



Dates: Technology Transfer in the South African Aviation
industry

Date: Leon Ian le Grange

MAINTENANCE TECHNOLOGY TRANSFER IN THE SOUTH AFRICAN AVIATION INDUSTRY

Department: Engineering

Degree: Master of Engineering Science (M.Eng.)

The main theme of technology transfer is to transfer the maintenance technology
by

engineering design to the industry. This study will examine the transfer of
technology between organisations and the relationship between the transfer of

technology and technology transfer. Leon Ian le Grange

Technology and technology transfer are two different concepts. Technology
is the action to be conducted by the organisation.

Technology transfer should be conducted by the organisation.

**Submitted in partial fulfilment of the requirements for the degree M.Eng.
(Technology Management) in the Faculty of Engineering.**

The author wishes to thank the University of Pretoria for the support given to this

Technology Transfer study. The author also wishes to thank the University of Pretoria
as a separate function of the university.

The technology from a design point of view is to transfer the knowledge of technology
knowledge of technology transfer to the organisation.

November 2000

Knowledge transfer is the transfer of knowledge from one organisation to another. The transfer
of knowledge to organisations can be done through various methods such as
education makers in research, design, development, technology

Technology transfer is the transfer of technology from one organisation to another. The transfer
of knowledge technology transfer is the transfer of knowledge from one organisation to another. The transfer
of knowledge to organisations can be done through various methods such as
education makers in research, design, development, technology



Summary

Title: Technology Transfer in the South African Aviation Industry

By: Leon Ian le Grange

Study Leader: Prof. A.J. Buys

Department: Engineering and Technology Management, Faculty of Engineering

Degree: M.Eng. (Technology Management)

The importance of technology and the management thereof is increasingly being recognised as an important strategic consideration by organisations. Technology underlies every aspect of modern organisations. Specialised personnel should therefore be responsible for the management of technology. The technology used by organisations should be competitive in order for the organisation to be competitive in an increasingly educated market. Organisations should therefore endeavour to manage technology and the aspects surrounding it effectively.

One of the important aspects to be considered in the management of technology, is the transfer of the most appropriate technology to the organisation. Technology is most often developed outside an organisation or as a separate function of the organisation. This necessitates the transfer of the technology from a developer environment to a user environment. The knowledge of technologies used by an organisation, the technologies available to organisations and the technologies used by competitors, may assist decision-makers in selecting the most appropriate technology.

Technology resides in three key areas namely that of skill, equipment and knowledge. Technology residing in these respective areas may enter an organisation via different mechanisms, and some are more effective than others. This study was launched because of the suspicion that aspects surrounding technology are being neglected in the South African aviation

industry. In view of the fact that technology is widely applicable in any organisation, this study will be limited to the maintenance function in the aviation industry.

The study is divided into three main sections namely, an extended literature study, research in industry and a discussion on the findings of the research with reference to the literature study.

The literature study introduces the reader to the aspects surrounding technology, and especially the transfer of technology. Aspects surrounding the transfer of knowledge, which is becoming an increasingly important part of technology, is also addressed. The reader is then further introduced to the aviation industry and to the aspects involved in the maintenance function in the industry. The literature study is concluded with a look at technological developments in the industry.

The research involved the gathering of information through the completion of a questionnaire, by individuals working in the industry. The questionnaire was concerned with aspects surrounding the transfer of technology.

This investigation found that technology transfer occurs internally and also externally to local companies. The perceived effectiveness of the transfer efforts was higher than anticipated. The investigation identified a gap between the technologies utilised and the technologies available to the companies. The investigation also indicated that there was uncertainty to whether formal transfer strategies existed in the companies and whether dedicated people were overseeing such programs. Finally barriers to the effective transfer of technology were identified.

The findings of the research are presented graphically and are then discussed with reference to the literature study. The most important main aspects involved in the transfer of technology are then summarised in a generic model. The purpose of the model is to serve as a reference in the early

planning stages of a technology transfer project, and also to serve as guide against which the progress of the project can be measured.

Aspects considered in this study are felt to assist organisations in the proper management of technology with special reference to the transfer of appropriate technology. By identifying aspects to be considered in the transfer of technology process, this study provides useful inputs to the strategic decision-making and planning process.

Key words: technology transfer; technology management; technology transfer mechanisms; appropriate technology; technology transfer process.



Opsomming

Titel:	Tegnologie Oordrag in die Suid- Afrikaanse Lugvaart Bedryf.
Deur:	Leon Ian le Grange
Studieleier:	Prof. A.J. Buys
Departement:	Ingenieurs-en Tegnologiebestuur, Fakulteit Ingenieurswese
Graad:	M.Ing. (Tegnologiebestuur)

Die belangrikheid van tegnologie en die bestuur daarvan, word toenemend erken as 'n belangrike strategiese oorweging deur organisasies. Tegnologie onderskryf alle aspekte van die moderne organisasie. Gespesialiseerde personeel moet daarom verantwoordelikheid aanvaar vir die bestuur van tegnologie. Die tegnologie in organisasies moet mededingend wees sodat die organisasie mededingend kan wees in 'n toenemend ontwikkelende mark. Organisasies moet, om hierdie rede, tegnologie en aspekte rondom tegnologie behoorlik bestuur.

Een van die belangrike aspekte wat oorweeg moet word in die bestuur van tegnologie, is die oordrag van toepaslike tegnologie na die organisasie. Tegnologie word dikwels buite die organisasie ontwikkel, of in 'n aparte afdeling van die organisasie. Dit noodaak die oordrag van tegnologie vanaf 'n ontwikkelaar omgewing na die gebruiker-omgewing. Die kennis van die tegnologie wat deur 'n organisasie gebruik word, die tegnologie wat beskikbaar is aan die organisasie en die tegnologie wat mededingers gebruik, kan besluitnemers help met die uitsoek van die mees toepaslike tegnologie.

Tegnologie word aangetref in die drie sleutel areas, naamlik bekwaamheid, toerusting en kennis. Die tegnologie wat in die drie areas aangetref word, kan 'n organisasie binnekombinéer via verskillende meganismes, waarvan sommige meer effektief is as ander. Hierdie studie is geloods omdat die vermoede bestaan dat aspekte rondom tegnologie verwaarloos word in die Suid-Afrikaanse Lugvaart bedryf. Omdat tegnologie 'n baie wye toepassing het in



enige onderneming is hierdie studie beperk tot die instandhoudingsfunksie in die lugvaart bedryf.

Die studie is in drie hoofdele verdeel naamlik: 'n uitgebreide literatuurstudie, navorsing in die industrie en 'n bespreking van die bevindinge uit die navorsing, met verwysing na die literatuurstudie.

Die literatuurstudie stel die leser bekend aan aspekte rondom tegnologie en veral die oordrag van tegnologie. Die oordrag van kennis wat 'n al meer belangrike deel van tegnologie word, word ook aangespreek. Die leser word verder bekendgestel aan die lugvaartbedryf, asook die aspekte betrokke in die instandhoudingsfunksie in die bedryf. Die literatuurstudie word afgesluit deur te kyk na nuwe tegnologiese ontwikkelings in die bedryf.

Die navorsing het behels die insameling van inligting deur die voltooiing van 'n vraelys deur individue wat in die bedryf werk. Die vraelys het gehandel oor aspekte rondom die die oordrag van tegnologie. Hierdie navorsing het gevind dat daar wel interne asook eksterne tegnologie oordrag plaasvind in die onderskeie maatskappye. Die gevoel is dat die effektiwiteit van die tegnologie oordrag projekte hoër is as wat aanvanklik vermoed is. Die navorsing het 'n gaping geïdentifiseer tussen die tegnologie wat tans deur die maatskappye gebruik word en die tegnologie wat beskikbaar is aan die maatskappye. Die navorsing het ook aangedui dat daar onsekerheid is of daar enige formele tegnologie oordrag strategie in die onderskei maatskappye bestaan en of daar toegewyde mense is wat omsien na die tegnologie oordrag funksie. Laastens is daar verskeie hindernisse geïdentifiseer wat in die pad van gladde tegnologie oordrag staan.

Die bevindinge van die navorsing word dan grafies voorgestel en bespreek met verwysing na die literatuurstudie. Die belangrikste oorhoofse aspekte wat betrokke is by die oordrag van tegnologie, word dan saamgevat in 'n generiese model. Die doel van die model is om as verwysing te dien tydens die beplanningsfase van 'n tegnologie oordrag projek, asook 'n maatstaf waarteen die vordering van so 'n projek gemeet kan word.



Die gevoel is dat aspekte wat oorweeg word in hierdie studie, organisasies kan help in die behoorlike bestuur van tegnologie, veral in die oordrag van toepaslike tegnologie. Met die identifisering van aspekte wat oorweeg moet word in die tegnologie oordrag proses, voorsien hierdie studie bruikbare insette tot die strategiese besluitneming- en beplanningsproses.

Sleutel woorde: tegnologie oordrag; tegnologie bestuur; tegnologie oordrag meganisms; toepaslike tegnologie; tegnologie oordrag proses.



Acknowledgements

I wish to express my gratitude to the following individuals and organisations:

My Study leader Prof. A.J. Buys of the Institute of Technological Innovation (ITI) for his guidance and advise. It was a pleasure to work with him during the past year.

Albert Jansen for his advice during the past year.

Melinda Brink for her support and encouragement.

My parents for their continuous support.

S.A.A. and Denel Aviation for their participation in the research and the useful comments and inputs at various times.

My heavenly Father, who made everything possible.



“Winners do what losers don’t want to do.”

- Dr. Phillip C. McGraw -

Table of Contents

CHAPTER 1 - BACKGROUND.....	1
1.1 PURPOSE OF THE RESEARCH.....	1
1.2 TECHNOLOGY TRANSFER	2
1.3 THE AVIATION INDUSTRY	3
1.4 OVERVIEW	7
1.4.1 <i>Chapter 2 - Technology Transfer</i>	7
1.4.2 <i>Chapter 3 - Knowledge Transfer</i>	7
1.4.3 <i>Chapter 4 - The Aviation Industry</i>	7
1.4.4 <i>Chapter 5 - Research</i>	8
1.4.5 <i>Chapter 6 - Transfer Model</i>	8
1.4.6 <i>Chapter 7 - The future</i>	8
1.4.7 <i>Chapter 8 - Conclusions and Recommendations</i>	8
CHAPTER 2 – TECHNOLOGY TRANSFER.....	9
2.1 INTRODUCTION.....	9
2.2 TECHNOLOGY TRANSFER PROCESS	13
2.2.1 <i>Recognising a need or opportunity</i>	14
2.2.2 <i>Searching for technology</i>	15
2.2.3 <i>Identify and Monitoring Information</i>	17
2.2.4 <i>Evaluating the Technology</i>	19
2.2.5 <i>Transfer</i>	19
2.3 BARRIERS TO TRANSFER.....	29
2.4 INTERNAL TECHNOLOGY REVIEW (AUDITS)	32
2.5 MANAGING CHANGE.....	37
2.6 VALUE OF TECHNOLOGY TRANSFER TO THE COMPANY.....	39
2.7 RISK OF FAILING WHEN INTRODUCING NEW TECHNOLOGY	40
2.8 TECHNOLOGY TRANSFER EFFECTIVENESS MEASURE.....	40
2.9 TRAINING	42
2.10 EXAMPLE OF TECHNOLOGY TRANSFER PROCESS.....	42
2.11 CONCLUSION	44
CHAPTER 3 - KNOWLEDGE TRANSFER.....	48
3.1 INTRODUCTION.....	48
3.2 KNOWLEDGE TRANSFER	49
3.2.1 <i>Model proposed by O'Doll and Jackson Grayson</i>	49
3.2.2 <i>Model proposed by Inkpen and Dinur</i>	53
3.3 CULTURE	54
3.4 THE KNOWLEDGE MANAGER.....	54
CHAPTER 4 - AVIATION INDUSTRY.....	56
4.1 DEVELOPMENT OF MAINTENANCE PROGRAMS.....	56
4.2 MAINTENANCE - OVERVIEW	58
4.2.1 <i>Maintenance</i>	60
4.2.2 <i>Definitions</i>	61
4.2.3 <i>Five Main Functions of Maintenance Management</i>	63
4.2.4 <i>Maintenance Management Information Systems</i>	65
4.3 AVIATION INDUSTRY	66
4.3.1 <i>Training</i>	66
4.3.2 <i>Collaboration</i>	68
4.3.3 <i>Maintenance</i>	68
4.3.4 <i>Outsourcing</i>	70
4.4 INDUSTRY DEVELOPMENTS	73
4.5 CONCLUSION.....	79

CHAPTER 5 - RESEARCH.....	81
5.1 INTRODUCTION.....	81
5.2 RESEARCH METHODOLOGY.....	82
5.3 RESULTS AND DISCUSSION.....	84
<i>5.3.1 Biographical information</i>	84
<i>5.3.2 External Technology Transfer</i>	84
<i>5.3.3 Internal Technology Transfer</i>	89
<i>5.3.4 Discussion of Hypotheses</i>	92
5.4 CONCLUSION.....	93
CHAPTER 6 – TRANSFER MODEL	95
6.1 NEWLY PROPOSED MODEL	95
6.2 CONCLUSION.....	101
CHAPTER 7 - THE FUTURE.....	102
7.1 THE FUTURE	102
CHAPTER 8 – CONCLUSIONS AND RECOMMENDATIONS	106
REFERENCES.....	108
APPENDIX A	112
QUESTIONNAIRE.....	112

List of Figures, Tables and Graphs

TABLE 1.1: KNOWLEDGE BASE.....	6
FIGURE 2. 1: S-CURVES.....	10
FIGURE 2.2: TRANSFER MODES	23
FIGURE 2.3: PASSIVE TECHNOLOGY TRANSFER MODE.....	24
FIGURE 2.4: SEMI-ACTIVE TECHNOLOGY TRANSFER MODE	25
FIGURE 2.5: ACTIVE TECHNOLOGY TRANSFER MODE	26
FIGURE 2.6: TECHNOLOGY SPACE MAP – TWO DIMENSIONAL	35
FIGURE 2.7: TECHNOLOGY SPACE MAP – THREE DIMENSIONAL	36
FIGURE 2.8: TECHNOLOGY BALANCE SHEET.....	37
TABLE 2.1: COMPARISON BETWEEN TRADITIONAL AND INNOVATIVE COMPANIES.....	38
FIGURE 3.1: KNOWLEDGE TRANSFER MODEL	50
FIGURE 3.2: KNOWLEDGE TRANSFER MODEL	53
FIGURE 4.1 TOWARD WORLD CLASS MAINTENANCE	61
GRAPH 5.1: EXTERNAL TECHNOLOGY SOURCES	85
GRAPH 5.2: MECHANISMS OF EXTERNAL TECHNOLOGY TRANSFER	86
GRAPH 5.3: BARRIERS TO EXTERNAL TECHNOLOGY TRANSFER.....	87
GRAPH 5.4: SOURCES OF INTERNAL TECHNOLOGY UTILISED	89
GRAPH 5.5: MECHANISMS USED IN INTERNAL TECHNOLOGY TRANSFER	90
GRAPH 5.6: BARRIERS TO INTERNAL TECHNOLOGY TRANSFER.....	91
DIAGRAM 6.1: TRANSFER PROCESS.....	96
FIGURE 6.1: TECHNOLOGY TRANSFER MODEL.....	97
FIGURE 7.1: LINE MAINTENANCE SYSTEM.....	105