Using the Balanced Scorecard to formulate your library's e-Strategy

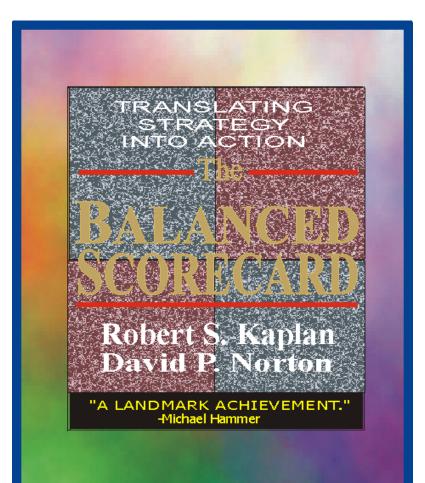
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- Creating an e-Strategy within the framework of the Balanced Scorecard

Practical

The Balanced Scorecard



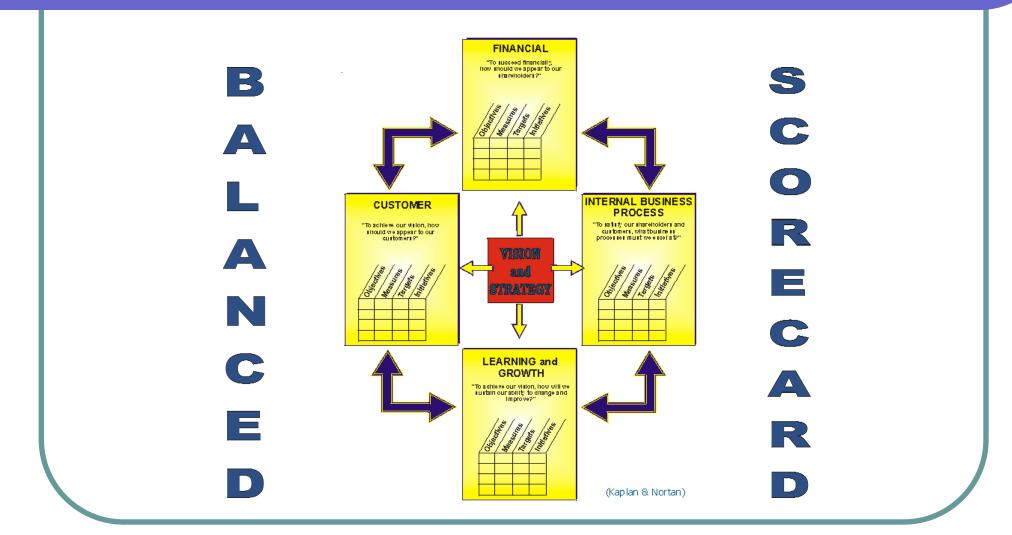
What is the Balanced Scorecard?

- A management methodology to help <u>bridge</u> <u>the gap</u> between strategic objectives and their operational execution
- A methodology to give managers a <u>comprehensive</u> and balanced <u>view</u> of the organisation

Advantages of using the Balanced Scorecard

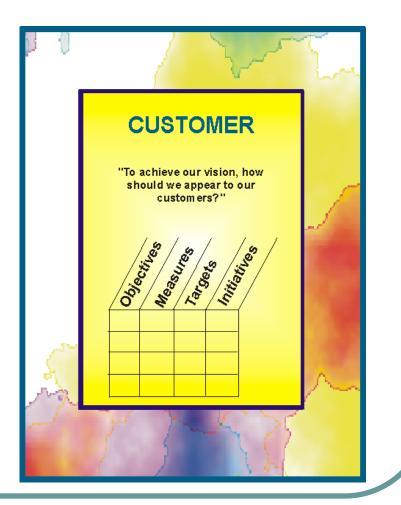
- It helps to <u>focus</u> the whole organisation on what must be done to create breakthrough performance
- It can act as an integrating device for a number of diverse and often unconnected programmes, e.g. customer service; process redesign

The four perspectives of the Balanced Scorecard



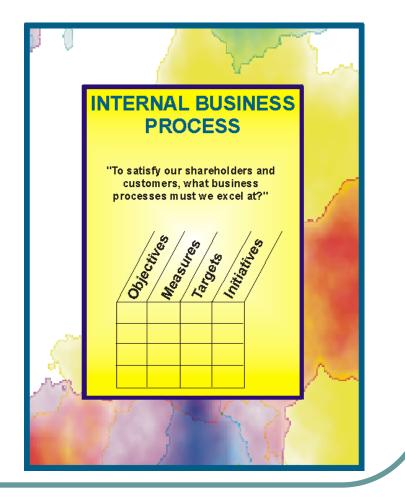
Customer perspective

 "To achieve our vision, how should we appear to our customers?"



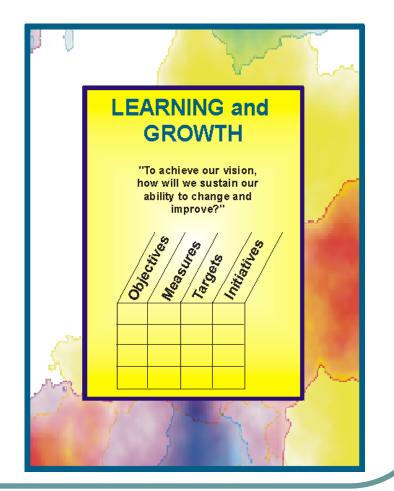
Internal processes perspective

 "To satisfy our shareholders and customers, what business processes must we excel at?"



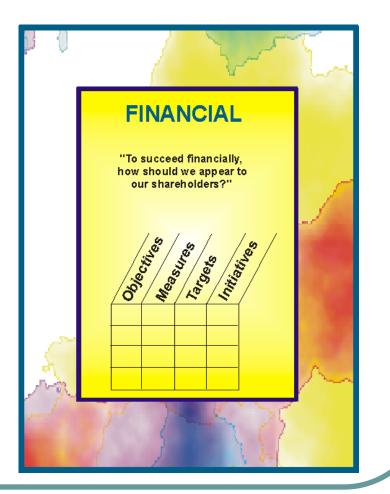
Learning and growth perspective

 "To achieve our vision, how will we sustain our ability to change and improve?"



Financial perspective

"To succeed financially, how should we appear to our shareholders?"



Web / Library 2

LIBRARY 2.0 MEME MAP

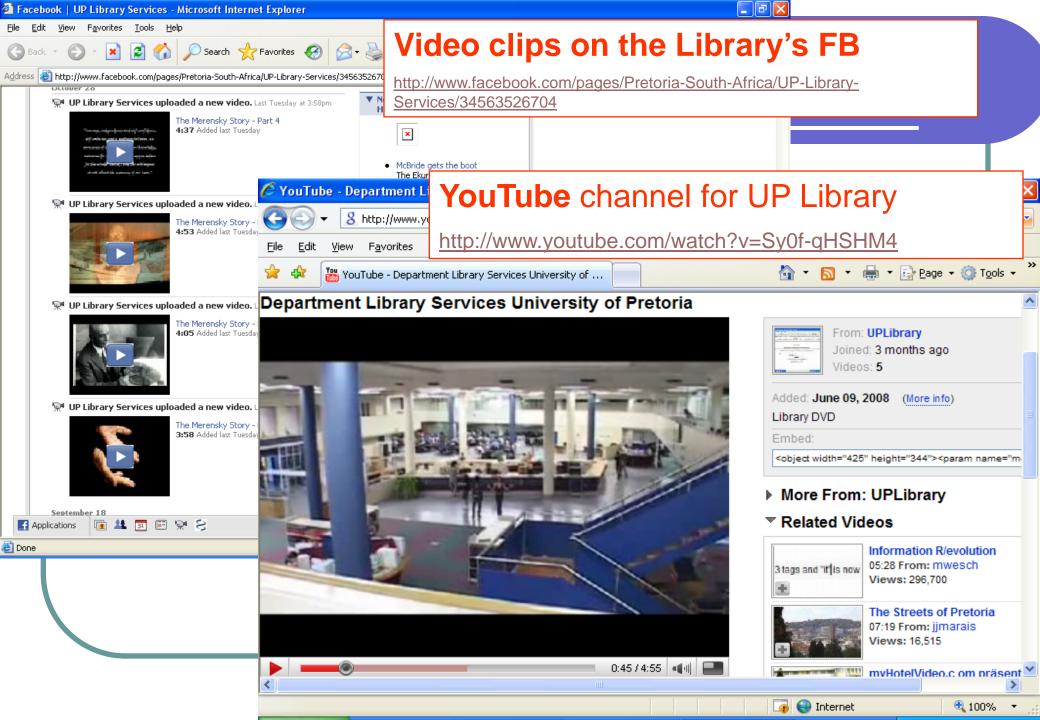


What is social software?

Social software encompasses a range of software systems that allow users to interact and share data. (This computer-mediated communication has become very popular with social sites like MySpace and Facebook, media sites like Flickr and YouTube, and commercial sites like Amazon.com and eBay.) Many of these applications share characteristics like open APIs, service oriented design, and the ability to upload data and media. The terms Web 2.0 and (for large-business applications) Enterprise 2.0 are also used to describe this style of software.

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http://en.wikipedia.org/wiki/Social_software

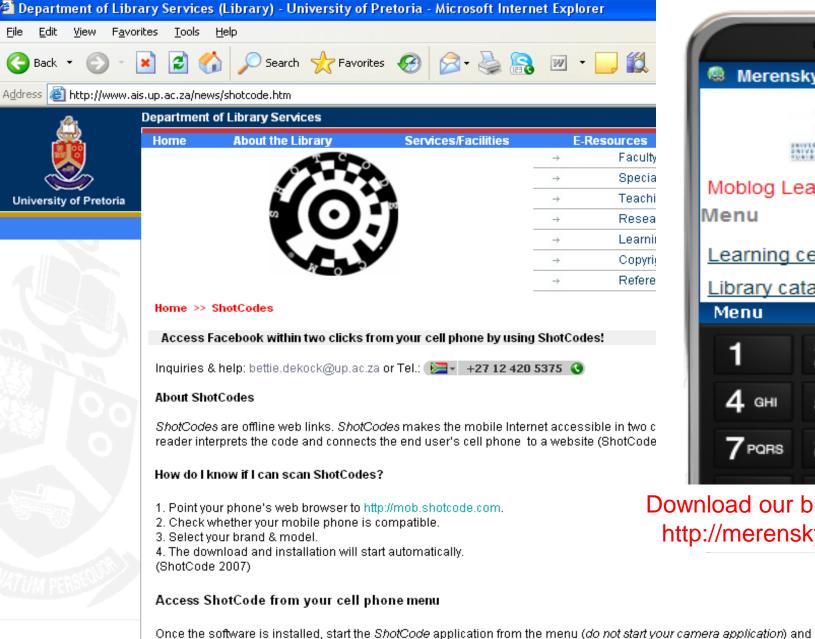


I think this is the best library I've been in so far... I really don't mind the fact that some of the computers don't have editing capabilities on some levels because I the end of the day, most students are registered for at least 2 other computer labs plus the library... Anyway, I like the fact that they have the reserved collection. Some of us don't have the budget for expensive textbooks... I just enjoy the humanities level because they have a collection of French books that I always wanted to read when I was a kid back in DRC...



Advertisers Businesses Developers About Facebook Terms Privacy Help **Business Facebook for UP Library** Facebook: Information http://www.facebook.com/pages/Pretoria-South-Africa/UP-Library-Services/34563526704 specialists available in the 💙 ラ Go 🛛 Links Address 🗃 http://www.facebook.com/pages/Pretoria-South-Africa/UP-Library-Services/34563526704 Profile edit Friends **v** Inbox (2) **v** facebook student environment **UP Library Services** Browse more Places Search Become a Far Applications edit Department of Library Services (Library) - University of Pretoria - Microsoft Internet Explorer Share 🕂 Photos Edit View Favorites Tools Help File L Groups ▼ Beeld Nuusflitse 😋 Back 👻 🌔 - 💌 😂 🔎 Search 🤺 Favorites 🥝 😒 💫 🧛 👿 🔹 📃 鑬 🐼 31 Events Beel I Marketplace Address ahttp://www.library.up.ac.za/special/aboutus.htm Go Department of Library Services 👾 Video partment of Library Service Ál meer van SA na A Ál meer Suid-Afrikan S PubMed Search Location Department of Library Services, University of Pretoria Services/Facilities Pretoria, South Africa, 0002 emigreer na Australi Eaculty Libraries ▼ more Phone: +27 12 420 3007 meer Suid-Afrikaner Special Collections rasse wil emigreer. Teaching Support Mon: 7:30 am - 9:00 pm University of Pret Tues: 8:30 am - 9:00 pm Bel my met jul proble 7:30 am - 9:00 nm Wed - Eri: Zuma aan arm wit n Embedded slideshare on Special Collections Specia Mnr. Jacob Zuma he Sat: 8:30 am - 1:00 pm sowat 1 000 arm wil Pretoria desê hulle k Information bel as hulle nie diens Google Home >> Special Collections >> About Us News ontvang nie. Website: http://www.library.up.ac.za Kvk na foto's. About Us About Us About GoogleSchol General Information: The largest residential University Library in South Contact Us Africa Man skiet glo buur How do I Collections jaloesie Quick links to: UP Publications Jaloesie is waarsky Discussion Board Bibliography rede waarom hy glo Displaying 1 discussion topic See All Liseful Links buurvrou doodgesk Polisielede het later What is your view of our Library? Book of the month Ask a Librarian gewonde buurman 1 post by 1 person. Updated 21 hours at Service Hours My Library Record Hy het homself in die View & Renew Materia geskiet. LIPSpace. V Mini-Feed Interlending: Requests - Info clickUP (Students Online) Displaying 5 stories See All Sangeres op N1 oo Lecturers Online pap wiel UP Portal Library Intranet (Staff Op/A) Special Collections is a self-contained unit in the Department of Library Services. We see ourselves as playing a stewardship role in the preservation and proper archiving of our information resources and strive to ensure their optimal accessibility to the research community Web/ Library 2.0 Tools The collections are the following Click here for a list of We Library 2.0 Tools

Africana Collection



aim it at the ShotCode so that you can see the ShotCode clearly (the black and white blocks are countable) in your

viewfinder. All that is left to do is click and you are on your way! (ShotCode 2007)

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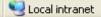


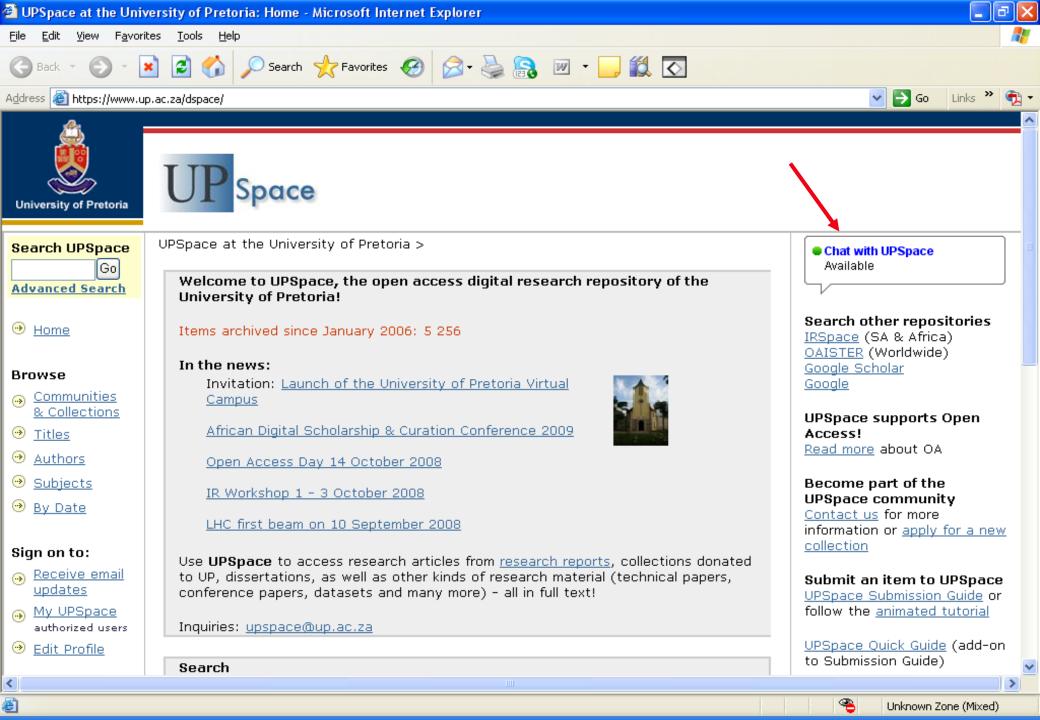
Download our blog on your phone http://merensky1.mofuse.mobi/

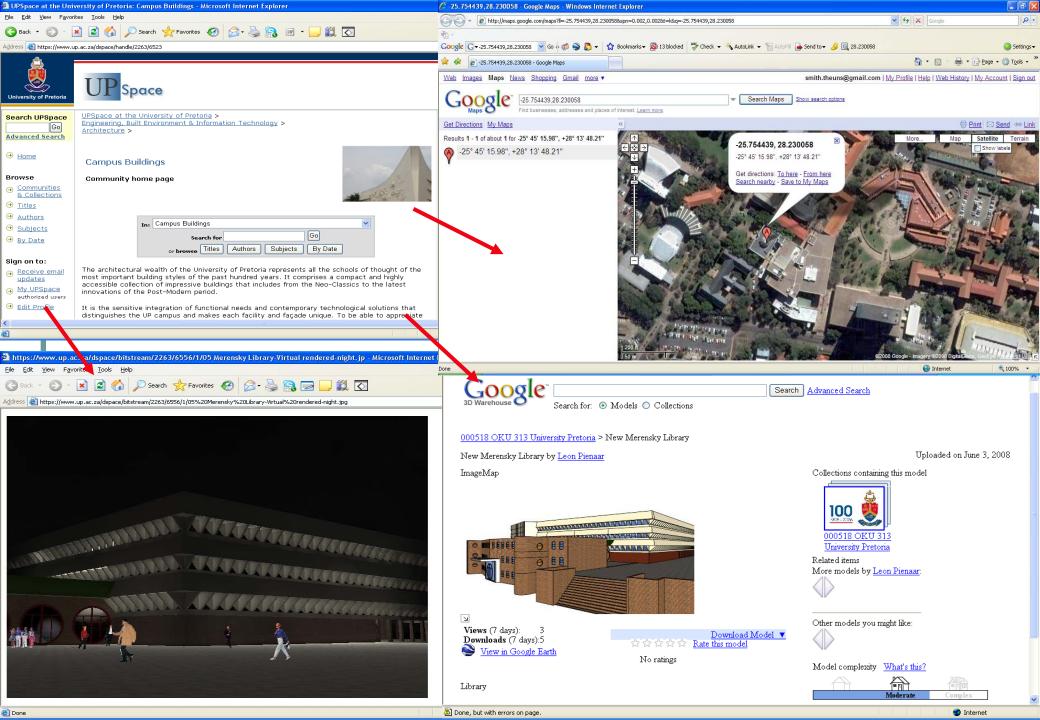
Library Intranet (Staff Only)

Web/ Library 2.0 Tools

Click here for a list of Web/ Library 2.0 Tools







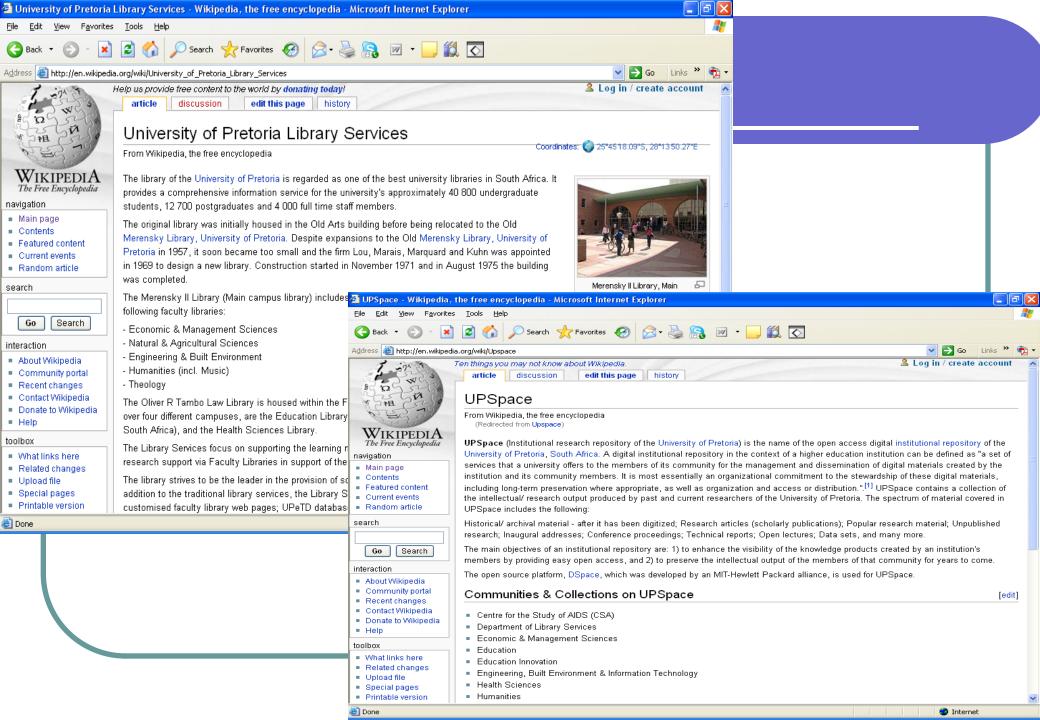


Games developed for information literacy: general & catalogue

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Creating an e-Strategy within the framework of the Balanced Scorecard

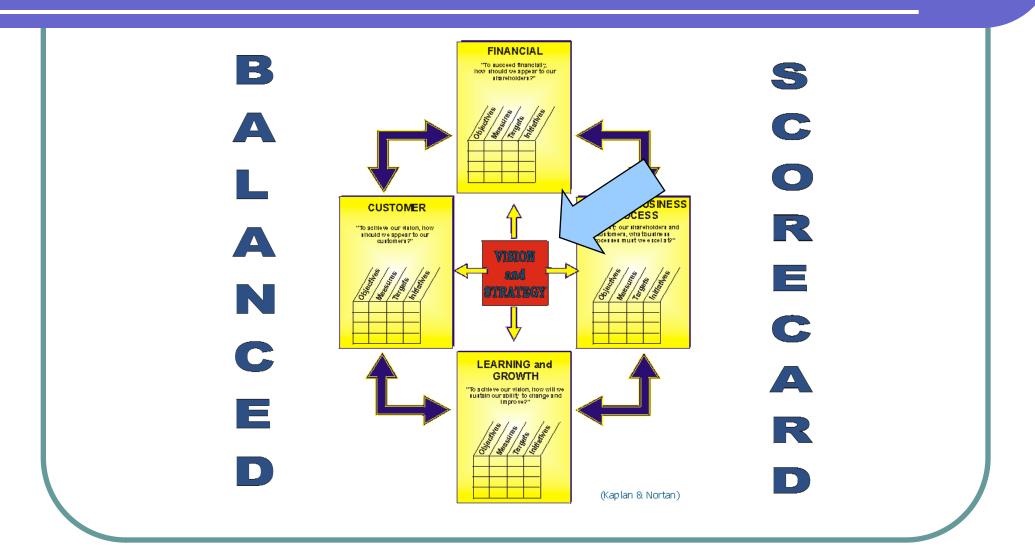
 The Balanced Scorecard is a concept that organisations can implement in many ways; it must <u>fit</u> the organisation



• Vision / Strategic focus

• Strategic objectives

Strategic focus / vision

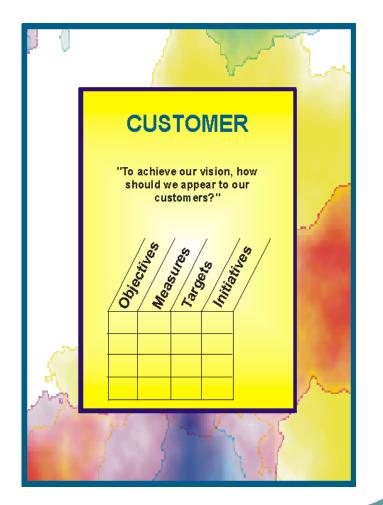


Library 2 strategic focus (example)

Enhance the clients' e-Environment with Library 2 services and products

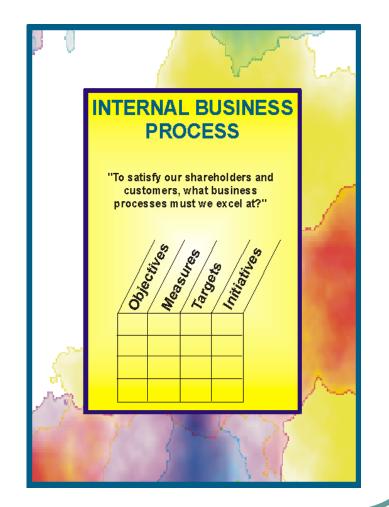
Customer perspective – strategic objective

 Monitor impact of Web 2 implementation on client



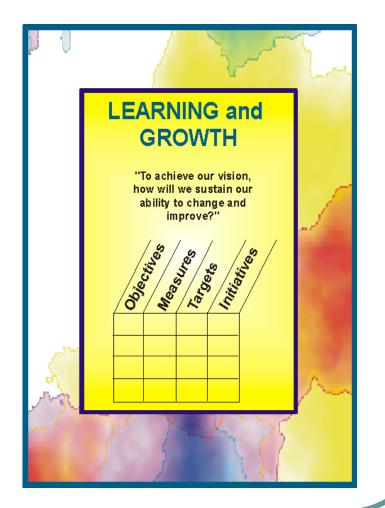
Internal processes perspective – strategic objective

 Integrate Web 2 tools into current business processes e.g. rating of books in catalogue



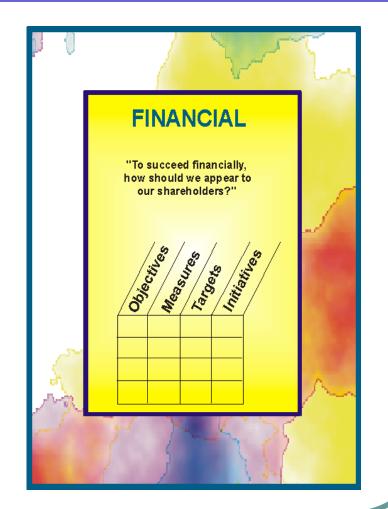
Learning and growth perspective – strategic objective

Present training workshops on key Web 2 tools to library staff



Financial perspective – strategic objective

- Make use of freely available Web 2 tools
- Road show on library applications to interested parties



Practical

- Formulate your library's e-Strategy: strategic focus and at least one objective for each perspective
- Construction of Balanced Scorecard for a library
 - <u>Assignment</u>: construct / create / build own view of Balanced Scorecard: strategic focus and 4 perspectives
 - <u>Material</u>: construction kits / educational toys; articles; flip charts, markers ...

Conclusion

- The Balanced Scorecard is <u>well suited</u> to the kind of organisation that libraries are trying to become
- It puts <u>strategic focus & objectives</u>, not control, at the center
- It establishes goals but assumes that <u>people</u> will take whatever actions is necessary to arrive at those goals

Credits

- Presenters: Heila Pienaar (<u>heila.pienaar@up.ac.za</u>) & Martie van Deventer (<u>mvandeve@csir.co.za</u>)
- Using the Balanced Scorecard to formulate your Library's e-Strategy (this presentation), August 2009. <u>http://www.slideshare.net/heila1/using-the-balanced-scorecard-to-formulate-your-librarys-estrategy</u>
- Pienaar, H., Penzhorn, C. 2000. Using the Balanced Scorecard to facilitate strategic management at an academic information service. Libri, September 2000, 50(3): 202-209. <u>http://www.librijournal.org/pdf/2000-3pp202-209.pdf</u>
- Pienaar, H., Smith, I. 2008. Development of a library 2.0 service model for an African library. Library Hi Tech News, 25(5): 7-10.
 <u>http://www.emeraldinsight.com/Insight/viewContainer.do;jsessionid=78A376CF</u> 81DB520E7A35DEC90D1DB231?containerType=Issue&containerId=6013282
 - Pienaar, H. Libraries on the move shifting barriers, going places, sharing spaces. Stellenbosch University Library 10th annual symposium, 6-7 November 2008. Stellenbosch. <u>https://www.up.ac.za/dspace/handle/2263/7877;</u> <u>http://www.slideshare.net/heila1/stellenbosch08social-presentation</u>