



## Questionnaire for Chapter 8: Needs analysis of Contract providers, sources and originators regarding outcomes of SMME construction entrepreneurs

### Who should fill out this questionnaire?

This questionnaire is directed to government officials, development finance institution staff, main contractors, service providers and employers in the public and private sector who are responsible for decision-making regarding the appointment of contractors or sub-contractors, for awarding public or private sector projects and tenders, and for the allocation of any construction related business opportunities to SMME entrepreneurs.

### What is this questionnaire all about?

This part of the SAWiC Research Program is investigating the opinions of contract providers, (including contract sources and originators) on their needs regarding qualities of SMME construction entrepreneurs. The results will be used to align SAWiC's training activities and planning accordingly.

When answering the questions, please take into account the general trend of the majority of SMME entrepreneurs tendering for the construction opportunities that you, your manager or your principals need to decide on.

### On a scale of 1 to 4, how would you rate the issues regarding Female and Male construction entrepreneurs? (Women in Construction vs. Men in Construction)

Please encircle  your choice:

1= Bad & not acceptable; 2=Acceptable but needs improvement; 3=Good; 4=Excellent

	Entrepreneurs: or Contractors:	Female Women	Male Men
1.	<b>Education, training and skills background</b>	1 2 3 4	1 2 3 4
2.	<b>Technical building construction skills</b>	1 2 3 4	1 2 3 4
2.1	Understanding site plans and drawings	1 2 3 4	1 2 3 4
2.2	Levelling and site readiness	1 2 3 4	1 2 3 4
2.3	Layout of buildings on site	1 2 3 4	1 2 3 4
2.4	Understanding architect plans	1 2 3 4	1 2 3 4
2.5	Foundations and engineering knowledge	1 2 3 4	1 2 3 4
2.6	Brickwork skills	1 2 3 4	1 2 3 4
2.7	Bricklaying skills	1 2 3 4	1 2 3 4
2.8	Plastering skills	1 2 3 4	1 2 3 4
2.9	Walling	1 2 3 4	1 2 3 4
2.10	Cement flooring and finishing skills	1 2 3 4	1 2 3 4
2.11	General carpentry skills	1 2 3 4	1 2 3 4
2.12	Hanging of doors, cupboards	1 2 3 4	1 2 3 4
2.13	Roof timbering	1 2 3 4	1 2 3 4
2.14	Ceilings	1 2 3 4	1 2 3 4
2.15	Roof covering	1 2 3 4	1 2 3 4
2.16	Plumbing skills	1 2 3 4	1 2 3 4
2.17	Drainage	1 2 3 4	1 2 3 4



	Female entr.				male entrepr.				
2.18	Fitting bathrooms	1	2	3	4	1	2	3	4
2.19	Water piping	1	2	3	4	1	2	3	4
2.20	Electricity and lighting	1	2	3	4	1	2	3	4
2.21	Electric tubing	1	2	3	4	1	2	3	4
2.22	Electric wiring	1	2	3	4	1	2	3	4
2.23	Hot water geyser installations	1	2	3	4	1	2	3	4
2.24	Wall Tiling	1	2	3	4	1	2	3	4
2.25	Windows and glazing	1	2	3	4	1	2	3	4
2.26	Painting skills	1	2	3	4	1	2	3	4
2.27	Carpets and floor-tiling	1	2	3	4	1	2	3	4
<b>3.</b>	<b>Other technical construction skills</b>	1	2	3	4	1	2	3	4
3.1	Paving skills	1	2	3	4	1	2	3	4
3.2	Curbing and sidewalks	1	2	3	4	1	2	3	4
3.3	Road works	1	2	3	4	1	2	3	4
3.4	Storm water and culverts	1	2	3	4	1	2	3	4
3.5	Gabions and retaining of roadsides	1	2	3	4	1	2	3	4
3.6	Road maintenance	1	2	3	4	1	2	3	4
3.7	Grass cutting along sides of roads	1	2	3	4	1	2	3	4
3.8	Cleaning of paved areas	1	2	3	4	1	2	3	4
3.9	Fencing and gates	1	2	3	4	1	2	3	4
3.10	Traditional African building skills	1	2	3	4	1	2	3	4
3.11	Traditional thatching skills	1	2	3	4	1	2	3	4
3.12	Traditional painting of walls	1	2	3	4	1	2	3	4
3.13	Traditional flooring skills	1	2	3	4	1	2	3	4
3.14	Erection of traditional tourist attractions	1	2	3	4	1	2	3	4
<b>4.</b>	<b>General Education skills</b>	1	2	3	4	1	2	3	4
4.1	Language proficiency	1	2	3	4	1	2	3	4
4.2	Tender documentation concepts	1	2	3	4	1	2	3	4
4.3	Understanding technical terminology	1	2	3	4	1	2	3	4
4.4	Understanding procedures	1	2	3	4	1	2	3	4
4.5	Empowerment language and legislation	1	2	3	4	1	2	3	4
4.6	Procurement language procedures	1	2	3	4	1	2	3	4
4.7	Awareness of health, safety and HIV	1	2	3	4	1	2	3	4
4.8	Awareness of environmental sustainable development	1	2	3	4	1	2	3	4
<b>5.</b>	<b>General Managerial and Business skills</b>	1	2	3	4	1	2	3	4
5.1	Financial management	1	2	3	4	1	2	3	4
5.2	Project management	1	2	3	4	1	2	3	4
5.3	Personnel and resource management	1	2	3	4	1	2	3	4
5.4	Turnover and cash flow projections	1	2	3	4	1	2	3	4
5.5	Bridging finance and guarantees	1	2	3	4	1	2	3	4
5.6	Business plans	1	2	3	4	1	2	3	4

	Female entr.	male entrepr.
5.7 Creativity and innovation	1 2 3 4	1 2 3 4
5.8 Competitive edging	1 2 3 4	1 2 3 4
5.9 Culture and climate of business entity	1 2 3 4	1 2 3 4
5.10 Compliance regarding time frames and deadlines	1 2 3 4	1 2 3 4
<b>6. Tender compliance, awareness and skills</b>	1 2 3 4	1 2 3 4
6.1 Managing tender documentation	1 2 3 4	1 2 3 4
6.2 Understanding procurement documentation	1 2 3 4	1 2 3 4
6.3 Tendering and Pricing	1 2 3 4	1 2 3 4
6.4 Interpreting prescriptions of contract providers	1 2 3 4	1 2 3 4
6.5 Understanding evaluation theory and practice	1 2 3 4	1 2 3 4
6.6 Legal requirements on enterprise status	1 2 3 4	1 2 3 4
6.7 Tax clearance documentation	1 2 3 4	1 2 3 4
6.8 Delegated authority to sign	1 2 3 4	1 2 3 4
6.9 Providing trackrecord, skill profiles and résumés	1 2 3 4	1 2 3 4
6.10 Providing information on marketing	1 2 3 4	1 2 3 4

7. What other training needs are necessary to make women construction entrepreneurs successful?

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8. What training do you or your organisation provide to empower women?

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9. What other empowering measures do you recommend for women construction entrepreneurs?

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**10. Respondent's information:**

Name: \_\_\_\_\_ Work title: \_\_\_\_\_

Company or Department: \_\_\_\_\_ Tel no: \_\_\_\_\_ Fax no \_\_\_\_\_

E-mail address: \_\_\_\_\_ Cell no: \_\_\_\_\_

	1	2	3	4	5
Years involved in construction:	0-1	2-5	6-9	10-19	20+

Gender:	1	2
	Male	Female

Main place of SA residence:	1	2	3	4
Province:	Eastern Cape	Free State	Gauteng	Kwazulu-Natal
	Limpopo (N.Pr)	Mpumalanga	Northern Cape	North West
	5	6	7	8
				9



**Questionnaire for Chapter 9:**

**Confidential Questionnaire:  
Outcomes Research on SAWiC  
(SAWiC's acceptability and utilization in the construction industry)**

**Please encircle the following detail regarding yourself for demographic purposes:**

	1	2	3	4	5
Age:	20 - 29	30 - 39	40 - 49	50 - 59	60+

Years involved in construction:	0-1	2-5	6-9	10-19	20+
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	1	2
Gender:	Male	Female

	1	2	3
Marital details:	Married	Single parent	Single

Main place of SA residence:				
	1	2	3	4
Province:	Eastern Cape	Free State	Gauteng	Kwazulu-Natal
Limpopo (N.Pr)	Mpumalanga	Northern Cape	North West	Western Cape
	5	6	7	8
			8	9

**Please give your own opinion on each question or statement. Do not worry what other people might say about your opinion, as you are not going to put your name on the questionnaire. Do not ask your friend's opinion.**

**PLEASE COMPLETE THE FOLLOWING BY ENCIRCLING YOUR CHOICE IN THE SPACE PROVIDED**

**A: SAWiC membership information:**

- |  |     |    |
|--|-----|----|
|  | 1   | 2  |
| 1. Are you a member of a professional or work related organisation other than SAWiC?   | Yes | No |
| 2. Are you a member of the SAWiC Association?  | Yes | No |
| 3. If no, would you like to become a member of SAWiC?  | Yes | No |
| 4. Would you like to have your name on a detailed SAWiC database for distribution to clients nationally and internationally? | Yes | No |
| 5. Would you like to receive a SAWiC annual report?  | Yes | No |

**B: Acceptability of SAWiC**

Give your own opinion on the following statements. Encircle only one number per statement: (Disagree strongly =1, Disagree =2, Agree =3, Agree strongly =4)

- |  |   |   |   |   |
|--|---|---|---|---|
| 1. SAWiC is fulfilling an important role to empower women  | 1 | 2 | 3 | 4 |
| 2. SAWiC meetings are important for women in construction  | 1 | 2 | 3 | 4 |
| 3. SAWiC should have more contact sessions during the year | 1 | 2 | 3 | 4 |
| 4. The SAWiC Secretariat and office should be expanded     | 1 | 2 | 3 | 4 |
| 5. SAWiC should be more active in all the provinces        | 1 | 2 | 3 | 4 |
| 6. What can SAWiC do to increase its acceptability?        |   |   |   |   |

6.1 \_\_\_\_\_  
 6.2 \_\_\_\_\_

**C: Utilisation and benefit of SAWiC**

1. Do you see that SAWiC involvement could benefit women with the following:

Please complete this section by encircling the most appropriate number in the box:

		Strong-ly Dis-agree (No)	Dis-agree	Agree	Strong-ly Agree (Yes)
1.1	To become aware of business opportunities & contracts through presentations and documents being distributed?	1	2	3	4
1.2	With topics discussed and training that could help you to take up business opportunities?	1	2	3	4
1.3	To gain self-confidence for taking up the challenges of the construction industry?	1	2	3	4
1.4	To meet other people in the construction sector that might have similar problems than yours?	1	2	3	4
1.5	To obtain contacts with suppliers that can open business opportunities?	1	2	3	4
1.6	To strengthen networks that can empower women for taking up new business opportunities?	1	2	3	4
1.7	To improve your access to finance for contracts and business opportunities?	1	2	3	4
1.8	To get insight into and to solve problems relating to discrimination against women?	1	2	3	4
1.9	To report discrimination to Government and the Construction Industry Development Board (CIDB)	1	2	3	4
1.10	To get insight into and to solve problems relating to technical matters in construction?	1	2	3	4
1.11	To make contact with international experts in construction through the affiliation with NAWIC (USA & Canada)	1	2	3	4
1.12	To make women entrepreneurs aware of HIV AIDS in the construction sector	1	2	3	4

2. How can SAWiC be made more useful as an association?

2.1 \_\_\_\_\_  
 2.2 \_\_\_\_\_