objectives described above. This research proposed to determine whether the use of construction management,

as a building procurement system, can improve the attainment of client objectives in the South African construction industry.

Based on the problem statement, the following hypothesis was formulated:

"The use of construction management as a building procurement system on construction projects with a strong focus on the empowerment of previously disadvantaged individuals (PDIs) and affirmable business enterprises (ABEs) leads to an improved attainment of project / client objectives."

It was further broken down as follows:

- The choice of building procurement system does influence project success or failure.
- Construction management can improve the attainment of client objectives on certain projects.
- Construction management in South Africa has not been widely used and understood hence may have failed in its use thus far.
- Construction management can be applied successfully on certain projects by following international best practices.

The problem was resolved firstly through a literature survey, followed by an empirical survey. Respondents targeted for the empirical survey were clients or developers and project managers based in the following provinces: Gauteng, KwaZulu Natal and the Western Cape.

Literature reviewed indicates that this procurement system leads to cost savings and shorter project duration, thereby resulting in improved client satisfaction levels. Furthermore, it can also be of benefit as it allows affirmative construction to take place. This may be of particular interest to public sector clients.

Construction management has been widely used in the United States of America and the United Kingdom. In certain instances, it achieved good results, whereas in other instances the results were disastrous.

Authors such as Kweku *et al* (1987) argue that this is due to poor implementation. In the light of this, it is important to note that this method has its shortcomings and can be poorly implemented resulting in unsuccessful projects. Ensuring that "recipes of success" identified herein are applied, can go a long way to ensuring that the system is properly applied and that favourable results are achieved.

In theory, therefore, construction management can lead to more satisfied clients as it can achieve better results in terms of their objectives, when properly implemented. Based on literature reviewed and the empirical survey findings, it is concluded that the hypothesis is proven.

Based on the literature review, empirical survey and conclusions reached, It is recommended that:

 Private sector and public sector clients (such as the National Department of Public Works), consider the use of construction management as a building

procurement system on some of their future projects, especially projects with a strong empowerment component.

- Clients select suitably qualified and experienced individuals (such as construction project managers) and/or organisations (such as established building contractors) to perform construction management services on their projects.
- Existing best construction management practices are applied on construction management projects.
- Further research be undertaken on, inter alia, the role of the construction manager and the project manager on construction management projects, the development of emerging contractors on construction management projects and the development of guidelines for the implementation of construction management projects in South Africa.

# **TABLE OF CONTENTS**

•	Acknowledgements and declaration	(i)
•	Abstract	(ii)
•	List of figures	(x)
•	List of tables	(xii)
•	Definition of terms	(xiv)
•	List of abbreviations	(xvii)
1.	THE PROBLEM AND ITS SETTING	
1.	THE PROBLEM AND ITS SETTING	
1.1	Introduction	1
1.2	The problem	2
1.3	The sub-problems	3
1.4	The hypothesis	3
1.5	Delimitations	4
1.6	Assumptions	5
1.7	Importance of and need for the study	5
1.8	Research methodology	6
1.9	Conclusion	6

# 2. CLIENT OBJECTIVES, PROJECT SUCCESS AND BUILDING PROCUREMENT SYSTEMS

2.1	Introduction	8
2.2	Client objectives and constraints	8
2.3	Project success	11
2.4	Building procurement systems	14
2.4.1	Traditional system	17
2.4.2	Design and build systems	18
2.4.3	Management systems	19
2.4.4	Design and manage systems	21
2.5	Building procurement system selection to attain client	
	objectives and project success	21
2.6	Conclusion	23
3.	CONSTRUCTION MANAGEMENT: THEORY AND PRA	CTICE
3.	CONSTRUCTION MANAGEMENT: THEORY AND PRA	CTICE
<b>3</b> . 3.1	CONSTRUCTION MANAGEMENT: THEORY AND PRA	<b>2</b> 5
3.1	Introduction	
3.1	Introduction  Definition of construction management and	25
3.1 3.2	Introduction  Definition of construction management and contractual relationships	25 26
3.1 3.2 3.3	Introduction  Definition of construction management and contractual relationships  Forms of construction management	25 26 29
3.1 3.2 3.3 3.4	Introduction  Definition of construction management and contractual relationships  Forms of construction management  Key players in construction management	25 26 29 32

3.6.2	Affirmative Procurement Benefits	42
3.7	Shortcomings with construction management	45
3.8	Case studies : successes and failures	45
3.8.1	World Trade Centre, New York	46
3.8.2	The Federal Reserve Bank of San Francisco	46
3.8.3	Implementation on Local Projects	47
3.9	Recipes for success	48
3.10	Conclusion	50
4.	EMPIRICAL SURVEY	
4.1	Introduction	52
4.2	Research methodology	54
4.3	Questionnaire design	55
4.4	Distribution of questionnaire	58
4.5	Analysis of survey results	59
4.6	Conclusion	95
5.	SUMMARY, CONCLUSIONS AND RECOMMENDATION	NS
5.1	Summary	96
5.2	Conclusions	100
5.3	Recommendations	100

BIBLIOGRAPHY	104
APPENDICES	108
Appendix A:	Outline of Construction Management Functions / Roles for each phase of the project (source: CMAA)
Appendix B:	Questionnaire
Appendix C:	Analysis of Survey Results
Appendix D:	Typical Employer / Client – Construction Manager Agreement (source: Bovis Lend Lease Plc).

# **LIST OF FIGURES**

Figure 3.1:	Contractual relationship between project team	28
	members using construction management	
Figure 3.2:	Organisational relationship between project	35
	team members using construction	
	management	
Figure 3.3:	Affirmative construction in action	43
Figure 4.1:	Respondents that consider all possible	62
	building procurement systems at start of	
	new construction projects	
Figure 4.2:	Belief in relationship between building	63
	procurement selection and the attainment of	
	client objectives (project success)	
Figure 4.3:	Involvement South African construction	65
	projects whereby construction management	
	was used as a building procurement system	
Figure 4.4:	Forms of construction management used	69
	on South African projects	

Figure 4.5 :	Members of professional team appointed as the client's principal agent, in most instances on construction management projects	72
Figure 4.6 :	Clients' level of involvement on construction management projects	73
Figure 4.7 :	Level of inter-organisational conflict on construction management projects	74
Figure 4.8 :	Suitability of construction management on empowerment projects	77
Figure 4.9:	Outcome (success or failure ) of construction management projects	86
Figure 4.10:	Fees charged for construction management services	88
Figure 4.11:	Intention to use construction management in future	94

# **LIST OF TABLES**

Table 2.1 :	Rating of various procurement models	22
Table 3.1 :	A comparative analysis between construction management and the traditional building procurement system	39
Table 3.2 :	A selection of successful South African construction management projects	48
Table 4.1:	Knowledge of building procurement systems (ranked from best known to least known)	61
Table 4.2 :	Reasons for not utilising construction management	66
Table 4.3:	Built environment professionals best suited to offer construction management services	67
Table 4.4:	Built environment professionals best suited to offer construction management services	68
Table 4.5 :	Familiarity and use of variants of the two forms of construction management	70

Table 4.6:	Benefits of construction management (ranked	75
	from most important to least important).	
Table 4.7:	Shortcomings of construction management	80
Table 4.8:	Attainment of various client objectives on construction management projects	84
Table 4.9 :	Critical success factors on construction	87
	management projects [ranked from	
	1 (most important) to 9 (least important).]	
Table 4.10:	Suite or forms of contract used and best suited	89
	on construction management projects	

#### **DEFINITION OF TERMS**

- Affirmable Business Enterprises: A business which is as least two
  thirds owned by Previously Disadvantaged Individuals and whose
  management and daily business operations are in the control of one or
  more previously disadvantaged individuals, who effectively own it.
  (Department of Public Works, 1998)
- Building Procurement System: This is a process by which a building is designed and constructed to suit a specific client or buyer (Hindle, 1991).
- Construction Management: An alternative building procurement system that is a fusion of old established construction practices with current technological advances and latest management methods into one completely integrated working system to control time, cost and quality. It unites a three party team of a client, the design team and professional construction manager (who is responsible for the co-ordination of various trade contractors) with a common goal to best serve the needs of the client.
- Emerging Contractors: Small, medium and micro construction enterprises that were previously disadvantaged due to Apartheid policies (Cattel, 1994).

- Empowerment Projects: Projects whereby empowerment of emerging contractors and SMMEs is of paramount importance in the success of the project
- Previously Disadvantaged Individual (PDI): South Africans that were previously classified in terms of Apartheid Legislation as Africans,
   Coloureds and Indians. (Department of Public Works, 1998)
- Small, Medium and Micro Enterprises: Those persons engaged in business activities who have been unable to gain a firm foothold in the mainstream economy due to lack of access to relevant skills and expertise, finance, premises and markets; they need assistance, encouragement and commitment from the existing established business community (BON, 1996).
- Sophisticated Construction Clients: Clients with construction industry knowledge, expertise and capacity to manage construction projects.
- Value Engineering: A systematic use of techniques which identify the required function of a component or system, establish a value for the function and, finally, provide the function at the lowest cost (VM Services, 1992).

Value Management: This is a collection of techniques designed to
examine all the cost components of a product or system in order to
determine whether any cost item can be reduced or eliminated without
detracting from its functional and quality elements (VM Services, 1992).

# **LIST OF ABBREVIATIONS**

ABE Affirmable Business Enterprise

ACPM Association of Construction Project Managers

APSP Affirmable Professional Service Provider

BOOT Build Operate Own and Transfer contract

BOO Build Operate Own contract

BOT Build Operate and Transfer contract

CIOB Chartered Institute of Building (Southern Africa)

CM Construction Manager

CMAA Construction Management Association of America

CPM Construction Project Manager

DBFO Design Build Fund and Own/Operate contract

DPW National Department of Public Works of

South Africa

PDI Previously Disadvantaged Individual

SAPOA South African Property Owners Association

SMME Small, Medium and Micro Enterprise