

Management Elements of Organisational Re-engineering

Casper-Cobus Koorts

A dissertation submitted in fulfilment of the requirements for the degree of

Master of Engineering (Industrial Engineering)

in the

Faculty of Engineering

University of Pretoria

April 2000



Synopsis of Dissertation

Dissertation name: Management elements of organisational re-engineering.

Student: Casper-Cobus Koorts

Study Leader: Pieter Conradie

Department: Industrial Engineering

Degree: M. Eng. (Industrial)

Keywords: Balanced Scorecard; Benchmarking; Benefits Cases; Best Practices;

Business / Enterprise Architectures; Business Process Re-engineering;

Change Management; Economic Value Adding; Project

Management; Implementation Drivers.

This dissertation is an examination of the Business Process Re-engineering (BPR) philosophy. The dissertation approach is to analyse the BPR philosophy through segmenting it into seven critical elements. These are elements that needs to be in place to ensure BPR success. Some of the critical elements are sub-components of BPR, while some others, such as the Balanced Scorecard and Project Management, are similar management philosophies that compliment the BPR approach. The seven elements examined are:

- 1. The identification of Economic Value Adding opportunities of Business Process Reengineering.
- 2. Aligning Business Process Re-engineering initiatives with organisational strategy by means of the Balanced Scorecard.
- 3. Business Process Re-engineering methodologies, techniques and tools.
- 4. The utilisation of Best Practices and Benchmarks during the Business Process Re-engineering effort.
- 5. Project Management techniques applicable to Business Process Re-engineering projects.
- 6. Implementation Drivers that helps ensure the success of Business Process Re-engineering.
- 7. Capturing of Business Process Re-engineering designs in Business Architectures.

By no means are these the only elements involved in BPR, but it does form an essential structure for it. None of these elements are ground breaking new research subjects, although most of them are very topical in the business world at the turn of the millennium, and some are still going through growth pains in terms of practical validation. The scope of explanation for these BPR elements is kept at a practical and understandable level, with some deep drills into detail. The main objective of this dissertation is to offer a group of elements that can be used as a whole, or as selective tools during any type of Business Process Re-engineering effort.

All these elements will be referenced against experiences from the industry in the form of an actual Business Process Re-engineering project that incorporated all these elements and results from their use. The dissertation deliverable is a usable composition of elements, or a BPR toolbox that can be used by Business Process Re-engineering practitioners as an aid in their efforts.



Opsomming

Verhandeling titel: Management elements of organisational re-engineering.

Student: Casper-Cobus Koorts

Studie Leier: Pieter Conradie

Departement: Bedryfs Ingenieurswese

Graad: M. Ing. (Bedryfs)

Sleutelterme: Gebalanseerde Telkaart; Metingsoefeninge; Besigheids Voorstellings;

Beste Praktyke; Besigheids / Ondernemings Argitekture; Besigheids Proses Ingenieurswese; Veranderings Bestuur; Ekonomiese Waarde

Toevoeging; Projek Bestuur; Implementeringsdrywers.

Hierdie verhandeling is 'n ondersoek van die Besigheids Proses Ingenieurswese (BPI) filosofie. Die benadering gevolg was om die filosofie te segmenteer in die mees kritiese elemente wat suksesvolle BPI verseker. Sommige van die elemente wat bespreek word, is onder afdelings van BPI, maar ander, soos byvoorbeeld die gebalanseerde telkaart en projek bestuur, is eweknie filosofieë wat BPI komplimenteer. Die elemente wat onder bespreking is, is:

- 1. Hoe ekonomiese waarde toevoegings (Economic Value Adding) geleenthede vir BPI geidentifiseer kan word.
- 2. Die vereenselwiging van die organisasie se doelwitte met BPI doelwitte deur middel van die gebalanseerde telkaart (Balanced Scorecard).
- 3. Die BPI metodologie, tegnieke en gereedskap stukke.
- 4. Hoe beste praktyke (Best Practices) en metingsoefeninge (Benchmarks) gebruik kan word gedurende BPI.
- 5. Projekbestuurbeginsels van toepassing op BPI projekte.
- 6. Implementeringsdrywers vir die versekering van BPI sukses.
- 7. Die gebruik van besigheids argitekture om BPI ontwerpe te akkomodeer.

Onder geen omstandighede word die aanname gemaak dat hierdie die enigste elemente van toepassing is op BPI nie, maar dit spreek wel die mees belangrikste dele van die filosofie aan. Hierdie onderwerpe is nie nuwe velde van studie nie, maar is almal baie toepasbare konsepte wat van groot relevansie is in die huidige besigheidswêreld. In hierdie verhandeling word daar meer op 'n breë, toepasbare vlak na die BPI elemente gekyk, inplaas van om in geweldige detail na die elemente te kyk. Die hoof doelwit van die verhandeling is om al die elemente as 'n groep bruikbare gereedskapstukke voor te lê, wat as 'n eenheid, of op individuele basis gebruik kan word.

Elkeen van die elemente word verduidelik teen die agtergrond van 'n praktiese BPI projek voorbeeld wat self elk van die elemente bevat het. Die aflewerbare van hierdie projek is om die groep BPI elemente so uit een te sit sodat BPI implementeerders dit kan gebruik as 'n BPI gereedskapskis.



Acknowledgements

As author I would like to show my gratitude by thanking the following people for their support and inspiration they gave me over the combined period of two years that I was toiling with this dissertation:

- > God, for blessing me with the gift of being able to study and with the determination to see this dissertation through.
- > My family for their support and always encouraging me.
- > My study leader, Pieter, for his patient listening, open-minded approach to facilitating me, and his guidance and advice throughout this dissertation and the prequal project.
- Harry, my mentor, for his advice and insight that he provided me with over the last three years, and giving me enough flexibility to accommodate my studies.
- My work colleagues: Willem, Lukas, Braam, Robyn, Rudy, Derek, Denzil, Peter, Andrew, Pieter, Paula, Nick and David, for the contribution of their ideas and struggling with me on all the concepts this dissertation is about.



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Glossary of Terms

"As Is" A representation or description of a current state (e.g. an organisation, a

process, etc.).

Balanced Scorecard A conceptual framework for translating an organisation's strategic

objectives into a set of performance indicators distributed among four perspectives: Financial, Customer, Internal Business Processes, and

Learning and Growth

Benchmarking A point of reference, a criterion. A quantitative comparison between two or

more entities.

B's & C's Benefits & Concerns - a method to ensure constructive feedback. Action-

oriented statements. Benefits are always given before concerns.

Benefits The "pluses" of an idea.

Benefits Case A validated hypothesis that defines an opportunity idea, the target for

improvement and Key Performance Indicators (KPI's) that measures quantifiable financial benefit to the organisation. Benefits cases provide

means to increase direct bottom line earnings.

Best Practices Best practices are those procedures that are superior in terms of

performance and cost when compared within the company or within the

industry.

Blueprinting The process of identifying the best possible design for the future state of an

enterprise. The blueprinting process develops an architecture of the enterprise. Identifies possible improvement alternatives, and develops recommended implementation plans to improve the enterprise's strategy, organisation, skills of its people, culture, and systems in an integrated,

efficient manner.

Brown Paper A visual snapshot of an entire operating process highlighting all applicable

interfaces, documentation, and data sources. (It is called a brown paper because it is constructed on brown paper!) The Brown Paper is a process

flow illustration whose primary focus is on content.

(Alt.) A visual display of a panel set or other material, pasted onto brown

paper for presentation purposes.

Business Architectures/ A conceptual structure and logical organisation of a business entity /

enterprise

Enterprise Architectures which depicts its life cycle and variant perspectives of its operation (from a

high level down to detail operation).

Business Process An approach to corporate change which emerged in the 1990s, it

Re-engineering involves analysing an organisation's core processes and reassembling them

in a more efficient way, without functional divides.

Business Intelligence Systems that provide the ability to report critical corporate data efficiently

and

Systems in real time by means of online analytical processing interactive reports.

Buy-in Consensus and acceptance of an idea by any party directly or indirectly

impacted by it



A focused historical description and analysis of a company illustrating how **Case Study**

it achieved its strengths and/or weaknesses.

A process of defining and implementing improvements utilising best Change

practices

and benchmarking knowledge. The focus is on the orchestration and Management

> control of the effects of change on strategy, systems, people, organisation, culture, and on gains anticipated rather than holding on to what might be

Charter A formal authority containing specific objectives and guidelines to expend

manpower and expense to resolve one or more related issues. In Project it is

seen as a formal document of the Project Manager's authority,

responsibility, and set the scope for the project.

A senior executive who supports a key project initiative or workstream by Coach / Champion

providing guidance, eliminating barriers and reviewing recommendations.

Expressing negatives in a more positive, leading to action format. Concerns

The technical composition of the subject of a project contract. Configuration

Configuration Management The orderly process of the formal review and approval of configuration

changes to projects.

Continuous An organised process for accomplishing on-going change in a complex **Improvement**

business environment. This process views strategy, organisation, people,

culture, and systems as a whole and not as individual elements.

Those things that must go right in order to achieve Critical Success

> **Factors** certain goals.

Data Warehouse A place – physical or virtual – in which business information is gathered.

Visual display of a selected group of measures, typically against targets Dashboard

previously set (Used in relation to the Balanced Scorecard)

Recommendation or the outcomes of those recommendations. Must be Deliverables

agreed to and measurable.

Economic Value Adding The amount by which the Bottom Line exceeds the equity shareholders

return expectation. Formula for Economic Value Adding:

EVA = Net Operating Profit After Taxes – [Capital x Cost of Capital]

The commercial exchange of goods, services, information, or ideas **Electronic Commerce**

between two or more parties enabled by a digital medium (e-commerce)

Transmission of documents via any electronic medium using a set of **Electronic Data Interchange**

standard forms, messages and data elements.

An integrated system of operation applications combining logistics, **Enterprise Resource Planning**

production,

distribution, contact and order management, sales forecasting, and financial **Systems**

and HR management.

Executive Steering Group A team of senior executives who oversee a project. They provide direction,

support, barrier removal, decisions and direction to the team. (Steering Committee)



Facilitate Concentrate on working through the process (keeping to the agenda of a

meeting), and not get caught up in the issues. A facilitator initiate, orientates, assists, and integrates a group of people. His role is to help

clarify, develop and summarise other people's ideas.

Gantt charts Visual bar charts which show the amount of time and the sequence of

activities that have to be performed.

Information Technology The Hardware and Software that is used to process information.

Key Performance Specific measures of performance. **Indicators**

Team

Knowledge Management This term refers to deliberate efforts to maximise an organisation's

performance through creating, sharing and leveraging knowledge and

experience from internal and external resources.

Milestone A milestone is a defined event / result to occur at a predetermined point in

time. It is a fixed deadline, often at the beginning / end of a phase and is

used to monitor a critical part of the project.

Natural Work A small group of multi-level, multi-functional people

dedicated to achieving a specific objective or several related objectives.

The team has clearly defined milestones and deliverables and disbands

when the objectives are met.

Network Diagram The network diagram is a tool for analysing, describing, planning,

monitoring, and controlling project sequences. It consists of a graphical representation of the logical links between activities, and illustrates timing

of all activities and their dependencies.

Next Steps Follow-up activities or commitments including personal accountable or

responsible and completion time.

Optimise To make the best or most of; to develop to the utmost.

Paradigm A set of rules which guarantees success when followed; Constraints within

which a process or method are being followed; "Its the way we've always

been doing it."

Paradigm shift Term used to describe a complete re-thinking of the business or economic

outlook, caused by a startling intellectual or technology discontinuity.

Process A continuous and regular action or succession of actions, taking place or

carried on in a definite manner, and leading to the accomplishment of some result; a continuous operation or series of operations. The way in which a

function gets accomplished within a specific setting.

Project Is a once-off sequence of activities, which is characterised by a limited time

schedule, a clear target, transparent predefined costs and a specific

organisation.

Process Flow A procedure used to portray the sequence of activities, inputs, events, interfaces, and documentation involved in a selected process. The analysis

interfaces, and documentation involved in a selected process. The analysis has a predetermined start and end point and related guidelines for construction depending on its intent and purpose. Examples of Process

Flow Analysis techniques include: PERT Charts, Brown Papers, Flow



Charts, and Block Diagrams. Process Flow Analyses are used to clarify details, highlight strengths and opportunities, and promote understanding.

RACI

Responsibility, Accountability, Consult & Inform. A tool to chart within a matrix those people/positions responsible, accountable, consulted and informed in specified identified functions or tasks.

Rapid Action Team

A highly focused team which addresses a particular issue. Typically short in duration and high in impact.

Statement of Work

A narrative description of the work required for a project.

Strategy

An integrated plan which defines both the objectives and the means through which they can be achieved. Strategy includes assessment of internal and competitor strengths, weaknesses, opportunities, and threats, market structure and attractiveness, and competitive rivalry.

Strawmodel

An initial version used as the basis or foundation for a final version. The purpose is to facilitate discussion leading to the development of the final version.

"To Be"

A representation or description of the proposed state of an entity (e.g. an organisation) normally built using the "As Is" as a point of departure.

Toolbox/kit

A collection of information, procedures, and data intended to serve as a supplement to training, and to make implementation easier.

Validate

To share information or opportunities with any directly or indirectly impacted party to ensure accuracy of that information and achieve buy-in.

Value Chain

A concept associated with the focus on a company's internal processes and interaction between different elements of the organisation. Analysis of it shows how and where value is added.

Work Breakdown Structure

A subdivision of the project objective into a tree of smaller objectives, which clearly defines the objective in its totality and contributes to its understanding.

Workflow

It is the flow of information and control in a business process



Abbreviations

A & D Analysis and Design

BA/EA Business Architectures / Enterprise Architectures

BI Business Intelligence

BP Brown Paper

BPR Business Process Re-engineering

B's & C's Benefits and Concerns

CE Concurrent Engineering

CIM Computer Integrated Manufacturing

CPM Critical Path Method

CSF Critical Success Factors

DFA Design For Assembly

DFM Design For Manufacturing

DILO Day In the Life Of

EBT Earnings Before Tax

EDI Electronic Data Interchange

ESG Executive Steering Group

ERP Enterprise Resource Planning

EVA Economic Value Adding

H2 How To

IBP International Best Practices

ISO International Organisation for Standards

IT Information Technology

IWIK I Wish I Knew

GERAM Generic Enterprise Reference Architecture and Methodology

Grai GIM Grai Integrated Methodology

JIT Just-In-Time

KPI Key Performance Indicator



KM Knowledge Management

NWT Natural Working Team

MBNQA Malcolm Baldrige National Quality Award

MRP Materials Requirement Planning

MRP II Manufacturing Resource Planning

OLAP Online Analytical Processing

PDCA Plan Do Check Act

PDR Plan Do Review

PERA Purdue Enterprise Reference Architecture

PERT Program Evaluation and Review Technique

QFD Quality Function Deployment

RACI Responsibility, Accountability, Consulted, Informed

RAT Rapid Action Team

RD Results Delivery

SDLC System Development Life Cycle

SLA Service Level Agreement

SOW Statement of Work

SPC Statistical Process Control

SQL Structured Query Language

TQM Total Quality Management

VA Value Analysis

VE Value Engineering

WBS Work Breakdown Structure