## APPENDICES

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## APPENDIX A

Appendix A provides the reader with a summary of authors who did research on the topic of accounting irregularities.

A significant amount of research has been done on accounting irregularities. In most literature, the term financial statement fraud is used. However, because the study encompasses more than fraud, the term accounting irregularities is preferred.

Most of the existing literature on the occurrence of accounting irregularities emanates from the USA. Some of the authors who have written on the subject include Apostolou, Hassell and Webber (2001), Baucus and Near (1991), Beasley (1996), Beasley, Carcello and Hermanson (2001), Beasley, Carcello, Hermanson and Lapides (2000) Bell and Carcello (2000) Beneish (1997), Calderon and Green (1994), Cressey (1986), Dechow, Sloan and Sweeney (1996), DeFond and Jiambalvo (1991), Gerety and Lehn (1997), Kinney and McDaniel (1989), Mitchell (1997), Robertson (2002), Saksena (2001), Summers and Sweeney (1998), Tipgos (2002) and Wells (1990, 1997, 2001). Their studies focus mainly on the theoretical aspects of accounting irregularities and the characteristics of companies that engage in irregular activities.

Articles in which the detection and identification of accounting irregularities are discussed tend to focus on auditors' responsibility for detecting and identifying accounting irregularities. Some such articles include those of Connelley (2003), Daroca and Holder (1985), Glover and Aono (1995) Heiman-Hoffman, Morgan and Patton (1996), Holder (1983), Hylas and Ashton (1982), Kaminski, Wetzel and Guan (2004), Kinney (1979), Krambia-Kapardis (2002), Lee, Ingram and Howard (1999), Lendez and Korevec (1999), Moyes and Hasan (1996), Nieschwietz, Schultz and Zimbelman (2000) and Persons (1995). It would be fair to say that these articles are mainly aimed at auditors.

Thus far there has been little academic writing and research in South Africa on the topic of local accounting irregularities. The few authors who have written on the topic include Cameron-Ellis (2000), Christophers (2005), Dawson (2001), Du Plessis (1997, 1999a, 1999b, 2001), Du Plessis and Koornhof (2000), Minnaar-Van Veijeren (2000a, 2000b, 2000c), Savage (2003), Vaksman (2004) and Van Wyk (2004).

A conference in Johannesburg in 2004 dealt with fraud issues (Padgett, 2004; Perumaul, 2004).

## APPENDIX B

Appendix B contains additional information about the companies used in the research. It also includes examples of the format applied in McGregor BFA financial statements and the formulae of ratios that were used in the study.

Because the formats of the financial statements of individual companies differ in terms of detail, depending on the items they include, the McGregor BFA database uses a general format for all financial statements. The McGregor BFA format for the balance sheet is presented in Table B. 1 and the format of the income statement in Table B.2.

## Table B.1: McGregor BFA Balance Sheet - an example

| Item Description | 2006 | 2005 |
| :---: | :---: | :---: |
| AFGRI |  |  |
| Number of Months Covered | 12 | 12 |
| Year End Month | Feb | Feb |
| BALANCE SHEET ('000s) | R | R |
| 1 Ord Shareholders Interest | 1172638 | 947409 |
| 2 Ord Share Capital | 4 | 4 |
| 3 Share Premium | 72589 |  |
| 4 Non-distrib Reserves | -269640 | 73186 |
| 5 Distrib Reserves | 1369685 | 874219 |
| 6 Adj Mkt/dir Val In Inv. |  |  |
| 7 Ord Sharehldrs Aft Adj. | 1172638 | 947409 |
| 8 Preference Shares |  |  |
| 9 Irredeemable |  |  |
| 10 Redeemable |  |  |
| 11 Convertible |  |  |
| 12 Outside Shareholders Int. | 531094 | 514350 |
| 13 Total Shareholders Int. | 1703732 | 1461759 |
| 14 Deferred Tax | 99548 | 40258 |
| 15 Other | 20597 |  |
| 16 Long Term Liabilities | 115728 | 17006 |
| 17 Convertible Debentures |  |  |
| 18 Dir/sharehldrs Loans |  |  |
| 19 Non Interest Bearing |  | 3643 |
| 20 Interest Bearing | 115728 | 13363 |
| 21 Capital Employed | 1939605 | 1519023 |
| 22 Total Liabilities | 2741012 | 2785030 |
|  |  |  |
| 23 Fixed Assets | 710065 | 517161 |
| 24 Mining Assets |  |  |
| 25 Intangible Assets | 104943 | 90705 |
| 26 Goodwill | 23830 | 35463 |
| 27 Patents \& Trademarks | 16196 | 10102 |
| 28 Cost Of Control |  |  |
| 29 Other | 64917 | 45140 |
| 30 Non Current Assets | 246681 | 117502 |
| 31 Investments \& Loans | 280582 | 236787 |


| Item Description | 2006 | 2005 |
| :---: | :---: | :---: |
| 32 Inv At Cost/Market Val | 274049 | 116163 |
| 33 Long Term Loans | 6533 | 120624 |
| 34 Current Assets | 2571379 | 2770284 |
| 35 Inventory | 1037522 | 1080999 |
| 36 Debtors | 741955 | 918685 |
| 37 Cash \& Near Cash | 576821 | 613639 |
| 38 Dividends |  |  |
| 39 Tax | 120399 | 120899 |
| 40 Other | 94682 | 36062 |
| 41 Current Liabilities | 1974045 | 2213416 |
| 42 Creditors | 764816 | 1004548 |
| 43 Dividends |  |  |
| 44 Tax | 11714 | 7629 |
| 45 Interest Bearing | 516659 | 456248 |
| 46 Non Interest Bearing | 680856 | 744991 |
| 47 Net Current Assets | 597334 | 556868 |
| 48 Adj Mkt/dir Val In Inv. |  |  |
| 49 Employment Of Capital | 1939605 | 1519023 |
| 50 Total Assets | 3808707 | 3641734 |

Source: McGregor BFA ${ }^{\text {© }}$

Table B.2: McGregor BFA Income Statement - an example

| Item Description | 2006 | 2005 |
| :---: | :---: | :---: |
| INCOME STATEMENT ('000s) | R | R |
| 60 Turnover | 5787981 | 6246885 |
| 61 \% Change In Turnover |  |  |
| 62 Investment Income |  | 32213 |
| 63 Operating Profit | 511114 | 267087 |
| 64 Interest Received |  | 42574 |
| 65 Gross Income | 511114 | 341874 |
| 66 Interest \& Fin Chngs(-ve) | 286800 | 79920 |
| 67 Taxation (-ve) | 22042 | 64574 |
| 68 Current (-ve) | 25553 | 37604 |
| 69 Deferred (-ve) | -15155 | -19039 |
| 70 Other (-ve) | 11644 | 46009 |
| 71 Profit After Int \& Tax | 202272 | 197380 |
| 72 Pref. Dividends (-ve) |  |  |
| 73 Minority Interest (-ve) | 42822 | 12666 |
| 74 Associate Companies | -638 | 2509 |
| 75 Discontinued Operations | -29739 | -22930 |
| 76 Other |  | -14777 |
| 77 Convertible Deb Int (-ve) |  |  |
| 78 Profit Attrib To Ord Shrs | 129073 | 149516 |


| 79 Extra Ordinary Items |  |  |
| :---: | :---: | :---: |
| 80 Bottom Line Earnings | 129073 | 149516 |
| Item Description | 2006 | 2005 |
| 81 Dividends Paid (-ve) | 58907 | 409598 |
| 82 Ret. Earnings-current Yr | 70166 | -260082 |
| 83 Trans To Res/life Funds |  |  |
| 84 Ret. Earnings-prior Year | 1299519 | 1134301 |
| 85 Total Reserve | 1369685 | 874219 |
| 86 H/L Earngs Per Shr | 37.2 | 44.5 |
| 87 Dividends Per Shr | 9.1 | 140.2 |
| 88 Depreciation | 48314 | 56890 |
| 89 Audit Fees | 7338 | 6007 |
| 90 Directors Emoluments | 17447 | 11914 |

Source: McGregor BFA ${ }^{\oplus}$

The statements in the formats above were used for horizontal and vertical analyses of the case study companies, as well as of the control samples.

The periods for which the annual reports were obtained correlate with the dates identified through media searches about alleged accounting irregularities in the case study companies and appear in Table 7.3.

Table B.3: Period for which financial statements were obtained

| Case study company" | Period |
| :--- | :---: |
| Beige Holdings Limited | $1998-2002$ |
| Johannesburg Consolidated Investments (JCI) Limited <br> (formerly Consolidated African Mines Limited) | $1999-2003$ |
| Macmed Healthcare Limited | $1995-1999$ |
| Saambou Holdings Limited | $1999-2003$ |
| Tigon Limited | $1997-2001$ |

Source: McGregor BFA ${ }^{\text {© }}$

The ratios used for the case study companies and the control samples were obtained from the McGregor BFA database. The ratios are calculated by using the McGregor BFA ratio formulae as presented in Table B.4.

## Table B.4: McGregor BFA - calculated ratios

| McGregor BFA ratio | Full name | Calculation |
| :---: | :---: | :---: |
| Accounts Rcvb/Tover | Accounts receivable turnover | (Turnover for 12 months / Months covered by financial statements) / Debtors |
| Assets / Captal Emp | Assets over capital employed | Total assets / Employment of capital |
| Book Val / Share (c) | Book value per share | (Ordinary shareholders' interest / Number of ordinary shares in issue at year-end) $\times 100$ |
| Cash Flw / Share (c) | Cash flow per share | ((Bottom line earnings + items not representing cash flow)/ Number of ordinary shares in issue at year-end) $\times 100$ |
| Cash Flow Div Cover | Cash flow dividend cover | ((Bottom line earnings + Items not representing cash flow)/ Number of ordinary shares in issue at year-end) / (Dividends per share / 1000 ) |
| Cash Flow Intr Cover | Cash flow interest cover | (Gross income + Items not representing cash flow) / Interest and finance charges |
| Current Ratio |  | Current assets / Current liabilities |
| Debt / Assets | Debt/Asset ratio | (Long-term liabilities + Current liabilities) / Total assets |
| Debt / Equity | Debt/Equity ratio | (Long-term liabilities + Current liabilities) / Ordinary shareholders' interest + Preference shares + Outside shareholders' interest + Directors' \& shareholder loans Intangible assets) |
| Dir Rem \% Pft BTax | $\begin{gathered} \text { Directors' } \\ \text { remuneration as } \\ \mathrm{a} \% \text { of profit } \\ \text { before tax } \end{gathered}$ | (Directors' emoluments / (Investment income + Operating profit + Interest received - Interest and finance charges) |
| Dividend / Share (c) | Dividend per share | Dividends per share / 10 |
| Dividend Cover | Dividend cover | Headline earnings per share / Dividends per share |
| Dividend Yield \% | Dividend yield \% | (Dividends per share / 1 000) / (Share price at financial yearend / 100) $\times 100$ |
| Earnings / Share (c) | Earnings per share | Headline earnings per share / 10 |
| Earnings Yield \% | Earnings yield \% | (Headline earnings per share / 1 000) / (Share price at financial year-end / 100) $\times 100$ |
| Financial Distress |  | This is calculated according to Altman's financial distress model or Z-score. See section 4.3 in this study. |
| IAdj Prf / Share (c) | Inflation adjusted profit per share | (Profit attributable to ordinary shareholders - Inflation adjusted depreciation on fixed assets) / Number of ordinary shares in issue at year-end $\times 100$ |
| IAdj Ret Assets \% | Inflation adjusted return on total assets \% | (Investment income + Operating profit + Interest received + associate companies - Inflation adjusted depreciation on fixed assets) / (Total assets + Inflation adjusted other fixed assets)) $\times 100$ |
| IAdj Ret Equity \% | Inflation adjusted | (Profit attributable to ordinary shareholders - Inflation |


|  | return on equity \% | adjusted depreciation on fixed assets) / (Ordinary shareholders' interest + Directors' \& shareholders' loans + Inflation adjusted other fixed assets)) x 100 |
| :---: | :---: | :---: |
| Interest Cover |  | Gross income / Interest \& other finance charges |
| Leverage Factor |  | (Profit attributable to ordinary shareholders x Total assets) / ((Ordinary shareholders' interest + Directors' \& shareholders' loans) x (Gross income - Taxation)) |
| Lt Loans \% Tot Debt | Long-term loans as a \% of total debt | (Long-term liabilities / (Long-term liabilities + Current liabilities)) $\times 100$ |
| N A V / Share (c) | Net asset value per share | ((Total assets - Long-term liabilities - Current liabilities) / Number of ordinary shares in issue at year-end) $\times 100$ |
| Net Prf Margin \% | Net profit margin \% | (Bottom line earnings / Turnover) $\times 100$ |
| Oprt Prft / Employee | Operating profit per employee | (Operating profit / No of persons employed) $\times 1000$ |
| Oprt Prft Margin \% | Operating profit margin \% | (Operating profit / Turnover) $\times 100$ |
| Price / IAdj Prf | Share price over inflation adjusted profit | (Share price at financial year-end / 100) / (Investment income + Operating profit + Interest received + Associate companies - Inflation adjusted depreciation on fixed assets) / Number of ordinary shares in issue at year-end) |
| Price / Book Value | Share price over book value | (Share price at financial year-end / 100) / (Ordinary shareholders' interest / Number of ordinary shares in issue at year-end) |
| Price / Csh Flow | Share price over cash flow | (Share price at financial year-end / 100) / (Bottom line earnings + Items not representing cash flow) / Number of ordinary shares in issue at year-end |
| Price / Earnings | Share price over earnings | (Share price at financial year-end / 100) / (Headline earnings per share / 1 000) |
| Price / N A V | Share price over net asset value | (Share price at financial year-end / 100) / (Total assets -Long-term liabilities - Current liabilities) / Number of ordinary shares in issue at year-end |
| Price / Share (c) | Share price | Share price at financial year-end |
| Quick Ratio |  | (Current assets - Inventory) / Current liabilities |
| Ret Ext Invest \% | \% Return on external investments | ((Investment income + Interest received) / Investments \& loans) x 100 |
| Retention Rate |  | (Retained earnings in current year / Bottom line earnings) $x$ 100 |
| Return on Assets \% |  | ((Investment income + Operating profit + Interest received + Associate companies) / Total assets) x 100 |
| Return on Equity \% |  | (Profit attributable to ordinary shareholders / (Ordinary shareholders' interest + Directors' \& shareholders' loans)) x 100 |
| Share Splt Factor | Share split factor | Split factor (3 decimals) |
| Sustain Growth \% | Sustainable growth | ((Retained earnings in current year / Bottom line earnings) $x$ (Gross income - Taxation) / Total assets) x 100) + ((Longterm liabilities + Current liabilities) / (Ordinary shareholders' interest + Preference shares + Outside shareholders' interest <br> + Directors' \& shareholders' loans - Intangible assets) x |


|  |  | $((($ Gross income - Taxation) / Total assets) x 100 - (Interest <br>  <br> shareholders' loans + Long-term interest bearing + Short- <br> term interest bearing)) <br> year / Bottom line earnings)) $\times$ (Retained earnings in current |
| :--- | :--- | :--- |
| Tot Assets / TOver | Total asset <br> turnover | (Turnover x 12 months / Months covered by financial <br> statements) / Total assets |
| Tot Debt / Csh Flow | Total debt over <br> cash flow | (Long-term liabilities + current liabilities) / (Bottom line <br> earnings + Items not representing cash flow) |
| Turnover / Employee | Turnover per <br> employee | (Turnover / No of persons employed) x 1000 |

Source: McGregor BFA ${ }^{\circ}$

The financial sectors that the case study companies operated in are presented in Table B.5.

Table B.5: Sectors in which the case study companies operate(d)

| Case study company | JSE Sectors |
| :--- | :--- |
| Beige Holdings Limited | Health - Pharmaceuticals and cosmetics |
| Johannesburg Consolidated Investments <br> (JCI) Limited | Basic resources - Mining |
| Macmed Healthcare Limited | Health - Pharmaceuticals and cosmetics |
| Saambou Holdings Limited | Financials - Banks |
| Tigon Limited | Financial services - General financial |

Source: McGregor BFA ${ }^{\text {© }}$

The four control samples to use in the analyses were compiled from the populations of companies per sector as listed in Table B.6.

Table B.6: Companies included in the totalled financial statements for the control samples

| Health - Pharmaceuticals and cosmetics |
| :--- |
| Aspen Pharmacare Holdings Ltd |
| Enaleni Pharmaceuticals Ltd |
| Medi-Clinic Corporation Ltd |
| Network Healthcare Holdings |
| Basic resources - Mining |
| Afgem Ltd |
| Aflease Gold Ltd |
| African Rainbow Minerals Ltd |
| Anglo American Plc |
| Anglo Platinum Ltd |
| Anglogold Ashanti Ltd |
| Aquarius Platinum Ltd |
| Assore Ltd |
| Barplats Investments Ltd |
| BHP Billiton Plc |
| Diamond Core Resources Ltd |
| DRD Gold Ltd |
| Eland Platinum Holdings Ltd |
| Gold Fields Ltd |
| Goodhope Diamond Ltd |
| Halogen Holdings Soc Anon |
| Harmony Gold Mining Company Ltd |
| Hwange Colliery Ltd |
| Impala Platinum Holdings Ltd |
| Kelgran Ltd |
| Kumba Resources Ltd |
| Lonmin Plc |
| Matodzi Resources Ltd |
| Merafe Resources Ltd |
| Metorex Ltd |
| Miranda Mineral Holdings Ltd |
| Mvelaphanda Resources Ltd |
| Northam Platinum Ltd |
| Petmin Ltd |
| Randgold and Exp Co |
| Sallies Ltd |
| Scharrig Mining Ltd |
| Simmer and Jack Mines Ltd |


| Stilfontein Gold Mining Company Ltd |
| :--- |
| SXR Uranium One Inc |
| Tawana Resources NL |
| Thabex Exploration Ltd |
| Trans Hex Group Ltd |
| Village Main Reef Gold Mining Company |
| Wesizwe Platinum Ltd |
| Western Areas Ltd |
| Witwatersrand Consolidated Gold Resources |
| Financials - Banks |
| ABSA Group Ltd |
| Capitec Bank Holdings Ltd |
| Firstrand Ltd |
| Mercantile Bank Holdings Ltd |
| Nedbank Group Ltd |
| RMB Holdings Ltd |
| Standard Bank Group Ltd |
| Financial services - General financial |
| African Bank Inv Ltd |
| Anbeeco Investment Holdings |
| Barnard Jacobs Mellet Holdings Ltd |
| Brait SA |
| Cadiz Holdings Ltd |
| Conduit Cap Ltd |
| Corronation Fund Managers Ltd |
| Corvus Cap (SA) Holdings Ltd |
| Decillion Ltd |
| Enterprise Risk Management |
| Incentive Holdings Ltd |
| Investec Ltd |
| Investec Plc |
| JSE Ltd |
| London Financial Investment Group Plc |
| M Cubed Holdings Ltd |
| Micromega Holdings Ltd |
| New Corpcap Ltd |
| Peregrine Holdings Ltd |
| PSG Group Ltd |
| Remgro Ltd |
| Sasfin Holdings Ltd |
| Wooltru Ltd |

## Source: McGregor BFA ${ }^{\circledR}$

The companies that were chosen to use in comparison are presented in Table B.7.

Table B.7: Control sample companies chosen as a comparison in the qualitative analysis

| Sector | Control sample company |
| :--- | :--- |
| Health - Pharmaceutical and cosmetic | Aspen Pharmacare Holdings Limited |
| Basic resources - Mining | Aflease Gold Ltd (formerly Sub Nigel <br> Gold Mining Company Limited) |
| Financials - Banks | ABSA Group Limited |
| Financial services - General financial | African Bank Investment Limited |

Source: McGregor BFA ${ }^{\oplus}$

## APPENDIX C

Appendix C contains the detailed qualitative analysis performed on the case study companies and its control samples.

## BEIGE LTD

- 1998: The chairman's report indicated that the market for pharmaceutical products was healthy at that time. Several strategies for growth and expansion were reported. Some of these included acquisitions, and broadening product ranges by means of research and development and acquisitions. The company reported on efforts to transform its organisational structure. It anticipated fierce competition in future.
The executive director's report gave notice of a decision to increase the company's working capital levels by building inventory levels. The reason given for this step was anticipated demand. The rest of the report was devoted to the various subsidiaries and divisions of the company and their activities. Plans for future growth were again mentioned.

A separate report on corporate governance was included. In this corporate governance report, the company claimed to be compliant to the criteria in King Report and mentioned steps that have been taken to ensure this compliance (for example, "internal controls and systems are designed to provide reasonable assurance...").

The company received an unqualified audit report from the auditors, Papilsky Hurwitz.

The directors approved the financial statements.

- 1999: The chairman's report highlighted the problems that the company faced in the 1999 financial year. These included unexpectedly high levels of growth, pressure on cash resources, the overriding of internal controls, an ineffective management structure, high interest rate levels and fraud, theft and accounting misstatements. Decisions made in order to improve conditions were also mentioned, including rationalization by means of sales and mergers, cost control measures, brand extensions and the resignation of some directors. The chairman specifically mentioned that action had been taken to improve the working capital and liquidity position of the company. The rest of the report consisted of a divisional review.

The corporate governance report mentioned the company's commitment to adhering
to the principles of the King Report, but gave no details on how the company intended to achieve compliance.

Some abnormal and extraordinary items were included in the financial statements for 1999. The reason for the items was to reverse the effect of previous fraudulent transactions. This led to suspension of the company's listing on the JSE.

Beige received an unqualified report from its auditors, Papilsky Hurwitz.
The directors approved the financial statements.

- 2000: A report to the shareholders reported on changes in the group, such as disposing of subsidiaries and reducing top management. It was found that the company was not able to manage the companies it had acquired properly, leading to the group's falling victim to fraudulent activity.

The corporate governance statement once again mentioned the company's commitment to adhering to the principles of the King Report, but gave no details as to how the company intended to achieve compliance.

The directors approved the financial statements and attested the going concern status of the company.

Beige received an unqualified report from its auditors, KPMG. The report only indicates a few issues that could be of concern to stakeholders.

- 2001: No annual report was available.
- 2002: The chairman's report reported on improved performance and increased growth, indicating recovery from the earlier unfortunate events.

The group executive's report commented on the group's results, its structure and acquisitions. Future growth was expected at that stage.
A detailed corporate governance report was included. It restating the company's commitment to adhering to the principles of the King Report II, and provided specific measures that the company intended to take in order to achieve compliance.

The directors approved the financial statements and attested the going concern status of the company.

Beige received an unqualified report from its auditors, KPMG.

## ASPEN LTD

- 1998: The annual report commenced with a summary of the company's results. The chairman's report discussed various restructuring activities, including the disposal and acquisition of divisions and companies. The report restated the company's claim that it was committed to adhering to the principles of the King Report and mentioned measures it intended to take to ensure compliance. Black empowerment was also specifically mentioned in the report, as at that stage the company was seeking a BEE partner.
The company received an unqualified audit report from its auditors, PricewaterhouseCoopers.

The directors approved the financial statements and attested the going concern status of the company.

- 1999: The annual report started with financial highlights and the group's operating structure. A brief summary of the activities of the group was also included.

The chairman's report mentioned favourable financial results. It indicated that the company had reached all its profit projections, in spite of the fact that the sector had been negatively affected by the problems experienced by Beige and Macmed. The company was considering resizing and refocusing the activities of the company to allow it to function more optimally.
The executive committee's report focused on various aspects relating to the group. The first of these was the transformation of the group from Medhold Ltd to Aspen Healthcare Holdings Ltd. Secondly, the report summarised the group's results. Thirdly, some rationalisations and integrations were discussed. Fourthly, the company stated its strategic direction into various markets, including the domestic market, the export market and the international market. Finally, the report discussed the company's views and plans surrounding employment equity, labour relations and corporate social investment.

An operating and financial review discussed the activities of various divisions in the group.

A separate report gave information about the group's research and development activities and initiatives.

International business was also summarised separately.
The corporate governance report set out the company's commitment to adhering to the principles of the King Report and also included specific measures the company intended to implement to achieve compliance.
The directors approved the financial statements.
Aspen received a qualified report from its auditors, PricewaterhouseCoopers, due to an unsubstantiated general provision of R50 million.

- 2000: The annual report started with the company's corporate profile, its operational and financial highlights and a summary of its activities.

The chairman's report mentioned good performance and gave information on the reshaping and repositioning of the group, its cooperation with government and other opportunities that have been maximised.

The executive committee's report claimed that the financial results were better than expected. Mergers, integrations and disposals were successfully completed. Debt reductions were planned and the cost effectiveness of facilities had improved. The company expected future growth and anticipated a number of new opportunities.
An operational review discussed the activities of and prospects for a number of divisions.

The corporate governance report claimed that the company subscribed to the principles of the King Report II. Specific measures for attaining compliance were mentioned.

The directors approved the financial statements.
The company received a qualified audit report from its auditors, PricewaterhouseCoopers, due to a provision created by the group in the form of a fair value consolidation.

- 2001: The annual report started with a profile of the company and the financial highlights. It also gave a summary of the group's activities.

The chairman's statement claimed that it had been a highly successful year for the company. It mentioned a number of priorities and some initiatives that the company planned for the future.
The group chief executive's report also commented on the company's good performance and impressive growth record. It mentioned the same priorities and initiatives as those mentioned in the chairman's report, with a number of important additional ones, such as the company's response to HIV/AIDS. The report included the company's intention to increase its use of advance technology. Its commitment to social investment and development was also discussed.

The operational review gave an overview of the activities and results of the company's various divisions.

A segmental analysis was included.
The corporate governance report indicated that the company subscribed to the principles of the King Report II. Specific measures for attaining compliance were mentioned, giving more detail than in previous years.

The directors approved the financial statements.
The company received an unqualified audit report from its auditors, PricewaterhouseCoopers.

- 2002: The annual report started with an overview of what the company was about.

The chairman's report was positive with regard to past performance and future possibilities.
The group chief executive's report reported on the favourable financial results of the company. It also commented on the various advances the company had made in the past year and the future opportunities that the company anticipated.
An operational review discussed the activities and results of the company's various divisions.

The corporate governance report stated that the company was serious about its compliance with the principles of the King Report II. It also gave detailed measures indicating how the company intended to achieve compliance.

The directors approved the financial statements.
The company received an unqualified audit report from its auditors, PricewaterhouseCoopers.

## JCI LTD

- 1999: In the Chairman's statement the only significant event reported was a planned restructuring of the company.

A report about corporate governance was fairly limited, as it only indicated that the company subscribed to corporate governance values.

The directors approved the financial statements, including a statement that internal controls were a "reasonable, but not absolute" assurance that transactions were being carried out properly.

The company received an unqualified audit opinion from its auditors, Charles Orbach \& Company.

- 2000: The chairman's statement reported on further restructuring possibilities. Restructuring was to involve mergers and acquisitions. The statement indicated that 2000 had been a difficult financial year, for mining companies in particular. The chairman did not appear positive about a recovery of the market.

The corporate governance report was broader than the one in 1999 and claimed a commitment to the principles of the King Report II, but no specific details were given on how the company set out to achieve compliance.

The directors approved the financial statements and attested the company's going concern status.

The company received an unqualified audit report from its auditors, Charles Orbach \& Company.

- 2001: The chairman's statement again mentioned the restructuring of the company in order to enhance shareholder value. The uncertainty in the gold market at that stage was also mentioned.

The corporate governance report followed the same format as in previous years. The 2001 report did, however, include a claim that the internal control measures of the company were regularly assessed to ensure that requirements were met.

The directors approved the financial statements and attested the company's going
concern status.
The company received an unqualified audit report from its auditors, Charles Orbach \& Company. The auditors did, however, put additional emphasis on the note to the financial statements regarding going the concern status of the company. This was the result of some concern around the liquidity position of one of the company's associates.

- 2002: The chairman's statement expanded somewhat on the restructuring process that was aimed at simplifying the group's structure and creating more value for shareholders. The report was positive and the company reported on plans to start black empowerment initiatives.

The report on corporate governance was exactly the same as the one presented in the 2001 annual report.

The directors approved the financial statements and attested its going concern status.

The company received an unqualified audit report from its auditors, Charles Orbach \& Company. The auditors commented on the company's claim to be a "going concern", however, as liabilities exceeded assets by a large amount. The auditors were concerned that the company did not have the ability to continue as a going concern.

- 2003: The chairman's statement in the 2003 annual report gave more information about the restructuring that had already been mentioned in all the previous reports. There were a number of schemes of arrangement. The chairman's statement was positive regarding the company's performance, as well as its position for future growth and opportunities. An increase in the company's liabilities was explained to be the result of debt restructuring.

The corporate governance report was detailed and reiterated the company's commitment to the principles of the King II Report. Specific measures were mentioned regarding how the company aimed to achieve compliance.

The directors approved the financial statements and attested the company's going
concern status.
The company received an unqualified audit report from its auditors, Charles Orbach \& Company.

## AFLEASE LTD

- 1999: The annual report commenced with the directors' approval of the financial statements.

The company received an unqualified audit opinion from its auditors, Moores Rowland.

The nature of the business, the year's developments and corporate governance were only briefly mentioned in the directors' report. The poor performance of the gold price in the past year was mentioned.

- 2000: The annual report began with the directors' approval of the financial statements.

The company received an unqualified audit opinion from its auditors, Moores Rowland.

The nature of the business, the year's developments and corporate governance were only briefly mentioned in the directors' report. Planned disposals were specifically mentioned, together with the investigation of alternative business opportunities.

- 2001: The annual report started with the directors' approval of the financial statements.

The company received an unqualified audit opinion from its auditors, Moores Rowland.

The nature of the business, the year's developments and corporate governance were mentioned briefly in the directors' report. The planned disposals mentioned in the previous director's report were again mentioned, together with the investigation of alternative business opportunities.

- 2002: The annual report started with the financial statements and notes to the
financial statements.
The directors approved the financial statements.
The company received an unqualified audit opinion from its auditors, Moores Rowland.

The nature of the business, the year's developments and corporate governance were briefly mentioned in the directors' report. Discussions to promote future development were in progress at that stage.

- 2003: The annual report commenced with the directors' approval of the financial statements.

The company received an unqualified audit opinion from its auditors, Moores Rowland.

The nature of the business, the year's activities and developments and corporate governance were briefly mentioned in the directors' report. Activities specifically mentioned included the acquisition of mining claims from other companies.

## MACMED LTD

- 1995: The annual report included only the financial statements and a number of comments by the managing director. Profitability was seen to have improved during the period. An acquisition was made and there were plans for upgrading some of the facilities in 1997. Relationships were also established with an additional supplier, distributor and packaging business. Inventory levels increased, but were expected to decrease in 1996. Shareholder's funds increased and preference shares were issued in an attempt to reduce the level of gearing.

The company received an unqualified audit report after the annual report had been reviewed, but not audited by Deloitte \& Touche.

- 1996: The annual report started with the financial statements, followed by a number of comments by the group's chief executive. The company reported strong growth, successful acquisitions and high expectations for the future. Other agreements were also reached during the year. Inventory levels increased, despite the fact that they were supposed to decline (according to the previous year's statement). An operating review included in the comments gave an overview of the activities and results of various divisions of the company.
- 1997: The financial statements available for Macmed Ltd for 1997 consisted of the financial highlights of the financial year and nothing more.
- 1998: The annual report began with a largely unstructured report explaining the company's activities and performance. The report included a few positive notes about the past and its prospects for the future. A section called "Group in profile" gave detailed information about the company and what it does. This was followed by financial highlights, financial objectives and milestones already reached. "The group at a glance" gave an overview of the different divisions.

The chairman's review mentioned that all divisions of the company had performed well in terms of turnover, earnings and growth, despite changing markets and difficult
economic conditions. The company had plans at that stage to expand its activities in Africa. A number of acquisitions and a joint venture occurred during the 1998 financial year. There were also plans for various involvement initiatives in the community.

A review of operations gave detailed information on the various divisions of the company, its activities and its results.
The corporate governance report claimed that the company was committed to adhering to the principles of the King Report and included a few specific measures it was taking to ensure compliance.
The directors approved the financial statements and attested the company's going concern status.

The company received an unqualified audit report from its auditors, Fisher Hoffman Sithole.

- 1999: No published annual report was available for Macmed Ltd.


## ASPEN LTD

- 1995: The annual report started with the financial statements, followed by a number of comments from the secretary. The company had restructured and had performed some formation activities during the financial year, and these affected the quality of the report in that trading had to be suspended for some time. However, the company claimed turnover over budget, except one division, which had experienced management difficulties. Overall, the company's performance was below forecast. Working capital also increased for this company, due to higher turnover and increased interest-bearing debt.

The company received an unqualified audit opinion from its auditors, Price Waterhouse, who reviewed the financial statements, but did not audit them.

- 1996: The chairman's statement reported on increased turnover, but did comment that the increased turnover had led to increases in working capital and interestbearing debt. The report also gave some background on the company and its main
activities. Various areas with expected future growth were mentioned.
The company received an unqualified audit opinion from its auditors, Price Waterhouse.

The directors approved the financial statements and attested the going concern status of the company. The approval also mentions the establishment of an audit committee to oversee matters concerning accounting and internal control.

- 1997: The chairman's statement reported that it had been a difficult year for the group with results below that of the previous period. The statement also sets out the results of each individual division. The poorer results were generally due to unfavourable exchange rate fluctuations, increased competition and the government's uncertain health policies. Specific mention was made of the company's commitment to corporate governance principles and the need for internal controls, as well as the methods the company proposed to use to ensure compliance with those principles.

The company received an unqualified report from its auditors, Price Waterhouse. The directors approved the financial statements and attested the company's going concern status.

- 1998: The chairman's statement gave information about a number of acquisitions, a disposal and a merger during the financial year. Corporate governance was also mentioned in the chairman's statement, claiming the company's commitment to the King Report II and affirmative action, setting out specific measures to attain compliance.
The company received an unqualified audit report from its auditors, PricewaterhouseCoopers.

The directors approved the financial statements and attested the going concern status of the company.

- 1999: The annual report began with an overview of the company in terms of its structure, divisions and products.

The chairman's statement mentioned the transformation of the company, as well as good performance and growth during the financial year. Changing legislation was seen as a challenge for the pharmaceutical sector, but the company was of the opinion that it would not create insurmountable obstacles. The sector was seen to be adversely affected by the liquidation of Macmed Ltd.
A report from the executive committee gave information on transformation and various other transactions and strategic initiatives (such as employment equity and corporate social investment).

An operations review gave details surrounding the various divisions of the company and those divisions' results.

A detailed corporate governance report reiterated the company's commitment to adhering to the principles outlined in the King Report and included specific measures to ensure compliance.

The directors approved the financial statements.
The company received a qualified opinion from its auditors, Pricewaterhouse Coopers, as the result of a general provision of R50 million which the company was not able to substantiate.

## SAAMBOU LTD

- 1999: The chairman's report claimed favourable results, in spite of adverse economic conditions (such as high interest rates and lower consumer demand for funds as a result of the higher rates). The organisational structure was altered during the year. The company entered into a number of partnerships and joint ventures with the aim of increasing the bank's customer base. Future plans included attending to the issue of white-collar crime and corruption.
The company's operating review mentioned satisfactory performance despite volatile market conditions caused mainly by interest rate fluctuations.

A separate report on human resources issues was provided. This included the development of employees, support programmes for employees and employment equity which aimed to eliminate any form of discrimination in the company as a workplace. The company also committed itself to various social investment initiatives. A risk management report set out the company's philosophy, policies and processes regarding risk. It also set out the company's responses to specific risks.

The corporate governance report claimed that the company was committed to upholding the corporate governance principles set out in the King Report II. Specific measures that were in place to ensure compliance were also mentioned. Internal control procedures were discussed in detail.

The company received an unqualified audit opinion from the auditors, PricewaterhouseCoopers.
The directors approved the financial statements and claimed that the company was able to continue as a going concern in the year ahead.

- 2000: The chairman's report differed from the one published in 1999. It was shorter and only set out the company's changes in terms of its image and a new identity.

A letter to the shareholders reported favourable results, strong growth and increased shareholder value. Future growth and further expansion of the client base by means of joint ventures and strategic alliances were also mentioned.

The human resources report included comments on the development of employees,
support to employees and employment equity, as well as the development of the intellectual capital of the company.

A risk management report was once again included, and set out detailed policies, processes and procedures surrounding the management of the various risks the company faced.
The corporate governance report was more detailed than the 1999 version. It discussed in detail the responsibilities of the board and various committees. It also discussed the controls that were in place to reduce risk.

The company received an unqualified audit opinion from the auditors, PricewaterhouseCoopers.

The directors approved the financial statements and attested the going concern status of the company.

- 2001: The chairman's report reported on increased earnings, increased shareholder value and continued growth. Community involvement was also mentioned, as well as corporate governance.

An operating review was once again included in the report. It was mostly concerned with methods to increase income, reduce expenses and to manage assets. Growth prospects included the advancement of strategic alliances and the acquisition of additional businesses. Specific areas' performance was discussed, together with opportunities to improve those areas.
Human capital and social investment were discussed in separate reports.
The corporate governance report was, in essence, the same as in the 2000 report, with a few additional details.

The risk management report was much more detailed than in previous years. Key risk areas were discussed separately, and a number of additional risk areas that needed to be managed were mentioned.
The company received an unqualified audit opinion from the auditors, PricewaterhouseCoopers.

The directors approved the financial statements and attested the going concern status of the company.

- 2002: The 2002 annual report started with the auditor's report. The auditors (both Ernst \& Young and PricewaterhouseCoopers as joint auditors) expressed, through a qualified report, the fact that they were worried that the company was not able to continue as a going concern. Saambou Bank Limited was placed under curatorship in 2002 and the financial statements included a large unresolved contingent liability in respect of past income taxes.

The directors approved the financial statements, indicating that the financial statements had been prepared on the basis of the going concern principle, despite the fact that the company was not really a going concern any longer.

The directors' report reiterated that the company had been placed under curatorship. It mentioned that the company structure had changed in order to continue operations in parts of the Saambou Holdings Group while Saambou Bank Ltd was under curatorship.

A few short paragraphs on risk management appeared in the director's report, instead of separately, as in previous years.

- 2003: The 2003 annual report also opened with the auditor's report. The auditors (both Ernst \& Young and PricewaterhouseCoopers as joint auditors) expressed, through a qualified report, their concern about the fact that the company had prepared the financial statements on the principle of a going concern, while it was in fact the intention of the Board to liquidate the company. The company also failed to comply with GAAP, as it did not account for deferred tax assets/liabilities. The auditors also wished to draw attention to the fact that the company did not comply with all the JSE listing requirements.

The directors approved the financial statements and also stated explicitly that GAAP principles had not been followed with regard to deferred tax. The directors indicated that they planned to liquidate the company.

The directors' report gave a broad overview of the company and its activities. Risks were specifically mentioned, but not discussed in detail. The directors reported on related party transactions, but claimed that they were transparent dealings with no
special benefits for the parties involved. The future liquidation was again mentioned.

## ABSA LTD

- 1999: The annual report started with an explanation of the group and its profile in the financial industry. Objectives and achievements were briefly mentioned. Achievements were reported to be poorer than expected.
A separate report discussed the group's activities in detail.
The chairman's report claimed that the company's performance was acceptable, despite poor local and international economic conditions. The chairman was of the opinion that global and domestic forces were driving positive change in South Africa which led to growth opportunities in the financial services industry. Planned strategies to address certain issues were mentioned.

The group director's report set out the past achievements and future plans of individual divisions and of the company as a whole.

A separate social report gave background on the social initiatives the company was involved in, including initiatives for employees and external stakeholders.

A risk management report set out the risks that the company faced, as well as measures to counter or reduce those risks to prevent them from having an effect on operations. Fraud, theft and corruption were specifically mentioned.

A corporate governance report stated that the company had complied with the principles of the King Report II and gave specific measures that were in place to ensure ongoing compliance.

The directors approved the financial statements and attested the going concern status of the company.

The company received an unqualified audit report from the company's external auditors, KPMG.

- 2000: The annual report again started with an explanation of the group and its profile in the financial industry. Company objectives and achievements were briefly mentioned. Some of these objectives had not yet been fulfilled, while in other areas
the company had performed exceptionally well.
A separate report described the group's activities in detail.
The chairman's report had a negative tone, and tended to focus on factors that had had a negative impact on the company's performance. It did, however, foresee excellent growth prospects for the future.

The group chief executive's report also stated that the company had experienced some difficulties due to various external factors. Some strategic initiatives that the company planned to undertake to improve performance were mentioned.
A review of operations mentioned the difficult conditions the company as a whole faced. Individual divisions' performances were discussed thereafter.

A separate social report again gave some background on the social initiatives the company was involved in, including employees and external stakeholders.

An enterprise risk management report mentioned that the company had adopted an internationally recognised framework to manage risks. The framework was defined and separate risk areas were discussed in detail. Little attention was paid to fraud and corruption.

A detailed employee report discussed the company's employees' demographic profiles.

The corporate governance report was in the same format as that presented in 1999, but included more detail on how compliance was to be attained.

The company received an unqualified audit report from the company's joint external auditors, Ernst \& Young and KPMG.
The directors approved the financial statements and attested the going concern status of the company.

- 2001: The annual report commenced with a brief summary of the company's history and its activities.

The tone of the chairman's report improved remarkably. Conditions had changed for the better and the chairman was able to report on strong growth and the creation of value for shareholders. A few negative issues remained, but the chairman seemed positive that the company would be able to overcome them.

The group executive's review also reported on improved conditions and good performance. The strategic initiatives mentioned in the previous report were also seen to have been successfully taken. Structural changes in the company and acquisitions were discussed. A number of plans for the future were mentioned.

A review of operations set out the company's activities in detail, per division.
A detailed employee report provided demographic information and statistics on the company's personnel.

A separate social report again gave some background on the social initiatives the company was involved in, including information on initiatives involving employees and external stakeholders.

The enterprise risk management report had the same format as the 2000 version, with some additional details applicable to the specific year added.

The corporate governance report looked basically the same as the 2000 one.
The company received an unqualified audit report from the company's joint external auditors, Ernst \& Young and KPMG.

The directors approved the financial statements and attested the going concern status of the company.

- 2002: The annual report started with the directors' approval of the financial statements and attested the going concern status of the company.

The company received an unqualified audit report from the company's joint external auditors, Ernst \& Young and KPMG.
A summary was given of the main activities and results for the financial year.
No other reports or reviews were provided.

- 2003: A few of the company's activities and results were summarised at the start of the annual report.

The group executive's review was positive overall and reported on the rewarding year the company had experienced. The only concern that was aired was losses experienced by the company's filial, UniFer.

The corporate governance report was shorter than in previous years, but still stated
the company's commitment to adherence to the principles of the King Report II and mentioned some (albeit fewer) measures to ensure compliance with the principles of the King Report II.

A separate remuneration report was included. It set out the company's philosophy around remuneration and the actual amounts awarded to executive directors.

The directors approved the financial statements and attested the going concern status of the company.
The company received an unqualified audit report from the company's joint external auditors, Ernst \& Young and KPMG.

## TIGON LTD

- 1997: The annual report started with a group operational review. This mentioned the good performance of the company during the financial period and also gave information about a number of joint ventures, the establishment of a new subsidiary and other agreements the company had entered into.
A divisional review set out the different divisions of the company and its activities.
The company received an unqualified audit opinion from its auditors, Simon, Hurwitz \& Company. The auditors did, however, draw attention to one of the notes to the financial statements regarding a distributable reserve which was not distributable at year-end because of the amount due to a foreign subsidiary.
The directors approved the financial statements and attested the going concern status of the company.

Corporate governance was briefly mentioned as part of the directors' report.

- 1998: The annual report started with a profile of the group, which gave detailed information about the company and what it does.

A separate report gave background on the growth that the company had been able to achieve in the past and how it had been achieved.
A group operational review provided detailed information about the company's performance and achievements. The acquisition of stakes in other companies was also mentioned, listing the acquisitions.
A divisional review set out information about the company's different divisions, its activities and some results.

The company received an unqualified audit opinion from its auditors, Simon, Hurwitz \& Company.
The directors approved the financial statements and attested the going concern status of the company.

Corporate governance was again only briefly mentioned as part of the directors' report.

- 1999: The annual report started with an overview of achievements since the date of the company's listing.

A profile of the group was outlined in a report - it gave background information on the company and its activities.

The company's exceptional growth was again explained in a separate report, in more detail than in the previous financial period.

The group operational review provided detailed information on the company's exceptional performance and achievements. There were a number of changes in the structure of the group, as well as in its focus areas of business.
A "Review of joint ventures and investments" gave detailed information surrounding the company's different divisions and interests.

The company received an unqualified audit opinion from its auditors, Simon, Hurwitz \& Company.

The directors approved the financial statements and attested the going concern status of the company.

Corporate governance was again only briefly mentioned as part of the directors' report.

- 2000: The annual report first provided the reader with the highlights of the year, followed by "What we do".

The chief executive's report reported on the exceptional growth rate that the company had achieved in the past. Investments made during the financial year were also mentioned. Some future prospects were briefly mentioned.

Different divisions and ventures were briefly mentioned and described in a separate report.

The company received an unqualified audit opinion from its auditors, Simon, Hurwitz \& Company.

The directors approved the financial statements and attested the going concern status of the company.

Corporate governance was again only briefly mentioned as part of the directors' report, including a number of specific measures the company employed to achieve compliance with the King Report.

- 2001: The annual report started off with a few highlights for the year, which included exceptional growth and profitability.

The group profile gave some background on the company and what it does.
The chief executive's report reported good performance in terms of returns for shareholders, growth and profitability. The company made a number of investments during the financial year, locally and abroad.

A separate report gave information about the company's joint ventures and its operations.

The company received an unqualified audit opinion from its auditors, Simon, Hurwitz \& Company.

The directors approved the financial statements and attested the going concern status of the company.

Corporate governance was again only briefly mentioned as part of the directors' report and included a number of specific measures the company employed to achieve compliance with the principles set out in the King Report.

[^0]The company received an unqualified audit opinion from its auditors, Deloitte \& Touche.

The company's compliance with regard to corporate governance according to the King Report II was only briefly mentioned in the director's report.

- 1998: The annual report started with a profile of the company, setting out the companies that formed part of the group.
The shareholder's report provided more detailed information on the company's structure and profile, including the company's growth history. It described methods the company used to manage its growth through disposals of investments, acquisitions and other future plans for change. Other issues mentioned in the report were the aspects that influenced the financial statements, running costs and the future.

The directors approved the financial statements.
The company received an unqualified audit opinion from its auditors, Deloitte \& Touche.

The company's compliance with regard to corporate governance according to the King Report II was only briefly mentioned in the director's report.

- 1999: The profile of the company and its history was first given as an introduction. The chairman's report was negative due to pressures that faced the South African economy during the financial year. It did end positively, however, with a vision of better performance in the next financial year.
A report of the managing shareholders mentioned the challenges that the company had faced in the past financial year, but also listed the company's achievements despite these challenges. The group structure was briefly described, together with the various activities that the company was involved in. Prospects for the future were claimed to be good.

The directors approved the financial statements.
The company received an unqualified audit opinion from its auditors, Deloitte \& Touche.

The company's compliance to corporate governance according to the King Report II was only briefly mentioned in the director's report.

- 2000: The annual report commenced with a brief history of the company.

A letter to the stakeholders set out the financial performance highlights of the company during the financial year. It described the company's challenges and opportunities, as well as its strategies for innovation and partnership.
A business overview gave information surrounding the business' structure and its operating environment. Operational highlights were described, including growth, restructuring, recruitment, technology and partnerships.
A management discussion analysed the financial results. Individual items of interest were discussed. Forward-looking statements were included with the financial statements.

The directors approved the financial statements.
The company received an unqualified audit opinion from its auditors, Deloitte \& Touche.

The company's compliance with the principles of corporate governance according to the King Report II was only briefly mentioned in the director's report.

- 2001: The annual report first set out the group structure, the company profile and its performance against key objectives.
A letter to the stakeholders provided information on the company's goal, performance, challenges, opportunities, innovation, partnerships and commitment to the community. It was mentioned that the level of competition in the community was increasing unabatedly. The company's performance was, however, satisfactory.
A management discussion was presented to further readers' understanding of the consolidated financial condition and the results of ABI Ltd and its subsidiaries. Various financial figures were discussed. Operational and environmental issues were also discussed.

A divisional report set out the company's activities and performance for different divisions.

An employee report gave an overview of the company's employee practices in terms of recruitment, retention, training, development, compensation, benefits, incentives, transformation, employment equity and diversification.
A separate risk review gave the risk profiles and risk management measures of each division. It also discussed risks in terms of each category, namely liquidity, interest rate, funding and capital adequacy.
Corporate governance issues were presented in a report of their own, stating the company's commitment to the principles of the King Report II on corporate governance. Specific measures to ensure compliance to King II were also mentioned.

The directors approved the financial statements and attested the going concern status of the company.

The company received an unqualified audit opinion from its auditors, Deloitte \& Touche.

## APPENDIX D

Appendix D contains the horizontal, vertical and ratio analyses of the companies that were reviewed in this study. All the tables are the result of the author's own calculations.

Table D.1: Beige Ltd horizontal analysis

| Item description | $\begin{gathered} 2002 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 2001 \\ \text { R } \end{gathered}$ | $\begin{gathered} 2000 \\ R \end{gathered}$ | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1998 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 2002 / 2001 \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 2001 / 2000 \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 2000 / 1999 \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1999/1998 } \\ \% \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of months covered | 12 | 12 | 8 | 12 | 12 |  |  |  |  |
| Year end month | Feb | Feb | Feb | Jun | Jun |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| BALANCE SHEET ('000s) |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 1 Ord Shareholders' Interest | 4737 | 480 | 17304 | 62553 | 78496 | 887\% | -97\% | -72\% | -20\% |
|  |  |  |  |  |  |  |  |  |  |
| 2 Ord Share Capital | 951 | 907 | 907 | 890 | 745 | 5\% | 0\% | 2\% | 19\% |
| 3 Share Premium | 86590 | 86230 | 86230 | 49171 | 69215 | 0\% | 0\% | 75\% | -29\% |
| 4 Non-distrib Reserves |  |  |  |  |  |  |  |  |  |
| 5 Distrib Reserves | ( 82 804) | ( 86 657) | (69833) | 12492 | 8536 | -4\% | 24\% | -659\% | 46\% |
|  |  |  |  |  |  |  |  |  |  |
| 6 Adj Mkt/dir Val In Inv. |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 7 Ord Sharehldrs aft Adj. | 4737 | 480 | 17304 | 62553 | 78496 | 887\% | -97\% | -72\% | -20\% |
| 8 Preference Shares |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 9 Irredeemable |  |  |  |  |  |  |  |  |  |
| 10 Redeemable |  |  |  |  |  |  |  |  |  |
| 11 Convertible |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 12 Outside Shareholders' Int. |  |  |  |  |  |  |  |  |  |
| 13 Total Shareholders' Int. | 4737 | 480 | 17304 | 62553 | 78496 | 887\% | -97\% | -72\% | -20\% |
| 14 Deferred Tax |  |  | 82 | 1059 | 317 |  |  | -92\% | 234\% |
| 15 Other |  |  |  |  |  |  |  |  |  |
| 16 Long-Term Liabilities | 1924 | 1571 | 688 | 48906 | 8538 | 22\% | 128\% | -99\% | 473\% |
|  |  |  |  |  |  |  |  |  |  |
| 17 Convertible Debentures |  |  |  |  |  |  |  |  |  |
| 18 Dir/sharehldrs Loans |  |  |  |  |  |  |  |  |  |
| 19 Non-Interest-Bearing |  |  |  | 43148 | 6960 |  |  |  | 520\% |
| 20 Interest-Bearing | 1924 | 1571 | 688 | 5758 | 1578 | 22\% | 128\% | -88\% | 265\% |
|  |  |  |  |  |  |  |  |  |  |
| 21 Capital Employed | 6661 | 2051 | 18074 | 112518 | 87351 | 225\% | -89\% | -84\% | 29\% |
| 22 Total Liabilities | 23082 | 23634 | 28080 | 116556 | 23607 | -2\% | -16\% | -76\% | 394\% |

Table D. 1 (continued): Beige Ltd horizontal analysis

| Item description | $\begin{gathered} 2002 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 2001 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 2000 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1998 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 2002 / 2001 \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 2001 / 2000 \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 2000 / 1999 \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1999/1998 } \\ \% \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 23 Fixed Assets | 1076 | 800 | 7682 | 29351 | 6179 | 35\% | -90\% | -74\% | 375\% |
| 24 Mining Assets |  |  |  |  |  |  |  |  |  |
| 25 Intangible Assets | 2296 |  |  | 21642 | 41830 |  |  |  | -48\% |
|  |  |  |  |  |  |  |  |  |  |
| 26 Goodwill | 2296 |  |  |  | 1115 |  |  |  |  |
| 27 Patents \& Trademarks |  |  |  |  | 32869 |  |  |  |  |
| 28 Cost of Control |  |  |  |  |  |  |  |  |  |
| 29 Other |  |  |  | 21642 | 7846 |  |  |  | 176\% |
|  |  |  |  |  |  |  |  |  |  |
| 30 Non-Current Assets | 2273 |  |  |  |  |  |  |  |  |
| 31 Investments \& Loans |  |  |  | 72 |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 32 Inv at Cost/Market Val |  |  |  | 4 |  |  |  |  |  |
| 33 Long-Term Loans |  |  |  | 68 |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 34 Current Assets | 22174 | 23314 | 37702 | 128044 | 54094 | -5\% | -38\% | -71\% | 137\% |
|  |  |  |  |  |  |  |  |  |  |
| 35 Inventory | 6890 | 9547 | 22751 | 50189 | 17594 | -28\% | -58\% | -55\% | 185\% |
| 36 Debtors | 14285 | 9947 | 12712 | 60441 | 19171 | 44\% | -22\% | -79\% | 215\% |
| 37 Cash \& Near Cash | 797 | 3571 | 1686 | 15364 | 17329 | -78\% | 112\% | -89\% | -11\% |
| 38 Dividends |  |  |  |  |  |  |  |  |  |
| 39 Tax | 202 | 249 | 543 | 1548 |  | -19\% | -54\% | -65\% |  |
| 40 Other |  |  | 10 | 502 |  |  |  | -98\% |  |
|  |  |  |  |  |  |  |  |  |  |
| 41 Current Liabilities | 21158 | 22063 | 27310 | 66591 | 14752 | -4\% | -19\% | -59\% | 351\% |
|  |  |  |  |  |  |  |  |  |  |
| 42 Creditors | 19547 | 19173 | 20579 | 44371 | 12217 | 2\% | -7\% | -54\% | 263\% |
| 43 Dividends |  |  |  |  |  |  |  |  |  |
| 44 Tax | 588 | 96 | 753 | 443 | 1582 | 513\% | -87\% | 70\% | -72\% |
| 45 Interest-Bearing | 1023 | 2794 | 5978 | 21777 | 953 | -63\% | -53\% | -73\% | 2185\% |
| 46 Non-Interest-Bearing |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 47 Net Current Assets | 1016 | 1251 | 10392 | 61453 | 39342 | -19\% | -88\% | -83\% | 56\% |
| 48 Adj Mkt/dir Val In Inv. |  |  |  |  |  |  |  |  |  |
| 49 Employment of Capital | 6661 | 2051 | 18074 | 112518 | 87351 | 225\% | -89\% | -84\% | 29\% |
| 50 Total Assets | 25523 | 24114 | 45384 | 157467 | 60273 | 6\% | -47\% | -71\% | 161\% |

Table D. 1 (continued): Beige Ltd horizontal analysis


Table D.2: Beige Ltd vertical analysis

| Item description | $\begin{gathered} 2002 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 2001 \\ R \end{gathered}$ | \% | $\begin{gathered} 2000 \\ R \end{gathered}$ | \% | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | \% | $\begin{gathered} 1998 \\ \mathbf{R} \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of months covered | 12 |  | 12 |  | 8 |  | 12 |  | 12 |  |
| Year end month | Feb |  | Feb |  | Feb |  | Jun |  | Jun |  |
|  |  |  |  |  |  |  |  |  |  |  |
| BALANCE SHEET ('000s) |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 1 Ord Shareholders' Interest | 4737 | 71\% | 480 | 23\% | 17304 | 96\% | 62553 | 56\% | 78496 | 90\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 2 Ord Share Capital | 951 | 14\% | 907 | 44\% | 907 | 5\% | 890 | 1\% | 745 | 1\% |
| 3 Share Premium | 86590 | 1300\% | 86230 | 4204\% | 86230 | 477\% | 49171 | 44\% | 69215 | 79\% |
| 4 Non-distrib Reserves |  |  |  |  |  |  |  |  |  |  |
| 5 Distrib Reserves | ( 82 804) | -1243\% | ( 86657 ) | -4225\% | (69833) | -386\% | 12492 | 11\% | 8536 | 10\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 6 Adj Mkt/dir Val in Inv. |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 7 Ord Sharehldrs aft Adj. | 4737 | 71\% | 480 | 23\% | 17304 | 96\% | 62553 | 56\% | 78496 | 90\% |
| 8 Preference Shares |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 9 Irredeemable |  |  |  |  |  |  |  |  |  |  |
| 10 Redeemable |  |  |  |  |  |  |  |  |  |  |
| 11 Convertible |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 12 Outside Shareholders' Int. |  |  |  |  |  |  |  |  |  |  |
| 13 Total Shareholders' Int. | 4737 | 71\% | 480 | 23\% | 17304 | 96\% | 62553 | 56\% | 78496 | 90\% |
| 14 Deferred Tax |  |  |  |  | 82 | 0\% | 1059 | 1\% | 317 | 0\% |
| 15 Other |  |  |  |  |  |  |  |  |  |  |
| 16 Long-Term Liabilities | 1924 | 29\% | 1571 | 77\% | 688 | 4\% | 48906 | 43\% | 8538 | 10\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 17 Convertible Debentures |  |  |  |  |  |  |  |  |  |  |
| 18 Dir/sharehldrs Loans |  |  |  |  |  |  |  |  |  |  |
| 19 Non-Interest-Bearing |  |  |  |  |  |  | 43148 | 38\% | 6960 | 8\% |
| 20 Interest-Bearing | 1924 | 29\% | 1571 | 77\% | 688 | 4\% | 5758 | 5\% | 1578 | 2\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 21 Capital Employed | 6661 | 100\% | 2051 | 100\% | 18074 | 100\% | 112518 | 100\% | 87351 | 100\% |
| 22 Total Liabilities | 23082 | 347\% | 23634 | 1152\% | 28080 | 155\% | 116556 | 104\% | 23607 | 27\% |

Table D. 2 (continued): Beige Ltd vertical analysis

| Item description | $\begin{gathered} 2002 \\ \mathrm{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 2001 \\ \mathrm{R} \end{gathered}$ | \% | $\begin{gathered} 2000 \\ R \end{gathered}$ | \% | $\begin{gathered} 1999 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 1998 \\ R \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 23 Fixed Assets | 1076 | 16\% | 800 | 39\% | 7682 | 43\% | 29351 | 26\% | 6179 | 7\% |
| 24 Mining Assets |  |  |  |  |  |  |  |  |  |  |
| 25 Intangible Assets | 2296 | 34\% |  |  |  |  | 21642 | 19\% | 41830 | 48\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 26 Goodwill | 2296 | 34\% |  |  |  |  |  |  | 1115 | 1\% |
| 27 Patents \& Trademarks |  |  |  |  |  |  |  |  | 32869 | 38\% |
| 28 Cost of Control |  |  |  |  |  |  |  |  |  |  |
| 29 Other |  |  |  |  |  |  | 21642 | 19\% | 7846 | 9\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 30 Non-Current Assets | 2273 | 34\% |  |  |  |  |  |  |  |  |
| 31 Investments \& Loans |  |  |  |  |  |  | 72 | 0\% |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 32 Inv at Cost/Market Val |  |  |  |  |  |  | 4 | 0\% |  |  |
| 33 Long-Term Loans |  |  |  |  |  |  | 68 | 0\% |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 34 Current Assets | 22174 | 333\% | 23314 | 1137\% | 37702 | 209\% | 128044 | 114\% | 54094 | 62\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 35 Inventory | 6890 | 103\% | 9547 | 465\% | 22751 | 126\% | 50189 | 45\% | 17594 | 20\% |
| 36 Debtors | 14285 | 214\% | 9947 | 485\% | 12712 | 70\% | 60441 | 54\% | 19171 | 22\% |
| 37 Cash \& Near Cash | 797 | 12\% | 3571 | 174\% | 1686 | 9\% | 15364 | 14\% | 17329 | 20\% |
| 38 Dividends |  |  |  |  |  |  |  |  |  |  |
| 39 Tax | 202 | 3\% | 249 | 12\% | 543 | 3\% | 1548 | 1\% |  |  |
| 40 Other |  |  |  |  | 10 | 0\% | 502 | 0\% |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 41 Current Liabilities | 21158 | 318\% | 22063 | 1076\% | 27310 | 151\% | 66591 | 59\% | 14752 | 17\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 42 Creditors | 19547 | 293\% | 19173 | 935\% | 20579 | 114\% | 44371 | 39\% | 12217 | 14\% |
| 43 Dividends |  |  |  |  |  |  |  |  |  |  |
| 44 Tax | 588 | 9\% | 96 | 5\% | 753 | 4\% | 443 | 0\% | 1582 | 2\% |
| 45 Interest-Bearing | 1023 | 15\% | 2794 | 136\% | 5978 | 33\% | 21777 | 19\% | 953 | 1\% |
| 46 Non-Interest-Bearing |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 47 Net Current Assets | 1016 | 15\% | 1251 | 61\% | 10392 | 57\% | 61453 | 55\% | 39342 | 45\% |
| 48 Adj Mkt/dir Val in Inv. |  |  |  |  |  |  |  |  |  |  |
| 49 Employment of Capital | 6661 | 100\% | 2051 | 100\% | 18074 | 100\% | 112518 | 100\% | 87351 | 100\% |
| 50 Total Assets | 25523 | 383\% | 24114 | 1176\% | 45384 | 251\% | 157467 | 140\% | 60273 | 69\% |

Table D. 2 (continued): Beige Ltd vertical analysis

| Item description | $\begin{gathered} 2002 \\ R \end{gathered}$ | \% | $\begin{gathered} 2001 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 2000 \\ R \end{gathered}$ | \% | $\begin{gathered} 1999 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 1998 \\ \text { R } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME STATEMENT ('000s) |  |  |  |  |  |  |  |  |  |  |
| 60 Turnover | 39251 | 100\% | 69619 | 100\% | 217158 | 100\% | 316549 | 100\% | 68753 | 100\% |
| 61 \% Change in Turnover |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 62 Investment Income |  |  |  |  |  |  | 5358 | 2\% | 1845 | 3\% |
| 63 Operating Profit | 1234 | 3\% | (16001) | -23\% | ( 79 505) | -37\% | 2150 | 1\% | 9884 | 14\% |
| 64 Interest Received | 208 | 1\% | 1631 | 2\% | 2098 | 1\% |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 65 Gross Income | 1442 | 4\% | (14370) | -21\% | ( 77407 ) | -36\% | 7508 | 2\% | 11729 | 17\% |
| 66 Interest \& Fin Chngs(-ve) | 235 | 1\% | 2288 | 3\% | 4319 | 2\% | 4553 | 1\% | 1294 | 2\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 67 Taxation (-ve) | ( 2270 ) | -6\% | 166 | 0\% | 599 | 0\% | 2790 | 1\% | 1899 | 3\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 68 Current (-ve) | 3 | 0\% | 248 | 0\% | 1576 | 1\% | 1953 | 1\% | 1582 | 2\% |
| 69 Deferred (-ve) | ( 2273 ) | -6\% | ( 82) | 0\% | ( 977) | 0\% | 837 | 0\% | 317 | 0\% |
| 70 Other (-ve) |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 71 Profit after Int \& Tax | 3477 | 9\% | (16824) | -24\% | ( 82325 ) | -38\% | 165 | 0\% | 8536 | 12\% |
| 72 Pref. Dividends (-ve) |  |  |  |  |  |  |  |  |  |  |
| 73 Minority Interest (-ve) |  |  |  |  |  |  |  |  |  |  |
| 74 Associate Companies |  |  |  |  |  |  |  |  |  |  |
| 75 Discontinued Operations |  |  |  |  |  |  |  |  |  |  |
| 76 Other | 376 | 1\% |  |  |  |  | ( 81579 ) | -26\% |  |  |
| 77 Convertible Deb Int (-ve) |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 78 Profit Attrib to Ord Shrs | 3853 | 10\% | (16824) | -24\% | ( 82325 ) | -38\% | ( 81414 ) | -26\% | 8536 | 12\% |
| 79 Extraordinary Items |  |  |  |  |  |  | 3200 | 1\% |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 80 Bottom Line Earnings | 3853 | 10\% | ( 16824 ) | -24\% | ( 82 325) | -38\% | ( 78214 ) | -25\% | 8536 | 12\% |
| 81 Dividends Paid (-ve) |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 82 Ret. Earnings-current Yr | 3853 | 10\% | (16824) | -24\% | ( 82 325) | -38\% | ( 78214 ) | -25\% | 8536 | 12\% |
| 83 Trans to Res/life Funds |  |  |  |  |  |  |  |  |  |  |
| 84 Ret. Earnings-prior Year | ( 86 657) | -221\% | (69 833) | -100\% | 12492 | 6\% | 9127 | 3\% |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 85 Total Reserve | ( 82804 ) | -211\% | ( 86 657) | -124\% | ( 69 833) | -32\% | ( 69 087) | -22\% | 8536 | 12\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 86 H/L Earngs per Shr | 3 |  | ( 23) |  | ( 45) |  | 33 |  | 14 |  |
| 87 Dividends per Shr |  |  |  |  |  |  |  |  |  |  |
| 88 Depreciation | 394 | 1\% | 1356 | 2\% | 6219 | 3\% | 5174 | 2\% | 1744 | 3\% |
| 89 Audit Fees | 212 | 1\% | 1723 | 2\% | 2092 | 1\% | 859 | 0\% | 94 | 0\% |
| 90 Directors' Emoluments | 947 | 2\% | 1883 | 3\% | 1381 | 1\% | 1808 | 1\% | 1286 | 2\% |

Table D.3: Beige Ltd ratio analysis

| Ratio | 2002 | 2001 | 2000 | 1999 | 1998 | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accounts Rcvb/Tover | 2.75 | 7.00 | 25.62 | 5.24 | 3.59 | 8.84 |
| Assets / Captal Emp | 3.83 | 11.76 | 2.51 | 1.40 | 0.69 | 4.04 |
| Book Val / Share (c) | 4.98 | 0.53 | 19.08 | 70.30 | 105.33 | 40.04 |
| Cash Flw / Share (c) | 4.47 | -5.50 | -34.92 | -75.73 | 13.21 | -19.69 |
| Cash Flow Div Cover | N/A | N/A | N/A | N/A | N/A | N/A |
| Cash Flow Intr Cover | 7.82 | -1.11 | -6.20 | 4.03 | 10.08 | 2.92 |
| Current Ratio | 1.05 | 1.06 | 1.38 | 1.92 | 3.67 | 1.82 |
| Debt / Assets | 0.90 | 0.98 | 0.62 | 0.73 | 0.39 | 0.72 |
| Debt / Equity | 9.46 | 49.24 | 1.62 | 2.82 | 0.64 | 12.76 |
| Dir Rem \% Pft BTax | 78.46 | -11.30 | -1.69 | 61.18 | 12.32 | 27.79 |
| Dividend / Share (c) | N/A | N/A | N/A | N/A | N/A | N/A |
| Dividend Cover | N/A | N/A | N/A | N/A | N/A | N/A |
| Dividend Yield \% | N/A | N/A | N/A | N/A | N/A | N/A |
| Earnings / Share (c) | 2.80 | -22.60 | -45.40 | 33.00 | 14.10 | -3.62 |
| Earnings Yield \% | 46.67 | \#N/A | -48.82 | 10.06 | 1.93 | 2.46 |
| Financial Distress | 0.33 | -6.20 | -14.05 | -0.64 | 2.95 | -3.52 |
| IAdj Prf / Share (c) | 3.95 | -18.59 | -90.90 | -91.87 | 11.42 | -37.20 |
| IAdj Ret Assets \% | 5.24 | -59.69 | -170.38 | 4.50 | 19.37 | -40.19 |
| IAdj Ret Equity \% | 75.47 | -3358.57 | -473.10 | -127.25 | 10.82 | -774.53 |
| Interest Cover | 6.14 | -6.28 | -17.92 | 1.65 | 9.06 | -1.47 |
| Leverage Factor | 5.59 | 58.15 | 2.77 | -43.44 | 0.67 | 4.75 |
| Lt Loans \% Tot Debt | 8.34 | 6.65 | 2.46 | 42.34 | 36.66 | 19.29 |
| N A V / Share (c) | 2.57 | 0.53 | 19.17 | 47.17 | 49.62 | 23.81 |
| Net Prf Margin \% | 9.82 | -24.17 | -37.91 | -24.71 | 12.42 | -12.91 |
| Oprt Prft / Employee | 7011.36 | N/A | N/A | N/A | N/A | N/A |
| Oprt Prft Margin \% | 3.14 | -22.98 | -36.61 | 0.68 | 14.38 | -8.28 |
| Price / IAdj Prf | 4.22 |  | -1.09 | 40.71 | 46.62 | 22.62 |
| Price / Book Value | 1.20 |  | 4.88 | 4.67 | 6.95 | 4.43 |
| Price / Csh Flow | 1.34 |  | -2.66 | -4.33 | 55.40 | 12.44 |
| Price / Earnings | 2.14 |  | -2.05 | 9.94 | 51.91 | 15.49 |
| Price / N A V | 2.34 |  | 4.85 | 6.95 | 14.75 | 7.22 |
| Price / Share (c) | 6.00 |  | 93.00 | 328.00 | 732.00 | 289.75 |
| Quick Ratio | 0.72 | 0.62 | 0.55 | 1.17 | 2.47 | 1.11 |
| Ret Ext Invest \% | N/A | N/A | N/A | 7441.67 | N/A | N/A |
| Retention Rate | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |
| Return on Assets \% | 5.65 | -59.59 | -170.56 | 4.77 | 19.46 | -40.05 |
| Return on Equity \% | 81.34 | -3505.00 | -475.76 | -130.15 | 10.87 | -803.74 |
| Share Splt Factor | N/A | N/A | N/A | N/A | N/A | N/A |
| Sustain Growth \% | 76.67 | -5609.21 | -554.82 | -35.23 | -5.81 | -1225.68 |
| Tot Assets / TOver | 1.54 | 2.89 | 7.18 | 2.01 | 1.14 | 2.95 |
| Tot Debt / Csh Flow | 5.43 | -4.74 | -0.88 | -1.71 | 2.36 | 0.09 |
| Turnover / Employee | 223017.05 | N/A | N/A | N/A | N/A | N/A |

Table D.4: Healthcare control sample horizontal analysis


Table D. 4 (continued): Healthcare control sample horizontal analysis

| Item description | $\begin{gathered} 2002 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 2001 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 2000 \\ R \end{gathered}$ | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1998 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 2002 / 2001 \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 2001 / 2000 \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 2000/1999 } \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1999/1998 } \\ \% \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 23 Fixed Assets | 3910860 | 3734808 | 3371503 | 3346167 | 2699369 | 5\% | 11\% | 1\% | 24\% |
| 24 Mining Assets |  |  |  |  |  |  |  |  |  |
| 25 Intangible Assets | 442413 | 175897 | 87413 | 405255 | 9171 | 152\% | 101\% | -78\% | 4319\% |
|  |  |  |  |  |  |  |  |  |  |
| 26 Goodwill | 149374 | 27633 | 76320 | 397181 |  | 441\% | -64\% | -81\% |  |
| 27 Patents \& Trademarks | 6142 | 6772 | 7402 | 8074 | 9171 | -9\% | -9\% | -8\% | -12\% |
| 28 Cost of Control |  |  |  |  |  |  |  |  |  |
| 29 Other | 286897 | 141492 | 3691 |  |  | 103\% | 3733\% |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 30 Non-Current Assets | 467211 | 256961 | 246515 | 319387 |  | 82\% | 4\% | -23\% |  |
| 31 Investments \& Loans | 187470 | 227817 | 177915 | 175388 | 239086 | -18\% | 28\% | 1\% | -27\% |
|  |  |  |  |  |  |  |  |  |  |
| 32 Inv at Cost/Market Val | 72337 | 157613 | 137261 | 94838 | 209569 | -54\% | 15\% | 45\% | -55\% |
| 33 Long-Term Loans | 115133 | 70204 | 40654 | 80550 | 29517 | 64\% | 73\% | -50\% | 173\% |
|  |  |  |  |  |  |  |  |  |  |
| 34 Current Assets | 2851580 | 2774063 | 2073880 | 1897446 | 1015604 | 3\% | 34\% | 9\% | 87\% |
|  |  |  |  |  |  |  |  |  |  |
| 35 Inventory | 623424 | 421171 | 384975 | 423190 | 135047 | 48\% | 9\% | -9\% | 213\% |
| 36 Debtors | 1381756 | 1356769 | 1031238 | 1214805 | 868887 | 2\% | 32\% | -15\% | 40\% |
| 37 Cash \& Near Cash | 603111 | 665677 | 520685 | 259234 | 11670 | -9\% | 28\% | 101\% | 2121\% |
| 38 Dividends |  |  |  |  |  |  |  |  |  |
| 39 Tax |  |  | 14282 | 217 |  |  |  | 6482\% |  |
| 40 Other | 243289 | 330446 | 122700 |  |  | -26\% | 169\% |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 41 Current Liabilities | 2306093 | 2252773 | 1875557 | 2567322 | 1160384 | 2\% | 20\% | -27\% | 121\% |
|  |  |  |  |  |  |  |  |  |  |
| 42 Creditors | 745419 | 634770 | 657615 | 1193497 | 628134 | 17\% | -3\% | -45\% | 90\% |
| 43 Dividends |  | 21 | 45556 | 36801 | 29001 |  | -100\% | 24\% | 27\% |
| 44 Tax | 223764 | 185565 | 185550 | 137090 | 142507 | 21\% | 0\% | 35\% | -4\% |
| 45 Interest-Bearing | 556891 | 646573 | 614159 | 1199934 | 262042 | -14\% | 5\% | -49\% | 358\% |
| 46 Non-Interest-Bearing | 780019 | 785844 | 372677 |  | 98700 | -1\% | 111\% |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 47 Net Current Assets | 545487 | 521290 | 198323 | ( 669 876) | ( 144780 ) | 5\% | 163\% | -130\% | 363\% |
| 48 Adj Mkt/dir Val In Inv. | 188411 | 100800 | 102535 | 79100 |  | 87\% | -2\% | 30\% |  |
| 49 Employment of Capital | 5741852 | 5017573 | 4184204 | 3655421 | 2802846 | 14\% | 20\% | 14\% | 30\% |
| 50 Total Assets | 7417121 | 6993649 | 5869813 | 5738388 | 3954059 | 6\% | 19\% | 2\% | 45\% |

Table D. 4 (continued): Healthcare control sample horizontal analysis


Table D.5: Healthcare control sample vertical analysis

| Item description | $\begin{gathered} 2002 \\ \mathrm{R} \end{gathered}$ | \% | $\begin{gathered} 2001 \\ \mathrm{R} \end{gathered}$ | \% | $\begin{gathered} 2000 \\ \mathrm{R} \end{gathered}$ | \% | $\begin{gathered} 1999 \\ \mathrm{R} \end{gathered}$ | \% | $\begin{gathered} 1998 \\ \text { R } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BALANCE SHEET ('000s) |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 1 Ord Shareholders' Interest | 4462281 | 77.72\% | 3522898 | 70.21\% | 2865612 | 68.49\% | 2487508 | 68.05\% | 1954302 | 69.73\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 2 Ord Share Capital | 100745 | 1.75\% | 100140 | 2.00\% | 99272 | 2.37\% | 99141 | 2.71\% | 57072 | 2.04\% |
| 3 Share Premium | 1199268 | 20.89\% | 1248594 | 24.88\% | 1320658 | 31.56\% | 1490667 | 40.78\% | 1455138 | 51.92\% |
| 4 Non-distrib Reserves | 153434 | 2.67\% | 104483 | 2.08\% | 194777 | 4.66\% | 229357 | 6.27\% | 10618 | 0.38\% |
| 5 Distrib Reserves | 3008834 | 52.40\% | 2069681 | 41.25\% | 1250905 | 29.90\% | 668343 | 18.28\% | 431474 | 15.39\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 6 Adj Mkt/dir Val in Inv. | 188411 | 3.28\% | 100800 | 2.01\% | 102535 | 2.45\% | 79100 | 2.16\% |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 7 Ord Sharehldrs aft Adj. | 4650692 | 81.00\% | 3623698 | 72.22\% | 2968147 | 70.94\% | 2566608 | 70.21\% | 1954302 | 69.73\% |
| 8 Preference Shares |  |  |  |  |  |  |  |  | 15000 | 0.54\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 9 Irredeemable |  |  |  |  |  |  |  |  |  |  |
| 10 Redeemable |  |  |  |  |  |  |  |  | 15000 | 0.54\% |
| 11 Convertible |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 12 Outside Shareholders' Int. | 99526 | 1.73\% | 234422 | 4.67\% | 284915 | 6.81\% | 274502 | 7.51\% | 210910 | 7.52\% |
| 13 Total Shareholders' Int. | 4750218 | 82.73\% | 3858120 | 76.89\% | 3253062 | 77.75\% | 2841110 | 77.72\% | 2180212 | 77.79\% |
| 14 Deferred Tax | 168235 | 2.93\% | 100100 | 1.99\% | 60000 | 1.43\% | 13300 | 0.36\% | 2400 | 0.09\% |
| 15 Other | 9321 | 0.16\% | 9885 | 0.20\% |  |  |  |  |  |  |
| 16 Long-Term Liabilities | 814078 | 14.18\% | 1049468 | 20.92\% | 871142 | 20.82\% | 801011 | 21.91\% | 620234 | 22.13\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 17 Convertible Debentures |  |  |  |  |  |  |  |  | 42410 | 1.51\% |
| 18 Dir/sharehldrs Loans |  |  |  |  |  |  |  |  |  |  |
| 19 Non-Interest-Bearing | 135428 | 2.36\% | 55956 | 1.12\% |  |  |  |  |  |  |
| 20 Interest-Bearing | 678650 | 11.82\% | 993512 | 19.80\% | 871142 | 20.82\% | 801011 | 21.91\% | 577824 | 20.62\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 21 Capital Employed | 5741852 | 100.00\% | 5017573 | 100.00\% | 4184204 | 100.00\% | 3655421 | 100.00\% | 2802846 | 100.00\% |
| 22 Total Liabilities | 3397253 | 59.17\% | 3646648 | 72.68\% | 3091614 | 73.89\% | 3656135 | 100.02\% | 2008928 | 71.67\% |

Table D. 5 (continued): Healthcare control sample vertical analysis

| Item description | $\begin{gathered} 2002 \\ R \end{gathered}$ | \% | $\begin{gathered} 2001 \\ R \end{gathered}$ | \% | $\begin{gathered} 2000 \\ R \end{gathered}$ | \% | $\begin{gathered} 1999 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 1998 \\ \text { R } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 23 Fixed Assets | 3910860 | 68.11\% | 3734808 | 74.43\% | 3371503 | 80.58\% | 3346167 | 91.54\% | 2699369 | 96.31\% |
| 24 Mining Assets |  |  |  |  |  |  |  |  |  |  |
| 25 Intangible Assets | 442413 | 7.71\% | 175897 | 3.51\% | 87413 | 2.09\% | 405255 | 11.09\% | 9171 | 0.33\% |
| 26 Goodwill | 149374 | 2.60\% | 27633 | 0.55\% | 76320 | 1.82\% | 397181 | 10.87\% |  |  |
| 27 Patents \& Trademarks | 6142 | 0.11\% | 6772 | 0.13\% | 7402 | 0.18\% | 8074 | 0.22\% | 9171 | 0.33\% |
| 28 Cost of Control |  |  |  |  |  |  |  |  |  |  |
| 29 Other | 286897 | 5.00\% | 141492 | 2.82\% | 3691 | 0.09\% |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 30 Non-Current Assets | 467211 | 8.14\% | 256961 | 5.12\% | 246515 | 5.89\% | 319387 | 8.74\% |  |  |
| 31 Investments \& Loans | 187470 | 3.26\% | 227817 | 4.54\% | 177915 | 4.25\% | 175388 | 4.80\% | 239086 | 8.53\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 32 Inv at Cost/Market Val | 72337 | 1.26\% | 157613 | 3.14\% | 137261 | 3.28\% | 94838 | 2.59\% | 209569 | 7.48\% |
| 33 Long-Term Loans | 115133 | 2.01\% | 70204 | 1.40\% | 40654 | 0.97\% | 80550 | 2.20\% | 29517 | 1.05\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 34 Current Assets | 2851580 | 49.66\% | 2774063 | 55.29\% | 2073880 | 49.56\% | 1897446 | 51.91\% | 1015604 | 36.23\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 35 Inventory | 623424 | 10.86\% | 421171 | 8.39\% | 384975 | 9.20\% | 423190 | 11.58\% | 135047 | 4.82\% |
| 36 Debtors | 1381756 | 24.06\% | 1356769 | 27.04\% | 1031238 | 24.65\% | 1214805 | 33.23\% | 868887 | 31.00\% |
| 37 Cash \& Near Cash | 603111 | 10.50\% | 665677 | 13.27\% | 520685 | 12.44\% | 259234 | 7.09\% | 11670 | 0.42\% |
| 38 Dividends |  |  |  |  |  |  |  |  |  |  |
| 39 Tax |  |  |  |  | 14282 | 0.34\% | 217 | 0.01\% |  |  |
| 40 Other | 243289 | 4.24\% | 330446 | 6.59\% | 122700 | 2.93\% |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 41 Current Liabilities | 2306093 | 40.16\% | 2252773 | 44.90\% | 1875557 | 44.82\% | 2567322 | 70.23\% | 1160384 | 41.40\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 42 Creditors | 745419 | 12.98\% | 634770 | 12.65\% | 657615 | 15.72\% | 1193497 | 32.65\% | 628134 | 22.41\% |
| 43 Dividends |  |  | 21 | 0.00\% | 45556 | 1.09\% | 36801 | 1.01\% | 29001 | 1.03\% |
| 44 Tax | 223764 | 3.90\% | 185565 | 3.70\% | 185550 | 4.43\% | 137090 | 3.75\% | 142507 | 5.08\% |
| 45 Interest-Bearing | 556891 | 9.70\% | 646573 | 12.89\% | 614159 | 14.68\% | 1199934 | 32.83\% | 262042 | 9.35\% |
| 46 Non-Interest-Bearing | 780019 | 13.58\% | 785844 | 15.66\% | 372677 | 8.91\% |  |  | 98700 | 3.52\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 47 Net Current Assets | 545487 | 9.50\% | 521290 | 10.39\% | 198323 | 4.74\% | ( 669876 ) | -18.33\% | ( 144780 ) | -5.17\% |
| 48 Adj Mkt/dir Val in Inv. | 188411 | 3.28\% | 100800 | 2.01\% | 102535 | 2.45\% | 79100 | 2.16\% |  |  |
| 49 Employment of Capital | 5741852 | 100.00\% | 5017573 | 100.00\% | 4184204 | 100.00\% | 3655421 | 100.00\% | 2802846 | 100.00\% |
| 50 Total Assets | 7417121 | 129.18\% | 6993649 | 139.38\% | 5869813 | 140.29\% | 5738388 | 156.98\% | 3954059 | 141.07\% |

Table D. 5 (continued): Healthcare control sample vertical analysis

| Item description | $\begin{gathered} 2002 \\ \mathrm{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 2001 \\ R \end{gathered}$ | \% | $\begin{gathered} 2000 \\ \mathbf{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 1999 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 1998 \\ \text { R } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME STATEMENT ('000s) |  |  |  |  |  |  |  |  |  |  |
| 60 Turnover | 8833075 | 100.00\% | 6832866 | 100.00\% | 5691750 | 100.00\% | 4628330 | 100.00\% | 3351697 | 100.00\% |
| 61 \% Change in Turnover |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 62 Investment Income | 5060 | 0.06\% | 8074 | 0.12\% | 7186 | 0.13\% | 6449 | 0.14\% | 5843 | 0.17\% |
| 63 Operating Profit | 1671024 | 18.92\% | 1222814 | 17.90\% | 1007436 | 17.70\% | 735388 | 15.89\% | 536747 | 16.01\% |
| 64 Interest Received | 104866 | 1.19\% | 101901 | 1.49\% | 70729 | 1.24\% | 31417 | 0.68\% | 10502 | 0.31\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 65 Gross Income | 1780950 | 20.16\% | 1332789 | 19.51\% | 1085351 | 19.07\% | 773254 | 16.71\% | 553092 | 16.50\% |
| 66 Interest \& Fin Chngs(-ve) | 252667 | 2.86\% | 247001 | 3.61\% | 273804 | 4.81\% | 228615 | 4.94\% | 138068 | 4.12\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 67 Taxation (-ve) | 406784 | 4.61\% | 292284 | 4.28\% | 212746 | 3.74\% | 144579 | 3.12\% | 122258 | 3.65\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 68 Current (-ve) | 341210 | 3.86\% | 218296 | 3.19\% | 195553 | 3.44\% | 109733 | 2.37\% | 117661 | 3.51\% |
| 69 Deferred (-ve) | 67952 | 0.77\% | 72708 | 1.06\% | 7619 | 0.13\% | 59500 | 1.29\% | 2633 | 0.08\% |
| 70 Other (-ve) | ( 2378 ) | -0.03\% | 1280 | 0.02\% | 9574 | 0.17\% | ( 24 654) | -0.53\% | 1964 | 0.06\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 71 Profit after Int \& Tax | 1121499 | 12.70\% | 793504 | 11.61\% | 598801 | 10.52\% | 400060 | 8.64\% | 292766 | 8.73\% |
| 72 Pref. Dividends (-ve) |  |  |  |  |  |  |  |  | 3400 | 0.10\% |
| 73 Minority Interest (-ve) | 36502 | 0.41\% | 56638 | 0.83\% | 63982 | 1.12\% | 37053 | 0.80\% | 23932 | 0.71\% |
| 74 Associate Companies | 38629 | 0.44\% | 41937 | 0.61\% | 37850 | 0.66\% | 28348 | 0.61\% | 22511 | 0.67\% |
| 75 Discontinued Operations |  |  |  |  |  |  |  |  |  |  |
| 76 Other | ( 67245 ) | -0.76\% | ( 5461 ) | -0.08\% | ( 53866 ) | -0.95\% | ( 964 206) | -20.83\% | ( 26 636) | -0.79\% |
| 77 Convertible Deb Int (-ve) |  |  |  |  |  |  | 1696 | 0.04\% | 3393 | 0.10\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 78 Profit Attrib to Ord Shrs | 1056381 | 11.96\% | 773342 | 11.32\% | 518803 | 9.11\% | ( 574 547) | -12.41\% | 257916 | 7.70\% |
| 79 Extraordinary Items |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 80 Bottom Line Earnings | 1056381 | 11.96\% | 773342 | 11.32\% | 518803 | 9.11\% | ( 574 547) | -12.41\% | 257916 | 7.70\% |
| 81 Dividends Paid (-ve) | 27979 | 0.32\% |  |  | 150539 | 2.64\% |  |  | 8800 | 0.26\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 82 Ret. Earnings-current Yr | 1028402 | 11.64\% | 773342 | 11.32\% | 368264 | 6.47\% | ( 574 547) | -12.41\% | 249116 | 7.43\% |
| 83 Trans to Res/life Funds | 23250 | 0.26\% | 24548 | 0.36\% | 32961 | 0.58\% | ( 8894 ) | -0.19\% | 5192 | 0.15\% |
| 84 Ret. Earnings-prior Year | 1957182 | 22.16\% | 1271791 | 18.61\% | 781243 | 13.73\% | 431474 | 9.32\% | 173430 | 5.17\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 85 Total Reserve | 3008834 | 34.06\% | 2069681 | 30.29\% | 1182468 | 20.78\% | ( 151967 ) | -3.28\% | 427738 | 12.76\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 86 H/L Earngs per Shr | 190 | 0.00\% | 148 | 0.00\% | 112 | 0.00\% | 83 | 0.00\% | 42 | 0.00\% |
| 87 Dividends per Shr | 23 | 0.00\% | 9 | 0.00\% | 21 | 0.00\% | 19 | 0.00\% | 14 | 0.00\% |
| 88 Depreciation | 250192 | 2.83\% | 207214 | 3.03\% | 171436 | 3.01\% | 146446 | 3.16\% | 97372 | 2.91\% |
| 89 Audit Fees | 9927 | 0.11\% | 8393 | 0.12\% | 9142 | 0.16\% | 8708 | 0.19\% | 3595 | 0.11\% |
| 90 Directors' Emoluments | 33528 | 0.38\% | 24301 | 0.36\% | 22240 | 0.39\% | 15466 | 0.33\% | 5414 | 0.16\% |

Table D.6: Healthcare control sample ratio analysis

| Ratio | 2002 | 2001 | 2000 | 1999 | 1998 | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accounts Rcvb/Tover | 6.39 | 5.04 | 5.52 | 3.81 | 3.86 | 4.92 |
| Assets / Captal Emp | 1.29 | 1.39 | 1.40 | 1.57 | 1.41 | 1.41 |
| Book Val / Share (c) | 2.05 | 1.71 | 1.40 | 1.22 | 1.26 | 1.53 |
| Cash Flw / Share (c) | 0.60 | 0.49 | 0.34 | -0.21 | 0.24 | 0.29 |
| Cash Flow Div Cover | 58069.91 | 118418.35 | 32868.52 | -21917.31 | 26334.06 | 42754.71 |
| Cash Flow Intr Cover | 5.17 | 4.08 | 2.52 | -1.85 | 2.73 | 2.53 |
| Current Ratio | 1.24 | 1.23 | 1.11 | 0.74 | 0.88 | 1.04 |
| Debt / Assets | 0.42 | 0.47 | 0.47 | 0.59 | 0.45 | 0.48 |
| Debt / Equity | 0.62 | 0.84 | 0.85 | 1.06 | 0.81 | 0.84 |
| Dir Rem \% Pft BTax | 2.19 | 2.24 | 2.74 | 2.84 | 1.30 | 2.26 |
| Dividend / Share (c) | 2.25 | 0.85 | 2.10 | 1.93 | 1.43 | 1.71 |
| Dividend Cover | 8.44 | 17.42 | 5.35 | 4.30 | 2.92 | 7.69 |
| Dividend Yield \% | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Earnings / Share (c) | 19.00 | 14.81 | 11.23 | 8.30 | 4.17 | 11.50 |
| Earnings Yield \% | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Financial Distress | 1.29 | 0.81 | 0.59 | 0.11 | 1.02 | 0.77 |
| IAdj Prf / Share (c) | 0.44 | 0.35 | 0.23 | -0.31 | 0.14 | 0.17 |
| IAdj Ret Assets \% | 22.07 | 18.23 | 17.70 | 12.47 | 13.12 | 16.72 |
| IAdj Ret Equity \% | 19.77 | 19.06 | 15.34 | -22.45 | 10.52 | 8.45 |
| Interest Cover | 7.05 | 5.40 | 3.96 | 3.38 | 4.01 | 4.76 |
| Leverage Factor | 0.99 | 1.15 | 0.98 | -1.71 | 0.94 | 0.47 |
| Lt Loans \% Tot Debt | 26.09 | 31.78 | 31.72 | 23.78 | 34.83 | 29.64 |
| N A V / Share (c) | -0.04 | 0.07 | 0.09 | 0.10 | 0.14 | 0.07 |
| Net Prf Margin \% | 11.96 | 11.32 | 9.11 | -12.41 | 7.70 | 5.53 |
| Oprt Prft / Employee | 61192.62 | 119597.00 | 93929.12 | 29789.81 | 1289258.74 | 318753.46 |
| Oprt Prft Margin \% | 18.92 | 17.90 | 17.70 | 15.89 | 16.01 | 17.28 |
| Price / IAdj Prf | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Price / Book Value | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Price / Csh Flow | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Price / Earnings | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Price / N A V | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Price / Share (c) | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Quick Ratio | 0.97 | 1.04 | 0.90 | 0.57 | 0.76 | 0.85 |
| Ret Ext Invest \% | 2.70 | 3.54 | 4.04 | 3.68 | 2.44 | 3.28 |
| Retention Rate | 97.35 | 100.00 | 70.98 | 100.00 | 96.59 | 92.98 |
| Return on Assets \% | 24.01 | 19.06 | 18.49 | 13.48 | 13.99 | 17.80 |
| Return on Equity \% | 23.67 | 21.95 | 18.10 | -23.10 | 13.20 | 10.77 |
| Share Splt Factor | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |  |
| Sustain Growth \% | 12.16 | 13.54 | 10.80 | 15.19 | 4.35 | 11.21 |
| Tot Assets / TOver | 1.19 | 0.98 | 0.97 | 0.81 | 0.85 | 0.96 |
| Tot Debt / Csh Flow | 0.46 | 0.66 | 0.75 | -0.61 | 0.03 | 0.26 |
| Turnover / Employee | 303500.38 | 613143.04 | 492578.97 | 178307.59 | 7812813.52 | 1880068.70 |

[^1]Table D.7: JCI Ltd horizontal analysis

| Item Description | $\stackrel{2003}{\mathbf{R}}$ | $\stackrel{2002}{\mathrm{R}}$ | $\begin{gathered} 2001 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 2000 \\ R \end{gathered}$ | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 2003 / 2002 \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 2002/2001 } \\ \% \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 2001/2000 } \\ \% \end{gathered}$ | $\begin{gathered} \text { Change } \\ \text { 2000/1999 } \\ \% \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Months Covered |  |  |  |  |  |  |  |  |  |
| Year End Month | Feb | Feb | Feb | Feb | Jan |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| BALANCE SHEET ('000s) |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 1 Ord Shareholders Interest | 807306 | 256194 | 510011 | 696036 | 952626 | 215\% | -50\% | -27\% | -27\% |
|  |  |  |  |  |  |  |  |  |  |
| 2 Ord Share Capital | 17506 | 7117 | 6651 | 6651 | 6606 | 146\% | 7\% | 0\% | 1\% |
| 3 Share Premium | 1498097 | 1046278 | 1025821 | 1025821 | 1020088 | 43\% | 2\% | 0\% | 1\% |
| 4 Non-distrib Reserves | 232396 | 271397 | 249221 | 239615 | 234188 | -14\% | 9\% | 4\% | 2\% |
| 5 Distrib Reserves | (940 693) | (1068 598) | (771 682) | ( 576051 ) | ( 308 256) | -12\% | 38\% | 34\% | 87\% |
|  |  |  |  |  |  |  |  |  |  |
| 6 Adj Mkt/dir Val In Inv. | 797163 | 741646 | ( 101 259) | 42321 | ( 280 377) | 7\% | -832\% | -339\% | -115\% |
|  |  |  |  |  |  |  |  |  |  |
| 7 Ord Sharehldrs Aft Adj. | 1604469 | 997840 | 408752 | 738357 | 672249 | 61\% | 144\% | -45\% | 10\% |
| 8 Preference Shares |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 9 Irredeemable |  |  |  |  |  |  |  |  |  |
| 10 Redeemable |  |  |  |  |  |  |  |  |  |
| 11 Convertible |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 12 Outside Shareholders Int. | 22 | 566965 | 580331 | 574762 | 562242 | -100\% | -2\% | 1\% | 2\% |
| 13 Total Shareholders Int. | 1604491 | 1564805 | 989083 | 1313119 | 1234491 | 3\% | 58\% | -25\% | 6\% |
| 14 Deferred Tax |  |  |  |  | 44 |  |  |  |  |
| 15 Other |  |  |  |  |  |  |  |  |  |
| 16 Long Term Liabilities | 329479 | 87569 | 8153 | 870 | 10732 | 276\% | 974\% | 837\% | -92\% |
|  |  |  |  |  |  |  |  |  |  |
| 17 Convertible Debentures |  |  |  |  |  |  |  |  |  |
| 18 Dir/sharehldrs Loans |  |  |  |  |  |  |  |  |  |
| 19 Non Interest Bearing | 1502 |  | 57 | 81 | 85 |  |  | -30\% | -5\% |
| 20 Interest Bearing | 327977 | 87569 | 8096 | 789 | 10647 | 275\% | 982\% | 926\% | -93\% |
|  |  |  |  |  |  |  |  |  |  |
| 21 Capital Employed | 1933970 | 1652374 | 997236 | 1313989 | 1245267 | 17\% | 66\% | -24\% | 6\% |
| 22 Total Liabilities | 1046006 | 1697700 | 1320091 | 1195035 | 1383374 | -38\% | 29\% | 10\% | -14\% |

Table D. 7 (continued): JCI Ltd horizontal analysis

| Item Description | $\begin{gathered} 2003 \\ R \end{gathered}$ | $\begin{gathered} 2002 \\ R \end{gathered}$ | $\begin{gathered} 2001 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 2000 \\ R \end{gathered}$ | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 2003 / 2002 \\ \% \\ \hline \end{gathered}$ | Change 2002/2001 $\%$ | $\begin{gathered} \hline \text { Change } \\ 2001 / 2000 \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 2000 / 1999 \\ \% \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 23 Fixed Assets | 90510 | 72193 | 25422 | 6493 | 6180 | 25\% | 184\% | 292\% | 5\% |
| 24 Mining Assets | 3364 | 2177 | 1269 | 5360 | 28936 | 55\% | 72\% | -76\% | -81\% |
| 25 Intangible Assets | 83441 | 48123 | 85355 | 173180 | 230398 | 73\% | -44\% | -51\% | -25\% |
| 26 Goodwill | 71746 | 46539 | 83771 | 146129 | 192431 | 54\% | -44\% | -43\% | -24\% |
| 27 Patents \& Trademarks |  |  |  |  | 1707 |  |  |  |  |
| 28 Cost Of Control |  |  |  |  |  |  |  |  |  |
| 29 Other | 11695 | 1584 | 1584 | 27051 | 36260 | 638\% | 0\% | -94\% | -25\% |
|  |  |  |  |  |  |  |  |  |  |
| 30 Non Current Assets |  |  |  |  |  |  |  |  |  |
| 31 Investments \& Loans | 1318860 | 1541627 | 1511328 | 1432487 | 1727519 | -14\% | 2\% | 6\% | -17\% |
|  |  |  |  |  |  |  |  |  |  |
| 32 Inv At Cost/Market Val | 1023805 | 1357049 | 1470889 | 1378590 | 1660788 | -25\% | -8\% | 7\% | -17\% |
| 33 Long Term Loans | 295055 | 184578 | 40439 | 53897 | 66731 | 60\% | 356\% | -25\% | -19\% |
|  |  |  |  |  |  |  |  |  |  |
| 34 Current Assets | 357137 | 289774 | 206728 | 273551 | 342967 | 23\% | 40\% | -24\% | -20\% |
|  |  |  |  |  |  |  |  |  |  |
| 35 Inventory | 70831 | 86831 | 29465 | 36379 | 27111 | -18\% | 195\% | -19\% | 34\% |
| 36 Debtors | 31366 | 47140 | 43471 | 132988 | 229332 | -33\% | 8\% | -67\% | -42\% |
| 37 Cash \& Near Cash | 32414 | 24950 | 64588 | 53975 | 67030 | 30\% | -61\% | 20\% | -19\% |
| 38 Dividends |  |  |  |  |  |  |  |  |  |
| 39 Tax | 186 | 186 | 336 | 442 | 442 | 0\% | -45\% | -24\% | 0\% |
| 40 Other | 222340 | 130667 | 68868 | 49767 | 19052 | 70\% | 90\% | 38\% | 161\% |
|  |  |  |  |  |  |  |  |  |  |
| 41 Current Liabilities | 716505 | 1043166 | 731607 | 619403 | 810356 | -31\% | 43\% | 18\% | -24\% |
|  |  |  |  |  |  |  |  |  |  |
| 42 Creditors | 187913 | 77377 | 64689 | 173518 | 165310 | 143\% | 20\% | -63\% | 5\% |
| 43 Dividends |  |  |  |  |  |  |  |  |  |
| 44 Tax | 15562 | 13639 | 12973 | 2201 | 3524 | 14\% | 5\% | 489\% | -38\% |
| 45 Interest Bearing | 513030 | 952150 | 653945 | 443684 | 641522 | -46\% | 46\% | 47\% | -31\% |
| 46 Non Interest Bearing |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 47 Net Current Assets | ( 359 368) | ( 753 392) | ( 524 879) | ( 345852 ) | ( 467 389) | -52\% | 44\% | 52\% | -26\% |
| 48 Adj Mkt/dir Val In Inv. | 797163 | 741646 | (101259) | 42321 | ( 280 377) | 7\% | 832\% | -339\% | 115\% |
| 49 Employment Of Capital | 1933970 | 1652374 | 997236 | 1313989 | 1245267 | 17\% | 66\% | -24\% | 6\% |
| 50 Total Assets | 1769871 | 1905771 | 1744747 | 1717891 | 2105602 | -7\% | 9\% | 2\% | -18\% |

Table D. 7 (continued): JCI Ltd horizontal analysis

| Item Description | $\begin{gathered} 2003 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 2002 \\ R \end{gathered}$ | $\begin{gathered} 2001 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 2000 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | Change 2003/2002 $\%$ | Change 2002/2001 $\%$ | Change 2001/2000 $\%$ | Change 2000/1999 $\%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME STATEMENT ('000s) |  |  |  |  |  |  |  |  |  |
| 60 Turnover | 219486 | 74311 | 86129 | 81301 | 80622 | 195\% | -14\% | 6\% | 1\% |
| 61 \% Change In Turnover |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 62 Investment Income |  | 3003 | 721 | 3858 | 3684 |  | 317\% | -81\% | 5\% |
| 63 Operating Profit | 304986 | ( 195008 ) | (111684) | ( 217 084) | 77605 | 256\% | -75\% | 49\% | -380\% |
| 64 Interest Received | 1713 | 25909 | 19813 | 11545 | 47225 | -93\% | 31\% | 72\% | -76\% |
|  |  |  |  |  |  |  |  |  |  |
| 65 Gross Income | 306699 | (166096) | (91 150) | ( 201681 ) | 128514 | 285\% | -82\% | 55\% | -257\% |
| 66 Interest \& Fin Chngs(-ve) | 113061 | 134053 | 80507 | 82106 | 101503 | -16\% | 67\% | -2\% | -19\% |
|  |  |  |  |  |  |  |  |  |  |
| 67 Taxation (-ve) | 186 | 174 | 11717 | 2412 | 3006 | 7\% | -99\% | 386\% | -20\% |
|  |  |  |  |  |  |  |  |  |  |
| 68 Current (-ve) | 186 | 174 | 11730 | 1812 | 3529 | 7\% | -99\% | 547\% | -49\% |
| 69 Deferred (-ve) |  |  |  |  | 44 |  |  |  |  |
| 70 Other (-ve) |  |  | ( 13) | 600 | ( 567) |  |  | -102\% | -206\% |
|  |  |  |  |  |  |  |  |  |  |
| 71 Profit After Int \& Tax | 193452 | ( 300 323) | (183 374) | (286 199) | 24005 | 164\% | -64\% | 36\% | -1292\% |
| 72 Pref. Dividends (-ve) |  |  |  |  |  |  |  |  |  |
| 73 Minority Interest (-ve) | ( 194) | ( 25 160) | 56770 | 12613 | 119242 | 99\% | -144\% | 350\% | -89\% |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 76 Other | (40 547) | 1431 | 33736 | ( 24364 ) | (15 889) | -2933\% | -96\% | 238\% | 53\% |
| 77 Convertible Deb Int (-ve) |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 78 Profit Attrib To Ord Shrs | 196994 | ( 295812 ) | (194 839) | ( 313 311) | ( 4794 ) | 167\% | 52\% | -38\% | 6435\% |
| 79 Extra Ordinary Items |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 80 Bottom Line Earnings | 196994 | ( 295812 ) | ( 194839 ) | ( 313 311) | ( 4794 ) | -167\% | 52\% | -38\% | 6435\% |
| 81 Dividends Paid (-ve) |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 82 Ret. Earnings-current Yr | 196994 | ( 295812 ) | (194 839) | ( 313 311) | ( 4794 ) | -167\% | 52\% | -38\% | 6435\% |
| 83 Trans To Res/life Funds | ( 69 089) | (1104) | ( 792) | ( 786) | (133 382) | -6158\% | -39\% | -1\% | 99\% |
| 84 Ret. Earnings-prior Year | (1068 598) | ( 771682 ) | ( 576051 ) | ( 308256 ) | (185 969) | -38\% | -34\% | -87\% | -66\% |
|  |  |  |  |  |  |  |  |  |  |
| 85 Total Reserve | (940 693) | (1068 598) | ( 7711682 ) | ( 622 353) | ( 324 145) | 12\% | -38\% | -24\% | -92\% |
|  |  |  |  |  |  |  |  |  |  |
| 86 H/L Earngs Per Shr | 5 | ( 25) | ( 25) | ( 21) | ( 11) | 121\% | -2\% | -20\% | -95\% |
| 87 Dividends Per Shr |  |  |  |  |  |  |  |  |  |
| 88 Depreciation | 7070 | 2254 | 1414 | 6882 | 7053 | 214\% | 59\% | -79\% | -2\% |
| 89 Audit Fees | 1231 | 1402 | 1422 | 1600 | 1257 | -12\% | -1\% | -11\% | 27\% |
| 90 Directors Emoluments | 6196 | 10749 | 6704 | 2495 | 1140 | -42\% | 60\% | 169\% | 119\% |

Table D.8: JCI Ltd vertical analysis

| Item Description | $\begin{gathered} 2003 \\ \mathbf{R} \end{gathered}$ | \% | $\begin{gathered} 2002 \\ \mathrm{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 2001 \\ \mathbf{R} \end{gathered}$ | \% | $\begin{gathered} 2000 \\ \mathbf{R} \end{gathered}$ | \% | $\begin{gathered} 1999 \\ \mathbf{R} \\ \hline \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Months Covered |  |  |  |  |  |  |  |  |  |  |
| Year End Month | Feb |  | Feb |  | Feb |  | Feb |  | Jan |  |
| BALANCE SHEET ('000s) |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 1 Ord Shareholders Interest | 807306 | 42\% | 256194 | 16\% | 510011 | 51\% | 696036 | 53\% | 952626 | 76\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 2 Ord Share Capital | 17506 | 1\% | 7117 | 0\% | 6651 | 1\% | 6651 | 1\% | 6606 | 1\% |
| 3 Share Premium | 1498097 | 77\% | 1046278 | 63\% | 1025821 | 103\% | 1025821 | 78\% | 1020088 | 82\% |
| 4 Non-distrib Reserves | 232396 | 12\% | 271397 | 16\% | 249221 | 25\% | 239615 | 18\% | 234188 | 19\% |
| 5 Distrib Reserves | ( 940 693) | -49\% | (1068 598) | -65\% | ( 771 682) | -77\% | ( 576051 ) | -44\% | ( 308256 ) | -25\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 6 Adj Mkt/dir Val In Inv. | 797163 | 41\% | 741646 | 45\% | (101 259) | -10\% | 42321 | 3\% | ( 280377 ) | -23\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 7 Ord Sharehldrs Aft Adj. | 1604469 | 83\% | 997840 | 60\% | 408752 | 41\% | 738357 | 56\% | 672249 | 54\% |
| 8 Preference Shares |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 9 Irredeemable |  |  |  |  |  |  |  |  |  |  |
| 10 Redeemable |  |  |  |  |  |  |  |  |  |  |
| 11 Convertible |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 12 Outside Shareholders Int. | 22 | 0\% | 566965 | 34\% | 580331 | 58\% | 574762 | 44\% | 562242 | 45\% |
| 13 Total Shareholders Int. | 1604491 | 83\% | 1564805 | 95\% | 989083 | 99\% | 1313119 | 100\% | 1234491 | 99\% |
| 14 Deferred Tax |  |  |  |  |  |  |  |  | 44 | 0\% |
| 15 Other |  |  |  |  |  |  |  |  |  |  |
| 16 Long Term Liabilities | 329479 | 17\% | 87569 | 5\% | 8153 | 1\% | 870 | 0\% | 10732 | 1\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 17 Convertible Debentures |  |  |  |  |  |  |  |  |  |  |
| 18 Dir/sharehldrs Loans |  |  |  |  |  |  |  |  |  |  |
| 19 Non Interest Bearing | 1502 | 0\% |  |  | 57 | 0\% | 81 | 0\% | 85 | 0\% |
| 20 Interest Bearing | 327977 | 17\% | 87569 | 5\% | 8096 | 1\% | 789 | 0\% | 10647 | 1\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 21 Capital Employed | 1933970 | 100\% | 1652374 | 100\% | 997236 | 100\% | 1313989 | 100\% | 1245267 | 100\% |
| 22 Total Liabilities | 1046006 | 54\% | 1697700 | 103\% | 1320091 | 132\% | 1195035 | 91\% | 1383374 | 111\% |

## Table D. 8 (continued): JCI Ltd vertical analysis

| Item Description | $\begin{gathered} 2003 \\ \mathrm{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 2002 \\ \mathrm{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 2001 \\ \mathrm{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 2000 \\ \mathbf{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 1999 \\ \mathbf{R} \\ \hline \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 23 Fixed Assets | 90510 | 5\% | 72193 | 4\% | 25422 | 3\% | 6493 | 0\% | 6180 | 0\% |
| 24 Mining Assets | 3364 | 0\% | 2177 | 0\% | 1269 | 0\% | 5360 | 0\% | 28936 | 2\% |
| 25 Intangible Assets | 83441 | 4\% | 48123 | 3\% | 85355 | 9\% | 173180 | 13\% | 230398 | 19\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 26 Goodwill | 71746 | 4\% | 46539 | 3\% | 83771 | 8\% | 146129 | 11\% | 192431 | 15\% |
| 27 Patents \& Trademarks |  |  |  |  |  |  |  |  | 1707 | 0\% |
| 28 Cost Of Control |  |  |  |  |  |  |  |  |  |  |
| 29 Other | 11695 | 1\% | 1584 | 0\% | 1584 | 0\% | 27051 | 2\% | 36260 | 3\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 30 Non Current Assets |  |  |  |  |  |  |  |  |  |  |
| 31 Investments \& Loans | 1318860 | 68\% | 1541627 | 93\% | 1511328 | 152\% | 1432487 | 109\% | 1727519 | 139\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 32 Inv At Cost/Market Val | 1023805 | 53\% | 1357049 | 82\% | 1470889 | 147\% | 1378590 | 105\% | 1660788 | 133\% |
| 33 Long Term Loans | 295055 | 15\% | 184578 | 11\% | 40439 | 4\% | 53897 | 4\% | 66731 | 5\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 34 Current Assets | 357137 | 18\% | 289774 | 18\% | 206728 | 21\% | 273551 | 21\% | 342967 | 28\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 35 Inventory | 70831 | 4\% | 86831 | 5\% | 29465 | 3\% | 36379 | 3\% | 27111 | 2\% |
| 36 Debtors | 31366 | 2\% | 47140 | 3\% | 43471 | 4\% | 132988 | 10\% | 229332 | 18\% |
| 37 Cash \& Near Cash | 32414 | 2\% | 24950 | 2\% | 64588 | 6\% | 53975 | 4\% | 67030 | 5\% |
| 38 Dividends |  |  |  |  |  |  |  |  |  |  |
| 39 Tax | 186 | 0\% | 186 | 0\% | 336 | 0\% | 442 | 0\% | 442 | 0\% |
| 40 Other | 222340 | 11\% | 130667 | 8\% | 68868 | 7\% | 49767 | 4\% | 19052 | 2\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 41 Current Liabilities | 716505 | 37\% | 1043166 | 63\% | 731607 | 73\% | 619403 | 47\% | 810356 | 65\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 42 Creditors | 187913 | 10\% | 77377 | 5\% | 64689 | 6\% | 173518 | 13\% | 165310 | 13\% |
| 43 Dividends |  |  |  |  |  |  |  |  |  |  |
| 44 Tax | 15562 | 1\% | 13639 | 1\% | 12973 | 1\% | 2201 | 0\% | 3524 | 0\% |
| 45 Interest Bearing | 513030 | 27\% | 952150 | 58\% | 653945 | 66\% | 443684 | 34\% | 641522 | 52\% |
| 46 Non Interest Bearing |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 47 Net Current Assets | ( 359 368) | -19\% | ( 753 392) | -46\% | ( 524 879) | -53\% | ( 345 852) | -26\% | ( 467 389) | -38\% |
| 48 Adj Mkt/dir Val In Inv. | 797163 | 41\% | 741646 | 45\% | (101 259) | -10\% | 42321 | 3\% | ( 280 377) | -23\% |
| 49 Employment Of Capital | 1933970 | 100\% | 1652374 | 100\% | 997236 | 100\% | 1313989 | 100\% | 1245267 | 100\% |
| 50 Total Assets | 1769871 | 92\% | 1905771 | 115\% | 1744747 | 175\% | 1717891 | 131\% | 2105602 | 169\% |

Table D. 8 (continued): JCI Ltd vertical analysis

| Item Description | $\begin{gathered} 2003 \\ R \end{gathered}$ | \% | $\begin{gathered} 2002 \\ \mathrm{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 2001 \\ R \end{gathered}$ | \% | $\begin{gathered} 2000 \\ R \end{gathered}$ | \% | $\begin{gathered} 1999 \\ \text { R } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME STATEMENT ('000s) |  |  |  |  |  |  |  |  |  |  |
| 60 Turnover | 219486 | 100\% | 74311 | 100\% | 86129 | 100\% | 81301 | 100\% | 80622 | 100\% |
| 61 \% Change In Turnover |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 62 Investment Income |  |  | 3003 | 4\% | 721 | 1\% | 3858 | 5\% | 3684 | 5\% |
| 63 Operating Profit | 304986 | 139\% | (195008) | -262\% | (111684) | -130\% | (217084) | -267\% | 77605 | 96\% |
| 64 Interest Received | 1713 | 1\% | 25909 | 35\% | 19813 | 23\% | 11545 | 14\% | 47225 | 59\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 65 Gross Income | 306699 | 140\% | ( 166096 ) | -224\% | (91 150) | -106\% | ( 201681 ) | -248\% | 128514 | 159\% |
| 66 Interest \& Fin Chngs(-ve) | 113061 | 52\% | 134053 | 180\% | 80507 | 93\% | 82106 | 101\% | 101503 | 126\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 67 Taxation (-ve) | 186 | 0\% | 174 | 0\% | 11717 | 14\% | 2412 | 3\% | 3006 | 4\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 68 Current (-ve) | 186 | 0\% | 174 | 0\% | 11730 | 14\% | 1812 | 2\% | 3529 | 4\% |
| 69 Deferred (-ve) |  |  |  |  |  |  |  |  | 44 | 0\% |
| 70 Other (-ve) |  |  |  |  | ( 13) | 0\% | 600 | 1\% | ( 567) | -1\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 71 Profit After Int \& Tax | 193452 | 88\% | ( 300 323) | -404\% | (183 374) | -213\% | ( 286 199) | -352\% | 24005 | 30\% |
| 72 Pref. Dividends (-ve) |  |  |  |  |  |  |  |  |  |  |
| 73 Minority Interest (-ve) | ( 194) | 0\% | ( 25 160) | -34\% | 56770 | 66\% | 12613 | 16\% | 119242 | 148\% |
| 74 Associate Companies | 43895 | 20\% | ( 22 080) | -30\% | 11569 | 13\% | 9865 | 12\% | 106332 | 132\% |
| 75 Discontinued Operations $\quad$ 年 |  |  |  |  |  |  |  |  |  |  |
| 76 Other | ( 40 547) | -18\% | 1431 | 2\% | 33736 | 39\% | ( 24364 ) | -30\% | ( 15889 ) | -20\% |
| 77 Convertible Deb Int (-ve) |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 78 Profit Attrib To Ord Shrs | 196994 | 90\% | ( 295812 ) | -398\% | ( 194839 ) | -226\% | ( 313 311) | -385\% | ( 4794 ) | -6\% |
| 7 l Extra Ordinary Items |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 80 Bottom Line Earnings | 196994 | 90\% | ( 295812 ) | -398\% | ( 194839 ) | -226\% | ( 313 311) | -385\% | ( 4794 ) | -6\% |
| 81 Dividends Paid (-ve) |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 82 Ret. Earnings-current Yr | 196994 | 90\% | (295 812) | -398\% | ( 194839 ) | -226\% | ( 313 311) | -385\% | ( 4794 ) | -6\% |
| 83 Trans To Res/life Funds | (69089) | -31\% | (1104) | -1\% | ( 792) | -1\% | ( 786) | -1\% | ( 133 382) | -165\% |
| 84 Ret. Earnings-prior Year | (1068 598) | -487\% | ( 771682 ) | -1038\% | ( 576051 ) | -669\% | ( 308 256) | -379\% | (185 969) | -231\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 85 Total Reserve | (940 693) | -429\% | (1068 598) | -1438\% | ( 771 682) | -896\% | ( 622 353) | -765\% | ( 324 145) | -402\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 86 H/L Earngs Per Shr | 5 | 0\% | ( 25) | 0\% | ( 25) | 0\% | ( 21) | 0\% | ( 11) | 0\% |
| 87 Dividends Per Shr |  |  |  |  |  |  |  |  |  |  |
| 88 Depreciation | 7070 | 3\% | 2254 | 3\% | 1414 | 2\% | 6882 | 8\% | 7053 | 9\% |
| 89 Audit Fees | 1231 | 1\% | 1402 | 2\% | 1422 | 2\% | 1600 | 2\% | 1257 | 2\% |
| 90 Directors Emoluments | 6196 | 3\% | 10749 | 14\% | 6704 | 8\% | 2495 | 3\% | 1140 | 1\% |

Table D.9: JCI Ltd ratio analysis

| Ratio | 2003 | 2002 | 2001 | 2000 | 1999 | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accounts Rcvb/Tover |  |  |  |  |  |  |
| Assets / Captal Emp | 0.92 | 1.15 | 1.75 | 1.31 | 1.69 | 1.36 |
| Book Val / Share (c) | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A |
| Cash Flw / Share (c) | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A |
| Cash Flow Div Cover | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A |
| Cash Flow Intr Cover | 0.35 | -0.41 | -0.66 | 0.15 | -0.44 | -0.20 |
| Current Ratio | 0.50 | 0.28 | 0.28 | 0.44 | 0.42 | 0.38 |
| Debt / Assets | 0.59 | 0.59 | 0.42 | 0.36 | 0.39 | 0.47 |
| Debt / Equity | 1.44 | 1.46 | 0.74 | 0.57 | 0.64 | 0.97 |
| Dir Rem \% Pft BTax | 3.20 | -3.58 | -3.91 | -0.88 | 4.22 | -0.19 |
| Dividend / Share (c) |  |  |  |  |  |  |
| Dividend Cover | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A |
| Dividend Yield \% |  |  |  |  |  |  |
| Earnings / Share (c) | 5.10 | -24.50 | -25.10 | -20.90 | -10.70 | -15.22 |
| Earnings Yield \% | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A |
| Financial Distress |  |  |  |  |  |  |
| IAdj Prf / Share (c) | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A |
| IAdj Ret Assets \% | 19.81 | -9.87 | -4.56 | -11.17 | 11.15 | 1.07 |
| IAdj Ret Equity \% | 24.40 | -115.46 | -38.20 | -45.01 | -0.50 | -34.95 |
| Interest Cover | 2.71 | -1.24 | -1.13 | -2.46 | 1.27 | -0.17 |
| Leverage Factor | 1.41 | 13.23 | 6.48 | 3.79 | -0.08 | 4.97 |
| Lt Loans \% Tot Debt | 31.50 | 7.74 | 1.10 | 0.14 | 1.31 | 8.36 |
| N A V / Share (c) | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A |
| Net Prf Margin \% | 89.75 | -398.07 | -226.22 | -385.37 | -5.95 | -185.17 |
| Oprt Prft / Employee | 2529.70 | -2038.96 | -1828.16 | -1079.07 | 756.71 | -331.96 |
| Oprt Prft Margin \% | 138.95 | -262.42 | -129.67 | -267.01 | 96.26 | -84.78 |
| Price / IAdj Prf |  |  |  |  |  |  |
| Price / Book Value |  |  |  |  |  |  |
| Price / Csh Flow |  |  |  |  |  |  |
| Price / Earnings |  |  |  |  |  |  |
| Price / N A V |  |  |  |  |  |  |
| Price / Share (c) |  |  |  |  |  |  |
| Quick Ratio | 0.40 | 0.19 | 0.24 | 0.38 | 0.39 | 0.32 |
| Ret Ext Invest \% | 0.13 | 1.88 | 1.36 | 1.08 | 2.95 | 1.48 |
| Retention Rate | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |
| Return on Assets \% | 19.81 | -9.87 | -4.56 | -11.17 | 11.15 | 1.07 |
| Return on Equity \% | 24.40 | -115.46 | -38.20 | -45.01 | -0.50 | -34.95 |
| Share Splt Factor | 96503.00 |  |  | 6044.00 | 9859.00 | 37468.67 |
| Sustain Growth \% | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A |
| Tot Assets / TOver | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A |
| Tot Debt / Csh Flow | -14.65 | -6.94 | -6.49 | -10.70 | -8.29 | -9.41 |
| Turnover / Employee | 1820.52 | 776.98 | 1409.85 | 404.13 | 786.13 | 1039.52 |

Table D.10: Mining control sample horizontal analysis

| Item Description | $\begin{gathered} 2003 \\ R \end{gathered}$ | $\begin{gathered} 2002 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 2001 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 2000 \\ R \end{gathered}$ | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 2003/2002 } \\ \% \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 2002/2001 } \\ \% \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 2001/2000 } \\ \% \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 2000/1999 } \\ \% \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BALANCE SHEET ('000s) |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 1 Ord Shareholders Interest | 316734574 | 341211601 | 312326600 | 207111017 | 178785772 | -7\% | 9\% | 51\% | 16\% |
|  |  |  |  |  |  |  |  |  |  |
| 2 Ord Share Capital | 20063801 | 22676109 | 22834393 | 13062238 | 10167274 | -12\% | -1\% | 75\% | 28\% |
| 3 Share Premium | 48816597 | 50538373 | 50856327 | 43400916 | 39998212 | -3\% | -1\% | 17\% | 9\% |
| 4 Non-distrib Reserves | 20943492 | 47139484 | 44766758 | 28329460 | 31579695 | -56\% | 5\% | 58\% | -10\% |
| 5 Distrib Reserves | 226910684 | 220857635 | 193869122 | 122318402 | 97040591 | 3\% | 14\% | 58\% | 26\% |
|  |  |  |  |  |  |  |  |  |  |
| 6 Adj Mkt/dir Val In Inv. | 2852588 | 4198085 | 2571016 | ( 805 805) | 2637420 | -32\% | 63\% | 419\% | -131\% |
|  |  |  |  |  |  |  |  |  |  |
| 7 Ord Sharehldrs Aft Adj. | 319587162 | 345409686 | 314897616 | 206305211 | 181423192 | -7\% | 10\% | 53\% | 14\% |
| 8 Preference Shares | 1940 | 500 | 6000 | 4500 | 4500 | 288\% | -92\% | 33\% | 0\% |
|  |  |  |  |  |  |  |  |  |  |
| 9 Irredeemable | 500 | 500 | 500 | 500 | 500 | 0\% | 0\% | 0\% | 0\% |
| 10 Redeemable |  |  |  |  |  |  |  |  |  |
| 11 Convertible | 1440 |  | 5500 | 4000 | 4000 |  |  | 38\% | 0\% |
|  |  |  |  |  |  |  |  |  |  |
| 12 Outside Shareholders Int. | 32328662 | 28815339 | 29970806 | 26173285 | 23497401 | 12\% | -4\% | 15\% | 11\% |
| 13 Total Shareholders Int. | 351917764 | 374225525 | 344874422 | 232482997 | 204925093 | -6\% | 9\% | 48\% | 13\% |
| 14 Deferred Tax | 49019101 | 47285439 | 14414483 | 13373950 | 8631035 | 4\% | 228\% | 8\% | 55\% |
| 15 Other | 56395935 | 55334285 | 53631486 | 17682471 | 14233435 | 2\% | 3\% | 203\% | 24\% |
| 16 Long Term Liabilities | 119546138 | 126723388 | 97571255 | 46162047 | 30637063 | -6\% | 30\% | 111\% | 51\% |
|  |  |  |  |  |  |  |  |  |  |
| 17 Convertible Debentures | 7383807 | 9407005 |  | 120000 | 114900 | -22\% |  |  | 4\% |
| 18 Dir/sharehldrs Loans | 42589 | 24914 | 259173 | 168793 | 219352 | 71\% | -90\% | 54\% | -23\% |
| 19 Non Interest Bearing | 3977735 | 4032945 | 1623031 | 31633 | 96366 | -1\% | 148\% | 5031\% | -67\% |
| 20 Interest Bearing | 108142006 | 113258523 | 95689051 | 45841621 | 30206445 | -5\% | 18\% | 109\% | 52\% |
|  |  |  |  |  |  |  |  |  |  |
| 21 Capital Employed | 576878938 | 603568637 | 510491646 | 309701465 | 258426626 | -4\% | 18\% | 65\% | 20\% |
| 22 Total Liabilities | 393219832 | 405694287 | 351028403 | 196888466 | 122969044 | -3\% | 16\% | 78\% | 60\% |

Table D. 10 (continued): Mining control sample horizontal analysis

| Item Description | $\begin{gathered} 2003 \\ \text { R } \end{gathered}$ | $\begin{gathered} 2002 \\ \text { R } \end{gathered}$ | $\begin{gathered} 2001 \\ \text { R } \end{gathered}$ | $\begin{gathered} 2000 \\ R \end{gathered}$ | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | Change 2003/2002 $\%$ | $\begin{gathered} \hline \text { Change } \\ 2002 / 2001 \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 2001 / 2000 \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 2000/1999 } \\ \% \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 23 Fixed Assets | 241648408 | 259595112 | 198885090 | 88934090 | 55692983 | -7\% | 31\% | 124\% | 60\% |
| 24 Mining Assets | 195782154 | 180198910 | 159284458 | 106818687 | 98701232 | 9\% | 13\% | 49\% | 8\% |
| 25 Intangible Assets | 18434686 | 23579299 | 30225015 | 23043637 | 11866264 | -22\% | -22\% | 31\% | 94\% |
| 26 Goodwill | 18008215 | 23245262 | 29836920 | 22376601 | 11493090 | -23\% | -22\% | 33\% | 95\% |
| 27 Patents \& Trademarks | 98004 | 3102 | 3410 |  |  | 3059\% | -9\% |  |  |
| 28 Cost Of Control |  |  |  |  |  |  |  |  |  |
| 29 Other | 328467 | 330935 | 384685 | 667036 | 373174 | -1\% | -14\% | -42\% | 79\% |
| 30 Non Current Assets | 24061260 | 22776895 | 17586658 | 2299740 | 941723 | 6\% | 30\% | 665\% | 144\% |
| 31 Investments \& Loans | 80448688 | 104072378 | 89197782 | 69009519 | 58426720 | -23\% | 17\% | 29\% | 18\% |
| 32 Inv At Cost/Market Val | 70770373 | 89075567 | 76573757 | 62439952 | 53384604 | -21\% | 16\% | 23\% | 17\% |
| 33 Long Term Loans | 9678314 | 14996811 | 12624024 | 6569567 | 5042115 | -35\% | 19\% | 92\% | 30\% |
| 34 Current Assets | 149579210 | 156683295 | 168176001 | 113893810 | 76125896 | -5\% | -7\% | 48\% | 50\% |
| 35 Inventory | 42005729 | 40050166 | 36962629 | 24876935 | 17662582 | 5\% | 8\% | 49\% | 41\% |
| 36 Debtors | 42514188 | 42752974 | 42539223 | 26618284 | 15633188 | -1\% | 1\% | 60\% | 70\% |
| 37 Cash \& Near Cash | 33877326 | 39988987 | 41220821 | 34367528 | 35176026 | -15\% | -3\% | 20\% | -2\% |
| 38 Dividends |  |  |  |  |  |  |  |  |  |
| 39 Tax | 140326 | 228413 | 383009 | 353847 | 609338 | -39\% | -40\% | 8\% | -42\% |
| 40 Other | 31041641 | 33662755 | 47070319 | 27677216 | 7044762 | -8\% | -28\% | 70\% | 293\% |
| 41 Current Liabilities | 135928056 | 147535335 | 155434373 | 93492212 | 45965610 | -8\% | -5\% | 66\% | 103\% |
| 42 Creditors | 36713859 | 32457488 | 32702747 | 19902414 | 11532284 | 13\% | -1\% | 64\% | 73\% |
| 43 Dividends | 8909995 | 11056592 | 14838567 | 13267183 | 7142623 | -19\% | -25\% | 12\% | 86\% |
| 44 Tax | 9619732 | 18250896 | 17695742 | 9182206 | 4002519 | -47\% | 3\% | 93\% | 129\% |
| 45 Interest Bearing | 50808137 | 50760790 | 59617075 | 34587954 | 10514739 | 0\% | -15\% | 72\% | 229\% |
| 46 Non Interest Bearing | 29876334 | 35009570 | 30580242 | 16552455 | 12773445 | -15\% | 14\% | 85\% | 30\% |
| 47 Net Current Assets | 13651154 | 9147959 | 12741628 | 20401598 | 30160286 | 49\% | -28\% | -38\% | -32\% |
| 48 Adj Mkt/dir Val In Inv. | 2852588 | 4198085 | 2571016 | ( 805 805) | 2637420 | -32\% | 63\% | 419\% | -131\% |
| 49 Employment Of Capital | 576878938 | 603568637 | 510491646 | 309701465 | 258426626 | -4\% | 18\% | 65\% | 20\% |
| 50 Total Assets | 691519719 | 723326589 | 633129988 | 380955846 | 289888553 | -4\% | 14\% | 66\% | 31\% |

Table D. 10 (continued): Mining control sample horizontal analysis

| Item Description | $\begin{gathered} 2003 \\ R \end{gathered}$ | $\begin{gathered} 2002 \\ R \end{gathered}$ | $\begin{gathered} 2001 \\ \text { R } \end{gathered}$ | $\begin{gathered} 2000 \\ R \end{gathered}$ | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 2003 / 2002 \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 2002/2001 } \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 2001 / 2000 \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 2000/1999 } \\ \% \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME STATEMENT ('000s) |  |  |  |  |  |  |  |  |  |
| 60 Turnover | 321937493 | 351930514 | 366926895 | 183417310 | 122214327 | -9\% | -4\% | 100\% | 50\% |
| 61 \% Change In Turnover | 1879720 | 4337050 | (1163 939) | ( 830011 ) | 1174066 | -57\% | -473\% | 40\% | -171\% |
|  |  |  |  |  |  |  |  |  |  |
| 62 Investment Income | 6179096 | 2198978 | 6876812 | 8566485 | 4584831 | 181\% | -68\% | -20\% | 87\% |
| 63 Operating Profit | 53377768 | 70610342 | 100460543 | 46842120 | 20883082 | -24\% | -30\% | 114\% | 124\% |
| 64 Interest Received | 10161330 | 10023685 | 8779878 | 6503936 | 5066549 | 1\% | 14\% | 35\% | 28\% |
|  |  |  |  |  |  |  |  |  |  |
| 65 Gross Income | 56994831 | 76017134 | 112596078 | 56366534 | 27323398 | -25\% | -32\% | 100\% | 106\% |
| 66 Interest \& Fin Chngs(-ve) | 9408999 | 10470883 | 12624082 | 7417847 | 5104385 | -10\% | -17\% | 70\% | 45\% |
|  |  |  |  |  |  |  |  |  |  |
| 67 Taxation (-ve) | 19081364 | 26345497 | 27951783 | 10889190 | 3982537 | -28\% | -6\% | 157\% | 173\% |
|  |  |  |  |  |  |  |  |  |  |
| 68 Current (-ve) | 12276281 | 16024368 | 24248071 | 9205191 | 3630714 | -23\% | -34\% | 163\% | 154\% |
| 69 Deferred (-ve) | 4169675 | 5772951 | 909009 | 305060 | 286538 | -28\% | 535\% | 198\% | 6\% |
| 70 Other (-ve) | 2603345 | 4522569 | 2772921 | 1361380 | 52481 | -42\% | 63\% | 104\% | 2494\% |
|  |  |  |  |  |  |  |  |  |  |
| 71 Profit After Int \& Tax | 34999918 | 44327697 | 78466215 | 42813996 | 21193661 | -21\% | -44\% | 83\% | 102\% |
| 72 Pref. Dividends (-ve) | 216216 | 408091 | 669355 |  |  | -47\% | -39\% |  |  |
| 73 Minority Interest (-ve) | 14590147 | 19717202 | 15374663 | 13532252 | 11056159 | -26\% | 28\% | 14\% | 22\% |
| 74 Associate Companies | 11106225 | 12772659 | 3303252 | 4890842 | 5252153 | -13\% | 287\% | -32\% | -7\% |
| 75 Discontinued Operations |  | 1000 |  |  | 1188400 |  |  |  |  |
| 76 Other | 19963477 | 22505853 | (58 106 467) | (14739 245) | 2861314 | -11\% | -139\% | 294\% | -615\% |
| 77 Convertible Deb int (-ve) |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 78 Profit Attrib To Ord Shrs | 56936668 | 68399472 | 10445225 | 20653827 | 20420378 | -17\% | 555\% | -49\% | 1\% |
| 79 Extra Ordinary Items | ( 445 171) | ( 380 492) | 420898 | 228724 | 412497 | 17\% | -190\% | 84\% | -45\% |
|  |  |  |  |  |  |  |  |  |  |
| 80 Bottom Line Earnings | 56883224 | 67521023 | 10985443 | 20952071 | 20629616 | -16\% | 515\% | -48\% | 2\% |
| 81 Dividends Paid (-ve) | 31318038 | 37657270 | 34018311 | 18547605 | 16808201 | -17\% | 11\% | 83\% | 10\% |
|  |  |  |  |  |  |  |  |  |  |
| 82 Ret. Earnings-current Yr | 38615543 | 45782306 | (13685 721) | 8746801 | 11566417 | -16\% | -435\% | -256\% | -24\% |
| 83 Trans To Res/life Funds | 1677978 | 4693 | 24792191 | 105348 | 249172 | 35655\% | -100\% | 23434\% | -58\% |
| 84 Ret. Earnings-prior Year | 191051823 | 185331689 | 194016831 | 120497787 | 91042568 | 3\% | -4\% | 61\% | 32\% |
|  |  |  |  |  |  |  |  |  |  |
| 85 Total Reserve | 220307775 | 217166809 | 197567522 | 124154451 | 95677116 | 1\% | 10\% | 59\% | 30\% |
|  |  |  |  |  |  |  |  |  |  |
| 86 H/L Earngs Per Shr | 3822523 | 8511353 | 4331816 | 1476361 | 4571845 | -55\% | 96\% | 193\% | -68\% |
| 87 Dividends Per Shr | 8312738 | 12287969 | 5398646 | 6933448 | 10168311 | -32\% | 128\% | -22\% | -32\% |
| 88 Depreciation | 25110700 | 27486593 | 24866175 | 9253294 | 6673408 | -9\% | 11\% | 169\% | 39\% |
| 89 Audit Fees | 6991689 | 6186798 | 5193040 | 4182068 | 5058728 | 13\% | 19\% | 24\% | -17\% |
| 90 Directors Emoluments | 854469 | 2540729 | 491201 | 541850 | 373551 | -66\% | 417\% | -9\% | 45\% |

Table D.11: Mining control sample vertical analysis

| Item Description | $\begin{gathered} 2003 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 2002 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 2001 \\ R \end{gathered}$ | \% | $\begin{gathered} 2000 \\ R \end{gathered}$ | \% | $\begin{gathered} 1999 \\ \text { R } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BALANCE SHEET ('000s) |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 1 Ord Shareholders Interest | 316734574 | 55\% | 341211601 | 57\% | 312326600 | 61\% | 207111017 | 67\% | 178785772 | 69\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 2 Ord Share Capital | 20063801 | 3\% | 22676109 | 4\% | 22834393 | 4\% | 13062238 | 4\% | 10167274 | 4\% |
| 3 Share Premium | 48816597 | 8\% | 50538373 | 8\% | 50856327 | 10\% | 43400916 | 14\% | 39998212 | 15\% |
| 4 Non-distrib Reserves | 20943492 | 4\% | 47139484 | 8\% | 44766758 | 9\% | 28329460 | 9\% | 31579695 | 12\% |
| 5 Distrib Reserves | 226910684 | 39\% | 220857635 | 37\% | 193869122 | 38\% | 122318402 | 39\% | 97040591 | 38\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 6 Adj Mkt/dir Val In Inv. | 2852588 | 0\% | 4198085 | 1\% | 2571016 | 1\% | ( 805 805) | 0\% | 2637420 | 1\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 7 Ord Sharehldrs Aft Adj. | 319587162 | 55\% | 345409686 | 57\% | 314897616 | 62\% | 206305211 | 67\% | 181423192 | 70\% |
| 8 Preference Shares | 1940 | 0\% | 500 | 0\% | 6000 | 0\% | 4500 | 0\% | 4500 | 0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 9 Irredeemable | 500 | 0\% | 500 | 0\% | 500 | 0\% | 500 | 0\% | 500 | 0\% |
| 10 Redeemable |  |  |  |  |  |  |  |  |  |  |
| 11 Convertible | 1440 | 0\% |  |  | 5500 | 0\% | 4000 | 0\% | 4000 | 0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 12 Outside Shareholders Int. | 32328662 | 6\% | 28815339 | 5\% | 29970806 | 6\% | 26173285 | 8\% | 23497401 | 9\% |
| 13 Total Shareholders Int. | 351917764 | 61\% | 374225525 | 62\% | 344874422 | 68\% | 232482997 | 75\% | 204925093 | 79\% |
| 14 Deferred Tax | 49019101 | 8\% | 47285439 | 8\% | 14414483 | 3\% | 13373950 | 4\% | 8631035 | 3\% |
| 15 Other | 56395935 | 10\% | 55334285 | 9\% | 53631486 | 11\% | 17682471 | 6\% | 14233435 | 6\% |
| 16 Long Term Liabilities | 119546138 | 21\% | 126723388 | 21\% | 97571255 | 19\% | 46162047 | 15\% | 30637063 | 12\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 17 Convertible Debentures | 7383807 | 1\% | 9407005 | 2\% |  |  | 120000 | 0\% | 114900 | 0\% |
| 18 Dir/sharehldrs Loans | 42589 | 0\% | 24914 | 0\% | 259173 | 0\% | 168793 | 0\% | 219352 | 0\% |
| 19 Non Interest Bearing | 3977735 | 1\% | 4032945 | 1\% | 1623031 | 0\% | 31633 | 0\% | 96366 | 0\% |
| 20 Interest Bearing | 108142006 | 19\% | 113258523 | 19\% | 95689051 | 19\% | 45841621 | 15\% | 30206445 | 12\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 21 Capital Employed | 576878938 | 100\% | 603568637 | 100\% | 510491646 | 100\% | 309701465 | 100\% | 258426626 | 100\% |
| 22 Total Liabilities | 393219832 | 68\% | 405694287 | 67\% | 351028403 | 69\% | 196888466 | 64\% | 122969044 | 48\% |

Table D. 11 (continued): Mining control sample vertical analysis

| Item Description | $\begin{gathered} 2003 \\ R \end{gathered}$ | \% | $\begin{gathered} 2002 \\ \mathrm{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 2001 \\ \mathbf{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 2000 \\ R \end{gathered}$ | \% | $\begin{gathered} 1999 \\ \text { R } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 23 Fixed Assets | 241648408 | 42\% | 259595112 | 43\% | 198885090 | 39\% | 88934090 | 29\% | 55692983 | 22\% |
| 24 Mining Assets | 195782154 | 34\% | 180198910 | 30\% | 159284458 | 31\% | 106818687 | 34\% | 98701232 | 38\% |
| 25 Intangible Assets | 18434686 | 3\% | 23579299 | 4\% | 30225015 | 6\% | 23043637 | 7\% | 11866264 | 5\% |
| 26 Goodwill | 18008215 | 3\% | 23245262 | 4\% | 29836920 | 6\% | 22376601 | 7\% | 11493090 | 4\% |
| 27 Patents \& Trademarks | 98004 | 0\% | 3102 | 0\% | 3410 | 0\% |  |  |  |  |
| 28 Cost Of Control |  |  |  |  |  |  |  |  |  |  |
| 29 Other | 328467 | 0\% | 330935 | 0\% | 384685 | 0\% | 667036 | 0\% | 373174 | 0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 30 Non Current Assets | 24061260 | 4\% | 22776895 | 4\% | 17586658 | 3\% | 2299740 | 1\% | 941723 | 0\% |
| 31 Investments \& Loans | 80448688 | 14\% | 104072378 | 17\% | 89197782 | 17\% | 69009519 | 22\% | 58426720 | 23\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 32 Inv At Cost/Market Val | 70770373 | 12\% | 89075567 | 15\% | 76573757 | 15\% | 62439952 | 20\% | 53384604 | 21\% |
| 33 Long Term Loans | 9678314 | 2\% | 14996811 | 2\% | 12624024 | 2\% | 6569567 | 2\% | 5042115 | 2\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 34 Current Assets | 149579210 | 26\% | 156683295 | 26\% | 168176001 | 33\% | 113893810 | 37\% | 76125896 | 29\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 35 Inventory | 42005729 | 7\% | 40050166 | 7\% | 36962629 | 7\% | 24876935 | 8\% | 17662582 | 7\% |
| 36 Debtors | 42514188 | 7\% | 42752974 | 7\% | 42539223 | 8\% | 26618284 | 9\% | 15633188 | 6\% |
| 37 Cash \& Near Cash | 33877326 | 6\% | 39988987 | 7\% | 41220821 | 8\% | 34367528 | 11\% | 35176026 | 14\% |
| 38 Dividends |  |  |  |  |  |  |  |  |  |  |
| 39 Tax | 140326 | 0\% | 228413 | 0\% | 383009 | 0\% | 353847 | 0\% | 609338 | 0\% |
| 40 Other | 31041641 | 5\% | 33662755 | 6\% | 47070319 | 9\% | 27677216 | 9\% | 7044762 | 3\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 41 Current Liabilities | 135928056 | 24\% | 147535335 | 24\% | 155434373 | 30\% | 93492212 | 30\% | 45965610 | 18\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 42 Creditors | 36713859 | 6\% | 32457488 | 5\% | 32702747 | 6\% | 19902414 | 6\% | 11532284 | 4\% |
| 43 Dividends | 8909995 | 2\% | 11056592 | 2\% | 14838567 | 3\% | 13267183 | 4\% | 7142623 | 3\% |
| 44 Tax | 9619732 | 2\% | 18250896 | 3\% | 17695742 | 3\% | 9182206 | 3\% | 4002519 | 2\% |
| 45 Interest Bearing | 50808137 | 9\% | 50760790 | 8\% | 59617075 | 12\% | 34587954 | 11\% | 10514739 | 4\% |
| 46 Non Interest Bearing | 29876334 | 5\% | 35009570 | 6\% | 30580242 | 6\% | 16552455 | 5\% | 12773445 | 5\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 47 Net Current Assets | 13651154 | 2\% | 9147959 | 2\% | 12741628 | 2\% | 20401598 | 7\% | 30160286 | 12\% |
| 48 Adj Mkt/dir Val In Inv. | 2852588 | 0\% | 4198085 | 1\% | 2571016 | 1\% | ( 805805 ) | 0\% | 2637420 | 1\% |
| 49 Employment Of Capital | 576878938 | 100\% | 603568637 | 100\% | 510491646 | 100\% | 309701465 | 100\% | 258426626 | 100\% |
| 50 Total Assets | 691519719 | 120\% | 723326589 | 120\% | 633129988 | 124\% | 380955846 | 123\% | 289888553 | 112\% |

Table D. 11 (continued): Mining control sample vertical analysis

| Item Description | $\begin{gathered} 2003 \\ R \end{gathered}$ | \% | $\begin{gathered} 2002 \\ R \end{gathered}$ | \% | $\begin{gathered} 2001 \\ R \end{gathered}$ | \% | $\begin{gathered} 2000 \\ R \end{gathered}$ | \% | $\begin{gathered} 1999 \\ \text { R } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME STATEMENT ('000s) |  |  |  |  |  |  |  |  |  |  |
| 60 Turnover | 321937493 | 100\% | 351930514 | 100\% | 366926895 | 100\% | 183417310 | 100\% | 122214327 | 100\% |
| 61 \% Change In Turnover | 1879720 | 1\% | 4337050 | 1\% | (1163 939) | 0\% | ( 830011 ) | 0\% | 1174066 | 1\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 62 Investment Income | 6179096 | 2\% | 2198978 | 1\% | 6876812 | 2\% | 8566485 | 5\% | 4584831 | 4\% |
| 63 Operating Profit | 53377768 | 17\% | 70610342 | 20\% | 100460543 | 27\% | 46842120 | 26\% | 20883082 | 17\% |
| 64 Interest Received | 10161330 | 3\% | 10023685 | 3\% | 8779878 | 2\% | 6503936 | 4\% | 5066549 | 4\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 65 Gross Income | 56994831 | 18\% | 76017134 | 22\% | 112596078 | 31\% | 56366534 | 31\% | 27323398 | 22\% |
| 66 Interest \& Fin Chngs(-ve) | 9408999 | 3\% | 10470883 | 3\% | 12624082 | 3\% | 7417847 | 4\% | 5104385 | 4\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 67 Taxation (-ve) | 19081364 | 6\% | 26345497 | 7\% | 27951783 | 8\% | 10889190 | 6\% | 3982537 | 3\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 68 Current (-ve) | 12276281 | 4\% | 16024368 | 5\% | 24248071 | 7\% | 9205191 | 5\% | 3630714 | 3\% |
| 69 Deferred (-ve) | 4169675 | 1\% | 5772951 | 2\% | 909009 | 0\% | 305060 | 0\% | 286538 | 0\% |
| 70 Other (-ve) | 2603345 | 1\% | 4522569 | 1\% | 2772921 | 1\% | 1361380 | 1\% | 52481 | 0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 71 Profit After Int \& Tax | 34999918 | 11\% | 44327697 | 13\% | 78466215 | 21\% | 42813996 | 23\% | 21193661 | 17\% |
| 72 Pref. Dividends (-ve) | 216216 | 0\% | 408091 | 0\% | 669355 | 0\% |  |  |  |  |
| 73 Minority Interest (-ve) | 14590147 | 5\% | 19717202 | 6\% | 15374663 | 4\% | 13532252 | 7\% | 11056159 | 9\% |
| 74 Associate Companies | 11106225 | 3\% | 12772659 | 4\% | 3303252 | 1\% | 4890842 | 3\% | 5252153 | 4\% |
| 75 Discontinued Operations |  |  | 1000 | 0\% |  |  |  |  | 1188400 | 1\% |
| 76 Other | 19963477 | 6\% | 22505853 | 6\% | (58 106 467) | -16\% | (14739 245) | -8\% | 2861314 | 2\% |
| 77 Convertible Deb Int (-ve) |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 78 Profit Attrib To Ord Shrs | 56936668 | 18\% | 68399472 | 19\% | 10445225 | 3\% | 20653827 | 11\% | 20420378 | 17\% |
| 79 Extra Ordinary Items | ( 445 171) | 0\% | ( 380492 ) | 0\% | 420898 | 0\% | 228724 | 0\% | 412497 | 0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 80 Bottom Line Earnings | 56883224 | 18\% | 67521023 | 19\% | 10985443 | 3\% | 20952071 | 11\% | 20629616 | 17\% |
| 81 Dividends Paid (-ve) | 31318038 | 10\% | 37657270 | 11\% | 34018311 | 9\% | 18547605 | 10\% | 16808201 | 14\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 82 Ret. Earnings-current Yr | 38615543 | 12\% | 45782306 | 13\% | (13685 721) | -4\% | 8746801 | 5\% | 11566417 | 9\% |
| 83 Trans To Res/life Funds | 1677978 | 1\% | 4693 | 0\% | 24792191 | 7\% | 105348 | 0\% | 249172 | 0\% |
| 84 Ret. Earnings-prior Year | 191051823 | 59\% | 185331689 | 53\% | 194016831 | 53\% | 120497787 | 66\% | 91042568 | 74\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 85 Total Reserve | 220307775 | 68\% | 217166809 | 62\% | 197567522 | 54\% | 124154451 | 68\% | 95677116 | 78\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 86 H/L Earngs Per Shr | 3822523 | 1\% | 8511353 | 2\% | 4331816 | 1\% | 1476361 | 1\% | 4571845 | 4\% |
| 87 Dividends Per Shr | 8312738 | 3\% | 12287969 | 3\% | 5398646 | 1\% | 6933448 | 4\% | 10168311 | 8\% |
| 88 Depreciation | 25110700 | 8\% | 27486593 | 8\% | 24866175 | 7\% | 9253294 | 5\% | 6673408 | 5\% |
| 89 Audit Fees | 6991689 | 2\% | 6186798 | 2\% | 5193040 | 1\% | 4182068 | 2\% | 5058728 | 4\% |
| 90 Directors Emoluments | 854469 | 0\% | 2540729 | 1\% | 491201 | 0\% | 541850 | 0\% | 373551 | 0\% |

Table D.12: Mining control sample ratio analysis

| Ratio | 2002 | 2001 | 2000 | 1999 | 1998 | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accounts Rcvb/Tover | 7.57 | 8.23 | 8.63 | 6.89 | 7.82 | 8.14 |
| Assets / Captal Emp | 1.20 | 1.20 | 1.24 | 1.23 | 1.12 | 1.21 |
| Book Val / Share (c) | 39.34 | 44.92 | 48.25 | 41.90 | 40.93 | 44.17 |
| Cash Flw / Share (c) | 9.73 | 12.50 | 6.52 | 5.97 | 5.67 | 9.59 |
| Cash Flow Div Cover | 9.43 | 7.73 | 7.82 | 4.25 | 2.44 | 6.33 |
| Cash Flow Intr Cover | 8.33 | 9.07 | 3.35 | 3.98 | 4.86 | 5.91 |
| Current Ratio | 1.10 | 1.06 | 1.08 | 1.22 | 1.66 | 1.22 |
| Debt / Assets | 0.37 | 0.38 | 0.40 | 0.37 | 0.26 | 0.36 |
| Debt / Equity | 0.70 | 0.70 | 0.68 | 0.54 | 0.36 | 0.59 |
| Dir Rem \% Pft BTax | 1.80 | 3.88 | 0.49 | 1.11 | 1.68 | 1.79 |
| Dividend / Share (c) | 831273.76 | 1228796.93 | 539864.59 | 693344.76 | 1016831.08 | 862022.23 |
| Dividend Cover | 0.46 | 0.69 | 0.80 | 0.21 | 0.45 | 0.52 |
| Dividend Yield \% | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Earnings / Share (c) | 382252.35 | 851135.35 | 433181.62 | 147636.08 | 457184.45 | 454277.97 |
| Earnings Yield \% | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Financial Distress | 361177.97 | 393899.50 | 734051.39 | 504611.10 | 290486.31 | 456845.25 |
| IAdj Prf / Share (c) | 5.95 | 7.33 | 0.88 | 3.95 | 4.35 | 4.49 |
| IAdj Ret Assets \% | 9.23 | 9.59 | 16.83 | 16.60 | 11.22 | 12.69 |
| IAdj Ret Equity \% | 11.88 | 11.54 | 1.58 | 8.81 | 9.73 | 8.71 |
| Interest Cover | 6.06 | 7.26 | 8.92 | 7.60 | 5.35 | 7.04 |
| Leverage Factor | 2.18 | 1.91 | 0.19 | 0.67 | 1.21 | 1.23 |
| Lt Loans \% Tot Debt | 46.79 | 46.21 | 38.56 | 33.05 | 39.99 | 40.92 |
| N A V / Share (c) | 3.66 | 3.24 | 4.23 | 5.46 | 4.78 | 4.27 |
| Net Prf Margin \% | 17.69 | 19.44 | 2.85 | 11.26 | 16.71 | 13.59 |
| Oprt Prft / Employee | 149851.92 | 199527.89 | 277339.80 | 136137.89 | 69036.48 | 166378.80 |
| Oprt Prft Margin \% | 16.58 | 20.06 | 27.38 | 25.54 | 17.09 | 21.33 |
| Price / IAdj Prf | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Price / Book Value | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Price / Csh Flow | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Price / Earnings | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Price / N A V | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Price / Share (c) | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Quick Ratio | 0.79 | 0.79 | 0.84 | 0.95 | 1.27 | 0.93 |
| Ret Ext Invest \% | 7.68 | 2.11 | 7.71 | 12.41 | 7.85 | 7.55 |
| Retention Rate | 67.82 | 66.93 | -131.02 | 42.35 | 56.64 | 20.54 |
| Return on Assets \% | 8.24 | 10.51 | 17.78 | 14.80 | 9.43 | 12.15 |
| Return on Equity \% | 17.98 | 20.05 | 3.34 | 9.97 | 11.42 | 12.55 |
| Share Splt Factor | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Sustain Growth \% | 4.12 | 6.00 | 4.28 | 9.07 | 0.78 | 4.85 |
| Tot Assets / TOver | 0.47 | 0.49 | 0.58 | 0.48 | 0.42 | 0.49 |
| Tot Debt / Csh Flow | 2.91 | 2.31 | 4.79 | 4.83 | 5.49 | 4.07 |
| Turnover / Employee | 846444.36 | 923738.50 | 903791.99 | 442994.18 | 308792.03 | 685152.21 |

* Refers to cases where there was no share price information available.

Table D.13: Macmed Ltd horizontal analysis

| Item Description | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1998 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1997 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1996 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1995 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1999/1998 } \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1998/1997 } \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1997/1996 } \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1996/1995 } \\ \% \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Months Covered | 12 | 12 | 12 | 12 | 12 |  |  |  |  |
| Year End Month | Mar | Mar | Mar | Mar | Mar |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| BALANCE SHEET ('000s) |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 1 Ord Shareholders Interest | 406988 | 262658 | 109827 | 35167 | 29124 | 55\% | 139\% | 212\% | 21\% |
|  |  |  |  |  |  |  |  |  |  |
| 2 Ord Share Capital | 14377 | 10646 | 5901 | 4218 | 3913 | 35\% | 80\% | 40\% | 8\% |
| 3 Share Premium | 285857 | 197432 | 82003 | 16509 | 17242 | 45\% | 141\% | 397\% | -4\% |
| 4 Non-distrib Reserves | 3753 | 1639 | 2679 | 312 | 309 | 129\% | -39\% | 759\% | 1\% |
| 5 Distrib Reserves | 103001 | 52941 | 19244 | 14128 | 7660 | 95\% | 175\% | 36\% | 84\% |
|  |  |  |  |  |  |  |  |  |  |
| 6 Adj Mkt/dir Val In Inv. | 415 |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 7 Ord Sharehldrs Aft Adj. | 407403 | 262658 | 109827 | 35167 | 29124 | 55\% | 139\% | 212\% | 21\% |
| 8 Preference Shares | 1575 | 1692 | 2056 | 375 |  | -7\% | -18\% | 448\% |  |
|  |  |  |  |  |  |  |  |  |  |
| 9 Irredeemable |  |  |  |  |  |  |  |  |  |
| 10 Redeemable |  |  |  |  |  |  |  |  |  |
| 11 Convertible | 1575 | 1692 | 2056 | 375 |  | -7\% | -18\% | 448\% |  |
|  |  |  |  |  |  |  |  |  |  |
| 12 Outside Shareholders Int. | 59483 | 41872 | 6000 | 6000 | 3000 | 42\% | 598\% | 0\% | 100\% |
| 13 Total Shareholders Int. | 468461 | 306222 | 117883 | 41542 | 32124 | 53\% | 160\% | 184\% | 29\% |
| 14 Deferred Tax |  |  |  |  |  |  |  |  |  |
| 15 Other |  |  |  |  |  |  |  |  |  |
| 16 Long Term Liabilities | 10239 | 4259 | 2614 | 1683 | 904 | 140\% | 63\% | 55\% | 86\% |
|  |  |  |  |  |  |  |  |  |  |
| 17 Convertible Debentures |  |  |  |  |  |  |  |  |  |
| 18 Dir/sharehldrs Loans |  |  |  |  |  |  |  |  |  |
| 19 Non Interest Bearing |  | 3704 | 2614 |  |  |  | 42\% |  |  |
| 20 Interest Bearing | 10239 | 555 |  | 1683 | 904 | 1745\% |  |  | 86\% |
|  |  |  |  |  |  |  |  |  |  |
| 21 Capital Employed | 478700 | 310481 | 120497 | 43225 | 33028 | 54\% | 158\% | 179\% | 31\% |
| 22 Total Liabilities | 326497 | 201085 | 86454 | 42203 | 32346 | 62\% | 133\% | 105\% | 30\% |

Table D. 13 (continued): Macmed Ltd horizontal analysis

| Item Description | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1998 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1997 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1996 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1995 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1999/1998 } \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1998/1997 } \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1997/1996 } \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1996/1995 } \\ \% \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 23 Fixed Assets | 41063 | 35523 | 8160 | 4895 | 2864 | 16\% | 335\% | 67\% | 71\% |
| 24 Mining Assets |  |  |  |  |  |  |  |  |  |
| 25 Intangible Assets | 1066 |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 26 Goodwill |  |  |  |  |  |  |  |  |  |
| 27 Patents \& Trademarks | 1066 |  |  |  |  |  |  |  |  |
| 28 Cost Of Control |  |  |  |  |  |  |  |  |  |
| 29 Other |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 30 Non Current Assets | 46208 | 3620 |  |  |  | 1176\% |  |  |  |
| 31 Investments \& Loans | 111163 | 65038 | 21046 | 10404 | 7799 | 71\% | 209\% | 102\% | 33\% |
|  |  |  |  |  |  |  |  |  |  |
| 32 Inv At Cost/Market Val | 29026 | 8924 | 3171 | 3132 | 3080 | 225\% | 181\% | 1\% | 2\% |
| 33 Long Term Loans | 82137 | 56114 | 17875 | 7272 | 4719 | 46\% | 214\% | 146\% | 54\% |
|  |  |  |  |  |  |  |  |  |  |
| 34 Current Assets | 533985 | 359562 | 167075 | 62071 | 50807 | 49\% | 115\% | 169\% | 22\% |
|  |  |  |  |  |  |  |  |  |  |
| 35 Inventory | 161075 | 136057 | 83078 | 26269 | 26931 | 18\% | 64\% | 216\% | -2\% |
| 36 Debtors | 230641 | 157917 | 83384 | 35802 | 23876 | 46\% | 89\% | 133\% | 50\% |
| 37 Cash \& Near Cash | 142269 | 65588 | 613 |  |  | 117\% | 10600\% |  |  |
| 38 Dividends |  |  |  |  |  |  |  |  |  |
| 39 Tax |  |  |  |  |  |  |  |  |  |
| 40 Other |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 41 Current Liabilities | 255200 | 153262 | 75784 | 34145 | 28442 | 67\% | 102\% | 122\% | 20\% |
|  |  |  |  |  |  |  |  |  |  |
| 42 Creditors | 250567 | 151103 | 68226 | 20472 | 21816 | 66\% | 121\% | 233\% | -6\% |
| 43 Dividends | 2639 | 1355 | 2158 |  |  | 95\% | -37\% |  |  |
| 44 Tax | 357 | 410 | 779 | 1414 | 1388 | -13\% | -47\% | -45\% | 2\% |
| 45 Interest Bearing | 1637 | 394 |  | 12259 | 5238 | 315\% |  |  | 134\% |
| 46 Non Interest Bearing |  |  | 4621 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 47 Net Current Assets | 278785 | 206300 | 91291 | 27926 | 22365 | 35\% | 126\% | 227\% | 25\% |
| 48 Adj Mkt/dir Val In Inv. | 415 |  |  |  |  |  |  |  |  |
| 49 Employment Of Capital | 478700 | 310481 | 120497 | 43225 | 33028 | 54\% | 158\% | 179\% | 31\% |
| 50 Total Assets | 732419 | 463743 | 196281 | 77370 | 61470 | 58\% | 136\% | 154\% | 26\% |

Table D. 13 (continued): Macmed Ltd horizontal analysis

| Item Description | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1998 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1997 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1996 \\ \text { R } \end{gathered}$ | $\begin{gathered} 1995 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1999/1998 } \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1998/1997 } \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1997/1996 } \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1996/1995 } \\ \% \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME STATEMENT ('000s) |  |  |  |  |  |  |  |  |  |
| 60 Turnover | 672749 | 456277 | 245536 | 90650 | 76702 | 47\% | 86\% | 171\% | 18\% |
| 61 \% Change In Turnover |  |  |  |  |  |  |  |  |  |
| 62 Investment Income |  |  |  |  |  |  |  |  |  |
| 63 Operating Profit | 51348 | 41701 | 19288 | 10173 | 6137 | 23\% | 116\% | 90\% | 66\% |
| 64 Interest Received | 22036 | 20359 | 2528 | 15 |  | 8\% | 705\% | 16753\% |  |
|  |  |  |  |  |  |  |  |  |  |
| 65 Gross Income | 73384 | 62060 | 21816 | 10188 | 6137 | 18\% | 184\% | 114\% | 66\% |
| 66 Interest \& Fin Chngs(-ve) | 12289 | 22921 | 2238 | 3144 | 1404 | -46\% | 924\% | -29\% | 124\% |
|  |  |  |  |  |  |  |  |  |  |
| 67 Taxation (-ve) | 1386 | 957 | 1588 | 201 | 265 | 45\% | -40\% | 690\% | -24\% |
|  |  |  |  |  |  |  |  |  |  |
| 68 Current (-ve) |  | 389 | 66 | 47 |  |  | 489\% | 40\% |  |
| 69 Deferred (-ve) |  |  |  |  |  |  |  |  |  |
| 70 Other (-ve) | 1386 | 568 | 1522 | 154 | 265 | 144\% | -63\% | 888\% | -42\% |
|  |  |  |  |  |  |  |  |  |  |
| 71 Profit After Int \& Tax | 59709 | 38182 | 17990 | 6843 | 4468 | 56\% | 112\% | 163\% | 53\% |
| 72 Pref. Dividends (-ve) | 3889 | 4370 | 3533 |  |  | -11\% | 24\% |  |  |
| 73 Minority Interest (-ve) | 5760 | 3095 | 4720 | 375 | 126 | 86\% | -34\% | 1159\% | 198\% |
| 74 Associate Companies | 1229 | 1253 | 39 | 52 | 260 | -2\% | 3113\% | -25\% | -80\% |
| 75 Discontinued Operations |  |  |  |  |  |  |  |  |  |
| 76 Other | ( 323 203) | (154 878) |  |  |  | 109\% |  |  |  |
| 77 Convertible Deb Int (-ve) |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 78 Profit Attrib To Ord Shrs | (271914) | (122 908) | 9776 | 6520 | 4602 | 121\% | -1357\% | 50\% | 42\% |
| 79 Extra Ordinary Items |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 80 Bottom Line Earnings | ( 271 914) | (122 908) | 9776 | 6520 | 4602 | 121\% | -1357\% | 50\% | 42\% |
| 81 Dividends Paid (-ve) |  |  | 4621 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 82 Ret. Earnings-current Yr | (271914) | (122 908) | 5155 | 6520 | 4602 | 121\% | -2484\% | -21\% | 42\% |
| 83 Trans To Res/life Funds | (1229) | (1253) | ( 39) | ( 52) | ( 260) | -2\% | 3113\% | -25\% | -80\% |
| 84 Ret. Earnings-prior Year | 52941 | 22224 | 14128 | 7660 | 3318 | 138\% | 57\% | 84\% | 131\% |
|  |  |  |  |  |  |  |  |  |  |
| 85 Total Reserve | ( 220 202) | (101 937) | 19244 | 14128 | 7660 | 116\% | -630\% | 36\% | 84\% |
|  |  |  |  |  |  |  |  |  |  |
| 86 H/L Earngs Per Shr | 24 | 21 | 12 | 8 | 6 | 13\% | 72\% | 51\% | 33\% |
| 87 Dividends Per Shr | 8 | 7 | 4 |  | 6 | 23\% | 63\% |  |  |
| 88 Depreciation | 9096 | 5900 | 2250 | 941 | 613 | 54\% | 162\% | 139\% | 54\% |
| 89 Audit Fees | 2245 | 2458 | 530 | 386 | 242 | -9\% | 364\% | 37\% | 60\% |
| 90 Directors Emoluments | 5077 | 3931 | 1295 | 1060 | 1397 | 29\% | 204\% | 22\% | -24\% |

Table D.14: Macmed Ltd vertical analysis

| Item Description | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | \% | $\begin{gathered} 1998 \\ \mathbf{R} \end{gathered}$ | \% | $\begin{gathered} 1997 \\ \mathbf{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 1996 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 1995 \\ \text { R } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Months Covered | 12 |  | 12 |  | 12 |  | 12 |  | 12 |  |
| Year End Month | Mar |  | Mar |  | Mar |  | Mar |  | Mar |  |
| BALANCE SHEET ('000s) |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 1 Ord Shareholders Interest | 406988 | 85\% | 262658 | 85\% | 109827 | 91\% | 35167 | 81\% | 29124 | 88\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 2 Ord Share Capital | 14377 | 3\% | 10646 | 3\% | 5901 | 5\% | 4218 | 10\% | 3913 | 12\% |
| 3 Share Premium | 285857 | 60\% | 197432 | 64\% | 82003 | 68\% | 16509 | 38\% | 17242 | 52\% |
| 4 Non-distrib Reserves | 3753 | 1\% | 1639 | 1\% | 2679 | 2\% | 312 | 1\% | 309 | 1\% |
| 5 Distrib Reserves | 103001 | 22\% | 52941 | 17\% | 19244 | 16\% | 14128 | 33\% | 7660 | 23\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 6 Adj Mkt/dir Val In Inv. | 415 | 0\% |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 7 Ord Sharehldrs Aft Adj. | 407403 | 85\% | 262658 | 85\% | 109827 | 91\% | 35167 | 81\% | 29124 | 88\% |
| 8 Preference Shares | 1575 | 0\% | 1692 | 1\% | 2056 | 2\% | 375 | 1\% |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 9 Irredeemable |  |  |  |  |  |  |  |  |  |  |
| 10 Redeemable |  |  |  |  |  |  |  |  |  |  |
| 11 Convertible | 1575 | 0\% | 1692 | 1\% | 2056 | 2\% | 375 | 1\% |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 12 Outside Shareholders Int. | 59483 | 12\% | 41872 | 13\% | 6000 | 5\% | 6000 | 14\% | 3000 | 9\% |
| 13 Total Shareholders Int. | 468461 | 98\% | 306222 | 99\% | 117883 | 98\% | 41542 | 96\% | 32124 | 97\% |
| 14 Deferred Tax |  |  |  |  |  |  |  |  |  |  |
| 15 Other |  |  |  |  |  |  |  |  |  |  |
| 16 Long Term Liabilities | 10239 | 2\% | 4259 | 1\% | 2614 | 2\% | 1683 | 4\% | 904 | 3\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 17 Convertible Debentures |  |  |  |  |  |  |  |  |  |  |
| 18 Dir/sharehldrs Loans |  |  |  |  |  |  |  |  |  |  |
| 19 Non Interest Bearing |  |  | 3704 | 1\% | 2614 | 2\% |  |  |  |  |
| 20 Interest Bearing | 10239 | 2\% | 555 | 0\% |  |  | 1683 | 4\% | 904 | 3\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 21 Capital Employed | 478700 | 100\% | 310481 | 100\% | 120497 | 100\% | 43225 | 100\% | 33028 | 100\% |
| 22 Total Liabilities | 326497 | 68\% | 201085 | 65\% | 86454 | 72\% | 42203 | 98\% | 32346 | 98\% |

Table D. 14 (continued): Macmed Ltd vertical analysis

| Item Description | $\begin{gathered} 1999 \\ \text { R } \\ \hline \end{gathered}$ | \% | $\begin{gathered} 1998 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 1997 \\ \mathbf{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 1996 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 1995 \\ \text { R } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 23 Fixed Assets | 41063 | 9\% | 35523 | 11\% | 8160 | 7\% | 4895 | 11\% | 2864 | 9\% |
| 24 Mining Assets |  |  |  |  |  |  |  |  |  |  |
| 25 Intangible Assets | 1066 | 0\% |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 26 Goodwill |  |  |  |  |  |  |  |  |  |  |
| 27 Patents \& Trademarks | 1066 | 0\% |  |  |  |  |  |  |  |  |
| 28 Cost Of Control |  |  |  |  |  |  |  |  |  |  |
| 29 Other |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 30 Non Current Assets | 46208 | 10\% | 3620 | 1\% |  |  |  |  |  |  |
| 31 Investments \& Loans | 111163 | 23\% | 65038 | 21\% | 21046 | 17\% | 10404 | 24\% | 7799 | 24\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 32 Inv At Cost/Market Val | 29026 | 6\% | 8924 | 3\% | 3171 | 3\% | 3132 | 7\% | 3080 | 9\% |
| 33 Long Term Loans | 82137 | 17\% | 56114 | 18\% | 17875 | 15\% | 7272 | 17\% | 4719 | 14\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 34 Current Assets | 533985 | 112\% | 359562 | 116\% | 167075 | 139\% | 62071 | 144\% | 50807 | 154\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 35 Inventory | 161075 | 34\% | 136057 | 44\% | 83078 | 69\% | 26269 | 61\% | 26931 | 82\% |
| 36 Debtors | 230641 | 48\% | 157917 | 51\% | 83384 | 69\% | 35802 | 83\% | 23876 | 72\% |
| 37 Cash \& Near Cash | 142269 | 30\% | 65588 | 21\% | 613 | 1\% |  |  |  |  |
| 38 Dividends |  |  |  |  |  |  |  |  |  |  |
| 39 Tax |  |  |  |  |  |  |  |  |  |  |
| 40 Other |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 41 Current Liabilities | 255200 | 53\% | 153262 | 49\% | 75784 | 63\% | 34145 | 79\% | 28442 | 86\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 42 Creditors | 250567 | 52\% | 151103 | 49\% | 68226 | 57\% | 20472 | 47\% | 21816 | 66\% |
| 43 Dividends | 2639 | 1\% | 1355 | 0\% | 2158 | 2\% |  |  |  |  |
| 44 Tax | 357 | 0\% | 410 | 0\% | 779 | 1\% | 1414 | 3\% | 1388 | 4\% |
| 45 Interest Bearing | 1637 | 0\% | 394 | 0\% |  |  | 12259 | 28\% | 5238 | 16\% |
| 46 Non Interest Bearing |  |  |  |  | 4621 | 4\% |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 47 Net Current Assets | 278785 | 58\% | 206300 | 66\% | 91291 | 76\% | 27926 | 65\% | 22365 | 68\% |
| 48 Adj Mkt/dir Val In Inv. | 415 | 0\% |  |  |  |  |  |  |  |  |
| 49 Employment Of Capital | 478700 | 100\% | 310481 | 100\% | 120497 | 100\% | 43225 | 100\% | 33028 | 100\% |
| 50 Total Assets | 732419 | 153\% | 463743 | 149\% | 196281 | 163\% | 77370 | 179\% | 61470 | 186\% |

Table D. 14 (continued): Macmed Ltd vertical analysis

| Item Description | $\begin{gathered} 1999 \\ \mathbf{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 1998 \\ \mathbf{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 1997 \\ \mathbf{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 1996 \\ \mathbf{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 1995 \\ \mathbf{R} \\ \hline \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME STATEMENT ('000s) |  |  |  |  |  |  |  |  |  |  |
| 60 Turnover | 672749 | 100\% | 456277 | 100\% | 245536 | 100\% | 90650 | 100\% | 76702 | 100\% |
| 61 \% Change In Turnover |  |  |  |  |  |  |  |  |  |  |
| 62 Investment Income |  |  |  |  |  |  |  |  |  |  |
| 63 Operating Profit | 51348 | 8\% | 41701 | 9\% | 19288 | 8\% | 10173 | 11\% | 6137 | 8\% |
| 64 Interest Received | 22036 | 3\% | 20359 | 4\% | 2528 | 1\% | 15 | 0\% |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 65 Gross Income | 73384 | 11\% | 62060 | 14\% | 21816 | 9\% | 10188 | 11\% | 6137 | 8\% |
| 66 Interest \& Fin Chngs(-ve) | 12289 | 2\% | 22921 | 5\% | 2238 | 1\% | 3144 | 3\% | 1404 | 2\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 67 Taxation (-ve) | 1386 | 0\% | 957 | 0\% | 1588 | 1\% | 201 | 0\% | 265 | 0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 68 Current (-ve) |  |  | 389 | 0\% | 66 | 0\% | 47 | 0\% |  |  |
| 69 Deferred (-ve) |  |  |  |  |  |  |  |  |  |  |
| 70 Other (-ve) | 1386 | 0\% | 568 | 0\% | 1522 | 1\% | 154 | 0\% | 265 | 0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 71 Profit After Int \& Tax | 59709 | 9\% | 38182 | 8\% | 17990 | 7\% | 6843 | 8\% | 4468 | 6\% |
| 72 Pref. Dividends (-ve) | 3889 | 1\% | 4370 | 1\% | 3533 | 1\% |  |  |  |  |
| 73 Minority Interest (-ve) | 5760 | 1\% | 3095 | 1\% | 4720 | 2\% | 375 | 0\% | 126 | 0\% |
| 74 Associate Companies | 1229 | 0\% | 1253 | 0\% | 39 | 0\% | 52 | 0\% | 260 | 0\% |
| 75 Discontinued Operations |  |  |  |  |  |  |  |  |  |  |
| 76 Other | ( 323 203) | -48\% | ( 154878 ) | -34\% |  |  |  |  |  |  |
| 77 Convertible Deb Int (-ve) |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 78 Profit Attrib To Ord Shrs | ( 271914 ) | -40\% | ( 122 908) | -27\% | 9776 | 4\% | 6520 | 7\% | 4602 | 6\% |
| 79 Extra Ordinary Items |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 80 Bottom Line Earnings | ( 271914 ) | -40\% | (122 908) | -27\% | 9776 | 4\% | 6520 | 7\% | 4602 | 6\% |
| 81 Dividends Paid (-ve) |  |  |  |  | 4621 | 2\% |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 82 Ret. Earnings-current Yr | ( 271914 ) | -40\% | (122 908) | -27\% | 5155 | 2\% | 6520 | 7\% | 4602 | 6\% |
| 83 Trans To Res/life Funds | ( 1229 ) | 0\% | (1253) | 0\% | ( 39) | 0\% | ( 52) | 0\% | ( 260) | 0\% |
| 84 Ret. Earnings-prior Year | 52941 | 8\% | 22224 | 5\% | 14128 | 6\% | 7660 | 8\% | 3318 | 4\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 85 Total Reserve | ( 220202 ) | -33\% | ( 101937 ) | -22\% | 19244 | 8\% | 14128 | 16\% | 7660 | 10\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 86 H/L Earngs Per Shr | 24 | 0\% | 21 | 0\% | 12 | 0\% | 8 | 0\% | 6 | 0\% |
| 87 Dividends Per Shr | 8 | 0\% | 7 | 0\% | 4 | 0\% |  |  | 6 | 0\% |
| 88 Depreciation | 9096 | 1\% | 5900 | 1\% | 2250 | 1\% | 941 | 1\% | 613 | 1\% |
| 89 Audit Fees | 2245 | 0\% | 2458 | 1\% | 530 | 0\% | 386 | 0\% | 242 | 0\% |
| 90 Directors Emoluments | 5077 | 1\% | 3931 | 1\% | 1295 | 1\% | 1060 | 1\% | 1397 | 2\% |

Table D.15: Macmed Ltd ratio analysis

| Ratio | 1999 | 1998 | 1997 | 1996 | 1995 | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accounts Rcvb/Tover | 2.92 | 2.89 | 2.94 | 2.53 | 3.21 | 2.90 |
| Days sales outstanding | 125.00 | 126.30 | 124.15 | 144.27 | 113.71 | 126.68 |
| Assets / Captal Emp | 1.53 | 1.49 | 1.63 | 1.79 | 1.86 | 1.66 |
| Book Val / Share (c) | 141.54 | 123.36 | 93.05 | 41.68 | 37.22 | 87.37 |
| Cash Flw / Share (c) | -89.93 | -54.34 | 10.19 | 8.84 | 6.66 | -23.72 |
| Cash Flow Div Cover | -11.24 | -8.36 | 2.55 | \#N/A | 1.15 | -3.98 |
| Cash Flow Intr Cover | 7.06 | 3.02 | 10.75 | 3.54 | 4.81 | 5.84 |
| Current Ratio | 2.09 | 2.35 | 2.20 | 1.82 | 1.79 | 2.05 |
| Debt / Assets | 0.36 | 0.34 | 0.40 | 0.46 | 0.48 | 0.41 |
| Debt / Equity | 0.57 | 0.51 | 0.67 | 0.86 | 0.91 | 0.70 |
| Dir Rem \% Pft BTax | 8.31 | 10.04 | 6.61 | 15.05 | 29.52 | 13.91 |
| Dividend / Share (c) | 8.00 | 6.50 | 4.00 | \#N/A | 5.80 | 6.08 |
| Dividend Cover | 2.94 | 3.20 | 3.03 | \#N/A | 1.03 | 2.55 |
| Dividend Yield \% | 2.80 | 1.71 | 1.54 | \#N/A | 7.63 | 3.42 |
| Earnings / Share (c) | 23.50 | 20.80 | 12.10 | 8.00 | 6.00 | 14.08 |
| Earnings Yield \% | 8.22 | 5.47 | 4.67 | 4.62 | 7.89 | 6.17 |
| Financial Distress | 0.84 | 1.18 | 1.32 | 0.80 | 0.74 | 0.98 |
| IAdj Prf / Share (c) | -96.07 | -57.98 | 7.95 | 7.48 | 5.76 | -26.57 |
| IAdj Ret Assets \% | 9.37 | 13.45 | 10.86 | 12.79 | 10.20 | 11.33 |
| IAdj Ret Equity \% | -64.96 | -46.46 | 8.44 | 17.41 | 15.29 | -14.06 |
| Interest Cover | 5.97 | 2.71 | 9.75 | 3.24 | 4.37 | 5.21 |
| Leverage Factor | -6.80 | -3.55 | 0.86 | 1.44 | 1.65 | -1.28 |
| Lt Loans \% Tot Debt | 3.86 | 2.70 | 3.33 | 4.70 | 3.08 | 3.53 |
| N A V / Share (c) | 162.41 | 143.82 | 99.88 | 49.24 | 41.05 | 99.28 |
| Net Prf Margin \% | -40.42 | -26.94 | 3.98 | 7.19 | 6.00 | -10.04 |
| Oprt Prft / Employee | 16769.43 | 35042.86 | 38965.66 | 49144.93 | 31634.02 | 34311.38 |
| Oprt Prft Margin \% | 7.63 | 9.14 | 7.86 | 11.22 | 8.00 | 8.77 |
| Price / IAdj Prf | 11.70 | 12.89 | 14.24 | 14.55 | 9.43 | 12.56 |
| Price / Book Value | 2.02 | 3.08 | 2.78 | 4.15 | 2.04 | 2.81 |
| Price / Csh Flow | -3.18 | -6.99 | 25.42 | 19.56 | 11.40 | 9.24 |
| Price / Earnings | 12.17 | 18.27 | 21.40 | 21.63 | 12.67 | 17.23 |
| Price / N A V | 1.76 | 2.64 | 2.59 | 3.51 | 1.85 | 2.47 |
| Price / Share (c) | 286.00 | 380.00 | 259.00 | 173.00 | 76.00 | 234.80 |
| Quick Ratio | 1.46 | 1.46 | 1.11 | 1.05 | 0.84 | 1.18 |
| Ret Ext Invest \% | 19.82 | 31.30 | 12.01 | 0.14 | \#N/A | 15.82 |
| Retention Rate | 100.00 | 100.00 | 52.73 | 100.00 | 100.00 | 90.55 |
| Return on Assets \% | 10.19 | 13.65 | 11.13 | 13.24 | 10.41 | 11.72 |
| Return on Equity \% | -66.81 | -46.79 | 8.90 | 18.54 | 15.80 | -14.07 |
| Share Splt Factor | \#N/A | \#N/A | \#N/A | \#N/A | 1.00 | 1.00 |
| Sustain Growth \% | -43.40 | -1222.47 | \#N/A | 4.59 | -2.60 | -315.97 |
| Tot Assets / TOver | 0.92 | 0.98 | 1.25 | 1.17 | 1.25 | 1.11 |
| Tot Debt / Csh Flow | -1.03 | -1.36 | 6.52 | 4.80 | 5.63 | 2.91 |
| Turnover / Employee | 219709.01 | 383426.05 | 496032.32 | 437922.71 | 395371.13 | 386492.24 |

Table D.16: Healthcare control sample horizontal analysis

| Item Description | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1998 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1997 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1996 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1995 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1999/1998 } \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1998/1997 } \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1997/1996 } \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 1996 / 1995 \\ \% \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BALANCE SHEET ('000s) |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 1 Ord Shareholders Interest | 2487508 | 1954302 | 1437276 | 329650 | 226425 | 27\% | 36\% | 336\% | 46\% |
|  |  |  |  |  |  |  |  |  |  |
| 2 Ord Share Capital | 99141 | 57072 | 50569 | 31228 | 27905 | 74\% | 13\% | 62\% | 12\% |
| 3 Share Premium | 1490667 | 1455138 | 1196967 | 176391 | 119883 | 2\% | 22\% | 579\% | 47\% |
| 4 Non-distrib Reserves | 229357 | 10618 | 16306 | 11991 | 8306 | 2060\% | -35\% | 36\% | 44\% |
| 5 Distrib Reserves | 668343 | 431474 | 173434 | 110040 | 70331 | 55\% | 149\% | 58\% | 56\% |
|  |  |  |  |  |  |  |  |  |  |
| 6 Adj Mkt/dir Val In Inv. | 79100 |  | 55132 | 47085 | 30203 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 7 Ord Sharehldrs Aft Adj. | 2566608 | 1954302 | 1492408 | 376735 | 256628 | 31\% | 31\% | 296\% | 47\% |
| 8 Preference Shares |  | 15000 | 25000 |  |  |  | -40\% |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 9 Irredeemable |  |  |  |  |  |  |  |  |  |
| 10 Redeemable |  | 15000 | 25000 |  |  |  |  |  |  |
| 11 Convertible |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 12 Outside Shareholders Int. | 274502 | 210910 | 414226 | 27584 | 28212 | 30\% | -49\% | 1402\% | -2\% |
| 13 Total Shareholders Int. | 2841110 | 2180212 | 1931634 | 404319 | 284840 | 30\% | 13\% | 378\% | 42\% |
| 14 Deferred Tax | 13300 | 2400 |  | 3102 | 2164 |  |  |  |  |
| 15 Other |  |  |  |  |  |  |  |  |  |
| 16 Long Term Liabilities | 801011 | 620234 | 537355 | 93634 | 111763 | 29\% | 15\% | 474\% | -16\% |
|  |  |  |  |  |  |  |  |  |  |
| 17 Convertible Debentures |  | 42410 | 72793 | 85979 | 110232 |  |  |  |  |
| 18 Dir/sharehldrs Loans |  |  |  |  |  |  |  |  |  |
| 19 Non Interest Bearing |  |  |  |  |  |  |  |  |  |
| 20 Interest Bearing | 801011 | 577824 | 464562 | 7655 | 1531 | 39\% |  |  | 400\% |
|  |  |  |  |  |  |  |  |  |  |
| 21 Capital Employed | 3655421 | 2802846 | 2468989 | 501055 | 398767 | 30\% | 14\% | 393\% | 26\% |
| 22 Total Liabilities | 3656135 | 2008928 | 1771717 | 334204 | 321865 | 82\% | 13\% | 430\% | 4\% |

Table D. 16 (continued): Healthcare control sample horizontal analysis

| Item Description | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1998 \\ \text { R } \end{gathered}$ | $\begin{gathered} 1997 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1996 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1995 \\ \mathbf{R} \end{gathered}$ | Change 1999/1998 $\%$ | $\begin{gathered} \hline \text { Change } \\ \text { 1998/1997 } \\ \% \end{gathered}$ | Change 1997/1996 $\%$ | Change 1996/1995 $\%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 23 Fixed Assets | 3346167 | 2699369 | 2187816 | 288029 | 254707 | 24\% | 23\% | 660\% | 13\% |
| 24 Mining Assets |  |  |  |  |  |  |  |  |  |
| 25 Intangible Assets | 405255 | 9171 | 141676 | 101351 | 70202 | 4319\% | -94\% | 40\% | 44\% |
|  |  |  |  |  |  |  |  |  |  |
| 26 Goodwill | 397181 |  | 41205 |  | 41205 |  |  |  |  |
| 27 Patents \& Trademarks | 8074 | 9171 | 27940 | 28820 | 28997 | -12\% | -67\% | -3\% | -1\% |
| 28 Cost Of Control |  |  | 72531 | 72531 |  |  |  | 0\% |  |
| 29 Other |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 30 Non Current Assets | 319387 |  | 106 |  |  |  |  |  |  |
| 31 Investments \& Loans | 175388 | 239086 | 38745 | 43303 | 41339 | -27\% | 517\% | -11\% | 5\% |
|  |  |  |  |  |  |  |  |  |  |
| 32 Inv At Cost/Market Val | 94838 | 209569 | 32937 | 25319 | 21664 | -55\% | 536\% | 30\% | 17\% |
| 33 Long Term Loans | 80550 | 29517 | 5808 | 17984 | 19675 | 173\% | 408\% | -68\% | -9\% |
|  |  |  |  |  |  |  |  |  |  |
| 34 Current Assets | 1897446 | 1015604 | 840650 | 231171 | 182042 | 87\% | 21\% | 264\% | 27\% |
|  |  |  |  |  |  |  |  |  |  |
| 35 Inventory | 423190 | 135047 | 123464 | 47696 | 39880 | 213\% | 9\% | 159\% | 20\% |
| 36 Debtors | 1214805 | 868887 | 662228 | 174383 | 133080 | 40\% | 31\% | 280\% | 31\% |
| 37 Cash \& Near Cash | 259234 | 11670 | 54921 | 8892 | 8953 | 2121\% | -79\% | 518\% | -1\% |
| 38 Dividends |  |  |  |  |  |  |  |  |  |
| 39 Tax | 217 |  | 37 | 200 | 129 |  |  | -82\% | 55\% |
| 40 Other |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 41 Current Liabilities | 2567322 | 1160384 | 795136 | 209884 | 179726 | 121\% | 46\% | 279\% | 17\% |
|  |  |  |  |  |  |  |  |  |  |
| 42 Creditors | 1193497 | 628134 | 479428 | 98858 | 77538 | 90\% | 31\% | 385\% | 27\% |
| 43 Dividends | 36801 | 29001 | 21269 | 12201 | 8642 | 27\% | 36\% | 74\% | 41\% |
| 44 Tax | 137090 | 142507 | 76019 | 22174 | 20312 | -4\% | 87\% | 243\% | 9\% |
| 45 Interest Bearing | 1199934 | 262042 | 218420 | 76651 | 73234 | 358\% | 20\% | 185\% | 5\% |
| 46 Non Interest Bearing |  | 98700 |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 47 Net Current Assets | ( 669 876) | (144 780) | 45514 | 21287 | 2316 | 363\% | -418\% | 114\% | 819\% |
| 48 Adj Mkt/dir Val In Inv. | 79100 |  | 55132 | 47085 | 30203 |  |  |  |  |
| 49 Employment Of Capital | 3655421 | 2802846 | 2468989 | 501055 | 398767 | 30\% | 14\% | 393\% | 26\% |
| 50 Total Assets | 5738388 | 3954059 | 3067317 | 562503 | 478088 | 45\% | 29\% | 445\% | 18\% |

Table D. 16 (continued): Healthcare control sample horizontal analysis

| Item Description | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1998 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1997 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1996 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1995 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1999/1998 } \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1998/1997 } \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1997/1996 } \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1996/1995 } \\ \% \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME STATEMENT ('000s) |  |  |  |  |  |  |  |  |  |
| 60 Turnover | 4628330 | 3351697 | 1996212 | 741288 | 457780 | 38\% | 68\% | 169\% | 62\% |
| 61 \% Change In Turnover |  |  |  |  |  |  |  |  |  |
| 62 Investment Income | 6449 | 5843 | 781 |  |  | 10\% | 648\% |  |  |
| 63 Operating Profit | 735388 | 536747 | 273597 | 106414 | 69860 | 37\% | 96\% | 157\% | 52\% |
| 64 Interest Received | 31417 | 10502 | 9068 | 9453 | 5551 | 199\% | 16\% | -4\% | 70\% |
|  |  |  |  |  |  |  |  |  |  |
| 65 Gross Income | 773254 | 553092 | 283446 | 115867 | 75411 | 40\% | 95\% | 145\% | 54\% |
| 66 Interest \& Fin Chngs(-ve) | 228615 | 138068 | 53763 | 11275 | 6588 | 66\% | 157\% | 377\% | 71\% |
|  |  |  |  |  |  |  |  |  |  |
| 67 Taxation (-ve) | 144579 | 122258 | 67174 | 36832 | 26162 | 18\% | 82\% | 82\% | 41\% |
|  |  |  |  |  |  |  |  |  |  |
| 68 Current (-ve) | 109733 | 117661 | 63609 | 33518 | 21359 | -7\% | 85\% | 90\% | 57\% |
| 69 Deferred (-ve) | 59500 | 2633 | 119 | ( 255) | ( 25) | 2160\% | 2113\% | -147\% | 920\% |
| 70 Other (-ve) | ( 24654 ) | 1964 | 3446 | 3569 | 4828 | -1355\% | -43\% | -3\% | -26\% |
|  |  |  |  |  |  |  |  |  |  |
| 71 Profit After Int \& Tax | 400060 | 292766 | 162509 | 67760 | 42661 | 37\% | 80\% | 140\% | 59\% |
| 72 Pref. Dividends (-ve) |  | 3400 | 2063 |  |  |  | 65\% |  |  |
| 73 Minority Interest (-ve) | 37053 | 23932 | 15576 | 150 |  | 55\% | 54\% | 10284\% |  |
| 74 Associate Companies | 28348 | 22511 | 6924 | 5337 | 4242 | 26\% | 225\% | 30\% | 26\% |
| 75 Discontinued Operations |  |  |  |  |  |  |  |  |  |
| 76 Other | ( 964 206) | ( 26 636) | ( 97272 ) | ( 201) | ( 72876 ) | 3520\% |  |  |  |
| 77 Convertible Deb Int (-ve) | 1696 | 3393 | 19736 |  | 8455 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 78 Profit Attrib To Ord Shrs | ( 574 547) | 257916 | 34786 | 72746 | ( 34 428) | -323\% | 641\% | -52\% | -311\% |
| 79 Extra Ordinary Items |  |  |  |  | ( 76) |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 80 Bottom Line Earnings | ( 574 547) | 257916 | 34786 | 72746 | ( 34504 ) | -323\% | 641\% | -52\% | -311\% |
| 81 Dividends Paid (-ve) |  | 8800 | 32586 | 27785 | 14406 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 82 Ret. Earnings-current Yr | ( 574 547) | 249116 | 2200 | 44961 | (48910) | -331\% | 11223\% | -95\% | -192\% |
| 83 Trans To Res/life Funds | ( 8894 ) | 5192 | (14664) | ( 5453 ) | ( 4432 ) | -271\% | -135\% | 169\% | 23\% |
| 84 Ret. Earnings-prior Year | 431474 | 173430 | 113367 | 70331 | 51142 | 149\% | 53\% | 61\% | 38\% |
|  |  |  |  |  |  |  |  |  |  |
| 85 Total Reserve | (151 967) | 427738 | 100903 | 109839 | ( 2200 ) | -136\% | 324\% | -8\% | -5093\% |
|  |  |  |  |  |  |  |  |  |  |
| 86 H/L Earngs Per Shr | 83 | 42 | 46 | 46 | 44 | 99\% | -9\% | 0\% | 5\% |
| 87 Dividends Per Shr | 19 | 14 | 13 | 14 | 15 | 35\% | 14\% |  |  |
| 88 Depreciation | 146446 | 97372 | 63077 | 23176 | 13886 | 50\% | 54\% | 172\% | 67\% |
| 89 Audit Fees | 8708 | 3595 | 1981 | 719 | 555 | 142\% | 81\% | 176\% | 30\% |
| 90 Directors Emoluments | 15466 | 5414 | 4161 | 2456 | 1961 | 186\% | 30\% | 69\% | 25\% |

Table D.17: Healthcare control sample vertical analysis

| Item Description | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | \% | $\begin{gathered} 1998 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 1997 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 1996 \\ \mathbf{R} \end{gathered}$ | \% | $\begin{gathered} 1995 \\ \mathbf{R} \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BALANCE SHEET ('000s) |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 1 Ord Shareholders Interest | 2487508 | 68\% | 1954302 | 70\% | 1437276 | 58\% | 329650 | 13\% | 226425 | 9\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 2 Ord Share Capital | 99141 | 3\% | 57072 | 2\% | 50569 | 2\% | 31228 | 1\% | 27905 | 1\% |
| 3 Share Premium | 1490667 | 41\% | 1455138 | 52\% | 1196967 | 48\% | 176391 | 7\% | 119883 | 5\% |
| 4 Non-distrib Reserves | 229357 | 6\% | 10618 | 0\% | 16306 | 1\% | 11991 | 0\% | 8306 | 0\% |
| 5 Distrib Reserves | 668343 | 18\% | 431474 | 15\% | 173434 | 7\% | 110040 | 4\% | 70331 | 3\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 6 Adj Mkt/dir Val In Inv. | 79100 | 2\% |  |  | 55132 | 2\% | 47085 | 2\% | 30203 | 1\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 7 Ord Sharehldrs Aft Adj. | 2566608 | 70\% | 1954302 | 70\% | 1492408 | 60\% | 376735 | 15\% | 256628 | 10\% |
| 8 Preference Shares |  |  | 15000 | 1\% | 25000 | 1\% |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 9 Irredeemable |  |  |  |  |  |  |  |  |  |  |
| 10 Redeemable |  |  | 15000 | 1\% | 25000 | 1\% |  |  |  |  |
| 1 Convertible |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 12 Outside Shareholders Int. | 274502 | 8\% | 210910 | 8\% | 414226 | 17\% | 27584 | 1\% | 28212 | 1\% |
| 13 Total Shareholders Int. | 2841110 | 78\% | 2180212 | 78\% | 1931634 | 78\% | 404319 | 16\% | 284840 | 12\% |
| 14 Deferred Tax | 13300 |  | 2400 | 0\% |  |  | 3102 | 0\% | 2164 | 0\% |
| 15 Other |  |  |  |  |  |  |  |  |  |  |
| 16 Long Term Liabilities | 801011 | 22\% | 620234 | 22\% | 537355 | 22\% | 93634 | 4\% | 111763 | 5\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 17 Convertible Debentures |  |  | 42410 | 2\% | 72793 | 3\% | 85979 | 3\% | 110232 | 4\% |
| 18 Dir/sharehldrs Loans |  |  |  |  |  |  |  |  |  |  |
| 19 Non Interest Bearing |  |  |  |  |  |  |  |  |  |  |
| 20 Interest Bearing | 801011 | 22\% | 577824 | 21\% | 464562 | 19\% | 7655 | 0\% | 1531 | 0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 21 Capital Employed | 3655421 | 100\% | 2802846 | 100\% | 2468989 | 100\% | 501055 | 20\% | 398767 | 16\% |
| 22 Total Liabilities | 3656135 | 100\% | 2008928 | 72\% | 1771717 | 72\% | 334204 | 14\% | 321865 | 13\% |

Table D. 17 (continued): Healthcare control sample vertical analysis

| Item Description | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | \% | $\begin{gathered} 1998 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 1997 \\ \mathbf{R} \end{gathered}$ | \% | $\begin{gathered} 1996 \\ \mathrm{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 1995 \\ \mathbf{R} \\ \hline \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 23 Fixed Assets | 3346167 | 92\% | 2699369 | 96\% | 2187816 | 89\% | 288029 | 12\% | 254707 | 10\% |
| 24 Mining Assets |  |  |  |  |  |  |  |  |  |  |
| 25 Intangible Assets | 405255 | 11\% | 9171 | 0\% | 141676 | 6\% | 101351 | 4\% | 70202 | 3\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 26 Goodwill | 397181 | 11\% |  |  | 41205 | 2\% |  |  | 41205 | 2\% |
| 27 Patents \& Trademarks | 8074 | 0\% | 9171 | 0\% | 27940 | 1\% | 28820 | 1\% | 28997 | 1\% |
| 28 Cost Of Control |  |  |  |  | 72531 | 3\% | 72531 | 3\% |  |  |
| 29 Other |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 30 Non Current Assets | 319387 | 9\% |  |  | 106 | 0\% |  |  |  |  |
| 31 Investments \& Loans | 175388 | 5\% | 239086 | 9\% | 38745 | 2\% | 43303 | 2\% | 41339 | 2\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 32 Inv At Cost/Market Val | 94838 | 3\% | 209569 | 7\% | 32937 | 1\% | 25319 | 1\% | 21664 | 1\% |
| 33 Long Term Loans | 80550 | 2\% | 29517 | 1\% | 5808 | 0\% | 17984 | 1\% | 19675 | 1\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 34 Current Assets | 1897446 | 52\% | 1015604 | 36\% | 840650 | 34\% | 231171 | 9\% | 182042 | 7\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 35 Inventory | 423190 | 12\% | 135047 | 5\% | 123464 | 5\% | 47696 | 2\% | 39880 | 2\% |
| 36 Debtors | 1214805 | 33\% | 868887 | 31\% | 662228 | 27\% | 174383 | 7\% | 133080 | 5\% |
| 37 Cash \& Near Cash | 259234 | 7\% | 11670 | 0\% | 54921 | 2\% | 8892 | 0\% | 8953 | 0\% |
| 38 Dividends |  |  |  |  |  |  |  |  |  |  |
| 39 Tax | 217 | 0\% |  |  | 37 | 0\% | 200 | 0\% | 129 | 0\% |
| 40 Other |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 41 Current Liabilities | 2567322 | 70\% | 1160384 | 41\% | 795136 | 32\% | 209884 | 9\% | 179726 | 7\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 42 Creditors | 1193497 | 33\% | 628134 | 22\% | 479428 | 19\% | 98858 | 4\% | 77538 | 3\% |
| 43 Dividends | 36801 | 1\% | 29001 | 1\% | 21269 | 1\% | 12201 | 0\% | 8642 | 0\% |
| 44 Tax | 137090 | 4\% | 142507 | 5\% | 76019 | 3\% | 22174 | 1\% | 20312 | 1\% |
| 45 Interest Bearing | 1199934 | 33\% | 262042 | 9\% | 218420 | 9\% | 76651 | 3\% | 73234 | 3\% |
| 46 Non Interest Bearing |  |  | 98700 | 4\% |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 47 Net Current Assets | ( 669876 ) | -18\% | ( 144780 ) | -5\% | 45514 | 2\% | 21287 | 1\% | 2316 | 0\% |
| 48 Adj Mkt/dir Val In Inv. | 79100 | 2\% |  |  | 55132 | 2\% | 47085 | 2\% | 30203 | 1\% |
| 49 Employment Of Capital | 3655421 | 100\% | 2802846 | 100\% | 2468989 | 100\% | 501055 | 20\% | 398767 | 16\% |
| 50 Total Assets | 5738388 | 157\% | 3954059 | 141\% | 3067317 | 124\% | 562503 | 23\% | 478088 | 19\% |

Table D. 17 (continued): Healthcare control sample vertical analysis

| Item Description | $\begin{gathered} 1999 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 1998 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 1997 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 1996 \\ \mathbf{R} \end{gathered}$ | \% | $\begin{gathered} 1995 \\ \text { R } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME STATEMENT ('000s) |  |  |  |  |  |  |  |  |  |  |
| 60 Turnover | 4628330 | 100\% | 3351697 | 100\% | 1996212 | 100\% | 741288 | 37\% | 457780 | 23\% |
| 61 \% Change In Turnover |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 62 Investment Income | 6449 |  | 5843 | 0\% | 781 | 0\% |  |  |  |  |
| 63 Operating Profit | 735388 | 16\% | 536747 | 16\% | 273597 | 14\% | 106414 | 5\% | 69860 | 3\% |
| 64 Interest Received | 31417 | 1\% | 10502 | 0\% | 9068 | 0\% | 9453 | 0\% | 5551 | 0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 65 Gross Income | 773254 | 17\% | 553092 | 17\% | 283446 | 14\% | 115867 | 6\% | 75411 | 4\% |
| 66 Interest \& Fin Chngs(-ve) | 228615 | 5\% | 138068 | 4\% | 53763 | 3\% | 11275 | 1\% | 6588 | 0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 67 Taxation (-ve) | 144579 | 3\% | 122258 | 4\% | 67174 | 3\% | 36832 | 2\% | 26162 | 1\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 68 Current (-ve) | 109733 | 2\% | 117661 | 4\% | 63609 | 3\% | 33518 | 2\% | 21359 | 1\% |
| 69 Deferred (-ve) | 59500 | 1\% | 2633 | 0\% | 119 | 0\% | ( 255) | 0\% | ( 25) | 0\% |
| 70 Other (-ve) | ( 24 654) | -1\% | 1964 | 0\% | 3446 | 0\% | 3569 | 0\% | 4828 | 0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 71 Profit After Int \& Tax | 400060 | 9\% | 292766 | 9\% | 162509 | 8\% | 67760 | 3\% | 42661 | 2\% |
| 72 Pref. Dividends (-ve) |  |  | 3400 | 0\% | 2063 | 0\% |  |  |  |  |
| 73 Minority Interest (-ve) | 37053 | 1\% | 23932 | 1\% | 15576 | 1\% | 150 | 0\% |  |  |
| 74 Associate Companies | 28348 | 1\% | 22511 | 1\% | 6924 | 0\% | 5337 | 0\% | 4242 | 0\% |
| 75 Discontinued Operations |  |  |  |  |  |  |  |  |  |  |
| 76 Other | ( 964 206) | -21\% | (26 636) | -1\% | (97272) | -5\% | ( 201) | 0\% | ( 72876 ) | -4\% |
| 77 Convertible Deb Int (-ve) | 1696 | 0\% | 3393 | 0\% | 19736 | 1\% |  |  | 8455 | 0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 78 Profit Attrib To Ord Shrs | ( 574 547) | -12\% | 257916 | 8\% | 34786 | 2\% | 72746 | 4\% | ( 34 428) | -2\% |
| 79 Extra Ordinary Items |  |  |  |  |  |  |  |  | ( 76) | 0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 80 Bottom Line Earnings | ( 574 547) | -12\% | 257916 | 8\% | 34786 | 2\% | 72746 | 4\% | ( 34504 ) | -2\% |
| 81 Dividends Paid (-ve) |  |  | 8800 | 0\% | 32586 | 2\% | 27785 | 1\% | 14406 | 1\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 82 Ret. Earnings-current Yr | ( 574 547) | -12\% | 249116 | 7\% | 2200 | 0\% | 44961 | 2\% | ( 48910 ) | -2\% |
| 83 Trans To Res/life Funds | ( 8894 ) | 0\% | 5192 | 0\% | ( 14664 ) | -1\% | ( 5453 ) | 0\% | ( 4432 ) | 0\% |
| 84 Ret. Earnings-prior Year | 431474 | 9\% | 173430 | 5\% | 113367 | 6\% | 70331 | 4\% | 51142 | 3\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 85 Total Reserve | (151 967) | -3\% | 427738 | 13\% | 100903 | 5\% | 109839 | 6\% | ( 2200 ) | 0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 86 H/L Earngs Per Shr | 83 | 0\% | 42 | 0\% | 46 | 0\% | 46 | 0\% | 44 | 0\% |
| 87 Dividends Per Shr | 19 | 0\% | 14 | 0\% | 13 | 0\% | 14 | 0\% | 15 | 0\% |
| 88 Depreciation | 146446 | 3\% | 97372 | 3\% | 63077 | 3\% | 23176 | 1\% | 13886 | 1\% |
| 89 Audit Fees | 8708 | 0\% | 3595 | 0\% | 1981 | 0\% | 719 | 0\% | 555 | 0\% |
| 90 Directors Emoluments | 15466 | 0\% | 5414 | 0\% | 4161 | 0\% | 2456 | 0\% | 1961 | 0\% |

Table D.18: Healthcare control sample ratio analysis

| Ratio | 1999 | 1998 | 1997 | 1996 | 1995 | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accounts Rcvb/Tover | 3.81 | 3.86 | 3.01 | 4.25 | 3.44 | 3.67 |
| Assets / Captal Emp | 1.57 | 1.41 | 1.24 | 1.12 | 1.20 | 1.31 |
| Book Val / Share (c) | 1.22 | 1.26 | 1.22 | 1.46 | 1.15 | 1.26 |
| Cash Flw / Share (c) | -0.21 | 0.24 | 0.08 | 0.42 | -0.11 | 0.09 |
| Cash Flow Div Cover | -21917.31 | 26334.06 | 7899.44 | 7040.15 | -1459.38 | 3579.39 |
| Cash Flow Intr Cover | -1.85 | 2.73 | 1.84 | 8.43 | -3.21 | 1.59 |
| Current Ratio | 0.74 | 0.88 | 1.06 | 1.10 | 1.01 | 0.96 |
| Debt / Assets | 0.59 | 0.45 | 0.43 | 0.54 | 0.61 | 0.52 |
| Debt / Equity | 1.06 | 0.81 | 0.66 | 0.66 | 0.90 | 0.82 |
| Dir Rem \% Pft BTax | 2.84 | 1.30 | 1.81 | 2.35 | 2.85 | 2.23 |
| Dividend / Share (c) | 1.93 | 1.43 | 1.25 | 1.35 | 1.45 | 1.48 |
| Dividend Cover | 4.30 | 2.92 | 3.66 | 3.39 | 3.00 | 3.45 |
| Dividend Yield \% | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Earnings / Share (c) | 8.30 | 4.17 | 4.57 | 4.57 | 4.35 | 5.19 |
| Earnings Yield \% | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Financial Distress | 3907.85 | 3180.33 | 4356.65 | 588.44 | 449.75 | 2496.61 |
| IAdj Prf / Share (c) | -0.31 | 0.14 | 0.00 | 0.28 | -0.23 | -0.02 |
| IAdj Ret Assets \% | 12.47 | 13.12 | 7.70 | 19.09 | 12.55 | 12.99 |
| IAdj Ret Equity \% | -22.45 | 10.52 | -0.09 | 17.97 | -16.04 | -2.02 |
| Interest Cover | 3.38 | 4.01 | 5.27 | 10.28 | 11.45 | 6.88 |
| Leverage Factor | -1.71 | 0.94 | 0.26 | 1.07 | -0.96 | -0.08 |
| Lt Loans \% Tot Debt | 23.78 | 34.83 | 40.33 | 30.85 | 38.34 | 33.63 |
| N A V / Share (c) | 0.10 | 0.14 | 0.30 | -0.09 | -0.01 | 0.09 |
| Net Prf Margin \% | -12.41 | 7.70 | 1.74 | 9.81 | -7.52 | -0.14 |
| Oprt Prft / Employee | 29789.81 | 1289258.74 | 660713.29 | 324557.42 | 183481.75 | 497560.20 |
| Oprt Prft Margin \% | 15.89 | 16.01 | 13.71 | 14.36 | 15.26 | 15.04 |
| Price / IAdj Prf | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Price / Book Value | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Price / Csh Flow | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Price / Earnings | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Price / N A V | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Price / Share (c) | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Quick Ratio | 0.57 | 0.76 | 0.90 | 0.87 | 0.79 | 0.78 |
| Ret Ext Invest \% | 3.68 | 2.44 | 2.02 | 0.00 | 0.00 | 1.63 |
| Retention Rate | 100.00 | 96.59 | 6.32 | 61.81 | 142.06 | 81.36 |
| Return on Assets \% | 13.48 | 13.99 | 9.24 | 20.60 | 15.77 | 14.62 |
| Return on Equity \% | -23.10 | 13.20 | 2.42 | 22.07 | -15.21 | -0.12 |
| Share Splt Factor | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Sustain Growth \% | 15.19 | 4.35 | 5.41 | 21.26 | 25.83 | 14.41 |
| Tot Assets / TOver | 0.81 | 0.85 | 0.65 | 1.32 | 0.96 | 0.92 |
| Tot Debt / Csh Flow | -0.61 | 0.03 | 0.56 | 0.09 | -0.42 | -0.07 |
| Turnover / Employee | 178308 | 7812814 | 4653175 | 2076437 | 1113820 | 3166911 |

[^2]Table D.19: Saambou Ltd horizontal analysis


Table D. 19 (continued): Saambou Ltd horizontal analysis

| Item Description | $\begin{gathered} 2003 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 2002 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 2001 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 2000 \\ R \end{gathered}$ | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 2003 / 2002 \\ \% \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 2002/2001 } \\ \% \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 2001 / 2000 \\ \% \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 2000/1999 } \\ \% \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 23 Fixed Assets | 300 | 4100 | 216300 | 92900 | 78300 | -93\% | -98\% | 133\% | 19\% |
| 24 Mining Assets |  |  |  |  |  |  |  |  |  |
| 25 Intangible Assets |  | 400 | 61200 |  |  |  | -99\% |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 26 Goodwill |  |  | 38500 |  |  |  |  |  |  |
| 27 Patents \& Trademarks |  |  |  |  |  |  |  |  |  |
| 28 Cost Of Control |  |  |  |  |  |  |  |  |  |
| 29 Other |  | 400 | 22700 |  |  |  | -98\% |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 30 Non Current Assets |  |  | 4400 |  |  |  |  |  |  |
| 31 Investments \& Loans | 32400 | 567100 | 1301700 | 887100 | 538000 | -94\% | -56\% | 47\% | 65\% |
|  |  |  |  |  |  |  |  |  |  |
| 32 Inv At Cost/Market Val |  | 394600 | 1301700 | 866000 | 537200 |  | -70\% | 50\% | 61\% |
| 33 Long Term Loans | 32400 | 172500 |  | 21100 | 800 | -81\% |  |  | 2538\% |
|  |  |  |  |  |  |  |  |  |  |
| 34 Current Assets | 133300 | 401600 | 18705600 | 14289600 | 10978700 | -67\% | -98\% | 31\% | 30\% |
|  |  |  |  |  |  |  |  |  |  |
| 35 Inventory |  |  | 13800 | 14800 | 16900 |  |  | -7\% | -12\% |
| 36 Debtors | 5500 | 21400 | 355500 | 178800 | 246300 | -74\% | -94\% | 99\% | -27\% |
| 37 Cash \& Near Cash | 127800 | 380200 | 2988200 | 1074700 | 939000 | -66\% | -87\% | 178\% | 14\% |
| 38 Dividends |  |  |  |  |  |  |  |  |  |
| 39 Tax |  |  |  |  |  |  |  |  |  |
| 40 Other |  |  | 15348100 | 13021300 | 9776500 |  |  | 18\% | 33\% |
|  |  |  |  |  |  |  |  |  |  |
| 41 Current Liabilities | 22400 | 325900 | 17672100 | 13191000 | 10522800 | -93\% | -98\% | 34\% | 25\% |
|  |  |  |  |  |  |  |  |  |  |
| 42 Creditors | 6500 | 86900 | 1133000 | 405700 | 391100 | -93\% | -92\% | 179\% | 4\% |
| 43 Dividends | 2700 | 1000 | 1100 | 800 | 700 | 170\% | -9\% | 38\% | 14\% |
| 44 Tax | 12000 | 151300 | 93400 |  |  | -92\% | 62\% |  |  |
| 45 Interest Bearing |  | 26800 | 16379600 | 12748900 | 10099800 |  | -100\% | 28\% | 26\% |
| 46 Non Interest Bearing | 1200 | 59900 | 65000 | 35600 | 31200 | -98\% | -8\% | 83\% | 14\% |
|  |  |  |  |  |  |  |  |  |  |
| 47 Net Current Assets | 110900 | 75700 | 1033500 | 1098600 | 455900 | 46\% | -93\% | -6\% | 141\% |
| 48 Adj Mkt/dir Val In Inv. |  |  | 66900 | 2700 | 160 |  |  | 2378\% | 1588\% |
| 49 Employment Of Capital | 143600 | 647300 | 2684000 | 2081300 | 1072360 | -78\% | -76\% | 29\% | 94\% |
| 50 Total Assets | 166000 | 972800 | 20228000 | 15269600 | 11595000 | -83\% | -95\% | 32\% | 32\% |

Table D. 19 (continued): Saambou Ltd horizontal analysis

| Item Description | $\begin{gathered} 2003 \\ R \end{gathered}$ | $\begin{gathered} 2002 \\ R \end{gathered}$ | $\begin{gathered} 2001 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 2000 \\ R \end{gathered}$ | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 2003/2002 } \\ \% \end{gathered}$ | Change 2002/2001 $\%$ | Change 2001/2000 $\%$ | Change 2000/1999 $\%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME STATEMENT ('000s) |  |  |  |  |  |  |  |  |  |
| 60 Turnover |  |  |  |  |  |  |  |  |  |
| 61 \% Change In Turnover |  |  |  |  |  |  |  |  |  |
| 62 Investment Income |  | 6100 |  |  |  |  |  |  |  |
| 63 Operating Profit | 109600 | (1685 500) | ( 398 400) | ( 291600 ) | ( 276800 ) | -107\% | 323\% | 37\% | 5\% |
| 64 Interest Received | 23500 | 2218800 | 2593800 | 2138400 | 2002400 | -99\% | -14\% | 21\% | 7\% |
|  |  |  |  |  |  |  |  |  |  |
| 65 Gross Income | 133100 | 539400 | 2195400 | 1846800 | 1725600 | -75\% | -75\% | 19\% | 7\% |
| 66 Interest \& Fin Chngs(-ve) | 4000 | 1604200 | 1859600 | 1608500 | 1581400 | -100\% | -14\% | 16\% | 2\% |
|  |  |  |  |  |  |  |  |  |  |
| 67 Taxation (-ve) | 37500 | ( 2400 ) | 101600 | 87200 | 55700 | 1663\% | -102\% | 17\% | 57\% |
|  |  |  |  |  |  |  |  |  |  |
| 68 Current (-ve) | 36800 | 216700 | 108400 | 21300 | 2900 | -83\% | 100\% | 409\% | 634\% |
| 69 Deferred (-ve) |  | ( 220 400) | ( 46800 ) | 22400 | 25000 | -100\% | 371\% | -309\% | -10\% |
| 70 Other (-ve) | 700 | 1300 | 40000 | 43500 | 27800 | -46\% | -97\% | -8\% | 56\% |
|  |  |  |  |  |  |  |  |  |  |
| 71 Profit After Int \& Tax | 91600 | (1062 400) | 234200 | 151100 | 88500 | -109\% | -554\% | 55\% | 71\% |
| 72 Pref. Dividends (-ve) | 5300 | 3500 | 10300 | 13900 |  | 51\% | -66\% | -26\% |  |
| 73 Minority Interest (-ve) |  | ( 6000 ) | 14700 |  | ( 400) |  | -141\% |  |  |
| 74 Associate Companies |  | $(68800)$ | 3500 | 12300 | 4000 |  | -2066\% | -72\% | 208\% |
| 75 Discontinued Operations |  |  |  |  |  |  |  |  |  |
| 76 Other |  | (13500) | ( 3700 ) | ( 84700 ) | ( 32 800) | -100\% | 265\% | -96\% | 158\% |
| 77 Convertible Deb Int (-ve) |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 78 Profit Attrib To Ord Shrs | 86300 | (1 142 200) | 209000 | 64800 | 60100 | 108\% | -647\% | 223\% | 8\% |
| 79 Extra Ordinary Items |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 80 Bottom Line Earnings | 86300 | (1 142 200) | 209000 | 64800 | 60100 | -108\% | -647\% | 223\% | 8\% |
| 81 Dividends Paid (-ve) |  | 15500 | 44100 | 29700 | 19800 |  | -65\% | 48\% | 50\% |
|  |  |  |  |  |  |  |  |  |  |
| 82 Ret. Earnings-current Yr | 86300 | (1 157 700) | 164900 | 35100 | 40300 | 107\% | -802\% | 370\% | -13\% |
| 83 Trans To Res/life Funds | 70200 | ( 32 900) | 2200 | ( 1000 ) | ( 2500 ) | 313\% | -1595\% | 320\% | 60\% |
| 84 Ret. Earnings-prior Year | ( 621100 ) | 569500 | 402400 | 283600 | 209000 | -209\% | 42\% | 42\% | 36\% |
|  |  |  |  |  |  |  |  |  |  |
| 85 Total Reserve | ( 464 600) | ( 621100 ) | 569500 | 317700 | 246800 | 25\% | -209\% | 79\% | 29\% |
|  |  |  |  |  |  |  |  |  |  |
| 86 H/L Earngs Per Shr | 52 | 84 | 146 | 105 | 71 | -38\% | -42\% | 39\% | 49\% |
| 87 Dividends Per Shr |  | 9 | 29 | 21 | 15 |  | -69\% | 38\% | 45\% |
| 88 Depreciation | 400 | 33800 | 24700 | 20800 | 15400 | -99\% | 37\% | 19\% | 35\% |
| 89 Audit Fees | 800 | 1200 | 3100 | 1600 | 1100 | -33\% | -61\% | 94\% | 45\% |
| 90 Directors Emoluments | 465 | 600 | 5300 | 3400 | 3400 | -23\% | -89\% | 56\% | 0\% |

Table D.20: Saambou Ltd vertical analysis

| Item Description | $\begin{gathered} 2003 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 2002 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 2001 \\ R \end{gathered}$ | \% | $\begin{gathered} 2000 \\ R \end{gathered}$ | \% | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Months Covered | 12 |  | 12 |  | 12 |  | 12 |  | 12 |  |
| Year End Month | Mar |  | Mar |  | Mar |  | Mar |  | Mar |  |
| BALANCE SHEET ('000s) |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 1 Ord Shareholders Interest | 69800 | 49\% | ( 69800 ) | -11\% | 1016400 | 38\% | 703400 | 34\% | 583900 | 54\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 2 Ord Share Capital | 167000 | 116\% | 167000 | 26\% | 155400 | 6\% | 142800 | 7\% | 137200 | 13\% |
| 3 Share Premium | 315500 | 220\% | 315500 | 49\% | 220300 | 8\% | 106500 | 5\% | 136200 | 13\% |
| 4 Non-distrib Reserves | 51900 | 36\% | 68800 | 11\% | 71200 | 3\% | 51700 | 2\% | 30900 | 3\% |
| 5 Distrib Reserves | ( 464 600) | -324\% | ( 621 100) | -96\% | 569500 | 21\% | 402400 | 19\% | 279600 | 26\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 6 Adj Mkt/dir Val In Inv. |  |  |  | 0\% | 66900 | 2\% | 2700 | 0\% | 160 | 0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 7 Ord Sharehldrs Aft Adj. | 69800 | 49\% | ( 69800 ) | -11\% | 1083300 | 40\% | 706100 | 34\% | 584060 | 54\% |
| 8 Preference Shares | 61400 | 43\% | 127800 | 20\% | 365900 | 14\% | 254700 | 12\% |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 9 Irredeemable |  |  |  |  |  |  |  |  |  |  |
| 10 Redeemable |  |  |  |  | 125000 | 5\% |  |  |  |  |
| 11 Convertible | 61400 | 43\% | 127800 | 20\% | 240900 | 9\% | 254700 | 12\% |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 12 Outside Shareholders Int. |  |  |  | 0\% | ( 700) | 0\% |  |  | ( 900) | 0\% |
| 13 Total Shareholders Int. | 131200 | 91\% | 58000 | 9\% | 1448500 | 54\% | 960800 | 46\% | 583160 | 54\% |
| 14 Deferred Tax |  |  |  |  |  |  | 31800 | 2\% | 9300 | 1\% |
| 15 Other | 5200 | 4\% | 417600 | 65\% | 435600 | 16\% | 294200 | 14\% | 122700 | 11\% |
| 16 Long Term Liabilities | 7200 | 5\% | 171700 | 27\% | 799900 | 30\% | 794500 | 38\% | 357200 | 33\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 17 Convertible Debentures |  |  |  |  |  |  |  |  | 40000 | 4\% |
| 18 Dir/sharehldrs Loans |  |  |  |  |  |  |  |  |  |  |
| 19 Non Interest Bearing | 7200 | 5\% | 79200 | 12\% | 158400 | 6\% |  |  |  | 0\% |
| 20 Interest Bearing |  |  | 92500 | 14\% | 641500 | 24\% | 794500 | 38\% | 317200 | 30\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 21 Capital Employed | 143600 | 100\% | 647300 | 100\% | 2684000 | 100\% | 2081300 | 100\% | 1072360 | 100\% |
| 22 Total Liabilities | 96200 | 67\% | 1043000 | 161\% | 19272800 | 718\% | 14566200 | 700\% | 11011100 | 1027\% |

Table D. 20 (continued): Saambou Ltd vertical analysis

| Item Description | $\begin{gathered} 2003 \\ \mathbf{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 2002 \\ \text { R } \\ \hline \end{gathered}$ | \% | $\begin{gathered} 2001 \\ \mathrm{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 2000 \\ \mathrm{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 23 Fixed Assets | 300 | 0\% | 4100 | 1\% | 216300 | 8\% | 92900 | 4\% | 78300 | 7\% |
| 24 Mining Assets |  |  |  |  |  | 0\% |  | 0\% |  | 0\% |
| 25 Intangible Assets |  |  | 400 | 0\% | 61200 | 2\% |  |  |  | 0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 26 Goodwill |  |  |  | 0\% | 38500 | 1\% |  |  |  | 0\% |
| 27 Patents \& Trademarks |  |  |  |  |  |  |  |  |  |  |
| 28 Cost Of Control |  |  |  |  |  |  |  |  |  |  |
| 29 Other |  |  | 400 | 0\% | 22700 | 1\% |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 30 Non Current Assets |  |  |  |  | 4400 | 0\% |  |  |  |  |
| 31 Investments \& Loans | 32400 | 23\% | 567100 | 88\% | 1301700 | 48\% | 887100 | 43\% | 538000 | 50\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 32 Inv At Cost/Market Val |  |  | 394600 | 61\% | 1301700 | 48\% | 866000 | 42\% | 537200 | 50\% |
| 33 Long Term Loans | 32400 | 23\% | 172500 | 27\% |  |  | 21100 | 1\% | 800 | 0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 34 Current Assets | 133300 | 93\% | 401600 | 62\% | 18705600 | 697\% | 14289600 | 687\% | 10978700 | 1024\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 35 Inventory |  |  |  | 0\% | 13800 | 1\% | 14800 | 1\% | 16900 | 2\% |
| 36 Debtors | 5500 | 4\% | 21400 | 3\% | 355500 | 13\% | 178800 | 9\% | 246300 | 23\% |
| 37 Cash \& Near Cash | 127800 | 89\% | 380200 | 59\% | 2988200 | 111\% | 1074700 | 52\% | 939000 | 88\% |
| 38 Dividends |  |  |  |  |  |  |  |  |  |  |
| 39 Tax |  |  |  | 0\% |  |  |  | 0\% |  | 0\% |
| 40 Other |  |  |  | 0\% | 15348100 | 572\% | 13021300 | 626\% | 9776500 | 912\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 41 Current Liabilities | 22400 | 16\% | 325900 | 50\% | 17672100 | 658\% | 13191000 | 634\% | 10522800 | 981\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 42 Creditors | 6500 | 5\% | 86900 | 13\% | 1133000 | 42\% | 405700 | 19\% | 391100 | 36\% |
| 43 Dividends | 2700 |  | 1000 | 0\% | 1100 | 0\% | 800 | 0\% | 700 | 0\% |
| 44 Tax | 12000 | 8\% | 151300 | 23\% | 93400 | 3\% |  |  |  | 0\% |
| 45 Interest Bearing |  |  | 26800 | 4\% | 16379600 | 610\% | 12748900 | 613\% | 10099800 | 942\% |
| 46 Non Interest Bearing | 1200 |  | 59900 | 9\% | 65000 | 2\% | 35600 | 2\% | 31200 | 3\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 47 Net Current Assets | 110900 | 77\% | 75700 | 12\% | 1033500 | 39\% | 1098600 | 53\% | 455900 | 43\% |
| 48 Adj Mkt/dir Val In Inv. |  |  |  |  | 66900 | 2\% | 2700 | 0\% | 160 | 0\% |
| 49 Employment Of Capital | 143600 | 100\% | 647300 | 100\% | 2684000 | 100\% | 2081300 | 100\% | 1072360 | 100\% |
| 50 Total Assets | 166000 | 116\% | 972800 | 150\% | 20228000 | 754\% | 15269600 | 734\% | 11595000 | 1081\% |

Table D. 20 (continued): Saambou Ltd vertical analysis


Table D.21: Saambou Ltd ratio analysis

| Ratio | 2003 | 2002 | 2001 | 2000 | 1999 | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accounts Rcvb/Tover |  |  |  |  |  |  |
| Assets / Captal Emp | 1.16 | 1.5 | 7.54 | 7.34 | 10.81 | 5.67 |
| Book Val / Share (c) | 41.8 | -41.8 | 654.26 | 492.58 | 425.58 | 314.48 |
| Cash Flw / Share (c) | 55.52 | 194.46 | 177.53 | 59.94 | 59.33 | 109.36 |
| Cash Flow Div Cover | \#N/A | 21.61 | 6.12 | 2.85 | 4.09 | 8.67 |
| Cash Flow Intr Cover | 34.88 | 1.25 | 1.22 | 1.16 | 1.1 | 7.92 |
| Current Ratio | 5.95 | 1.23 | 1.06 | 1.08 | 1.04 | 2.07 |
| Debt / Assets | 0.18 | 0.51 | 0.91 | 0.92 | 0.94 | 0.69 |
| Debt / Equity | 0.23 | 8.64 | 13.99 | 14.6 | 18.66 | 11.22 |
| Dir Rem \% Pft BTax | 0.36 | -0.06 | 1.58 | 1.43 | 2.36 | 1.13 |
| Dividend / Share (c) |  | 9 | 29 | 21 | 14.5 | 18.38 |
| Dividend Cover | \#N/A | 9.32 | 5.02 | 5 | 4.88 | 6.06 |
| Dividend Yield \% |  | 4.02 | 2.42 | 1.7 | 1.66 | 2.45 |
| Earnings / Share (c) | 51.7 | 83.9 | 145.7 | 105 | 70.7 | 91.40 |
| Earnings Yield \% | 18.46 | 37.46 | 12.15 | 8.49 | 8.12 | 16.94 |
| Financial Distress | 2.62 | -0.88 | -1.25 | -1.26 | -1.31 | -0.42 |
| IAdj Prf / Share (c) | 51.61 | -684.19 | 133.17 | 44 | 42.06 | -82.67 |
| IAdj Ret Assets \% | 80.06 | 48.35 | 10.85 | 12.16 | 14.89 | 33.26 |
| IAdj Ret Equity \% | 123.3 | 1637.08 | 20.05 | 8.86 | 9.76 | 359.81 |
| Interest Cover | 33.28 | 0.34 | 1.18 | 1.15 | 1.09 | 7.41 |
| Leverage Factor | 2.15 | 29.38 | 1.99 | 0.8 | 0.71 | 7.01 |
| Lt Loans \% Tot Debt | 24.32 | 34.51 | 4.33 | 5.68 | 3.28 | 14.42 |
| N A V / Share (c) | 81.69 | 284.59 | 1130.34 | 899.23 | 521.14 | 583.40 |
| Net Prf Margin \% | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A |
| Oprt Prft / Employee | \#N/A | \#N/A | -157657.3 | -155188.93 | -180915.03 | -164587.09 |
| Oprt Prft Margin \% | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A |
| Price / IAdj Prf | 3.52 | 0.8 | 0.85 | 0.95 | 0.69 | 1.36 |
| Price / Book Value | 6.7 | -5.36 | 1.83 | 2.51 | 2.05 | 1.55 |
| Price / Csh Flow | 5.04 | 1.15 | 6.75 | 20.64 | 14.68 | 9.65 |
| Price / Earnings | 5.42 | 2.67 | 8.23 | 11.78 | 12.32 | 8.08 |
| Price / N A V | 3.43 | 0.79 | 1.06 | 1.38 | 1.67 | 1.67 |
| Price / Share (c) | 280 | 224 | 1199 | 1237 | 871 | 762.20 |
| Quick Ratio | 5.95 | 1.23 | 1.06 | 1.08 | 1.04 | 2.07 |
| Ret Ext Invest \% | 72.53 | 392.33 | 199.26 | 241.06 | 372.19 | 255.47 |
| Retention Rate | 100 | 101.36 | 78.9 | 54.17 | 67.05 | 80.30 |
| Return on Assets \% | 80.18 | 48.38 | 10.87 | 12.18 | 14.92 | 33.31 |
| Return on Equity \% | 123.64 | 1636.39 | 20.56 | 9.21 | 10.29 | 360.02 |
| Share Splt Factor |  |  |  |  |  |  |
| Sustain Growth \% | \#N/A | -11230.04 | 1.83 | 3.45 | 0.63 | -2806.03 |
| Tot Assets / TOver |  |  |  |  |  |  |
| Tot Debt / Csh Flow | 0.32 | 1.53 | 66.98 | 163.38 | 133.66 | 73.17 |
| Turnover / Employee | \#N/A | \#N/A |  |  |  |  |

Table D.22: Banking control sample horizontal analysis

| Item Description | $\begin{gathered} 2003 \\ \mathbf{R} \end{gathered}$ | $\underset{R}{2002}$ | $\begin{gathered} 2001 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 2000 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1999 \\ \text { R } \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 2003/2002 } \\ \% \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 2002/2001 } \\ \% \end{gathered}$ | $\begin{gathered} \text { Change } \\ \text { 2001/2000 } \\ \% \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 2000/1999 } \\ \% \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BALANCE SHEET ('000s) |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 1 Ord Shareholders Interest | 91281532 | 89686448 | 81389656 | 65162751 | 51830848 | 2\% | 10\% | 25\% | 26\% |
|  |  |  |  |  |  |  |  |  |  |
| 2 Ord Share Capital | 1993428 | 1987863 | 1844053 | 1831041 | 1807560 | 0\% | 8\% | 1\% | 1\% |
| 3 Share Premium | 23798115 | 24514219 | 20866033 | 17249183 | 16077309 | -3\% | 17\% | 21\% | 7\% |
| 4 Non-distrib Reserves | 8436234 | 10009318 | 11425825 | 6862126 | 5799500 | -16\% | -12\% | 67\% | 18\% |
| 5 Distrib Reserves | 57053755 | 53175048 | 47253745 | 39220401 | 28146479 | 7\% | 13\% | 20\% | 39\% |
|  |  |  |  |  |  |  |  |  |  |
| 6 Adj Mkt/dir Val In Inv. | 8211700 | 8723200 | 10230080 | 5540000 | 9032000 | -6\% | -15\% | 85\% | -39\% |
|  |  |  |  |  |  |  |  |  |  |
| 7 Ord Sharehldrs Aft Adj. | 99493232 | 98409648 | 91619736 | 70702751 | 60862848 | 1\% | 7\% | 30\% | 16\% |
| 8 Preference Shares | 3060000 | 2246400 | 374300 | 288400 | 8000 | 36\% | 500\% | 30\% | 3505\% |
|  |  |  |  |  |  |  |  |  |  |
| 9 Irredeemable | 2810000 | 1995000 | 8000 | 8000 | 8000 | 41\% | 24838\% | 0\% | 0\% |
| 10 Redeemable | 250000 | 250000 | 364900 | 279000 |  | 0\% | -31\% | 31\% |  |
| 11 Convertible |  | 1400 | 1400 | 1400 |  |  | 0\% | 0\% |  |
|  |  |  |  |  |  |  |  |  |  |
| 12 Outside Shareholders Int. | 8605800 | 8471200 | 8391200 | 5546900 | 7233300 | 2\% | 1\% | 51\% | -23\% |
| 13 Total Shareholders Int. | 111159032 | 109127248 | 100385236 | 76538051 | 68104148 | 2\% | 9\% | 31\% | 12\% |
| 14 Deferred Tax | 8821900 | 7417900 | 8682086 | 6759527 | 5214335 | 19\% | -15\% | 28\% | 30\% |
| 15 Other | 218180900 | 215403400 | 170016200 | 138791000 | 109257600 | 1\% | 27\% | 22\% | 27\% |
| 16 Long Term Liabilities | 181065301 | 68805237 | 57643500 | 49432807 | 44053876 | 163\% | 19\% | 17\% | 12\% |
|  |  |  |  |  |  |  |  |  |  |
| 17 Convertible Debentures | 1943000 | 2517000 | 7311100 | 2301275 | 2144275 | -23\% | -66\% | 218\% | 7\% |
| 18 Dir/sharehldrs Loans |  |  |  | 2000 | 2000 |  |  |  | 0\% |
| 19 Non Interest Bearing | 282200 | 275900 |  |  | 828500 | 2\% |  |  |  |
| 20 Interest Bearing | 178840101 | 66012337 | 50332400 | 47129532 | 41079101 | 171\% | 31\% | 7\% | 15\% |
|  |  |  |  |  |  |  |  |  |  |
| 21 Capital Employed | 519227133 | 400753785 | 336727022 | 271521385 | 226629959 | 30\% | 19\% | 24\% | 20\% |
| 22 Total Liabilities | 1415205391 | 1211378159 | 989403754 | 789548381 | 710230839 | 17\% | 22\% | 25\% | 11\% |

Table D. 22 (continued): Banking control sample horizontal analysis

| Item Description | $\begin{gathered} 2003 \\ R \end{gathered}$ | $\begin{gathered} 2002 \\ R \end{gathered}$ | $\begin{gathered} 2001 \\ R \end{gathered}$ | $\begin{gathered} 2000 \\ R \end{gathered}$ | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 2003 / 2002 \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 2002 / 2001 \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 2001 / 2000 \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 2000 / 1999 \\ \% \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 23 Fixed Assets | 15919124 | 25621010 | 23864270 | 23208528 | 14577201 | -38\% | 7\% | 3\% | 59\% |
| 24 Mining Assets |  |  |  |  |  |  |  |  |  |
| 25 Intangible Assets | 10298611 | 11566696 | 7666889 | 624900 |  | -11\% | 51\% | 1127\% |  |
| 26 Goodwill | 8075900 | 9490300 | 6210700 | 181900 |  | -15\% | 53\% | 3314\% |  |
| 27 Patents \& Trademarks |  |  |  |  |  |  |  |  |  |
| 28 Cost Of Control |  |  |  |  |  |  |  |  |  |
| 29 Other | 2222711 | 2076396 | 1456189 | 443000 |  | 7\% | 43\% | 229\% |  |
|  |  |  |  |  |  |  |  |  |  |
| 30 Non Current Assets | 9960748 | 10631573 | 644200 | 346100 |  | -6\% | 1550\% | 86\% |  |
| 31 Investments \& Loans | 1105326270 | 817727849 | 678086151 | 518838953 | 468231106 | 35\% | 21\% | 31\% | 11\% |
|  |  |  |  |  |  |  |  |  |  |
| 32 Inv At Cost/Market Val | 389504816 | 256081081 | 242009728 | 179201370 | 143262171 | 52\% | 6\% | 35\% | 25\% |
| 33 Long Term Loans | 715821454 | 561646768 | 436076423 | 339637583 | 324968935 | 27\% | 29\% | 28\% | 5\% |
|  |  |  |  |  |  |  |  |  |  |
| 34 Current Assets | 364982170 | 435517479 | 360531900 | 311692651 | 279253380 | -16\% | 21\% | 16\% | 12\% |
|  |  |  |  |  |  |  |  |  |  |
| 35 Inventory |  |  |  |  |  |  |  |  |  |
| 36 Debtors | 95890099 | 42771398 | 52525762 | 31627278 | 39030933 | 124\% | -19\% | 66\% | -19\% |
| 37 Cash \& Near Cash | 100673506 | 100359371 | 80049022 | 64344682 | 73670180 | 0\% | 25\% | 24\% | -13\% |
| 38 Dividends |  | 4700 | 116700 | 169600 | 1128500 | -100\% | -96\% | -31\% | -85\% |
| 39 Tax | 495567 | 690890 | 1511490 | 207600 | 127400 | -28\% | -54\% | 628\% | 63\% |
| 40 Other | 167922998 | 291691120 | 226328926 | 215343491 | 165296367 | -42\% | 29\% | 5\% | 30\% |
|  |  |  |  |  |  |  |  |  |  |
| 41 Current Liabilities | 995471490 | 909034022 | 744296468 | 588729747 | 544463728 | 10\% | 22\% | 26\% | 8\% |
|  |  |  |  |  |  |  |  |  |  |
| 42 Creditors | 33735380 | 35078550 | 36272788 | 29754838 | 23604500 | -4\% | -3\% | 22\% | 26\% |
| 43 Dividends | 2700 | 1900 | 472700 | 2809200 | 1418200 | 42\% | -100\% | -83\% | 98\% |
| 44 Tax | 2577321 | 2028694 | 1785000 | 1511600 | 1121600 | 27\% | 14\% | 18\% | 35\% |
| 45 Interest Bearing | 903002090 | 844594377 | 678825014 | 545273509 | 502637028 | 7\% | 24\% | 24\% | 8\% |
| 46 Non Interest Bearing | 56153999 | 27330501 | 26940966 | 9380600 | 15682400 | 105\% | 1\% | 187\% | -40\% |
|  |  |  |  |  |  |  |  |  |  |
| 47 Net Current Assets | (630 489320 ) | (473 516 543) | (383764568) | (277037 096) | (265 210348 ) | 33\% | 23\% | 39\% | 4\% |
| 48 Adj Mkt/dir Val In Inv. | 8211700 | 8723200 | 10230080 | 5540000 | 9032000 | -6\% | -15\% | 85\% | -39\% |
| 49 Employment Of Capital | 519227133 | 400753785 | 336727022 | 271521385 | 226629959 | 30\% | 19\% | 24\% | 20\% |
| 50 Total Assets | 1496188312 | 1289497911 | 1063126521 | 854086232 | 762061687 | 16\% | 21\% | 24\% | 12\% |

Table D. 22 (continued): Banking control sample horizontal analysis

| Item Description | $\begin{gathered} 2003 \\ R \end{gathered}$ | $\begin{gathered} 2002 \\ R \end{gathered}$ | $\begin{gathered} 2001 \\ \text { R } \end{gathered}$ | $\begin{gathered} 2000 \\ R \end{gathered}$ | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 2003/2002 } \\ \% \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 2002/2001 } \\ \% \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 2001/2000 } \\ \% \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 2000/1999 } \\ \% \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME STATEMENT ('000s) |  |  |  |  |  |  |  |  |  |
| 60 Turnover |  |  |  |  |  |  |  |  |  |
| 61 \% Change In Turnover |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 62 Investment Income | 4727920 | 2761406 | 1870950 | 3004141 | 344000 | 71\% | 48\% | -38\% | 773\% |
| 63 Operating Profit | (16639 376) | (19 108923 ) | (17112 372) | (8370 926) | (14002 129) | 13\% | -12\% | -104\% | 40\% |
| 64 Interest Received | 121341867 | 101880156 | 85938537 | 75522455 | 92798051 | 19\% | 19\% | 14\% | -19\% |
|  |  |  |  |  |  |  |  |  |  |
| 65 Gross Income | 109430411 | 85532639 | 70697115 | 70155670 | 79139922 | 28\% | 21\% | 1\% | -11\% |
| 66 Interest \& Fin Chngs(-ve) | 85545654 | 67055372 | 52889613 | 49912399 | 63729508 | 28\% | 27\% | 6\% | -22\% |
|  |  |  |  |  |  |  |  |  |  |
| 67 Taxation (-ve) | 7655664 | 5409253 | 6002147 | 4386529 | 4327234 | 42\% | -10\% | 37\% | 1\% |
|  |  |  |  |  |  |  |  |  |  |
| 68 Current (-ve) | 5612791 | 6535726 | 2137212 | 1119556 | 1434633 | -14\% | 206\% | 91\% | -22\% |
| 69 Deferred (-ve) | 528398 | (2687 997) | 1884159 | 1337286 | 1276335 | -120\% | -243\% | 41\% | 5\% |
| 70 Other (-ve) | 1514475 | 1561524 | 1980776 | 1929687 | 1616266 | -3\% | -21\% | 3\% | 19\% |
|  |  |  |  |  |  |  |  |  |  |
| 71 Profit After Int \& Tax | 16229093 | 13068014 | 11805355 | 15856742 | 11083180 | 24\% | 11\% | -26\% | 43\% |
| 72 Pref. Dividends (-ve) |  |  |  |  |  |  |  |  |  |
| 73 Minority Interest (-ve) | 1801400 | 1089879 | 1377700 | 1167900 | 1254900 | 65\% | -21\% | 18\% | -7\% |
| 74 Associate Companies | 2067042 | 2010864 | 1440336 | 801200 | 642997 | 3\% | 40\% | 80\% | 25\% |
| 75 Discontinued Operations |  |  |  |  |  |  |  |  |  |
| 76 Other | (2392 400) | ( 765779 ) | (390 938) | (1165 990) | (3628 933) | -212\% | -96\% | 66\% | 68\% |
| 77 Convertible Deb Int (-ve) |  |  | 1098 | 1134 | 1253 |  |  | -3\% | -9\% |
|  |  |  |  |  |  |  |  |  |  |
| 78 Profit Attrib To Ord Shrs | 14102335 | 13223220 | 11475955 | 14322918 | 6841091 | 7\% | 15\% | -20\% | 109\% |
| 79 Extra Ordinary Items |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 80 Bottom Line Earnings | 14102335 | 13223220 | 11475955 | 14322918 | 6841091 | 7\% | 15\% | -20\% | 109\% |
| 81 Dividends Paid (-ve) | 6253099 | 5396900 | 4474400 | 3570700 | 2853576 | 16\% | 21\% | 25\% | 25\% |
|  |  |  |  |  |  |  |  |  |  |
| 82 Ret. Earnings-current Yr | 7849236 | 7826320 | 7001555 | 10752218 | 3987515 | 0\% | 12\% | -35\% | 170\% |
| 83 Trans To Res/life Funds | (1386 668) | (1337900) | ( 313 200) | ( 638 586) | (1230 597) | 4\% | 327\% | -51\% | -48\% |
| 84 Ret. Earnings-prior Year | 50583709 | 46676967 | 40563112 | 27917487 | 21614150 | 8\% | 15\% | 45\% | 29\% |
|  |  |  |  |  |  |  |  |  |  |
| 85 Total Reserve | 57046277 | 53165387 | 47251467 | 38031119 | 24371068 | 7\% | 13\% | 24\% | 56\% |
|  |  |  |  |  |  |  |  |  |  |
| 86 H/L Earngs Per Shr | 1294 | 1916 | 2461 | 2012 | 1708 | -32\% | -22\% | 22\% | 18\% |
| 87 Dividends Per Shr | 645 | 856 | 778 | 631 | 531 | -25\% | 10\% | 23\% | 19\% |
| 88 Depreciation | 2603318 | 2419704 | 2229146 | 2197506 | 1384884 | 8\% | 9\% | 1\% | 59\% |
| 89 Audit Fees | 286875 | 223186 | 169400 | 110327 | 90858 | 29\% | 32\% | 54\% | 21\% |
| 90 Directors Emoluments | 149116 | 223790 | 103309 | 140416 | 78559 | -33\% | 117\% | -26\% | 79\% |

Table D.23: Banking control sample vertical analysis


Table D. 23 (continued): Banking control sample vertical analysis

| Item Description | $\begin{gathered} 2003 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 2002 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 2001 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 2000 \\ R \end{gathered}$ | \% | $\begin{gathered} 1999 \\ \text { R } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 23 Fixed Assets | 15919124 | 3\% | 25621010 | 5\% | 23864270 | 5\% | 23208528 | 4\% | 14577201 | 3\% |
| 24 Mining Assets |  |  |  |  |  |  |  |  |  |  |
| 25 Intangible Assets | 10298611 | 2\% | 11566696 | 2\% | 7666889 | 1\% | 624900 | 0\% |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 26 Goodwill | 8075900 | 2\% | 9490300 | 2\% | 6210700 | 1\% | 181900 | 0\% |  |  |
| 27 Patents \& Trademarks |  |  |  |  |  |  |  |  |  |  |
| 28 Cost Of Control |  |  |  |  |  |  |  |  |  |  |
| 29 Other | 2222711 | 0\% | 2076396 | 0\% | 1456189 | 0\% | 443000 | 0\% |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 30 Non Current Assets | 9960748 | 2\% | 10631573 | 2\% | 644200 | 0\% | 346100 | 0\% |  |  |
| 31 Investments \& Loans | 1105326270 | 213\% | 817727849 | 157\% | 678086151 | 131\% | 518838953 | 100\% | 468231106 | 90\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 32 Inv At Cost/Market Val | 389504816 | 75\% | 256081081 | 49\% | 242009728 | 47\% | 179201370 | 35\% | 143262171 | 28\% |
| 33 Long Term Loans | 715821454 | 138\% | 561646768 | 108\% | 436076423 | 84\% | 339637583 | 65\% | 324968935 | 63\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 34 Current Assets | 364982170 | 70\% | 435517479 | 84\% | 360531900 | 69\% | 311692651 | 60\% | 279253380 | 54\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 35 Inventory |  |  |  |  |  |  |  |  |  |  |
| 36 Debtors | 95890099 | 18\% | 42771398 | 8\% | 52525762 | 10\% | 31627278 | 6\% | 39030933 | 8\% |
| 37 Cash \& Near Cash | 100673506 | 19\% | 100359371 | 19\% | 80049022 | 15\% | 64344682 | 12\% | 73670180 | 14\% |
| 38 Dividends |  |  | 4700 | 0\% | 116700 | 0\% | 169600 | 0\% | 1128500 | 0\% |
| 39 Tax | 495567 | 0\% | 690890 | 0\% | 1511490 | 0\% | 207600 | 0\% | 127400 | 0\% |
| 40 Other | 167922998 | 32\% | 291691120 | 56\% | 226328926 | 44\% | 215343491 | 41\% | 165296367 | 32\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 41 Current Liabilities | 995471490 | 192\% | 909034022 | 175\% | 744296468 | 143\% | 588729747 | 113\% | 544463728 | 105\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 42 Creditors | 33735380 | 6\% | 35078550 | 7\% | 36272788 | 7\% | 29754838 | 6\% | 23604500 | 5\% |
| 43 Dividends | 2700 | 0\% | 1900 | 0\% | 472700 | 0\% | 2809200 | 1\% | 1418200 | 0\% |
| 44 Tax | 2577321 | 0\% | 2028694 | 0\% | 1785000 | 0\% | 1511600 | 0\% | 1121600 | 0\% |
| 45 Interest Bearing | 903002090 | 174\% | 844594377 | 163\% | 678825014 | 131\% | 545273509 | 105\% | 502637028 | 97\% |
| 46 Non Interest Bearing | 56153999 | 11\% | 27330501 | 5\% | 26940966 | 5\% | 9380600 | 2\% | 15682400 | 3\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 47 Net Current Assets | (630 489 320) | -121\% | (473 516 543) | -91\% | (383 764 568) | -74\% | (277037 096) | -53\% | (265 210 348) | -51\% |
| 48 Adj Mkt/dir Val In Inv. | 8211700 | 2\% | 8723200 | 2\% | 10230080 | 2\% | 5540000 | 1\% | 9032000 | 2\% |
| 49 Employment Of Capital | 519227133 | 100\% | 400753785 | 77\% | 336727022 | 65\% | 271521385 | 52\% | 226629959 | 44\% |
| 50 Total Assets | 1496188312 | 288\% | 1289497911 | 248\% | 1063126521 | 205\% | 854086232 | 164\% | 762061687 | 147\% |

Table D. 23 (continued): Banking control sample vertical analysis

| Item Description | $\begin{gathered} 2003 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 2002 \\ R \end{gathered}$ | \% | $\begin{gathered} 2001 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 2000 \\ R \end{gathered}$ | \% | $\begin{gathered} 1999 \\ \text { R } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME STATEMENT ('000s) |  |  |  |  |  |  |  |  |  |  |
| 60 Turnover |  |  |  |  |  |  |  |  |  |  |
| 61 \% Change In Turnover |  |  |  |  |  |  |  |  |  |  |
| 62 Investment Income | 4727920 | 4\% | 2761406 | 3\% | 1870950 | 3\% | 3004141 | 4\% | 344000 | 0\% |
| 63 Operating Profit | (16 639 376) | -15\% | (19 108923 ) | -22\% | (17112 372) | -24\% | (8370 926) | -12\% | (14002 129) | -18\% |
| 64 Interest Received | 121341867 | 111\% | 101880156 | 119\% | 85938537 | 122\% | 75522455 | 108\% | 92798051 | 117\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 65 Gross Income | 109430411 | 100\% | 85532639 | 100\% | 70697115 | 100\% | 70155670 | 100\% | 79139922 | 100\% |
| 66 Interest \& Fin Chngs(-ve) | 85545654 | 78\% | 67055372 | 78\% | 52889613 | 75\% | 49912399 | 71\% | 63729508 | 81\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 67 Taxation (-ve) | 7655664 | 7\% | 5409253 | 6\% | 6002147 | 8\% | 4386529 | 6\% | 4327234 | 5\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 68 Current (-ve) | 5612791 | 5\% | 6535726 | 8\% | 2137212 | 3\% | 1119556 | 2\% | 1434633 | 2\% |
| 69 Deferred (-ve) | 528398 | 0\% | (2687 997) | -3\% | 1884159 | 3\% | 1337286 | 2\% | 1276335 | 2\% |
| 70 Other (-ve) | 1514475 | 1\% | 1561524 | 2\% | 1980776 | 3\% | 1929687 | 3\% | 1616266 | 2\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 71 Profit After Int \& Tax | 16229093 | 15\% | 13068014 | 15\% | 11805355 | 17\% | 15856742 | 23\% | 11083180 | 14\% |
| 72 Pref. Dividends (-ve) |  | 0\% |  | 0\% |  | 0\% |  | 0\% |  | 0\% |
| 73 Minority Interest (-ve) | 1801400 | 2\% | 1089879 | 1\% | 1377700 | 2\% | 1167900 | 2\% | 1254900 | 2\% |
| 74 Associate Companies | 2067042 | 2\% | 2010864 | 2\% | 1440336 | 2\% | 801200 | 1\% | 642997 | 1\% |
| 75 Discontinued Operations |  |  |  |  |  |  |  |  |  |  |
| 76 Other | (2392 400) | -2\% | ( 765 779) | -1\% | ( 390938 ) | -1\% | (1165 990) | -2\% | (3628 933) | -5\% |
| 77 Convertible Deb Int (-ve) |  |  |  |  | 1098 | 0\% | 1134 | 0\% | 1253 | 0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 78 Profit Attrib To Ord Shrs | 14102335 | 13\% | 13223220 | 15\% | 11475955 | 16\% | 14322918 | 20\% | 6841091 | 9\% |
| 79 Extra Ordinary Items |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 80 Bottom Line Earnings | 14102335 | 13\% | 13223220 | 15\% | 11475955 | 16\% | 14322918 | 20\% | 6841091 | 9\% |
| 81 Dividends Paid (-ve) | 6253099 | 6\% | 5396900 | 6\% | 4474400 | 6\% | 3570700 | 5\% | 2853576 | 4\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 82 Ret. Earnings-current Yr | 7849236 | 7\% | 7826320 | 9\% | 7001555 | 10\% | 10752218 | 15\% | 3987515 | 5\% |
| 83 Trans To Res/life Funds | (1386 668) | -1\% | (1337900) | -2\% | ( 313 200) | 0\% | ( 638 586) | -1\% | (1230 597) | -2\% |
| 84 Ret. Earnings-prior Year | 50583709 | 46\% | 46676967 | 55\% | 40563112 | 57\% | 27917487 | 40\% | 21614150 | 27\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 85 Total Reserve | 57046277 | 52\% | 53165387 | 62\% | 47251467 | 67\% | 38031119 | 54\% | 24371068 | 31\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 86 H/L Earngs Per Shr | 1294 | 0\% | 1916 | 0\% | 2461 | 0\% | 2012 | 0\% | 1708 | 0\% |
| 87 Dividends Per Shr | 645 | 0\% | 856 | 0\% | 778 | 0\% | 631 | 0\% | 531 | 0\% |
| 88 Depreciation | 2603318 | 2\% | 2419704 | 3\% | 2229146 | 3\% | 2197506 | 3\% | 1384884 | 2\% |
| 89 Audit Fees | 286875 | 0\% | 223186 | 0\% | 169400 | 0\% | 110327 | 0\% | 90858 | 0\% |
| 90 Directors Emoluments | 149116 | 0\% | 223790 | 0\% | 103309 | 0\% | 140416 | 0\% | 78559 | 0\% |

Table D.24: Banking control sample ratio analysis

| Ratio | 2003 | 2002 | 2001 | 2000 | 1999 | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accounts Rcvb/Tover | N/A | N/A | N/A | N/A | N/A | N/A |
| Assets / Captal Emp | 2.88 | 3.22 | 3.16 | 3.15 | 3.36 | 3.09 |
| Book Val / Share (c) | 9.28 | 9.14 | 8.77 | 7.25 | 5.80 | 9.07 |
| Cash Flw / Share (c) | 1.87 | 2.86 | 1.86 | 1.89 | 0.98 | 2.20 |
| Cash Flow Div Cover | 28530.91 | 32795.61 | 22229.49 | 26918.54 | 16575.96 | 25410.10 |
| Cash Flow Intr Cover | 0.22 | 0.42 | 0.33 | 0.34 | 0.14 | 0.29 |
| Current Ratio | 0.37 | 0.48 | 0.48 | 0.53 | 0.51 | 0.47 |
| Debt / Assets | 0.79 | 0.76 | 0.75 | 0.75 | 0.77 | 0.76 |
| Debt / Equity | 10.39 | 8.73 | 8.20 | 8.91 | 9.96 | 9.24 |
| Dir Rem \% Pft BTax | 0.62 | 1.21 | 0.58 | 0.69 | 0.51 | 0.72 |
| Dividend / Share (c) | 64.50 | 85.64 | 77.78 | 63.05 | 53.09 | 68.81 |
| Dividend Cover | 2.01 | 2.24 | 3.16 | 3.19 | 3.22 | 2.76 |
| Dividend Yield \% | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Earnings / Share (c) | 129.35 | 191.56 | 246.08 | 201.16 | 170.77 | 187.78 |
| Earnings Yield \% | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Financial Distress | 16984.87 | 26330.98 | 19823.37 | 17186.90 | 17616.25 | 19588.47 |
| IAdj Prf / Share (c) | 1.36 | 1.27 | 1.19 | 1.55 | 0.72 | 1.22 |
| IAdj Ret Assets \% | 7.39 | 6.72 | 6.74 | 8.26 | 10.41 | 7.90 |
| IAdj Ret Equity \% | 14.29 | 13.52 | 13.38 | 21.07 | 12.25 | 14.90 |
| Interest Cover | 1.28 | 1.28 | 1.34 | 1.41 | 1.24 | 1.31 |
| Leverage Factor | 2.11 | 2.22 | 2.12 | 2.68 | 1.27 | 2.08 |
| Lt Loans \% Tot Debt | 15.39 | 7.04 | 7.19 | 7.75 | 7.49 | 8.97 |
| N A V / Share (c) | 0.04 | -0.03 | -0.20 | 0.00 | -0.20 | -0.08 |
| Net Prf Margin \% | N/A | N/A | N/A | N/A | N/A | N/A |
| Oprt Prft / Employee | 828905.23 | 637651.35 | 559786.49 | 573228.12 | 945292.90 | 708972.82 |
| Oprt Prft Margin \% | N/A | N/A | N/A | N/A | N/A | N/A |
| Price / IAdj Prf | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Price / Book Value | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Price / Csh Flow | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Price / Earnings | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Price / N A V | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Price / Share (c) | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Quick Ratio | 0.37 | 0.48 | 0.48 | 0.53 | 0.51 | 0.47 |
| Ret Ext Invest \% | 0.43 | 0.34 | 0.28 | 0.58 | 0.07 | 0.34 |
| Retention Rate | 55.66 | 59.19 | 61.01 | 75.07 | 58.29 | 61.84 |
| Return on Assets \% | 7.31 | 6.63 | 6.65 | 8.21 | 10.38 | 7.84 |
| Return on Equity \% | 15.45 | 14.74 | 14.10 | 21.98 | 13.20 | 15.89 |
| Share Splt Factor | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Sustain Growth \% | 85.77 | 67.72 | 58.49 | 69.31 | 96.72 | 75.60 |
| Tot Assets / TOver | N/A | N/A | N/A | N/A | N/A | N/A |
| Tot Debt / Csh Flow | 5.47 | 3.57 | 4.63 | 3.79 | 8.37 | 5.17 |
| Turnover / Employee | N/A | N/A | N/A | N/A | N/A | N/A |

[^3]Table D.25: Tigon Ltd horizontal analysis

| Item Description | $\begin{gathered} 2001 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 2000 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1998 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1997 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 2001 / 2000 \\ \% \\ \hline \end{gathered}$ | Change 2000/1999 $\%$ | $\begin{gathered} \hline \text { Change } \\ \text { 1999/1998 } \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1998/1997 } \\ \% \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Months Covered | 12 | 12 | 12 | 12 | 12 |  |  |  |  |
| Year End Month | Jan | Jan | Jan | Jan | Jan |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| BALANCE SHEET ('000s) |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 1 Ord Shareholders Interest | 945758 | 649641 | 299704 | 165933 | 100260 | 46\% | 117\% | 81\% | 66\% |
|  |  |  |  |  |  |  |  |  |  |
| 2 Ord Share Capital | 113 | 112 | 109 | 108 | 106 | 1\% | 3\% | 1\% | 2\% |
| 3 Share Premium | 181851 | 180052 | 110916 | 93120 | 59707 | 1\% | 62\% | 19\% | 56\% |
| 4 Non-distrib Reserves | 19294 | 9798 | 6971 | 225 | 225 | 97\% | 41\% | 2998\% | 0\% |
| 5 Distrib Reserves | 744500 | 459679 | 181708 | 72480 | 40222 | 62\% | 153\% | 151\% | 80\% |
|  |  |  |  |  |  |  |  |  |  |
| 6 Adj Mkt/dir Val In Inv. |  | ( 7800 ) |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 7 Ord Sharehldrs Aft Adj. | 945758 | 641841 | 299704 | 165933 | 100260 | 47\% | 114\% | 81\% | 66\% |
| 8 Preference Shares |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 9 Irredeemable |  |  |  |  |  |  |  |  |  |
| 10 Redeemable |  |  |  |  |  |  |  |  |  |
| 11 Convertible |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 12 Outside Shareholders Int. |  |  |  |  |  |  |  |  |  |
| 13 Total Shareholders Int. | 945758 | 641841 | 299704 | 165933 | 100260 | 47\% | 114\% | 81\% | 66\% |
| 14 Deferred Tax |  |  |  |  |  |  |  |  |  |
| 15 Other |  |  |  |  |  |  |  |  |  |
| 16 Long Term Liabilities | 18361 | 10347 | 6694 | 3655 |  | 77\% | 55\% | 83\% |  |
|  |  |  |  |  |  |  |  |  |  |
| 17 Convertible Debentures |  |  |  |  |  |  |  |  |  |
| 18 Dir/sharehldrs Loans |  |  |  |  |  |  |  |  |  |
| 19 Non Interest Bearing |  |  |  |  |  |  |  |  |  |
| 20 Interest Bearing | 18361 | 10347 | 6694 | 3655 |  | 77\% | 55\% | 83\% |  |
|  |  |  |  |  |  |  |  |  |  |
| 21 Capital Employed | 964119 | 652188 | 306398 | 169588 | 100260 | 48\% | 113\% | 81\% | 69\% |
| 22 Total Liabilities | 84096 | 259265 | 40870 | 81592 | 21110 | -68\% | 534\% | -50\% | 287\% |

Table D. 25 (continued): Tigon Ltd horizontal analysis

| Item Description | $\begin{gathered} 2001 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 2000 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1998 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1997 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 2001/2000 } \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 2000 / 1999 \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1999/1998 } \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1998/1997 } \\ \% \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 23 Fixed Assets | 14718 | 14944 | 10535 | 13027 | 18392 | -2\% | 42\% | -19\% | -29\% |
| 24 Mining Assets |  |  |  |  |  |  |  |  |  |
| 25 Intangible Assets | 150180 | 125539 | 124150 | 80457 | 542 | 20\% | 1\% | 54\% | 14744\% |
|  |  |  |  |  |  |  |  |  |  |
| 26 Goodwill | 2771 | 3205 | 691 | 17645 | 542 | -14\% | 364\% | -96\% | 3156\% |
| 27 Patents \& Trademarks |  |  | 123459 | 62812 |  |  |  | 97\% |  |
| 28 Cost Of Control |  |  |  |  |  |  |  |  |  |
| 29 Other | 147409 | 122334 |  |  |  | 20\% |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 30 Non Current Assets |  |  |  |  |  |  |  |  |  |
| 31 Investments \& Loans | 156000 | 260000 |  | 25889 |  | -40\% |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 32 Inv At Cost/Market Val | 156000 | 260000 |  | 25889 |  | -40\% |  |  |  |
| 33 Long Term Loans |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 34 Current Assets | 708956 | 508423 | 205889 | 128152 | 102436 | 39\% | 147\% | 61\% | 25\% |
|  |  |  |  |  |  |  |  |  |  |
| 35 Inventory | 13462 | 8526 | 5098 | 22717 | 21733 | 58\% | 67\% | -78\% | 5\% |
| 36 Debtors | 162531 | 122278 | 125237 | 53636 | 34564 | 33\% | -2\% | 133\% | 55\% |
| 37 Cash \& Near Cash | 11109 | 22146 | 4281 | 1423 | 10992 | -50\% | 417\% | 201\% | -87\% |
| 38 Dividends |  |  |  |  |  |  |  |  |  |
| 39 Tax |  |  |  |  |  |  |  |  |  |
| 40 Other | 521854 | 355473 | 71273 | 50376 | 35147 | 47\% | 399\% | 41\% | 43\% |
|  |  |  |  |  |  |  |  |  |  |
| 41 Current Liabilities | 65735 | 248918 | 34176 | 77937 | 21110 | -74\% | 628\% | -56\% | 269\% |
|  |  |  |  |  |  |  |  |  |  |
| 42 Creditors | 63633 | 234550 | 19766 | 11890 | 19901 | -73\% | 1087\% | 66\% | -40\% |
| 43 Dividends |  |  |  |  |  |  |  |  |  |
| 44 Tax |  |  |  |  |  |  |  |  |  |
| 45 Interest Bearing | 2102 | 14368 | 14410 | 6849 | 1209 | -85\% | 0\% | 110\% | 467\% |
| 46 Non Interest Bearing |  |  |  | 59198 |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 47 Net Current Assets | 643221 | 259505 | 171713 | 50215 | 81326 | 148\% | 51\% | 242\% | -38\% |
| 48 Adj Mkt/dir Val In Inv. |  | ( 7800 ) |  |  |  |  |  |  |  |
| 49 Employment Of Capital | 964119 | 652188 | 306398 | 169588 | 100260 | 48\% | 113\% | 81\% | 69\% |
| 50 Total Assets | 879674 | 783367 | 216424 | 167068 | 120828 | 12\% | 262\% | 30\% | 38\% |

Table D. 25 (continued): Tigon Ltd horizontal analysis

| Item Description | $\begin{gathered} 2001 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 2000 \\ R \end{gathered}$ | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1998 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1997 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 2001 / 2000 \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 2000 / 1999 \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1999/1998 } \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1998/1997 } \\ \% \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME STATEMENT ('000s) |  |  |  |  |  |  |  |  |  |
| 60 Turnover | 762649 | 520366 | 213425 | 122328 | 115334 | 47\% | 144\% | 74\% | 6\% |
| 61 \% Change In Turnover |  |  |  |  |  |  |  |  |  |
| 62 Investment Income |  |  |  |  |  |  |  |  |  |
| 63 Operating Profit | 356274 | 249914 | 88392 | 22602 | 30987 | 43\% | 183\% | 291\% | -27\% |
| 64 Interest Received | 43815 | 33437 | 70300 | 12369 | 3429 | 31\% | -52\% | 468\% | 261\% |
|  |  |  |  |  |  |  |  |  |  |
| 65 Gross Income | 400089 | 283351 | 158692 | 34971 | 34416 | 41\% | 79\% | 354\% | 2\% |
| 66 Interest \& Fin Chngs(-ve) | 11126 | 5372 | 49464 | 2504 | 1241 | 107\% | -89\% | 1875\% | 102\% |
|  |  |  |  |  |  |  |  |  |  |
| 67 Taxation (-ve) |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 68 Current (-ve) |  |  |  |  |  |  |  |  |  |
| 69 Deferred (-ve) |  |  |  |  |  |  |  |  |  |
| 70 Other (-ve) |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 71 Profit After Int \& Tax | 388963 | 277979 | 109228 | 32467 | 33175 | 40\% | 154\% | 236\% | -2\% |
| 72 Pref. Dividends (-ve) |  |  |  |  |  |  |  |  |  |
| 73 Minority Interest (-ve) |  |  |  |  |  |  |  |  |  |
| 74 Associate Companies |  |  |  |  |  |  |  |  |  |
| 75 Discontinued Operations |  |  |  |  |  |  |  |  |  |
| 76 Other | ( 139) | ( 11) |  | ( 209) |  | 1164\% |  |  |  |
| 7 Convertible Deb Int (-ve) |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 78 Profit Attrib To Ord Shrs | 388824 | 277968 | 109228 | 32258 | 33175 | 40\% | 154\% | 239\% | -3\% |
| 79 Extra Ordinary Items | ( 104000 ) |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 80 Bottom Line Earnings | 284824 | 277968 | 109228 | 32258 | 33175 | 2\% | 154\% | 239\% | -3\% |
| 81 Dividends Paid (-ve) |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 82 Ret. Earnings-current Yr | 284824 | 277968 | 109228 | 32258 | 33175 | 2\% | 154\% | 239\% | -3\% |
| 83 Trans To Res/life Funds |  |  |  |  |  |  |  |  |  |
| 84 Ret. Earnings-prior Year | 459676 | 181708 | 72480 | 40222 | 7047 | 153\% | 151\% | 80\% | 471\% |
|  |  |  |  |  |  |  |  |  |  |
| 85 Total Reserve | 744500 | 459676 | 181708 | 72480 | 40222 | 62\% | 153\% | 151\% | 80\% |
|  |  |  |  |  |  |  |  |  |  |
| 86 H/L Earngs Per Shr | 35 | 25 | 102 | 30 | 33 | 38\% | -75\% | 238\% | -8\% |
| 87 Dividends Per Shr |  |  |  |  |  |  |  |  |  |
| 88 Depreciation | 5733 | 2681 | 1879 | 1569 | 848 | 114\% | 43\% | 20\% | 85\% |
| 89 Audit Fees | 626 | 847 | 793 | 468 | 210 | -26\% | 7\% | 69\% | 123\% |
| 90 Directors Emoluments | 1858 | 1202 | 1083 | 888 | 676 | 55\% | 11\% | 22\% | 31\% |

Table D.26: Tigon Ltd vertical analysis


Table D. 26 (continued): Tigon Ltd vertical analysis


Table D. 26 (continued): Tigon Ltd vertical analysis

| Item Description | $\begin{gathered} 2001 \\ \mathbf{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 2000 \\ \mathbf{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 1999 \\ \mathbf{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 1998 \\ \mathbf{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 1997 \\ \mathbf{R} \\ \hline \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME STATEMENT ('000s) |  |  |  |  |  |  |  |  |  |  |
| 60 Turnover | 762649 | 100\% | 520366 | 100\% | 213425 | 100\% | 122328 | 100\% | 115334 | 100\% |
| 61 \% Change In Turnover |  |  |  |  |  |  |  |  |  |  |
| 62 Investment Income |  |  |  |  |  |  |  |  |  |  |
| 63 Operating Profit | 356274 | 47\% | 249914 | 48\% | 88392 | 41\% | 22602 | 18\% | 30987 | 27\% |
| 64 Interest Received | 43815 | 6\% | 33437 | 6\% | 70300 | 33\% | 12369 | 10\% | 3429 | 3\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 65 Gross Income | 400089 | 52\% | 283351 | 54\% | 158692 | 74\% | 34971 | 29\% | 34416 | 30\% |
| 66 Interest \& Fin Chngs(-ve) | 11126 | 1\% | 5372 | 1\% | 49464 | 23\% | 2504 | 2\% | 1241 | 1\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 67 Taxation (-ve) |  |  |  |  |  |  |  |  |  |  |
| 68 Current (-ve) |  |  |  |  |  |  |  |  |  |  |
| 69 Deferred (-ve) |  |  |  |  |  |  |  |  |  |  |
| 70 Other (-ve) |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 71 Profit After Int \& Tax | 388963 | 51\% | 277979 | 53\% | 109228 | 51\% | 32467 | 27\% | 33175 | 29\% |
| 72 Pref. Dividends (-ve) |  |  |  |  |  |  |  |  |  |  |
| 73 Minority Interest (-ve) |  |  |  |  |  |  |  |  |  |  |
| 74 Associate Companies |  |  |  |  |  |  |  |  |  |  |
| 75 Discontinued Operations |  |  |  |  |  |  |  |  |  |  |
| 76 Other | ( 139) | 0\% | ( 11) | 0\% |  |  | ( 209) | 0\% |  |  |
| 77 Convertible Deb Int (-ve) |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 78 Profit Attrib To Ord Shrs | 388824 | 51\% | 277968 | 53\% | 109228 | 51\% | 32258 | 26\% | 33175 | 29\% |
| 79 Extra Ordinary Items | (104000) | -14\% |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 80 Bottom Line Earnings | 284824 | 37\% | 277968 | 53\% | 109228 | 51\% | 32258 | 26\% | 33175 | 29\% |
| 81 Dividends Paid (-ve) |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 82 Ret. Earnings-current Yr | 284824 | 37\% | 277968 | 53\% | 109228 | 51\% | 32258 | 26\% | 33175 | 29\% |
| 83 Trans To Res/life Funds |  |  |  |  |  |  |  |  |  |  |
| 84 Ret. Earnings-prior Year | 459676 | 60\% | 181708 | 35\% | 72480 | 34\% | 40222 | 33\% | 7047 | 6\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 85 Total Reserve | 744500 | 98\% | 459676 | 88\% | 181708 | 85\% | 72480 | 59\% | 40222 | 35\% |
| 86 H/L Earngs Per Shr | 35 | 0\% | 25 | 0\% | 102 | 0\% | 30 | 0\% | 33 | 0\% |
| 87 Dividends Per Shr |  |  |  |  |  |  |  |  |  |  |
| 88 Depreciation | 5733 | 1\% | 2681 | 1\% | 1879 | 1\% | 1569 | 1\% | 848 | 1\% |
| 89 Audit Fees | 626 | 0\% | 847 | 0\% | 793 | 0\% | 468 | 0\% | 210 | 0\% |
| 90 Directors Emoluments | 1858 | 0\% | 1202 | 0\% | 1083 | 1\% | 888 | 1\% | 676 | 1\% |

Table D.27: Tigon Ltd ratio analysis

| Ratio | 2001 | 2000 | 1999 | 1998 | 1997 | Averages |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accounts Rcvb/Tover | 4.69 | 4.26 | 1.7 | 2.28 | 3.34 | 3.254 |
| Assets / Captal Emp | 0.91 | 1.2 | 0.71 | 0.99 | 1.21 | 1.004 |
| Book Val / Share (c) | 84.1 | 57.8 | 275.1 | 153.51 | 94.81 | 133.064 |
| Cash Flw / Share (c) | 35.11 | 24.97 | 102.03 | 31.1 | 32.15 | 45.072 |
| Cash Flow Div Cover | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A |  |
| Cash Flow Intr Cover | 45.84 | 53.24 | 3.25 | 14.51 | 28.39 | 29.046 |
| Current Ratio | 10.79 | 2.04 | 6.02 | 1.64 | 4.85 | 5.068 |
| Debt / Assets | 0.1 | 0.33 | 0.19 | 0.49 | 0.17 | 0.256 |
| Debt / Equity | 0.11 | 0.49 | 0.23 | 0.95 | 0.21 | 0.398 |
| Dir Rem \% Pft BTax | 0.48 | 0.43 | 0.99 | 2.74 | 2.04 | 1.336 |
| Dividend / Share (c) |  |  |  |  |  | \#N/A |
| Dividend Cover | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A |
| Dividend Yield \% |  |  |  |  |  | \#N/A |
| Earnings / Share (c) | 34.6 | 25.1 | 102.1 | 30.2 | 32.7 | 44.94 |
| Earnings Yield \% | 5.22 | 8.15 | 5.17 | 2.13 | 2.26 | 4.586 |
| Financial Distress | 6.03 | 5.6 | 6.67 | 1.91 | 4.8 | 5.002 |
| IAdj Prf / Share (c) | 34.55 | 24.72 | 100.15 | 29.82 | 31.33 | 44.114 |
| IAdj Ret Assets \% | 45.42 | 36.13 | 73.06 | 20.89 | 28.23 | 40.746 |
| IAdj Ret Equity \% | 41.06 | 42.73 | 36.33 | 19.4 | 32.74 | 34.452 |
| Interest Cover | 35.96 | 52.75 | 3.21 | 13.97 | 27.73 | 26.724 |
| Leverage Factor | 0.9 | 1.18 | 0.5 | 0.93 | 1.16 | 0.934 |
| Lt Loans \% Tot Debt | 21.83 | 3.99 | 16.38 | 4.48 |  | 11.67 |
| N A V / Share (c) | 70.75 | 46.63 | 161.14 | 79.08 | 94.3 | 90.38 |
| Net Prf Margin \% | 37.35 | 53.42 | 51.18 | 26.37 | 28.76 | 39.416 |
| Oprt Prft / Employee | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A |
| Oprt Prft Margin \% | 46.72 | 48.03 | 41.42 | 18.48 | 26.87 | 36.304 |
| Price / IAdj Prf | 18.65 | 12.22 | 13.56 | 43.8 | 44.55 | 26.556 |
| Price / Book Value | 7.88 | 5.33 | 7.18 | 9.22 | 15.27 | 8.976 |
| Price / Csh Flow | 18.89 | 12.34 | 19.35 | 45.53 | 45.04 | 28.23 |
| Price / Earnings | 19.16 | 12.27 | 19.33 | 46.89 | 44.28 | 28.386 |
| Price / N A V | 9.37 | 6.61 | 12.25 | 17.91 | 15.36 | 12.3 |
| Price / Share (c) | 663 | 308 | 1974 | 1416 | 1448 | 1161.8 |
| Quick Ratio | 10.58 | 2.01 | 5.88 | 1.35 | 3.82 | 4.728 |
| Ret Ext Invest \% | 28.09 | 12.86 | \#N/A | 47.78 | \#N/A | 29.57666667 |
| Retention Rate | 100 | 100 | 100 | 100 | 100 | 100 |
| Return on Assets \% | 45.48 | 36.17 | 73.32 | 20.93 | 28.48 | 40.876 |
| Return on Equity \% | 41.11 | 42.79 | 36.45 | 19.44 | 33.09 | 34.576 |
| Share Splt Factor |  |  | 10000 | 10000 | 100000 | 40000 |
| Sustain Growth \% | 44.54 | 43.31 | 35.83 | 18.16 | 12.78 | 30.924 |
| Tot Assets / TOver | 0.87 | 0.66 | 0.99 | 0.73 | 0.95 | 0.84 |
| Tot Debt / Csh Flow | 0.21 | 0.92 | 0.37 | 2.43 | 0.62 | 0.91 |
| Turnover / Employee | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A | \#N/A |

Table D.28: General financial control sample horizontal analysis

| Item Description | $\begin{gathered} 2001 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 2000 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1998 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1997 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 2001 / 2000 \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ 2000 / 1999 \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1999/1998 } \\ \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1998/1997 } \\ \% \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BALANCE SHEET ('000s) |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 1 Ord Shareholders Interest | 34117162 | 14865050 | 12315579 | 11768233 | 5980887 | 130\% | 21\% | 5\% | 97\% |
|  |  |  |  |  |  |  |  |  |  |
| 2 Ord Share Capital | 971886 | 991843 | 953235 | 584095 | 129486 | -2\% | 4\% | 63\% | 351\% |
| 3 Share Premium | 6531318 | 7501331 | 6297741 | 6242877 | 414223 | -13\% | 19\% | 1\% | 1407\% |
| 4 Non-distrib Reserves | 9390858 | 1887245 | 2165898 | 1488697 | 1073571 | 398\% | -13\% | 45\% | 39\% |
| 5 Distrib Reserves | 17223099 | 4484630 | 2898705 | 3452564 | 4363607 | 284\% | 55\% | -16\% | -21\% |
|  |  |  |  |  |  |  |  |  |  |
| 6 Adj Mkt/dir Val In Inv. | 16897829 | 1010474 | 1127912 | 1036057 | 50902 | 1572\% | -10\% | 9\% | 1935\% |
|  |  |  |  |  |  |  |  |  |  |
| 7 Ord Sharehldrs Aft Adj. | 51014991 | 15875524 | 13443491 | 12804290 | 6031789 | 221\% | 18\% | 5\% | 112\% |
| 8 Preference Shares | 386539 | 26539 | 1539 | 1500 | 26790 | 1356\% | 1624\% | 3\% | -94\% |
|  |  |  |  |  |  |  |  |  |  |
| 9 Irredeemable | 1500 | 1500 | 1500 | 1500 | 21790 | 0\% | 0\% | 0\% | -93\% |
| 10 Redeemable |  | 25000 |  |  | 5000 |  |  |  |  |
| 11 Convertible | 385039 | 39 | 39 |  |  | 987179\% | 0\% |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 12 Outside Shareholders Int. | 2335720 | 1825111 | 1333190 | 1649440 | 715593 | 28\% | 37\% | -19\% | 130\% |
| 13 Total Shareholders Int. | 53737250 | 17727174 | 14778220 | 14455230 | 6774172 | 203\% | 20\% | 2\% | 113\% |
| 14 Deferred Tax | 235676 | 411470 | 134945 | 106631 | 70674 | -43\% | 205\% | 27\% | 51\% |
| 15 Other | 239331 | 11000895 | 734251 | 139041 | 98469 | -98\% | 1398\% | 428\% | 41\% |
| 16 Long Term Liabilities | 32911777 | 12570415 | 9501505 | 3419263 | 2530952 | 162\% | 32\% | 178\% | 35\% |
|  |  |  |  |  |  |  |  |  |  |
| 17 Convertible Debentures | 2442716 | 1815407 | 1909875 | 316000 | 544304 | 35\% | -5\% | 504\% | -42\% |
| 18 Dir/sharehldrs Loans |  | 152 |  | 640 |  | -100\% |  | -100\% |  |
| 19 Non Interest Bearing | 16805273 | 320869 | 222727 |  |  | 5137\% | 44\% |  |  |
| 20 Interest Bearing | 13663788 | 10433987 | 7368903 | 3102623 | 1986648 | 31\% | 42\% | 138\% | 56\% |
|  |  |  |  |  |  |  |  |  |  |
| 21 Capital Employed | 87124034 | 41709954 | 25148921 | 18120165 | 9474267 | 109\% | 66\% | 39\% | 91\% |
| 22 Total Liabilities | 219400531 | 184363522 | 119775037 | 84537307 | 62906890 | 19\% | 54\% | 42\% | 34\% |

Table D. 28 (continued): General financial control sample horizontal analysis

| Item Description | $\begin{gathered} 2001 \\ \text { R } \end{gathered}$ | $\begin{gathered} 2000 \\ R \end{gathered}$ | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1998 \\ \text { R } \end{gathered}$ | $\begin{gathered} 1997 \\ \mathbf{R} \end{gathered}$ | Change 2001/2000 $\%$ | Change 2000/1999 $\%$ | Change 1999/1998 $\%$ | $\begin{gathered} \hline \text { Change } \\ \text { 1998/1997 } \\ \% \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 23 Fixed Assets | 4318439 | 2285163 | 1968430 | 1570623 | 2145930 | 89\% | 16\% | 25\% | -27\% |
| 24 Mining Assets |  |  |  |  |  |  |  |  |  |
| 25 Intangible Assets | 6689946 | 2624782 | 2152773 | 1920395 | 68394 | 155\% | 22\% | 12\% | 2708\% |
|  |  |  |  |  |  |  |  |  |  |
| 26 Goodwill | 6598977 | 2608653 | 2128256 | 1855510 |  | 153\% | 23\% | 15\% |  |
| 27 Patents \& Trademarks | 77734 |  |  | 4593 | 3000 |  |  | 0\% | 53\% |
| 28 Cost Of Control |  | 2671 | 3420 |  | 65394 |  | -22\% |  |  |
| 29 Other | 13235 | 13458 | 21097 | 60292 |  | -2\% | -36\% | -65\% |  |
|  |  |  |  |  |  |  |  |  |  |
| 30 Non Current Assets | 268734 | 340062 | 269265 | 1067 | 579 | -21\% | 26\% | 25136\% | 84\% |
| 31 Investments \& Loans | 77536714 | 43465339 | 64653350 | 39895020 | 14535332 | 78\% | -33\% | 62\% | 174\% |
|  |  |  |  |  |  |  |  |  |  |
| 32 Inv At Cost/Market Val | 56498177 | 24518628 | 50760758 | 27955628 | 4632044 | 130\% | -52\% | 82\% | 504\% |
| 33 Long Term Loans | 21038537 | 18946711 | 13892592 | 11939392 | 9903288 | 11\% | 36\% | 16\% | 21\% |
|  |  |  |  |  |  |  |  |  |  |
| 34 Current Assets | 164703859 | 150513226 | 63046798 | 52918435 | 52137543 | 9\% | 139\% | 19\% | 1\% |
|  |  |  |  |  |  |  |  |  |  |
| 35 Inventory | 793415 | 1934400 | 1712332 | 1061807 | 917434 | -59\% | 13\% | 61\% | 16\% |
| 36 Debtors | 6645631 | 8104673 | 6140977 | 4845797 | 5837459 | -18\% | 32\% | 27\% | -17\% |
| 37 Cash \& Near Cash | 73331971 | 76436887 | 39515861 | 37542089 | 43519754 | -4\% | 93\% | 5\% | -14\% |
| 38 Dividends |  |  |  |  |  |  |  |  |  |
| 39 Tax | 51294 | 36837 | 10172 | 12916 | 240 | 39\% | 262\% | -21\% | 5282\% |
| 40 Other | 83881549 | 64000429 | 15667456 | 9455826 | 1862656 | 31\% | 308\% | 66\% | 408\% |
|  |  |  |  |  |  |  |  |  |  |
| 41 Current Liabilities | 183291488 | 158529092 | 108069606 | 79221432 | 59464412 | 16\% | 47\% | 36\% | 33\% |
|  |  |  |  |  |  |  |  |  |  |
| 42 Creditors | 14928847 | 16347326 | 20679457 | 8062830 | 4359082 | -9\% | -21\% | 156\% | 85\% |
| 43 Dividends | 374421 | 403845 | 436184 | 210010 | 129259 | -7\% | -7\% | 108\% | 62\% |
| 44 Tax | 920415 | 736054 | 256952 | 228962 | 195815 | 25\% | 186\% | 12\% | 17\% |
| 45 Interest Bearing | 166046326 | 140055245 | 86216944 | 70666733 | 54778744 | 19\% | 62\% | 22\% | 29\% |
| 46 Non Interest Bearing | 1021479 | 986622 | 480069 | 52896 | 1512 | 4\% | 106\% | 808\% | 3398\% |
|  |  |  |  |  |  |  |  |  |  |
| 47 Net Current Assets | (18587 629) | (8015 866) | (45022 808) | (26 302997 ) | (7326 869) | 132\% | -82\% | 71\% | 259\% |
| 48 Adj Mkt/dir Val In Inv. | 16897829 | 1010474 | 1127912 | 1036057 | 50902 | 1572\% | -10\% | 9\% | 1935\% |
| 49 Employment Of Capital | 87124034 | 41709954 | 25148921 | 18120165 | 9474267 | 109\% | 66\% | 39\% | 91\% |
| 50 Total Assets | 246827747 | 196603790 | 129937843 | 94385145 | 68819383 | 26\% | 51\% | 38\% | 37\% |

Table D. 28 (continued): General financial control sample horizontal analysis

| Item Description | $\begin{gathered} 2001 \\ \text { R } \end{gathered}$ | $\begin{gathered} 2000 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} 1998 \\ \text { R } \end{gathered}$ | $\begin{gathered} 1997 \\ \mathbf{R} \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 2001/2000 } \\ \% \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 2000/1999 } \\ \% \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1999/1998 } \\ \% \end{gathered}$ | $\begin{gathered} \hline \text { Change } \\ \text { 1998/1997 } \\ \% \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME STATEMENT ('000s) |  |  |  |  |  |  |  |  |  |
| 60 Turnover | 10374767 | 15944783 | 13288596 | 14024910 | 11364867 | -35\% | 20\% | -5\% | 23\% |
| 61 \% Change In Turnover |  |  |  |  |  |  |  |  |  |
| 62 Investment Income | 690477 | 672868 | 117218 | 322096 | 4721 | 3\% | 474\% | -64\% | 6723\% |
| 63 Operating Profit | 936846 | 368577 | ( 457 110) | ( 173 077) | 637237 | 154\% | -181\% | 164\% | -127\% |
| 64 Interest Received | 15128664 | 11896168 | 15670197 | 10520000 | 4750885 | 27\% | -24\% | 49\% | 121\% |
|  |  |  |  |  |  |  |  |  |  |
| 65 Gross Income | 16755986 | 12937613 | 15330305 | 10669019 | 5392843 | 30\% | -16\% | 44\% | 98\% |
| 66 Interest \& Fin Chngs(-ve) | 11016963 | 8689351 | 12046731 | 7992841 | 4023192 | 27\% | -28\% | 51\% | 99\% |
|  |  |  |  |  |  |  |  |  |  |
| 67 Taxation (-ve) | 969875 | 1118158 | 778980 | 648177 | 333653 | -13\% | 44\% | 20\% | 94\% |
|  |  |  |  |  |  |  |  |  |  |
| 68 Current (-ve) | 1166591 | 902292 | 452760 | 299040 | 229022 | 29\% | 99\% | 51\% | 31\% |
| 69 Deferred (-ve) | (295 911) | 53475 | 9292 | 31784 | ( 16764 ) | -653\% | 475\% | -71\% | -290\% |
| 70 Other (-ve) | 99195 | 162391 | 316928 | 317353 | 121395 | -39\% | -49\% | 0\% | 161\% |
|  |  |  |  |  |  |  |  |  |  |
| 71 Profit After Int \& Tax | 4769149 | 3130104 | 2504594 | 2028001 | 1035998 | 52\% | 25\% | 24\% | 96\% |
| 72 Pref. Dividends (-ve) | 100 | 100 | 100 | 100 | 100 | 0\% | 0\% | 0\% | 0\% |
| 73 Minority Interest (-ve) | 350194 | 194543 | 267750 | 279451 | 43718 | 80\% | -27\% | -4\% | 539\% |
| 74 Associate Companies | 4997166 | 294437 | 214739 | 99556 | 47510 | 1597\% | 37\% | 116\% | 110\% |
| 75 Discontinued Operations |  |  |  |  | ( 3 200) |  |  |  |  |
| 76 Other | ( 54 431) | (1431 165) | (2 243 673) | (417 157) | ( 212 569) | -96\% | -36\% | 438\% | 96\% |
| 77 Convertible Deb Int (-ve) | 247000 | 245000 | 92000 | 46000 | 49389 | 1\% | 166\% | 100\% | -7\% |
|  |  |  |  |  |  |  |  |  |  |
| 78 Profit Attrib To Ord Shrs | 9114589 | 1553733 | 115811 | 1384849 | 774532 | 487\% | 1242\% | -92\% | 79\% |
| 79 Extra Ordinary Items |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 80 Bottom Line Earnings | 9114589 | 1553733 | 115811 | 1384849 | 774532 | 487\% | 1242\% | -92\% | 79\% |
| 81 Dividends Paid (-ve) | 1274878 | 817378 | 600664 | 1105300 | 212326 | 56\% | 36\% | -46\% | 421\% |
|  |  |  |  |  |  |  |  |  |  |
| 82 Ret. Earnings-current Yr | 7839711 | 736354 | ( 484 853) | 279549 | 562206 | 965\% | -252\% | -273\% | -50\% |
| 83 Trans To Res/life Funds | ( 445 328) | ( 152 778) | ( 931032 ) | ( 561 184) | ( 204 412) | 191\% | -84\% | 66\% | 175\% |
| 84 Ret. Earnings-prior Year | 9768501 | 2481903 | 1458783 | 1634147 | 1263899 | 294\% | 70\% | -11\% | 29\% |
|  |  |  |  |  |  |  |  |  |  |
| 85 Total Reserve | 17162884 | 3065479 | 42898 | 1352512 | 1621692 | 460\% | 7046\% | -97\% | -17\% |
|  |  |  |  |  |  |  |  |  |  |
| 86 H/L Earngs Per Shr | 3048 | 2376 | 1869 | 1277 | 1081 | 28\% | 27\% | 46\% | 18\% |
| 87 Dividends Per Shr | 1202 | 945 | 872 | 495 | 348 | 27\% | 8\% | 76\% | 42\% |
| 88 Depreciation | 483171 | 346909 | 261925 | 327523 | 229908 | 39\% | 32\% | -20\% | 42\% |
| 89 Audit Fees | 59143 | 48082 | 35597 | 21498 | 12936 | 23\% | 35\% | 66\% | 66\% |
| 90 Directors Emoluments | 128771 | 101936 | 77565 | 56234 | 23220 | 26\% | 31\% | 38\% | 142\% |

Table D.29: General financial control sample vertical analysis


Table D. 29 (continued): General financial control sample vertical analysis

| Item Description | $\begin{gathered} 2001 \\ \mathrm{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 2000 \\ \mathrm{R} \\ \hline \end{gathered}$ | \% | $\begin{gathered} 1999 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 1998 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 1997 \\ \text { R } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 23 Fixed Assets | 4318439 | 5\% | 2285163 | 5\% | 1968430 | 8\% | 1570623 | 9\% | 2145930 | 23\% |
| 24 Mining Assets |  | 0\% |  | 0\% |  | 0\% |  | 0\% |  | 0\% |
| 25 Intangible Assets | 6689946 | 8\% | 2624782 | 6\% | 2152773 | 9\% | 1920395 | 11\% | 68394 | 1\% |
| 26 Goodwill | 6598977 | 8\% | 2608653 | 6\% | 2128256 | 8\% | 1855510 | 10\% |  |  |
| 27 Patents \& Trademarks | 77734 | 0\% |  |  |  |  | 4593 | 0\% | 3000 | 0\% |
| 28 Cost Of Control |  |  | 2671 | 0\% | 3420 | 0\% |  |  | 65394 | 1\% |
| 29 Other | 13235 | 0\% | 13458 | 0\% | 21097 | 0\% | 60292 | 0\% |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 30 Non Current Assets | 268734 | 0\% | 340062 | 1\% | 269265 | 1\% | 1067 | 0\% | 579 | 0\% |
| 31 Investments \& Loans | 77536714 | 89\% | 43465339 | 104\% | 64653350 | 257\% | 39895020 | 220\% | 14535332 | 153\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 32 Inv At Cost/Market Val | 56498177 | 65\% | 24518628 | 59\% | 50760758 | 202\% | 27955628 | 154\% | 4632044 | 49\% |
| 33 Long Term Loans | 21038537 | 24\% | 18946711 | 45\% | 13892592 | 55\% | 11939392 | 66\% | 9903288 | 105\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 34 Current Assets | 164703859 | 189\% | 150513226 | 361\% | 63046798 | 251\% | 52918435 | 292\% | 52137543 | 550\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 35 Inventory | 793415 | 1\% | 1934400 | 5\% | 1712332 | 7\% | 1061807 | 6\% | 917434 | 10\% |
| 36 Debtors | 6645631 | 8\% | 8104673 | 19\% | 6140977 | 24\% | 4845797 | 27\% | 5837459 | 62\% |
| 37 Cash \& Near Cash | 73331971 | 84\% | 76436887 | 183\% | 39515861 | 157\% | 37542089 | 207\% | 43519754 | 459\% |
| 38 Dividends |  |  |  |  |  |  |  |  |  |  |
| 39 Tax | 51294 | 0\% | 36837 | 0\% | 10172 | 0\% | 12916 | 0\% | 240 | 0\% |
| 40 Other | 83881549 | 96\% | 64000429 | 153\% | 15667456 | 62\% | 9455826 | 52\% | 1862656 | 20\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 41 Current Liabilities | 183291488 | 210\% | 158529092 | 380\% | 108069606 | 430\% | 79221432 | 437\% | 59464412 | 628\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 42 Creditors | 14928847 | 17\% | 16347326 | 39\% | 20679457 | 82\% | 8062830 | 44\% | 4359082 | 46\% |
| 43 Dividends | 374421 | 0\% | 403845 | 1\% | 436184 | 2\% | 210010 | 1\% | 129259 | 1\% |
| 44 Tax | 920415 | 1\% | 736054 | 2\% | 256952 | 1\% | 228962 | 1\% | 195815 | 2\% |
| 45 Interest Bearing | 166046326 | 191\% | 140055245 | 336\% | 86216944 | 343\% | 70666733 | 390\% | 54778744 | 578\% |
| 46 Non Interest Bearing | 1021479 | 1\% | 986622 | 2\% | 480069 | 2\% | 52896 | 0\% | 1512 | 0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 47 Net Current Assets | (18587 629) | -21\% | (8015 866) | -19\% | (45022 808) | -179\% | (26 302 997) | -145\% | (7326 869) | -77\% |
| 48 Adj Mkt/dir Val In Inv. | 16897829 | 19\% | 1010474 | 2\% | 1127912 | 4\% | 1036057 | 6\% | 50902 | 1\% |
| 49 Employment Of Capital | 87124034 | 100\% | 41709954 | 100\% | 25148921 | 100\% | 18120165 | 100\% | 9474267 | 100\% |
| 50 Total Assets | 246827747 | 283\% | 196603790 | 471\% | 129937843 | 517\% | 94385145 | 521\% | 68819383 | 726\% |

Table D. 29 (continued): General financial control sample vertical analysis

| Item Description | $\begin{gathered} 2001 \\ \text { R } \end{gathered}$ | \% | $\begin{gathered} 2000 \\ R \end{gathered}$ | \% | $\begin{gathered} 1999 \\ \mathbf{R} \end{gathered}$ | \% | $\begin{gathered} 1998 \\ R \end{gathered}$ | \% | $\begin{gathered} 1997 \\ \text { R } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME STATEMENT ('000s) |  |  |  |  |  |  |  |  |  |  |
| 60 Turnover | 10374767 | 100\% | 15944783 | 100\% | 13288596 | 100\% | 14024910 | 100\% | 11364867 | 100\% |
| 61 \% Change In Turnover |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 62 Investment Income | 690477 | 7\% | 672868 | 4\% | 117218 | 1\% | 322096 | 2\% | 4721 | 0\% |
| 63 Operating Profit | 936846 | 9\% | 368577 | 2\% | ( 457 110) | -3\% | ( 173077 ) | -1\% | 637237 | 6\% |
| 64 Interest Received | 15128664 | 146\% | 11896168 | 75\% | 15670197 | 118\% | 10520000 | 75\% | 4750885 | 42\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 65 Gross Income | 16755986 | 162\% | 12937613 | 81\% | 15330305 | 115\% | 10669019 | 76\% | 5392843 | 47\% |
| 66 Interest \& Fin Chngs(-ve) | 11016963 | 106\% | 8689351 | 54\% | 12046731 | 91\% | 7992841 | 57\% | 4023192 | 35\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 67 Taxation (-ve) | 969875 | 9\% | 1118158 | 7\% | 778980 | 6\% | 648177 | 5\% | 333653 | 3\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 68 Current (-ve) | 1166591 | 11\% | 902292 | 6\% | 452760 | 3\% | 299040 | 2\% | 229022 | 2\% |
| 69 Deferred (-ve) | ( 295911 ) | -3\% | 53475 | 0\% | 9292 | 0\% | 31784 | 0\% | ( 16 764) | 0\% |
| 70 Other (-ve) | 99195 | 1\% | 162391 | 1\% | 316928 | 2\% | 317353 | 2\% | 121395 | 1\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 71 Profit After Int \& Tax | 4769149 | 46\% | 3130104 | 20\% | 2504594 | 19\% | 2028001 | 14\% | 1035998 | 9\% |
| 72 Pref. Dividends (-ve) | 100 | 0\% | 100 | 0\% | 100 | 0\% | 100 | 0\% | 100 | 0\% |
| 73 Minority Interest (-ve) | 350194 | 3\% | 194543 | 1\% | 267750 | 2\% | 279451 | 2\% | 43718 | 0\% |
| 74 Associate Companies | 4997166 | 48\% | 294437 | 2\% | 214739 | 2\% | 99556 | 1\% | 47510 | 0\% |
| 75 Discontinued Operations |  |  |  |  |  |  |  |  | ( 3 200) | 0\% |
| 76 Other | ( 54 431) | -1\% | (1431 165) | -9\% | (2 243673 ) | -17\% | ( 417 157) | -3\% | ( 212 569) | -2\% |
| 77 Convertible Deb Int (-ve) | 247000 | 2\% | 245000 | 2\% | 92000 | 1\% | 46000 | 0\% | 49389 | 0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 78 Profit Attrib To Ord Shrs | 9114589 | 88\% | 1553733 | 10\% | 115811 | 1\% | 1384849 | 10\% | 774532 | 7\% |
| 79 Extra Ordinary Items |  | 0\% |  | 0\% |  | 0\% |  | 0\% |  | 0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 80 Bottom Line Earnings | 9114589 | 88\% | 1553733 | 10\% | 115811 | 1\% | 1384849 | 10\% | 774532 | 7\% |
| 81 Dividends Paid (-ve) | 1274878 | 12\% | 817378 | 5\% | 600664 | 5\% | 1105300 | 8\% | 212326 | 2\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 82 Ret. Earnings-current Yr | 7839711 | 76\% | 736354 | 5\% | ( 484853 ) | -4\% | 279549 | 2\% | 562206 | 5\% |
| 83 Trans To Res/life Funds | (445 328) | -4\% | ( 152 778) | -1\% | (931 032) | -7\% | ( 561 184) | -4\% | ( 204 412) | -2\% |
| 84 Ret. Earnings-prior Year | 9768501 | 94\% | 2481903 | 16\% | 1458783 | 11\% | 1634147 | 12\% | 1263899 | 11\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 85 Total Reserve | 17162884 | 165\% | 3065479 | 19\% | 42898 | 0\% | 1352512 | 10\% | 1621692 | 14\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 86 H/L Earngs Per Shr | 3048 | 0\% | 2376 | 0\% | 1869 | 0\% | 1277 | 0\% | 1081 | 0\% |
| 87 Dividends Per Shr | 1202 | 0\% | 945 | 0\% | 872 | 0\% | 495 | 0\% | 348 | 0\% |
| 88 Depreciation | 483171 | 5\% | 346909 | 2\% | 261925 | 2\% | 327523 | 2\% | 229908 | 2\% |
| 89 Audit Fees | 59143 | 1\% | 48082 | 0\% | 35597 | 0\% | 21498 | 0\% | 12936 | 0\% |
| 90 Directors Emoluments | 128771 | 1\% | 101936 | 1\% | 77565 | 1\% | 56234 | 0\% | 23220 | 0\% |

Table D.30: General financial control sample ratio analysis

| Ratio | 2001 | 2000 | 1999 | 1998 | 1997 | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accounts Rcvb/Tover | 1.56 | 1.97 | 2.16 | 2.89 | 1.95 | 2.11 |
| Assets / Captal Emp | 2.83 | 4.71 | 5.17 | 5.21 | 7.26 | 5.04 |
| Book Val / Share (c) | 9.89 | 5.41 | 5.53 | 8.88 | 9.25 | 7.79 |
| Cash Flw / Share (c) | 3.00 | 0.75 | 0.30 | 1.33 | 1.60 | 1.40 |
| Cash Flow Div Cover | 8621.80 | 2190.14 | 767.73 | 3551.58 | 2981.01 | 3622.45 |
| Cash Flow Intr Cover | 0.94 | 0.24 | 0.06 | 0.22 | 0.26 | 0.34 |
| Current Ratio | 0.90 | 0.95 | 0.58 | 0.67 | 0.88 | 0.80 |
| Debt / Assets | 0.88 | 0.87 | 0.90 | 0.88 | 0.90 | 0.89 |
| Debt / Equity | 4.97 | 8.85 | 7.44 | 5.39 | 9.13 | 7.15 |
| Dir Rem \% Pft BTax | 2.24 | 2.40 | 2.36 | 2.10 | 1.70 | 2.16 |
| Dividend / Share (c) | 120.19 | 94.48 | 87.23 | 49.49 | 34.77 | 77.23 |
| Dividend Cover | 2.54 | 2.51 | 2.14 | 2.58 | 3.11 | 2.58 |
| Dividend Yield \% | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Earnings / Share (c) | 304.77 | 237.56 | 186.87 | 127.72 | 108.10 | 193.00 |
| Earnings Yield \% | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Financial Distress | -1.16 | -1.17 | -1.12 | -1.06 | -1.02 | -1.10 |
| IAdj Prf / Share (c) | 2.62 | 0.55 | 0.03 | 1.02 | 1.10 | 1.06 |
| IAdj Ret Assets \% | 8.76 | 6.70 | 11.91 | 11.36 | 7.79 | 9.30 |
| IAdj Ret Equity \% | 26.10 | 10.00 | 0.53 | 11.37 | 11.46 | 11.89 |
| Interest Cover | 1.52 | 1.49 | 1.27 | 1.33 | 1.34 | 1.39 |
| Leverage Factor | 3.94 | 1.59 | 0.08 | 1.04 | 1.65 | 1.66 |
| Lt Loans \% Tot Debt | 15.22 | 7.35 | 8.08 | 4.14 | 4.08 | 7.77 |
| N A V / Share (c) | -4.22 | 0.30 | 0.09 | 0.46 | 1.03 | -0.47 |
| Net Prf Margin \% | 87.85 | 9.74 | 0.87 | 9.87 | 6.82 | 23.03 |
| Oprt Prft / Employee | 69377.22 | 119937.08 | 41759.43 | 33724.30 | 26632.64 | 58286.13 |
| Oprt Prft Margin \% | 9.03 | 2.31 | -3.44 | -1.23 | 5.61 | 2.45 |
| Price / IAdj Prf | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Price / Book Value | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Price / Csh Flow | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Price / Earnings | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Price / N A V | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Price / Share (c) | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Quick Ratio | 0.89 | 0.94 | 0.57 | 0.65 | 0.86 | 0.78 |
| Ret Ext Invest \% | 0.89 | 1.55 | 0.18 | 0.81 | 0.03 | 0.69 |
| Retention Rate | 86.01 | 47.39 | -418.66 | 20.19 | 72.59 | -38.50 |
| Return on Assets \% | 6.79 | 6.58 | 11.80 | 11.30 | 7.84 | 8.86 |
| Return on Equity \% | 26.72 | 10.45 | 0.94 | 11.77 | 12.95 | 12.57 |
| Share Splt Factor | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* | \#N/A* |
| Sustain Growth \% | 46.16 | 73.14 | 120.44 | 76.26 | 68.72 | 76.95 |
| Tot Assets / TOver | 0.04 | 0.08 | 0.10 | 0.15 | 0.17 | 0.11 |
| Tot Debt / Csh Flow | 7.08 | 36.94 | 59.00 | 21.36 | 41.99 | 33.27 |
| Turnover / Employee | 429,561.40 | 1,478,148.05 | 361,978.59 | 443,321.22 | 561,255.72 | 654,852.99 |

[^4]
## APPENDIX E

Appendix E contains the subjective analyses of the horizontal, vertical and ratio analyses of the companies that were reviewed in this study. All the tables are the result of the author's own observations.

Table E.1: Beige Ltd - horizontal and vertical analyses

| BALANCE SHEET | Beige Ltd | Control sample |
| :--- | :--- | :--- |
|  | Decreased from 1998 to 2001, <br> increasing in 2002. The most <br> significant increase occurred in <br> 2002 (887\%). This represented a a <br> fluctuating portion of capital <br> employed, with a highest <br> percentage of 96\% in 2000 and <br> a lowest percentage of 23\% in <br> 2001. | Increased consistently in each <br> year. This represented an <br> increasing portion of capital <br> employed (from 70\% in 1998 to <br> $78 \%$ in 2002). |
|  | Increased in all years, apart from <br> staying stable in 2001. This <br> represented a fluctuating portion <br> of capital employed (1\% was the <br> lowest and 44\% was the <br> highest). | Increased by 74\% in 1999, <br> remaining stable thereafter. This <br> represented an average of 2\% of <br> capital employed. |
| 2 Ord Share Capital | Decreased in 1999, increased in <br> 2000 and remained stable <br> thereafter. This represented a <br> fluctuating, but generally <br> increasing portion of capital <br> employed (from 79\% in 1998 to <br> $1300 \%$ in 2002). | Decreased consistently in each <br> year after a small increase in <br> 1999. |
| decreasing peresented a |  |  |
| employed (from 52\% capital 1998 to |  |  |
| $21 \%$ in 2002). |  |  |

Table E. 1 (continued): Beige Ltd - horizontal and vertical analyses

| BALANCE SHEET | Beige Ltd | Control sample |
| :---: | :---: | :---: |
| 8 Preference Shares | None. | Single value reported in 1998 only representing an insignificant portion of capital employed. |
| 9 Irredeemable | None. | None. |
| 10 Redeemable | None. | None. |
| 11 Convertible | None. | None. |
| 12 Outside Shareholders' Int. | None. | Increased in 1999 and 2000, decreased in 2001 and 2002. This represented a decreasing portion of capital employed (from $8 \%$ in 1998 to $2 \%$ in 2002). |
| 13 Total Shareholders' Int. | Decreased in all years, except for a significant increase in 2002 (887\%). This represented a fluctuating portion of capital employed (the average was $67 \%$ ). | Increased consistently in each year reviewed. This represented mostly a consistent portion of capital employed (the average was $79 \%$ ). |
| 14 Deferred Tax | Significant increase of $234 \%$ in 1999, decreasing in 2000. No values reported for 2001 or 2002. This represented an insignificant portion of capital employed. | Increased each year, but most significantly in 1999 ( $454 \%$ ) and $2000(351 \%)$. This represented an average of $1 \%$ of capital employed. |
| 15 Other | None. | Values reported for 2001 and 2002 only, decreasing from one year to the next. This represented an insignificant portion of capital employed. |
| 16 Long-Term Liabilities | Increased significantly by 473\% in 1999 and by $128 \%$ in 2001. Decreased in 2000 only. This represented a fluctuating portion of capital employed. | Increased in 1999, 2000 and 2001. Decreased in 2002. This represented a decreasing portion of capital employed (from $22 \%$ in 1998 to $14 \%$ in 2002). |
| 17 Convertible Debentures | None. | Single value reported in 1998 only. This represented $2 \%$ of capital employed. |
| 18 Dir/sharehldrs Loans | None. | None. |
| 19 Non-Interest-Bearing | Values reported for 1998 and 1999 only, increasing by 520\% between the two years. This represented an increasing portion of capital employed from $8 \%$ in 1998 to $38 \%$ in 1999. | Values reported for 2001 and 2002 only, increasing significantly by $142 \%$ from one year to the next. This represented an average of $2 \%$ of capital employed. |

Table E. 1 (continued): Beige Ltd - horizontal and vertical analyses

| BALANCE SHEET | Beige Ltd | Control sample |
| :---: | :---: | :---: |
| 20 Interest-Bearing | Increased significantly by 265\% in 1999 and $128 \%$ in 2001. Decreased in 2000 only. This represented mostly an increasing portion of capital employed (from 2\% in 1998 to $29 \%$ in 2002). | Increased consistently from 1998 to 2001. This represented a decreasing portion of capital employed (from 21\% in 1998 to $12 \%$ in 2002). |
| 21 Capital Employed | Decreased in 2000 and 2001. Increased by a significant $225 \%$ in 2002. | Increased consistently in each year reviewed. |
| 22 Total Liabilities | Increased significantly by 394\% in 1999. Decreased in each year thereafter. This represented mostly an increasing portion of capital employed (from 27\% in 1998 to $347 \%$ in 2002). | Increased in 1999 and 2001, decreasing in 2000 and 2002. This represented firstly an increasing portion of capital employed (from 72\% in 1998 to $100 \%$ in 1999). Thereafter representing a decreasing portion of capital employed (from $74 \%$ in 2000 to $59 \%$ in 2002). |
| 23 Fixed Assets | Increased significantly by $375 \%$ in 1999. Decreased in 2000 and 2001, increasing again in 2001. This represented an increasing portion of capital employed from 1998 to 2000. Decreasing portion of capital employed thereafter. | Increased consistently in each year under review. This represented a decreasing portion of capital employed (from $96 \%$ in 1998 to $68 \%$ in 2002). |
| 24 Mining Assets | None. | None. |
| 25 Intangible Assets | After a 48\% decrease from 1998 to 1999, it disappears from the financial statements until 2002, where a much lower amount is reported. Amounts reported represented an average of $34 \%$ of capital employed. | Increased significantly by 4319\% in 1999. Decreased in 2000 and significantly increasing again by $101 \%$ in 2001 and $152 \%$ in 2002. This represented a very small portion of capital employed. |
| 26 Goodwill | The only values that appear in the statements are for 1998 and 2002. They represented an insignificant portion of capital employed in 1998, but $34 \%$ of capital employed in 2002. | No value reported in 1998. Decreased in 2000 and 2001. Increased significantly by 441\% in 2002. This represented an average $4 \%$ of capital employed. |

Table E. 1 (continued): Beige Ltd - horizontal and vertical analyses

| BALANCE SHEET | Beige Ltd | Control sample |
| :---: | :---: | :---: |
| 27 Patents \& Trademarks | Only a single value was reported for 1998. This represented $38 \%$ of capital employed. | Decreased consistently in each year reviewed. This represented an insignificant portion of capital employed. |
| 28 Cost of Control | None. | None. |
| 29 Other | Values reported for 1998 and 1999 only, increasing significantly by $176 \%$ between the two years. Values represented an average of 14\% of capital employed. | No values reported in 1998 and 1999. Increased significantly by $3733 \%$ in 2000 and $103 \%$ in 2002. This represented an average of $4 \%$ of capital employed. |
| 30 Non-Current Assets | Single value reported for 2002 only. This represented $34 \%$ of capital employed. | No value reported in 1998. Decreased in 2000. Increased again in 2001 and 2002. This represented an average of $7 \%$ of capital employed. |
| 31 Investments \& Loans | Single, insignificantly small amount reported in 1999 only. | Decreased in 1999. Increased in 2000 and 2001, decreasing again in 2002. This represented mostly a decreasing portion of capital employed (from 9\% in 1998 to $3 \% 2002$ ). |
| 32 Inv at Cost/Market Val | Single, insignificant amount reported in 1999 only. | Decreased in 1999. Increased in 2000 and 2001, decreasing again in 2002. This represented a decreasing portion of capital employed (from 7\% in 1998 to 1\% 2002). |
| 33 Long-Term Loans | Single, insignificant amount reported in 1999 only. | Increased significantly in 1999 by $173 \%$. Decreased in 2000 by increases in both 2001 and 2002. This represented an average of $1 \%$ of capital employed. |
| 34 Current Assets | Increased significantly in 1999 (137\%). Decreased in each year thereafter. This represented mostly an increasing portion of capital employed (from 62\% in 1998 to $1137 \%$ in 2001), decreasing only in 2002 to $333 \%$ of capital employed. | Increased in each year under review. This represented an average of $50 \%$ of capital employed. |

Table E. 1 (continued): Beige Ltd - horizontal and vertical analyses

|  | BALANCE SHEET | Beige Ltd | Control sample |
| :---: | :---: | :---: | :---: |
| 35 | Inventory | Increased significantly in 1999 (185\%). Decreased consistently in each year thereafter. This represented mostly an increasing portion of capital employed (from 20\% in 1998 to $465 \%$ in 2001), decreasing only in 2002 to $103 \%$ of capital employed. | Increased significantly by 213\% in 1999. Decreased in 2000, increasing again in 2001 and 2002. This represented a fluctuating portion of capital employed (the average was $9 \%$ ). |
| 36 | Debtors | Increased significantly in 1999 (215\%). Decreased in 2000 and 2001, increasing again in 2002. This represented mostly an increasing portion of capital employed (from 22\% in 1998 to $485 \%$ in 2001), decreasing only in 2002 to $214 \%$ of capital employed. | Increased in all years, except for a single decrease in 2000. This represented mostly a decreasing portion of capital employed (from $31 \%$ in 1998 to $24 \%$ in 2002). |
| 37 | Cash \& Near Cash | Decreased in 1999, 2000 and 2002. Increased significantly by $112 \%$ in 2001. This represented below $20 \%$ of capital employed, except in 2001 where it represented $174 \%$ of capital employed. | Increased significantly in 1999 (2121\%) and 2000 ( $101 \%$ ). Increased further in 2001, by a small decrease in 2002. This represented an increasing portion of capital employed (from $0 \%$ in 1998 to $11 \%$ in 2002). |
| 38 | Dividends | None. | None. |
| 39 | Tax | No amount reported for 1999. Decreasing values reported in each year thereafter. This represented an average of $4 \%$ of capital employed. | Amounts reported for 1999 and 2000 only, increasing significantly by $6482 \%$ between the two years. This represented an insignificant portion of capital employed. |
| 40 | Other | Amounts reported in 1999 and 2000 only. This represented an insignificant portion of capital employed. | No values reported in 1998 or 1999. Values increased significantly by $169 \%$ in 2001, decreasing in 2002. This represented an average of $5 \%$ of capital employed. |

Table E. 1 (continued): Beige Ltd - horizontal and vertical analyses

| BALANCE SHEET | Beige Ltd | Control sample |
| :---: | :---: | :---: |
| 41 Current Liabilities | Increased significantly in 1999 (351\%). Decreased each year thereafter. This represented mostly an increasing portion of capital employed (from 17\% in 1998 to $1076 \%$ in 2001), decreasing only in 2002 to $318 \%$ of capital employed. | Increased significantly by $121 \%$ in 1999. Decreased in 2000, increasing again in 2001 and 2002. This represented an average of $43 \%$ of capital employed in most years, except 1999 when it represented $70 \%$ of capital employed. |
| 42 Creditors | Increased significantly in 1999 (263\%). Decreased in 2000 and 2001, increasing again in 2002. This represented mostly an increasing portion of capital employed (from 14\% in 1998 to $935 \%$ in 2001), decreasing only in 2002 to $293 \%$ of capital employed. | Increased in 1999. Decreased in 2000 and 2001, increasing again in 2002. This represented mostly a decreasing portion of capital employed (22\% in 1998 and $33 \%$ in 1999, decreasing to $13 \%$ in 2002). |
| 43 Dividends | None. | Increased in 1999 and 2000. Decreased in 2001. No value reported for 2002. This represented an insignificant portion of capital employed. |
| 44 Tax | Decreased in 1999 and 2001. Increased in 2000 and 2002, but most significantly by $513 \%$ in 2002. This represented an average of $4 \%$ of capital employed. | Decreased in 1999, increasing in each year thereafter. This represented a stable $4 \%$ of capital employed. |
| 45 Interest-Bearing | Increased significantly in 1999 by $2185 \%$. Decreased in each year thereafter. This represented a fluctuating portion of capital employed, by a highest portion of $136 \%$ in 2001 and a lowest portion of $1 \%$ in 1998. | Increased significantly in 1999 (358\%). Decreased in 2000 and 2002. This represented a fluctuating portion of capital employed (an average of $16 \%$, with a high of $33 \%$ in 1999). |
| 46 Non-Interest-Bearing | None. | After 1998, there was not value reported for 1999. Significantly larger amounts reported in 2000 and 2001, decreasing somewhat in 2002. This represented $4 \%$ of capital employed in 1998 and an average of $13 \%$ thereafter. |

Table E. 1 (continued): Beige Ltd - horizontal and vertical analyses

| BALANCE SHEET | Beige Ltd | Control sample |
| :---: | :---: | :---: |
| 47 Net Current Assets | Increased in 1999 and decreased each year thereafter. This represented an increasing portion of capital employed (from $45 \%$ in 1998 to $61 \%$ in 2001), decreasing to $15 \%$ of capital employed in 2002. | Negative values were reported in 1998 and 1999. Value declined significantly by $363 \%$ in 1999. Increase of $130 \%$ to a positive value 2000. Increased significantly again in 2001 by $163 \%$. |
| 48 Adj Mkt/dir Val in Inv. | None. | No value reported in 1998. Increased in 2000 and 2002, decreasing by a small percentage in 2001. This represented an average of $2 \%$ of capital employed. |
| 49 Employment of Capital | Decreased in 2000 and 2001. Increased by a significant 225\% in 2002. | Increased consistently in each year reviewed. |
| 50 Total Assets | Increased significantly by $161 \%$ in 1999. Decreased in 2000 and 2001, increasing again in 2002. This represented an increasing portion of capital employed (from $69 \%$ in 1998 to $1176 \%$ in 2001), decreasing to $383 \%$ of capital employed in 2002. | Steady increase in each of the five years. This represented a fluctuating portion of capital employed (the average was 141\%). |
| INCOME STATEMENT | Beige Ltd | Control sample |
| 60 Turnover | Increased significantly in 1999 (by 360\%). Decreased every year thereafter. | Increased consistently over the period. |
| 61 \% Change In Turnover | None reported. | None reported. |
| 62 Investment Income | Values reported for 1998 and 1999 only, significantly increasing by $190 \%$ between the two years. This represented a decreasing percentage of turnover (from 3\% in 1998 to 2\% in 1999). | Increased consistently until 2001. Decreased in 2002. This represented an insignificant percentage of turnover. |
| 63 Operating Profit | Significant decrease of $3798 \%$ to a negative value in 2000. Improved in 2001 and 2002, becoming positive in 2002. This represented a fluctuating percentage of turnover. | Increased consistently over the five-year period. This represented an increasingly large portion of turnover ( $16 \%$ in 1998, increasing to $19 \%$ in 2002). |

Table E. 1 (continued): Beige Ltd - horizontal and vertical analyses

| INCOME STATEMENT | Beige Ltd | Control sample |
| :---: | :---: | :---: |
| 64 Interest Received | Values recorded for 2000 to 2002 only. Decreasing in value over the period. This represented an insignificant percentage of turnover. | Increased in each of the five years under review. Most significant increases occurred in 1999 (199\%) and 2000 (125\%). This represented $1 \%$ of turnover. |
| 65 Gross Income | Decreased in 1999 and significantly in 2000 (1131\%) to a negative value. Improved in 2001 and 2001. Positive value recorded in 2002. This represented a fluctuating percentage of turnover. | Increased consistently over the period. This represented an increasing percentage of turnover (from 17\% in 1998 to $20 \%$ in 2002). |
| 66 Interest \& Fin Chngs(-ve) | Increased significantly by 252\% in 1999. Decreased in each year thereafter. This represented an average of $2 \%$ of turnover over the period. | Increased in 1999 and 2000. Decreased in 2001, increasing by a small percentage in 2002. This represented an average of $\%$ of turnover. |
| 67 Taxation (-ve) | Increased in 1999, decreasing each year thereafter. Significant decrease by $1467 \%$ to a negative value in 2002. This represented an insignificant percentage of turnover. | Increased consistently over the period under review. This represented an average of $4 \%$ of turnover. |
| 68 Current (-ve) | Increased in 1999, decreasing in each year thereafter. This represented an insignificant percentage of turnover. | Decreased in 1999, increasing in all of the remaining years. This represented an average of $3 \%$ of turnover. |
| 69 Deferred (-ve) | Increased significantly in 1999 (164\%). Decreased significantly by $217 \%$ in 2000. Increased in 2001 and decreased again significantly by $2672 \%$ in 2002. This represented an insignificant percentage of turnover. | Increased significantly in 1999 (2160\%). Decreased in 2000, increasing significantly again in 2001 (854\%). Decreased by a small percentage again in 2002. This represented an insignificant percentage of turnover. |
| 70 Other (-ve) | None. | Decreased in all of the years considered, but most significantly in 1999 (1355\%), 2000 (139\%) and 2002 (286\%). This represented an insignificant percentage of turnover. |

Table E. 1 (continued): Beige Ltd - horizontal and vertical analyses

| INCOME STATEMENT | Beige Ltd | Control sample |
| :--- | :--- | :--- |
|  | Decreased in 1999 and <br> significantly by almost 50 000\% <br> in 2000. Increased in 2001 and <br> significantly by 121\% in 2002. <br> This represented a fluctuating <br> percentage of turnover. | Increased consistently in each of <br> the five years. This represented <br> an increasing percentage of <br> turnover (from 9\% in 1998 to <br> $13 \%$ in 2002). |
| 71 Profit after Int \& Tax | None. | Single value reported for 1998. <br> This represented an insignificant <br> percentage of turnover. |
| 72 Pref. Dividends (-ve) | None. | Increased in value in 1999 and <br> 2000. Decreased in 2001 and <br> 2002. This represented 1\% of <br> turnover. |
| 73 Minority Interest (-ve) | None. | Increased consistently from <br> 1998 to 2001. Single decrease in <br> 2002. This represented 1\% of <br> turnover. |
| 74 Associate Companies | None. | None. |
| 76 Othe values in all the years were |  |  |
| negative. The values declined |  |  |
| significantly by 3520\% in 1999. |  |  |$|$| Improved thereafter by almost |
| :--- |
| $100 \%$ in 2000 and 2001. |
| Declined significantly again in |
| 2002 (1131\%). |

Table E. 1 (continued): Beige Ltd - horizontal and vertical analyses

| INCOME STATEMENT | Beige Ltd | Control sample |
| :---: | :---: | :---: |
| 80 Bottom Line Earnings | Significant decrease of $1016 \%$ in 1999 to a negative value, with a further decrease in 2000. Increased in the remaining years, most significantly to a positive value in 2002 (123\%). This represented a fluctuating percentage of turnover. | Decreased by $323 \%$ to a negative value in 1999. Increased in each year thereafter, most significantly to a positive value in 2000 ( $190 \%$ ). This represented an increasing percentage of turnover, from $8 \%$ in 1998 to 12\% in 2002. |
| 81 Dividends Paid (-ve) | None. | Values reported for 1998, 2000 and 2002 only. Highest value of the three was reported in 2000, representing $3 \%$ of turnover. |
| 82 Ret. Earnings-current Yr | Significant decrease of $1054 \%$ in 1999 to a negative value, with a further decrease in 2000. Increased in the remaining years, most significantly to a positive value in 2002 (123\%). This represented a fluctuating percentage of turnover. | Decreased by $331 \%$ to a negative value in 1999. Increased in each year thereafter, most significantly to a positive value in 2000 (164\%) and again in 2001 (110\%). This represented an increasing percentage of turnover (from 7\% in 1998 to $12 \%$ in 2002). |
| 83 Trans to Res/life Funds | None. | Decreased by $271 \%$ to a negative value in 1999. Increased significantly by $471 \%$ in 2000. Decreased in 2001 and 2002. This represented an insignificant percentage of turnover. |
| 84 Ret. Earnings-prior Year | No value reported for 1998. Increased from 1999 to 2000. Decreased significantly by $659 \%$ to a negative value in 2001 with a further decrease in 2002. This represented a fluctuating percentage of turnover. | Increased in all of the years reviewed, but most significantly in 1999 by $149 \%$. This represented an increasing percentage of turnover (from 5\% in 1998 to $22 \%$ in 2002). |
| 85 Total Reserve | Decreased significantly in 1999 by $909 \%$ to a negative value. Decreased further in 2000 and 2001, improving to some extent in 2002. This represented a fluctuating percentage of turnover. | Decreased by $136 \%$ to a negative value in 1999. Increased in each year thereafter, most significantly to a positive value in 2000 ( $878 \%$ ). This represented an increasing percentage of turnover (from $13 \%$ in 1998 to $34 \%$ in 2002). |

Table E. 1 (continued): Beige Ltd - horizontal and vertical analyses

| INCOME STATEMENT | Beige Ltd | Control sample |
| :---: | :---: | :---: |
| 86 H/L Earngs per Shr | Increased significantly by 134\% in 1999, decreasing significantly by $238 \%$ in 2000 . Increased in the remaining years, most significantly in 2002 (112\%). | Increased in each of the five years reviewed. |
| 87 Dividends per Shr | None. | Increased in 1999 and 2000. Decreased in 2001. Increased again significantly in 2002 (165\%). |
| 88 Depreciation | Increased significantly in 1999 (197\%), with another increase in 2000. Decreased consistently in the remaining years. This represented $2 \%$ of turnover over the period. | Increased consistently over the entire period. This represented a stable $3 \%$ of turnover. |
| 89 Audit Fees | Increased significantly in both 1999 (814\%) and 2000 (144\%). Decreased in the remaining years. This represented an insignificant percentage of turnover. | Increased in 1999 and 2000, most significantly in 1999 by $142 \%$. Decreased in 2001, increased again in 2002. This represented an insignificant percentage of turnover. |
| 90 Directors' Emoluments | Increased in 1999 and 2001. Decreased in 2000 and 2002. This represented an average of $2 \%$ of turnover. | Increased in each of the years, but most significantly by $186 \%$ in 1999. This represented an insignificant percentage of turnover. |

Table E.2: Beige Ltd - ratio analysis

| RATIO | Beige Ltd | Control sample |
| :--- | :--- | :--- |
| Accounts Rcvb/Tover | Significantly higher in 2000 <br> (25.62), with a five-year average <br> of 8.84. | Overall increasing trend (from <br> 3.86 in 1998 to 6.39 in 2002), <br> with a five-year average of 4.92. |
| Assets / Captal Emp | Increasing values from 1998 to <br> 2001, decreasing in 2002, with a <br> five-year average of 4.04. | Fluctuating. Increased from 1.41 <br> in 1998 to 1.57 in 1999. <br> Decreased thereafter, with a <br> five-year average of 1.41. |
|  | Significant decreases from 1998 <br> (105.33) to 2001 (0.53). <br> Increased in 2002. | Overall increasing trend (from <br> 1.26 in 1998 to 2.05 in 2002). |
|  | Negative values in 1999, 2000 <br> and 2001. Decline between 1998 <br> and 2002. | Increasing trend, apart from a <br> single negative ratio in 1999. |

Table E. 2 (continued): Beige Ltd - ratio analysis

| RATIO | Beige Ltd | Control sample |
| :---: | :---: | :---: |
| Cash Flow Div Cover | Not applicable. | High fluctuating ratio, apart from 1999 when the ratio was negative, with a five-year average of 42754.71. |
| Cash Flow Intr Cover | Overall decreasing trend (from 10.08 in 1998 to 7.82 in 2002). Negative values for 2000 and 2001, with a five-year average of 2.92. | Overall increasing trend (from 2.73 in 1998 to 5.17 in 2002), apart from negative ratio in 1999 when cash flow was negative, with a five-year average of 2.53 . |
| Current Ratio | Decreasing trend over the five years (from 3.67 in 1998 to 1.05 in 2002), with a five-year average of 1.82 . | Increasing trend (from 0.88 in 1998 to 1.24 in 2002), with a five-year average of 1.04 . |
| Debt / Assets | Generally an increasing trend over the period (from 0.39 in 1998 to 0.98 in 2001 and 0.90 in 2002), with a five-year average of 0.72 . | Increased from 0.45 in 1998 to 0.59 in 1999. Decreased thereafter to 0.42 in 2002, with a five-year average of 0.48 . |
| Debt / Equity | Fluctuating, but generally high levels of debt relative to equity. The poorest figure and therefore highest debt levels occurred in 2001 (49.24), with a five-year average of 12.76 . | Increased from 0.81 in 1998 to 1.06 in 1999. Decrease thereafter, with a five-year average of 0.84 . |
| Dir Rem \% Pft BTax | Increasing trend (from 12.32\% in 1998 to $78.46 \%$ in 2002). <br> Negative values in 2000 and 2001, with a five-year average of 27.79\%. | Increased from 1.30\% in 1998 to $2.84 \%$ in 1999. Follows a decreasing trend thereafter, with a five-year average of $2.26 \%$. |
| Dividend / Share (c) | Not applicable. | Fluctuating, but generally increasing (from 1.43 in 1998 to 2.25 in 2002). |
| Dividend Cover | Not applicable. | Increasing trend (from 2.92 in 1998 to 17.42 in 2001). Decreased in 2002 to 8.44 , with a five-year average of 7.69. |
| Dividend Yield \% | Not applicable. | Not applicable. |
| Earnings / Share (c) | Generally decreasing (from 14.10 in 1998 to 2.80 in 2002). Highest value was 33.00 in 1999. Negative amounts in 2000 and 2001. | Followed an increasing trend (from 4.17 in 1998 to 19.00 in 2002). |

Table E. 2 (continued): Beige Ltd - ratio analysis

| RATIO | Beige Ltd | Control sample |
| :---: | :---: | :---: |
| Earnings Yield \% | Overall increasing trend (from $1.93 \%$ in 1998 to $46.67 \%$ in 2002). Negative value in 2000, with a five-year average of 2.46\%. | Not applicable. |
| Financial Distress | Decreasing trend over the five years under review (from 2.95 in 1998 to 0.33 in 2002). Negative values for the remaining years, with a five-year average of -3.52 . | Decreased from 1998 (1.02) to 1999 (0.11). Increased thereafter to 1.29 in 2002, with a five-year average of 0.77 . |
| IAdj Prf / Share (c) | Generally decreasing (from 11.42 in 1998 to 3.95 in 2002). Negative values in all other years. | Increasing trend (from 0.14 in 1998 to 0.44 in 2002). Single negative value calculated for 1999. |
| IAdj Ret Assets \% | Overall decreasing trend (from $19.37 \%$ in 1998 to $5.24 \%$ in 2002). Negative values calculated for 2000 and 2001, with a five-year average of -40.19\%. | Overall increasing trend (from $13.12 \%$ in 1998 to $22.07 \%$ in 2002), with a five-year average of $16.72 \%$. |
| IAdj Ret Equity \% | Overall increasing trend (from $10.82 \%$ in 1998 to $75.47 \%$ in 2002). Negative percentages calculated for the remaining years, with a five-year average of $-774.53 \%$. | Followed an overall increasing trend (from 10.52\% in 1998 to $19.77 \%$ in 2002), apart from a single negative value in 1999, with a five-year average of $8.45 \%$. |
| Interest Cover | Fluctuating. Negative values for 2000 and 2001. Highest value of 9.06 in 1998 and lowest value of 1.65 in 1999, with a five-year average of -1.47 . | Decreased from 4.01 in 1998 to 3.38 in 1999. Increased thereafter to 7.05 in 2002, with a five-year average of 4.76 . |
| Leverage Factor | Fluctuating, but generally increasing. Negative value in 1999. Highest value of 58.15 in 2001 and lowest value of 0.67 in 1998, with a five-year average of 4.75. | Fluctuated. Single negative value calculated in 1999. Highest value calculated in 2001 (1.15) and lowest value in 1998 (0.94), with a five-year average of 0.47 . |
| Lt Loans \% Tot Debt | Fluctuating, but generally decreasing (from 36.66\% in 1998 to $8.34 \%$ in 2002), with a five-year average of $19.29 \%$. | Fluctuated over the five years, with a five-year average of 29.64\%. |
| N A V / Share (c) | Overall decreasing trend (from 49.62 in 1998 to 2.57 in 2002). | Decreasing trend (from 0.14 in 1998 to a negative 0.04 in 2002). |

Table E. 2 (continued): Beige Ltd - ratio analysis

| RATIO | Beige Ltd | Control sample |
| :---: | :---: | :---: |
| Net Prf Margin \% | Overall decreasing trend (from 12.42\% in 1998 to $9.82 \%$ in 2002). Negative totals calculated for 2000, 2001 and 2002, with a five-year average of $-12.91 \%$. | Decreased from 7.70\% to a negative $12.41 \%$ in 1999. Increased consistently thereafter, with a five-year average of $5.53 \%$. |
| Oprt Prft / Employee | Not applicable. | Fluctuating totals calculated over the period, with a five-year average of R318 753.46. |
| Oprt Prft Margin \% | Overall decreasing trend (from $14.38 \%$ in 1998 to $3.14 \%$ in 2002). Negative totals calculated for 2000 and 2001, with a fiveyear average of $-8.28 \%$. | Decreased from $16.01 \%$ in 1998 to $15.89 \%$ in 1999. Increased in each year thereafter to $18.92 \%$ in 2002, with a five-year average of $17.28 \%$. |
| Price / IAdj Prf | Followed a declining trend (from 46.62 in 1998 to 4.22 in 2002), with a five-year average of 22.62. | Not applicable. |
| Price / Book Value | Fluctuating, but overall declining (from 6.95 in 1998 to 1.20 in 2002), with a five-year average of 4.43 . | Not applicable. |
| Price / Csh Flow | Fluctuating, but overall declining (from 55.40 in 1998 to 1.34 in 2002), with a five-year average of 12.44 . | Not applicable. |
| Price / Earnings | Fluctuating, but overall declining (from 51.91 in 1998 to 2.14 in 2002), with a five-year average of 15.49 . | Not applicable. |
| Price / N A V | Declining trend from 14.75 in 1998 to 2.34 in 2002, with a fiveyear average of 7.22 . | Not applicable. |
| Price / Share (c) | Followed a decreasing trend (from 732.00 in 1998 to 6.00 in 2002). | Not applicable. |
| Quick Ratio | Overall decreasing trend, with a five-year average of 1.11. | Fluctuated over the five years, with a five-year average of 0.94 . |
| Ret Ext Invest \% | Not applicable. | Increased from 2.44\% in 1998 to 4.04\% in 2000. Decreased thereafter to 2.70 in 2002, with a five-year average of $3.28 \%$. |

Table E. 2 (continued): Beige Ltd - ratio analysis

| RATIO | Beige Ltd | Control sample |
| :---: | :---: | :---: |
| Retention Rate | $100 \%$ of earnings were retained in all years considered. | Fluctuated over the period with 100\% retained in 1999 and 2001, with a five-year average of 92.98\%. |
| Return on Assets \% | Overall decreasing trend (from $19.46 \%$ in 1998 to $5.65 \%$ in 2002). Negative totals calculated for 2000 and 2001, with a fiveyear average of $-40.05 \%$. | Increasing trend (from 13.99\% in 1998 to $24.01 \%$ in 2002), with a five-year average of $17.80 \%$. |
| Return on Equity \% | Overall increasing, apart from negative percentages calculated for 1999, 2000 and 2001. Increased from $10.87 \%$ in 1998 to $81.34 \%$ in 2002, with a fiveyear average of -803.74\%. | General increasing trend (from $13.20 \%$ in 1998 to $23.67 \%$ in 2002), apart from a negative value in 1999, with a five-year average of $10.77 \%$. |
| Share Splt Factor | Not applicable. | Not applicable. |
| Sustain Growth \% | Negative values for all years, except 2002, for which 76.67\% was calculated, with a five-year average of $-1225.68 \%$. | Fluctuated over the period, with a five-year average of $11.21 \%$. |
| Tot Assets / TOver | Fluctuating. Increased from 1.14 in 1998 to 7.18 in 2000). Decreased thereafter to 1.54 in 2002, with a five-year average of 2.95. | Decreased from 0.85 in 1998 to 0.81 in 1999. Increased consistently thereafter to 1.19 in 2002, with a five-year average of 0.96 . |
| Tot Debt / Csh Flow | Negative totals for 1999, 2000 and 2001. Overall increase (from 2.36 in 1998 to 5.43 in 2002), with a five-year average of 0.09 . | Decreased to a negative value in 1999. Increased to 0.75 in 2000, decreasing thereafter to 0.46 in 2002, with a five-year average of 0.26 . |
| Turnover / Employee | Not applicable. | Fluctuated over the period, with a five-year average of R1 880068.70. |

Table E.3: JCI Ltd - horizontal and vertical analyses

| BALANCE SHEET | JCI Ltd | Control sample |
| :---: | :---: | :---: |
| 1 Ord Shareholders' Interest | Decreased from 1999 to 2002, with a significant increase of $215 \%$ in 2003 - this represented a decreasing portion of capital employed (from 76\% in 1999 to $16 \%$ in 2002). Increased to 42\% of capital employed in 2003. | Increased in 2000, 2001 and 2002. Decreased in 2003. This represented a decreasing percentage of capital employed (from 69\% in 1999 to $55 \%$ in 2003). |
| 2 Ord Share Capital | Minimal increases from 1999 to 2002. Significant increase in 2003 (146\%). This represented $1 \%$ of capital employed. | Increased in 2000, 2001 and 2002. Decreased in 2003. This represented a stable $4 \%$ of capital employed over the period. |
| 3 Share Premium | Insignificantly small increases from 1999 to 2002. Somewhat larger increase in 2003. This represented a fluctuating portion of capital employed (an average of $81 \%$ ), the largest being in 2001 (103\%). | Increased in 2000 and 2001. Decreased in 2002 and 2003. This represented a decreasing portion of capital employed (from $15 \%$ in 1999 to $8 \%$ in 2003) |
| 4 Non-distrib Reserves | Increased by small percentages from 1999 to 2002, decreasing in 2003. This represented a fluctuating portion of capital employed (an average of 18\%), the largest being in 2001 (25\%). | Decreased in 2000 and 2003. Increased in the remaining years. This represented a decreasing percentage of capital employed (from 12\% in 1999 to $4 \%$ in 2003). |
| 5 Distrib Reserves | Negative values reported for the entire period. Declined further from 1999 to 2002, with a small improvement in 2003. | Increased in all years under review. This represented a stable average of $38 \%$ of capital employed. |
| 6 Adj Mkt/dir Val in Inv. | Negative value reported in 1999, which improved significantly by $115 \%$, to a positive value in 2000. Value declined significantly by $339 \%$ to a negative value again in 2001. Improved significantly (832\%) to a positive value in 2002 with a further increase in 2003. This represented a fluctuating portion of capital employed. | Decreased by a significant $131 \%$ to a negative value in 2000. Increased significantly in 2001 (419\%) to a positive value. This represented an insignificant portion of capital employed. |

Table E. 3 (continued): JCI Ltd - horizontal and vertical analyses

| BALANCE SHEET | JCI Ltd | Control sample |
| :---: | :---: | :---: |
| 7 Ord Sharehldrs aft Adj. | Increased in 2000, decreasing again in 2001. Increased in 2002 and 2003, most significantly by $144 \%$ in 2002. This represented mostly an increasing portion of capital employed with a single decrease in the percentage in 2001 (overall movement from $54 \%$ in 1999 to $83 \%$ in 2003). | Increased from 1999 to 2002. Decreased in 2003. This represented a decreasing percentage of capital employed (from 70\% in 1999 to $55 \%$ in 2003). |
| 8 Preference Shares | None. | Remained the same in 2000. Increased in 2001. Decreased in 2002. Increased significantly by $288 \%$ in 2003. This represented an insignificant portion of capital employed. |
| 9 Irredeemable | None. | Remained the same throughout the period. This represented an insignificant percentage of capital employed. |
| 10 Redeemable | None. | None. |
| 11 Convertible | None. | Remained stable in 2000. Increased in 2001. No value reported for 2002. Small value for 2003. This represented an insignificant percentage of capital employed. |
| 12 Outside Shareholders' Int. | Increased by insignificant amounts from 1999 to 2001. Decreased insignificantly in 2002 and by $100 \%$ to almost zero in 2003. This represented a fluctuating portion of capital employed (an average of $36 \%$ ) with a high of $58 \%$ in 2001 and a low of almost 0\% in 2003. | Increased in all years, except for a decrease in 2002. This represented a decreasing percentage of capital employed (from 9\% in 1999 to $6 \%$ in 2003). |
| 13 Total Shareholders' Int. | Mostly increasing with a single decrease in 2001. This represented a decreasing portion of capital employed (from $99 \%$ in 1999 to $83 \%$ in 2003). | Increased from 1999 to 2002. Decreased in 2003. This represented a decreasing portion of capital employed (from $79 \%$ in 1999 to $61 \%$ in 2003). |

Table E. 3 (continued): JCI Ltd - horizontal and vertical analyses

| BALANCE SHEET | JCI Ltd | Control sample |
| :---: | :---: | :---: |
| 14 Deferred Tax | None. | Increased in all years, but most significantly in 2002 (228\%). This represented an increasing percentage of capital employed (from 3\% in 1999 to $8 \%$ in 2003). |
| 15 Other | None. | Increased in all years, but most significantly in 2001 (203\%). This represented a fluctuating portion of capital employed, but not deviating far from the average of $8 \%$ (highest percentage of $11 \%$ in 2001 and a lowest percentage of $6 \%$ in 1999 and 2000). |
| 16 Long-Term Liabilities | Decreased in 2000. Increase significantly in 2001 ( $837 \%$ ), 2002 (974\%) and 2003 (276\%). This represented an increasing portion of capital employed (from $1 \%$ in 1999 to $17 \%$ in 2003). | Increased in 2000, 2001 and 2002, but most significantly by 111\% in 2001. Decreased in 2003. This represented an increasing percentage of capital employed, from 12\% in 1999 to 21\% in 2003. |
| 17 Convertible Debentures | None. | Increased in 2000. No value reported in 2001. Significantly higher values in 2002 and 2003. This represented an insignificant percentage of capital employed. |
| 18 Dir/sharehldrs Loans | None. | Decreased in 2000 and 2002. Increased in 2001 and 2003. This represented an insignificant percentage of capital employed. |
| 19 Non-Interest-Bearing | Small and decreasing values from 1999 to 2001. No value reported in 2002. Significantly larger amount reported in 2003. This represented an insignificant portion of capital employed in all the years. | Decreased in 2000 and 2003. Significant increases of 5031\% and $148 \%$ for 2001 and 2002 respectively. This represented an insignificant percentage of capital employed. |
| 20 Interest-Bearing | Decreased in 2000. Increased significantly in 2001 ( $926 \%$ ), 2002 (982\%) and 2003 (275\%). This represented an increasing portion of capital employed (from $1 \%$ in 1999 to $17 \%$ in 2003). | Increased in 2000, 2001 and 2002, but most significantly by 109\% in 2001. Decreased in 2003. This represented an increasing percentage of capital employed, from 12\% in 1999 to $19 \%$ in 2001 where it remained to 2003. |

Table E. 3 (continued): JCI Ltd - horizontal and vertical analyses

| BALANCE SHEET | JCI Ltd | Control sample |
| :---: | :---: | :---: |
| 21 Capital Employed | Generally an increasing trend with a single decrease in 2001. | Increased in 2000, 2001 and 2002. Decreased in 2003 only. |
| 22 Total Liabilities | Decreased in 2000. Increased in 2001 and 2002, decreasing again in 2003. This represented a generally decreasing portion of capital employed (from 111\% in 1999 to $54 \%$ in 2003), apart from an increase to $132 \%$ of capital employed in 2001. | Increased in 2000, 2001 and 2002. Decreased in 2003. This represented an overall increasing percentage of capital employed (from 48\% in 1999 to $68 \%$ in 2003). |
| 23 Fixed Assets | Increased in all years, most significantly in 2001 (292\%) and 2002 (184\%). This represented an increasing portion of capital employed (from 0\% in 1999 to $5 \%$ in 2003). | Increased in 2000, 2001 and 2002, but most significantly by 124\% in 2001. Decreased in 2003. This represented an increasing portion of capital employed, from 22\% in 1999 to $42 \%$ in 2003. |
| 24 Mining Assets | Decreased in 2000 and 2001, increasing again in 2002 and 2003. This represented an insignificant portion of capital employed. | Increased consistently in all years. This represented a portion of capital employed consistently close to the average of $33 \%$ of capital employed. |
| 25 Intangible Assets | Decreased from 1999 to 2002, with a single increase in 2003 only. This represented a decreasing portion of capital employed (from 19\% in 1999 to $4 \%$ in 2003). | Increased steadily from 1999 to 2001. Decreased in 2002 and 2003. This represented a fluctuating portion of capital employed, staying close to the average of $5 \%$. |
| 26 Goodwill | Decreased from 1999 to 2002, increasing only in 2003. This represented a decreasing portion of capital employed (from $15 \%$ in 1999 to $4 \%$ in 2003). | Increased in 2000 and 2001. Decreased in 2002 and 2003. This represented a fluctuating portion of capital employed, staying close to the average of $5 \%$. |
| 27 Patents \& Trademarks | None. | No values reported for 1999 or 2000. Low values in 2001 and 2002, increasing significantly (3059\%) in 2003. This represented an insignificant portion of capital employed. |
| 28 Cost of Control | None. | None. |

Table E. 3 (continued): JCI Ltd - horizontal and vertical analyses

| BALANCE SHEET | JCI Ltd | Control sample |
| :---: | :---: | :---: |
| 29 Other | Decreased in 2000 and 2001. Remained the same in 2002, but increased significantly by $638 \%$ in 2003. This represented a decreasing portion of capital employed (from 3\% in 1999 to $1 \%$ in 2003). | Increased in 2000. Decreased in all other years. This represented an insignificant percentage of capital employed. |
| 30 Non-Current Assets | None. | Increased in all years. Significant increases of $144 \%$ and $665 \%$ in 2000 and 2001 respectively. This represented an increasing portion of capital employed, from 0\% in 1999 to 4\% in 2003. |
| 31 Investments \& Loans | Decreased in 2000 and 2003. Insignificantly small increases occurred in 2001 and 2002. This represented a generally decreasing portion of capital employed (from 139\% in 1999 to $68 \%$ in 2003), apart from an increase to $152 \%$ of capital employed in 2001. | Increased in 2000, 2001 and 2002 with one decrease in 2003. This represented a decreasing percentage of capital employed (from $23 \%$ in 1999 to $14 \%$ in 2003). |
| 32 Inv at Cost/Market Val | Decreased in most years, with a single increase in 2001 only. This represented a generally decreasing portion of capital employed (from 133\% in 1999 to $53 \%$ in 2003), apart from an increase to $147 \%$ of capital employed in 2001. | Increases in 2000, 2001 and 2002. Single decrease in 2003. This represented a decreasing percentage of capital employed from $21 \%$ in 1999 to $12 \%$ in 2003. |
| 33 Long-Term Loans | Decreased in 2000 and 2001. Increased in 2002 and 2003, most significantly by $356 \%$ in 2002. This represented an increasing portion of capital employed (from 5\% in 1999 to $15 \%$ in 2003). | Increased in 2000, 2001 and 2002. Single decrease in 2003. This represented a consistent $2 \%$ of capital employed. |
| 34 Current Assets | Decreased in 2000 and 2001, increasing in 2002 and 2003. This represented a consistent average $21 \%$ of capital employed. | Increased in 2000 and 2001. Decreased thereafter in 2002 and 2003. This represented a fluctuating portion of capital employed, but remained close to the average of $30 \%$. |

Table E. 3 (continued): JCI Ltd - horizontal and vertical analyses

| BALANCE SHEET | JCI Ltd | Control sample |
| :---: | :---: | :---: |
| 35 Inventory | Increased in 2000, decreasing in 2001. Increased significantly by 195\% in 2002, decreasing again in 2003. This represented an increasing portion of capital employed (from 2\% in 1999 to $4 \%$ in 2003). | Increased in all years. This represented a stable 7\% of capital employed over the period. |
| 36 Debtors | Decreased in all years, except for a single increase in 2002. This represented a decreasing portion of capital employed, from $18 \%$ in 1999 to 2\% in 2003. | Increased from 1999 to 2002. Decreased in 2003. This represented mostly a decreasing percentage of capital employed after an increase to $9 \%$ of capital employed in 2000. |
| 37 Cash \& Near Cash | Decreased in 2000 and 2002, increasing in 2001 and 2003. This represented mostly a decreasing portion of capital employed (from 5\% in 1999 to $2 \%$ in 2003), apart from an increase to $6 \%$ of capital employed in 2001 | Decreased in most years, with the only increase occurring in 2001. This represented a decreasing percentage of capital employed from 14\% in 1999 to 6\% in 2003. |
| 38 Dividends | None. | None. |
| 39 Tax | No changes occurred in 2000 or 2003. Decreases in 2001 and 2002. This represented an insignificant portion of capital employed. | Decreased in all years, apart from a single increase in 2001. This represented an insignificant percentage of capital employed. |
| 40 Other | Increased in all years, but most significantly in 2000 (161\%). <br> This represented an increasing portion of capital employed (from $2 \%$ in 1999 to $11 \%$ in 2003). | Significant increase of $293 \%$ in 2000. Increased further in 2001 with decreases in all years thereafter. This represented a decreasing percentage of capital employed, after increasing to 9\% of capital employed in 2000, to 5\% in 2003. |
| 41 Current Liabilities | Decreased in 2000 and 2003. Increased in 2001 and 2002. This represented a fluctuating portion of capital employed (an average of $57 \%$ ), with a highest percentage of $73 \%$ in 2001 and decreasing to a lowest percentage of $37 \%$ in 2003. | Increased in 2000 and 2001, but most significantly in 2000 (103\%). Decreased in 2002 and 2003. This represented a decreasing portion of capital employed, after increasing to $30 \%$ of capital employed in 2000, to $24 \%$ in 2003. |

Table E. 3 (continued): JCI Ltd - horizontal and vertical analyses

| BALANCE SHEET | JCI Ltd | Control sample |
| :---: | :---: | :---: |
| 42 Creditors | Increased in 2000. Decreased in 2001 and increased again in 2002 and 2003. Significant increase of $143 \%$ in 2003. This represented a fluctuating portion of capital employed (an average of $9 \%$ ) by $13 \%$ in 1999 decreasing to $5 \%$ in 2002 and increasing again to $10 \%$ in 2003. | Increased in all years, except for a single insignificant decrease in 2002. This represented an average of $5 \%$ of capital employed over the period. |
| 43 Dividends | None. | Increased in 2000 and 2001. Decreased in 2002 and 2003. This represented an average of $3 \%$ of capital employed. |
| 44 Tax | Increased in all years after a single decrease in 2000. Most significant increased occurred in 2001 (489\%). This represented an insignificant portion of capital employed. | Increased in 2000, 2001 and 2002, with the most significant increase in 2000 (129\%). Decreased in 2003. This represented an average of $3 \%$ of capital employed. |
| 45 Interest-Bearing | Decreased in 2000 and 2003, increasing in the remaining years. This represented a fluctuating portion of capital employed with a highest percentage of $66 \%$ in 2001 and a lowest percentage of $27 \%$ in 2003. | Increased in 2000 and 2001, but most significantly in 2000 (229\%). Decreased in 2002 and remained the same in 2003. This represented a fluctuating portion of capital employed (an average of $9 \%$ ) with a highest percentage of $12 \%$ (2001) and a lowest of 4\% (1999). |
| 46 Non-Interest-Bearing | None. | Increased in 2000, 2001 and 2002. Single decrease in 2003. This represented an average of $5 \%$ of capital employed. |
| 47 Net Current Assets | Negative values recorded in all years considered. Values declined from 2000, to the lowest value in 2002, improving thereafter. | Decreased in 2000, 2001 and 2002. Increased in 2003 only. This represented a decreasing percentage of capital employed, from $12 \%$ in 1999 to $2 \%$ in 2003. |

Table E. 3 (continued): JCI Ltd - horizontal and vertical analyses

| BALANCE SHEET | JCI Ltd | Control sample |
| :---: | :---: | :---: |
| 48 Adj Mkt/dir Val in Inv. | Negative value reported in 1999, which improved significantly by $115 \%$ to a positive value in 2000. Value declined significantly by $339 \%$ to a negative value in 2001. Improved significantly (832\%) to a positive value in 2002 with a further increase in 2003. This represented a fluctuating portion of capital employed. | Decreased by a significant $131 \%$ to a negative value in 2000. Increased significantly in 2001 (419\%) to a positive value. This represented an insignificant portion of capital employed. |
| 49 Employment of Capital | Generally an increasing trend with a single decrease in 2001. | Increased in 2000, 2001 and 2002. Decreased in 2003 only. |
| 50 Total Assets | Decreased in 2000 and 2003. Increased in the remaining years. This represented a fluctuating portion of capital employed (an average of 136\%) with a highest percentage of $175 \%$ in 2001 and a lowest percentage of $92 \%$ in 2003. | Increased in all years, apart from a single decrease in 2003. This represented a fluctuating portion of capital employed, but not deviating far from the average of $120 \%$. |
| INCOME STATEMENT | JCI Ltd | Control sample |
| 60 Turnover | Increased from 1999 to 2001. Decreased in 2002. Significant 195\% increase in 2003. | Increased in 2000 and 2001 (100\%). Decreased in 2002 and 2003. |
| 61 \% Change in Turnover | None reported. | Decreased significantly (171\%) to a negative value in 2000. Declined further in 2001. Increased significantly (473\%) to a positive value in 2002, decreasing again in 2003. This represented an insignificant percentage of turnover. |
| 62 Investment Income | Increased in 2000 and decreased in 2001. There was a significant increase of $317 \%$ in 2002. No value reported in 2003. This represented a fluctuating portion of turnover (an average of $4 \%$ ). | Increased in 2000. Decreased in 2001 and 2002. Increased significantly by $181 \%$ in 2003. This represented an average of $3 \%$ of turnover. |

Table E. 3 (continued): JCI Ltd - horizontal and vertical analyses

| INCOME STATEMENT | JCI Ltd | Control sample |
| :---: | :---: | :---: |
| 63 Operating Profit | Decreased significantly by $380 \%$ in 2000 to a negative value. Improved in 2001, but declined again in 2002. Improved significantly by $256 \%$ to a positive value in 2003. | Increased significantly in 2000 (124\%) and 2001 (114\%). Decreased thereafter. This represented an increasing percentage of turnover from $17 \%$ in 1999 to $27 \%$ in 2001. This represented a decreasing percentage of turnover thereafter to $17 \%$. |
| 64 Interest Received | Decreased in 2000 and 2003 with increases in 2001 and 2002. This represented a fluctuating percentage of turnover (an average of $26 \%$ ), with a highest percentage of $53 \%$ of turnover in 1999, which decreased to a lowest percentage of $1 \%$ in 2003. | Increased in each year reviewed. This represented an average of $3 \%$ of turnover. |
| 65 Gross Income | Decreased significantly by $257 \%$ in 2000 to a negative value. Improved in 2001 and declined again in 2002. Improved by a significant $285 \%$ to a positive value in 2003. | Increased significantly by 106\% in 2000 and $100 \%$ in 2001. Decreased thereafter. This represented a decreasing percentage of turnover, after increasing to $31 \%$ of turnover in 2000, to $18 \%$ in 2003. |
| 66 Interest \& Fin Chngs(-ve) | Decreased in all years, apart from a single increase in 2002. This represented a fluctuating percentage of turnover (an average of $110 \%$ ) with a highest percentage of $180 \%$ in 2002 and a lowest percentage of $52 \%$ in 2003. | Increased in 2000 and 2001. Decreased thereafter. This represented an average of $3 \%$ of turnover. |
| 67 Taxation (-ve) | Decreased in 2000 and 2002. Increased in 2001 and 2003 with a most significant increase of $386 \%$ in 2001. This represented a fluctuating percentage of turnover (an average of 4\%) with a highest percentage of $14 \%$ in 2001 and a lowest percentage of almost 0\% in 2002 and 2003. | Increased significantly by $173 \%$ in 2000 and $157 \%$ in 2001. Decreased thereafter. This represented a fluctuating percentage of turnover, but remained around the average of 6\%. |

Table E. 3 (continued): JCI Ltd - horizontal and vertical analyses

| INCOME STATEMENT | JCI Ltd | Control sample |
| :---: | :---: | :---: |
| 68 Current (-ve) | Decreased in 2000 and 2002. Increased in 2001 and 2003 with a most significant increase of $547 \%$ in 2001. This represented a fluctuating percentage of turnover (an average of 4\%) with a highest percentage of $14 \%$ in 2001 and a lowest percentage of almost 0\% in 2002 and 2003. | Increased significantly by $173 \%$ in 2000 and $157 \%$ in 2001. Decreased thereafter. This represented an increasing percentage of turnover from $3 \%$ in 1999 to $7 \%$ in 2001. This represented a decreasing percentage of turnover thereafter to 4\% in 2003. |
| 69 Deferred (-ve) | Single small value reported only in 1999. This represented an insignificant percentage of the capital employed. | Increased in 2000, 2001 and 2002, but most significantly in 2001 (198\%) and in 2001 (535\%). Decreased in 2003. This represented an insignificant percentage of turnover. |
| 70 Other (-ve) | Insignificantly small and negative values reported in 1999 to 2001. Single insignificant positive value in 2000. | Increased in 2000, 2001 and 2002, but most significantly in 2000 (2494\%) and in 2001 (104\%). Decreased in 2003. This represented a stable $1 \%$ of turnover over the period. |
| 71 Profit after Int \& Tax | Decreased significantly by 1292\% to a negative value in 2000. Improved in 2001, but declined again in 2002. Significant increase of $164 \%$ to a positive value in 2003. | Increased in 2000 and 2001, most significantly in 2000 (102\%). Decreased in 2002 and 2003. This represented a decreasing percentage of turnover, after increasing to 23\% of turnover in 2000, to $11 \%$ in 2003. |
| 72 Pref. Dividends (-ve) | None. | No values recorded for 1999 and 2000. Decreasing values thereafter. This represented an insignificant percentage of turnover. |

Table E. 3 (continued): JCI Ltd - horizontal and vertical analyses

| INCOME STATEMENT | JCI Ltd | Control sample |
| :---: | :---: | :---: |
| 73 Minority Interest (-ve) | Decreased in 2000. Increased significantly by $350 \%$ in 2001. Decreased by $144 \%$ to a negative value in 2002 after which it improved in 2003, but not to a positive value. This represented a high percentage of turnover in 1999 (148\%) and in 2001 (66\%). This represented an insignificant percentage of turnover in 2003. | Increased in all years, apart from a single decrease in 2003. This represented an average of $6 \%$ of turnover. |
| 74 Associate Companies | Decreased in 2000, but increased again in 2001. Decreased significantly by 291\% to a negative value in 2002. Increased by a significant 299\% in 2003 to a positive value. This represented a high percentage of turnover in 1999 (132\%), which decreased thereafter. Ended with a percentage of 20\% in 2003. | Decreased in 2000, 2001 and 2003. Increased significantly (287\%) in 2002. This represented a fluctuating percentage of turnover, but remained close to the average of $3 \%$. |
| 75 Discontinued Operations | None. | Values reported for 1999 and 2002 only. This represented an insignificant percentage of turnover. |
| 76 Other | Negative value in 1999 which declined even further in 2000. Improved by $238 \%$ to a positive value in 2001. Decreased again in 2002 and 2003, but most significantly by $2933 \%$ to a negative value in 2003. | Decreased significantly by $615 \%$ to a negative value in 2000. Declined further by $294 \%$ in 2001. Increased significantly (139\%) to a positive value in 2002. Decreased again in 2003. |
| 77 Convertible Deb Int (-ve) | None. | None. |
| 78 Profit Attrib to Ord Shrs | Negative totals in all years, apart from 2003. Declined significantly by $6435 \%$ in 2000 , improving again in 2001. Declined again in 2002, but improved significantly by $167 \%$ in 2003. | Increased in 2000 and significantly by $555 \%$ in 2002. Decreased in 2001 and 2003. This represented a fluctuating percentage of turnover (an average of $14 \%$ ), with a high of $19 \%$ in 2002 and a low of $3 \%$ in 2001. |

Table E. 3 (continued): JCI Ltd - horizontal and vertical analyses

| INCOME STATEMENT | JCI Ltd | Control sample |
| :---: | :---: | :---: |
| 79 Extraordinary Items | None. | Positive amounts decreasing in 2000 and increasing in 2001. Decreased significantly (190\%) to a negative value in 2002, declining further in 2003. This represented an insignificant percentage of turnover. |
| 80 Bottom Line Earnings | Negative totals in all years, apart from 2003. Declined significantly by $6435 \%$ in 2000 , improving again in 2001. Declined again in 2002, but improved significantly by $167 \%$ in 2003. | Increased in 2000 and significantly by $515 \%$ in 2002. Decreased in 2001 and 2003. This represented a fluctuating percentage of turnover (an average of $14 \%$ ), with a high of $19 \%$ in 2002 and a low of $3 \%$ in 2001. |
| 81 Dividends Paid (-ve) | None. | Increased in 2000, 2001 and 2002. Decreased in 2003. This represented an average $11 \%$ of turnover. |
| 82 Ret. Earnings-current Yr | Negative totals in all years, apart from 2003. Declined significantly by $6435 \%$ in 2000 , improving again in 2001. Declined again in 2002, but improved significantly by $167 \%$ in 2003. | Decreased in 2000 and significantly by $256 \%$ to a negative value in 2001. Increased significantly by 435\% to a positive value in 2002. Decreased again in 2003. |
| 83 Trans to Res/life Funds | Negative values reported in all years. Single improvement in 2000 with values only declining in the remaining years. | Decreased in 2000 and 2002. Increased significantly by $23434 \%$ in 2001 and $35655 \%$ in 2003. This represented an insignificant percentage of turnover, apart from a percentage of turnover of $7 \%$ in 2001. |
| 84 Ret. Earnings-prior Year | Negative value recorded in all years. Values only declined further with the passing of time. | Increased in all years, except for a single decrease in 2002. This represented a decreasing percentage of turnover, from $74 \%$ in 1999 to $59 \%$ in 2003. |
| 85 Total Reserve | Negative value recorded in all years. Values only declined further with the passing of time with the exception of a single improvement in 2003. | Increased over the whole period. This represented a fluctuating percentage of turnover (average $66 \%$ ), $78 \%$ highest in 1999 and 54\% lowest in 2001. |

Table E. 3 (continued): JCI Ltd - horizontal and vertical analyses

| INCOME STATEMENT | JCI Ltd | Control sample |
| :---: | :---: | :---: |
| 86 H/L Earngs per Shr | Negative values in all years. Declines in value in all years except for a single significant $121 \%$ increase to a positive value in 2003. | Decreased in 2000 and 2003. Increased in 2001 and 2002, but most significantly by $193 \%$ in 2001. |
| 87 Dividends per Shr | None. | Decreased in all years, except for a single significant increase of $128 \%$ in 2002. |
| 88 Depreciation | Decreased in 2000 and 2001. Increased in 2002 and 2003, but most significantly by $214 \%$ in 2003. This represented a decreasing percentage of turnover (from 9\% in 1999 to 3\% in 2003). | Increased in 2000, significantly by $169 \%$ in 2001 and in 2002. Decreased in 2003. This represented an increasing percentage of turnover (from 5\% in 1999 to $8 \%$ in 2003). |
| 89 Audit Fees | Decreased in all years after a single increase in 2000. This represented a stable $2 \%$ of turnover which decreased to $1 \%$ of turnover in 2003. | Decreased in 2000. Increased in each of the remaining years. <br> This represented an average of $2 \%$ of turnover. |
| 90 Directors' Emoluments | Increased in 2000, 2001 and 2002. Most significant increases occurred in 2000 (119\%) and 2001 (169\%). Decreased in 2003 only. This represented a fluctuating percentage of turnover (an average of 6\%) with a highest percentage of $14 \%$ in 2002 and a lowest percentage of turnover of $1 \%$ in 1999. | Increased in 2000 and 2002, by the most significant increase of $417 \%$ in 2002. Decreased in 2001 and 2003. This represented an insignificant percentage of turnover. |

Table E.4: JCI Ltd - ratio analysis

| RATIO | JCI Ltd | Control sample |
| :--- | :--- | :--- |
| Accounts Rcvb/Tover | Not applicable. | Fluctuated over the five-year <br> period, with a five-year average <br> of 8.14. |
| Assets / Captal Emp | Overall decreasing trend with a <br> single increase to 1.75 in 2001, <br> with a five-year average of 1.36. | Mostly decreased over the <br> period, with a five-year average <br> of 1.21. |
| Book Val / Share (c) | Not applicable. | Increased from 1999 to 2001. <br> Decreased thereafter. |
| Cash Flw / Share (c) | Not applicable. | Increased from 1999 to 2002. <br> Decreased in 2003. |

Table E. 4 (continued): JCI Ltd - ratio analysis

| RATIO | JCI Ltd | Control sample |
| :---: | :---: | :---: |
| Cash Flow Div Cover | Not applicable. | Mostly increased over the period (from 2.44 in 1999 to 9.43 in 2003). Single decrease in 2002, with a five-year average of 6.33. |
| Cash Flow Intr Cover | Negative values in 1999, 2001 and 2002. Poor figures of below one in the remaining years, with a five-year average of -0.20. | Fluctuating values, with a fiveyear average of 5.91 . |
| Current Ratio | Fluctuated with increases only in 2000 and 2003, with a five-year average of 0.38 . | Decreased from 1999 to 2002. Increased in 2003, with a fiveyear average of 1.22. |
| Debt / Assets | Increasing trend from 0.39 in 1999 to 0.59 in 2003, with a fiveyear average of 0.47 . | Increased from 1999 to 2001. Decreased thereafter, with a five-year average of 0.36 . |
| Debt / Equity | Fluctuated over the period. Overall increasing from 0.64 in 1999 to 1.44 in 2003, with a fiveyear average of 0.97 . | Increasing trend, from 0.36 in 1999 to 0.70 in 2003, with a fiveyear average of 0.59 . |
| Dir Rem \% Pft BTax | The ratio was negative for 2000, 2001 and 2002. In 1999 and 2003, it was $4 \%$ and $3 \%$ respectively, with a five-year average of $-0.19 \%$. | Fluctuating values with a highest percentage of $3.88 \%$ in 2002 and a lowest percentage of $0.49 \%$ in 2001, with a five-year average of $1.79 \%$. |
| Dividend / Share (c) | Not applicable. | Decreased from 1999 to 2001. Increased in 2002, but decreased again in 2003. |
| Dividend Cover | Not applicable. | Fluctuating values with a high of 0.80 in 2001 and a low of 0.21 in 2000, with a five-year average of 0.52 . |
| Dividend Yield \% | Not applicable. | Not applicable. |
| Earnings / Share (c) | After having a negative value from 1999 to 2002, it improved to 5.10 in 2003. | Fluctuated widely over the period. |
| Earnings Yield \% | Not applicable. | Not applicable. |
| Financial Distress | Not applicable. | High values for financial distress. Increased from 1999 to 2001. Decreased thereafter. |
| IAdj Prf / Share (c) | Not applicable. | Fluctuated over the period with a high of 0.88 in 2001 and a low of 7.33 in 2002. |

Table E. 4 (continued): JCI Ltd - ratio analysis

| RATIO | JCI Ltd | Control sample |
| :---: | :---: | :---: |
| IAdj Ret Assets \% | The ratio was negative from 2000 to 2002, but improved to almost $20 \%$ in 2003 , with a fiveyear average of $1.07 \%$. | Increased from 11.22\% in 1999 to $16.83 \%$ in 2001. Decreased thereafter to $9.23 \%$ in 2003, with a five-year average of $12.69 \%$. |
| IAdj Ret Equity \% | The ratio was negative from 1999 to 2002, but improved to $24 \%$ in 2003, with a five-year average of $-34.95 \%$. | Decreased from $9.73 \%$ in 1999 to $1.58 \%$ in 2001. Increased thereafter to $11.88 \%$ in 2003, with a five-year average of 8.71\%. |
| Interest Cover | The ratio was negative from 2000 to 2002, but improved to 2.71 in 2003, with a five-year average of -0.17 . | Increased from 5.35 in 1999 to 8.92 in 2001. Decreased thereafter to 6.06 in 2003, with a five-year average of 7.04 . |
| Leverage Factor | The leverage factor increased from a negative 0.08 in 1999 to 13.23 in 2002. Decreased in 2003 to 1.41 , with a five-year average of 4.97. | Decreased from 1.21 in 1999 to 0.19 in 2001. Increased thereafter to 2.18 in 2003, with a five-year average of 1.23. |
| Lt Loans \% Tot Debt | Overall increasing trend after a single decrease in 2000. Increased from $1.31 \%$ in 1999 to $31.50 \%$ in 2003, with a five-year average of $8.36 \%$. | Fluctuated over the period. Overall increasing trend from $39.99 \%$ in 1999 to $46.79 \%$ in 2003, with a five-year average of 40.92\% |
| N A V / Share (c) | Not applicable. | Fluctuated over the period. |
| Net Prf Margin \% | The ratio was negative from 1999 to 2002, but improved to $89.75 \%$ in 2003, with a five-year average of -185.17\%. | Decreased from $16.71 \%$ in 1999 to $2.85 \%$ in 2001. Increased in 2002 to $19.44 \%$, and decreased thereafter to $17.69 \%$ in 2003, with a five-year average of 13.59\%. |
| Oprt Prft / Employee | The ratio was negative from 2000 to 2002. It increased to R2 529 in 2003. | Increasing trend from 1999 to 2001. Decreased thereafter. |
| Oprt Prft Margin \% | The ratio was negative from 2000 to 2002, but improved to $138 \%$ in 2003, with a five-year average of -84.78\%. | Increasing tend from $17.09 \%$ in 1999 to $27.38 \%$ in 2001. <br> Decreased thereafter to $16.58 \%$ in 2003, with a five-year average of $21.33 \%$. |
| Price / IAdj Prf | Not applicable. | Not applicable. |
| Price / Book Value | Not applicable. | Not applicable. |
| Price / Csh Flow | Not applicable. | Not applicable. |
| Price / Earnings | Not applicable. | Not applicable. |
| Price / N A V | Not applicable. | Not applicable. |
| Price / Share (c) | Not applicable. | Not applicable. |

Table E. 4 (continued): JCI Ltd - ratio analysis

| RATIO | JCI Ltd | Control sample |
| :---: | :---: | :---: |
| Quick Ratio | Decreased from 1999 to 2002, but increased in 2003, with a five-year average of 0.32. | Decreased from 1.27 in 1999 to 0.79 in 2003, with a five-year average of 0.93 . |
| Ret Ext Invest \% | Fluctuated. Highest percentage of $2.95 \%$ in 1999 and a lowest percentage of $0.13 \%$ in 2003, with a five-year average of 1.48\%. | Fluctuated with a highest percentage of $12.41 \%$ in 2000 and a lowest percentage of $2.11 \%$ in 2002, with a five-year average of $7.55 \%$. |
| Retention Rate | All earnings were retained. | Overall increasing trend, from $56.64 \%$ in 1999 to $67.82 \%$ in 2003. Negative value in 2002, with a five-year average of 20.54\%. |
| Return on Assets \% | Negative values in 2000, 2001 and 2002. Lowest positive percentage of $11 \%$ in and a highest percentage of $20 \%$ in 2003, with a five-year average of 1.07\%. | Increased from 1999 (9.43\%) to 2001 (17.78\%). Decreased thereafter to $8.24 \%$ in 2003, with a five-year average of $12.51 \%$. |
| Return on Equity \% | Negative values from 1999 to 2002. Increased to a positive $24 \%$ in 2003, with a five-year average of $-34.95 \%$. | Decreased from 11.42\% in 1999 to $3.34 \%$ in 2001. Increased to 20.05\% in 2002, decreased thereafter to $17.98 \%$, with a fiveyear average of $12.55 \%$. |
| Share Splt Factor | Decreased from 1999 to 2000. Thereafter no values for 2001 or 2002. High value of 96503 in 2003, with a five-year average of 37468.67. | \#N/A*. |
| Sustain Growth \% | Not applicable. | Fluctuated, with a five-year average of $4.85 \%$. |
| Tot Assets / TOver | Not applicable. | Increased from 0.42 in 1999 to 0.58 in 2001. Decreased thereafter to 0.47 in 2003, with a five-year average of 0.49. |
| Tot Debt / Csh Flow | Negative values calculated for all years. | Overall decreasing from 5.49 in 1999 to 2.91 in 2003, with a few minor fluctuations over the period, with a five-year average of 4.07. |
| Turnover / Employee | Mostly low values. The highest values occurred in 2001 and 2003. | Increased overall. |

Table E.5: Macmed Ltd - horizontal and vertical analyses

| BALANCE SHEET | Macmed Ltd | Control sample |
| :---: | :---: | :---: |
| 1 Ord Shareholders' Interest | Increased in each of the five years, with the most significant increases in 1997 (212\%) and 1998 (139\%). This represented a consistent portion of capital employed (the average was $86 \%)$. | Increased in all years, with a significant increase of $336 \%$ in 1997. This represented a fluctuating portion of capital employed (the average was $64 \%$ ), with a highest percentage of $70 \%$ in 1998 and a lowest percentage of $57 \%$ in 1995. |
| 2 Ord Share Capital | Increased in each of the five years. This represented a decreasing amount of capital employed (from 12\% in 1995 to $3 \%$ in 1999) | Increased in all years. This represented an overall decreasing portion of capital employed (from 7\% in 1995 to $2 \%$ in 1997 and 1998, increasing to $3 \%$ in 1999). |
| 3 Share Premium | Decreased in 1996. Increased in each year thereafter. This represented a fluctuating portion of capital employed with a highest percentage of $68 \%$ in 1997 and a lowest percentage of $38 \%$ in 1996. | Increased in all years, with the most significant increase in 1997 (579\%). This represented a fluctuating, but mostly increasing portion of capital employed (from $30 \%$ in 1995 to $52 \%$ in 1998, decreasing to $41 \%$ in 1999). |
| 4 Non-distrib Reserves | Increased in all years except for a decrease in 1998. Most significant increases were $759 \%$ in 1997 and $129 \%$ in 1999. This represented an average of $1 \%$ of capital employed. | Increased in 1995 and 1996. Decreased in 1997. Increased significantly in 1999 by $2060 \%$. This represented an average of $2 \%$ of capital employed, not deviating far from the average, apart from representing $6 \%$ of capital employed in 1999. |
| 5 Distrib Reserves | Increased in all years, with the most significant increase of $175 \%$ occurring in 1998. This represented a fluctuating portion of capital employed over the period (the average was 22\%) with a highest percentage of $33 \%$ in 1996 and a lowest percentage of $16 \%$ in 1997. | Increased consistently, apart from a single significant increase of $149 \%$ in 1998 . This represented an increasing portion of capital employed from 1995 (18\%) to 1996 (22\%). Decreased to $7 \%$ of capital employed in 1997, which increased again to $18 \%$ of capital employed in 1999. |

Table E. 5 (continued): Macmed Ltd - horizontal and vertical analyses

| BALANCE SHEET | Macmed Ltd | Control sample |
| :---: | :---: | :---: |
| 6 Adj Mkt/dir Val in Inv. | Single value reported in 1999 only. This represented an insignificant portion of capital employed. | Increased from 1995 to 1997. No value reported in 1998. Value reported in 1999 higher than the value reported in 1997. This represented a fluctuating portion of capital employed (the average was $5 \%$ ), but decreasing overall from 8\% in 1995 to 2\% in 1999. |
| 7 Ord Sharehldrs aft Adj. | Increased in each year, with the largest increases in 1997 (212\%) and 1998 ( $139 \%$ ). This represented a consistent portion of capital employed, not deviating far from the average of 86\%. | Increased in all five years, the most significant being by $296 \%$ in 1997. This represented an increasing portion of capital employed, from $75 \%$ in 1995 to $75 \%$ in 1996. Decreased to $60 \%$ of capital employed in 1997, but increased again to 70\% in 1998 and 1999. |
| 8 Preference Shares | No value reported in 1995. Increased significantly in 1997 by $448 \%$. Decreased in each year thereafter. This represented an insignificant portion of capital employed. | Values reported in 1997 and 1998 only. Decreased from one year to the next. This represented $1 \%$ of capital employed. |
| 9 Irredeemable | None. | None. |
| 10 Redeemable | None. | Values reported in 1997 and 1998 only, decreasing from one year to the next. This represented $1 \%$ of capital employed. |
| 11 Convertible | No value reported in 1995. Increased significantly in 1997 by $448 \%$. Decreased in each year thereafter. This represented an insignificant portion of capital employed. | None. |

Table E. 5 (continued): Macmed Ltd - horizontal and vertical analyses

| BALANCE SHEET | Macmed Ltd | Control sample |
| :---: | :---: | :---: |
| 12 Outside Shareholders' Int. | Increased in each year, apart from 1997, when no change occurred. Most significant increases occurred in 1996 (100\%) and in 1998 (598\%). This represented a fluctuating percentage of capital employed (an average of $11 \%$ ). | Decreased in 1996 and 1998. Increased in the other years, but most significantly by $1402 \%$ in 1997. This represented a fluctuating portion of capital employed with a decrease from $7 \%$ in 1995 to $6 \%$ in 1996, an increase to $17 \%$ in 1997 and a final decrease to $8 \%$ in both 1998 and 1999. |
| 13 Total Shareholders' Int. | Increased in each of the five years under review. The most significant increases occurred in 1997 (184\%) and 1998 (184\%). This represented a consistent average $98 \%$ of capital employed. | Increased in all years, most significantly in 1997 (378\%). This represented a fluctuating portion of capital employed, increasing from $71 \%$ in 1995 to $81 \%$ in 1996 and decreasing to $78 \%$ for 1997 through to 1999. |
| 14 Deferred Tax | None. | Increased from 1995 to 1996. No value reported for 1997. Increased from 1998 to 1999. This represented an insignificant portion of capital employed. |
| 15 Other | None. | None. |
| 16 Long-Term Liabilities | Increased in all years, with the largest increase of $140 \%$ in 1999. This represented a fluctuating percentage of capital employed (the average was $2 \%$ ). | Decreased in 1996. Increased in the remaining years, with a significant increase of $474 \%$ in 1997. This represented $28 \%$ of capital employed in 1995, which declined to $19 \%$ in 1996, and increased thereafter to a consistent $22 \%$ of capital employed for the rest of the period. |
| 17 Convertible Debentures | None. | Decreased in all years. No value reported in 1999. This represented a decreasing percentage of capital employed (from 28\% in 1995 to $17 \%$ in 1996 and $2 \%$ in 1998). |
| 18 Dir/sharehldrs Loans | None. | None. |

Table E. 5 (continued): Macmed Ltd - horizontal and vertical analyses

| BALANCE SHEET | Macmed Ltd | Control sample |
| :---: | :---: | :---: |
| 19 Non-Interest-Bearing | Values reported in 1997 and 1998 only, increasing between the two years. This represented 2\% of capital employed in 1997 and $1 \%$ of capital employed in 1998. | None. |
| 20 Interest-Bearing | Increased from 1995 to 1996. No value reported for 1997. <br> Significant increase of $1745 \%$ from 1998 to 1999. This represented a fluctuating portion of capital employed (the average was 2\%). | Increased in all years, but most significantly by $400 \%$ in 1996 and $5969 \%$ in 1997. This represented an increasing portion of capital employed, from $0 \%$ in 1995 to $19 \%$ in 1997 and then to $22 \%$ in 1999. |
| 21 Capital Employed | Increased in all five years under review. The most significant increases were in 1997 (179\%) and 1998 (158\%). | Increased in all years, but most significantly by $393 \%$ in 1997. |
| 22 Total Liabilities | Increased in all five years under review, with the most significant increases in 1997 and 1998 ( $105 \%$ and $133 \%$ respectively). This represented an overall decreasing portion of capital employed over the period (from $98 \%$ in 1995 to $68 \%$ in 1999). | Increased in all years, the most significant being 430\% in 1997. This represented a fluctuating, but overall increasing percentage of capital employed (from $81 \%$ in 1995 to $67 \%$ in 1996, to $72 \%$ in 1997 and 1998 and finally to $100 \%$ in 1999). |
| 23 Fixed Assets | Increased consistently in most years, except for a significant $335 \%$ increase in 1998. This represented a fluctuating portion of capital employed, but remained close to the average of 9\%. | Increased in all years, but most significantly in 1997 by $660 \%$. This represented a fluctuating, but overall increasing portion of capital employed, decreasing from 64\% in 1995 to $57 \%$ in 1996 and thereafter consistently increasing to $92 \%$ in 1999. |
| 24 Mining Assets | None. | None. |
| 25 Intangible Assets | Single value reported for 1999 only. This represented an insignificant portion of capital employed. | Increased in 1995 and 1996. Decreased in 1997. Increased significantly by 4319\% in 1999. This represented a fluctuating portion of capital employed (the average was $11 \%$ ) with a highest percentage of $20 \%$ in 1996 and a lowest percentage of almost zero in 1998. |

Table E. 5 (continued): Macmed Ltd - horizontal and vertical analyses

| BALANCE SHEET | Macmed Ltd | Control sample |
| :---: | :---: | :---: |
| 26 Goodwill | None. | The same values were reported in 1995 and 1997, with a higher value reported in 1999. No values reported in 1996 or 1998. This represented $10 \%$ of capital employed in 1995, 2\% in 1997 and $11 \%$ in 1999 |
| 27 Patents \& Trademarks | Single value reported for 1999 only. This represented an insignificant portion of capital employed. | Decreased in all years. This represented a decreasing portion of capital employed, from $7 \%$ in 1995 to $6 \%$ in 1996 and insignificantly small percentages in the remainder of the years. |
| 28 Cost of Control | None. | The same values were reported in 1996 and 1997. No values reported in the other years. This represented $14 \%$ of capital employed in 1996 and $3 \%$ of capital employed in 1997. |
| 29 Other | None. | None. |
| 30 Non-Current Assets | Values reported for 1998 and 1999 only, increasing by a significant $1179 \%$ between those two years. This represented an increasing portion of capital employed (from 1\% in 1998 to $10 \%$ in 1999). | Values reported for 1997 and 1999 only. The value of 1997 represented an insignificant portion of capital employed, while the 1999 value represented $9 \%$ of capital employed. |
| 31 Investments \& Loans | Increased in all five years. Most significant increases were in 1997 (102\%) and 1998 (209\%). This represented a decreasing portion of capital employed from $24 \%$ in 1995 to $17 \%$ in 1997. This represented an increasing portion of capital employed thereafter, to $23 \%$ in 1999. | Increased in 1996 and significantly by $517 \%$ in 1998. Decreased in 1997 and 1999. This represented a fluctuating portion of capital employed (the average was $7 \%$ ), with a highest percentage of $10 \%$ in 1995 and a lowest percentage of $2 \%$ in 1997. |

Table E. 5 (continued): Macmed Ltd - horizontal and vertical analyses

| BALANCE SHEET | Macmed Ltd | Control sample |
| :---: | :---: | :---: |
| 32 Inv at Cost/Market Val | Increased over the entire fiveyear period, with the most significant increases in 1998 and 1999 ( $181 \%$ and $225 \%$ respectively). This represented a decreasing portion of capital employed from 9\% in 1995 to $3 \%$ in 1998, increasing to $6 \%$ in 1999. | Increased in 1996, 1997 and 1998, but most significantly by $536 \%$ in 1998. Decreased in 1999. This represented an average of $4 \%$ of capital employed, not deviating significantly from the average. |
| 33 Long-Term Loans | Increased in all years, with the most significant increases in 1997 and 1998 ( $146 \%$ and $214 \%$ respectively). This represented a fluctuating portion of capital employed, but remained close to the average of $16 \%$ of capital employed. | Decreased in 1996 and 1997. Increased significantly by 408\% in 1998 and $173 \%$ in 1999. This represented first a decreasing portion of capital employed (from $5 \%$ in 1995 to insignificant in 1997) and then an increasing portion (to $2 \%$ in 1999). |
| 34 Current Assets | Increased in all five years, with the most significant increases in 1997 (169\%) and 1998 (115\%). This represented a decreasing portion of capital employed (from $154 \%$ in 1995 to $112 \%$ in 1999). | Increased in all years, but most significantly by $264 \%$ in 1997. This represented first a decreasing portion of capital employed from $46 \%$ in 1995 to $34 \%$ in 1997 and thereafter increasing to $52 \%$ of capital employed in 1999. |
| 35 Inventory | Decreased in 1996. Increased in each of the remaining years, most significantly in 1997 (216\%). This represented a decreasing percentage of capital employed (from 82\% in 1995 to $34 \%$ in 1999). | Increased over the entire period, with the most significant increases in 1997 (159\%) and 1999 (213\%). This represented a decreasing portion of capital employed from 10\% in 1995 and 1996 to $5 \%$ in 1997 and 1998 and thereafter increased to $12 \%$ in 1999. |
| 36 Debtors | Increased in all five years, with a most significant increase of $216 \%$ in 1997. This represented a decreasing percentage of capital employed (from 72\% in 1995 to $48 \%$ in 1999). | Increased in all five years, the most significant being in 1997 (280\%). This represented a fluctuating portion of capital employed (the average was $32 \%)$, not deviating far from the average. |

Table E. 5 (continued): Macmed Ltd - horizontal and vertical analyses

| BALANCE SHEET | Macmed Ltd | Control sample |
| :---: | :---: | :---: |
| 37 Cash \& Near Cash | No values reported in 1995 and 1996. Significant increases occurred in the values reported thereafter ( $10600 \%$ in 1998 and $117 \%$ in 1999). This represented an increasing portion of capital employed, from $1 \%$ in 1997 to $30 \%$ in 1999. | Decreased in 1996 and 1998. Increased significantly by $518 \%$ in 1997 and by $2121 \%$ in 1999. This represented a consistent $2 \%$ of capital employed from 1995 to 1997, decreasing to insignificant in 1998 and increasing to 7\% in 1999. |
| 38 Dividends | None. | None. |
| 39 Tax | None. | Insignificant, fluctuating amounts reported in 1995, 1996 and 1999 only. |
| 40 Other | None. | None. |
| 41 Current Liabilities | Increased in all five years. The most significant increases occurred in 1997 and 1998 (122\% and 102\% respectively). This represented an overall decreasing portion of capital employed, with a slight increase only in 1999 ( $86 \%$ in 1995 to $49 \%$ in 1998 , increasing to $53 \%$ in 1999). | Increased in all years, with the most significant increases in 1997 (279\%) and in 1999 (121\%). This represented a fluctuating, but overall increasing percentage of capital employed, declining from $45 \%$ in 1995 to $32 \%$ in 1997, and thereafter increasing to $70 \%$ in 1999. |
| 42 Creditors | Decreased in 1996. Increased in all the other years, most significantly in 1997 and 1998 ( $233 \%$ and $121 \%$ respectively). This represented a fluctuating portion of capital employed (the average was $54 \%$ ) with a highest percentage of $66 \%$ in 1995 and a lowest percentage of 47\% in 1996. | Increased, but most significantly by $385 \%$ in 1997. This represented a consistent average of $20 \%$ of capital employed from 1995 to 1998, and it increased to $33 \%$ of capital employed in 1999. |
| 43 Dividends | No values reported in 1995 or 1996. Values decreased in 1998 and increased in 1999. This represented an insignificant portion of capital employed. | Consistent increases over the entire period. This represented a consistent average of $1 \%$ of capital employed. |
| 44 Tax | Increased in 1996. Decreased in all years thereafter. This represented an insignificant portion of capital employed. | Increased in 1996, 1997 and 1998, but most significantly by $243 \%$ in 1997. Decreased in 1999. This represented a consistent average 4\% of capital employed. |

Table E. 5 (continued): Macmed Ltd - horizontal and vertical analyses

| BALANCE SHEET | Macmed Ltd | Control sample |
| :---: | :---: | :---: |
| 45 Interest-Bearing | Significant increase of $134 \%$ in 1996. No value reported in 1997. Significant increase of 315\% again in 1999. This represented an increasing portion of capital employed from $16 \%$ in 195 to $28 \%$ in 1996. This represented an insignificant portion of capital employed in 1998 and 1999. | Increased in all years, with the most significant increases in 1997 ( $185 \%$ ) and 1999 (358\%). This represented a decreasing portion of capital employed from $18 \%$ in 1995 to $9 \%$ in 1998, and then increased to $33 \%$ in 1999. |
| 46 Non-Interest-Bearing | Single value reported in 1997 only. It represented $4 \%$ of capital employed in that year. | Single value reported in 1998 only, representing 4\% of capital employed. |
| 47 Net Current Assets | Increased in all years, with the most significant increases in 1997 and 1998 (227\% and 126\% respectively). This represented a fluctuating portion of capital employed (the average was $67 \%$ ) with a highest percentage of $76 \%$ in 1997 and a lowest percentage of $58 \%$ in 1999. | Increased significantly by 819\% in 1996 and by $114 \%$ in 1997. Decreased significantly by $418 \%$ to a negative value in 1998, declining further in 1999. |
| 48 Adj Mkt/dir Val in Inv. | Single value reported in 1999 only. This represented an insignificant portion of capital employed. | Increased from 1995 to 1997. No value reported in 1998. Value reported in 1999, higher than the value reported in 1997. This represented a fluctuating portion of capital employed (the average was $5 \%$ ), but declining overall from 8\% in 1995 to 2\% in 1999. |
| 49 Employment of Capital | Increased in all five years under review. The most significant increases were in 1997 (179\%) and 1998 (158\%). | Increased in all years, but most significantly by $393 \%$ in 1997. |
| 50 Total Assets | Increased in all five years, but most significantly in 1997 and 1998 (154\% and 136\% respectively). This represented a decreasing portion of capital employed (from 186\% in 1995 to $153 \%$ in 1999). | Increased in all years, but most significantly by $445 \%$ in 1997. This represented an overall increasing portion of capital employed, by $120 \%$ in 1995, decreasing to $112 \%$ in 1996 and thereafter increasing to $157 \%$ in 1999. |

Table E. 5 (continued): Macmed Ltd - horizontal and vertical analyses

| INCOME STATEMENT | Macmed Ltd | Control sample |
| :---: | :---: | :---: |
| 60 Turnover | Increased in all five years, but most significantly by $171 \%$ in 1997. | Increased in all years, with a significant increase in 1997 (169\%). |
| 61 \% Change in Turnover | None reported. | None reported. |
| 62 Investment Income | None. | Increasing values were only reported for 1997, 1998 and 1999. This represented an insignificant percentage of turnover. |
| 63 Operating Profit | Increased in all years. The most significant increase was $116 \%$ in 1998. This represented a fluctuating portion of turnover, but remained close to the average of $9 \%$ of turnover. | Increased in all years, but most significantly by $157 \%$ in 1997. This represented a consistent average of $15 \%$ of turnover, not deviating significantly from the average. |
| 64 Interest Received | No value reported in 1995. Increased in all years thereafter, with the most significant increases in 1997 (16753\%) and 1998 (705\%). This represented $4 \%$ of turnover in 1998, but was insignificant in other years. | Increased in 1996 and decreased in 1997. Increased again in 1998 and significantly by $199 \%$ in 1999 . This represented an insignificant percentage of turnover. |
| 65 Gross Income | Increased in all years. The most significant increases were in 1997 (114\%) and 1998 (184\%). This represented an average of $11 \%$ of turnover, fluctuating from year to year, but remaining close to the average. | Increased in all years, but most significantly by $145 \%$ in 1997. This represented an increasing percentage of turnover, from $16 \%$ in 1995 to $14 \%$ in 1997 to $17 \%$ in 1999. |
| 66 Interest \& Fin Chngs(-ve) | Increased significantly by 124\% in 1996 and $924 \%$ in 1998. Decreased in 1997 and 1999. Fluctuated as a percentage of turnover (the average was 3\%) with a highest percentage in 1998 (5\%) and a lowest percentage of $1 \%$ in 1997. | Increased in all years, but most significantly by $377 \%$ in 1997 and $157 \%$ in 1998. This represented an increasing percentage of turnover (from 1\% in 1995 to $5 \%$ in 1999). |
| 67 Taxation (-ve) | Decreased in 1996 and 1998. Increased in the remaining years, but most significantly by $690 \%$ in 1997. This represented an insignificant portion of capital employed. | Increased in all five years. This represented a decreasing percentage of turnover (from 6\% in 1995 to $3 \%$ in 1999). |

Table E. 5 (continued): Macmed Ltd - horizontal and vertical analyses

| INCOME STATEMENT | Macmed Ltd | Control sample |
| :---: | :---: | :---: |
| 68 Current (-ve) | No values reported for 1995 or 1999. Values increased in 1997 and 1998, but most significantly by $489 \%$ in 1998 . This represented an insignificant portion of capital employed. | Increased in 1996, 1997 and 1998. Decreased in 1999. This represented an average of $4 \%$ of turnover, not deviating far from the average. |
| 69 Deferred (-ve) | None. | Increased significantly in 1996 (920\%), 1998 (2113\%) and 1999 (2160\%). Decreased in 1997. This represented an insignificant percentage of turnover. |
| 70 Other (-ve) | Decreased in 1996 and 1998. Increased significantly by $888 \%$ in 1997 and $144 \%$ in 1999. This represented an insignificant portion of capital employed. | Decreased in all years, most significantly in 1999 by $1355 \%$ to a negative value. This represented an insignificant percentage of turnover. |
| 71 Profit After Int \& Tax | Increased in all five years, but most significantly in 1997 and 1998 (163\% and 112\% respectively). This generally represented an increasing percentage of turnover (the average was $8 \%$ ), changing from 6\% in 1995 to 9\% in 1999. | Increased each year, but most significantly by $140 \%$ in 1997. <br> This represented a constant $9 \%$ of turnover. |
| 72 Pref. Dividends (-ve) | No values reported in 1995 or 1996. Increased in 1998 and decreased in 1999. This represented a consistent $1 \%$ of turnover. | Values reported in 1997 and 1998 only, increasing from one year to the next. This represented an insignificant percentage of turnover. |
| 73 Minority Interest (-ve) | Increased significantly in 1996 (198\%) and 1997 (1159\%). Decreased in 1998. Increased again in 1999. This represented an average of $1 \%$ of capital employed. | No value was reported in 1995, with values increasing thereafter. Significant increase of 10284\% in 1997. This represented an insignificant percentage of turnover. |
| 74 Associate Companies | Decreased in all years, apart from a single significant increase of $3113 \%$ in 1998. This represented an insignificant portion of capital employed. | Increased over the whole period, most significantly in 1998 (225\%). This represented an insignificant percentage of turnover. |
| 75 Discontinued Operations | None. | None. |

Table E. 5 (continued): Macmed Ltd - horizontal and vertical analyses

| INCOME STATEMENT | Macmed Ltd | Control sample |
| :---: | :---: | :---: |
| 76 Other | No values reported in 1995 to 1997. Negative values reported in 1998 and 1999, declining from one year to the next. | Fluctuating negative values in all years. Significant decline of $3520 \%$ in 1999. |
| 77 Convertible Deb Int (-ve) | None. | No value reported in 1996. Decreasing values from 1997 to 1999. This represented an insignificant percentage of turnover. |
| 78 Profit Attrib to Ord Shrs | Increased in 1996 and 1997. Decreased significantly by $1357 \%$ to a negative value in 1998, declining further in 1999. This represented an average of $6 \%$ of turnover in years when the profits attributable were positive. | Increased significantly by $311 \%$ in 1996 to a positive value after being negative in 1995. Increased significantly in 1998 by $641 \%$. Decreased significantly by $323 \%$ to a negative value in 1999. This represented an increasing percentage of turnover in the years when values were not negative. |
| 79 Extraordinary Items | None. | Insignificantly small negative amount reported in 1995. |
| 80 Bottom Line Earnings | Increased in 1996 and 1997. Decreased significantly by $1357 \%$ to a negative value in 1998, declining further in 1999. This represented an average of $6 \%$ of turnover in years when profits attributable were positive. | Increased significantly by 311\% in 1996 to a positive value after being negative in 1995. Increased significantly in 1998 by $641 \%$. Decreased significantly by $323 \%$ to a negative value in 1999. |
| 81 Dividends Paid (-ve) | Single amount reported in 1997 only. This represented $2 \%$ of turnover. | Increased 1995 to 1997. Decreased in 1998. No value reported in 1999. This represented an overall decreasing percentage of turnover (from 3\% in 1995 to insignificant in 1998). |
| 82 Ret. Earnings-current Yr | Increased in 1996. Decreased in 1997 and 1998, but most significantly by $2484 \%$ to a negative value in 1998. Declined further in 1999. This represented an average of $6 \%$ of turnover in years when profits were positive. | Increased significantly by $192 \%$ in 1996 to a positive value after being negative in 1995. Decreased in 1997. Increased significantly in 1998 by $11223 \%$. Decreased significantly by $331 \%$ to a negative value in 1999. |

Table E. 5 (continued): Macmed Ltd - horizontal and vertical analyses

| INCOME STATEMENT | Macmed Ltd | Control sample |
| :---: | :---: | :---: |
| 83 Trans to Res/life Funds | Negative values in all five years, mostly declining. The most significant decline occurred in 1998 (3113\%). | Negative values reported for all years apart from 1998. Fluctuating values. |
| 84 Ret. Earnings-prior Year | Increased in all years, but most significantly by $131 \%$ in 1996 and $138 \%$ in 1999. This represented a fluctuating percentage of turnover (an average of $6 \%$ ), but not deviating far from the average. | Increased in all years, but most significantly in 1999 (149\%). This represented an overall decreasing percentage of turnover (from 11\% in 1995 to $5 \%$ in 1998), increasing only in 1999 to $9 \%$. |
| 85 Total Reserve | Increased in 1996 and 1997. Decreased significantly by $630 \%$ to a negative value in 1998, declining further in 1999. This represented an average of $11 \%$ of turnover in years when reserves were positive. | Increased significantly by 5093\% in 1996 to a positive value after being negative in 1995. <br> Decreased in 1997. Increased significantly in 1998 by $324 \%$. Decreased significantly by $136 \%$ to a negative value in 1999. |
| $86 \mathrm{H} / \mathrm{L}$ Earngs per Shr | Increased consistently over the entire period. | Increased in 1996. Stayed the same in 1997. Decreased in 1998. Increased significantly by $100 \%$ in 1999. |
| 87 Dividends per Shr | No dividend was declared/reported in 1996. Increased thereafter. | Decreased from 1995 to 1997. Increased thereafter. |
| 88 Depreciation | Increased in all years, but most significantly in 1997 and 1998 ( $139 \%$ and $162 \%$ respectively). This represented a consistent $1 \%$ of turnover. | Increased in all years, but most significantly by $172 \%$ in 1997. <br> This represented a constant $3 \%$ of turnover over the period. |
| 89 Audit Fees | Increased in 1996, 1997 and 1998, but most significantly by $364 \%$ in 1998. Decreased in 1999. This represented an insignificant portion of capital employed. | Increased in all years, but most significantly by $176 \%$ in 1997 and $142 \%$ in 1999. This represented an insignificant percentage of turnover. |
| 90 Directors' Emoluments | Decreased in 1996. Increased in all years thereafter, most significantly by 204\% in 1998. Decreased from 2\% of turnover in 1995 to 1\% from 1996 onwards. | Increased in all years, with a significant increase of $186 \%$ in 1999. This represented an insignificant percentage of turnover. |

Table E.6: Macmed Ltd - ratio analysis

| RATIO | Macmed Ltd | Control sample |
| :---: | :---: | :---: |
| Accounts Rcvb/Tover | The ratio fluctuated over the period, but not very much. The largest figure was 3.21 in 1995 and the lowest 2.53 in 1996, with a five-year average of 2.90 . | Fluctuated, but remained largely consistent. Largest ratio was 4.25 in 1996 and the lowest 3.01 in 1997, with a five-year average of 3.67 . |
| Assets / Captal Emp | The ratio mostly decreased from 1.86 in 1995 to 1.49 in 1998. It increased to 1.53 in 1999, with a five-year average of 1.66 . | Mostly increasing, with only a single decrease in 1996. Highest ratio was 1.57 in 1999 and the lowest 1.12 in 1996, with a fiveyear average of 1.31 . |
| Book Val / Share (c) | Increased consistently over the period (from 37.22 in 1995 to 141.54 in 1999). | Fluctuated, but not significantly, remaining largely the same throughout the period. |
| Cash Flw / Share (c) | Increased from 1995 (6.66) to 1997 (10.19). Negative ratios were calculated for 1998 and 1999. | Negative ratios calculated for 1995 and 1999. Positive values calculated for the other three years fluctuated. |
| Cash Flow Div Cover | Increased from 1995 to 1997 ( 1.15 to 2.55 ), with no ratio calculated for 1996. The ratio was negative in 1998 and 1999, with a five-year average of -3.98. | Negative ratios calculated for 1995 and 1999. Increasing positive ratios calculated from 1996 to 1998, with a five-year average of 3579.39. |
| Cash Flow Intr Cover | The ratio fluctuated over the period, with a highest value of $10.75 \%$ in 1997 and a lowest value of 3.02 in 1998, with a fiveyear average of 5.84 . | Negative ratios calculated for 1995 and 1999. Positive totals calculated in the other years, but fluctuated, with a five-year average of 1.59 . |
| Current Ratio | The ratio increased from 1.79 in 1995 to 2.35 in 1998, and decreased to 2.09 in 1999, with a five-year average of 2.05 . | Increased from 1.01 in 1995 to 1.10 in 1996. Decreased thereafter to 0.74 in 1999 , with a five-year average of 0.96 . |
| Debt / Assets | The ratio decreased from 0.48 in 1995 to 0.34 in 1998, and increased to 0.36 in 1999 , with a five-year average of 0.41 . | Decreased from 0.61 in 1995 to 0.43 in 1997. Increased to 0.59 in 1999, with a five-year average of 0.52 . |
| Debt / Equity | Decreased from 0.91 in 1995 to 0.51 in 1998. It increased to 0.57 in 1999, with a five-year average of 0.70 . | Decreased from 0.90 in 1995 to 0.66 in 1996 and 1997. Increased to 1.06 in 1999, with a five-year average of 0.82 . |

Table E. 6 (continued): Macmed Ltd - ratio analysis

| RATIO | Macmed Ltd | Control sample |
| :---: | :---: | :---: |
| Dir Rem \% Pft BTax | The ratio fluctuated over the period, but mostly decreased (from 29.52\% in 1995 to 8.31\% in 1999), with a five-year average of $13.91 \%$. | Decreased from 2.85\% in 1995 to $1.30 \%$ in 1998. Increased to $2.84 \%$ in 1999, with a five-year average of $2.23 \%$. |
| Dividend / Share (c) | Decreased from 5.80 in 1995 to 4.00 in 1997. No ratio was calculated for 1996. Then increased to 8.00 in 1999. | Decreased from 1.45 in 1995 to 1.25 in 1997. Increased thereafter to 1.93 in 1999. |
| Dividend Cover | Increased from 1.03 in 1995 to 3.20 in 1998. Decreased to 2.94 in 1999. No dividend in 1996, with a five-year average of 2.55 . | Increased from 1.00 in 1995 to 3.66 in 1997. Decreased to 2.92 in 1998 and increased again to 4.30 in 1999, with a five-year average of 3.45 . |
| Dividend Yield \% | Decreased from 7.63\% in 1995 to $1.54 \%$ in 1997 (no ratio was calculated for 1996). Increased trend thereafter to $2.80 \%$ in 1999, with a five-year average of 3.42\%. | Not applicable. |
| Earnings / Share (c) | Increased in all five years, from 6.00 in 1995 to 23.50 in 1999. | Increased from 4.35 in 1995 to 4.57 in 1996 and 1997. <br> Decreased to 4.17 in 1998 and increased again to 8.30 in 1999. |
| Earnings Yield \% | Decreased from 7.89\% in 1995 to $4.62 \%$ in 1996. Increased thereafter to $8.22 \%$ in 1999, with a five-year average of $6.17 \%$. | Not applicable. |
| Financial Distress | Increased from 0.74 in 1995 to 1.32 in 1997. Decreased thereafter to 0.84 in 1999 , with a five-year average of 0.98 . | Fluctuated over the period with the highest figure in 1997 and the lowest in 1995, with a fiveyear average of 2496.61. |
| IAdj Prf / Share (c) | Increased from 5.76 in 1995 to 7.95 in 1997. Negative values were calculated for 1998 and 1999. | Negative figures calculated for 1995 and 1999. Positive figures calculated for the remaining years fluctuated, with a five-year average of -0.02 . |
| IAdj Ret Assets \% | Fluctuated, with a highest percentage of $13.45 \%$ in 1998 and a lowest percentage of $9.37 \%$ in 1999, with a five-year average of $11.33 \%$. | Fluctuated over the period with a highest percentage of $19.09 \%$ in 1996 and a lowest percentage of $7.70 \%$ in 1997, with a five-year average of $12.99 \%$. |

Table E. 6 (continued): Macmed Ltd - ratio analysis

| RATIO | Macmed Ltd | Control sample |
| :---: | :---: | :---: |
| IAdj Ret Equity \% | Fluctuated, with negative ratios in 1998 and 1999. The highest percentage was calculated in 1996 (17.41\%), with a five-year average of $-14.06 \%$. | Negative percentages calculated for 1995, 1997 and 1999. <br> Positive percentages calculated for 1996 and 1998, with a fiveyear average of -2.02\%. |
| Interest Cover | Fluctuated with a highest ratio of 9.75 in 1997 and a lowest ratio of 2.71 in 1998, with a five-year average of 5.21 . | Decreased from 11.45 in 1995 to 3.38 in 1999, with a five-year average of 6.88 . |
| Leverage Factor | Decreasing trend from 1.65 in 1995 to 0.86 in 1997. Negative values in 1998 and 1999, with a five-year average of -1.28. | Negative factors calculated for 1995 and 1999. Positive factors calculated for the other years fluctuated, with a five-year average of -0.08 . |
| Lt Loans \% Tot Debt | Fluctuated, but with no remarkable deviations from the average of $3.53 \%$. | Fluctuated between 1995 and 1997, but decreased thereafter from $40.33 \%$ in 1997 to $23.78 \%$ in 1999, with a five-year average of $33.63 \%$. |
| N A V / Share (c) | Increased from 41.05 in 1995 to 162.41 in 1999. | Negative values calculated for 1995 and 1996. Positive values from 1997 onwards, decreased from 0.30 in 1997 to 0.10 in 1999. |
| Net Prf Margin \% | Fluctuated, with negative percentages calculated for 1998 and 1999, with a five-year average of $-10.04 \%$. | Negative percentages calculated for 1995 and 1999. Positive percentages calculated for the other years, fluctuated, with a five-year average of $-0.14 \%$. |
| Oprt Prft / Employee | Fluctuated. Significantly lower in 1999 than in any other year. | Increased from 1995 to 1998, but decreased significantly in 1999. |
| Oprt Prft Margin \% | Fluctuated with a highest percentage of $11.22 \%$ in 1996 and a lowest percentage of $7.63 \%$ in 1999, with a five-year average of $8.77 \%$. | Decreased from $15.26 \%$ in 1995 to $13.71 \%$ in 1997. Increased to $16.01 \%$ in 1998, but decreased again to $15.89 \%$ in 1999 , with a five-year average of $15.04 \%$. |
| Price / IAdj Prf | Decreased to 11.70 in 1999 after an increase to 14.55 in 1996, with a five-year average of 12.56. | Not applicable. |

Table E. 6 (continued): Macmed Ltd - ratio analysis

| RATIO | Macmed Ltd | Control sample |
| :---: | :---: | :---: |
| Price / Book Value | Fluctuated, with a highest ratio of 4.15 in 1996 and a lowest ratio of 2.02 in 1999, with a fiveyear average of 2.81 . | Not applicable. |
| Price / Csh Flow | Increased from 11.40 in 1995 to 25.42 in 1997. Negative ratios calculated for 1998 and 1999, with a five-year average of 9.24 . | Not applicable. |
| Price / Earnings | Increased from 12.67 in 1995 to 21.63 in 1996. Decreased thereafter to 12.17 in 1999, with a five-year average of 17.23. | Not applicable. |
| Price / N A V | Fluctuated over the period with a highest ratio of 3.51 in 1996 and a lowest ratio of 1.76 in 1999, with a five-year average of 2.47 . | Not applicable. |
| Price / Share (c) | Increased from 76 in 1995 to 380 in 1998. Decreased to 286 in 1999. | Not applicable. |
| Quick Ratio | Increased from 0.84 in 1995 to 1.46 in 1999, with a five-year average of 1.18 . | Increased from 0.79 in 1995 to 0.90 in 1997, but decreased thereafter to 0.57 in 1999 , with a five-year average of 0.78 . |
| Ret Ext Invest \% | No ratio calculated for 1995. Increased significantly from 0.14 in 1996 to 31.30 in 1998. Decreased to 19.82 in 1999, with a five-year average of $15.82 \%$. | Zero values in 1995 and 1996. Increased thereafter from 2.02\% in 1997 to $3.68 \%$ in 1999, with a five-year average of $1.63 \%$. |
| Retention Rate | $100 \%$ in all years, except in 1997, with $52.73 \%$ retention. | Decreased retention from 1995 to 1997. Increased thereafter to $100 \%$ in 1999. |
| Return on Assets \% | Fluctuated, but no remarkable deviations from the average, of 11.72\%. | Percentages fluctuated over the five years with a highest percentage of $20.60 \%$ in 1996 and a lowest percentage of $9.24 \%$ in 1997, with a five-year average of $14.62 \%$. |
| Return on Equity \% | Fluctuated. Negative percentages calculated for 1998 and 1999, with a five-year average of $-14.07 \%$. | Negative percentages calculated for 1995 and 1999. Positive percentages fluctuated in the other years, with a five-year average of $-0.12 \%$. |
| Share Splt Factor | No ratios except in 1995 (1.00). | Not applicable. |

Table E. 6 (continued): Macmed Ltd - ratio analysis

| RATIO | Macmed Ltd | Control sample |
| :---: | :---: | :---: |
| Sustain Growth \% | No percentage calculated for 1997. Negative percentages in all other years except 1996, with a five-year average of -315.97. | Decreased from $25.83 \%$ in 1995 to $4.35 \%$ in 1998. Increased to $15.19 \%$ in 1999, with a five-year average of $14.41 \%$. |
| Tot Assets / TOver | Fluctuated, but decreasing overall (from 1.25 in 1995 to 0.92 in 1999), with a five-year average of 1.11. | Fluctuated over the period with a highest ratio of 1.32 in 1996 and a lowest ratio of 0.65 in 1997, with a five-year average of 0.92 . |
| Tot Debt / Csh Flow | Fluctuated, with negative ratios calculated for 1998 and 1999, with a five-year average of 2.91 . | Negative ratios calculated for 1995 and 1999. Positive ratios fluctuated in the other years, with a five-year average of -0.07 . |
| Turnover / Employee | Increased from 1995 to 1997. Decreased thereafter. | Increasing trend from 1995 to 1998. Decreased significantly in 1999. |

Table E.7: Saambou Ltd - horizontal and vertical analyses

| BALANCE SHEET | Saambou Ltd | Control sample |
| :---: | :---: | :---: |
| 1 Ord Shareholders' Interest | Increased from 1999 to 2001. Negative in 2002 and positive again in 2003. This represented a figure below $50 \%$ of capital employed in all years, except 1999 (54\%). | Increased over the five-year period, but to a lesser extent in each year. This represented a decreasing percentage of capital employed (the average was $22 \%$ ). |
| 2 Ord Share Capital | Increased consistently from 1999 to 2002. Remained the same in 2003. This represented a small percentage of capital employed from 1999 to 2001. Increased to 26\% in 2002 and to over $100 \%$ in 2003. | Insignificant increases in most years. Only significant increase was by $8 \%$ in 2002. This represented an insignificant portion of capital employed. |
| 3 Share Premium | After a decrease in 2000, it increased in 2001 and 2002, remaining the same in 2003. This represented a small percentage of capital employed from 1999 to 2001. This increased to $49 \%$ in 2002 and to over 200\% in 2003. | Increased each year from 1999 to 2002. Decreased in 2003. This represented an increasing portion of capital employed, from $3 \%$ in 1999 to $5 \%$ in 2003. |
| 4 Non-distrib Reserves | Increased from 1999 to 2001, decreasing thereafter. This represented an average of $3 \%$ of capital employed in 1999 to 2001. Increased to $11 \%$ in 2002 and 36\% in 2003. | Most significant increase in 2001 (67\%), decreased every year thereafter. This represented an average of $2 \%$ of capital employed. |
| 5 Distrib Reserves | Increased from 1999 to 2001, becoming negative in 2002 and 2003. This represented an average of $22 \%$ of capital employed in 1999 to 2001. Values were negative in the other years. | Increased in every year under review, but to a lesser extent over time. This represented an increasing portion of capital employed (from 5\% in 1999 to $11 \%$ in 2003). |
| 6 Adj Mkt/dir Val in Inv. | Significant increases from 1999 to 2001 (1588\% and 2378\% respectively). No values were recorded for 2002 or 2003. This represented an insignificant portion of capital employed in all years. | Decreased in all years, except for a significant increase of $85 \%$ in 2001. This represented $2 \%$ of capital employed over the five years. |

Table E. 7 (continued): Saambou Ltd - horizontal and vertical analyses

| BALANCE SHEET | Saambou Ltd | Control sample |
| :---: | :---: | :---: |
| 7 Ord Sharehldrs aft Adj. | Increased from 1999 to 2001. Negative in 2002 and positive again in 2003. This represented between $30 \%$ and $60 \%$ of capital employed in 1999 to 2001. This increased to 49\% in 2003. | Increased in every year, but to a lesser extent over time. This represented an increasing portion of capital employed (from $12 \%$ in 1999 to $19 \%$ in 2003). |
| 8 Preference Shares | No preference shares reported in 1999. Decreased after an increase in 2001. This represented an increase from $12 \%$ to $20 \%$ from 2000 to 2002. Increased to 43\% in 2003. | Increased in all years, significantly in 2000 (3505\%) and 2002 ( $500 \%$ ). This represented an insignificant portion of capital employed. |
| 9 Irredeemable | None. | Remained constant from 1999 to 2001. Increased significantly by 25000\% in 2002 and $41 \%$ in 2003. This represented an insignificant portion of capital employed. |
| 10 Redeemable | Only 2001 reported redeemable preference shares, representing $5 \%$ of capital employed. | Created in 2000. Increased in 2001, decreased in 2002 and stayed the same in 2003. This represented an insignificant portion of capital employed. |
| 11 Convertible | Almost all preference shares were convertible, except part of the amount for preference shares reported in 2001. It therefore also represented an increase from $12 \%$ to $20 \%$ from 2000 to 2002. Increased to $43 \%$ in 2003. | None. |
| 12 Outside Shareholders' Int. | Small negative values reported only in 1999 and 2001. This represented an insignificant portion of capital employed. | Decreased in 2000, increased by $51 \%$ in 2001 and remained mostly constant thereafter. This represented an average of $2 \%$ of capital employed. |
| 13 Total Shareholders' Int. | Increased from 1999 to 2001. Decreased in 2002 and increased again in 2003. This represented an average of $50 \%$ of capital employed from 1999 to 2001. It decreased to only $9 \%$ in 2002, increasing to $91 \%$ in 2003. | Increased each year, with the most significant in 2001 (31\%). This represented an increasing portion of capital employed (from $13 \%$ in 1999 to $21 \%$ in 2003). |

Table E. 7 (continued): Saambou Ltd - horizontal and vertical analyses

| BALANCE SHEET | Saambou Ltd | Control sample |
| :---: | :---: | :---: |
| 14 Deferred Tax | Values reported in 1999 and 2000 only. Increased between those two years. This represented an insignificant portion of capital employed. | Increased consistently, with a decrease of $15 \%$ in 2002 only. This represented an average of $1 \%$ of capital employed. |
| 15 Other | Increased from 1999 to 2001, the most significant increase being in 2000 ( $140 \%$ ). <br> Decreased by $99 \%$ thereafter. This represented an average of $14 \%$ of capital employed from 1999 to 2001. The percentage increased to $65 \%$ in 2002, decreasing to 4\% in 2003. | Increased consistently by 20\% over the period, except in 2003, when it increased by only $1 \%$. This represented an increasing portion of capital employed (from $21 \%$ in 1999 to $42 \%$ in 2003). |
| 16 Long-Term Liabilities | Increased from 1999 to 2001, after which it decreased. This represented a decreasing portion of capital employed (from 33\% in 1999 to $5 \%$ in 2003). | Increased consistently from 1999 to 2002, but increased significantly by $163 \%$ in 2003. This represented an increasing portion of capital employed (from $8 \%$ in 1999 to $35 \%$ in 2003). |
| 17 Convertible Debentures | The only value that was reported was in 1999. It represented 4\% of capital employed in that year. | Increased from 1999 to 2001 with a significant increase of $218 \%$ in 2001. Decreased consistently in the years thereafter. This represented an insignificant portion of capital employed. |
| 18 Dir/sharehldrs Loans | None. | Small values recorded in 1999 and 2000 only. This represented an insignificant portion of capital employed. |
| 19 Non-Interest-Bearing | No values reported for 1999 or 2000. Decreasing values for 2001 to 2003. This represented $6 \%$ of capital employed in 2001, $12 \%$ in 2002 and $5 \%$ in 2003. | Values in 1999, 2002 and 2003 only. This represented an insignificant portion of capital employed. |
| 20 Interest-Bearing | Increased from 1999 to 2000, decreasing thereafter. No value reported for 2003. This represented a decreasing portion of capital employed (from 30\% in 1999 to $14 \%$ in 2002). | Increased every year, with a significant increase of $171 \%$ in 2003. This represented an increasing portion of capital employed (from 8\% in 1999 to $34 \%$ in 2003). |

Table E. 7 (continued): Saambou Ltd - horizontal and vertical analyses

| BALANCE SHEET | Saambou Ltd | Control sample |
| :---: | :---: | :---: |
| 21 Capital Employed | Increased from 1999 to 2001. Decreased consistently thereafter. | Increased consistently over the period. |
| 22 Total Liabilities | Increased from 1999 to 2001. Decreased consistently thereafter. This represented a significantly decreasing portion of capital employed (from 1027\% in 1999 to $67 \%$ in 2003). | Increased consistently over the period. This represented an increasing portion of capital employed over time (from 137\% in 1999 to $273 \%$ in 2003). |
| 23 Fixed Assets | Increased from 1999 to 2001. Significant increase (133\%) in 2001. Decreased consistently thereafter to almost zero in 2003. This represented a decreasing percentage of capital employed, from $7 \%$ in 1999 to almost $0 \%$ in 2003. | Increased from 1999 to 2002 (most significant was by $59 \%$ in 1999). Decreased in 2003. This represented a fluctuating portion of capital employed, with a fiveyear average of $4 \%$ ). |
| 24 Mining Assets | None. | None. |
| 25 Intangible Assets | Only values reported were for 2001 and 2002. The amounts differed significantly between the two years (a 100\% decrease from 2001 to 2002). This represented an insignificant portion of capital employed. | No value reported for 1999. Significant increase in 2001 (1127\%). Increased in 2002, but decreased in 2003. This represented an insignificant portion of capital employed. |
| 26 Goodwill | The only value reported was for 2001. This represented an insignificant portion of capital employed. | No value reported for 1999. Significant increase in 2001 (3314\%). Increased in 2002, but decreased in 2003. This represented an insignificant portion of capital employed. |
| 27 Patents \& Trademarks | None. | None. |
| 28 Cost of Control | None. | None. |
| 29 Other | Only values reported were for 2001 and 2002. The amounts differed significantly between the two years (a $100 \%$ decrease from 2001 to 2002). This represented an insignificant portion of capital employed. | No value reported for 1999. Significant increase in 2001 (229\%). Increased in 2002 and 2003. This represented an insignificant portion of capital employed. |

Table E. 7 (continued): Saambou Ltd - horizontal and vertical analyses

| BALANCE SHEET | Saambou Ltd | Control sample |
| :---: | :---: | :---: |
| 30 Non-Current Assets | The only value reported was for 2001. This represented an insignificant portion of capital employed. | No value reported for 1999. Significant increases in 2001 ( $86 \%$ ) and 2002 (1550\%). Decreased in 2003. This represented an insignificant portion of capital employed. |
| 31 Investments \& Loans | Increased from 1999 to 2001. Decreased thereafter. This represented a $40 \%$ to $50 \%$ portion of capital employed from 1999 to 2001. This increased to $88 \%$ in 2002 and decreased to 23\% in 2003. | Increased consistently over the period. This represented an increasing portion of capital employed (from 90\% in 1999 to $213 \%$ in 2003). |
| 32 Inv at Cost/Market Val | Increased from 1999 to 2001. Decreased thereafter, with no value reported in 2003. This represented a fluctuating portion of capital employed, but remained below $50 \%$ from 1999 to 2001. This increased to $61 \%$ in 2003. | Increased in all years, with the most significant in 2003 (52\%). This represented an increasing portion of capital employed (from $28 \%$ in 1999 to $75 \%$ in 2003). |
| 33 Long-Term Loans | Increased significantly from 1999 to 2000 ( $2538 \%$ ). No value was reported in 2001. The value reported in 2002, but decreased by $81 \%$ in 2003 . This represented an insignificant portion of capital employed in 1999 an 2000. This increased to $27 \%$ and $23 \%$ for 2002 and 2003 respectively. | Increased consistently over the five years. This represented an increasing portion of capital employed (from 63\% in 1999 to $138 \%$ in 2003). |
| 34 Current Assets | Increased from 1999 to 2001. Decreased thereafter (by 98\% in 2002 and $67 \%$ in 2003). This represented a significantly decreasing portion of capital employed from 1999 to 2002 (1024\% in 1999 and 62\% in 2002). This increased again to 93\% in 2003. | Increased consistently from 1999 to 2002. Decreased in 2003. This represented an increasing portion of capital employed from 1999 (54\%) to 2002 (84\%). Portion decreased to $70 \%$ in 2003. |

Table E. 7 (continued): Saambou Ltd - horizontal and vertical analyses

| BALANCE SHEET | Saambou Ltd | Control sample |
| :---: | :---: | :---: |
| 35 Inventory | Decreased consistently from 1999 to 2001. No values reported in 2002 or 2003. This represented an insignificant portion of capital employed. | None. |
| 36 Debtors | Mostly a decreasing trend, apart from a $99 \%$ increase in 2001. This represented a decreasing portion of capital employed (from $23 \%$ in 1999 to $4 \%$ in 2003). | Decreases in 2000 and 2002. Increases in all other years, most significantly in 2003 (124\%). This represented an increasing portion of capital employed (from 8\% in 1999 to $18 \%$ in 2003). |
| 37 Cash \& Near Cash | Increased from 1999 to 2001, with a significant increase in 2001 (178\%). Decreased thereafter. This represented more than $50 \%$ of capital employed in all years, and up to $88 \%$ in 1999 and 2003. It represented $111 \%$ of capital employed in 2001. | Decreased in 2000, but increased in 2001 and 2002. No change in 2003. This represented an increasing portion of capital employed (from $14 \%$ in 1999 to $19 \%$ in 2003). |
| 38 Dividends | None. | Decreased from 1999 to 2002. No value reported in 2003. This represented an insignificant portion of capital employed. |
| 39 Tax | None. | Increased in 2000 and most significantly in 2001 (628\%). Decreased in each year thereafter. This represented an insignificant portion of capital employed. |
| 40 Other | Increasing trend from 1999 to 2001. No values were reported for 2002 or 2003. This represented a decreasing portion of capital employed from 1999 to 2001 (from 912\% to 572\%). | Increased from 1999 to 2002. Decreased in 2003. This represented an increasing portion of capital employed from 1999 to 2002. Decreasing portion of capital employed in 2003. |
| 41 Current Liabilities | Increased from 1999 to 2001. Decreased consistently thereafter. This represented a decreasing percentage of capital employed over the period (from $981 \%$ in 1999 to $16 \%$ in 2003). | Increased consistently in all years reviewed. This represented an increasing portion of capital employed (from $105 \%$ in 1999 to $192 \%$ in 2003). |

Table E. 7 (continued): Saambou Ltd - horizontal and vertical analyses

| BALANCE SHEET | Saambou Ltd | Control sample |
| :---: | :---: | :---: |
| 42 Creditors | Increased from 1999 to 2001. The most significant increase was $179 \%$ in 2001. Amounts decreased consistently thereafter. This represented a fluctuating portion of capital employed over the period, but decreasing in later years. Never above $45 \%$. | Increased from 1999 to 2002. Decreased thereafter. This represented an average of $6 \%$ of capital employed. |
| 43 Dividends | Followed mostly an increasing trend over all five years with only an insignificant decrease in 2002. The most significant increase was 170\% in 2003. This represented an insignificant portion of capital employed. | Increased in 2000 and 2003. Decreased in 2001 and 2002. This represented an insignificant portion of capital employed. |
| 44 Tax | No values were reported in 1999 or 2000. Values increased from 2001 to 2002 with a decrease in 2003. This represented the highest portion of capital employed in 2002 ( $23 \%$ ), below $10 \%$ in other years. | Increased consistently over all five years. This represented an insignificant portion of capital employed. |
| 45 Interest-Bearing | Increased from 1999 to 2001. Decreased $100 \%$ in 2002, with no value reported in 2003. This represented a decreasing portion of capital employed over the period (from 942\% in 1999 to $4 \%$ in 2002). | Increased from 1999 to 2003. This represented an increasing portion of capital employed (from $97 \%$ in 1999 to $174 \%$ in 2003). |
| 46 Non-Interest-Bearing | Increased from 1999 to 2001, with the most significant increase in 2001 (83\%). Decreased thereafter, most significantly in 2003 ( $98 \%$ ). This represented below $10 \%$ of capital employed over the whole period. | Decreased in 2000 and increased in all years thereafter. Increases was significant in 2001 (187\%) and 2003 (105\%). This represented an increasing portion of capital employed (from $3 \%$ in 1999 to $11 \%$ in 2003). |
| 47 Net Current Assets | Fluctuated. Significant increase in 2000 (141\%) and thereafter a significant decrease in 2002 (93\%). This represented a fluctuating portion of capital employed with a low of $12 \%$ in 2002 and a high of $77 \%$ in 2003. | Negative values in all five years which declined consistently over the period. |

## Table E. 7 (continued): Saambou Ltd - horizontal and vertical analyses

| BALANCE SHEET | Saambou Ltd | Control sample |
| :---: | :---: | :---: |
| 48 Adj Mkt/dir Val in Inv. | Significant increases from 1999 to 2001 (1588\% and 2378\% respectively). No values were recorded for 2002 or 2003. This represented an insignificant portion of capital employed. | Decreased in all years, except for a significant increase of $85 \%$ in 2001. This represented $2 \%$ of capital employed over the five years. |
| 49 Employment of Capital | Increased from 1999 to 2001. Decreased consistently thereafter. | Increased consistently over the period. |
| 50 Total Assets | Increased from 1999 to 2001. Decreased consistently thereafter. This represented a significantly decreasing portion of capital employed over the whole period (from 1081\% in 1999 to $116 \%$ in 2003). | Increased consistently over the period. This represented an increasing portion of capital employed (from 147\% in 1999 to $288 \%$ in 2003). |
| INCOME STATEMENT | Saambou Ltd | Control sample |
| 60 Turnover | None. | None. |
| 61 \% Change in Turnover | None. | None. |
| 62 Investment Income | Single value reported for 2002. This represented an insignifican percentage of the gross income. | Significant increase of $773 \%$ in 2000. Decrease in 2001. <br> Consistent increases in 2002 and 2003. This represented an average of $3 \%$ of the gross income. |
| 63 Operating Profit | Negative values for years 1999 to 2002 (declining over the period). The only positive value was reported in 2003, representing $82 \%$ of the gross income. | Negative values in all years with improvements in 2000 and 2003. Significant decline in 2001 (by -104\%). |
| 64 Interest Received | Increased from 1999 to 2001. Decreased slightly in 2002 and decreased significantly in 2003 (99\%). This represented an average of $117 \%$ of the gross income from 1999 to 2001. This increased to $411 \%$ in 2002 and decreased to 18\% in 2003. | Increased consistently after a single decrease from 1999 to 2000. This represented a significant portion of the gross income in all years (the average was $115 \%)$. |
| 65 Gross Income | Increased from 1999 to 2001. Decreased consistently thereafter. | Increased in all years after a single decrease from 1999 to 2000. |

Table E. 7 (continued): Saambou Ltd - horizontal and vertical analyses

| INCOME STATEMENT | Saambou Ltd | Control sample |
| :---: | :---: | :---: |
| 66 Interest \& Fin Chngs(-ve) | Increased from 1999 to 2001. Decreased slightly in 2002 and decreased significantly in 2003 (100\%). This represented a decreasing percentage of the gross income (from 92\% in 1999 to $3 \%$ in 2003). There was, however, an exception in 2002, where it represented $297 \%$ of the gross income. | Increased in all years after a single decrease from 1999 to 2000. This represented an average of $77 \%$ of the gross income. |
| 67 Taxation (-ve) | Increased from 1999 to 2001. Negative value reported in 2002, but increased again by $1663 \%$ in 2003. This represented below $5 \%$ of the gross income in all years, except 2003 (28\%). | Increased in all years, except 2002, which saw a $10 \%$ decrease. This represented an average of $6 \%$ of the gross income. |
| 68 Current (-ve) | Followed mostly an increasing trend (with significant increases of $100 \%$ to $634 \%)$. The only decrease was in 2003. This represented below $5 \%$ of the gross income in all years, except 2002 ( $40 \%$ ) and 2003 (28\%). | Decreased in 2000 and 2003. Significant increases in 2001 (91\%) and 2002 (206\%). This represented an average of $4 \%$ of the gross income. |
| 69 Deferred (-ve) | Decreasing trend, with negative values reported for 2001 and 2002. No value was reported for 2003. This represented an insignificant percentage of the gross income in years where positive values were recorded. | Increased in 2000 and 2001. Decreased significantly thereafter (by 243\% in 2002 and by $120 \%$ in 2003). This represented an insignificant percentage of the gross income. |
| 70 Other (-ve) | After an increase in 2000, this line item followed a decreasing trend. This represented an average of $2 \%$ of the gross income. | Increased in 2000 and 2001. Decreased thereafter. This represented an average of $2 \%$ of the gross income. |
| 71 Profit after Int \& Tax | Increased from 1999 to 2001. Decreased by $554 \%$ to a negative value in 2002. Increased again by $109 \%$ to a positive value in 2003. This represented an increasing percentage of the gross income, from 5\% in 1999 to 69\% in 2003. | Increased in all years except 2001. This represented mostly a decreasing percentage of the gross income (from 23\% in 2000 to $15 \%$ in 2003). |

Table E. 7 (continued): Saambou Ltd - horizontal and vertical analyses

| INCOME STATEMENT | Saambou Ltd | Control sample |
| :---: | :---: | :---: |
| 72 Pref. Dividends (-ve) | No value was reported for 1999. Decreased in 2001 and 2002, only increased again in 2003. This represented an insignificant percentage of the gross income from 2000 to 2002, and of $4 \%$ in 2003. | None. |
| 73 Minority Interest (-ve) | Negative values reported in 1999 and 2002. No values reported for 2000 and 2003. Only positive value was reported for 2001. This represented an insignificant percentage of the gross income. | Decreases in 2000 and 2002. Increases in the other years, with the most significant in 2003 (65\%). This represented an average $2 \%$ of the gross income. |
| 74 Associate Companies | Fluctuating, with positive values reported from 1999 to 2001. Decreased 2066\% to a negative value in 2002. No value for 2003. This represented an insignificant percentage of the gross income in years when positive values were reported. | Increased over all five years, most significantly in 2001 ( $80 \%$ ). This represented an average 2\% of the gross income. |
| 75 Discontinued Operations | None. | None. |
| 76 Other | Negative values that fluctuated were reported for all years, except 2003, for which no value was reported. | Negative values reported in all five years. Increased in 2000 and 2001. Decreased significantly in 2002 (96\%) and 2003 (212\%). |
| 77 Convertible Deb Int (-ve) | None. | Only values reported were in 1999, 2000 and 2001, following a decreasing trend. This represented an insignificant percentage of the gross income. |
| 78 Profit Attrib to Ord Shrs | Increased from 1999 to 2001, with a significant $223 \%$ increase in 2001. Decreased by $647 \%$ to a negative value in 2002, recovering to a positive value in 2003. This represented below $10 \%$ of the gross income from 1999 to 2001. This increased to 65\% in 2003. | Increased significantly in 2000 (109\%). Decreased in 2000, but increased in all years thereafter. This represented mostly a decreasing percentage of the gross income (from 20\% in 2000 to $13 \%$ in 2003). |
| 79 Extraordinary Items | None. | None. |

Table E. 7 (continued): Saambou Ltd - horizontal and vertical analyses

| INCOME STATEMENT | Saambou Ltd | Control sample |
| :---: | :---: | :---: |
| 80 Bottom Line Earnings | Increased from 1999 to 2001, with a significant $223 \%$ increase in 2001. Decreased by $647 \%$ to a negative value in 2002 , recovering to a positive value in 2003. This represented below $10 \%$ of the gross income from 1999 to 2001. This increased to 65\% in 2003. | Increased significantly in 2000 (109\%). Decreased in 2000, but increased in all years thereafter. This represented mostly a decreasing percentage of the gross income (from 20\% in 2000 to $13 \%$ in 2003). |
| 81 Dividends Paid (-ve) | Increased from 1999 to 2001. Decreased in 2002. No value reported for 2003. This represented an average of $2 \%$ of the gross income over the period. | Increased consistently over the period. This represented an average of $5 \%$ of the gross income. |
| 82 Ret. Earnings-current Yr | Increased from 1999 to 2001, with a significant $370 \%$ increase in 2001. This represented below $10 \%$ of the gross income from year 1999 to 2001. This increased to 65\% in 2003. Decreased by $802 \%$ to a negative value in 2002, recovering to a positive value in 2003. | Increased significantly in 2000 (170\%). Decreased in 2000, but increased again in 2002. No change in 2003. This represented mostly a decreasing percentage of the gross income (from 15\% in 2000 to $7 \%$ in 2003). |
| 83 Trans to Res/life Funds | Negative values reported in 1999, 2000 and 2002, with a significant decrease of $1595 \%$ in 2002. Positive values in the other years. This represented an insignificant percentage of the gross income from 1999 to 2001. This increased to $53 \%$ in 2003. | Negative values reported in all years. |
| 84 Ret. Earnings-prior Year | Increasing values from 1999 to 2002, decreasing by $209 \%$ in 2003 to a negative value. This represented an increasing percentage of the gross income (from 12\% in 1999 to $106 \%$ in 2002). | Consistent increases in all five years. This represented an increasing percentage of the gross income from 1999 to 2001 and a decreasing percentage of the gross income in 2002 and 2003. |

Table E. 7 (continued): Saambou Ltd - horizontal and vertical analyses

| INCOME STATEMENT | Saambou Ltd | Control sample |
| :---: | :---: | :---: |
| 85 Total Reserve | Increased from 1999 to 2001. <br> Decreased by $209 \%$ to a negative value in 2002. Improved in 2003, but remained negative. This represented an increasing percentage of the gross income (from 14\% in 1999 to $26 \%$ in 2001). | Increased from 1999 to 2003, but to a lesser extent in later years. (a $56 \%$ increase in 2000 to $7 \%$ in 2003). This represented an increasing percentage of the gross income from 1999 to 2001, but a decreasing percentage of the gross income in 2002 and 2003. |
| 86 H/L Earngs per Shr | Increased from 1999 to 2001. Decreased thereafter. | Increased from 1999 to 2001 and decreased consistently thereafter. |
| 87 Dividends per Shr | Increased from 1999 to 2001. Decreased in 2002, with no value recorded in 2003. | Increased from 1999 to 2002, with the only decrease in 2003. |
| 88 Depreciation | Increased from 1999 to 2002. Significant decrease of $99 \%$ in 2003. This represented an insignificant percentage of the gross income, apart from 2002, when it represented $6 \%$ of the gross income. | Increased over the whole period, but to a lesser extent from 2001 to 2003 (the average was $6 \%$ ) than in 2000 (59\%). This represented an average of $3 \%$ of the gross income. |
| 89 Audit Fees | Increased from 1999 to 2001, decreasing thereafter. This represented an insignificant percentage of the gross income. | Increased consistently over the five-year period. This represented an insignificant percentage of the gross income |
| 90 Directors' Emoluments | Remained constant in 1999 and 2000, increasing in 2001. Decreased thereafter. This represented an insignificant percentage of the gross income. | Increased in 2000 and 2002, with a significant increase in 2002 of $117 \%$. Decreased in 2001 and 2003. This represented an insignificant percentage of the gross income. |

## Table E.8: Saambou Ltd - ratio analysis

| RATIO | Saambou Ltd | Control sample |
| :--- | :--- | :--- |
| Accounts Rcvb/Tover | Not applicable. | Not applicable. |
| Assets / Captal Emp | Decreasing trend over the <br> period, from 10.81 to 1.16, with a <br> five-year average of 5.67. | Increasing trend after a single <br> decrease in 2000, with a five- <br> year average of 3.09. |
| Book Val / Share (c) | Increasing trend from 1999 to <br> 2001. Negative in 2002 and <br> positive again in 2003. <br> Significantly lower in 2003 than <br> in 2001. | Increasing trend over the period <br> (from 5.80 in 1999 to 9.28 in <br> 2003). |

Table E. 8 (continued): Saambou Ltd - ratio analysis

| RATIO | Saambou Ltd | Control sample |
| :---: | :---: | :---: |
| Cash Flw / Share (c) | Increased from 1999 to 2002. Decreased in 2003 to below previous lowest value. | Fluctuating trend, but with no significant changes. |
| Cash Flow Div Cover | Fluctuating, but increasing trend over the period overall, with a five-year average of 8.67. | Fluctuated, but large numbers calculated overall, with a fiveyear average of 25410 . |
| Cash Flow Intr Cover | Increasing ratio, with a significant improvement in 2003, with a five-year average of 7.92 . | Fluctuated, with no significant changes, with a five-year average of 0.29 . |
| Current Ratio | Increasing trend, with a significant improvement in 2003, with a five-year average of 2.07 . | Decreasing trend, apart from an increase in 2000, with a five-year average of 0.47 . |
| Debt / Assets | Decreasing trend, from 0.94 in 1999 to 0.18 in 2003, with a fiveyear average of 0.69 . | Remained largely the same throughout the period, with a five-year average of 0.76. |
| Debt / Equity | Decreasing trend, from 18.66 in 1999 to 0.23 in 2003, with a fiveyear average of 11.22. | Overall increasing trend from 9.96 in 1999 to 10.39 in 2003, with a five-year average of 9.24 . |
| Dir Rem \% Pft BTax | Fluctuated, with a negative value in 2002. Decreasing overall, with a five-year average of $1.13 \%$. | Fluctuated, with a significantly higher value in 2002 (1.21\%). The lowest value was $0.51 \%$ in 1999, with a five-year average of $0.72 \%$. |
| Dividend / Share (c) | Increased from 1999 to 2001. Decreased in 2002. No value reported in 2003. | Increasing trend from 1999 to 2002. Decreased in 2003. |
| Dividend Cover | Increasing trend, but no value reported in 2003, with a five-year average of 6.06 . | Decreasing trend over the whole period, with a five-year average of 2.76 . |
| Dividend Yield \% | Increasing trend with the most significant increase in 2002, with a five-year average of $2.45 \%$. | Not applicable. |
| Earnings / Share (c) | Increased from 1999 to 2001. Decreased thereafter. | Increased from 1999 to 2001. Decreased thereafter. |
| Earnings Yield \% | Increasing trend from 1999 to 2002. Decreased in 2003, with a five-year average of $16.94 \%$. | Not applicable. |
| Financial Distress | Negative values in all years, except 2003, when it was 2.62 , with a five-year average of -0.42 . | Significantly high and increasing positive values, except for a decrease in 2003, with a fiveyear average of 19588. |

Table E. 8 (continued): Saambou Ltd - ratio analysis

| RATIO | Saambou Ltd | Control sample |
| :---: | :---: | :---: |
| IAdj Prf / Share (c) | Increased from 1999 to 2001. Negative value in 2002. Improved in 2003, but not to the same level as in 2001. | Fluctuated, but increasing overall. |
| IAdj Ret Assets \% | Decreasing trend from 1999 to 2001. Increased significantly in 2002 and 2003, with a five-year average of $33.26 \%$. | Decreasing trend from 1999 (10.41\%) to 2002 (7.39\%). Increased in 2003, with a fiveyear average of $7.90 \%$. |
| IAdj Ret Equity \% | Fluctuated, but increased overall. Remarkable increase in 2002 to $1637 \%$. Decreased in 2003, but remained above $100 \%$. | Fluctuated, with a significant increase in 2000 only (to $21.07 \%$ ), with a five-year average of $14.90 \%$. |
| Interest Cover | Increased from 1999 to 2001. Decreased in 2002, but improved significantly in 2003, with a five-year average of 7.41 . | Fluctuated, but followed an overall decreasing trend, with a five-year average of 1.31. |
| Leverage Factor | Increased from 1999 to 2002. Increased significantly in 2002 and decreased significantly again in 2003, with a five-year average of 7.01 . | Fluctuated, but remained consistently close to the average, with a five-year average of 2.08 . |
| Lt Loans \% Tot Debt | Fluctuated. Lowest percentage in 1999 (3.28\%) and highest percentage in 2002 ( $34.51 \%$ ), with a five-year average of 14.42\%. | Fluctuating, but largely consistent from 1999 to 2002. Significant increase to $15.39 \%$ in 2003, with a five-year average of 8.97\%. |
| N A V / Share (c) | Increasing trend from 1999 to 2001. Decreased thereafter. | Negative values in 1999, 2001 and 2002. Insignificantly low values in other years. |
| Net Prf Margin \% | Not applicable. | Not applicable. |
| Oprt Prft / Employee | Negative values from 1999 to 2001. No values available for 2002 and 2003. | Significant decrease in 2000. Increasing trend thereafter, but not to the same value as reported in 1999. |
| Oprt Prft Margin \% | Not applicable. | Not applicable. |
| Price / IAdj Prf | Increased in 2000 and significantly in 2003, with a fiveyear average of 1.36 . | Not applicable. |
| Price / Book Value | Fluctuated, with a highest value of 6.70 in 2003 after a lowest value of -5.36 in 2002, with a five-year average of 1.55 . | Not applicable. |

Table E. 8 (continued): Saambou Ltd - ratio analysis

| RATIO | Saambou Ltd | Control sample |
| :---: | :---: | :---: |
| Price / Csh Flow | Fluctuated with a highest value of 20.64 in 2000 and a lowest value of 1.15 in 2002, with a five-year average of 9.65 . | Not applicable. |
| Price / Earnings | Decreasing trend from 1999 to 2002. Increased in 2003, but not to same level as it was previously, with a five-year average of 8.08 . | Not applicable. |
| Price / N A V | Decreasing trend from 1999 to 2002. Increased significantly in 2003 to the highest value, with a five-year average of 1.64 . | Not applicable. |
| Price / Share (c) | Increased from 1999 to 2000, but decreased thereafter. | Not applicable. |
| Quick Ratio | Increasing ratio, with a significant improvement in 2003, with a five-year average of 2.07 . | Decreasing trend, apart from a single increase to 0.53 in 2000, with a five-year average of 0.47 |
| Ret Ext Invest \% | Decreased from 1999 to 2001. Increased in 2002, but decreased in 2003 to its lowest level, with a five-year average of 255.47\%. | Fluctuated after a significant increase to $0.58 \%$ in 2000 , with a five-year average of $0.34 \%$. |
| Retention Rate | Between 54\% and 79\% (in 1999 and 2001). $100 \%$ in 2002 and 2003. | Increased from 58\% in 1999 to $75 \%$ in 2000. Decreasing trend thereafter to $56 \%$ in 2003. |
| Return on Assets \% | Decreased from 1999 to 2001. Increased significantly in 2002 and 2003, with a five-year average of $33.31 \%$. | Decreasing trend from 1999 to 2002. Increased in 2003, with a five-year average of $7.84 \%$. |
| Return on Equity \% | Fluctuated, but generally high and increasing from 1999 to 2001. Decreased significantly in 2003 even though still high, with a five-year average of 360.02\%. | Increased significantly from 1999 to 2000. Decreased in 2001, increased consistently thereafter, but not to the same level as reported in 2000, with a five-year average of $15.89 \%$. |
| Share Splt Factor | Not applicable. | Not applicable. |
| Sustain Growth \% | Fluctuated, with a negative percentage in 2002. | Fluctuated, with a significant decrease from 1999 to 2000 and a significant increase from 2002 to 2003. |
| Tot Assets / TOver | Not applicable. | Not applicable. |

Table E. 8 (continued): Saambou Ltd - ratio analysis

| RATIO | Saambou Ltd | Control sample |
| :--- | :--- | :--- |
| Tot Debt / Csh Flow | Increased from 1999 to 2000. <br> Decreased thereafter, with a <br> significant decrease in 2002, <br> with a five-year average of <br> 73.1. | Fluctuated. Significant decrease <br> in 2000 and significant increase <br> in 2003. |
| Turnover / Employee | Not applicable. | Not applicable. |

Table E.9: Tigon Ltd - horizontal and vertical analyses

| BALANCE SHEET | Tigon Ltd | Control sample |
| :---: | :---: | :---: |
| 1 Ord Shareholders' Interest | Increasing trend with a significant increase of $117 \%$ in 2000. This represented nearly $100 \%$ of capital employed. | Increased in each year reviewed, most significantly in 2001 (130\%). This represented a decreasing portion of capital employed (from 63\% in 1997 to $39 \%$ in 2001). |
| 2 Ord Share Capital | Increased, but not more than 3\% in any year. This represented an insignificant percentage of capital employed. | Increased from 1997 to 2000. Significant increase of $351 \%$ in 1998. Decreased in 2001. This represented an average of \% of capital employed. |
| 3 Share Premium | Increased in each year, but most significantly in 1998 ( $56 \%$ ) and 2000 (62\%). This represented a decreasing portion of capital employed (from 60\% in 1997 to $19 \%$ in 2001). | Increased from 1997 to 2000. Significant increase of $1401 \%$ in 1998. Decreased in 2001. This represented a decreasing portion of capital employed after 1997 (from 34\% in 1998 to $7 \%$ in 2001). |
| 4 Non-distrib Reserves | Increased each year from 1998 to 2001, but most significantly in 1999 (3000\%). This represented an insignificant portion of capital employed. | Increased in all years, except for a single decrease in 2000. Significant increase of $398 \%$ in 2001. This represented a fluctuating portion of capital employed (the average was 9\%). |
| 5 Distrib Reserves | Increased in each year, but most significantly in 1999 ( $151 \%$ ) and 2000 (153\%). This represented an increasing percentage of capital employed (from 40\% in 1997 to $77 \%$ in 2001). | Decreased in 1998 and 1999. Increased in the remaining years, most significantly in 2001 (284\%). This represented a decreasing portion of capital employed from 1997 (46\%) to 2000 (11\%). This increased to $20 \%$ in 2001. |
| 6 Adj Mkt/dir Val in Inv. | Single negative value reported in 2000. This represented an insignificant portion of capital employed. | Fluctuated over the period. Significant increases of 1935\% in 1998 and 1572\% in 2001. Decreased in 2000. This represented an average of $6 \%$ of capital employed. |

Table E. 9 (continued): Tigon Ltd - horizontal and vertical analyses

| BALANCE SHEET | Tigon Ltd | Control sample |
| :---: | :---: | :---: |
| 7 Ord Sharehldrs aft Adj. | Increased every year, but most significantly in 2000 (114\%). <br> This represented an average of $98 \%$ of capital employed. | Increased in all years, but most significantly in 1998 (112\%) and 2001 (221\%). This represented a fluctuating portion of capital employed with a highest percentage of $71 \%$ in 1998 and a lowest percentage of $38 \%$ in 2000. |
| 8 Preference Shares | None. | Increased in all years after an initial decrease in 1998. <br> Significant increases in 2000 and 2001 (1624\% and 1356\% respectively). This represented an insignificant portion of capital employed. |
| 9 Irredeemable | None. | Remained constant after a decrease in 1998. This represented an insignificant portion of capital employed. |
| 10 Redeemable | None. | Only values reported were for 1997 and 2000. This represented an insignificant portion of capital employed. |
| 11 Convertible | None. | No values reported for 1997 or 1998. Constant values reported for 1999 and 2000, increasing in 2001. This represented an insignificant portion of capital employed. |
| 12 Outside Shareholders' Int. | None. | Decreased in 1999 after a significant increase of $130 \%$ in 1998. Constant increases in 2000 and 2001. This represented a decreasing portion of capital employed (from $8 \%$ in 1997 to $3 \%$ in 2001). |
| 13 Total Shareholders' Int. | Increased every year, but most significantly in 2000 (114\%). <br> This represented an average of $98 \%$ of capital employed. | Increased in each year, but most significantly in 1998 (113\%) and 2001 (203\%). This represented a fluctuating portion of capital employed (an average of 63\%). |

Table E. 9 (continued): Tigon Ltd - horizontal and vertical analyses

| BALANCE SHEET | Tigon Ltd | Control sample |
| :---: | :---: | :---: |
| 14 Deferred Tax | None. | Increased from 1998 to 2000 (significantly in 2000 with 205\%). Decreased in 2001. This represented an insignificant portion of capital employed. |
| 15 Other | None. | Increased from 1998 to 2000 (significantly in 1999 by $428 \%$ and in 2000 by $1398 \%$ ). Decreased in 2001. This represented an insignificant portion of capital employed, apart from $26 \%$ in 2000. |
| 16 Long-Term Liabilities | No value reported for 1997. Increased consistently thereafter. This represented $2 \%$ of capital employed. | Increased in all years, but most significantly in 1999 (178\%) and 2001 (162\%). This represented a fluctuating portion of capital employed (an average of $30 \%$ ). |
| 17 Convertible Debentures | None. | Decreased in 1998 and 2000. Increased in the other years with a significant increase of $504 \%$ in 1999. This represented a fluctuating portion of capital employed, with a five-year average of $5 \%$. |
| 18 Dir/sharehldrs Loans | None. | Only values reported were for 1998 and 2000. This represented an insignificant portion of capital employed. |
| 19 Non-Interest-Bearing | None. | No values reported for 1997 or 1998. Increasing values thereafter, with a significant $5137 \%$ increase in 2001. This represented an insignificant portion of capital employed in 1999 and 2000, 19\% in 2001. |
| 20 Interest-Bearing | No value reported for 1997. Increased consistently thereafter. This represented $2 \%$ of capital employed. | Increased in all years, most significantly in 1999 (138\%). This represented a decreasing portion of capital employed from 1999 (29\%) to 2001 (16\%). |
| 21 Capital Employed | Increased in each year reviewed, but most significantly in 2000 (113\%). | Increased in each year, most significantly in 2001 (109\%). |

Table E. 9 (continued): Tigon Ltd - horizontal and vertical analyses

| BALANCE SHEET | Tigon Ltd | Control sample |
| :---: | :---: | :---: |
| 22 Total Liabilities | Significant increases in 1998 ( $287 \%$ ) and 2000 (534\%). <br> Decreases occurred in the other years. Overall increasing trend. This represented $48 \%$ and $40 \%$ of capital employed in 1998 and 2000 respectively. | Increased each year, most significantly in 2000 (54\%). Liabilities were significantly more than capital employed in each year (an average of $460 \%$ of capital employed). |
| 23 Fixed Assets | Decreased each year from 1997 to 1999. Increased in 2000 and decreased again in 2001. This represented a decreasing portion of capital employed (from 18\% in 1997 to 2\% in 2001). | Apart from a decrease in 1997, fixed assets increased in all years. The most significant increase was in 2001 (89\%). This represented $23 \%$ of capital employed in 1997, with an average of $7 \%$ thereafter. |
| 24 Mining Assets | None. | None. |
| 25 Intangible Assets | Increasing trend with the most significant increase in 1998 (over $14000 \%$ ). This represented a decreasing percentage of capital employed after 1997 (from 47\% in 1998 to $16 \%$ in 2001). | Increased in each year, most significantly in 1998 (2708\%) and 2001 (155\%). This represented an average of $7 \%$ of capital employed. |
| 26 Goodwill | Increased significantly in 1998 (3156\%) and in 2000 (364\%). This represented $10 \%$ of capital employed in 1998, and insignificant percentages in the other years. | No value was reported in 1997. Increasing values were reported in each year thereafter. The most significant increase was in 2001 (153\%). This represented an average of $8 \%$ of capital employed in the periods that values were reported. |
| 27 Patents \& Trademarks | The only values were reported in 1998 and 1999, increasing from the one year to the next. This represented an average of $39 \%$ of capital employed. | Values reported for 1997, 1998 and 2001 only. Value reported for 2001 remarkably larger than the previous values. This represented an insignificant portion of capital employed. |
| 28 Cost of Control | None. | Values reported for 1997, 1999 and 2000 only. Values in later years were significantly smaller than the one in 1997. This represented an insignificant portion of capital employed. |

Table E. 9 (continued): Tigon Ltd - horizontal and vertical analyses

| BALANCE SHEET | Tigon Ltd | Control sample |
| :---: | :---: | :---: |
| 29 Other | The only values were reported in 2000 and 2001, increasing from the one year to the next. This represented an average of $17 \%$ of capital employed. | No value reported for 1997. Decreasing values reported thereafter. This represented an insignificant portion of capital employed. |
| 30 Non-Current Assets | None. | Increasing values for 1997 to 2000. Decreased in 2001. Most significant increase in 1999 (25136\%). This represented an insignificant portion of capital employed. |
| 31 Investments \& Loans | Values reported in 1998, 2000 and 2001 only. The 1998 value was significantly lower than the 2000/1 values. This represented $40 \%$ of capital employed in 2000 , and $15 \%$ in the other years. | Increased in all years, except 2000. Most significant increase occurred in 1997 (174\%). This represented mostly a fluctuating portion of capital employed, which decreased in the last three years reviewed ( $257 \%$ in 1999 to $89 \%$ in 2001). |
| 32 Inv at Cost/Market Val | Values reported in 1998, 2000 and 2001 only. The 1998 value was significantly lower than the 2000/1 values. This represented $40 \%$ of capital employed in 2000 , and $15 \%$ in the other years. | Increased in all years, except for a single decrease in 2000. Most significant increases occurred in 1998 (504\%) and in 2001 (130\%). This represented a fluctuating portion of capital employed (an average of 93\%), the highest portion in 1999 (202\%) and the lowest in 1997 (49\%). |
| 33 Long-Term Loans | None. | Consistently increasing values over the entire period. This represented a decreasing portion of capital employed (from $105 \%$ in 1997 to $24 \%$ in 2001). |
| 34 Current Assets | Increased in each year reviewed, but most significantly in 2000 (147\%). This represented an overall decreasing portion of capital employed (from 102\% in 1997 to $74 \%$ 2001, with a five-year average of $79 \%$ ). | Increasing values over the entire period, the most significant occurring in 2000 (139\%). Current assets were larger than the value of capital employed in all years reviewed (an average of $329 \%$ ). |

Table E. 9 (continued): Tigon Ltd - horizontal and vertical analyses

| BALANCE SHEET | Tigon Ltd | Control sample |
| :---: | :---: | :---: |
| 35 Inventory | Increased consistently in every year, except for a decrease in 1999. This represented a decreasing percentage of capital employed (from 22\% in 1997 to 1\% in 2001). | Increased from 1997 to 2000. Decreased in 2001. This represented a decreasing portion of capital employed (from 10\% in 1997 to $1 \%$ in 2001). |
| 36 Debtors | Increased in most years, except in 2000, when there was a decrease. The most significant increase was in 1999 (133\%). This represented an overall decreasing percentage of capital employed (from 34\% in 1997 to $17 \%$ in 2001). | Decreasing values in 1997 and 2001. Increases in other years. This represented a decreasing portion of capital employed (from $63 \%$ in 1997 to $8 \%$ in 2001). |
| 37 Cash \& Near Cash | Decreased in 1998 and 2001. Increased significantly in 1999 ( $201 \%$ ) and 2000 ( $417 \%$ ). This represented $11 \%$ of capital employed in 1997, which declined to an insignificant portion of capital employed from 1998 to 2001. | Decreasing values in 1997 and 2001. Increases in the other years. This represented a large, but decreasing portion of capital employed (from 459\% in 1997 to $84 \%$ in 2001). |
| 38 Dividends | None. | None. |
| 39 Tax | None. | Increased in each year, except a single decrease in 1999. Significant increases of 5282\% in 1997 and $262 \%$ in 2000. This represented an insignificant portion of capital employed. |
| 40 Other | Increased in each year reviewed, but most significantly in 2000 (399\%). This represented a fluctuating portion of capital employed (an average of 39\%). | Increased in all years, most significantly in 1998 (408\%) and $2000(308 \%)$. This represented an increasing portion of capital employed from 1997 to 2000, then decreased in 2001. |
| 41 Current Liabilities | Increased significantly in 1998 (269\%) and 2000 (628\%). Decreased in the other years. This represented a fluctuating portion of capital employed (the average was $25 \%$ ). | Increased consistently in all years reviewed. This represented a large, but decreasing portion of capital employed (from 628\% in 1997 to $210 \%$ in 2001). |

Table E. 9 (continued): Tigon Ltd - horizontal and vertical analyses

| BALANCE SHEET | Tigon Ltd | Control sample |
| :---: | :---: | :---: |
| 42 Creditors | Increased in 1999 and 2000 (a significant 1087\%). Decreased in 1998 and 2001. This represented a fluctuating portion of capital employed (the average was $15 \%$ ). | Increased in 1998 and 1999, decreasing in 2000 and 2001. Significant increase of $156 \%$ in 1999. This represented an increasing portion of capital employed from 1997 to 1999 and a decreasing percentage thereafter. |
| 43 Dividends | None. | Increased in 1998 and 1999 and decreased thereafter. Significant increase of $108 \%$ in 1999. This represented an insignificant portion of capital employed. |
| 44 Tax | None. | Increased in all years, most significantly in 2000 (186\%). This represented an insignificant portion of capital employed. |
| 45 Interest-Bearing | Increased significantly in 1998 and 1999 (by 467\% and by $110 \%$ respectively). No change occurred in 2000. Decreased in 2001. This represented an average of $2 \%$ of capital employed. | Increased in each year reviewed. This represented a large, but decreasing portion of capital employed (from 578\% in 1997 to $191 \%$ in 2001). |
| 46 Non-Interest-Bearing | Single value reported in 1998, representing $35 \%$ of capital employed. | Increased in each year, most significantly in 1998 (3398\%), 1999 ( $808 \%$ ) and 2000 (106\%). This represented an insignificant portion of capital employed. |
| 47 Net Current Assets | Increased in each year, after a single decrease in 1998. <br> Significant increases occurred in 1999 (242\%) and 2001 (148\%). <br> This represented a fluctuating portion of capital employed (the average was $55 \%$ ). | Negative values reported for all of the five years reviewed. The figures declined from 1997 to 1999 and in 2001, showing a single improvement in 2000. |
| 48 Adj Mkt/dir Val in Inv. | Single negative value reported in 2000. This represented an insignificant portion of capital employed. | Fluctuated over the period. Significant increases of 1935\% in 1998 and 1572\% in 2001. Decreased in 2000. This represented an average of $6 \%$ of capital employed. |

Table E. 9 (continued): Tigon Ltd - horizontal and vertical analyses

| BALANCE SHEET | Tigon Ltd | Control sample |
| :---: | :---: | :---: |
| 49 Employment of Capital | Increased in each year reviewed, but most significantly in 2000 (113\%). | Increased each year, most significantly in 2001 (109\%). |
| 50 Total Assets | Increased in each year reviewed, but most significantly in 2000 (262\%). This represented a fluctuating portion of capital employed (the average was $100 \%$ ). | Increased consistently in each year of the period reviewed. This represented a large, but decreasing percentage of capital employed (from 726\% in 1997 to $283 \%$ in 2001). |
| INCOME STATEMENT | Tigon Ltd | Control sample |
| 60 Turnover | Increased in each year reviewed, but most significantly in 2000 (144\%). | Increased in 1998 and 2000. <br> Decreased in 1999 and 2001. |
| 61 \% Change in Turnover | None reported. | None reported. |
| 62 Investment Income | None. | Increased in each year, except for a single decrease in 1999. Significant increases occurred in 1998 (6723\%) and 2000 (474\%). This represented an increasing percentage of turnover (from 0\% in 1997 to $7 \%$ in 2001). |
| 63 Operating Profit | Increased in each year after a decrease in 1998. Significant increases in 1999 (291\%) and 2000 (183\%). This represented an overall increasing percentage of turnover (from 27\% in 1997 to $47 \%$ in 2001). | Decreased significantly in 1998 (127\%) and 1999 (164\%). Increased significantly in 2000 (181\%) and 2001 (154\%). This represented a fluctuating percentage of turnover. |
| 64 Interest Received | Increased in all years, except 2000 that saw a decrease. Significant increases in 1998 (261\%) and 1999 (468\%). This represented a significant $33 \%$ of turnover in 1999, which decreased to $6 \%$ in the remaining years. | Increased in each year, except a single decrease in 2000. Significant increase in 1998 (121\%). This represented a fluctuating percentage of turnover, the highest being in 1999 (118\%) and 2001 (146\%). |
| 65 Gross Income | Increased in each year reviewed, but most significantly in 1999 (354\%). This represented a fluctuating percentage of turnover, with a high of $74 \%$ in 1999 and a low of $29 \%$ in 1998 (the average was 48\%). | Increased in 1998, 1999 and 2001. Decreased in 2000. This represented a fluctuating percentage of turnover, the highest being in 1999 (115\%) and 2001 (162\%). |

Table E. 9 (continued): Tigon Ltd - horizontal and vertical analyses

| INCOME STATEMENT | Tigon Ltd | Control sample |
| :---: | :---: | :---: |
| 66 Interest \& Fin Chngs(-ve) | Increased significantly in most years, except for a decrease in 2000. Increased by $102 \%$ in 1998, by $1875 \%$ in 1999 and by $107 \%$ in 2001. This represented an insignificant percentage of turnover, except in 1999, when it was $23 \%$. | Increased in 1998, 1999 and 2001. Decreased in 2000. This represented a fluctuating percentage of turnover, the highest being in 1999 ( $91 \%$ ) and 2001 (106\%). |
| 67 Taxation (-ve) | None. | Increased from 1998 to 2000, decreasing in 2001. This represented an increasing percentage of turnover (from 3\% in 1997 to $9 \%$ in 2001). |
| 68 Current (-ve) | None. | Increased over the entire period. This represented an increasing percentage of turnover (from 2\% in 1997 to $11 \%$ in 2001). |
| 69 Deferred (-ve) | None. | Increased significantly in 1998 (290\%) and 2000 (475\%). <br> Decreased in 1999 and significantly in 2001 (653\%). <br> This represented an insignificant percentage of turnover. |
| 70 Other (-ve) | None. | Single significant increase in 1998 (161\%). Stayed constant in 1999, decreasing in the remaining years. This represented an insignificant percentage of turnover. |
| 71 Profit after Int \& Tax | Decreased in 1998, but increased each year thereafter. Significant increases of $236 \%$ in 1999 and $154 \%$ in 2000. This represented below $30 \%$ of turnover in 1997 and 1998. This increased to above 50\% in all remaining years. | Increased in every year reviewed. This represented an increasing percentage of turnover (from 9\% in 1997 to $46 \%$ in 2001). |
| 72 Pref. Dividends (-ve) | None. | Remained constant over the entire period. This represented an insignificant percentage of turnover. |

Table E. 9 (continued): Tigon Ltd - horizontal and vertical analyses

| INCOME STATEMENT | Tigon Ltd | Control sample |
| :---: | :---: | :---: |
| 73 Minority Interest (-ve) | None. | Increased significantly in 1998 (539\%). Decreased in 1999 and 2000, increasing again in 2001. This represented an average of $2 \%$ of turnover. |
| 74 Associate Companies | None. | Increased in each year. Significant increases occurred in 1998 (110\%), 1999 (116\%) and in 2001 (1596\%). This represented an insignificant percentage of turnover from 1997 to 2000, increasing to $48 \%$ of turnover in 2001. |
| 75 Discontinued Operations | None. | Single negative value reported for 1997, representing an insignificant percentage of turnover. |
| 76 Other | Insignificantly small negative values reported for 1998, 2000 and 2001. | Negative values reported in all years. Values declined from 1997 to 1999, improving in 2000 and 2001. |
| 77 Convertible Deb Int (-ve) | None. | Decreased in 1998, increasing in the remaining years. Significant increases occurred in 1999 (100\%) and 2000 (166\%). This represented an insignificant percentage of turnover. |
| 78 Profit Attrib to Ord Shrs | Decreased in 1998, but increased each year thereafter. Significant increases of $239 \%$ in 1999 and $154 \%$ in 2000 . This represented below $30 \%$ of turnover in 1997 and 1998. This increased to above $50 \%$ in all remaining years. | Increased in all years, except for a single decrease in 1999. Significant increases occurred in 2000 and 2001 (1242\% and 487\% respectively). This represented an increasing percentage of turnover (from 7\% in 1997 to $88 \%$ in 2001). |
| 79 Extraordinary Items | Single negative value reported in 2001. This represented $14 \%$ of turnover. | None. |

Table E. 9 (continued): Tigon Ltd - horizontal and vertical analyses

| INCOME STATEMENT | Tigon Ltd | Control sample |
| :---: | :---: | :---: |
| 80 Bottom Line Earnings | Decreased in 1998, but increased each year thereafter. Significant increases of $236 \%$ in 1999 and $154 \%$ in 2000. This represented below $30 \%$ of turnover in 1997 and 1998. This increased to above 50\% in 1999 and 2000, dropping to $37 \%$ in 2001. | Significant increases occurred in 2000 and 2001 (1242\% and 487\% respectively). This represented an increasing percentage of turnover (from 7\% in 1997 to $88 \%$ in 2001). |
| 81 Dividends Paid (-ve) | None. | Increased significantly in 1998 (421\%). Decreased in 1999 and increased in 2000 and 2001. This represented an increasing percentage of turnover (from 2\% in 1997 to $12 \%$ in 2001). |
| 82 Ret. Earnings-current Yr | Decreased in 1998, but increased each year thereafter. Significant increases of $236 \%$ in 1999 and $154 \%$ in 2000 . This represented below $30 \%$ of turnover in 1997 and 1998. This increased to above 50\% in 1999 and 2000, dropping to $37 \%$ in 2001. | Decreased significantly in 1999 with $273 \%$ to a negative value. Increased significantly in 2000 ( $252 \%$ ) and in 2001 ( $965 \%$ ). This represented a fluctuating, but generally increasing percentage of turnover (from 5\% in 1997 to $76 \%$ in 2001). |
| 83 Trans to Res/life Funds | None. | Negative values reported in all years. Values declined from 1997 to 1999, improving in 2000 and declining again in 2001. |
| 84 Ret. Earnings-prior Year | Increased in each year reviewed, most significantly in 1998 ( $471 \%$ ), 2000 ( $151 \%$ ) and 2001 (153\%). This represented an increasing percentage of turnover (from 6\% in 1997 to $60 \%$ in 2001). | Increases in all years apart from 1999. Most significant increase was in 2001 (294\%). This represented an increasing percentage of turnover (from $11 \%$ in 1997 to $94 \%$ in 2001). |
| 85 Total Reserve | Increased in each year reviewed, but most significantly in 1999 and 2000 ( $151 \%$ and $153 \%$ respectively). This represented an increasing percentage of turnover (from $35 \%$ in 1997 to $98 \%$ in 2001). | Decreased in 1998 and 1999. Increased significantly in 2000 (7046\%) and 2001 (460\%). This represented a fluctuating, but generally increasing percentage of turnover (from 14\% in 1997 to $165 \%$ in 2001). |

Table E. 9 (continued): Tigon Ltd - horizontal and vertical analyses

| INCOME STATEMENT | Tigon Ltd | Control sample |
| :--- | :--- | :--- |
| $86 \mathrm{H} / \mathrm{L}$ Earngs per Shr | Decreased in 1998 and 2000. <br> Increased in the remaining <br> years, most significantly in 1999 <br> $(238 \%)$. | Increased consistently in all <br> years. |
| 87 Dividends per Shr | None. | Increased to a larger extent in <br> 1998 and 1999 than in later <br> years. |
| 88 Depreciation | Increased in each year <br> reviewed, most significantly in <br> 2001 (114\%). This represented <br> an insignificant percentage of <br> turnover. | Increased consistently in all <br> years, except for a single <br> decrease in 1999. This <br> represented an increasing <br> percentage of turnover (from 2\% <br> in 1997 to 5\% in 2001). |
| 89 Audit Fees | Increased in each year from <br> 1997 to 2000 (most significantly <br> in 1998 with 123\%). Decreased <br> in 2001. This represented an <br> insignificant percentage of <br> turnover. | Increased each year reviewed. <br> This represented an insignificant <br> percentage of turnover. |
| 90 Directors' Emoluments | Increased in each year <br> reviewed, to an increasing extent <br> as time passed. This <br> represented an insignificant <br> percentage of turnover. | Increased in all years, most <br> significantly in 1998 (142\%). <br> This represented an insignificant <br> percentage of turnover. |

Table E.10: Tigon Ltd - ratio analysis

| RATIO | Tigon Ltd | Control Sample |
| :--- | :--- | :--- |
| Accounts Rcvb/Tover | Decreasing trend from 1997 to <br> 1999, increasing thereafter, with <br> a five-year average of 3.25. | Increased in 1998 and <br> decreased in all years thereafter, <br> with a five-year average of 2.11. |
| Assets / Capital Emp | Decreasing trend from 1997 to <br> 1999, increased in 2000, and <br> decreased again in 2001, with a <br> five-year average of 1.00. | Decreased from 7.26 in 1997 to <br> 2.83 in 2001, with a five-year <br> average of 5.04. |
| Book Val / Share (c) | Increasing trend from 1997 to <br> 1999. Decreased in 2000 and <br> increased again in 2001. | Decreased from 9.25 in 1997 to <br> 5.41 in 2000. Increased to 9.89 <br> in 2001. |
| Cash Flw / Share (c) | Fluctuated over the period, with <br> a highest value reported in 1999 <br> and a lowest value in 2000. | Decreased from 1997 to 1999. <br> Increased thereafter. |
| Cash Flow Div Cover | Not applicable. | Fluctuating, high values, with a <br> five-year average of 3622.45. |

Table E. 10 (continued): Tigon Ltd - ratio analysis

| RATIO | Tigon Ltd | Control Sample |
| :---: | :---: | :---: |
| Cash Flow Intr Cover | Decreasing trend from 1997 to 1999. Increased significantly in 2000, decreasing again in 2001, with a five-year average of 29.05. | Decreased from 0.26 in 1997 to 0.06 in 1999. Increased thereafter to 0.94 in 2001, with a five-year average of 0.34 . |
| Current Ratio | Fluctuating trend with a highest value of 10.79 in 2001 and a lowest of 1.64 in 1998, with a five-year average of 5.07. | Decreased from 0.88 in 1997 to 0.58 in 1999. Increased to 0.95 in 2000 and decreased to 0.90 in 2001, with a five-year average of 0.80 . |
| Debt / Assets | Fluctuating. Highest value of 0.49 in 1998 and lowest value of 0.10 in 2001, with a five-year average of 0.26 . | Fluctuated, but remained mostly consistent around the average of 0.89 . |
| Debt / Equity | Fluctuating. Highest value of 0.95 in 1998 and a lowest value of 0.11 in 2001, with a five-year average of 0.40 . | Fluctuated with a highest value in 2000 (8.85) and a lowest value in 2001 (4.97), with a fiveyear average of 7.15 . |
| Dir Rem \% Pft BTax | Overall decreasing trend from $2.04 \%$ in 1997 to $0.48 \%$ in 2001, with a five-year average of 1.34\%. | Increased from 1.70\% in 1997 to $2.40 \%$ in 2000. Decreased to $2.24 \%$ in 2001, with a five-year average of $2.16 \%$. |
| Dividend / Share (c) | Not applicable. | Increased consistently from 1997 (34.77) to 2001 (120.19). |
| Dividend Cover | Not applicable. | Decreased from 3.11 in 1997 to 2.14 in 1999. Increased thereafter to 2.54 in 2001, with a five-year average of 2.58 . |
| Dividend Yield \% | Not applicable. | Not applicable. |
| Earnings / Share (c) | Fluctuated, but mainly stable. Significantly larger amount in 1999. | Increased from 108.10 in 1997 to 304.77 in 2001. |
| Earnings Yield \% | Increasing trend from 1999 to 2000. Decrease in 2001, with a five-year average of $4.59 \%$. | Not applicable. |
| Financial Distress | Fluctuated, with a lowest value of 1.91 in 1998, with a five-year average of 5.00 . | Negative values in all years under review, with a five-year average of -1.10. |
| IAdj Prf / Share (c) | Fluctuated, but mainly stable. Significantly larger amount in 1999. | Decreased from 1997 (1.10) to 1999 (0.03). Increased thereafter to 2.62 in 2001. |

Table E. 10 (continued): Tigon Ltd - ratio analysis

| RATIO | Tigon Ltd | Control Sample |
| :---: | :---: | :---: |
| IAdj Ret Assets \% | Fluctuated, with a highest percentage of $73.06 \%$ in 1999 and a lowest percentage of $20.89 \%$ in 1998. The average was $40.75 \%$. | Increased from 7.79\% in 1997 to $11.91 \%$ in 1999. Decreased in 2000 to $6.70 \%$, but increased to $8.76 \%$ in 2001, with a five-year average of $9.30 \%$. |
| IAdj Ret Equity \% | Fluctuated, with a significant decrease in 1998. Mostly stable from 1999 to 2001, with a fiveyear average of $34.45 \%$. | Decreased from 1997 (11.46\%) to 1999 ( $0.53 \%$ ). Increased thereafter to $26.10 \%$ in 2001, with a five-year average of 11.89\%. |
| Interest Cover | Decreased from 1997 to a significantly low value in 1999. Increased strongly in 2000 and decreased again in 2001, with a five-year average of 26.72. | Decreased from 1.34 in 1997 to 1.27 in 1999. Increased thereafter to 1.52 in 2001, with a five-year average of 1.39. |
| Leverage Factor | Decreasing trend from 1997 to 1999. Increased in 2000, decreased again in 2001, with a five-year average of 0.93 . | Decreased from 1.65 in 1997 to 0.08 in 1999. Increased thereafter to 3.94 in 2001, with a five-year average of 1.66 . |
| Lt Loans \% Tot Debt | No value for 1997 with fluctuations in the remaining years. Significant decreases in 1998 and 2000 and significant increases in 1999 and 2001, with a five-year average of $11.67 \%$. | Increased consistently over the period, with a five-year average of $7.77 \%$. |
| N A V / Share (c) | Fluctuated, with a significantly higher value in 1999 and a significantly lower value in 2000 than in the other years. | Fluctuated, with a highest value of 1.03 in 1997 and a lowest value of negative 4.22 in 2001. |
| Net Prf Margin \% | Increasing trend from 1997 to 2000. Decreased in 2001, with a five-year average of $39.42 \%$. | Fluctuated over the period with a lowest percentage of $0.87 \%$ in 1999 and a significantly higher percentage of $87.85 \%$ in 2001, with a five-year average of 23.03\%. |
| Oprt Prft / Employee | Not applicable. | Consistent increases from 1997 to 2000. Decreased in 2001. |
| Oprt Prft Margin \% | Fluctuated, but mostly consistent from 1999 to 2001, with a fiveyear average of $36.30 \%$. | Decreased from $5.61 \%$ in 1997 to a negative 3.44 in 1999. Increased thereafter to $9.03 \%$ in 2001. |
| Price / IAdj Prf | Decreasing trend from 1997 to 2000. Increased in 2001, with a five-year average of 26.56 . | Not applicable. |

Table E. 10 (continued): Tigon Ltd - ratio analysis

| RATIO | Tigon Ltd | Control Sample |
| :---: | :---: | :---: |
| Price / Book Value | Decreasing trend from 1997 to 2000. Increased in 2001, with a five-year average of 8.98. | Not applicable. |
| Price / Csh Flow | Consistent in 1997 and 1998. Decreased in both 1999 and 2000. Increased in 2001, with a five-year average of 28.23 . | Not applicable. |
| Price / Earnings | Consistent in 1997 and 1998. Decreased in both 1999 and 2000. Increased in 2001, with a five-year average of 28.39 . | Not applicable. |
| Price / N A V | Mostly consistent from 1997 to 1999. Decreased significantly in 2000, increasing again in 2001, with a five-year average of 12.30. | Not applicable. |
| Price / Share (c) | Consistent in 1997 and 1998. Fluctuated in the remaining years with a significant decrease in 2000. | Not applicable. |
| Quick Ratio | Fluctuating trend with a highest value of 10.58 in 2001 and a lowest of 1.35 in 1998, with a five-year average of 4.73. | Decreased from 0.86 in 1997 to 0.57 in 1999. Increased to 0.94 in 2000 and decreased to 0.89 in 2001, with a five-year average of 0.78 . |
| Ret Ext Invest \% | No values for 1997 or 1999. Fluctuating, inconsistent values in the remaining years, with a five-year average of $29.58 \%$. | Fluctuated over the period, with a highest percentage of $1.55 \%$ in 2000 and a lowest percentage of $0.03 \%$ in 1997. The average was $0.69 \%$. |
| Retention Rate | 100\% for all years. | Fluctuated over the period. |
| Return on Assets \% | Fluctuated, with a significantly higher value of $73.32 \%$ in 1999, with a five-year average of 40.88\%. | Increased from $7.84 \%$ in 1997 to $11.80 \%$ in 1999. Decreased to $6.58 \%$ in 2000 and increased to $6.79 \%$ in 2001, with a five-year average of $8.86 \%$. |
| Return on Equity \% | Fluctuated, but mostly consistent apart from a significant decrease to $19.44 \%$ in 1998, with a fiveyear average of $34.58 \%$. | Decreased from 12.95\% in 1997 to $0.94 \%$ in 1999. Increased thereafter to $26.72 \%$ in 2001, with a five-year average of 12.57\%. |

Table E. 10 (continued): Tigon Ltd - ratio analysis

| RATIO | Tigon Ltd | Control Sample |
| :--- | :--- | :--- |
| Share Splt Factor | Decreasing values from 1997 to <br> 1999. No values for 2000 and <br> 2001, with a five-year average <br> of 40000. | Not applicable. |
| Sustain Growth \% | Increasing trend over the entire <br> period, with a five-year average <br> of 30.92\%. | Increased from 68.72\% in 1997 <br> to 120.44\% in 1999. Decreased <br> thereafter to 46.16\% in 2001, <br> with a five-year average of <br> $76.95 \%$. |
| Tot Assets / TOver | Fluctuating trend, with a five- <br> year average of 0.84. | Decreased consistently over the <br> period, with a five-year average <br> of 0.11. |
| Tot Debt / Csh Flow | Fluctuating, with a highest value <br> of 2.43 in 1998 and a lowest <br> value of 0.21 in 2001, with a <br> five-year average of 0.91. | Decreased from 1997 (41.99) to <br> 1998 (21.36). Increased in 2000 <br> to 59.00, but decreased to 7.08 <br> in 2001, with a five-year <br> average of 33.27. |
| Turnover / Employee | Not applicable. | Decreased from 1997 to 1999. <br> Increased significantly in 2000, <br> but decreased again in 2001. |

## APPENDIX F

Appendix F contains the formulae used in the event study analysis (using the analysis of Beige as example) and an example of the results that were obtained from the formulae. All the tables are the result of the author's own calculations.

Table F.1: The formulae used in the event study analyses (using Beige Ltd as example)

| A | B | C | D | E | F | G | H | 1 | J | K | L | M | N | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Row | Date | Close(C) | Volume | CGI* close | Beige daily return | $\begin{gathered} \text { CGI } \\ \text { daily } \\ \text { return } \end{gathered}$ | Forecasted Beige return | Difference | Accumulated difference | Steyx | $\begin{gathered} \text { Significant } \\ \text { daily } \\ \text { difference } \\ \hline \end{gathered}$ |  | 40 day rolling volume average | Combined signal |
| 129 | $\begin{aligned} & 29 \text { May } \\ & 1998 \end{aligned}$ | 855 | 287500 | 292233 | $\begin{gathered} =L N(B 129 / \\ \text { B128) } \end{gathered}$ | $\begin{gathered} =L N(D 129 / \\ \text { D128) } \end{gathered}$ | $\begin{gathered} \text { =FORECAST(F } \\ \text { 129,E3:E128,F3 } \\ : F 128) \end{gathered}$ | $\begin{gathered} =E 129- \\ \text { G129 } \end{gathered}$ | =H129 | $\begin{gathered} =\text { STEYX(E3:E1 } \\ \text { 28,F3:F128) } \end{gathered}$ | =H129/J129 | $\begin{gathered} \hline=\mathrm{IF}(\mathrm{ABS}(\mathrm{~K} 1 \\ 29)<1.96, " \mathrm{n} \\ 0 ", " \mathrm{yes} ") \\ \hline \end{gathered}$ | $\begin{gathered} =A V E R A G E(C 110 \\ : C 129) \end{gathered}$ | $\begin{gathered} =A N D(C 129>M 12 \\ 9, L 129=" y e s ") \end{gathered}$ |
| 130 | $\begin{aligned} & \hline 01 \\ & \text { June } \\ & 1998 \end{aligned}$ | 815 | 65130 | 282158 | $\begin{gathered} =L N(B 130 / \\ \text { B129) } \end{gathered}$ | $\begin{gathered} =L N(D 130 / \\ \text { D129) } \end{gathered}$ | $\begin{gathered} \text { =FORECAST(F } \\ \text { 130,E4:E129,F4 } \\ \text { :F129) } \\ \hline \end{gathered}$ | $\begin{aligned} & =E 130- \\ & \text { G130 } \end{aligned}$ | = $1129+\mathrm{H} 130$ | $\begin{aligned} & =\text { STEYX(E4:E1 } \\ & \text { 29,F4:F129) } \end{aligned}$ | =H130/J130 | $\begin{gathered} =\text { IF(ABS(K1 } \\ 30)<1.96, " \mathrm{n} \\ \text { 0","yes") } \\ \hline \end{gathered}$ | $\begin{gathered} =A V E R A G E(C 111 \\ : C 130) \end{gathered}$ | $\begin{gathered} =A N D(C 130>M 130 \\ \text {,L130="yes") } \\ \hline \end{gathered}$ |
| 131 | $\begin{aligned} & \hline 02 \\ & \text { June } \\ & 1998 \\ & \hline \end{aligned}$ | 820 | 194560 | 287689 | $\begin{gathered} =L N(B 131 / \\ \text { B130) } \end{gathered}$ | $\begin{gathered} =L N(D 131 / \\ \text { D130) } \end{gathered}$ | $\begin{gathered} \hline \text { =FORECAST(F } \\ \text { 131,E5:E130,F5 } \\ : \text { F130) } \\ \hline \end{gathered}$ | $\begin{gathered} =E 131- \\ \text { G131 } \end{gathered}$ | $=1130+\mathrm{H} 131$ | $\begin{gathered} =\text { STEYX(E5:E1 } \\ \text { 30,F5:F130) } \end{gathered}$ | = $\mathrm{H} 131 / \mathrm{J} 131$ | =IF(ABS(K1 <br> 31)<1.96,"n o","yes") | $\begin{gathered} =A V E R A G E(C 112 \\ : C 131) \end{gathered}$ | $\begin{gathered} =A N D(C 131>M 131 \\ , L 131=" y e s ") \end{gathered}$ |
| 132 | $\begin{aligned} & \hline 03 \\ & \text { June } \\ & 1998 \\ & \hline \end{aligned}$ | 820 | 124620 | 289828 | $\begin{gathered} =L N(B 132 / \\ \text { B131) } \end{gathered}$ | $\begin{gathered} =L N(D 132 / \\ \text { D131) } \end{gathered}$ | $\begin{gathered} \hline \text { =FORECAST(F } \\ \text { 132,E6:E131,F6 } \\ \text { :F131) } \end{gathered}$ | $\begin{gathered} =E 132- \\ \text { G132 } \end{gathered}$ | = $1131+\mathrm{H} 132$ | $\begin{aligned} & =\text { STEYX(E6:E1 } \\ & \text { 31,F6:F131) } \end{aligned}$ | =H132/J132 | $\begin{gathered} \text { =IF(ABS(K1 } \\ \text { 32)<1.96,"n } \\ \text { o","yes") } \end{gathered}$ | $\begin{gathered} =A V E R A G E(C 113 \\ : C 132) \end{gathered}$ | $\begin{gathered} =\text { AND(C132>M132 } \\ \text {,L132="yes") } \end{gathered}$ |
| 133 | $\begin{aligned} & \hline 04 \\ & \text { June } \\ & 1998 \end{aligned}$ | 810 | 46100 | 290386 | $\begin{gathered} =L N(B 133 / \\ \text { B132) } \end{gathered}$ | $\begin{gathered} =L N(D 133 / \\ \text { D132) } \end{gathered}$ | $\begin{gathered} \text { =FORECAST(F } \\ \text { 133,E7:E132,F7 } \\ \text { :F132) } \end{gathered}$ | $\begin{aligned} & =E 133- \\ & \text { G133 } \end{aligned}$ | $=1132+\mathrm{H} 133$ | $\begin{aligned} & =\text { STEYX(E7:E1 } \\ & \text { 32,F7:F132) } \end{aligned}$ | =H133/J133 | $\begin{gathered} =\text { IF(ABS(K1 } \\ 33)<1.96, " \mathrm{n} \\ \text { 0","yes") } \end{gathered}$ | $\begin{gathered} =A V E R A G E(C 114 \\ : C 133) \end{gathered}$ | $\begin{gathered} =\text { AND(C133>M133 } \\ \text {,L133="yes") } \end{gathered}$ |
| 134 | $\begin{aligned} & \hline 05 \\ & \text { June } \\ & 1998 \end{aligned}$ | 800 | 129700 | 290112 | $\begin{gathered} =L N(B 134 / \\ \text { B133) } \end{gathered}$ | $\begin{gathered} =L N(D 134 / \\ \text { D133) } \end{gathered}$ | $\begin{gathered} \text { =FORECAST(F } \\ \text { 134,E8:E133,F8 } \\ : \text { :F133) } \end{gathered}$ | $\begin{gathered} =E 134- \\ \text { G134 } \end{gathered}$ | = $1133+\mathrm{H} 134$ | $\begin{aligned} & =\text { STEYX(E8:E1 } \\ & \text { 33,F8:F133) } \end{aligned}$ | =H134/J134 | $\begin{gathered} =\text { IF(ABS(K1 } \\ \text { 34)<1.96,"n } \\ \text { 0","yes") } \\ \hline \end{gathered}$ | $\begin{gathered} =A V E R A G E(C 115 \\ : C 134) \end{gathered}$ | $\begin{gathered} =A N D(C 134>M 134 \\ , L 134=" y e s ") \end{gathered}$ |
| 135 | $\begin{aligned} & \hline 08 \\ & \text { June } \\ & 1998 \\ & \hline \end{aligned}$ | 800 | 62775 | 290127 | $\begin{gathered} =L N(B 135 / \\ \text { B134) } \end{gathered}$ | $\begin{gathered} =L N(D 135 / \\ \text { D134) } \end{gathered}$ | $\begin{gathered} \text { =FORECAST(F } \\ \text { 135,E9:E134,F9 } \\ \text { :F134) } \end{gathered}$ | $\begin{gathered} =E 135- \\ \text { G135 } \end{gathered}$ | $=1134+\mathrm{H} 135$ | $\begin{aligned} & =\text { STEYX(E9:E1 } \\ & \text { 34,F9:F134) } \end{aligned}$ | =H135/J135 | $\begin{gathered} =\mathrm{IF}(\mathrm{ABS}(\mathrm{K1} 1 \\ 35)<1.96, " \mathrm{n} \\ \text { 0","yes") } \\ \hline \end{gathered}$ | $\begin{gathered} =A V E R A G E(C 116 \\ : C 135) \end{gathered}$ | $\begin{gathered} =\text { AND(C135>M135 } \\ , \mathrm{L} 135=" y e s ") \end{gathered}$ |
| 136 | $\begin{aligned} & \hline 09 \\ & \text { June } \\ & 1998 \end{aligned}$ | 790 | 108100 | 285701 | $\begin{gathered} =L N(B 136 / \\ \text { B135) } \end{gathered}$ | $\begin{gathered} =L N(D 136 / \\ \text { D135) } \end{gathered}$ | $\begin{gathered} \hline \text { =FORECAST(F } \\ \text { 136,E10:E135,F } \\ 10: F 135) \\ \hline \end{gathered}$ | $\begin{aligned} & =E 136- \\ & \text { G136 } \end{aligned}$ | = $1135+\mathrm{H} 136$ | $\begin{aligned} & =\text { STEYX(E10:E } \\ & \text { 135,F10:F135) } \end{aligned}$ | =H136/J136 | $\begin{gathered} =\text { IF(ABS(K1 } \\ 36)<1.96, " \mathrm{n} \\ \text { o","yes") } \\ \hline \end{gathered}$ | $\begin{gathered} =A V E R A G E(C 117 \\ : C 136) \end{gathered}$ | $\begin{gathered} =\text { AND(C136>M136 } \\ , \mathrm{L} 136=" y e s ") \end{gathered}$ |
| 137 | $\begin{aligned} & \hline 10 \\ & \text { June } \\ & 1998 \\ & \hline \end{aligned}$ | 800 | 126270 | 276644 | $\begin{gathered} =L N(B 137 / \\ \text { B136) } \end{gathered}$ | $\begin{gathered} =L N(D 137 / \\ \mathrm{D} 136) \end{gathered}$ | $\begin{gathered} \hline \text { =FORECAST(F } \\ \text { 137,E11:E136,F } \\ \text { 11:F136) } \end{gathered}$ | $\begin{aligned} & =E 137- \\ & \text { G137 } \end{aligned}$ | $=1136+$ H137 | $\begin{aligned} & =\text { STEYX(E11:E } \\ & \text { 136,F11:F136) } \end{aligned}$ | =H137/J137 | $\begin{gathered} \text { =IF(ABS(K1 } \\ \text { 37)<1.96,"n } \\ \text { o","yes") } \\ \hline \end{gathered}$ | $\begin{gathered} =A V E R A G E(C 118 \\ : C 137) \end{gathered}$ | $\begin{gathered} =\text { AND(C137>M137 } \\ , \text { L137="yes") } \end{gathered}$ |
| 138 | $\begin{aligned} & \hline 11 \\ & \text { June } \\ & 1998 \\ & \hline \end{aligned}$ | 780 | 91750 | 271520 | $\begin{gathered} =L N(B 138 / \\ \text { B137) } \end{gathered}$ | $\begin{gathered} =L N(D 138 / \\ \text { D137) } \end{gathered}$ | $\begin{gathered} \hline \text { =FORECAST(F } \\ \text { 138,E12:E137,F } \\ 12: \mathrm{F} 137) \\ \hline \end{gathered}$ | $\begin{gathered} =E 138- \\ \text { G138 } \end{gathered}$ | = $1137+$ H138 | =STEYX(E12:E <br> 137,F12:F137) | =H138/J138 | $\begin{gathered} \text { =IF(ABS(K1 } \\ 38)<1.96, " \mathrm{n} \\ \text { o","yes") } \\ \hline \end{gathered}$ | $\begin{gathered} =A V E R A G E(C 119 \\ : C 138) \end{gathered}$ | $\begin{gathered} =\text { AND(C138>M138 } \\ \text {,L138="yes") } \end{gathered}$ |
| 139 | $\begin{aligned} & \hline 12 \\ & \text { June } \\ & 1998 \end{aligned}$ | 755 | 209810 | 256227 | $\begin{gathered} =L N(B 139 / \\ \text { B138) } \end{gathered}$ | $\begin{gathered} =L N(D 139 / \\ \text { D138) } \end{gathered}$ | $\begin{gathered} \text { =FORECAST(F } \\ \text { 139,E13:E138,F } \\ 13: F 138) \end{gathered}$ | $\begin{aligned} & =E 139- \\ & \text { G139 } \end{aligned}$ | = $1138+\mathrm{H} 139$ | $\begin{aligned} & =\text { STEYX(E13:E } \\ & \text { 138,F13:F138) } \end{aligned}$ | =H139/J139 | $\begin{gathered} =\mathrm{IF}(\mathrm{ABS}(\mathrm{K1} 1 \\ 39)<1.96, " \mathrm{n} \\ \text { 0","yes") } \end{gathered}$ | $\begin{gathered} =A V E R A G E(C 120 \\ : C 139) \end{gathered}$ | $\begin{gathered} =A N D(C 139>M 139 \\ , L 139=" y e s ") \end{gathered}$ |
| 140 | $\begin{aligned} & \hline \text { 15 } \\ & \text { June } \\ & 1998 \\ & \hline \end{aligned}$ | 676 | 255530 | 252034 | $\begin{gathered} =L N(B 140 / \\ \text { B139) } \end{gathered}$ | $\begin{gathered} =L N(D 140 / \\ \text { D139) } \end{gathered}$ | $\begin{gathered} \hline=\text { FORECAST(F } \\ \text { 140,E14:E139,F } \\ \text { 14:F139) } \\ \hline \end{gathered}$ | $\begin{aligned} & =E 140- \\ & \text { G140 } \end{aligned}$ | = $1139+\mathrm{H} 140$ | $\begin{aligned} & =\text { STEYX(E14:E } \\ & \text { 139,F14:F139) } \end{aligned}$ | =H140/J140 | $\begin{gathered} =\text { IF(ABS(K1 } \\ 40)<1.96, " \mathrm{n} \\ 0 ", " y e s ") \\ \hline \end{gathered}$ | $\begin{gathered} =A V E R A G E(C 121 \\ : C 140) \end{gathered}$ | $\begin{gathered} =A N D(C 140>M 14 \\ \text { 0,L140="yes") } \end{gathered}$ |
| 141 | $\begin{aligned} & \hline 17 \\ & \text { June } \\ & 1998 \end{aligned}$ | 695 | 247550 | 274144 | $\begin{gathered} =L N(B 141 / \\ \text { B140) } \end{gathered}$ | $\begin{gathered} =L N(D 141 / \\ \text { D140) } \end{gathered}$ | $\begin{gathered} \hline \text { =FORECAST(F } \\ \text { 141,E15:E140,F } \\ 15: F 140) \end{gathered}$ | $\begin{gathered} =E 141- \\ \text { G141 } \end{gathered}$ | $=1140+\mathrm{H} 141$ | $\begin{aligned} & =\text { =STEYX(E15:E } \\ & \text { 140,F15:F140) } \end{aligned}$ | =H141/J141 | $=\mathrm{IF}(\mathrm{ABS}(\mathrm{K} 1$ <br> 41)<1.96,"n o","yes") | $=A V E R A G E(C 122$ $: C 141)$ | $\begin{gathered} =\text { AND(C141>M141 } \\ \text {,L141="yes") } \end{gathered}$ |
| 142 | $\begin{aligned} & \hline 18 \\ & \text { June } \\ & 1998 \\ & \hline \end{aligned}$ | 695 | 405750 | 281917 | $\begin{gathered} =L N(B 142 / \\ \text { B141) } \end{gathered}$ | $\begin{gathered} =L N(D 142 / \\ \text { D141) } \end{gathered}$ | $\begin{gathered} \hline \text { =FORECAST(F } \\ \text { 142,E16:E141,F } \\ \text { 16:F141) } \\ \hline \end{gathered}$ | $\begin{aligned} & =E 142- \\ & \text { G142 } \end{aligned}$ | $=1141+\mathrm{H} 142$ | =STEYX(E16:E <br> 141,F16:F141) | =H142/J142 | $\begin{gathered} =\text { IF(ABS(K1 } \\ 42)<1.96, " \mathrm{n} \\ 0 ", " y e s ") \end{gathered}$ | $\begin{gathered} =A V E R A G E(C 123 \\ : C 142) \end{gathered}$ | $\begin{gathered} =A N D(C 142>M 142 \\ , L 142=" y e s ") \end{gathered}$ |
| 143 | $\begin{aligned} & 19 \\ & \text { June } \\ & 1998 \end{aligned}$ | 700 | 152450 | 291437 | $\begin{gathered} =L N(B 143 / \\ \text { B142) } \end{gathered}$ | $\begin{gathered} =L N(D 143 / \\ \text { D142) } \end{gathered}$ | $\begin{gathered} \text { =FORECAST(F } \\ \text { 143,E17:E142,F } \\ 17: \mathrm{F} 142) \end{gathered}$ | $\begin{aligned} & =E 143- \\ & \text { G143 } \end{aligned}$ | = $1142+\mathrm{H} 143$ | $\begin{aligned} & =\text { =STEYX(E17:E } \\ & \text { 142,F17:F142) } \end{aligned}$ | =H143/J143 | $\begin{gathered} =\text { IF(ABS(K1 } \\ \text { 43)<1.96,"n } \\ \text { 0","yes") } \\ \hline \end{gathered}$ | $\begin{gathered} =A V E R A G E(C 124 \\ : C 143) \end{gathered}$ | $\begin{gathered} =\text { AND(C143>M143 } \\ \text {,L143="yes") } \end{gathered}$ |
| 144 | $\begin{aligned} & \hline 22 \\ & \text { June } \\ & 1998 \\ & \hline \end{aligned}$ | 665 | 186180 | 289064 | $\begin{gathered} =L N(B 144 / \\ \text { B143) } \end{gathered}$ | $\begin{gathered} =L N(D 144 / \\ \text { D143) } \end{gathered}$ | $\begin{gathered} \text { =FORECAST(F } \\ \text { 144,E18:E143,F } \\ \text { 18:F143) } \end{gathered}$ | $\begin{gathered} =E 144- \\ \text { G144 } \end{gathered}$ | $=1143+\mathrm{H} 144$ | =STEYX(E18:E 143,F18:F143) | =H144/J144 | $\begin{gathered} =\mathrm{IF}(\mathrm{ABS}(\mathrm{~K} 1 \\ 44)<1.96, " \mathrm{n} \\ \text { o","yes") } \\ \hline \end{gathered}$ | $\begin{gathered} =A V E R A G E(C 125 \\ : C 144) \end{gathered}$ | $\begin{gathered} =A N D(C 144>M 144 \\ , L 144=" y e s ") \end{gathered}$ |
| 145 | $\begin{aligned} & \hline 23 \\ & \text { June } \\ & 1998 \\ & \hline \end{aligned}$ | 690 | 111510 | 292764 | $\begin{gathered} =L N(B 145 / \\ \text { B144) } \end{gathered}$ | $\begin{gathered} =L N(D 145 / \\ \text { D144) } \end{gathered}$ | $\begin{gathered} \hline \text { =FORECAST(F } \\ \text { 145,E19:E144,F } \\ 19: \mathrm{F} 144) \end{gathered}$ | $\begin{gathered} =E 145- \\ \text { G145 } \end{gathered}$ | $=1144+\mathrm{H} 145$ | =STEYX(E19:E 144,F19:F144) | =H145/J145 | $\begin{gathered} =\mathrm{IF}(\mathrm{ABS}(\mathrm{K1} 1 \\ 45)<1.96, " \mathrm{n} \\ \text { 0","yes") } \end{gathered}$ | $\begin{gathered} =A V E R A G E(C 126 \\ : C 145) \end{gathered}$ | $\begin{gathered} =\text { AND(C145>M145 } \\ , L 145=" y e s ") \end{gathered}$ |

Table F. 1 (continued): The formulae used in the event study analyses (using Beige Ltd as example)

| A | B | C | D | E | F | G | H | I | J | K | L | M | N | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 146 | $\begin{aligned} & 24 \\ & \text { June } \\ & 1998 \end{aligned}$ | 700 | 187200 | 292328 | $\begin{gathered} =L N(B 146 / \\ \text { B145) } \end{gathered}$ | $\begin{gathered} =L N(D 146 / \\ \text { D145) } \end{gathered}$ | $\begin{aligned} & \text { =FORECAST(F } \\ & \text { 146,E20:E145,F } \end{aligned}$ | $\begin{gathered} =\text { E146 } \\ \text { G146 } \end{gathered}$ | $=1145+$ H146 | $\begin{aligned} & =\text { STEYX(E20:E } \\ & \text { 145,F20:F145) } \end{aligned}$ | =H146/J146 | $\begin{gathered} =\text { IF(ABS(K1 } \\ 46)<1.96, " n \\ 0 ", " y e s ") \\ \hline \end{gathered}$ | $\begin{aligned} & =A V E R A G E(C \\ & \text { 127:C146) } \end{aligned}$ | $\begin{gathered} =A N D(C 146>M 146 \\ \text {,L146="yes") } \end{gathered}$ |
| 147 | $\begin{aligned} & 25 \\ & \text { June } \\ & 1998 \end{aligned}$ | 705 | 230243 | 288523 | $\begin{gathered} =L N(B 147 / \\ \text { B146) } \end{gathered}$ | $\begin{gathered} =L N(D 147 / \\ \text { D146) } \end{gathered}$ | $\begin{gathered} \text { =FORECAST(F } \\ \text { 147,E21:E146,F } \\ \text { 21:F146) } \\ \hline \end{gathered}$ | $\begin{gathered} =E 147- \\ \text { G147 } \end{gathered}$ | $=1146+$ H147 | $\begin{aligned} & =\text { =STEYX(E21:E } \\ & \text { 146,F21:F146) } \end{aligned}$ | = H147/J147 | $\begin{gathered} =\text { IF(ABS(K1 } \\ \text { 47)<1.96,"n } \\ \text { 0","yes") } \end{gathered}$ | $\begin{gathered} =A V E R A G E(C \\ 128: C 147) \end{gathered}$ | $\begin{gathered} =A N D(C 147>M 147 \\ \text {,L147="yes") } \end{gathered}$ |
| 148 | $\begin{aligned} & \hline 26 \\ & \text { June } \\ & 1998 \end{aligned}$ | 730 | 280550 | 298407 | $\begin{gathered} =L N(B 148 / \\ \text { B147) } \end{gathered}$ | $\begin{gathered} =L N(D 148 / \\ \text { D147) } \end{gathered}$ | $\begin{gathered} \text { =FORECAST(F } \\ \text { 148,E22:E147,F } \\ \text { 22:F147) } \end{gathered}$ | $\begin{gathered} =E 148- \\ \text { G148 } \end{gathered}$ | $=1147+$ H148 | $\begin{aligned} & =\text { =STEYX(E22:E } \\ & \text { 147,F22:F147) } \end{aligned}$ | =H148/J148 | $\begin{gathered} =\text { IF(ABS(K1 } \\ \text { 48)<1.96,"n } \\ \text { 0","yes") } \end{gathered}$ | $\begin{gathered} =A V E R A G E(C \\ \text { 129:C148) } \end{gathered}$ | $\begin{gathered} =A N D(C 148>M 148 \\ , L 148=" y e s ") \end{gathered}$ |
| 149 | $\begin{aligned} & 29 \\ & \text { June } \\ & 1998 \end{aligned}$ | 695 | 97550 | 302859 | $\begin{gathered} =L N(B 149 / \\ B 148) \end{gathered}$ | $\begin{gathered} =L N(D 149 / \\ D 148) \end{gathered}$ | $\begin{gathered} \text { =FORECAST(F } \\ \text { 149,E23:E148,F } \\ 23: F 148) \\ \hline \end{gathered}$ | $\begin{gathered} =\text { E149- } \\ \text { G149 } \end{gathered}$ | $=1148+\mathrm{H} 149$ | $\begin{aligned} & =\text { STEYX(E23:E } \\ & \text { 148,F23:F148) } \end{aligned}$ | =H149/J149 | $\begin{gathered} =\text { IF(ABS(K1 } \\ \text { 49)<1.96,"n } \\ \text { o","yes") } \\ \hline \end{gathered}$ | $\begin{aligned} & =A V E R A G E(C \\ & \text { 130:C149) } \end{aligned}$ | $\begin{gathered} =A N D(C 149>M 149 \\ \text {,L149="yes") } \end{gathered}$ |
| 150 | $\begin{aligned} & \hline 30 \\ & \text { June } \\ & 1998 \end{aligned}$ | 685 | 90640 | 299363 | $\begin{gathered} =L N(B 150 / \\ \text { B149) } \end{gathered}$ | $\begin{gathered} =L N(D 150 / \\ \text { D149) } \end{gathered}$ | $\begin{gathered} \text { =FORECAST(F } \\ \text { 150,E24:E149,F } \\ \text { 24:F149) } \end{gathered}$ | $\begin{gathered} =\text { E150- } \\ \text { G150 } \end{gathered}$ | $=1149+$ H150 | $\begin{aligned} & =\text { =STEYX(E24:E } \\ & \text { 149,F24:F149) } \end{aligned}$ | = $\mathrm{H} 150 / \mathrm{J} 150$ | $\begin{gathered} \text { =IF(ABS(K1 } \\ 50)<1.96, " \mathrm{n} \\ \text { o","yes") } \\ \hline \end{gathered}$ | $\begin{gathered} =A V E R A G E(C \\ 131: C 150) \end{gathered}$ | $\begin{gathered} =A N D(C 150>M 150 \\ , L 150=" y e s ") \end{gathered}$ |
| 151 | $\begin{aligned} & 01 \text { July } \\ & 1998 \end{aligned}$ | 695 | 68800 | 309805 | $\begin{gathered} =L N(B 151 / \\ \text { B150) } \end{gathered}$ | $\begin{gathered} =L N(D 151 / \\ \text { D150) } \end{gathered}$ | $\begin{gathered} \text { =FORECAST(F } \\ \text { 151,E25:E150,F } \\ 25: F 150) \end{gathered}$ | $\begin{gathered} =\text { E151- } \\ \text { G151 } \end{gathered}$ | $=1150+\mathrm{H} 151$ | $\begin{aligned} & =\text { STEYX(E25:E } \\ & \text { 150,F25:F150) } \end{aligned}$ | = $\mathrm{H} 151 / \mathrm{J} 151$ | $\begin{gathered} \text { =IF(ABS(K1 } \\ 51)<1.96, " \mathrm{n} \\ \text { 0","yes") } \end{gathered}$ | $\begin{aligned} & =A V E R A G E(C \\ & \text { 132:C151) } \end{aligned}$ | $\begin{gathered} =A N D(C 151>M 151 \\ \text {,L151="yes") } \end{gathered}$ |
| 152 | $\begin{aligned} & 02 \text { July } \\ & 1998 \end{aligned}$ | 695 | 74500 | 321309 | $\begin{gathered} =L N(B 152 / \\ B 151) \end{gathered}$ | $\begin{gathered} =\text { LN(D152/ } \\ \text { D151) } \end{gathered}$ | $\begin{gathered} \text { =FORECAST(F } \\ \text { 152,E26:E151,F } \\ \text { 26:F151) } \end{gathered}$ | $\begin{gathered} =\text { E152- } \\ \text { G152 } \end{gathered}$ | $=1151+\mathrm{H} 152$ | $\begin{aligned} & \text { =STEYX(E26:E } \\ & \text { 151,F26:F151) } \end{aligned}$ | =H152/J152 | $\begin{gathered} \text { =IF(ABS(K1 } \\ \text { 52)<1.96,"n } \\ \text { o","yes") } \end{gathered}$ | $\begin{gathered} =A V E R A G E(C \\ \text { 133:C152) } \end{gathered}$ | $\begin{gathered} =A N D(C 152>M 152 \\ \text {,L152="yes") } \end{gathered}$ |
| 153 | $\begin{aligned} & 03 \text { July } \\ & 1998 \end{aligned}$ | 660 | 104650 | 324364 | $\begin{gathered} =L N(B 153 / \\ \text { B152) } \end{gathered}$ | $\begin{gathered} =L N(D 153 / \\ \text { D152) } \end{gathered}$ | $\begin{gathered} \hline \text { FOORECAST(F } \\ \text { 153,E27:E152,F } \\ \text { 27:F152) } \end{gathered}$ | $\begin{gathered} =E 153- \\ \text { G153 } \end{gathered}$ | $=1152+$ H153 | $\begin{aligned} & \text { =STEYX(E27:E } \\ & \text { 152,F27:F152) } \end{aligned}$ | =H153/J153 | $\begin{gathered} =\text { IF(ABS(K1 } \\ \text { 53)<1.96,"n } \\ \text { o","yes") } \end{gathered}$ | $\begin{gathered} =A V E R A G E(C \\ \text { 134:C153) } \end{gathered}$ | $\begin{gathered} =A N D(C 153>M 153 \\ \text {,L153="yes") } \end{gathered}$ |

*CGI refers to the consumer goods index

Table F.2: An example of the results from the event study analyses using Beige Ltd as example

| Date | Close(C) | Volume | CGI close | Beige daily return | CGI daily return | Forecasted Beige return | Difference | Accumulated difference | Steyx | Significant daily difference |  | 40 day rolling volume average | Combined signal |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 29 May 1998 | 855 | 287500 | 292233 | 12.438\% | -2.734\% | -0.008\% | 12.446\% | 12.446\% | 4.410\% | 2.82 | yes | 264686.7 | TRUE |
| 01 June 1998 | 815 | 65130 | 282158 | -4.791\% | -3.508\% | -0.002\% | -4.789\% | 7.657\% | 4.540\% | -1.05 | no | 245862.6 | FALSE |
| 02 June 1998 | 820 | 194560 | 287689 | 0.612\% | 1.941\% | 2.081\% | -1.469\% | 6.188\% | 4.541\% | -0.32 | no | 245711.1 | FALSE |
| 03 June 1998 | 820 | 124620 | 289828 | 0.000\% | 0.741\% | 1.586\% | -1.586\% | 4.603\% | 4.542\% | -0.35 | no | 245324.9 | FALSE |
| 04 June 1998 | 810 | 46100 | 290386 | -1.227\% | 0.192\% | 1.372\% | -2.599\% | 2.004\% | 4.541\% | -0.57 | no | 242246.5 | FALSE |
| 05 June 1998 | 800 | 129700 | 290112 | -1.242\% | -0.094\% | 1.252\% | -2.494\% | -0.490\% | 4.542\% | -0.55 | no | 200941.5 | FALSE |
| 08 June 1998 | 800 | 62775 | 290127 | 0.000\% | 0.005\% | 1.274\% | -1.274\% | -1.764\% | 4.548\% | -0.28 | no | 196865.2 | FALSE |
| 09 June 1998 | 790 | 108100 | 285701 | -1.258\% | -1.537\% | 0.546\% | -1.803\% | -3.568\% | 4.527\% | -0.40 | no | 193175.7 | FALSE |
| 10 June 1998 | 800 | 126270 | 276644 | 1.258\% | -3.221\% | -0.361\% | 1.619\% | -1.948\% | 4.520\% | 0.36 | no | 187176.7 | FALSE |
| 11 June 1998 | 780 | 91750 | 271520 | -2.532\% | -1.870\% | 0.344\% | -2.876\% | -4.824\% | 4.522\% | -0.64 | no | 185626.7 | FALSE |
| 12 June 1998 | 755 | 209810 | 256227 | -3.258\% | -5.797\% | -1.742\% | -1.516\% | -6.340\% | 4.527\% | -0.33 | no | 193659.7 | FALSE |
| 15 June 1998 | 676 | 255530 | 252034 | -11.052\% | -1.650\% | 0.217\% | -11.270\% | -17.610\% | 4.512\% | -2.50 | yes | 189398.2 | TRUE |
| 17 June 1998 | 695 | 247550 | 274144 | 2.772\% | 8.409\% | 6.249\% | -3.477\% | -21.087\% | 4.616\% | -0.75 | no | 192455.7 | FALSE |
| 18 June 1998 | 695 | 405750 | 281917 | 0.000\% | 2.796\% | 2.606\% | -2.606\% | -23.693\% | 4.600\% | -0.57 | no | 200623.2 | FALSE |
| 19 June 1998 | 700 | 152450 | 291437 | 0.717\% | 3.321\% | 2.799\% | -2.082\% | -25.775\% | 4.553\% | -0.46 | no | 186330.7 | FALSE |
| 22 June 1998 | 665 | 186180 | 289064 | -5.129\% | -0.818\% | 0.510\% | -5.639\% | -31.414\% | 4.554\% | -1.24 | no | 189147.9 | FALSE |
| 23 June 1998 | 690 | 111510 | 292764 | 3.690\% | 1.272\% | 1.674\% | 2.016\% | -29.398\% | 4.540\% | 0.44 | no | 190713.4 | FALSE |
| 24 June 1998 | 700 | 187200 | 292328 | 1.439\% | -0.149\% | 0.895\% | 0.544\% | -28.854\% | 4.542\% | 0.12 | no | 190180.9 | FALSE |
| 25 June 1998 | 705 | 230243 | 288523 | 0.712\% | -1.310\% | 0.226\% | 0.486\% | -28.368\% | 4.530\% | 0.11 | no | 178661.8 | FALSE |
| 26 June 1998 | 730 | 280550 | 298407 | 3.485\% | 3.368\% | 2.815\% | 0.669\% | -27.699\% | 4.525\% | 0.15 | no | 175163.9 | FALSE |
| 29 June 1998 | 695 | 97550 | 302859 | -4.913\% | 1.481\% | 1.775\% | -6.688\% | -34.387\% | 4.525\% | -1.48 | no | 165666.4 | FALSE |
| 30 June 1998 | 685 | 90640 | 299363 | -1.449\% | -1.161\% | 0.281\% | -1.730\% | -36.117\% | 4.563\% | -0.38 | no | 166941.9 | FALSE |
| 01 July 1998 | 695 | 68800 | 309805 | 1.449\% | 3.429\% | 2.747\% | -1.298\% | -37.415\% | 4.562\% | -0.28 | no | 160653.9 | FALSE |
| 02 July 1998 | 695 | 74500 | 321309 | 0.000\% | 3.646\% | 2.796\% | -2.796\% | -40.211\% | 4.522\% | -0.62 | no | 158147.9 | FALSE |
| 03 July 1998 | 660 | 104650 | 324364 | -5.167\% | 0.946\% | 1.219\% | -6.386\% | -46.597\% | 4.432\% | -1.44 | no | 161075.4 | FALSE |

## APPENDIX G

Appendix G contains the results from the event studies per company. Those dates that were flagged as "TRUE" are reproduced here, together with any news events that were reported on that date. Certain dates flagged as "FALSE" are also reproduced with the dates flagged as "TRUE" if it provides information about a news event close to a date that is flagged as "TRUE." All the tables are the result of the author's own observations.

Table G.1: Event study results for Beige Ltd

| 1998/05/29 | TRUE | No news data on Beige Ltd. |
| :---: | :---: | :---: |
| 1998/06/15 | TRUE | No news data on Beige Ltd. |
| 1998/08/26 | TRUE | Beige reported operating profit up by $160 \%$ for the year ended June. Attributable earnings were up by $266 \%$. Headline earnings per share increased by $172 \%$. Beige has outperformed its pre-listing forecasts with net attributable income up 266\% compared with the previous year. The financial director said that the results were a "tremendous validation at the end of a year of high activity in the group." Although the group made a series of acquisitions during the year under review, few of their earnings were incorporated in the results. |
| 1999/02/17 | TRUE | Financial statements were released, with remarkable increases in turnover (233\%) and profit (171\%) reported. Activities expanded and the group structure enlarged. |
| 1999/05/17 | TRUE | Increased merger and acquisition activity were reported. An alliance was made with Molope Group, which includes two manufacturing plants plus numerous cosmetic personal care and hair brands targeting the burgeoning black market. It was also reported that the entire South African cosmetics sector continued to see an increase in merger and acquisition activity. |
| 1999/05/26 | TRUE | No news data on Beige Ltd. |
| 1999/07/27 | TRUE | No news data on Beige Ltd. |
| 1999/09/06 | TRUE | The date on which the financial statements were to be made public was released. Various problems were reported, such as fire at one plant, internal control problems, restructuring costs and difficult trading conditions. |
| 1999/09/07 | TRUE | An audit of the group was at that stage being finalised. Earnings have been adversely affected in part by certain once off costs, including the performance of certain of the pharmaceutical subsidiaries of Beige, internal operational controls, associated restructuring costs, a fire at one of the manufacturing subsidiaries, as well as difficult trading conditions. Despite these difficulties, Beige expected to reflect attributable earnings for the year. The various problem areas have been identified and appropriate actions were implemented to address them. Foreign exchange fluctuations also affected the company. An extraneous bad debt had been suffered as it had manufactured a new range for a client that could not pay. Restructuring costs were also being incurred by the group, which would undergo a rationalisation programme and would shed some jobs along the way. |
| 1999/09/21 | TRUE | No news data on Beige Ltd. |
| 1999/09/27 | FALSE | An announcement was made for the financial year ended 30 June 1999. Dealings in the company's shares were suspended until the financial statements for the year have been completed and published. This step was taken after allegations of irregularities by senior executives. Disciplinary proceedings have at that stage been started. Shareholders were advised to exercise caution in their dealings when trade resumed. |

Table G.2: Event study results for JCI Ltd

|  |  | A proposed consolidation was announced between JCI Gold and the Randgold group <br> to create an international company. The new JCI Gold was thought to rank as the <br> world's ninth gold producer with the sixth largest reserves. There were also cautionary <br> announcements regarding the proposal to restructure. The proposed listing in Toronto <br> was announced to be delayed due to growing political concern in government over the <br> large number of companies planning to move their primary listings offshore. |
| :---: | :---: | :--- |
| $1999 / 12 / 07$ | TRUE |  |
| $1999 / 12 / 20$ | TRUE | No news data on JCI Ltd. |
| $2000 / 01 / 17$ | TRUE CE of JCI Gold, Brett Kebble has resigned from the Western Areas board in the |  |
| hope that the process of unlocking the value of these companies can be expedited |  |  |
| without the distraction of personal controversy. Bray, as new acting CEO said that key |  |  |
| issues facing the company at that stage were the formulation of a new strategic plan |  |  |
| and the speedy resolution of an investigation into how Kebble was able to lend DRD |  |  |
| the R100m and whether he had acted alone. A further announcement was made |  |  |
| regarding the proposed restructuring of the JCI-Randgold group. Pending further |  |  |
| announcement and the posting of revised documentation regarding the restructuring of |  |  |
| the JCI-Randgold group, shareholders were advised to continue exercising caution |  |  |
| when dealing in their shares. |  |  |

Table G.3: Event study results for Macmed Ltd

|  | FALSE | Standard Corporate and Merchant Bank announced that Macmed Ltd entered <br> into negotiations that may have a material impact on the prices at which ordinary <br> shares and compulsory convertible preference shares trade. Macmed <br> shareholders were advised to exercise caution in their dealings in Macmed <br> shares. |
| :---: | :---: | :--- |
| $1999 / 02 / 05$ | TRUE | No |
| $1999 / 07 / 05$ | Ordinary and ordinary shares and compulsory convertible preference <br> shareholders were advised that the directors of Macmed were evaluating <br> proposals for the reorganisation of some of the company's operations. It was <br> believed that the reorganisations could have an effect on the company's share <br> prices. Macmed shareholders were advised to exercise caution in their dealings <br> in Macmed shares. |  |
| $1999 / 09 / 23$ | TRUE | No news data on Macmed Ltd. <br> $1999 / 09 / 29$ |
| TRUE | An announcement was made to shareholders of a profit warning and suspension <br> of shares after the previous cautionary announcement. The directors informed <br> shareholders that the company's debt level increased significantly due to <br> irregularities and losses after non-core operations put constraints on cash flow. <br> Forensic auditors were appointed to evaluate the irregularities. |  |

Table G.4: Event study results for Saambou Ltd

| 1999/06/21 | FALSE | Capitalisation award in lieu of cash dividend. |
| :---: | :---: | :---: |
| 1999/06/23 | TRUE | No news data on Saambou Ltd. |
| 1999/08/02 | TRUE | No news data on Saambou Ltd. |
| 1999/09/09 | FALSE | Announcement that funds to be raised through an issue of preference shares. |
| 1999/09/30 | TRUE | No news data on Saambou Ltd. |
| 1999/10/07 | FALSE | An announcement was made that Saambou was to become a bigger player in the financial services market after Fedsure's announcement that it is to restructure its interests in FBC Fidelity. Saambou received the retail bank interests of FBC Fidelity. The international ratings agency, Fitch IBCA, placed Saambou and Fidelity on Rating Alert Evolving. Fidelity bank has experienced some liquidity pressures recently. |
| 1999/10/08 | TRUE | No news data on Saambou Ltd. |
| 1999/10/12 | TRUE | No news data on Saambou Ltd. |
| 1999/10/18 | FALSE | Saambou won an award for the Middle East and Africa region for "excellence in workflow", awarded by US information technology advisory firm, Giga Information and the Workflow and Re-engineering International Association. |
| 1999/10/26 | TRUE | Shareholders are advised that prior to the appointment of a curator, Saambou concluded an agreement with FBC Fidelity, Fedsure and TFS in which the acquisition by Saambou of certain of FBC Fidelity's business units was to be pursued, subject to certain suspensive conditions. Some of these conditions have not been fulfilled and Saambou is currently conducting a due diligence investigation of the relevant business units. Shareholders are advised to continue exercising caution in their dealings in Saambou shares. |
| 2000/01/04 | TRUE | No news data on Saambou Ltd. |
| 2000/01/11 | TRUE | The results of a capitalisation share award of ordinary shares by the company and election to receive a cash dividend in lieu-thereof have been announced. As a result, the number of issued ordinary shares in the share capital of the company has increased by 1000671. |
| 2000/04/18 | TRUE | No news data on Saambou Ltd. |
| 2000/05/29 | TRUE | An announcement was made about a proposal that, subject to the approval of a majority of the votes, a new share incentive scheme for the benefit of employees of the Saambou group be adopted. Group results and declaration of dividend was also announced. |
| 2000/05/30 | TRUE | No news data on Saambou Ltd. |
| 2000/06/29 | TRUE | No news data on Saambou Ltd. |
| 2000/10/11 | TRUE | No news data on Saambou Ltd. |
| 2000/10/31 | TRUE | Release of financial statements and declaration of dividend |
| 2001/01/08 | TRUE | No news data on Saambou Ltd. |
| 2001/01/18 | FALSE | Saambou indicated that it aimed to remain a separate entity after its main shareholder Fedsure is taken over by financial services group Investec. Investec indicated that Saambou would not fit in with its core interests and analysts believe that the company is likely to become an attractive take-over target. |
| 2001/01/19 | TRUE | No news data on Saambou Ltd. |
| 2001/03/12 | TRUE | No news data on Saambou Ltd. |
| 2001/03/16 | TRUE | No news data on Saambou Ltd. |
| 2001/04/05 | TRUE | No news data on Saambou Ltd. |
| 2001/07/20 | TRUE | Investec decided to shelve its plans to sell a 41\% stake in Saambou through its whollyowned subsidiary, Fedsure Life. Shareholders are advised that Investec in consultation with the Saambou board has decided to maintain its stake in Saambou via its whollyowned subsidiary Fedsure Life Assurance. As negotiations relating to Fedsure Life's shareholding in Saambou have been terminated, caution is no longer required. Application has been made to the JSE to list 5,58 million new Saambou ordinary shares from 23 July 2001. |
| 2001/10/05 | TRUE | No news data on Saambou Ltd. |


| 2001/10/09 | TRUE | No news data on Saambou Ltd. |
| :---: | :---: | :---: |
| 2001/10/10 | TRUE | No news data on Saambou Ltd. |
| 2001/10/12 | TRUE | The share price closed at an all-time low the day before and has dropped consistently since August due to possible uncertainty in maintaining its track record of $30 \%$ to $40 \%$ annual earnings growth and uncertainty regarding its ability to manage the too-rapid growth of its micro-financing operations. The company has decided to limit the growth of its personal loans during the six months because of changes in the personal loans market and the lack certainty about repayment deductions from the salaries of civil servants. Headline earnings also affected by establishment costs of R35m relating to its online banking initiative 20Twenty, with the result that headline earnings a share for the period were only 40.7 c a share compared with last year's 52 c . It had also cancelled its credit insurance policy and brought its advances provision on the balance sheet. However, traditional banking and insurance businesses continue to operate satisfactorily. |
| 2001/10/15 | TRUE | The JSE Securities Exchange is investigating whether insider trading has led to a $13 \%$ drop in Saambou - regulators seeking to shore up investor confidence. While insider trading is a crime punishable by ten years in prison and fines totalling R2m, regulators have not prosecuted criminal charges. |
| 2001/10/17 | TRUE | Saambou wishes to clarify that a once off additional provision that was made represents an additional general provision, revised on a more conservative basis and does not relate to any specific advances or any alleged contravention of the Usury Act and that the change in the provisioning methodology has been developed after a board meeting on 17 September 2001, with the full co-operation and agreement between management and the Board of Directors. Saambou also confirmed that that bank's capital adequacy ratio, taking into account the additional provision referred to above, remains comfortably in excess of the revised increased capital adequacy ratio of $10 \%$. It is also recorded that the Group CEO sold 200000 shares on 15 August 2001, which only represents $15 \%$ of his portfolio. Saambou intended to fully co-operate with the investigation into the share transactions involving Saambou employees. |
| 2001/11/12 | TRUE | No news data on Saambou Ltd. |
| 2001/11/13 | TRUE | No news data on Saambou Ltd. |
| 2002/01/15 | TRUE | Saambou shareholders holding 134318814 ordinary shares elected to receive a cash payment of 9 cents per share and accordingly renounced their entitlement to the capitalisation share award in favour of an underwriter. Ordinary shareholders holding 29183816 shares elected to receive the capitalisation share award and accordingly received 2,12359 shares for every 100 shares held. Accordingly, 3471953 new ordinary shares were issued and listed on the JSE. |
| 2002/01/25 | TRUE | No news data on Saambou Ltd. |
| 2002/02/04 | TRUE | No news data on Saambou Ltd. |
| 2002/02/05 | TRUE | No news data on Saambou Ltd. |
| 2002/02/06 | TRUE | Unfounded rumours of a rush on Saambou bank by depositors resulted in the share price falling by $20 \%$ to a new low. Trading was particularly heavy, and more than 650000 shares changed hands. The rumours of a rush were emphatically denied by Saambou top management. Further rumours circulating in the market were that Saambou was going to be split up into various divisions which would then be sold. The rumours were denied. |
| 2002/02/07 | TRUE | Institutions unloaded their shares in Saambou on a large scale, despite renewed assurances by top management that the bank has no problems. On the back of large volumes in excess of 2.7 m shares changing hands, the share price at one stage tumbled by $40 \%$. A fund manager with Nedcor said that Saambou would not survive as a single entity and that Investec, the banking group which controls Saambou through a $33 \%$ stake held by Fedsure policyholders, would possibly extract more value if it were to break it up and sell the pieces. |
| 2002/02/08 | TRUE | Saambou's share price rose sharply on after SCMB Securities gave the bank a favourable rating in a report. Volumes were large at more than 4.2 m shares traded. The share price managed to gain some lost ground and improved by R2. Some 4 million shares changed hands. |

Table G.5: Event study results for Tigon Ltd
$\left.\begin{array}{|c|c|l|}\hline 2000 / 11 / 17 & \text { TRUE } & \begin{array}{l}\text { Tigon announced a gaming investment that was expected to generate substantial future } \\ \text { offshore revenues for the company. }\end{array} \\ \hline 2001 / 03 / 27 & \text { FALSE } & \begin{array}{l}\text { A jittery market has been forecast by traders for Tigon, after the Pietermaritzburg High } \\ \text { Court granted permission for the sale of 7,67m Tigon shares. Tigon said that it had } \\ \text { given notice of its intention to appeal the court order. Tigon chief executive, Gary Porritt, } \\ \text { said that the shares were the proceeds of a crime and that they are not coming on to } \\ \text { the market. Analysts believe that the appeal by Tigon would entrench negative } \\ \text { perceptions about the group in the market. }\end{array} \\ \hline 2001 / 03 / 28 & \text { TRUE } & \begin{array}{l}\text { No news data on Tigon Ltd. }\end{array} \\ \hline 2001 / 04 / 17 & \text { FALSE } \begin{array}{l}\text { Tigon published a notice to state that pursuant to an action instituted on } 2 \text { April } 2001 \text { by } \\ \text { Tigon and others (hereafter called the Applicants), the Applicants launched an } \\ \text { application in the High Court to interdict Bestyet, TCT TMS and Johbert from alienating, } \\ \text { selling, donating, transferring or in any way dealing with any of the } 7 \text { 671 000 Tigon } \\ \text { shares issued, pending the final determination of the action instituted on 2 April 2001. } \\ \text { Investors should be aware that, in the event that an order is granted to the Applicants in } \\ \text { the terms requested all shares which were held by any of the relevant parties as from } 9 \\ \text { April 2001 will be subject to such interdict. The share price of the financial services } \\ \text { group Tigon has plunged almost 40\% in less than three weeks, since the } \\ \text { Pietermaritzburg High Court threw out an application by management to block trade in } \\ 7,67 m \text { shares. }\end{array} \\ \hline 2001 / 11 / 30 & \text { TRUE } & \begin{array}{l}\text { The High Court in Witwatersrand awarded financial services company, Tigon, an interim } \\ \text { order interdicting the EuroPoint vendors and their nominee, Bestyet, from selling any } \\ \text { more of the 7,671 million Tigon shares which have been the subject of a protracted } \\ \text { legal battle between the parties. The court ruled that TIGON could submit further }\end{array} \\ \text { papers alleging substantial further fraud on the vendors and former executive directors } \\ \text { of EuroPoint, and granted the defendants the opportunity to answer TIGON's new } \\ \text { allegations. However, in view of these new allegations as well as the other allegations } \\ \text { of fraud previously presented by Tigon, the court granted a "holding" interim order, } \\ \text { interdicting the shares from being sold, alienated, donated or transferred until the final } \\ \text { hearing of the application. Today's interlocutory hearing was part of an action brought } \\ \text { by the TIGON group against the EuroPoint vendors, in which TIGON has claimed } \\ \text { restitution of nearly 28 million. Tigon claimed cancellation of its purchase of the } \\ \text { EuroPoint businesses, following the discovery that EuroPoint's earnings had been } \\ \text { fraudulently overstated. }\end{array}\right\}$

## APPENDIX H

Appendix H contains the results from the regression analyses that were performed on the five case study companies for purposes of the structural break analyses.

Table H.1: Regression analysis results for Beige Ltd.

a. Predictors: (Constant), Market return

ANOVA ${ }^{\text {b }}$

| Model |  | Sum of <br> Squares | df | Mean Square | F | Sig. |
| :--- | :--- | ---: | ---: | ---: | ---: | :---: |
| 1 | Regression | 1412.274 | 1 | 1412.274 | 3.948 | $.049^{\text {a }}$ |
|  | Residual | 54730.548 | 153 | 357.716 |  |  |
|  | Total | 56142.822 | 154 |  |  |  |

a. Predictors: (Constant), Market return
b. Dependent Variable: Beige return

Coefficients ${ }^{\text {a }}$

| Model | Unstandardized Coefficients |  | Standardized Coefficients | t | Sig. |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | B | Std. Error | Beta |  |  |
| 1 (Constant) | -2.176 | 1.521 |  | -1.430 | . 155 |
| Market return | . 870 | . 438 | . 159 | 1.987 | . 049 |

a. Dependent Variable: Beige return

Source: E-Views ${ }^{\odot}$ output

Table H.2: Regression analysis results for JCI Ltd.

| Model Summary |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Model | R | R Square | Adjusted <br> R Square | Std. Error of <br> the Estimate |
| 1 | $.161^{\mathrm{a}}$ | .026 | .021 | 7.721104 |

a. Predictors: (Constant), Market return

ANOVA ${ }^{b}$

|  |  | Sum of <br> Model | df | Mean Square | F | Sig. |
| :--- | :--- | ---: | ---: | ---: | ---: | :---: |
| 1 | Regression | 290.195 | 1 | 290.195 | 4.868 | $.029^{\text {a }}$ |
|  | Residual | 10850.011 | 182 | 59.615 |  |  |
|  | Total | 11140.206 | 183 |  |  |  |

a. Predictors: (Constant), Market return
b. Dependent Variable: JCI Return

Coefficients ${ }^{\text {a }}$

| Model | Unstandardized Coefficients |  | Standardized Coefficients | t | Sig. |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | B | Std. Error | Beta |  |  |
| 1 (Constant) | -. 116 | . 573 |  | -. 202 | . 840 |
| Market return | . 419 | . 190 | . 161 | 2.206 | . 029 |

a. Dependent Variable: JCI Return

Source: E-Views ${ }^{\odot}$ output

Table H.3: Regression analysis results for Macmed Ltd.
Model Summary

| Model | R | R Square | Adjusted <br> R Square | Std. Error of <br> the Estimate |
| :--- | ---: | ---: | ---: | ---: |
| 1 | $.284^{\text {a }}$ | .081 | .077 | 10.599842 |

a. Predictors: (Constant), Market Return

ANOVA ${ }^{\text {b }}$

| Model |  | Sum of Squares | df | Mean Square | $\frac{\mathrm{F}}{20.502}$ | $\frac{\text { Sig. }}{.000^{\mathrm{a}}}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Regression | 2303.549 | 1 | 2303.549 |  |  |
|  | Residual | 26291.454 | 234 | 112.357 |  |  |
|  | Total | 28595.003 | 235 |  |  |  |

a. Predictors: (Constant), Market Return
b. Dependent Variable: MacMed Return

## Coefficients ${ }^{\text {a }}$

| Model |  | Unstandardized <br> Coefficients |  | Standardized <br> Coefficients |  |  |
| :--- | :--- | ---: | ---: | :---: | :---: | :---: |
|  | B | Std. Error | Beta | t | Sig. |  |
| 1 | (Constant) | .699 | .692 |  | 1.010 | .314 |
|  | Market Return | 1.077 | .238 | .284 | 4.528 | .000 |

a. Dependent Variable: MacMed Return

Source: E-Views ${ }^{\odot}$ output

Table H.4: Regression analysis results for Saambou Ltd.

a. Predictors: (Constant), Market Return

ANOVA ${ }^{b}$

| Model |  | Sum of Squares | df | Mean Square | F | $\frac{\text { Sig. }}{.001^{\mathrm{a}}}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Regression | 395.943 | 1 | $\begin{array}{r} 395.943 \\ 31.468 \end{array}$ | 12.582 |  |
|  | Residual | 5066.323 | 161 |  |  |  |
|  | Total | 5462.266 | 162 |  |  |  |

a. Predictors: (Constant), Market Return
b. Dependent Variable: Saambou Return

## Coefficients ${ }^{\text {a }}$

|  |  | Unstandardized <br> Coefficients |  | Standardized <br> Coefficients |  |  |
| :--- | :--- | ---: | ---: | :---: | :---: | :---: |
| Model |  | B | Std. Error | Beta | t | Sig. |
| 1 | (Constant) | 1.042 | .444 |  | 2.348 | .020 |
|  | Market Return | .509 | .144 | .269 | 3.547 | .001 |

a. Dependent Variable: Saambou Return

Source: E-Views ${ }^{\odot}$ output

Table H.5: Regression analysis results for Tigon Ltd.

| Model Summary |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Model | R | R Square | Adjusted <br> R Square | Std. Error of <br> the Estimate |
| 1 | $.157^{\text {a }}$ | .025 | .021 | 11.517173 |

a. Predictors: (Constant), Market Return

ANOVA ${ }^{\text {b }}$

| Model |  | Sum of <br> Squares | df | Mean Square | F | Sig. |
| :--- | :--- | ---: | ---: | ---: | ---: | :---: |
| 1 | Regression | 866.139 | 1 | 866.139 | 6.530 | $.011^{\text {a }}$ |
|  | Residual | 34355.124 | 259 | 132.645 |  |  |
|  | Total | 35221.264 | 260 |  |  |  |

a. Predictors: (Constant), Market Return
b. Dependent Variable: Tigon Return

## Coefficients ${ }^{\text {a }}$

| Model |  | Unstandardized <br> Coefficients |  | Standardized <br> Coefficients |  |  |
| :--- | :--- | ---: | ---: | :---: | :---: | :---: |
|  | B |  | Std. Error | Beta | t | Sig. |
|  | (Constant) | -.359 | .714 |  | -.502 | .616 |
|  | Market Return | .546 | .214 | .157 | 2.555 | .011 |

a. Dependent Variable: Tigon Return

Source: E-Views ${ }^{\oplus}$ output

## APPENDIX I

Appendix I contain the questionnaire that was made available by means of the Qualtrics Online Survey Software ${ }^{\oplus}$ programme to the users and the compilers of financial statements in order to obtain their subjective opinion about financial statements.

UNIVERSITEIT VAN PRETORIA
UNIVERSITY OF PRETORIA
YUNIBESITHI YA PRETORIA
Faculty of Economic and Management Sciences

## DEPARTMENT OF FINANCIAL MANAGEMENT

## THE ABILITY OF FINANCIAL ANALYSIS TO REVEAL FINANCIAL HEALTH

Research conducted by:
Ms E du Toit (02601338)
Cell: 0847458890

## Dear Respondent

You are invited to participate in an academic research study conducted by Elda du Toit, Doctoral student from the Department of Financial Management at the University of Pretoria.

The purpose of the study is to determine the perceptions of the compilers and of the users of corporate annual reports and its ability to reveal the quality of financial health of a company.

Please note the following:

- This study involves an anonymous survey. Your name will not appear on the questionnaire and the answers you give will be treated as strictly confidential. You cannot be identified in person based on the answers you give. [Kindly note that consent cannot be withdrawn once the questionnaire is submitted as there is no way to trace the particular questionnaire that has been filled in.]
- Your participation in this study is very important to us. You may, however, choose not to participate and you may also stop participating at any time without any negative consequences.
- Please answer the questions in the attached questionnaire as completely and honestly as possible. This should not take more than 10 minutes of your time.
- The results of the study will be used for academic purposes only and may be published in an academic journal. We will provide you with a summary of our findings on request.
- Please contact my study leader, Prof J.H.v.H de Wet (012 4203731 or johannes.dewet@up.ac.za) if you have any questions or comments regarding the study.

Please sign the form to indicate that:

- You have read and understand the information provided above.
- You give your consent to participate in the study on a voluntary basis.


## Respondent's signature

## Date

## For office use only

$\qquad$

| A. Please indicate whether you are a compiler or $\left.\begin{array}{\|l\|l\|l\|}\hline \text { Compiler } & \text { User } & \text { Both } \\ \hline\end{array}\right]$ |
| :--- |

B. Please indicate to what extent you agree or disagree with the following statements

The following scale is used:

- Strongly agree
- Agree
- Undecided
- Disagree
- Strongly disagree

|  |  |  | \% |  | ¢ © ¢\% ¢ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Accounting data in the annual report has the power to predict problems with financial health. |  |  |  |  |  | V2 |  |
| 2 | The annual report can help one to make financial decisions about a company. |  |  |  |  |  | V3 |  |
| 3 | Information in the annual report is not enough to make deductions about the financial health of a company. |  |  |  |  |  | V4 |  |
| 4 | It can happen that false information appears in the annual report. |  |  |  |  |  | V5 |  |
| 5 | It is important to consider interactions between financial statement items when evaluating a company. |  |  |  |  |  | V6 |  |
| 6 | It is the purpose of the annual report to provide information sufficient to make decisions about the financial health of a company possible. |  |  |  |  |  | V7 |  |
| 7 | Models (e.g. the Altman model for financial distress) used to measure financial health cannot be trusted to give a perfect view of the state of a company. |  |  |  |  |  | V8 |  |
| 8 | More than the numbers need to be considered one analyses the annual report to determine financial health. |  |  |  |  |  | V9 |  |
| 9 | I am willing to make decisions about a company based on historical information. |  |  |  |  |  | V10 |  |
| 10 | Predicting the future is one of the objectives of annual reports. |  |  |  |  |  | V11 |  |


|  |  |  | \% | $\dot{=}$ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11 | Qualitative information in the annual report is generally viewed as being of lesser importance. |  |  |  |  |  | V12 |  |
| 12 | Ratio analysis as a tool ought to be eliminated. |  |  |  |  |  | V13 |  |
| 13 | Ratio analysis can serve a number of purposes and can even be used to indicate problems with financial health. |  |  |  |  |  | V14 |  |
| 14 | Ratios are not as effective as some other measures of analysis. |  |  |  |  |  | V15 |  |
| 15 | Ratios can be useful, but it depends on the selection of ratios. |  |  |  |  |  | V16 |  |
| 16 | So-called "fraud" allegations can cause enough damage to a company so that it fails. |  |  |  |  |  | V17 |  |
| 17 | The analysis of the financial statements in the annual report by means of ratios can be used to detect financial health problems. |  |  |  |  |  | V18 |  |
| 18 | The information from financial statements can be used for decision-making. |  |  |  |  |  | V19 |  |
| 19 | The information in the annual report can be used for predictive purposes. |  |  |  |  |  | V20 |  |
| 20 | The information in the annual report statements is not enough to base decisions on. |  |  |  |  |  | V21 |  |
| 21 | The narrative parts of the annual report may be of more value than the numeric parts. |  |  |  |  |  | V22 |  |
| 22 | There are measures other than the annual report that can be used to indicate the financial health of a company. |  |  |  |  |  | V23 |  |
| 23 | There are other sources of information that need to be consulted when analysing a company's financial health. |  |  |  |  |  | V24 |  |
| 24 | There are various means to manipulate the financial statements. |  |  |  |  |  | V25 |  |
| 25 | There is a relationship between the fairness of presentation in the annual report and a company having financial difficulties. |  |  |  |  |  | V26 |  |


[^0]:    ABI LTD

    - 1997: The chairman's statement provided some background on the past of the company and what it planned for the future, namely a number of development projects to continue on its growth path.
    The shareholder's report gave information surrounding a number of changes that the company had made in the past year. The profile of the company, its activities and plans for the future were set out in detail. The divisions of the company were also described in detail.

    The directors approved the financial statements.

[^1]:    * Refers to cases where there was no share price information available.

[^2]:    * Refers to cases where there was no share price information available.

[^3]:    * Refers to cases where there was no share price information available.

[^4]:    * Refers to cases where there was no share price information available.

