FOREIGN DIRECT INVESTMENT AND NEIGHBOURING INFLUENCES

by

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Submitted in fulfilment of the requirements for the degree

PhD (ECONOMICS)

in the

FACULTY OF ECONOMIC AND MANAGEMENT SCIENCES

at the

UNIVERSITY OF PRETORIA

PRETORIA OCTOBER 2004

ACKNOWLEDGEMENTS

I wish to thank a number of people who, in some or other way were instrumental in the completion of this study: friends, teachers and academics that shaped and taught me what I needed to know. Especially to my supervisor, Professor Charlotte du Toit and my cosupervisor, Professor Reneé van Eyden who provided me with direction and support throughout this study. Also a number of colleagues and friends in the Department of Economics, in particular Rudi Steinbach, Walter de Wet and Louise Roos. And to Professor Suzanne McCoskey of the US Naval Academy for initial discussions and suggestions regarding neighbouring influences.

My family, above all my mother, for their unwavering support. I am also thankful for her assistance with the first round of proof reading this thesis. Also to my father, who passed away a few years ago, for his support, wisdom and endless knowledge.

To God almighty, my Creator, for giving me the ability, strength and motivation to complete the study.

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Abstract

Countries that do not participate in the process of globalisation, or those having inferior or inadequate policies compared to developed or other developing countries, run the risk of becoming comparatively less competitive in the global economy.

With the goals set out in the United Nations Millennium Declaration and NEPAD initiatives, and given the advantages of foreign direct investment (FDI) to developing countries, the aim of this study is to evaluate the influences of a number of economic and socio-political determinants of a host country in attracting FDI. It also includes an assessment of the influences of neighbouring countries on the host country's FDI attractiveness. Panel data econometric tools are used in the estimation and evaluation of empirical results. Three groups, consisting of developed, emerging and African countries are evaluated, with the main emphasis on African countries. Results, in general, indicate that an improvement in civil liberties and political rights, improved infrastructure, higher growth rates and a higher degree of openness of the host country, lead to increases in FDI; higher levels of human capital attract FDI to the developed countries but deter FDI in emerging and African countries – indicating cheap labour as a determinant of FDI. Oil-endowed countries in Africa's attract more FDI than non-oil endowed countries – emphasising the importance of natural resources in Africa.

Empirical results of the influences of neighbouring countries on the host country's FDI show that, if civil liberties and political rights of neighbouring countries in the developed and emerging country sample worsen, the FDI in the host country improves. However, the opposite is true in the African sample – if civil liberties and political risk in the neighbouring countries worsen, host country's FDI decreases.

In reaching higher levels of sustainable growth, poverty reduction, improved living standards and sustainable investment, policy recommendations need to emphasise the responsibility of African countries in boosting long-term confidence in their economies. This can be done through a number of policies aimed at stabilisation and privatisation. Neighbouring countries also need to strive towards stability in their own countries and thereby improving regional FDI attractiveness.

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LIST OF ABBREVIATIONS

BOP Balance of Payment CPI Consumer Price Index

DF Dickey-Fuller

ECI Entry Concentration Index

EU European Union

FDI Foreign Direct Investment

FH Freedom House

FP Factors of production

GFS Government Financial Statistics

GDP Gross Domestic Product
GLS Generalised Least Squares
GNP Gross National Product

ICRG International Country Risk Guide IFS International Financial Statistics

IICRI Institutional Investors Credit Rating Index

IMF International Monetary Fund

IPS Im, Pasaran and Shin LOS Level of significance

LSDV Least Square Dummy Variable M&As Mergers and acquisitions MNEs Multinational Enterprises

MW Maddala-Wu

OLS Ordinary least squares

OIC Ownership, internalisation and locational advantages

PIT Personal income tax PP Phillips-Perron

PSSI Political System Stability Index

R Rand

R&D Research and development

SSA Sub-Saharan Africa

SUR Seemingly Unrelated Regression

TR Total revenue TC Total cost

TNCs Transnational corporations

UNCTAD United Nations Conference on Trade and Development

US\$ United States Dollar

WDI World Development Index
WIR World Investment Report
WOS Wholly owned subsidiary
WPRF World Political Risk Forecast